

October 28, 2024

To

Manager (CRD)

BSE Ltd. (BSE)

P.J. Towers, Dalal Street,
Mumbai 400 001

Manager (CRD)

National Stock Exchange of India Ltd. (NSE)

Exchange Plaza, Bandra Kurla Complex
Bandra (E), Mumbai - 400051

Ref: Script Code- 516064

Script Code- ARROWGREEN

Sub: Presentation on Business Performance of the Company

Dear Sir,

With reference to captioned subject matter, please find enclosed herewith presentation on business performance of the Company.

This is for your information and records.

Thanking you,

Yours faithfully,

For Arrow Greentech Limited



Poonam Bansal
Company Secretary
Membership No. F9965

ARROW GREENTECH LTD

CIN No.: L21010MH1992PLC069281

Registered Office: 1/F Laxmi Industrial Estate, New Link Road, Andheri (West), Mumbai 400 053, Maharashtra,

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ARROW GREENTECH LTD.

Investor Presentation

www.arrowgreentech.com



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Q2FY25 – Results Highlights





Mr. Shilpan Patel

Chairman and MD

“Arrow Greentech Ltd has achieved remarkable growth in this quarter, with Revenue from Operations increasing by 123% Y-o-Y to Rs. 648 Millions. Our EBITDA grew by an impressive 192% to Rs. 263 Millions, and our Profit After Tax surged from Rs.51 Millions in Q2FY24 to Rs.186 Millions in Q2FY25.

We have demonstrated resilience in the face of global challenges. Our commitment to continuous innovation and market leadership remains steadfast. Our Water-Soluble Film segment is experiencing rising revenue, bolstered by successful field trials of new customer-focused variants. In the Hightech division, we are committed to anti-counterfeit solutions and are leveraging global opportunities in high value securitization and control of fake and counterfeits.

Looking ahead to FY25, our focus will remain on developing cutting-edge, high-tech products while exploring and integrating eco-friendly innovations from around the world into our operations in India, paving the way for future business transformation. As we progress, we remain steadfast in our dedication to fostering growth and delivering significant value to our stakeholders.”

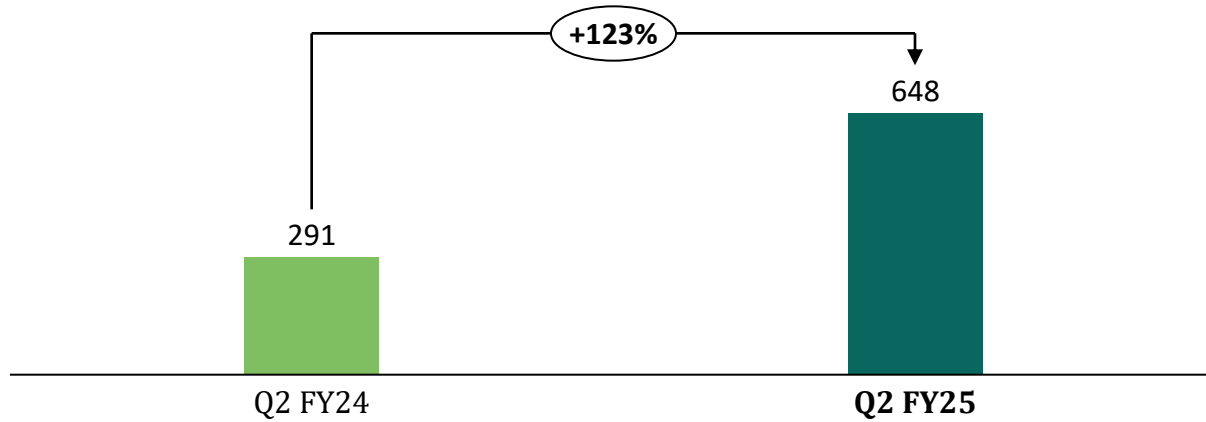
Operational/Financial Highlights

- Revenue from operations for Q2FY25 stood at Rs.648 Millions, as compared to Rs. 291 Millions in Q2FY24, registering a growth of 123%
- EBITDA for Q2FY25 was Rs. 263 Millions, as compared to Rs. 90 Millions in Q2FY24
- EBITDA margin for Q2FY25 stood at 40.6% as against 30.9% in Q2FY24
- PAT for Q2FY25 was at Rs. 186 Millions, registering a growth of 268% on Y-o-Y basis; PAT margins expand by 1115 bps in Q2FY25 as compared to Q2FY24 marking a strong recovery in a challenging industry environment
- Performance from high-tech business remains robust, and a noticeable increase in revenue contributions from our greentech products.

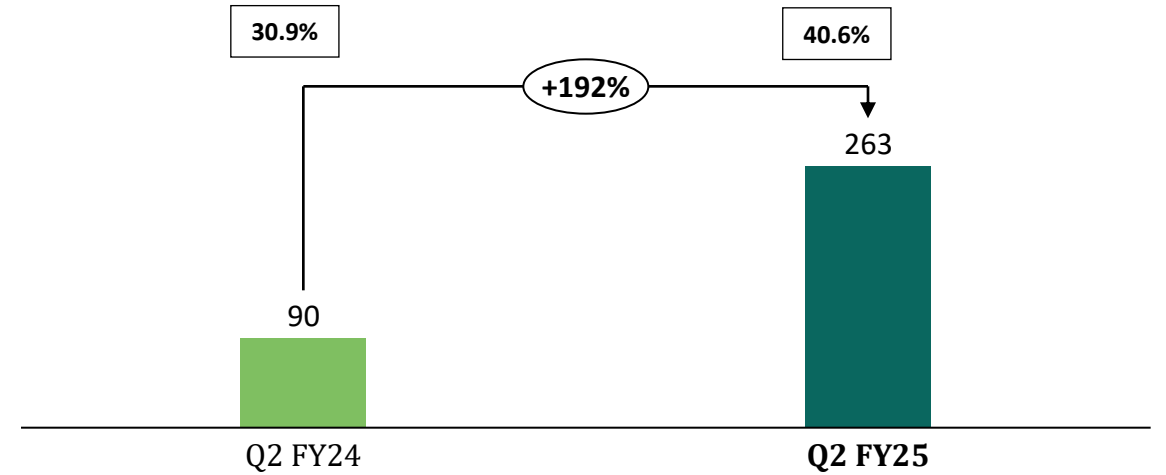
Q2 FY25 Result Highlights



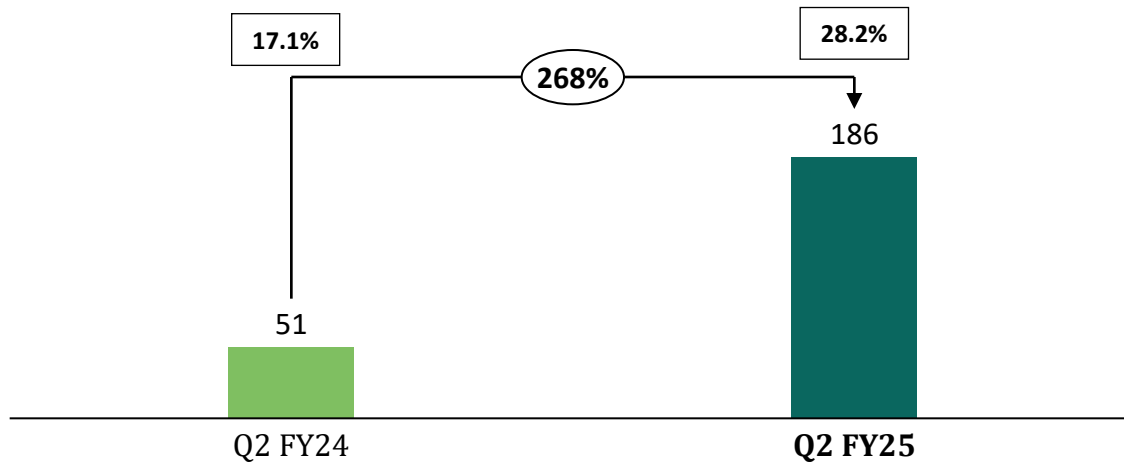
Operating Revenue (Rs. In Mn)



