



HFCL Limited

8, Commercial Complex, Masjid Moth, Greater Kailash - II,
New Delhi - 110048, India

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HFCL/SEC/22-23

January 23, 2023

The BSE Ltd. 1 st Floor, New Trading Wing, Rotunda Building Phiroze Jeejeebhoy Towers, Dalal Street, Fort Mumbai - 400001 corp.relations@bseindia.com Security Code No.: 500183	The National Stock Exchange of India Ltd. Exchange Plaza, 5 th Floor, C - 1, Block G Bandra - Kurla Complex, Bandra (E) Mumbai - 400051 cmlist@nse.co.in Security Code No.: HFCL
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RE: Disclosures under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with the SEBI Circular No. CIR/CFD/CMD4/2015 dated September 09, 2015 ("SEBI Listing Regulations").

Subject: Outcome of the meeting of the Board of Directors held on January 23, 2023.

Time of commencement: 05:05 PM

Time of conclusion: 06:20 PM

Dear Sir(s)/ Madam,

This is in continuation to our earlier intimation dated January 11, 2023, with respect to the meeting of the Board of Directors of the Company, scheduled on January 23, 2023.

In terms of Regulation 30 read with Part A of Schedule III to the SEBI Listing Regulations, we would like to inform all our stakeholders that the Board of Directors, at its meeting held today, has, *inter-alia*, considered and approved the following:-

- 1. Unaudited Financial Results of the Company for the 3rd Quarter and Nine Months ended December 31, 2022, of the financial year 2022-23**, both on Standalone and Consolidated basis, in accordance with the provisions of Regulation 33 of the SEBI Listing Regulations, along with the Limited Review Reports of the Auditors' thereon, duly reviewed and recommended by the Audit Committee in its meeting held today.

The copies of the aforesaid financial results along with the Limited Review Reports thereon issued by M/s S. Bhandari & Co. LLP, Chartered Accountants and M/s Oswal Sunil & Company, Chartered Accountants, Statutory Auditors of the Company, are enclosed herewith.

Arrangements have also been made for publication of the aforesaid financial results in Newspapers, as per the requirements of Regulation 47 of the SEBI Listing Regulations.

Please note that aforesaid financial results will also be available on the Company's website at www.hfcl.com.

We hereby also submit a copy of the **Press Release** on the **Un-audited Financial Results of the Company for the 3rd quarter and nine months ended December 31, 2022 of the Financial Year 2022-23**, both on **Standalone and Consolidated** basis.

- 2.** In continuation to our earlier announcement dated October 31, 2022 for availing benefits under Production Linked Incentive (PLI) Scheme, the Board has given its approval for **setting up the manufacturing facility for telecom and networking products** in the vicinity of Gurugram in the State of Haryana, at a total **project outlay of ~₹425 crore** to be incurred over a period of four years starting from FY 22-23, to avail the **benefits and incentives under the PLI/DLI Scheme** up to ₹652.79 crore, on production and sales of Telecom and Networking Products, spread over a period of five years, during financial year 2022-23 to 2026-27. The project cost is to be funded by way of term loans/ internal accruals / preferential issue of warrants/ fresh fund raise.



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3. In continuation to our earlier announcement dated January 17, 2022, we would also like to update that with a move aimed at twin objectives of margin accretion and insulation from sourcing vagaries, the Board has now decided to **further expand the existing optical fiber manufacturing capacity in the State of Telangana where Company's optical fiber manufacturing facility is already operational**, instead of earlier plan of setting-up through its wholly owned subsidiary i.e. HFCL Technologies Private Limited ("HTPL").

Additionally, the **expansion of optical fiber cable manufacturing facility** will continue to be carried in "HTPL".

This strategic decision will further aid in achieving synergy in operations with the already operational facilities of the Company in Telangana in order to capitalise on the fiber requirement to cater internal demand.

Moreover, this expansion will not only strengthen our supply chain but also improve overall margins of the Company.

A snapshot of the proposed **capacity expansion and capital budget** therefor is as follows: -

Product	Existing Capacity	Proposed further Capacity Addition - by	Estimated Investment/ Capex
Optical Fiber	10 mfkM/p.a.	14.96 mfkM/p.a. <i>(Resulting in total capacity to 24.96 mfkM/p.a.)</i> (consolidated)	~ ₹357 Crore

- Period within which the Capacity is to be added:** By FY25.
- Mode of financing:** Internal accruals/debts/equity/proceeds from preferential issue/fresh fund raise.
- Rationale:** Increase in demand of optical fiber/optical fiber cable in India as well as global market.

