



Asian Paints Limited  
Asian Paints House  
6A, Shantinagar  
Santacruz (E)  
Mumbai 400 055  
T : (022) 6218 1000  
F : (022) 6218 1111  
www.asianpaints.com

APL/SEC/20/222

22<sup>nd</sup> January, 2020

BSE Limited  
Corporate Relationship Department  
Phiroze Jeejeebhoy Towers,  
25<sup>th</sup> Floor, Dalal Street,  
Fort, Mumbai – 400 001  
Scrip Code: 500820

The National Stock Exchange of India Limited  
Exchange Plaza, Plot No. C/1,  
Block G, Bandra – Kurla Complex,  
Bandra (East),  
Mumbai – 400 051  
Symbol: ASIANPAINT

Sir(s),

**Sub: Outcome of Board Meeting in accordance with SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”)**

The Board of Directors of the Company at their meeting held today has, *inter alia*, approved the Audited standalone and unaudited consolidated financial results of the Company for the quarter and nine months ended 31<sup>st</sup> December, 2019.

An extract of the aforementioned financial results would be published in the newspapers in accordance with the Listing Regulations.

Accordingly, please find enclosed the following:

- i. Audited standalone financial results of the Company for the quarter and nine months ended 31<sup>st</sup> December, 2019 together with the Auditor’s Report;
- ii. Unaudited consolidated financial results of the Company for the quarter and nine months ended 31<sup>st</sup> December, 2019 together with the Limited Review Report by the Auditors;
- iii. Audited standalone and unaudited consolidated segment reporting for the quarter and nine months ended 31<sup>st</sup> December, 2019;
- iv. Press release on the financial results of the Company for the quarter and nine months ended 31<sup>st</sup> December, 2019.

The Board meeting commenced at 10:00 a.m. and concluded at 2:15 p.m.





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**Investor Call:**

The Company will be holding Investor Call, today, from 5:00 p.m. to 6:00 p.m. (IST). Further details of the said call are available on the Company's website ([www.asianpaints.com](http://www.asianpaints.com)).

This is for your information and record.

Thanking you,

Yours truly,

For **ASIAN PAINTS LIMITED**

  
 **R J JEYAMURUGAN**  
**CFO & COMPANY SECRETARY**

Encl.: As above



## INDEPENDENT AUDITOR'S REPORT ON AUDIT OF INTERIM STANDALONE FINANCIAL RESULTS

### TO THE BOARD OF DIRECTORS OF ASIAN PAINTS LIMITED

#### Opinion

We have audited the accompanying Statement of Standalone Financial Results of **Asian Paints Limited** ("the Company") for the quarter and nine months ended December 31, 2019 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the Listing Regulations).

In our opinion and to the best of our information and according to the explanations given to us, these Standalone Financial Results:

- a. is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended; and
- b. gives a true and fair view in conformity with the recognition and measurement principles laid down in the Indian Accounting Standard 34 and other accounting principles generally accepted in India of the net profit and Total comprehensive income and other financial information of the Company for the quarter and nine months ended December 31, 2019.

#### Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Companies Act, 2013 (the Act). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Results section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the Standalone Financial Results under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.

#### Management's Responsibilities for the Standalone Financial Results

This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been compiled from the related audited interim financial information. The Company's Board of Directors are responsible for the preparation and presentation of the Standalone Financial Results that give a true and fair view of the net profit and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This



responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Standalone Financial Results that give a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the Standalone Financial Results, the Board of Directors are responsible for assessing the Company's ability, to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the financial reporting process of the Company.

#### **Auditor's Responsibilities for the Audit of the Standalone Financial Results**

Our objectives are to obtain reasonable assurance about whether the Standalone Financial Results as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Standalone Financial Results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Standalone Financial Results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to



the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the Standalone Financial Results, including the disclosures, and whether the Standalone Financial Results represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the Standalone Financial Results that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Standalone Financial Results may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Standalone Financial Results.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate to them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

For DELOITTE HASKINS & SELLS LLP  
Chartered Accountants  
(Firm's Registration No. 117366W/W-100018)



Abhijit A. Damle  
Partner

Membership No 102912

UDIN: 20102912AAAAA04584

Place: Mumbai

Date: January 22, 2020

**AUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31<sup>st</sup> DECEMBER, 2019**
**Part I - Statement of Standalone Audited Financial Results for the Quarter and Nine Months Ended 31st December, 2019** (₹ in crores)

