

January 24, 2022

<b>The Manager, Listing Department, The National Stock Exchange of India Ltd., Exchange Plaza, 5 Floor, Plot C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai 400 051. Tel No.: 2659 8235 NSE Symbol: IIFLSEC</b>	<b>The Manager, Listing Department, BSE Limited, Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai 400 001. Tel no.: 22721233 BSE Scrip Code: 542773</b>
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Dear Sir/Madam,

**Sub: Press Release on the Unaudited Financial Results for the quarter and nine months ended December 31, 2021**

We enclose herewith the press release on the Unaudited Financial Results of the Company for the quarter and nine months ended December 31, 2021.

Thanking You,

Yours faithfully,

For IIFL Securities Limited



**Meghal Shah**  
**Company Secretary**  
Encl: as above

**IIFL Securities Limited**

Corporate Identity Number: **L99999MH1996PLC132983**

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## IIFL Securities Limited

Press Release

For immediate publication

Mumbai, India

January 24, 2022

### IIFL Securities Ltd Consolidated Financial Results for the quarter and nine months ended December 31, 2021

- Total Income stood at Rs 368 Cr for the quarter (up 71% y-o-y and up 16% q-o-q) and Rs 955 Cr for the nine months (up 56% y-o-y)
- Profit after tax stood at Rs 86 Cr for the quarter (up 70% y-o-y and up 19% q-o-q) and Rs. 227 Cr for the nine months (up 59% y-o-y)
- Assets under custody stood at Rs. 1,32,377 Cr (up 242% y-o-y and up 12% q-o-q)

#### Summary: Consolidated – Q3FY22

Rs. Crore	Quarter ended December 31, 2021	Quarter ended December 31, 2020	Y-O-Y	Quarter ended September 31, 2021	Q-O-Q
Total Income	368.0	215.0	71%	318.4	16%
Profit Before Tax	113.4	68.4	66%	96.5	17%
Total Comprehensive Income	86.0	50.6	70%	71.0	21%

#### Summary: Consolidated – 9MFY22

Rs .Crore	Nine months ended December 31, 2021	Nine months ended December 31, 2020	Y-O-Y
Total Income	954.5	611.5	56%
Profit Before Tax	296.6	193.2	54%
Total Comprehensive Income	225.9	143.4	58%

**Mr. R. Venkataraman, Managing Director**, commented on the financial results: “All our business segments continue to do well. The board of directors have declared an interim dividend of Rs.3 per share. Our investment banking segment continues to perform well with a strong deal pipeline for the coming quarters.”

## **Retail and Institutional Broking**

IIFL Securities is a key player in both retail and institutional segments of the capital market. We have over 2500 points of presence across India and provide unparalleled research coverage on 250+ companies.

For the quarter, the average daily market turnover (including F&O) for the broking business was Rs 83,546 Cr (BSE + NSE), up 153% y-o-y and 24% q-o-q.

Total broking revenue was Rs 145.9 Cr for the quarter ended December 31, 2021, up 47% y-o-y.

IIFL's Institutional broking segment has over 770+ domestic and foreign clients. It provides comprehensive research coverage, covering over 255 stocks across 20 + sectors accounting for over 80% of India's market capitalization.

## **Financial Products Distribution (FPD)**

IIFL Securities offers a wide range of products such as mutual funds, insurance, IPOs, bonds, AIF and others, targeting retail clients. FPD AUM stood at Rs. 15,901 Cr. Insurance premium stood at Rs 55.2 Cr for the quarter, up 54% y-o-y and 25% q-o-q. Mutual Fund AUM remained flat at Rs 6,854 Cr as at December 31, 2021. SIP AUM grew by 60% y-o-y and 10% q-o-q to Rs 1,439 Cr.

## **Investment Banking**

The previous quarter had been a strong quarter for our investment banking segment. Our investment banking division completed 13 deals comprising of IPOs, QIPs/private placement and debt transactions. Select transactions completed by us include the IPOs for Policy Bazar, Anand Rathi Wealth, Star Health and Allied Insurance company and Aditya Birla Sunlife AMC. Our deal pipeline remains robust and we are running multiple transactions which are at various stages of execution. We are well positioned to grow our segment given our superior research and strong distribution capabilities.

## **Interim Dividend**

The Board of Directors have declared an interim dividend of ₹3 per equity share having face value of ₹ 2 each for the financial year 2021-2022. The Company has fixed the record date as February 04, 2022 for this purpose.

## **Awards and Accolades:**

- IIFL Securities received the award for Top Performance in the Equity Institution segment from BSE for FY21
- IIFL Securities received the award from BSE for Top Performance in the SGB segment for FY21.
- IIFL Securities received award for brand excellence in banking, financial services and insurance sector at the Global Marketing Excellence Awards
- IIFL Securities received broker of the year award at World Sustainability Presents Sustainable BFSI Practices Awards
- IIFL Securities received Dream Company to work in financial services sector at World Sustainability Presents Sustainable BFSI Practices Awards

## About IIFL Securities

IIFL Securities Ltd (NSE: IIFLSEC, BSE: 542773) is one of the key capital market players in the Indian financial services space. IIFL Securities along with its subsidiaries offers advisory and broking services, financial products distribution, institutional research and investment banking services.

IIFL Securities has established itself through a combination of leading-edge technology, diverse product offerings, management expertise, and a wide network of branches across India. The Company has developed long-term relationships with its customers with sustained high quality performance and continues to be their preferred investment partner.

*This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell IIFL products, services or securities. The press release, results and presentation for analysts/press for the quarter and nine months ended December 31, 2021, are available under the [Investor Relations](#) section on our website [www.iiflsecurities.com](http://www.iiflsecurities.com).*

### **Media Relations**

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### **Investor Relations**

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