4. The Board of Directors has also approved the **appointment of Mr. Baldev Singh Kashtwal**, Company Secretary in Whole-time Practice having C.P. No. 3169 and Membership No. F3616 **as the Secretarial Auditor of the Company for the financial year 2023-24.**

You are requested to take the above information on records and upload the same on your respective websites.

Thanking you.

Yours faithfully,
For HFCL Limited

(Manoj Baid)
Senior Vice-President (Corporate) &
Company Secretary

- Encl.:** 1. Limited Review Reports and Un-audited Financial Results.
2. Press Release

S Bhandari & Co LLP
Chartered Accountants
P-7, Tilak Marg, C Scheme,
Jaipur – 302 005

Oswal Sunil & Company
Chartered Accountants
71, Daryaganj
New Delhi – 110 002

Independent Auditors' Review Report on Standalone Unaudited Quarterly and Year to date Financial Results of HFCL Limited ('the Company') pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

**To the Board of Directors of
HFCL Limited**

1. We have reviewed the accompanying Statement of the Unaudited Standalone Financial Results ('the Statement') of HFCL Limited ('the Company') for the quarter ended December 31, 2022 and for the period from April 01, 2022 to December 31, 2022, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations'), including relevant circulars issued by the SEBI from time to time. The Statement is the responsibility of the Company's Management and has been approved by the Company's Board of Directors. Our responsibility is to issue a report on the Statement based on our review of the Statement, which has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), specified under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations.

2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement prepared in accordance with the recognition and measurement principles laid down in the applicable Indian accounting standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S BHANDARI & CO LLP
Chartered Accountants
Firm Registration No. 000560C / C400334


(Virendra Rai)
Partner
Membership No. 015780
UDIN: 23015780B61XEK58351



Place: New Delhi
Date: January 23, 2023

For OSWAL SUNIL & COMPANY
Chartered Accountants
Firm Registration No. 016520N


(Sunil Bhansali)
Partner
Membership No. 054645
UDIN: 23054645B61XG7473



Place: New Delhi
Date: January 23, 2023

UDIN : 23015780B61XEK58351

Independent Auditors' Review Report on Consolidated Unaudited Quarterly and Year to date Financial Results of HFCL Limited (the "Parent") pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

**To the Board of Directors of
HFCL Limited**

1. We have reviewed the accompanying Statement of the Unaudited Consolidated Financial Results ("the Statement") of HFCL Limited ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit after tax and total comprehensive profit of its jointly controlled entities, for the quarter ended December 31, 2022 and for the period from April 01, 2022 to December 31, 2022, being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").

2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review of the Statement.

3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

4. The Statement includes the results of following Subsidiaries and Jointly Controlled Entities:

i. Subsidiaries:

- a. HTL Ltd.;
- b. Polixel Security Systems Pvt. Ltd.;
- c. Moneta Finance Pvt. Ltd.;
- d. HFCL Advance Systems Pvt. Ltd.;
- e. Raddef Pvt. Ltd.;
- f. Dragon Wave HFCL India Pvt. Ltd.;
- g. HFCL Technologies Pvt. Ltd.;
- h. HFCL Inc. (United State of America); and
- i. HFCL B.V. (Netherlands)

ii. Jointly Controlled Entities:

- a. Nimpaa Telecommunications Pvt. Ltd; and
- b. BigCat Wireless Pvt. Ltd.

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6, 7 and 8 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, in the manner in which it is to be disclosed, or that it contains any material misstatement.



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Chartered Accountants
P-7, Tilak Marg, C Scheme,
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71, Daryaganj
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6. We did not review the interim financial information / financial results of two subsidiaries included in the consolidated unaudited financial results, whose interim financial information / financial results reflect total revenues of Rs. Nil and Rs. Nil, total net profit after tax of Rs. 0.13 Crore and Rs. 0.40 Crore and total comprehensive income of Rs. 0.13 Crore and Rs. 0.40 Crore for the quarter ended December 31, 2022 and for the period from April 01, 2022 to December 31, 2022 respectively, as considered in the Statement. The Statement also includes the Group's share of net profit/(loss) after tax of Rs. 0.75 Crore and Rs. (0.21) Crore and total comprehensive Income/(Loss) of Rs. 0.75 Crore and Rs. (0.21) Crore, for the quarter ended December 31, 2022 and for the period from April 01, 2022 to December 31, 2022 respectively, as considered in the Statement, in respect of two jointly controlled entities, whose interim financial results have not been reviewed by us. These interim financial information/ financial results have been reviewed by other respective auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and jointly controlled entities, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