Sr. No.	Particulars	Quarter Ended			Nine Months Ended		Year Ended
		31.12.2019 Audited	30.09.2019 Audited	31.12.2018 Audited	31.12.2019 Audited	31.12.2018 Audited	31.03.2019 Audited
	<b>Income</b>						
	Revenue from operations	4,656.88	4,278.04	4,536.05	13,315.08	12,156.46	16,391.78
	Other Income	92.78	114.14	70.42	292.42	212.50	284.81
<b>1</b>	<b>Total income</b>	<b>4,749.66</b>	<b>4,392.18</b>	<b>4,606.47</b>	<b>13,607.50</b>	<b>12,368.96</b>	<b>16,676.59</b>
	<b>Expenses</b>						
	a) Cost of materials consumed	1,871.87	2,350.46	2,204.19	6,416.78	6,403.50	8,647.82
	b) Purchases of stock-in-trade	350.98	322.89	297.96	951.17	738.96	1,010.66
	c) Changes in inventories of finished goods, stock-in-trade and work-in-progress	387.00	(251.03)	126.28	82.22	(144.63)	(247.86)
	d) Employee benefits expense	247.50	253.23	227.34	748.26	657.10	900.14
	e) Finance costs	19.55	20.24	21.52	59.04	55.94	78.60
	f) Depreciation and amortisation expense	173.72	174.31	144.49	517.82	383.67	540.77
	g) Other expenses	681.62	729.04	643.26	2,035.44	1,816.62	2,576.21
<b>2</b>	<b>Total expenses</b>	<b>3,732.24</b>	<b>3,599.14</b>	<b>3,665.04</b>	<b>10,810.73</b>	<b>9,911.16</b>	<b>13,506.34</b>
<b>3</b>	<b>Profit before tax (1-2) (Refer note 3)</b>	<b>1,017.42</b>	<b>793.04</b>	<b>941.43</b>	<b>2,796.77</b>	<b>2,457.80</b>	<b>3,170.25</b>
	<b>Tax expense</b>						
	a) Current Tax	260.41	132.59	270.30	704.77	674.75	879.47
	b) Deferred Tax expense	(1.88)	(130.07)	39.35	(109.86)	129.00	158.61
<b>4</b>	<b>Total tax expense</b>	<b>258.53</b>	<b>2.52</b>	<b>309.65</b>	<b>594.91</b>	<b>803.75</b>	<b>1,038.08</b>
<b>5</b>	<b>Profit for the period (3-4)</b>	<b>758.89</b>	<b>790.52</b>	<b>631.78</b>	<b>2,201.86</b>	<b>1,654.05</b>	<b>2,132.17</b>
	<b>Other Comprehensive Income (OCI)</b>						
	A (i) Items that will not be reclassified to Profit or Loss	32.89	12.51	35.22	50.28	(6.48)	(31.18)
	(ii) Income tax relating to items that will not be reclassified to Profit or Loss	(2.46)	(0.54)	1.38	(2.78)	1.76	14.17
	B (i) Items that will be reclassified to Profit or Loss	(0.57)	0.90	(3.19)	1.11	(0.88)	(1.32)
	(ii) Income tax relating to items that will be reclassified to Profit or Loss	0.08	(0.12)	0.37	(0.12)	0.10	0.15
<b>6</b>	<b>Total Other Comprehensive Income</b>	<b>29.94</b>	<b>12.75</b>	<b>33.78</b>	<b>48.49</b>	<b>(5.50)</b>	<b>(18.18)</b>
<b>7</b>	<b>Total Comprehensive Income for the period (5+6)</b>	<b>788.83</b>	<b>803.27</b>	<b>665.56</b>	<b>2,250.35</b>	<b>1,648.55</b>	<b>2,113.99</b>
	Paid-up equity share capital (Face value of ₹1 per share)	95.92	95.92	95.92	95.92	95.92	95.92
	Reserves excluding Revaluation Reserves as at Balance Sheet date						8,747.04
	Basic and Diluted Earnings Per Share (EPS) (₹) (not annualised)	7.91*	8.24*	6.59*	22.96*	17.24*	22.23

**STANDALONE - SEGMENT REPORTING**

(₹ in crores)