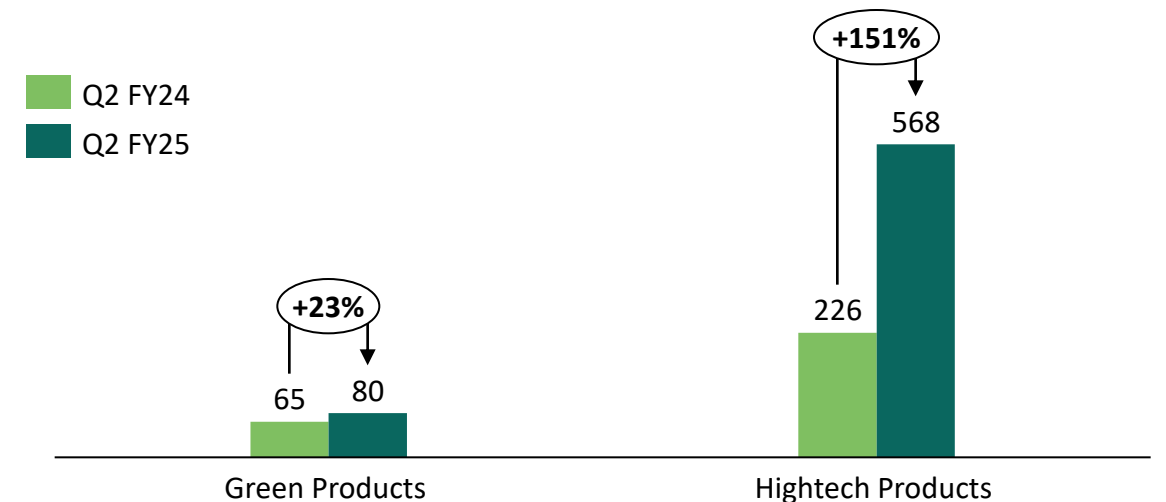
EBITDA (Rs. In Mn)



PAT (Rs. In Mn)



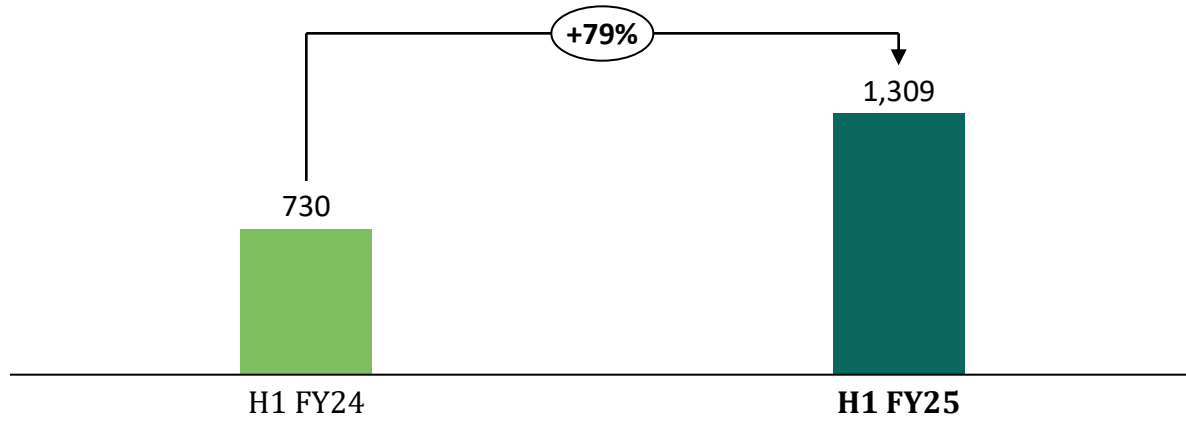
Segment Wise (In Mn)



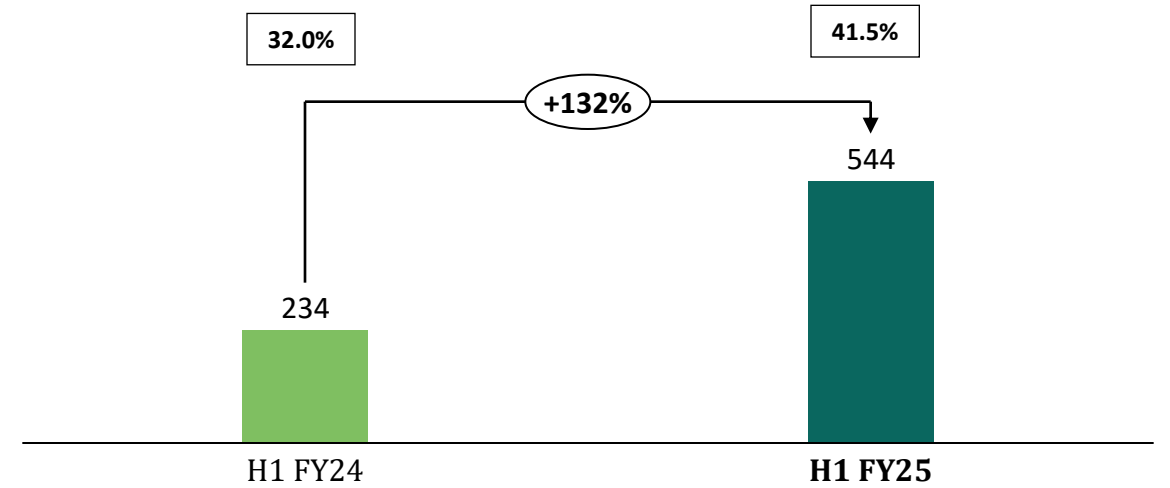
H1 FY25 Result Highlights



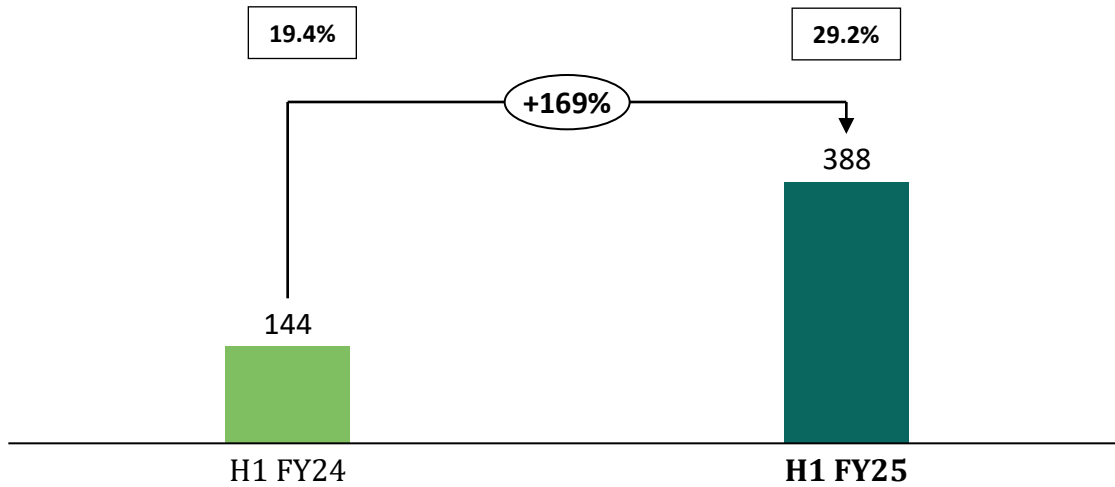
Operating Revenue (Rs. In Mn)



