

MTL / SEC / 2023-24 / 57

Date: 10.11.2023

To,
The Secretary,
Bombay Stock Exchange Limited,
Floor 25, P. J. Towers
Dalal Street
Mumbai- 400001 (MH)

Dear Sir/Madam,
SCRIP Code No.: 511768 (MASTERTR)

Subject: **GLIMPSE OF FINANCIAL PERFORMANCE AND HIGHLIGHTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2023.**

In pursuance to the provisions of Regulations 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Glimpse of Financial Performance and highlights for the Quarter and half year ended September 30, 2023.

You are requested to take the above mentioned information on your records.

Thanking You

Yours Faithfully
For Master Trust Limited

Vikas Gupta
Company Secretary and Compliance Officer

Encl.: as above

MASTER TRUST LTD.

CIN : L65991PB1985PLC006414

Regd. Office: Master Chambers, SCO 19, 3rd Floor, Feroze Gandhi Market, Ludhiana, Punjab-141 001 • Tel.: 0161-5043500

Corporate Office: 1012, 10th Floor, Arunachal Building, 19, Barakhmba Road, New Delhi -110001 • Tel.: 011-42111000

E-mail: secretarial@mastertrust.co.in • Website: www.mastertrust.co.in

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HIGHLIGHTS



MASTER TRUST LIMITED



- About mastertrust
- Snapshot
- Wide range of Trading & Investment Solutions
- Presence Across India
- Q2'24 Performance
- Daily Average Trading Turnover
- Online & Offline Broking Share Ratio
- Financial Highlights
- Exploring Growth & Servicing Opportunities



About us

mastertrust Group is one of India's leading diversified financial services conglomerate. It provides a broad range of financial products and services to individuals and corporates. Established in 1985, mastertrust Group has been driven by a vision to be a well-diversified financial shop for wealth creation and to be an ideal service provider in the domain of business.



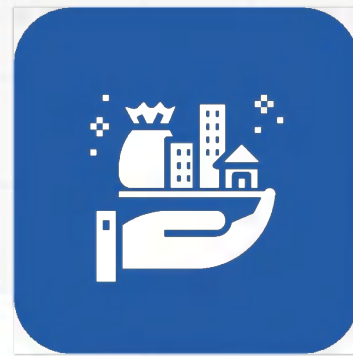
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Snapshot



One of the leading
Brokers in Indian Market



Offer Opportunities in
wide range of Asset
Classes



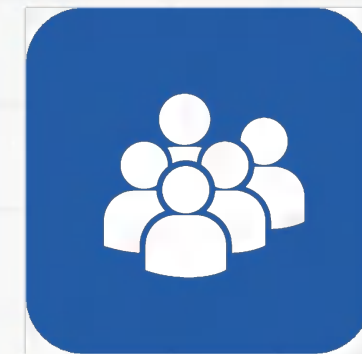
1300+ Business
Partners



1250+
Employees



38 Years of
Professional Services



3,20,000 +
Customers

About mastertrust

Snapshot

➤ Wide range of Trading & Investment Solutions

Presence Across India

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Wide Range of Trading & Investment Solutions

mastertrust offers a wide range of Wealth Products & Trading Solutions.

Online Trading

- Instant Trading & Demat Account
- Trading in Equity, Currency & Commodity
- Personalised Pricing Plans
- Reports & Analysis

Fixed Income Securities

- Tax Free bonds, PSU & Corporate Bonds, Sovereign Gold Bonds & Corporate FDs

Mutual Funds

- Access to Top Mutual Funds
- Expert Assistance
- Reports & Analysis

PMS

- Personalised Assistance
- In-House & Outsourced products
- Market & Research based products

Insurance

- Compare & Buy from the bucket of the leading Insurance products
- Life, Health & General Insurance

Structured Products

- Real estate funds & private equity

About mastertrust

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Wide range of Trading & Investment Solutions