Sr. No.	Particulars	Quarter Ended			Nine Months Ended		Year Ended
		31.12.2019	30.09.2019	31.12.2018	31.12.2019	31.12.2018	31.03.2019
		Audited	Audited	Audited	Audited	Audited	Audited
1.	<b>Segment Revenue</b>						
	a. Paints	4,597.90	4,219.57	4,488.11	13,146.41	12,013.28	16,189.66
	b. Home Improvement	58.98	58.47	47.94	168.67	143.18	202.12
	<b>Revenue from operations</b>	<b>4,656.88</b>	<b>4,278.04</b>	<b>4,536.05</b>	<b>13,315.08</b>	<b>12,156.46</b>	<b>16,391.78</b>
2.	<b>Segment Results</b>						
	Profit/(Loss) before tax from each segment						
	a. Paints	1,055.90	848.50	986.83	2,918.87	2,639.73	3,403.92
	b. Home Improvement	(7.24)	(8.06)	(11.89)	(22.10)	(26.96)	(30.32)
	<b>Total</b>	<b>1,048.66</b>	<b>840.44</b>	<b>974.94</b>	<b>2,896.77</b>	<b>2,612.77</b>	<b>3,373.60</b>
	Less: Finance costs	0.39	0.42	1.46	1.31	3.69	6.78
	Less: Other Un-allocable Expenditure	94.72	100.06	71.88	279.85	280.13	372.13
	Add: Un-allocable income	63.87	53.08	39.83	181.16	128.85	175.56
	<b>Total Profit Before Tax</b>	<b>1,017.42</b>	<b>793.04</b>	<b>941.43</b>	<b>2,796.77</b>	<b>2,457.80</b>	<b>3,170.25</b>
3.	<b>Segment Assets</b>						
	a. Paints	9,668.68	10,194.41	9,612.27	9,668.68	9,612.27	9,807.35
	b. Home Improvement	179.96	182.73	173.64	179.96	173.64	174.91
	<b>Total Segment Assets</b>	<b>9,848.64</b>	<b>10,377.14</b>	<b>9,785.91</b>	<b>9,848.64</b>	<b>9,785.91</b>	<b>9,982.26</b>
	Un-allocable Assets	4,282.69	3,818.99	3,291.39	4,282.69	3,291.39	3,700.63
	<b>Total</b>	<b>14,131.33</b>	<b>14,196.13</b>	<b>13,077.30</b>	<b>14,131.33</b>	<b>13,077.30</b>	<b>13,682.89</b>
4.	<b>Segment Liabilities</b>						
	a. Paints	3,716.35	4,263.81	4,062.78	3,716.35	4,062.78	4,148.59
	b. Home Improvement	79.09	78.70	69.02	79.09	69.02	78.34
	<b>Total Segment Liabilities</b>	<b>3,795.44</b>	<b>4,342.51</b>	<b>4,131.80</b>	<b>3,795.44</b>	<b>4,131.80</b>	<b>4,226.93</b>
	Un-allocable Liabilities	512.16	431.63	567.96	512.16	567.96	613.00
	<b>Total</b>	<b>4,307.60</b>	<b>4,774.14</b>	<b>4,699.76</b>	<b>4,307.60</b>	<b>4,699.76</b>	<b>4,839.93</b>
5.	<b>Capital Employed</b>						
	a. Paints	5,952.33	5,930.60	5,549.49	5,952.33	5,549.49	5,658.76
	b. Home Improvement	100.87	104.03	104.62	100.87	104.62	96.57
	Un-allocable Assets less Liabilities	3,770.53	3,387.36	2,723.43	3,770.53	2,723.43	3,087.63
	<b>Total</b>	<b>9,823.73</b>	<b>9,421.99</b>	<b>8,377.54</b>	<b>9,823.73</b>	<b>8,377.54</b>	<b>8,842.96</b>

Note:

1. There are no inter segment transfers.



1. The above results have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013, read together with the Companies (Indian Accounting Standards) Rules, 2015 (as amended).
2. An interim dividend of ₹ 3.35 (Rupees three and paise thirty-five only) per equity share of the face value of ₹ 1 each for the financial year ending 31<sup>st</sup> March, 2020 was declared at the Board meeting held on 22<sup>nd</sup> October 2019 and the same was paid on 2<sup>nd</sup> November, 2019.
3. The Ministry of Corporate Affairs has notified Indian Accounting Standard 116 ('Ind AS 116'), Leases, with effect from 1<sup>st</sup> April, 2019. The Standard primarily requires the Company, as a lessee, to recognize, at the commencement of the lease a right-to-use asset and a lease liability (representing present value of unpaid lease payments). Such right-to-use assets are subsequently depreciated and the lease liability reduced when paid, with the interest on the lease liability being recognized as finance cost, subject to certain remeasurement adjustments. The Company has elected to apply this Standard to its leases retrospectively to each prior reporting period presented (Retrospective application). Consequent to the retrospective application (a) the opening balance of equity as at 1<sup>st</sup> April, 2018 has been reduced by ₹ 42.01 crores and (b) the amount of the adjustments to each of the reported line items for the comparable prior periods and the year are as under:

(₹ in crores)

Particulars	Quarter Ended	Nine Months Ended	Year Ended
	31.12.2018	31.12.2018	31.03.2019
Increase in Finance Cost	12.82	35.85	48.59
Increase in Depreciation and Amortization expense	41.26	118.72	158.59
Decrease in Other expense	50.59	144.92	194.21
Increase in Other heads (Net)	4.73	7.73	8.65
<b>(Increase)/Decrease in Profit before tax</b>	<b>(1.24)</b>	<b>1.92</b>	<b>4.32</b>
(Increase)/Decrease in Tax expense	(0.42)	0.89	1.73
<b>(Increase)/Decrease in Profit after tax</b>	<b>(0.82)</b>	<b>1.03</b>	<b>2.59</b>

Further, the net assets and net liabilities as at 31<sup>st</sup> March, 2019 have increased by ₹ 530.52 crores and ₹ 575.12 crores respectively.

The net impact of adopting this Standard on the profit for the reported periods and the previous year, and on the earnings per share, is not material.

4. The above results were reviewed and recommended by the Audit Committee on 21<sup>st</sup> January, 2020 and subsequently approved by the Board of Directors at their meeting held on 22<sup>nd</sup> January, 2020.

