

MSIL: COS: NSE&BSE: 2020

1<sup>st</sup> July, 2020

Vice President

National Stock Exchange of India Limited

"Exchange Plaza", Bandra- Kurla Complex

Bandra (E)

Mumbai - 400 051

General Manager

Department of Corporate Services

BSE Limited

Phiroze Jeejeebhoy Towers

Dalal Street, Mumbai- 400 001

**Sub: Press Release**

Dear Sir,

Please find enclosed herewith as Annexure -"A", a copy of the press release being issued today.

Kindly take the same on record.

Thanking you,

Yours truly,

For **Maruti Suzuki India Limited**



Sanjeev Grover

Vice President &

Company Secretary

**MARUTI SUZUKI INDIA LIMITED**

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Maruti Suzuki India Limited,

Old Palam Gurgaon Road,

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Tel: 0124-2346721, Fax: 0124-2341304

**Manesar Plant:**

Maruti Suzuki India Limited,

Plot No.1, Phase - 3A, IMT Manesar,

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**Press Release**  
**Maruti Suzuki sales in June 2020**

**New Delhi, July 1<sup>st</sup>, 2020:** Maruti Suzuki posted total sales of 57,428 units in June 2020 (including 52,300 units in the domestic market and 839 units to another OEM). In addition, the Company exported 4,289 units in June 2020.

**Quarter 1 FY 20-21**

With this, the Company closed the first quarter of FY 20-21 with total sales of 76,599 units (66,165 units domestic, 862 units to other OEM and 9,572 units exported.)

The sales performance during June 2020 and Q1 FY 20-21 should be seen in the context of the ongoing COVID-19 pandemic, lockdowns and restrictions required for safety.

The Company remains committed to the health, safety and well-being of all members across the value chain. Production across plants is being progressively increased consistent with maximum efforts to ensure safety and subject to the availability of employees.

The sales figures for **June 2020 and Quarter 1 FY 20-21** are given below:

Category : Sub-segment	Models	June 2020			April-June 2020			April'19 - March'20
		2020	2019	% Change	2020-21	2019-20	% Change	
A: Mini	Alto, S-Presso <sup>2</sup>	10,458	18,733	-44.2%	12,453	57,893	-78.5%	247,776
A: Compact	WagonR, Swift, Celerio, Ignis, Baleno, Dzire, Tour S	26,696	62,897	-57.6%	32,958	205,178	-83.9%	787,610
<b>Mini + Compact Segment</b>		<b>37,154</b>	<b>81,630</b>	<b>-54.5%</b>	<b>45,411</b>	<b>263,071</b>	<b>-82.7%</b>	<b>1,035,386</b>
A: Mid-Size	Ciaz	553	2,322	-76.2%	745	8,703	-91.4%	25,258
<b>Total A: Passenger Cars</b>		<b>37,707</b>	<b>83,952</b>	<b>-55.1%</b>	<b>46,156</b>	<b>271,774</b>	<b>-83.0%</b>	<b>1,060,644</b>
B: Utility vehicles	S-Cross, Vitara Brezza, XL6 <sup>2</sup> , Ertiga	9,764	17,797	-45.1%	13,400	58,984	-77.3%	235,298
C: Vans	Omni, Eeco	3,803	9,265	-59.0%	5,420	32,659	-83.4%	118,404
<b>Total Domestic Passenger Vehicle Sales</b>		<b>51,274</b>	<b>111,014</b>	<b>-53.8%</b>	<b>64,976</b>	<b>363,417</b>	<b>-82.1%</b>	<b>1,414,346</b>
Light Commercial Vehicles	Super Carry	1,026	2,017	-49.1%	1,189	6,568	-81.9%	21,778
<b>Total Domestic Sales (PV+LCV)</b>		<b>52,300</b>	<b>113,031</b>	<b>-53.7%</b>	<b>66,165</b>	<b>369,985</b>	<b>-82.1%</b>	<b>1,436,124</b>
Sales to other OEM: A: Compact		839	1,830	-54.2%	862	4,496	-80.8%	25,002
<b>Total Domestic Sales (Domestic + OEM)<sup>1</sup></b>		<b>53,139</b>	<b>114,861</b>	<b>-53.7%</b>	<b>67,027</b>	<b>374,481</b>	<b>-82.1%</b>	<b>1,461,126</b>
<b>Total Export Sales</b>		<b>4,289</b>	<b>9,847</b>	<b>-56.4%</b>	<b>9,572</b>	<b>28,113</b>	<b>-66.0%</b>	<b>102,171</b>
<b>Total Sales (Total Domestic + Export)<sup>1</sup></b>		<b>57,428</b>	<b>124,708</b>	<b>-54.0%</b>	<b>76,599</b>	<b>402,594</b>	<b>-81.0%</b>	<b>1,563,297</b>

\*Clarifications:

1. Effective April 2019, Sales to other OEM have commenced and are reported as 'Sales to other OEM'. Total Domestic Sales (Domestic + OEM) and Total Sales (Domestic + Exports) may be viewed in this context.

2. XL6 launched in August 2019 and S-Presso launched in September 2019.