➤ Presence Across India

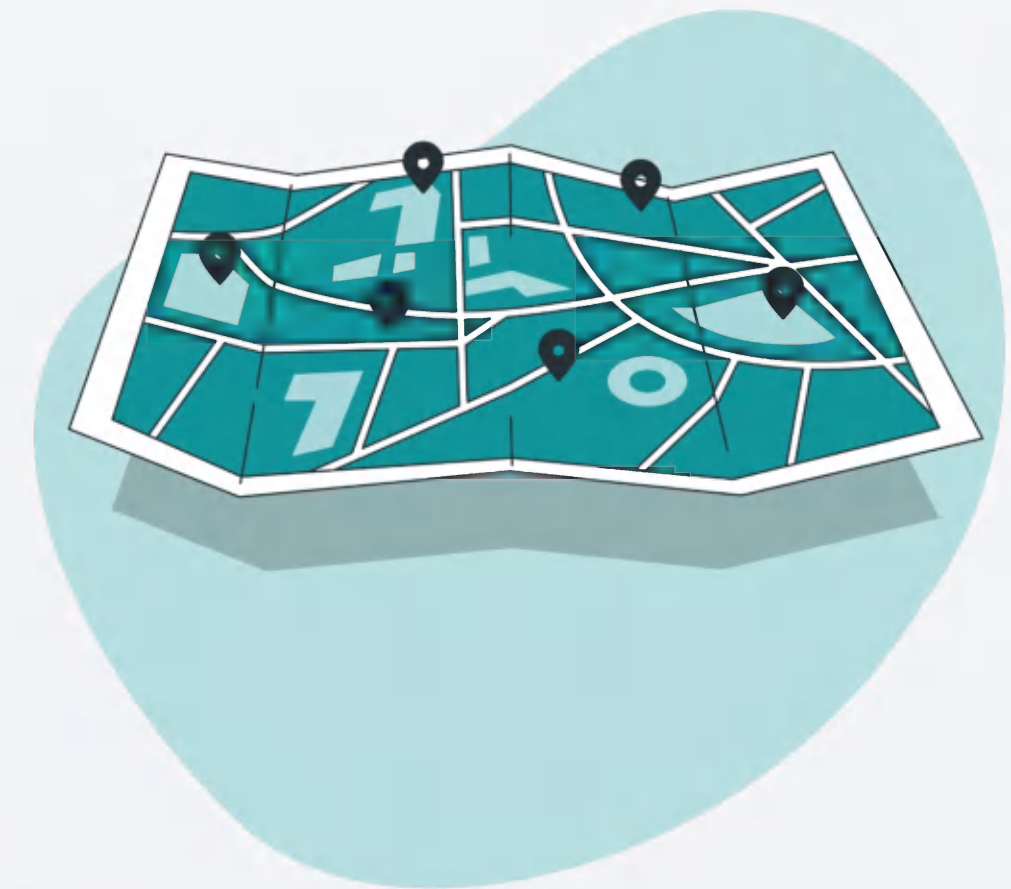
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Presence Across India

Andhra Pradesh

Assam

Bihar

Chandigarh

Chhattisgarh

Delhi

Goa

Gujarat

Haryana

Himachal Pradesh

Jammu and Kashmir

Jharkhand

Karnataka

Madhya Pradesh

Maharashtra

Orissa

Puducherry

Punjab

Rajasthan

Tamil Nadu

Telangana

Uttar Pradesh

Uttarakhand

West Bengal



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Q2'24 Performance

Total Number Of Orders (Executed)

QOQ increase

46%

(from Q1'24 to Q2'24)

Clients below the age of 50

60%

Growth in Demat A/C

QOQ

16.05%

(from Q1'24 to Q2'24)

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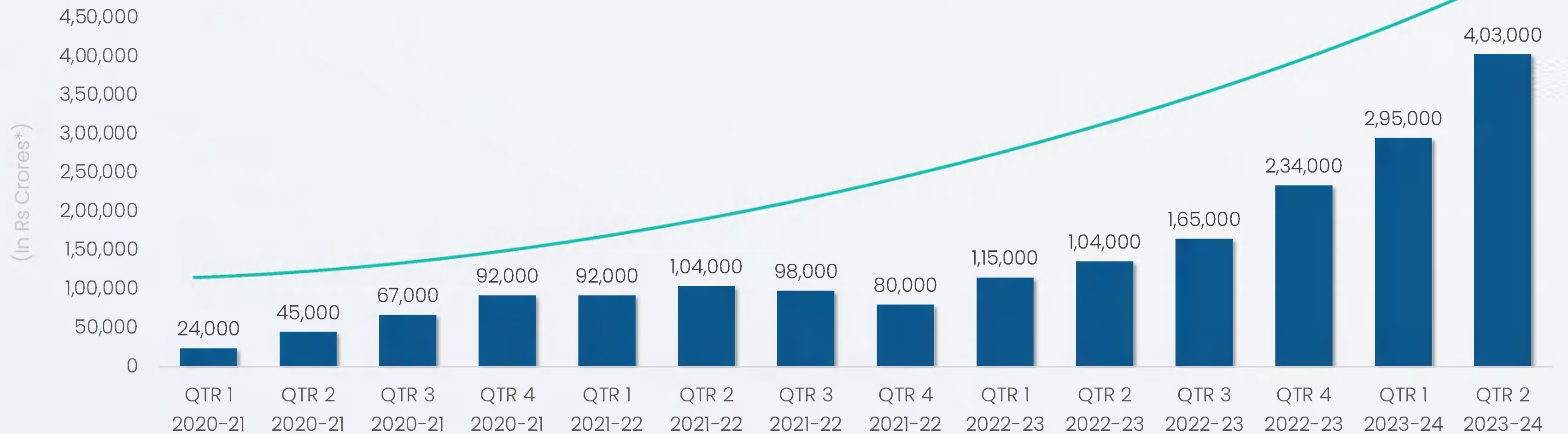
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Daily Average Trading Turnover (QOQ)