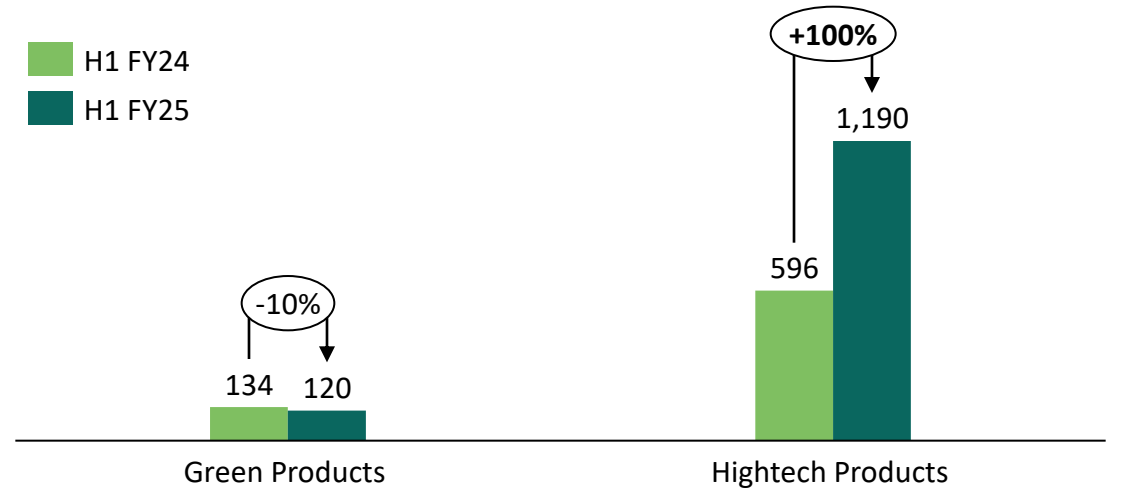
EBITDA (Rs. In Mn)



PAT (Rs. In Mn)



Segment Wise (In Mn)



Consolidated Profit & Loss Statement

Particulars (Rs.Mn)	Q2 FY25	Q2 FY24	Y-O-Y	Q1 FY25	Q-o-Q	H1 FY25	H1 FY24	Y-o-Y
Revenue from Operations	648	291	123%	661	(2%)	1,309	730	79%
Cost of Material Consumed	200	148		237		437	277	
Purchase of stock in trade	73	7		27		100	84	
Change in Inventories of Finished goods & Work in Progress	3	(48)		16		19	(58)	
Total Raw Material	276	107		281		557	303	
Gross Profit	372	184	102%	380	(2%)	753	427	76%
Gross Profit Margin (%)	57.4%	63.1%		57.5%		57.5%	58.5%	
Employee Expenses	36	35		38		74	66	
Other Expenses	73	59		62		135	127	
EBITDA	263	90	192%	281	(6%)	544	234	133%
EBITDA Margin (%)	40.6%	30.9%		42.4%		41.5%	32.0%	
Other Income	11	6		8		19	13	
Depreciation	17	20		17		35	37	
EBIT	257	76	238%	271	(5%)	528	210	152%
EBIT Margin (%)	39.7%	26.1%		41.0%		40.4%	28.7%	
Finance Cost	0	1		0		1	2	
Exceptional Items/Share from Associates	0	0		0		0	0	
Profit before Tax	257	75	242%	271	(5%)	528	208	154%
Profit before Tax(%)	39.6%	25.8%		41.0%		40.3%	28.5%	
Tax	71	25		69		140	64	
Profit After Tax	186	51	268%	202	(8%)	388	144	170%
PAT Margin (%)	28.2%	17.1%		30.1%		29.2%	19.4%	
EPS (As per Profit after Tax)	12.37	3.38		13.36		25.73	9.57	

Consolidated Balance Sheet Statement

Equity & Liabilities (Rs in mn)	Sep-24	Mar-24
Equity		
(a) Equity Share Capital	151	151
(b) Other Equity	1491	1118
Equity Attributable to Owners	1642	1269
(c) Non-controlling interest	19	19
Total Equity	1661	1288
Non-Current Liabilities		
(a) Financial Liabilities		
(i) Borrowings	1	1
(ii) Lease Liabilities	6	7
(iii) Other Financial Liabilities	0	0
(b) Provisions	4	4
(c) Deferred tax Liabilities (Net)	0	0
(d) Income Tax liabilities	57	14
(e) Other non current liabilities	0	0
Total Non-Current Liabilities	67	26
Current Liabilities		
(a) Financial Liabilities		
(i) Borrowings	2	2
(i) Trade Payables		
Total outstanding due to Micro and Small Enterprises	1	1
Total Outstanding due to others	44	49
(ii) Other financial liabilities	62	73
(iii) Other Current Financial Liabilities	0	0
(iv) Lease Liabilities	1	2
Other current liabilities	10	9
Provisions	6	4
Total Current Liabilities	125	140
Total Equity & Liabilities	1853	1454

Assets (Rs in mn)	Sep-24	Mar-24
Non-Current Assets		
(a) Property, plant and equipment	296	305
(b) Capital Work-in-Progress	34	21
(c) Right of use assets	5	6
(d) Other Intangible Asset	17	20
(e) Goodwill	0	0
(f) Intangible Asset under development	11	11
(g) Investment Property	47	43
Financial Assets		
(a) Loans	0	0
(b) Investments	2	5
(c) Other Financial Assets	17	134
Deferred tax assets	83	73
Income tax assets	0	0
Other Non-Current Assets	6	1
Total Non-Current Assets	518	619
Current Assets		
Inventories	217	223
Financial Assets		
(i) Investments	395	0
(ii) Trade Receivable	358	322
(iii) Cash and Cash Equivalents	118	76
(iv) Bank balances other than above	204	143
(v) Loans	2	1
(vi) Other financial assets	2	3
Other Current assets	39	67
Total Current Assets	1335	834
Total Assets	1853	1454

Consolidated Cash Flow Statement

Cash Flow Statement (Rs. Mn)	Sep-24	Mar-24
Cash Flow from Operating Activities		
Profit before Tax	528	407
Adjustment for Non-Operating Items	55	76
Operating Profit before Working Capital Changes	583	483
Changes in Working Capital	51	151
Cash Generated from Operations	532	332
Less: Direct Taxes paid	(98)	(148)
Net Cash from Operating Activities	435	184
Cash Flow from Investing Activities	(360)	(135)
Cash Flow from Financing Activities	(33)	(43)
Net increase/ (decrease) in Cash & Cash equivalent	42	6
Cash and cash equivalents at the beginning of the year	76	71
Cash and cash equivalents at the end of the year	118	76



ABOUT THE COMPANY



Leadership Team :Board Of Directors



Mr. Shilpan P. Patel

Chairman & M.D

He holds a Master's in Business Administration from Sam Houston State University, Texas. With experience in the coating industry from Grace Paper Industries Pvt. Ltd, he developed the award-winning Water Soluble Film in 1990, a product with significant environmental impact.

Appointed to the Board on October 30, 1992, Mr. Patel oversees Business Development and Strategic Management. Under his leadership, Arrow has secured over 40 patents worldwide and received several awards, including the National IP Award for Patents & Commercialization.



Mr. Neil Patel

Jt. Managing Director

He possess excellent entrepreneurship and organizational skills and demonstrating keen interest in assuming operational responsibilities since joining the company.

He serves as a member of the Audit and Stakeholders Relationship committee of the company.



Mr. Haresh Mehta

Independent Director

He is certified in Packaging Technology and director in Jayna Packaging Pvt LTD.

He is a Chairman of Audit Committee and a member of the Investor Grievance Committee of the company.

Leadership Team :Board Of Directors



Mrs. Jigisha Patel

Woman Director

She possess a great knowledge in supervising and co-ordinating the administration along with Managing and Handling Team.

She also have a wide range of experience and knowledge in Corporate Affairs.