FOR AND ON BEHALF OF THE BOARD

  
K.B.S. Arand  
MANAGING DIRECTOR & CEO  
DIN: 03518282

Date: 22<sup>nd</sup> January, 2020

Place: Mumbai





## INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

### TO THE BOARD OF DIRECTORS OF ASIAN PAINTS LIMITED

1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **Asian Paints Limited** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit after tax and total comprehensive income of its associates for the quarter and nine months ended December 31, 2019 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The Statement includes the results of the following entities:

Name of the Entity	Relationship
Asian Paints International Private Limited	Wholly owned Subsidiary
Asian Paints Industrial Coatings Limited	Wholly owned Subsidiary
Maxbhumi Developers Limited	Wholly owned Subsidiary
Sleek International Private Limited	Wholly owned Subsidiary
Reno Chemicals Pharmaceuticals and Cosmetics Private Limited	Wholly owned Subsidiary
Asian Paints PPG Private Limited	Subsidiary
Asian Paints (Nepal) Private Limited	Subsidiary
<b>Subsidiaries of Asian Paints International Private Limited :</b>	
Asian Paints (Lanka) Limited	Subsidiary
Berger Paints Singapore Pte Limited (upto 17 <sup>th</sup> September, 2019)	Wholly owned Subsidiary



Enterprise Paints Limited	Wholly owned Subsidiary
Universal Paints Limited	Wholly owned Subsidiary
Kadisco Paint and Adhesive Industry Share Company	Subsidiary
PT Asian Paints Indonesia	Wholly owned Subsidiary
PT Asian Paints Color Indonesia	Wholly owned Subsidiary
Asian Paints (Tonga) Limited	Wholly owned Subsidiary
Asian Paints (South Pacific) Pte Limited	Subsidiary
Asian Paints (S.I.) Limited	Subsidiary
Asian Paints (Bangladesh) Limited	Subsidiary
Asian Paints (Middle East) LLC	Subsidiary
SCIB Chemicals S.A.E.	Subsidiary
Samoa Paints Limited	Subsidiary
Asian Paints (Vanuatu) Limited	Subsidiary
Causeway Paints Lanka Private Limited	Wholly owned Subsidiary
<b>Subsidiary of Enterprise Paints Limited:</b>	
Nirvana Investments Limited	Wholly owned Subsidiary
<b>Subsidiary of Nirvana Investments Limited:</b>	
Berger Paints Emirates LLC	Wholly owned Subsidiary
<b>Subsidiary of Universal Paints Limited:</b>	
Berger Paints Bahrain W.L.L.	Wholly owned Subsidiary
<b>Associate</b>	
PPG Asian Paints Private Limited	Associate
<b>Subsidiary of PPG Asian Paints Private Limited</b>	
PPG Asian Paints Lanka Private Limited	Associate
Revocoat India Private Limited	Associate

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. We did not review the interim financial information of 3 subsidiaries included in the consolidated unaudited financial results, whose interim financial information reflect total revenues of Rs. 210.49 crores and Rs. 670.52 crores for the quarter and nine months ended December 31, 2019 respectively, total net profit after tax of Rs. 16.99 crores and Rs. 61.18 crores for the quarter and nine months ended December 31, 2019 respectively, and total comprehensive income of Rs. 16.99 crores and Rs. 61.18 crores for the quarter and nine month ended December 31, 2019 respectively, as considered in the Statement. This interim financial information have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and associates, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of these matters.



7. The consolidated unaudited financial results includes the interim financial information of 19 subsidiaries which have not been reviewed by their auditors, whose interim financial information reflect total revenue of Rs. 232.93 crores and Rs. 684.77 crores for the quarter and nine months ended December 31, 2019 respectively, total profit after tax of Rs. 5.37 crores and Rs. 14.96 crores for the quarter and nine months ended December 31, 2019 respectively, total comprehensive income Rs. 8.38 crores and Rs. 7.85 crores for the quarter and nine months ended December 31, 2019 respectively, as considered in the Statement. The consolidated unaudited financial results also includes the Group's share of profit after tax of Rs. 19.21 crores and Rs. 46.78 crores for the quarter and nine months ended December 31, 2019 respectively and total comprehensive income of Rs. 19.31 crores and Rs. 46.81 crores for the quarter and nine months ended December 31, 2019 respectively, as considered in the Statement, in respect of 3 associates based on their interim financial information which have not been reviewed by their auditors. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group.

Our Conclusion on the Statement is not modified in respect of our reliance on the interim financial information results certified by the Management.

For Deloitte Haskins & Sells LLP  
Chartered Accountants  
Firm's Registration No: 117366W/W-100018



