

August 5, 2022

The National Stock Exchange of India Ltd
Exchange Plaza, C-1, Block G
Bandra – Kurla Complex
Mumbai 400051

The Department of Corporate Services
BSE Limited,
P.J. Towers, Dalal Street
Mumbai 400001

Scrip Symbol: SANSERA

Scrip Code: 543358

Dear Sir/ Madam

Subject: Earning Release

Please find attached a copy of Earning Release on the Unaudited financial results of the Company for the quarter ended June 30, 2022.

The above presentation will also be made available on the website of our Company at www.sansera.in.

Kindly take the same in your record.

Thanking you,

for Sansera Engineering Limited



Rajesh Kumar Modi
Company Secretary and Compliance Officer
M.No. F5176

Encls: a/a

SANSERA ENGINEERING LIMITED

(Formerly Sansera Engineering Pvt Ltd)

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E-mail id: info@sansera.in Website: www.sansera.in CIN: L34103KA1981PLC004542

SANSERA ENGINEERING LIMITED

Q1 FY23 Consolidated Results

Friday, 5th August, 2022, Bengaluru – Sansera Engineering Limited, known for developing complex and critical precision engineered components for the automotive and non-automotive sectors over multiple decades, today announced its unaudited Financial Results for the quarter ended June 30th, 2022.

Consolidated Result Highlights

Particulars (Rs. in Mln)	Q1FY23	Q1FY22	YoY
Total Revenue	5,329.3	3,951.0	35%
EBITDA	921.9	644.5	43%
EBITDA Margin	17.3%	16.3%	
Profit After Tax	347.8	188.7	84%
Profit After Tax Margin	6.5%	4.8%	

Sales Mix – Q1FY23

- › **By Geographies:** India – 71%, Europe – 17%, USA – 9% and Other Foreign Countries – 3%
- › **By End-Use Segments:** Auto-ICE - 80%, Auto-Tech Agnostic & xEV - 9% and Non-auto - 11%

Key Highlights

- › In the current scenario, Sansera registered a healthy 35% YoY growth in total revenues
- › In line with our long term strategy, share of auto tech agnostic, xEV and non auto revenue improved by 4% to reach 20% of total revenue
- › With better capacity utilization, the company's EBITDA margin improved from 16.3% (Q1FY22) to 17.3% (Q1FY23)
- › PAT for the quarter increased by 84% to Rs. 347.8 Mln and margin increased from 4.8% to 6.5%
- › As on 31-Jul-22, our order book with annual peak revenues stood at Rs 11.1 bn

Commenting on the performance Mr. B R Preetham Group CEO, Sansera Engineering Limited said, *“With a 35% yoy growth in our topline of Rs. 5,329 Mn, once again, Sansera reported a healthy set of numbers. As the precision forged and machined components supplier with the comprehensive capabilities, we have created a unique value proposition for our customers. As a result, we have added new customers and our existing customers are expanding their product basket with us.*

Slowly and steadily, our product portfolio is shifting towards our long-term vision which we have set forth. In Q1 FY23, Auto-Tech Agnostic & xEV products contributed 9% of the topline vs 4% in Q1FY22 and 6% in FY22. As on 31-Jul-22, our orderbook with annual peak revenues stood at Rs 11.1 bn, with auto ICE contributing Rs 5.3 bn/ 48%, auto tech-agnostic adding Rs 3.4 bn/ 31% and non-auto accounting for Rs 2.4 bn/ 22%. This orderbook also echoes our evolving product mix and customer base. Going forward, our growth will come on both auto and non-auto side.

The Indian auto-ancillary manufacturers are well positioned and appreciated for their work in the areas of robust component development, consistent quality and clear-cut price advantage. Besides, China Plus one strategy has also been helpful in acquiring more and more businesses. Sansera is well equipped to capture these growth opportunities with long history of operational excellence.

We also see strong growth opportunities in the new technologies, new materials and we are committed to grow in these areas while mitigating business risks. We expect technology agnostic and non-auto components to grow by around 50% in FY23, with our new facility coming on stream, aerospace & defence would be a major contributor to this growth. I am confident that the investments we have been making on aerospace and defense side will help us tremendously as this long-anticipated industry recovery arrives."

About Sansera Engineering Limited

Sansera Engineering Limited was incorporated in 1981. Sansera is an engineering-led integrated manufacturer of complex and critical precision engineered components across automotive and non-automotive sectors. Within the automotive sector, we manufacture and supply a wide range of precision forged and machined components and assemblies, such as connecting rod, rocker arm, crankshaft, gear shifter fork, stem comp, and aluminium forged parts, which are critical for engine, transmission, suspension, braking, chassis and other systems for the 2-wheeler, passenger vehicle and commercial vehicle verticals. Within the non-automotive sector, the Company manufactures and supplies a wide range of precision components for the aerospace, off-road, agriculture and other segments, including engineering and capital goods.

For more information about the Group and its businesses, please visit www.sansera.in

Safe Harbour Statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For more information please contact:

 Sansera Engineering Limited CIN: L34103KA1981PLC004542 Mr. Rajesh Kumar Modi Company Secretary & Compliance Officer Email id: rajesh.modi@sansera.in	 Strategic Growth Advisors Pvt Ltd. CIN: U74140MH2010PTC204285 Shikha Puri / Hinal Kothari Email id: shikha.puri@sgapl.net / hinal.kothari@sgapl.net Tel No: +91 9819282743 / +91 9930133428
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