Mr. Prashant Mehta

Independent Director

He is a Company Secretary with over 40 years of experience, has held key roles in renowned companies such as Premier Ltd, Jindal Iron and Steel Co Ltd. (now JSW Steel), and Shoppers Stop, bringing invaluable expertise in legal and secretarial affairs to the table.

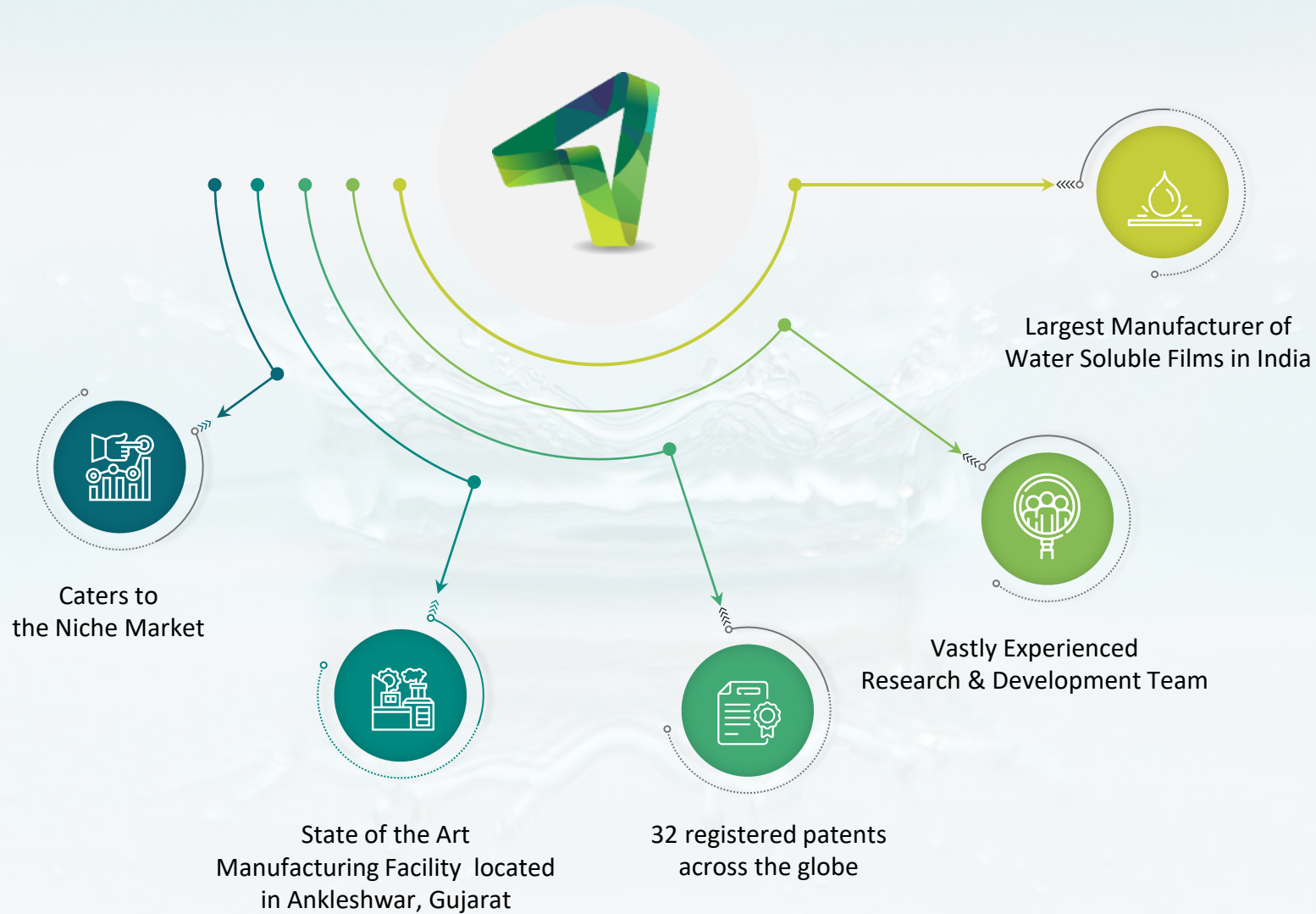


Mrs. Barkharani Nevatia

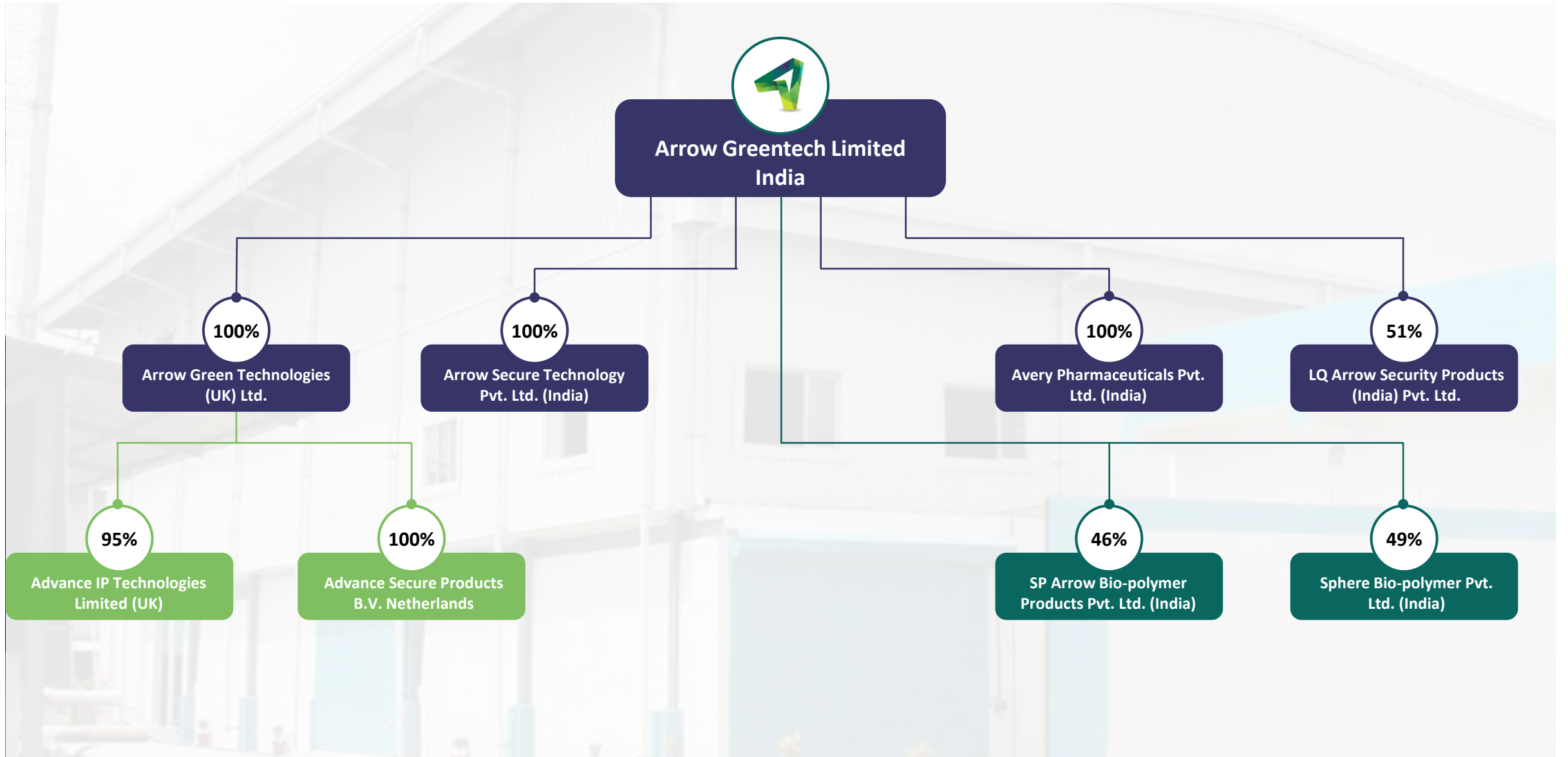
Independent Director

She is a Chartered Accountant practicing in Pune and Mumbai, offers extensive experience in corporate tax, statutory audits, and specialized knowledge in GST and Income Tax, backed by an LLB degree from Mumbai University and education from Narsee Monjee College of Commerce and Economics.