Abhijit A. Damle  
Partner

Membership No: 102912  
UDIN: 20102912AAAAAN5321

Place: Mumbai  
Date: January 22, 2020

**CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTH ENDED 31<sup>st</sup> December, 2019**

Part - I Statement of Unaudited Consolidated Financial Results for the Quarter and Nine Month Ended 31 <sup>st</sup> December, 2019							(₹ in crores)
	Particulars	Unaudited					Audited
		Quarter Ended			Nine Month Ended		Year Ended
		31.12.2019	30.09.2019	31.12.2018	31.12.2019	31.12.2018	31.03.2019
	<b>Income</b>						
	Revenue from operations	5,420.28	5,050.66	5,263.04	15,575.66	14,256.95	19,248.45
	Other Income	69.83	105.16	49.31	248.51	175.83	233.04
<b>1</b>	<b>Total income</b>	<b>5,490.11</b>	<b>5,155.82</b>	<b>5,312.35</b>	<b>15,824.17</b>	<b>14,432.78</b>	<b>19,481.49</b>
	<b>Expenses</b>						
	a) Cost of materials consumed	2,304.94	2,777.02	2,640.46	7,675.84	7,649.47	10,319.25
	b) Purchases of stock-in-trade	421.01	382.68	359.28	1,130.28	897.72	1,238.58
	c) Changes in inventories of finished goods, stock-in-trade and work-in-progress	363.02	(252.50)	100.99	66.75	(192.40)	(293.26)
	d) Excise duty	-	-	-	-	8.32	8.32
	e) Employee benefits expense	343.02	347.56	314.10	1,030.49	911.17	1,236.83
	f) Finance costs	24.07	25.94	29.07	76.67	75.67	105.27
	g) Depreciation and amortisation expense	197.08	197.17	164.98	586.00	443.58	622.14
	h) Other expenses	798.90	841.08	743.79	2,370.15	2,103.54	2,973.19
<b>2</b>	<b>Total expenses</b>	<b>4,452.04</b>	<b>4,318.95</b>	<b>4,352.67</b>	<b>12,936.18</b>	<b>11,897.07</b>	<b>16,210.32</b>
<b>3</b>	<b>Profit for the period before share of profit of associate (1 - 2)</b>	<b>1,038.07</b>	<b>836.87</b>	<b>959.68</b>	<b>2,887.99</b>	<b>2,535.71</b>	<b>3,271.17</b>
<b>4</b>	Share in profit of associate	19.21	15.38	15.33	46.78	34.84	40.73
<b>5</b>	<b>Profit before tax (3+4) (Refer note 3)</b>	<b>1,057.28</b>	<b>852.25</b>	<b>975.01</b>	<b>2,934.77</b>	<b>2,570.55</b>	<b>3,311.90</b>
	<b>Tax expense</b>						
	a) Current Tax	277.15	156.96	285.65	761.76	719.08	942.75
	b) Deferred Tax expense	0.42	(149.73)	41.25	(125.88)	126.67	155.31
<b>6</b>	<b>Total tax expense</b>	<b>277.57</b>	<b>7.23</b>	<b>326.90</b>	<b>635.88</b>	<b>845.75</b>	<b>1,098.06</b>
<b>7</b>	<b>Profit for the period from continuing operations (5-6)</b>	<b>779.71</b>	<b>845.02</b>	<b>648.11</b>	<b>2,298.89</b>	<b>1,724.80</b>	<b>2,213.84</b>
<b>8</b>	Profit/ (Loss) before tax from discontinued operation (Refer note 2)	-	(3.11)	(1.12)	(5.73)	(3.66)	(7.28)
<b>9</b>	Tax expense of discontinued operation	-	(0.23)	(0.29)	(0.78)	(0.91)	(1.48)
<b>10</b>	<b>Profit/ (Loss) for the period from discontinued operation (8-9)</b>	<b>-</b>	<b>(2.88)</b>	<b>(0.83)</b>	<b>(4.95)</b>	<b>(2.75)</b>	<b>(5.80)</b>
<b>11</b>	<b>Profit for the period (7+10)</b>	<b>779.71</b>	<b>842.14</b>	<b>647.28</b>	<b>2,293.94</b>	<b>1,722.05</b>	<b>2,208.04</b>
	<b>Other Comprehensive Income (OCI)</b>						
	A. (i) Items that will not be reclassified to profit or loss	32.96	12.28	35.12	50.20	(6.13)	(30.02)
	(ii) Income tax relating to items that will not be reclassified to profit or loss	(2.45)	(0.49)	1.38	(2.75)	1.71	14.07
	B. (i) Items that will be reclassified to profit or loss	2.44	(4.29)	(71.21)	(6.00)	(13.96)	2.04
	(ii) Income tax relating to items that will be reclassified to profit or loss	0.08	(0.12)	0.37	(0.12)	0.10	0.15
<b>12</b>	<b>Total Other Comprehensive Income</b>	<b>33.03</b>	<b>7.38</b>	<b>(34.34)</b>	<b>41.33</b>	<b>(18.28)</b>	<b>(13.76)</b>
<b>13</b>	<b>Total Comprehensive Income for the period (11+12)</b>	<b>812.74</b>	<b>849.52</b>	<b>612.94</b>	<b>2,335.27</b>	<b>1,703.77</b>	<b>2,194.28</b>
<b>14</b>	<b>Profit for the period attributable to:</b>						
	-Owners of the Company	764.43	823.41	635.83	2,243.28	1,684.27	2,155.92
	-Non-controlling interest	15.28	18.73	11.45	50.66	37.78	52.12
<b>15</b>	<b>Other Comprehensive Income for the period attributable to:</b>						
	-Owners of the Company	34.04	4.10	(23.45)	40.00	(26.34)	(22.95)
	-Non-controlling interest	(1.01)	3.28	(10.89)	1.33	8.06	9.19
<b>16</b>	<b>Total Comprehensive Income for the period attributable to:</b>						
	-Owners of the Company	798.47	827.51	612.38	2,283.28	1,657.93	2,132.97
	-Non-controlling interest	14.27	22.01	0.56	51.99	45.84	61.31
<b>17</b>	Paid-up equity share capital (Face value of ₹1 per share)	95.92	95.92	95.92	95.92	95.92	95.92
<b>18</b>	Reserves excluding Revaluation Reserves as at Balance Sheet date						9,374.63
<b>19</b>	Basic and Diluted Earnings Per Share from continuing operations (EPS) (₹) (*not annualised)	7.97*	8.61*	6.64*	23.44*	17.59*	22.54
<b>20</b>	Basic and Diluted Earnings Per Share from discontinued operations (EPS) (₹) (*not annualised)	-	(0.03)*	(0.01)*	(0.05)*	(0.03)*	(0.06)
<b>21</b>	Basic and Diluted Earnings Per Share from continuing and discontinued operations (EPS) (₹) (*not annualised)	7.97*	8.58*	6.63*	23.39*	17.56*	22.48