7. The interim financial information / financial results of five subsidiaries included in the consolidated unaudited financial results, whose interim financial information / financial results reflect revenues of Rs. 328.58 Crore and Rs. 943.59 Crore, total net profit after tax of Rs. 20.36 Crore and Rs. 35.19 Crore and total comprehensive income of Rs. 20.34 Crore and Rs. 35.15 Crore for the quarter ended December 31, 2022 and for the period from April 01, 2022 to December 31, 2022 respectively, as considered in the Statement, have been reviewed by one of the joint auditors of the Parent and our opinion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of such joint auditor.

8. The interim financial information / financial results of two foreign subsidiaries included in the consolidated unaudited financial results, whose interim financial information / financial results reflect total revenues of Rs. 5.12 Crore and Rs. 9.30 Crore, total net profit after tax of Rs. 0.72 Crore and Rs. 1.16 Crore, total comprehensive income of Rs. 0.76 crore and Rs. 1.18 crore for the quarter ended December 31, 2022 and for the period from April 01, 2022 to December 31, 2022 respectively, as considered in the Statement have been reviewed by the independent auditors in accordance with the regulations of such foreign countries, whose reports have been furnished to us by the management, these financial results have been converted by the management as per accounting principles generally accepted in India which has been considered in the consolidated financial results solely based on such converted financial results.

Our conclusion on the Statement in respect of matters stated in paragraph 6, 7 and 8 above is not modified.

For S BHANDARI & CO LLP
Chartered Accountants
Firm Registration No. 000560C / C400334


(Virendra Rai)
Partner
Membership No. 015780
UDIN: 23015780B61XET4972

Place: New Delhi
Date: January 23, 2023

For OSWAL SUNIL & COMPANY
Chartered Accountants
Firm Registration No. 016520N


(Sunil Bhansali)
Partner
Membership No. 054645
UDIN: 23054645B61YN6D4804

Place: New Delhi
Date: January 23, 2023

UDIN : 23015780B61XET4972

HFCL LIMITED

 Regd. Office : 8, Electronics Complex, Chambaghat, Solan-173213 (Himachal Pradesh)
 Tel. : (+911792) 230644 , Fax No(+91 1792) 231902, E-mail: secretarial@hfcl.com
 Website: www.hfcl.com / Corporate Identity Number (CTN): L64200HP1987PLC007466

STATEMENT OF UNAUDITED STANDALONE AND CONSOLIDATED FINANCIAL RESULTS FOR THE THIRD QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2022
(Rs. in Crore unless otherwise stated)

