



Date: 2<sup>nd</sup> December, 2021

The Manager  
National Stock Exchange of India Limited  
Exchange Plaza, 5<sup>th</sup> Floor,  
Plot No. C/1, G Block  
Bandra Kurla Complex, Bandra (E)  
Mumbai- 400 051

The Manager  
BSE Limited  
Phiroze Jeejeebhoy Towers, Dalal Street  
Mumbai- 400 001

**NSE Scrip Name- SKIPPER / BSE Scrip Code- 538562**

Sub: Skipper Limited secures new orders of Rs 300 crores.

Dear Sirs,

We are pleased to inform that the Company has secured orders worth Rs.300 crores for supply of Transmission and Telecom towers.

A press release in this regard is attached.

We request you to kindly take the above on record.

Thanking you,  
Yours faithfully,

For Skipper Limited

  
Manish Agarwal  
Company Secretary & Compliance Officer

**SKIPPER LIMITED**

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## Skipper Limited wins New orders of Rs 300 crores in Engineering Product business

**Kolkata, December 2nd, 2021: Skipper Limited (BSE: 538562) and NSE (Symbol: SKIPPER), one of the world's leading manufacturers for Power Transmission & Distribution structures and a prominent manufacturer of Telecom and Railway structures is proud to announce that it has secured fresh new order of Rs 300 crores for Transmission and Telecom towers from Power Grid Corporation of India (PGCIL) and from various export markets.**

### New Order Details

- The company's engineering business has secured Transmission tower export orders of **Rs 185 crores** for several T&D projects across Latin America, Middle East, West Asia and South Asia markets and Telecom towers from Latin America and Africa.
- Also Secured New order of **Rs 115 crores** of Transmission Towers from Power Grid Corporation of India Ltd (PGCIL) projects.

### YTD Order Inflow & Strong Bidding Pipeline:

- YTD order inflows in excess of **Rs 1,300 crores**, registering a staggering growth of **~ 160%** over the last year same period
- The company has a strong bidding pipeline of **Rs 5,000 crores** plus and expects a substantial rise in the volume of international orders in the current fiscal. Management expects the International business share in order book to rise to 75% in next 2 years.

### Director Speaks

*"We have received fresh new orders worth **Rs.300 crores** in our Engineering products division, which included over 60% exports. Our team had a significant breakthrough with 2-3 utilities in West Asian Market, with multi-year supply agreements. Our share of international business is positioned to grow by 50% in the engineering segment for current year (FY'22) and to 75 % in next 2 years. In addition, the company normally has regular monthly orders of approx Rs 30-35 Crs from telecom towers on account of strong traction in the domestic markets. Overall, we are bullish about the economic revival in India and a number of foreign markets. More and more countries are increasing investments in T&D networks to connect more renewable power to the grid, in order to achieve their reduced carbon emission targets. A well balanced order book of domestic and international orders, and an impressive bidding pipeline of Rs.5,000 crores, reaffirm our confidence in achieving the targeted growth going forward".*

### **ABOUT SKIPPER LIMITED**

Skipper Limited established in 1981 is one of the leading companies in the Power Transmission & Distribution and the Polymer segment. With over 40+ years of domain knowledge it is largest in India and tenth globally basis the manufacturing capacity. Skipper differentiates its offerings with high quality but cost effective solution for infrastructure providers and telecom operators. Its international footprint spans across continents such as Latin America, Europe, and Africa and is spread across 45+ countries with presence across sub-segments such as Towers, EPC, Monopoles, Poles and Railway Electrification Structures. Skipper Limited is a national powerhouse in the Polymer pipe business. Under the brand name of 'Skipper', the company manufactures premium quality polymer pipes & fittings, which serve both the agricultural as well as plumbing sectors. Skipper Limited is listed at BSE (538562) and NSE (Symbol: SKIPPER) in 2014 & 2015 respectively.

### **For further information please contact:**

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