CONSOLIDATED - SEGMENT REPORTING

(₹ in crores)

Sr. No.	Particulars	Unaudited				Audited	
		Quarter Ended		Nine Months Ended		Year Ended	
		31.12.2019	30.09.2019	31.12.2018	31.12.2019	31.12.2018	31.03.2019
1.	<b>Segment Revenue</b>						
	a. Paints	5,294.14	4,929.67	5,158.63	15,220.69	13,959.59	18,831.97
	b. Home Improvement	126.14	120.99	104.41	354.97	297.36	416.48
	<b>Revenue from operations</b>	<b>5,420.28</b>	<b>5,050.66</b>	<b>5,263.04</b>	<b>15,575.66</b>	<b>14,256.95</b>	<b>19,248.45</b>
2.	<b>Segment Results</b>						
	Profit/(Loss) before tax from each segment						
	a. Paints	1,105.35	915.18	1,025.65	3,082.97	2,764.92	3,568.45
	b. Home Improvement	(16.83)	(15.53)	(17.13)	(48.20)	(39.40)	(53.20)
	<b>Total</b>	<b>1,088.52</b>	<b>899.65</b>	<b>1,008.52</b>	<b>3,034.77</b>	<b>2,725.52</b>	<b>3,515.25</b>
	Less: Finance costs	0.39	0.42	1.46	1.31	3.69	6.78
	Less: Other Un-allocable Expenditure	94.72	100.06	71.88	279.85	280.13	372.13
	Add: Un-allocable income	63.87	53.08	39.83	181.16	128.85	175.56
	<b>Total Profit Before Tax</b>	<b>1,057.28</b>	<b>852.25</b>	<b>975.01</b>	<b>2,934.77</b>	<b>2,570.55</b>	<b>3,311.90</b>
3.	<b>Segment Assets</b>						
	a. Paints	12,947.66	13,347.15	12,574.37	12,947.66	12,574.37	12,887.95
	b. Home Improvement	381.98	361.08	351.60	381.98	351.60	359.01
	<b>Total Segment Assets</b>	<b>13,329.64</b>	<b>13,708.23</b>	<b>12,925.97</b>	<b>13,329.64</b>	<b>12,925.97</b>	<b>13,246.96</b>
	Un-allocable Assets	3,233.36	2,769.66	2,621.90	3,233.36	2,621.90	3,031.14
	<b>Total</b>	<b>16,563.00</b>	<b>16,477.89</b>	<b>15,547.87</b>	<b>16,563.00</b>	<b>15,547.87</b>	<b>16,278.10</b>
4.	<b>Segment Liabilities</b>						
	a. Paints	4,998.58	5,446.45	5,438.86	4,998.58	5,438.86	5,615.18
	b. Home Improvement	182.89	149.23	192.10	182.89	192.10	218.12
	<b>Total Segment Liabilities</b>	<b>5,181.47</b>	<b>5,595.68</b>	<b>5,630.96</b>	<b>5,181.47</b>	<b>5,630.96</b>	<b>5,833.30</b>
	Un-allocable Liabilities	512.16	431.63	567.96	512.16	567.96	613.00
	<b>Total</b>	<b>5,693.63</b>	<b>6,027.31</b>	<b>6,198.92</b>	<b>5,693.63</b>	<b>6,198.92</b>	<b>6,446.30</b>
5.	<b>Capital Employed</b>						
	a. Paints	7,949.08	7,900.70	7,135.51	7,949.08	7,135.51	7,272.77
	b. Home Improvement	199.09	211.85	159.50	199.09	159.50	140.89
	Un-allocable Assets less Liabilities	2,721.20	2,338.03	2,053.94	2,721.20	2,053.94	2,418.14
	<b>Total</b>	<b>10,869.37</b>	<b>10,450.58</b>	<b>9,348.95</b>	<b>10,869.37</b>	<b>9,348.95</b>	<b>9,831.80</b>

Note:

There are no inter segment transfers.



**Notes:**

- 1) The above results have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013, read together with the Companies (Indian Accounting Standards) Rules, 2015 (as amended).
- 2) On 16<sup>th</sup> September 2019, Asian Paints International Private Limited, Singapore ('APIPL'), subsidiary of the Company entered into a Share Purchase Agreement with Omega Property Investments Pty Ltd, Australia for divestment of its entire stake in Berger Paints Singapore Pte Limited, Singapore ('BPS').