Arrow Greentech In A Snapshot...



Corporate Structure







Watersol[®]

WATER SOLUBLE FILM (WSF)



What Is Water Soluble Film (WSF)?

Packaging material that is environmentally safe & fully biodegradable when disposed in water.

Arrow manufactures water-soluble PVA / PVOH (Poly Vinyl Alcohol) film by solution casting. Casting machines are custom-built to suit the customer's requirements best

Properties of WSF

Optimum Tensile Strength

Excellent Moisture/Heat Sealing

Flexibility for using in multiple forms of packaging

Eco-friendly

Watersol is the trademark product of Arrow Greentech Ltd.

Applications of WSF

Eco Friendly Packaging
(Agrochem Packaging, Detergent Packaging, other Primary Packaging)

Industrial Consumables
(Mould release, Embroidery, etc.)

Printing
(Hydrographic / Hydro dipping)

Laundry Bags

Protective Packaging Film

Other Applications
(Battery separator, active embedded film, anti counterfeit film)

RM

PVA + Other Additives

Process

Batching - Casting - Slitting - PVA film

Value Addition

Embossing – Printing

Features

01

Optimum tensile strength to handle weight from 10 grams to 10 kg.

02

Excellent moisture/ heat sealing for blocks, bars, powder, and granular product packaging.

03

Helps achieve an Accurate dosing system.

04

Optimum tear strength.

05

Flexible for machine automation.

06

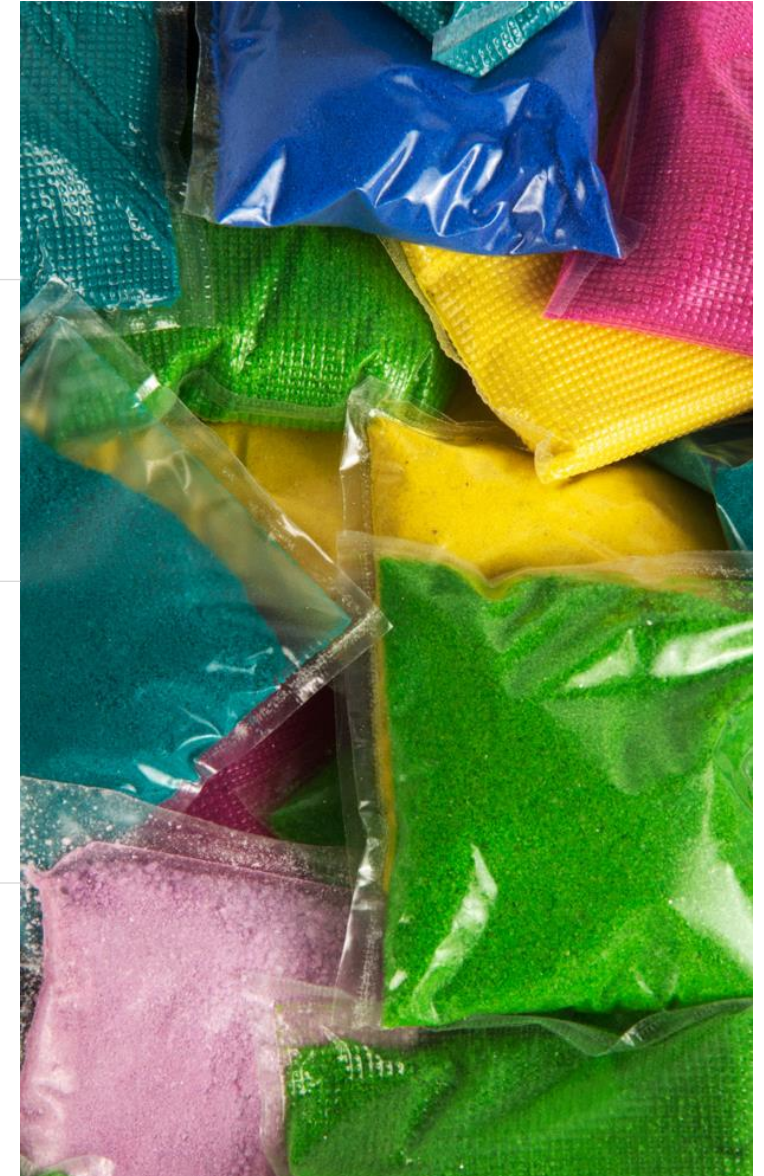
Non-toxic and safe for the environment.

07

High puncture resistance.

08

Excellent organic solvent resistance.



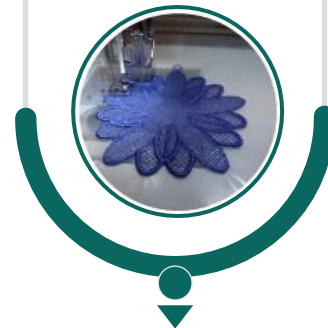
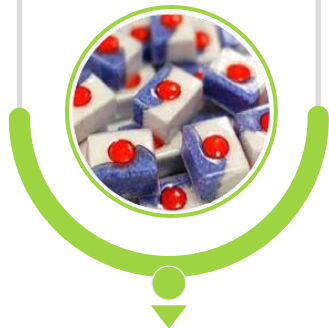
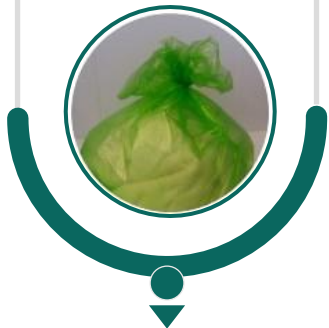
Use Of Water-soluble Film

Cement / Dye Enzyme Film

Toilet Cleaning Blocks

Laundry Bags

Liquid Detergents



Infection Control Laundry Bags

Dishwasher Tablet

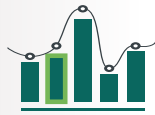
Embroidery Backing Sheet

Agrochemical Film

Water Soluble Films (WSF) Industry Snapshot

WSF Market size is expected to reach \$517mn by 2028 at CAGR of

5.7%



Based on End-use, the Packaging is expected to register a CAGR of

8.3%



The growing packaging industry, rising demand for small or unit dose packs for household items, and increasing concerns for protecting industrial workers from direct contact with hazardous materials are some of the key factors driving the market.



~40%

of global market revenue was accounted for by Asia Pacific in 2022



The market was valued at **USD 390 mn** in 2023



The market is **FRAGMENTED** with many players accounting for majority market revenue share



State Of The Art Manufacturing Facilities



ANKLESHWAR, GUJARAT

~ 350 Km far from Mumbai

Land on 99 years renewable lease from GIDC

R&D Centre with Modern Equipments

Common Utilities available for future expansion

- Presence in Europe, Asia, North & South America and Africa – mainly 3 supply points located in India, United Kingdom and South America
- Wide Distribution channel to service our clients from around the world



SECURITY PRODUCTS







INTELLECTUAL PROPERTY

Intellectual Property

01

32 Patents granted across Globe including the India, UK, USA, South Africa, Europe, Eurasia and Russia

02

Our inhouse R&D and IP team is continuously working on new innovation and patents

03

Monetization of key patents through out-licensing of patents and production of patented products

04

Patent filed in the area of security products, brand protection, security papers, security films, self adhesive material, healthcare, bio-compostable material etc.

05

State of Art R&D Lab and IP cell in Mumbai

06

Innovation is focused on green and high-tech products

07

24 Indian patent applications and 7 foreign patent applications under process covering various sectors and geographies.

08

35 registered trademark in India.