Sl. No.	Particulars	Standalone						Consolidated					
		Three months coded	Preceding three months ended	Corresponding three months ended in the previous year	Year to date figures for the current period ended	Year to date figures for the previous period ended	Previous Financial Year ended	Three months ended	Preceding three months ended	Corresponding three months ended in the previous year	Year to date figures for the current period ended	Year to date figures for the previous period ended	Previous Financial Year ended
		December 31st 2022	September 30th 2022	December 31st 2021	December 31st 2022	December 31st 2021	March 31st 2022	December 31st 2022	September 30th 2022	December 31st 2021	December 31st 2022	December 31st 2021	March 31st 2022
		Un-Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Audited
I	INCOME												
	Revenue from Operations	1,002.01	1,119.35	1,107.36	3,072.57	3,220.48	4,286.44	1,085.84	1,173.47	1,215.21	3,310.33	3,544.13	4,727.11
	Other Income (refer note 5)	6.14	8.07	3.25	34.08	11.28	43.83	5.69	8.59	3.99	34.20	13.33	42.91
	Total Income	1,008.15	1,127.42	1,110.61	3,106.65	3,231.76	4,330.27	1,091.53	1,182.06	1,219.20	3,344.53	3,557.46	4,770.02
II	EXPENSES												
	Cost of materials/services consumed	446.88	478.77	584.00	1,417.04	1,472.42	2,127.92	459.12	452.80	634.33	1,426.75	1,625.19	2,355.55
	Purchases of stock-in-trade	269.90	384.38	296.22	915.10	980.88	1,203.00	280.33	406.28	306.35	966.53	1,009.51	1,243.71
	Change in inventories of finished goods, work-in progress and stock-in trade	32.14	(21.43)	(32.95)	(7.11)	(21.72)	(65.70)	16.39	(22.18)	(37.48)	(15.02)	(33.65)	(80.52)
	Employee benefits expenses	65.35	72.33	70.54	204.90	203.01	261.60	84.32	89.73	81.82	256.07	239.02	310.56
	Finance costs	26.37	31.45	30.22	86.32	104.19	132.64	37.03	39.42	39.12	114.27	128.65	166.40
	Depreciation, Impairment and Amortisation expenses	13.91	15.32	14.33	43.65	40.50	57.30	20.13	21.32	19.74	61.53	55.57	78.25
	Other expenses	47.02	64.50	53.46	174.66	153.81	231.84	58.04	80.83	59.62	212.51	178.09	267.74
	Total Expenses	901.57	1,025.32	1,015.82	2,834.56	2,933.09	3,948.60	955.36	1,068.22	1,103.50	3,022.64	3,202.38	4,321.69
III	Profit / (loss) before, exceptional items and tax (I-II)	106.58	102.10	94.79	272.09	298.67	381.67	136.17	113.84	115.70	321.89	355.08	448.33
IV	Share of net profits / (loss) of jointly control entities accounted for using equity method	-	-	-	-	-	-	0.75	(0.03)	0.15	(0.21)	0.06	0.16
V	Profit / (loss) before exceptional items and tax (III+IV)	106.58	102.10	94.79	272.09	298.67	381.67	136.92	113.81	115.85	321.68	355.14	448.49
VI	Exceptional item	-	-	-	-	-	-	-	-	6.38	-	6.38	6.38
VII	Profit / (Loss) before tax (V-VI)	106.58	102.10	94.79	272.09	298.67	381.67	136.92	113.81	109.47	321.68	348.76	442.11
VIII	Tax expense												
	Current Tax	28.52	25.50	24.17	69.76	76.20	96.96	38.38	28.87	27.51	85.93	89.51	114.50
	Deferred Tax	(1.84)	0.76	0.50	(1.46)	1.63	1.93	(3.08)	0.63	0.86	(3.28)	1.52	1.75
IX	Profit / (Loss) after tax for the period from continuing operations (VII- VIII)	79.90	75.84	70.12	203.79	220.84	282.78	101.62	84.31	81.10	239.03	257.73	325.86
X	Other Comprehensive Income												
	Items that will not be reclassified to profit or loss	0.46	(0.53)	1.17	0.49	1.26	2.18	0.42	(0.62)	1.05	0.44	1.09	2.02
	Income tax on above item	(0.18)	0.42	(0.08)	(0.06)	0.13	(0.04)	(0.17)	0.44	(0.03)	0.19	0.19	0.02
	Items that will be reclassified to profit or loss	0.59	(0.22)	0.12	0.32	(0.09)	(0.55)	(0.30)	(0.80)	0.12	(1.18)	(0.09)	(0.33)
	Other comprehensive income for the period after tax	0.87	(0.33)	1.21	0.75	1.30	1.79	(0.05)	(0.98)	1.14	(0.79)	1.19	1.71
XI	Total comprehensive income for the period (IX+X)	80.77	75.51	71.33	204.54	222.14	284.57	101.57	83.33	82.24	238.24	258.92	327.57
XII	Profit attributable to:												
	Owners of the Parent	-	-	-	-	-	-	96.13	81.84	78.38	229.15	247.80	313.12
	Non-controlling interests	-	-	-	-	-	-	5.49	2.43	2.72	9.88	9.94	12.75
XIII	Total comprehensive income attributable to:												
	Owners of the Parent	-	-	-	-	-	-	96.09	80.88	79.54	228.38	249.02	314.87
	Non-controlling interests	-	-	-	-	-	-	5.48	2.44	2.69	9.87	9.90	12.71
XIV	Paid-up Equity Share Capital (Face value of Re. 1/- each)	137.62	137.59	137.43	137.62	137.43	137.49	137.62	137.59	137.43	137.62	137.43	137.49
XV	Other Equity	-	-	-	-	-	2,590.87	-	-	-	-	-	2,680.88
XVI	Earnings per Share (face value of Re. 1/- each) -												
	Basic (Rs.)	0.58	0.55	0.53	1.48	1.71	2.15	0.69	0.60	0.59	1.66	1.91	2.38
	Diluted (Rs.)	0.58	0.55	0.54	1.48	1.71	2.15	0.69	0.60	0.60	1.66	1.92	2.38

Cont...