The said transaction was concluded on 17<sup>th</sup> September 2019 and the results from these operations are reported as loss from discontinued operations for the current and comparative periods. Also, the results for the nine month ended 31<sup>st</sup> December, 2019 includes loss on disposal of net assets of BPS of ₹ 2.24 crores.

- 3) The Ministry of Corporate Affairs has notified Indian Accounting Standard 116 ('Ind AS 116'), Leases, with effect from 1<sup>st</sup> April, 2019. The Standard primarily requires the Company, as a lessee, to recognize, at the commencement of the lease a right-to-use asset and a lease liability (representing present value of unpaid lease payments). Such right-to-use assets are subsequently depreciated and the lease liability reduced when paid, with the interest on the lease liability being recognized as finance costs, subject to certain remeasurement adjustments. The Group has elected to apply this Standard to its leases retrospectively to each prior reporting period presented (Retrospective application). Consequent to the retrospective application (a) the opening balance of equity as at 1<sup>st</sup> April, 2018 has been reduced by ₹ 46.91 crores and (b) the amount of the adjustments to each of the reported line items for the comparable prior periods and the year are as under:

(₹ in crores)

Particulars	Quarter Ended	Nine Month Ended	Year Ended
	31.12.2018	31.12.2018	31.03.2019
Increase in finance costs	14.28	39.99	54.27
Increase in depreciation and amortisation expense	50.20	144.68	193.73
Decrease in other expenses	57.75	166.39	223.55
Decrease in other heads (net)	7.19	14.87	18.47
<b>(Increase) / Decrease in Profit before tax</b>	<b>(0.46)</b>	<b>3.41</b>	<b>5.98</b>
(Increase) / Decrease in tax expense	(0.31)	1.09	2.21
<b>(Increase) / Decrease in Profit for the period from continuing operation</b>	<b>(0.15)</b>	<b>2.32</b>	<b>3.77</b>
Decrease in Profit from discontinuing operations (net of tax)	0.02	0.09	0.10
<b>(Increase) / Decrease in Profit for the period</b>	<b>(0.13)</b>	<b>2.41</b>	<b>3.87</b>

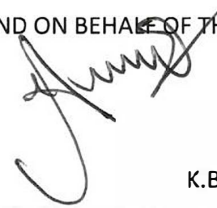
Further, the net assets and net liabilities as at 31<sup>st</sup> March, 2019 have increased by ₹ 616.77 crores and ₹ 667.71 crores respectively.

The net impact of adopting this Standard on the profit for the reported periods and the previous year, and on the earnings per share, is not material.



- 4) The above results were reviewed and recommended by the Audit Committee on 21<sup>st</sup> January, 2020 and subsequently approved by the Board of Directors at their meetings held on 22<sup>nd</sup> January, 2020.

FOR AND ON BEHALF OF THE BOARD



K.B.S. Anand  
MANAGING DIRECTOR & CEO  
DIN: 03518282

Date: 22<sup>nd</sup> January, 2020

Place: Mumbai.



## PRESS RELEASE

### ASIAN PAINTS CONSOLIDATED REVENUE FROM OPERATIONS FOR THE QUARTER INCREASES BY 3.0 %

#### Highlights: Q3 & 9M-FY'2020

- ❖ Consolidated Revenue from operations for the Quarter increases by 3.0%
- ❖ Consolidated Net Profit (from continuing operations) for the Quarter up by 20.3%
- ❖ 9M Consolidated Revenue from operations increases by 9.2 %
- ❖ 9M Consolidated Net Profit (from continuing operations) up by 33.3 %
- ❖ Standalone Revenue from operations for the Quarter increases by 2.7%
- ❖ Standalone Profit Before Tax for the Quarter increases by 8.1 %
- ❖ 9M Standalone Revenue from operations increases by 9.5 %
- ❖ 9M Standalone Profit Before Tax increases by 13.8 %

**Mumbai, January 22, 2020:** Asian Paints Ltd today announced their financial results for the quarter and Nine months ended December 31, 2019.

*“The decorative business segment in India registered a low double digit volume growth, impacted by the slowdown in the overall economy. Automotive coatings JV (PPG-AP) business continued to be impacted by the downturn in the automobile industry while the Industrial Coatings JV (AP-PPG) business saw some demand pick-up in the Protective Coatings segment. Benign raw material prices benefited the entire coatings business.*

*International operations performance was impacted by challenging business conditions in some key units in GCC and Sri Lanka. Both the segments in the Home Improvement category viz. the Kitchen (Sleek) and Bath (Ess Ess) business, continue to be impacted by the slowdown in the real estate construction space”* **said K.B.S. Anand, Managing Director & CEO, Asian Paints Limited.**

#### **Asian Paints Consolidated Results, Q3-FY'20:**

For the quarter ended December 31, 2019, on consolidation of accounts of the subsidiaries and associates of Asian Paints - Revenue from operations has increased by 3.0 % to ₹ 5,420.28 crores from ₹ 5,263.04 crores. Profit before depreciation interest and tax (PBDIT) for the group increased by 7.7 % to ₹ 1,189.39 crores from ₹ 1,104.42 crores. Profit before tax (PBT) increased by 8.4 % to ₹ 1,057.28 crores from ₹ 975.01 crores. Net Profit after non-controlling interest increased by 20.2 % to ₹ 764.43 crores as compared to ₹ 635.83 crores in the previous corresponding period.