In Daily Average Trading Turnover, the options turnover is based on Strike plus Premium basis



*Gross Value rounded off to '000

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Daily Average Trading Turnover

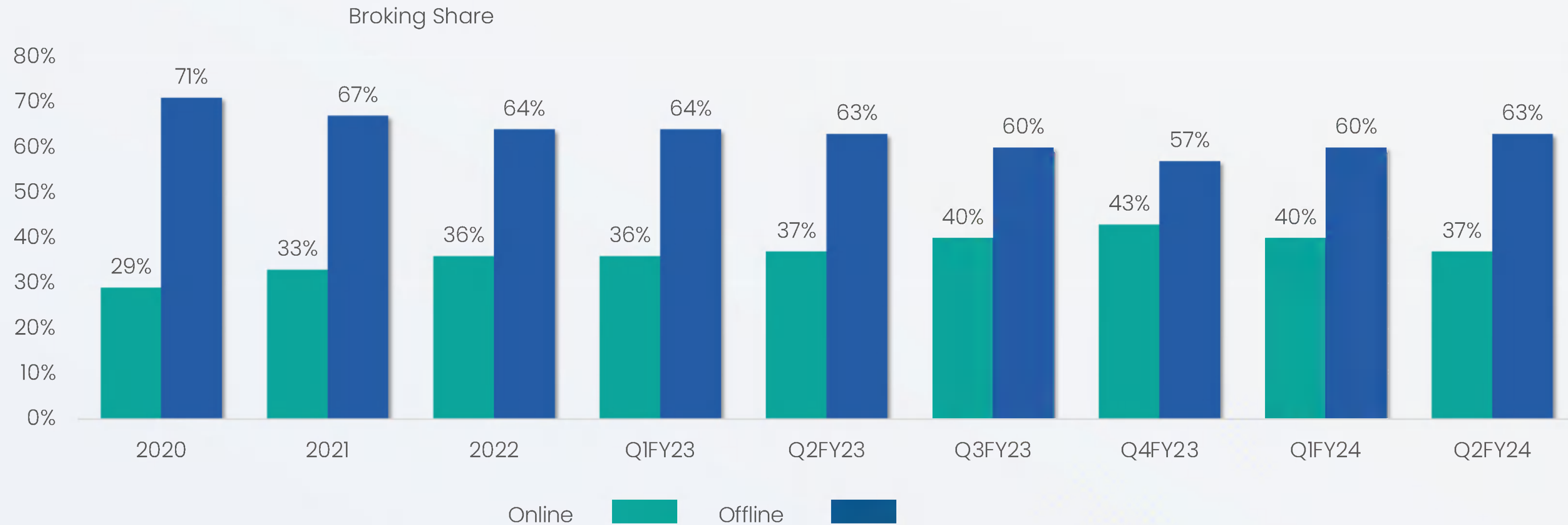
➤ Online & Offline Broking Share Ratio

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Online & Offline Broking Share Ratio