Arrow's Intellectual Property



Granted Patents

Arrow Greentech Limited at present has 32 granted patents globally covering the territories of – India, UK, USA, South Africa, Europe, Eurasia and Russia

Patent Applications

Arrow Greentech Limited also has 28 Indian patent applications and 8 foreign patent applications under process covering various sectors, through mainly covering Water-Soluble Films and Security Section

Trademarks

Arrow Greentech Limited has 35 in-force registered Trademarks along with 9 Trademark application currently under processing

Group 1 – Paper and Packing Industry

Cold Water Soluble Film	High strength paper and process of manufacture				High security paper and process of manufacture			Self destructive irreversible security packaging film				Method of producing a high security film and high security film produced by the said method			Bio-Compostable Multi-Layered composite and methods of manufacturing the Same
India (20.02.24)	India (23.09.09)	South Africa (28.10.09)	United States (22.11.11)	Europe (23.08.17)	Russia (20.01.11)	Europe (13.09.17)	India (03.01.18)	India (21.01.09)	Eurasia (30.12.09)	Europe (05.05.10)	United States (23.08.2016) (Div) (07.12.21)	United States (29.05.12)	Europe (15.08.12)	India (31.10.18)	India (10.01.24)

Group 2 – Packaging Industry

Improved Water Soluble Film and method of making the same	Cold Water Soluble Film	Packaging Material	High strength paper and process of manufacture				Self destructive irreversible security packaging film				Bio-Compostable Multi-Layered composite and methods of manufacturing them	Edible water soluble packaging film and package made out of the said film
India (12.12.23)	India (20.02.24)	South Africa (27.05.09)	India (23.09.09)	South Africa (28.10.09)	United States (22.11.11)	Europe (23.08.17)	India (21.01.09)	Eurasia (30.12.09)	Europe (05.05.10)	United States (23.08.16) (Div) (07.12.21)	India (10.01.24)	India (05.06.12)

Arrow's Intellectual Property



Group 3 – Security Products

Security Laminates	High security paper and process of manufacture				Self destructive irreversible security packaging film				Method of producing a high security film and high security film produced by the said method			Bio Degradable Smart Cards	Security Yarn
UK (24.01.24)	Russia (20.01.11)	Europe (13.09.17)	India (03.01.18)		India (21.01.09)	Eurasia (30.12.09)	Europe (05.05.10)	United States (23.08.16) (Div) (07.12.21)	United States (29.05.12)	Europe (15.08.12)	India (31.10.18)	India (21.08.17)	India (08.09.23)

Group 4 – Health, Hygiene & Food

Improved Water Soluble Film and method of making the same	Cold Water Soluble Film	Medicated Bands	Packaging Material	Edible water soluble packaging film and package made out of the said film	A water soluble film based matrix to contain samples extracted from living species			Water Soluble Drug delivery system	A Cleaning Device with Sustained Release of Actives
India (12.12.23)	India (20.02.24)	India (13.05.24)	South Africa (27.05.09)	India (05.06.12)	India (27.03.12)	Europe (24.07.13)	USA (18.03.14)	United Kingdom	India (01.02.23)

Group 5 – Printing and PSA Materials

New Improved Self adhesive materials with a water soluble films	Wide format printed graphics without release liner	Self adhesive materials with a water soluble protective layer		Self Adhesive Wall Paper with Reduced Adhesive Material and Water Soluble Film
India (30.10.23)	India (27.12.10)	South Africa (1.12.08)	United States (09.11.10)	India (16.03.23)

Key Granted Patents across the Globe



Health

- Mouth Melting strips, Gel strips, Enzyme strips
- Vitamins, Drugs, Medicine, Disinfectants and other Pharma ingredients
- For clinical setting like blood, serum, urine testing etc.



Hygiene

- Used to add Active ingredients of Detergents, Softeners, Cleaning Laundry, Dishes, Floorings, Walls, Furnitures and other cleaning agents that are retained and remained intact for a longer time



Packaging

- Used in agronutrients such as fertilizers, urea, agrochemicals etc.
- Used for packaging for food products, liquid cement, shopping bags etc. or other biodegradable material



Security

- Used in making security labels or secure packaging of the products for identification
- Used in manufacturing of security documents such as cheques, bank notes, passport papers etc.



Printing

- Used for printing fabrics, net or perforated cloth
- Used for printing paper, vinyl
- Used in printing of hoardings, one-way vision films



Self-Adhesive

- Used in making labels for product identification and/or advertising etc.

Key Granted Patents across the Globe



 Patents Granted



ARROW RX

Mouth Dissolving Strip
(An Innovative Drug Delivery Solution)

01

Avery Pharmaceuticals Pvt Ltd is 100% Subsidiary company of Arrow Greentech Limited

02

Manufacturing of Mouth Dissolving Strips (Pharmaceuticals & Nutraceuticals)

03

WHO GMP approved manufacturing facility with state of art plant & machinery and in-house product development center in Sanand (Gujarat)

04

Product Approval from Food and Drug Controller Administration (FDCA) and Central FSSAI License received for approx. 50 products including new products i.e. Sildenafil, Ondansetron, Amoldipine, Vitamin D3, Vitamin B12, Vitamin K2, Vitamin B3, Folic Acid, Iron, Zinc strips, Nicotine, Curcumin+Piperine etc.

05

Who-GMP, FSSAI, GLP, ISO 9001 and ISO 22000 certified facility

06

Expertise from parent company on casting of film and embedding various APIs in Lingual,Sub- Lingual and Buccal

07

Commercial production began in August 2022

08

Long-term contract signed with big MNC company for export markets

09

In discussion with various domestic and international companies for long-term supply contract

10

The company is also undertaking CDMO project (Contract Development and Manufacturing Organization) services. Successfully completed one CDMO project. Received repeat order from customer for new projects

List of FASSAI Products

Sr. No.	Name of Approved Products	Category
1	Vitamin B12 (Cyanocobalamin) 1500 mcg Mouth Dissolving Strip	Nutraceuticals
2	Food Grade Edible Film for Packaging	Nutraceuticals
3	Vitamin D3 800 IU Mouth Dissolving Strip	Nutraceuticals
4	Vitamin D3 + K2 + Calcium (1000 IU + 9 mcg + 90 mg) Mouth Dissolving Strip	Nutraceuticals
5	Natural Probiotics Strips 5 BCFU Mouth Dissolving Strip	Nutraceuticals
6	Folic Acid 400 mcg Mouth Dissolving Strip	Nutraceuticals
7	Caffeine + Vitamin B12 + Ginkgo (15 mg + 4 mg + 3 mg) Mouth Dissolving Strip	Nutraceuticals
8	Hangover Mouth Dissolving Strip	Nutraceuticals
9	L-Methyl Folate 1 mg Mouth Dissolving Strip	Nutraceuticals
10	Vitamin D3 + K2 (2000 IU +15 mcg) Mouth Dissolving Strip	Nutraceuticals
11	Vitamin K2 200 mcg Mouth Dissolving Strip	Nutraceuticals
12	Folic Acid 500 mcg Mouth Dissolving Strip	Nutraceuticals
13	Astaxanthin 5 mg Mouth Dissolving Strip	Nutraceuticals
14	Vitamin D3 1000 IU Mouth Dissolving Strip	Nutraceuticals
15	Astaxanthin 10 mg Mouth Dissolving Strip	Nutraceuticals
16	Vitamin D3 2000 IU Mouth Dissolving Strip	Nutraceuticals
17	Vitamin B12 (Cyanocobalamin) 500 mcg Mouth Dissolving Strip	Nutraceuticals
18	Vitamin B-Complex Mouth Dissolving Strip	Nutraceuticals
19	Vitamin B12 (Cyanocobalamin) 1000 mcg Mouth Dissolving Strip	Nutraceuticals
20	Ashwagandha 50 mg Mouth Dissolving Strip	Nutraceuticals
21	Ashwagandha 100 mg Mouth Dissolving Strip	Nutraceuticals
22	Curcumin + Piperine (45 mg + 5 mg) Mouth Dissolving Strip	Nutraceuticals
23	Melatonin 0.5 mg Mouth Dissolving Strips	Nutraceuticals
24	Melatonin 1 mg Mouth Dissolving Strips	Nutraceuticals
25	Melatonin 3 mg Mouth Dissolving Strips	Nutraceuticals
26	Melatonin 5 mg Mouth Dissolving Strips	Nutraceuticals
27	Melatonin 10 mg Mouth Dissolving Strips	Nutraceuticals