## PRESS RELEASE

**Key impact of Ind AS 116 on the Consolidated Financials for Q3-FY' 20 are as under:**

Particulars	Quarter Ended			Year Ended
	31.12.2019	30.09.2019	31.12.2018	31.03.2019
Increase in PBDIT (before other income)	64.72	63.83	60.93	248.02
Increase in PDBIT % to Revenue from Operations	1.2%	1.3%	1.2%	1.3%
Decrease / (Increase) in PBT from Continuing Operations	2.99	5.84	(0.46)	5.98

### Asian Paints Consolidated Results, 9M-FY'20:

For the Nine months ended December 31, 2019, Asian Paints Group Revenue from operations has increased by 9.2 % to ₹ 15,575.66 crores from ₹ 14,256.95 crores. PBDIT for the group has increased by 14.7 % to ₹ 3,302.15 crores from ₹ 2,879.13 crores. Profit before tax (PBT) increased by 14.2 % to ₹ 2,934.77 crores from ₹ 2,570.55 crores. Net Profit after non-controlling interest increased by 33.2% to ₹ 2,243.28 crores as compared to ₹ 1,684.27 crores in the previous corresponding period.

**Key impact of Ind AS 116 on the Consolidated Financials for 9M-FY' 20 are as under:**

Particulars	Nine Months Ended		Year Ended
	31.12.2019	31.12.2018	31.03.2019
Increase in PBDIT (before other income)	190.20	175.69	248.02
Increase in PDBIT % to Revenue from Operations	1.2%	1.2%	1.3%
Decrease in PBT from Continuing Operations	13.23	3.41	5.98

Further, the net assets and net liabilities as at 31st March, 2019 have increased by ₹ 616.77 crores and ₹ 667.71 crores respectively.

### Asian Paints Standalone Results, Q3-FY' 20:

For the quarter ended December 31, 2019, Revenue from operations increased by 2.7 % to ₹ 4,656.88 crores from ₹ 4,536.05 crores. PBDIT for the quarter increased by 7.8 % to ₹ 1,171.91 crores from ₹ 1,037.02 crores. Profit before tax increased by 8.1 % to ₹ 1,017.42 crores as compared to ₹ 941.43 crores in the previous corresponding period.

## PRESS RELEASE

Key impact of Ind AS 116 on the Standalone Financials for Q3-FY' 20 are as under:

(₹ in crores)

Particulars	Quarter Ended			Year Ended
	31.12.2019	30.09.2019	31.12.2018	31.03.2019
Increase in PBDIT (before other income)	53.01	53.01	51.21	196.86
Increase in PBDIT % to Revenue from operations	1.1%	1.2%	1.1%	1.2%
Decrease / (Increase) in PBT	2.57	5.14	(1.24)	4.32

### Asian Paints Standalone Results, 9M-FY' 20:

For the Nine months ended December 31, 2019, Revenue from operations increased by 9.5 % to ₹ 13,315.08 crores from ₹ 12,156.46 crores. PBDIT for the period increased by 14.8 % to ₹ 3,081.21 crores from ₹ 2,684.91 crores. Profit before tax increased by 13.8 % to ₹ 2,796.77 crores as compared to ₹ 2,457.80 crores in the previous corresponding period.

Key impact of Ind AS 116 on the Standalone Financials for 9M-FY' 20 are as under:

(₹ in crores)

Particulars	Nine Months Ended		Year Ended
	31.12.2019	31.12.2018	31.03.2019
Increase in PBDIT (before other income)	156.85	146.98	196.86
Increase in PBDIT % to Revenue from operations	1.2%	1.2%	1.2%
Decrease in PBT	11.46	1.92	4.32

Further, the net assets and net liabilities as at 31st March, 2019 have increased by ₹ 530.52 crores and ₹ 575.12 crores respectively due to the implementation of Ind AS 116.

The Parent and some Group companies has chosen to exercise the option of lower tax rate of 25.17% (inclusive of surcharge and cess) under section 115BAA of the Income Tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance 2019. The full impact of this change has been recognized in tax expense for the quarter and six months ended 30th September, 2019 which includes reversal of deferred tax expenses of ₹ 106.63 crores on account of remeasurement of deferred tax liability as at 31st March 2019. Current tax and deferred tax expenses for the period ended 31st December 2019 have been recognized basis the revised effective tax rate.

### **About Asian Paints Limited:**

Asian Paints is India's leading paint company and ranked among the top ten Decorative coatings companies in the world with a consolidated turnover of ₹ 19,248.45 crores (₹ 192.48 billion). Asian Paints along with its subsidiaries have operations in 15 countries across the world with 26 paint manufacturing facilities, servicing consumers in over 60 countries through Asian Paints Berger, SCIB Paints – Egypt, Apco Coatings, Taubmans, Kadisco and Causeway. Asian Paints is also present in the Home Improvement and Décor space in India through Sleek (Kitchens) and Ess Ess (Bath Fittings).

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