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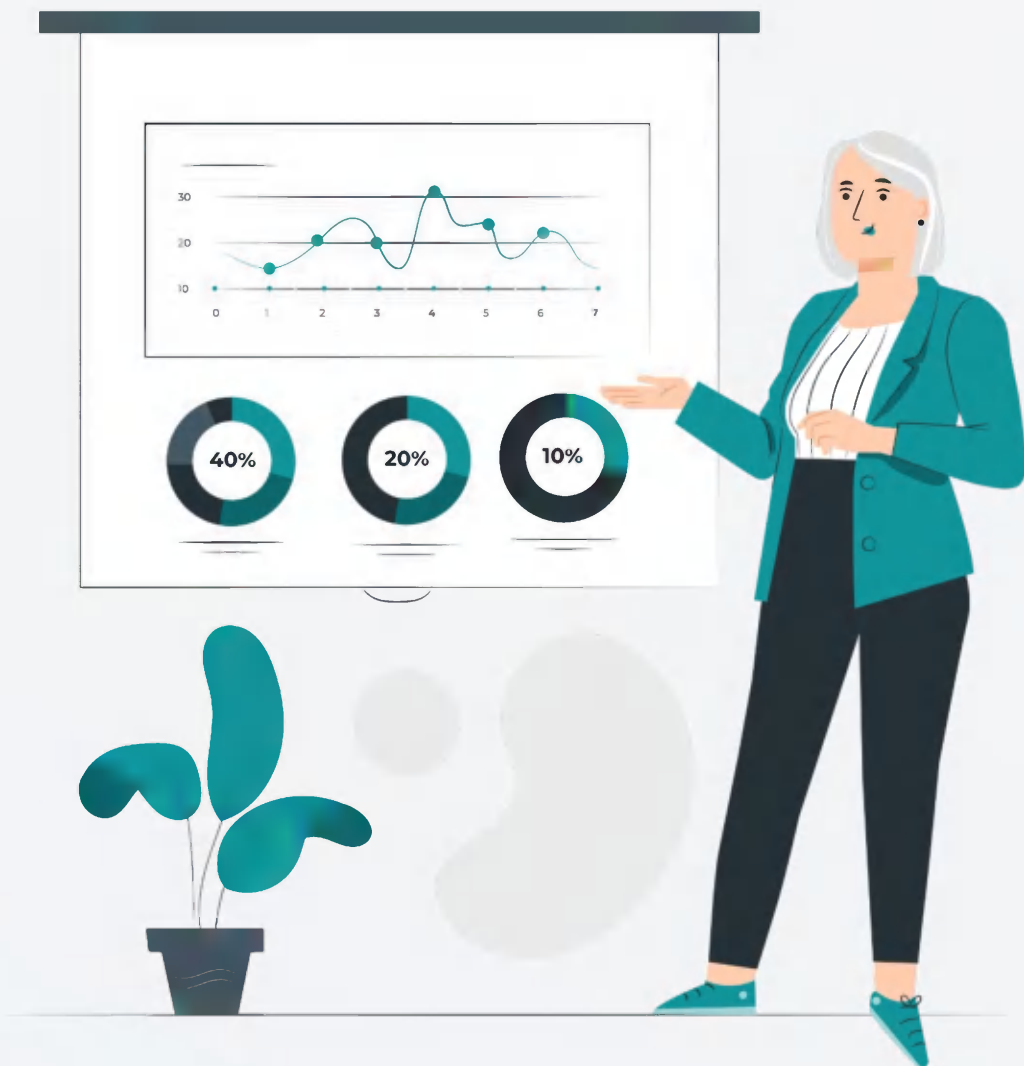
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Consolidated Financial Highlights

(In Rs. Millions)

Particulars	Quarter Ended 30th Sept, 2023	Quarter Ended 30th Sept, 2022	Half Year Ended 30th Sept, 2023	Half Year Ended 30th Sept, 2022
Total Income	1202.9	816.8	2127.2	1611.2
EBITDA	455.4	304.8	826.1	552.4
Profit Before Tax	305.4	221.6	554.0	400.0
Profit After Tax	233.3	170.5	424.7	304.9
EPS* (In Rs.)	10.7	7.8	19.5	14.0

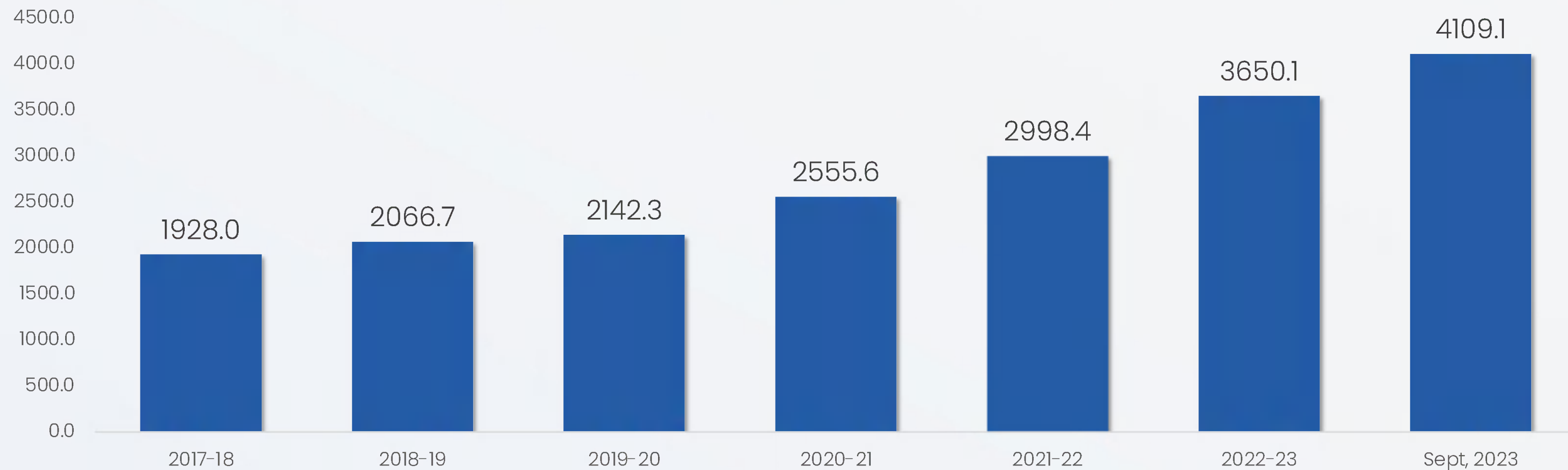
*EPS is calculated on Face Value of Rs. 5 each per share.