Sr. No.	Name of Approved Products	Category
28	Lutein + Zeaxanthin (10 mg + 2 mg) Mouth Dissolving Strip	Nutraceuticals
29	Curcumin 50 mg Mouth Dissolving Strip	Nutraceuticals
30	Astaxanthin 4 mg Mouth Dissolving Strip	Nutraceuticals
31	Curcumin 100 mg Mouth Dissolving Strip	Nutraceuticals
32	Clove Oil 8 mg Mouth Dissolving Strip	Nutraceuticals
33	Hemp Mouth Dissolving Strip 0.3% w/w	Nutraceuticals
34	Melatonin and Valerian (10 mg + 3 mg) Mouth Dissolving Strip	Nutraceuticals
35	Melatonin 10 mg, HOPS 4 mg and Valerian Root 3 mg Mouth Dissolving Strips	Nutraceuticals
36	Echinacea Purpuria & Honey Propolis (100 mg + 5 mg) Mouth Dissolving Strips	Nutraceuticals
37	L-Arginine & Caffeine (10 mg + 25 mg) Mouth Dissolving Strips	Nutraceuticals
38	Vitamin D3 400 IU Mouth Dissolving Strip (Health Supplements)	Nutraceuticals
39	Vitamin D3 600 IU Mouth Dissolving Strip (Health Supplements)	Nutraceuticals
40	Iron 17 mg Mouth Dissolving Strips (Nutraceutical)	Nutraceuticals
41	Vitamin C 50 mg Mouth Dissolving Strip (Health Supplement)	Nutraceuticals
42	Vitamin C 40 mg Mouth Dissolving Strip (Health Supplement)	Nutraceuticals
43	Vitamin C + Zinc + Vitamin D3 (40 mg + 10 mg + 400 IU) Mouth Dissolving Strip	Nutraceuticals
44	Vitamin B3 (Nicotinamide) 14 mg Mouth Dissolving Strip (Health Supplement)	Nutraceuticals
45	Vitamin B3 (Niacin) 14 mg Mouth Dissolving Strip (Health Supplement)	Nutraceuticals
46	Vitamin C + Zinc (40 mg + 10 mg) Mouth Dissolving Strip (Health Supplement)	Nutraceuticals
47	Vitamin K2 55 mcg Mouth Dissolving Strips (Health Supplement)	Nutraceuticals
48	Vitamin D3 + K2 (400 IU + 55 mcg) Mouth Dissolving Strip (Health Supplement)	Nutraceuticals
49	Zinc Picolinate 10 mg Mouth Dissolving Strip (Nutraceutical)	Nutraceuticals
50	Caffeine 50 mg Mouth Dissolving Strips (Health Supplements)	Nutraceuticals
51	Lactoferrin 5 mg Mouth Dissolving Strips (Health Supplements)	Nutraceuticals
52	Lactoferrin 10 mg Mouth Dissolving Strips (Health Supplements)	Nutraceuticals
53	Immune Booster Mouth Dissolving Strips (Nutraceutical)	Nutraceuticals
54	Folic Acid 200 mcg Mouth Dissolving Strips (Health Supplement)	Nutraceuticals

List of RX Approved Products

SR No	Name of Product	Strength	Grade
1	Sildenafil Citrate	25 mg	IP
2	Sildenafil Citrate	50 mg	IP
3	Ondansetron Hydrochloride Dihydrate	4 mg	IP
4	Ondansetron Hydrochloride Dihydrate	8 mg	IP
5	Amlodipine Besylate	5 mg	IP
6	Amlodipine Besylate	10 mg	IP
7	Sildenafil Citrate	25 mg	USP
8	Sildenafil Citrate	50 mg	USP
9	Ondansetron Hydrochloride Dihydrate	4 mg	USP
10	Ondansetron Hydrochloride Dihydrate	8 mg	USP
11	Vitamin D3 (Cholecalciferol)	2000 IU	IP
12	Vitamin B12 (Methylcobalamin)	1500 mcg	IP
13	Eliglustat Sublingual Film	12/16/20/24 mg	IH
14	Tadalafil	10/20 mg	USP
15	Nicotine Polacrilex	2/4 mg	USP



- Various other products are under development or approval phase
- Inhouse product development team is continuously working on new development and innovation and New drug application projects



MDS™ Films – NDDS

- Mouth Dissolving Strips (MDS) - Thin Films loaded with Actives for Drug Delivery
- Taken Orally and melts instantaneously in the mouth when placed on or under the tongue
- The active substance enters the bloodstream directly via the oral mucosa without having to pass through the gastrointestinal tract
- Achieve highest loading of active ingredient into mouth dissolving film successfully



Novel Drug Delivery Device -NDDD

- NDDD contains Actives embedded within and/or coated upon Water Soluble or Water Dispersible Polymers
- The active ingredients are released at a precise – controlled rate from a readily soluble polymer into an aqueous environment through one or more perforated bio-digestible films, post which DDD dissolves overtime and is bio absorbed over time



RX Matrix

- Novel system of collecting and storing blood samples, urine samples, serum samples or any other type of samples extracted from living species to avoid cross infection or spillage of the samples
- It eliminates the problem of disposal of used containers
- Non contaminating container for collecting liquid and semi solid bio waste



- Granted Patent for Actives Embedded Water Soluble film (WSF).
- One or more actives can be embedded or entrapped at selected concentrations and dispositions therein such that the material embedded can be delivered at precise and selected dosages to the point of application
- Arrow Trade Name – MDS “Mouth Dissolving Strips”
- Drug gets delivered by three different routes i.e. Lingual, Sublingual and Buccal. The three different route offers benefits of Quick onset of action and sustained release of drug for any of the categories of patients especially, veterinary, psychosomatic, schizophrenic, pediatric and geriatric patients
- Identified various molecules to be embedded in WSF in first phase

Why Arrow MDS

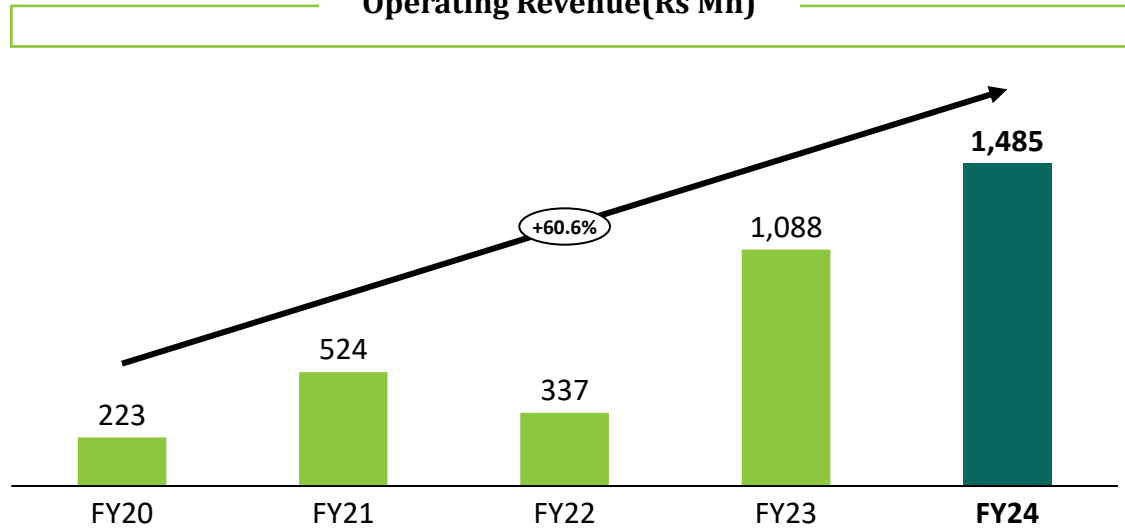
- Quick disintegration on contact with saliva.
- Customizing MDS as lingual, sublingual & Buccal.
- Immediate drug release.
- Ensure Precision Dosing.
- Increase Bioavailability of drug.
- Taste masking of bitter drug using patented technology.
- Safer and faster drug deliverance.
- Enables faster systemic absorption and bypass hepatic metabolism. hence improves bioavailability of drug.
- Instant onset of action.
- Longer Shelf life
- Reduces side effects as low in chemical combinations.
- Can be easily administered to non-cooperative and difficult patients