Unaudited Standalone and Consolidated segment wise revenue, results, assets and liabilities for the third quarter and nine months ended 31st December, 2022

(Rs. in Crore unless otherwise stated)

Sl. No.	Particulars	Standalone						Consolidated					
		Three months ended	Preceding three months ended	Corresponding three months ended in the previous year	Year to date figures for the current period ended	Year to date figures for the previous period ended	Previous Financial Year ended	Three months ended	Preceding three months ended	Corresponding three months ended in the previous year	Year to date figures for the current period ended	Year to date figures for the previous period ended	Previous Financial Year ended
		December 31st 2022	September 30th 2022	December 31st 2021	December 31st 2022	December 31st 2021	March 31st 2022	December 31st 2022	September 30th 2022	December 31st 2021	December 31st 2022	December 31st 2021	March 31st 2022
		Un-Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Audited
1	Segment Revenue												
	a. Telecom Products	544.67	522.81	375.68	1,545.41	1,072.94	1,509.51	692.58	671.04	512.36	1,983.72	1,470.38	2,055.17
	b. Turnkey Contracts and Services	457.34	596.54	731.68	1,527.16	2,147.54	2,776.93	391.97	502.43	702.85	1,325.32	2,073.75	2,671.73
	c. Others	-	-	-	-	-	-	1.29	-	-	1.29	-	0.21
	Revenue from Operations	1,002.01	1,119.35	1,107.36	3,072.57	3,220.48	4,286.44	1,085.84	1,173.47	1,215.21	3,310.33	3,544.13	4,727.11
2	Segment Results - Profit/(Loss) before tax and interest from each segment												
	a. Telecom Products	90.75	60.70	48.13	196.67	126.57	177.86	131.53	81.76	70.79	278.18	202.50	274.30
	b. Turnkey Contracts and Services	38.50	69.22	74.70	149.71	273.15	316.31	38.12	68.62	74.11	148.13	271.34	313.71
	c. Others	-	-	-	-	-	-	0.13	(0.48)	1.34	(0.83)	0.36	0.04
	Total	129.25	129.92	122.83	346.38	399.72	494.17	169.78	149.90	146.24	425.48	474.20	588.05
	Less: i. Interest	26.37	31.45	30.22	86.32	104.19	132.64	37.03	39.44	39.12	114.27	128.65	166.40
	ii. Other un-allocable expenditure net off	0.91	0.64	1.00	1.88	7.35	7.61	0.91	0.64	0.85	1.88	7.29	7.61
	iii. Un-allocable income	(4.61)	(4.27)	(3.18)	(13.91)	(10.49)	(27.75)	(5.08)	(3.99)	(3.20)	(12.55)	(10.50)	(28.07)
	Total Profit before Tax	106.58	102.10	94.79	272.09	298.67	381.67	136.92	113.81	109.47	321.68	348.76	442.11
3	Segment Assets												
	a. Telecom Products	1,444.14	1,366.79	1,183.60	1,444.14	1,183.60	1,220.88	1,833.06	1,715.36	1,547.81	1,833.06	1,547.81	1,574.25
	b. Turnkey Contracts and Services	3,047.84	2,979.37	3,101.03	3,047.84	3,101.03	2,816.26	3,052.81	2,985.34	3,109.62	3,052.81	3,109.62	2,823.55
	c. Others	-	-	-	-	-	-	3.97	1.80	5.12	3.97	5.12	3.63
	d. Un-allocated	576.40	593.35	839.40	576.40	839.40	770.04	574.40	591.35	837.40	574.40	837.40	770.04
	Total	5,068.38	4,939.51	5,124.03	5,068.38	5,124.03	4,807.18	5,464.24	5,293.85	5,499.95	5,464.24	5,499.95	5,171.47
4	Segment Liabilities												
	a. Telecom Products	894.00	864.38	503.37	894.00	503.37	686.32	1,160.24	1,111.35	789.97	1,160.24	789.97	955.69
	b. Turnkey Contracts and Services	770.80	799.48	1,406.99	770.80	1,406.99	974.65	773.59	802.98	1,411.32	773.59	1,411.32	978.42
	c. Others	-	-	-	-	-	-	3.11	0.98	1.22	3.11	1.22	1.13
	d. Un-allocated	464.68	446.19	537.70	464.68	537.70	417.85	464.68	446.19	537.70	464.68	537.70	417.85
	Total	2,129.48	2,110.05	2,448.06	2,129.48	2,448.06	2,078.82	2,401.62	2,361.50	2,740.21	2,401.62	2,740.21	2,353.09