Consolidated Growth Numbers

	From Q2FY23 to Q2FY24	From HYFY23 to HYFY24
 TOTAL INCOME INCREASED BY	47.3%	32.0%
 EBITDA INCREASED BY	49.4%	49.5%
 PBT INCREASED BY	37.8%	38.5%
 PAT INCREASED BY	36.8%	39.3%
 EPS INCREASED BY	37.2%	39.3%

Net Worth

(in Rs. Millions)



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Exploring Growth & Servicing Opportunities

Webengage

A Comprehensive Engagement Automation Platform, which offers manifold benefits to our businesses to enhance customer engagement, personalize communication and analyse user behaviour. Through its multi-channel approach, it will help us streamline communication strategies, boosting customer retention and acquisition. This tool will facilitate data-driven decision-making by providing actionable insights, thus optimizing efforts and improving overall ROI. Its integration empowers the management to drive targeted campaigns, improve customer satisfaction & ultimately, drive business growth.

Singlepoint

By embracing SinglePoint, a unified web portal for client servicing, details management, modifications, and activations, we are simplifying our operational processes. This innovative platform centralizes all client interactions and updates within a single interface. The implementation of SinglePoint streamlines our operations, reducing complexity and the time required for making modifications or activating new clients. This results in enhanced efficiency, as we now have a unified platform that facilitates quicker responses and minimizes errors in client management.

New Web Trading Portal

Introducing our New Web Trading Portal which provides our clients with an innovative tool to expand market reach and improve trading accessibility. It enables seamless trading experiences, offering real-time data and a user-friendly interface for better decision-making. mastertrust gains a competitive edge through the portal's advanced features, fostering higher client satisfaction and retention. Overall, this implementation bolsters the company's position by offering a modern and robust trading platform.

StreetXperts™

AGRA SEMINAR



LALITPUR SEMINAR



KOLKATA SEMINAR



LUCKNOW SEMINAR



This quarter, we proudly introduced our exciting new initiative, StreetXperts, with a core mission to ensure that financial services and education are within everyone's reach.

StreetXperts offers an extensive array of resources and immersive workshops, thoughtfully crafted to democratize financial knowledge. Our initiative provides expert-led seminars and interactive online materials that cover a wide spectrum, from fundamental budgeting principles to advanced investment strategies. Our team of seasoned financial experts is wholeheartedly committed to simplifying the complexities of investing and trading, ultimately empowering clients to forge a robust and secure financial future.

Disclaimer

This information may contain certain forward-looking statements/details in the current scenario and contains selected information about the activities of “Master Trust Limited” (the “Company”) and its subsidiaries (the “Group”) as at the date of the presentation. It does not purport to present a comprehensive overview of the Group or contain all the information necessary to evaluate an investment in the Company. This is for information purposes only and is not a prospectus, disclosure document or other offering document under any law, nor does it form part of any present or future invitation, recommendation or offer to purchase or sell securities of the Group in any jurisdiction. No part of this information, nor the fact of its distribution, should form the basis of, or be relied on in connection with any contract or commitment or investment decision whatsoever. In addition, as this contains general, summary and selected information about the Group, it may omit material information about the Group and is not a complete description of the Group’s business and the risks relating to it. Therefore, this information should not form the basis of any investment decision to purchase or sell the Group’s securities. The Company under takes no obligation to publicly update or revise any of the opinions or forward looking statements expressed in this section, consequent to new information, future events or otherwise.

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