FINANCIAL OVERVIEW

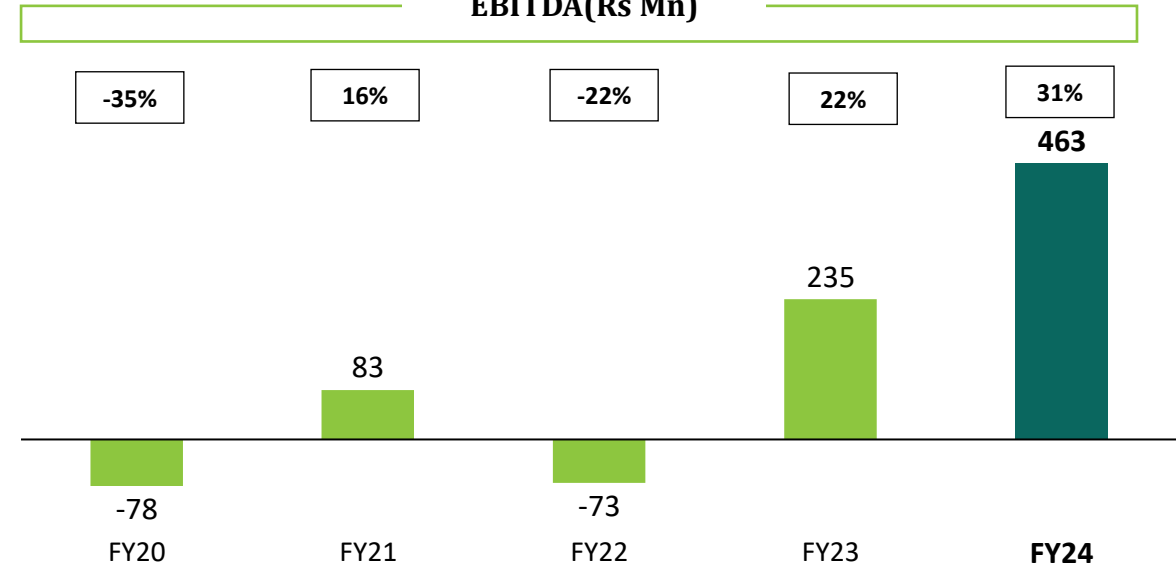


FY24 Result Highlights

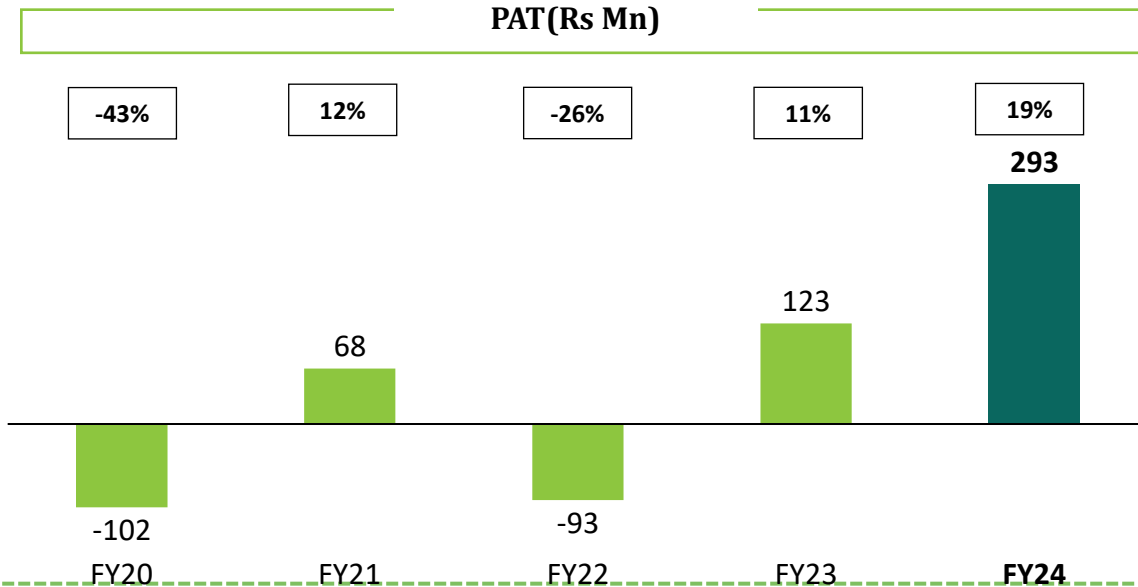
Operating Revenue(Rs Mn)



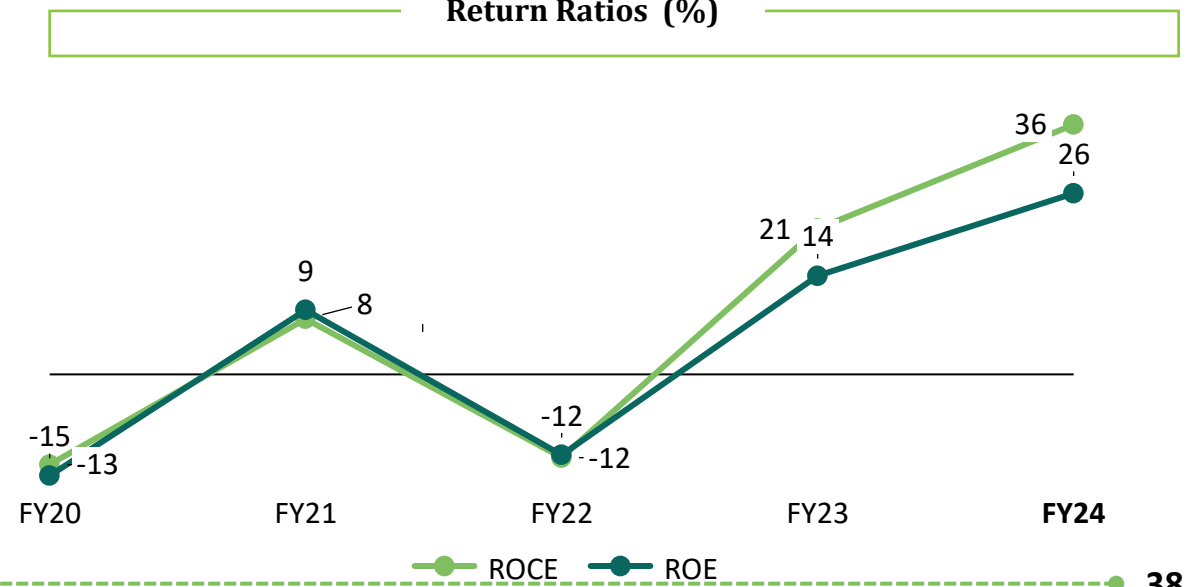
EBITDA(Rs Mn)



PAT(Rs Mn)



Return Ratios (%)



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Thank You