Notes :

- The above Un-Audited Standalone & Consolidated Financial Results of the Company for the third quarter and nine months ended 31st December, 2022 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on 23rd January, 2023.
- The above Results are in compliance with the Indian Accounting Standards (Ind-AS) as prescribed under Section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.
- The Board of Directors and Shareholders of the Company at their meetings held on September 02, 2022 and September 30, 2022 respectively, has approved the issuance up to 1,41,00,000 (One crore forty one lakhs) warrants convertible into 1,41,00,000 equity shares at a price of Rs.80/- per equity share to one of the Promoters of the Company and certain persons belonging to non-Promoter category being senior leadership team. Subsequently, on receipt of warrant subscription price being Rs.20/- per warrant equivalent to 25% of the Warrant Exercise Price i.e., Rs.80/- per warrant, aggregating to Rs.28.20 crores, the Allotment Committee of the Board of Directors at its meeting held on October 15, 2022, has allotted 1,41,00,000 (One Crore Forty-One Lacs) Warrants, being the entire issue, on preferential basis to aforesaid entity/persons. Balance consideration of Rs. 60/- per warrant, being 75% of the Warrant Exercise Price shall be payable within 18 months from the allotment date, at the time of exercising the warrants to apply for fully paid-up equity share of Rs. 1/- each of the Company, against each warrant held by the warrant holders.
- The Consolidated financial results for the quarter and nine months ended 31st December, 2022 includes the results of the following entities:
 - HFCL Limited. (HFCL) (Holding Company)
 - HTL Limited. (Subsidiary)
 - Moneta Finance Pvt. Limited (Wholly owned Subsidiary)
 - Polixel Security Systems Pvt. Limited (Wholly owned Subsidiary)
 - HFCL Advance Systems Pvt. Limited (Wholly owned Subsidiary)
 - DragonWave HFCL India Pvt. Limited (Wholly owned Subsidiary)
 - Raddel Pvt. Limited (Subsidiary)
 - Nimpa Telecommunications Private Limited (Jointly Controlled Entity)
 - HFCL Technologies Pvt. Limited (Wholly owned Subsidiary)
 - BigCat Wireless Pvt. Limited (Jointly Controlled Entity with 50% voting rights)
 - HFCL Inc. (Wholly owned Subsidiary) - United States of America
 - HFCL B.V. (Wholly owned Subsidiary) - Netherlands
- Other income includes i) subsidy under state incentive scheme of Rs. 1,31 crore (Previous quarter Rs. 1.33 crore), ii) recovery of damages & penalty of Nil (Previous quarter Rs. 2.26 crore) and iii) financial guarantee income of 1.22 crore (Previous quarter Rs. 0.99 crore).
- Basic and Diluted Earnings per Share (EPS) for the three and nine months ended period is not annualised
- The figures of the previous periods have been re-grouped/ re-arranged wherever considered necessary.



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Press Release

For immediate Release

HFCL continues to demonstrate healthy performance; witnesses strong export demand from Europe and Middle East

- PAT stood at ₹ 102 crores in Q3FY23 grew by 20.53% Q-o-Q and 25.30% Y-o-Y. PAT margin increased to 9.36% in Q3FY23 compared to 7.18% in Q2FY23;
- EBIDTA margin in Q3FY23 stood at 17.80% as compared to 14.36% in Q3FY22;
- Exports revenue in Q3FY23 grew by 19.42% Q-o-Q and by 140.38% Y-o-Y;
- Revenue from Products segment in Q3FY23 stands at 64% compared to 42% in Q3FY22
- Strong order book worth more than ₹7000 crores

New Delhi, 23 January 2023: HFCL Limited ('HFCL'), India's leading technology enterprise with operations across manufacturing of high-end telecom equipment, optical fiber and optical fiber cables and offering communication network solutions for Telcos, Railways and Defence sectors announced its un-audited financial results for the third quarter and nine months ended 31st December, 2022.

Consolidated Financial Highlights – Q3'FY23

Particulars	Q3FY23 ₹ in crores	Q2FY23 ₹ in crores	Change Q-o-Q %	Q3FY22 ₹ in crores	Change Y-o-Y %
Revenue	1086	1173	-7.47%	1215	-10.65%
EBIDTA	193	175	10.73%	174	10.75%
EBIDTA Margin (%)	17.80%	14.88%	292 Bps	14.36%	344 Bps
PAT	102	84	20.53%	81	25.30%
PAT Margin (%)	9.36%	7.18%	218 Bps	6.67%	269 Bps

On standalone basis, for the third quarter ended 31st December, 2022, the Company reported a revenue of ₹ 1,002 crores, EBIDTA of ₹ 147 crores, PBT of ₹ 107 crores and PAT of ₹ 80 crores as against revenue of ₹ 1,107 crores, EBIDTA of ₹ 139 crores, PBT of ₹ 95 crores and PAT of ₹ 70 crores for third quarter ended 31st December, 2021.

For the nine months ended 31st December, 2022, the Company reported consolidated revenue of ₹ 3,310 crores, EBIDTA of ₹ 498 crores, PBT of ₹ 322 crores and PAT of ₹ 239 crores as against revenue of ₹ 3,544



crores, EBIDTA of ₹ 539 crores, PBT of ₹ 349 crores and PAT of ₹ 258 crores for nine months ended 31st December, 2021.

For the nine months ended 31st December, 2022, the Company reported standalone revenue of ₹ 3,073 crores, EBIDTA of ₹ 402 crores , PBT of ₹ 272 crores and PAT of ₹ 204 crores as against revenue of ₹ 3,220 crores, EBIDTA of ₹ 443 crores , PBT of ₹ 299 crores and PAT of ₹ 221 crores for nine months ended 31st December, 2021.

Commenting on the Company's performance, **Mr. Mahendra Nahata, Managing Director, HFCL** said, *"Over the last few quarters, despite the supply chain disruptions witnessed across the globe, we have continued to demonstrate strong business performance with our strategy to tap into new geographies, new customers with new products and shift in revenue mix from Projects to more of Products which has resulted into sustainable revenue and margin expansion. Besides, HFCL's industry leadership in Optical Fiber Cable space in India, it has further intensified its efforts to strengthen the Global footprints leading to significant order wins from Europe. Our 9MFY'23 export revenue grew by 127.53% on Y-o-Y basis and we are optimistic to continue with the same trend in coming quarters by accessing more geographies. Our order book stood more than ₹7000 crores as on 31st December, 2022 compared to ₹5280 crores in the previous quarter."*

Mr. Nahata further added, *"HFCL has been granted approval to avail incentives up to ₹652.79 crores from FY 22-23 to FY 26-27 as part of Government's production-linked incentive (PLI) scheme, wherein, we committed an investment of ₹425 crores over a period of four years for the development and manufacturing of telecom products including 5G Radio equipment, Routers, Switches, WiFi Products and Backhaul Radios. FY 2024 will see us continue on our strategic transformation to emerge as a high-tech global enterprise and integrated next-gen network solution provider."*

About HFCL

HFCL is a leading technology company specialising in creating digital networks for telcos, enterprises and governments. Over the years, HFCL has emerged as a trusted partner offering sustainable high tech solutions with a commitment to provide the latest technology products to its customers. Our strong R&D expertise coupled with our global system integration services and decades of experience in fiber optics enable us to deliver innovative digital network solutions required for the most advanced networks.

The Company's in-house R&D Centres located at Gurugram & Bengaluru along with invested R&D Houses and other R&D collaborators at different locations in India and abroad, innovate futuristic range of technology products and solutions. HFCL has developed capabilities to provide premium quality Optical Fiber and Optical Fiber Cables , state-of-the-art telecom products including 5G Radio Access Network (RAN) products, 5G Transport Products, WiFi Systems (WiFi 6, WiFi 7), Unlicensed Band Radios, Switches, Routers and Software Defined Radios.



The Company has state-of-the-art Optical Fiber and Optical Fiber Cable manufacturing plants at Hyderabad, Optical Fiber Cable manufacturing plant in Goa and in its subsidiary HTL Limited at Chennai.

We are a partner of choice for our customers across India, Europe, Asia Pacific, Middle East, Africa and USA. Our commitment to quality and environmental sustainability inspires us to innovate solutions for the ever-evolving customer needs.

Visit www.hfcl.com for more information.

For further details, please contact:

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Date: January 23, 2023

Place: New Delhi