

#### **GE T&D India Limited**

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https://www.ge.com/in/ge-td-india-limited

May 24, 2019

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
MUMBAI 400 001

The Manager
Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla Complex, Bandra (East)

MUMBAI 400 051

Code No. 522275 Symbol: GET&D

Dear Sir,

Sub: Analyst Presentation

Further to our letter dated May 20, 2019, enclosed please find a copy of the analyst presentation in respect of earnings conference call with analysts/ institutional investors.

You are requested to take note of the same.

Thanking you,

Yours faithfully,

For GE T&D India Limited

Manoj Prasad Singh Company Secretary



## **GE T&D India Limited**

Financial results for the quarter and year ended on Mar 31, 2019 (Audited)

May 24, 2019

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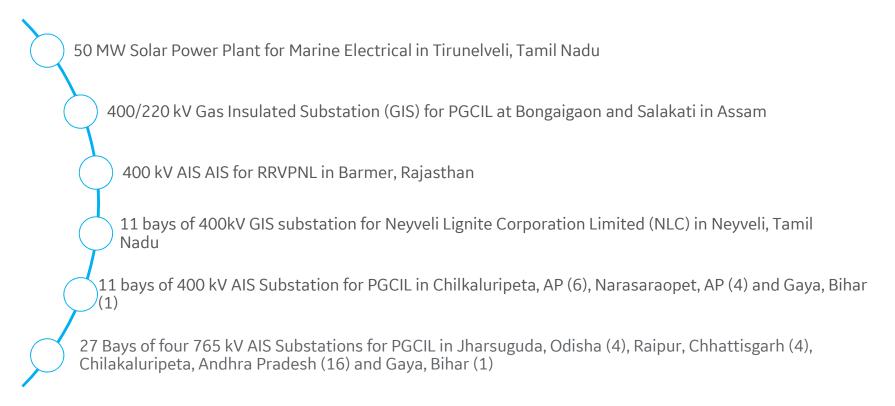
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# Key Execution during 4<sup>th</sup> Quarter of 2018-19



....Commissioned many landmark projects that enabled integration of more than 16 GW power into the national grid during 2018-19

# **Key Orders**

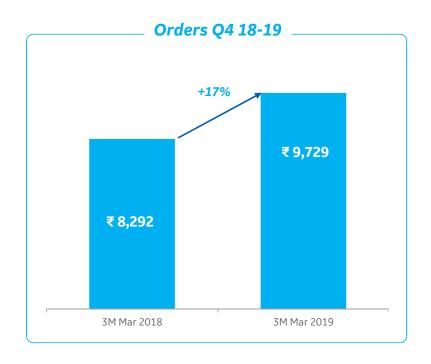
Customer	Project
GETCO	400/220/66 kV Gas Insulated Substation (GIS) in Shapar
PGCIL	400/220/132 kV AIS substation package as part of TBCB scheme in Jawaharpur
PGCIL	500 MVAR Thyristor Controlled Reactors (TCR) package in Kurukshetra
Damodar Valley Corporation	R&M of 3 different 220KV Substations in the state of Jharkhand
Adani	765 kV bay extension reactor package at Ghatampur

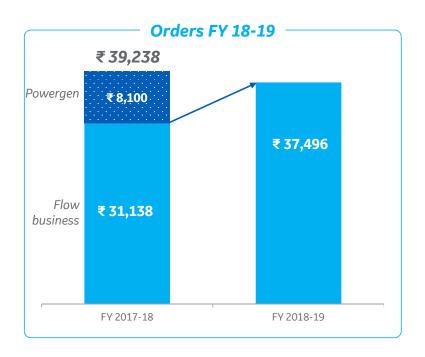
... Won Key orders both from Government and Private customers despite the headwinds



### Order Intake

(₹ in millions)

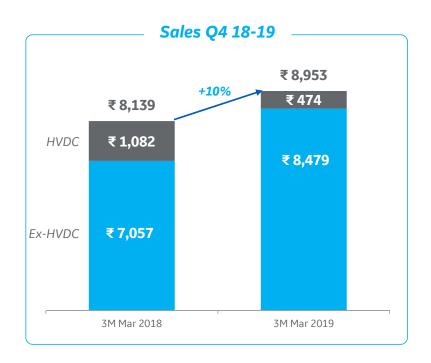


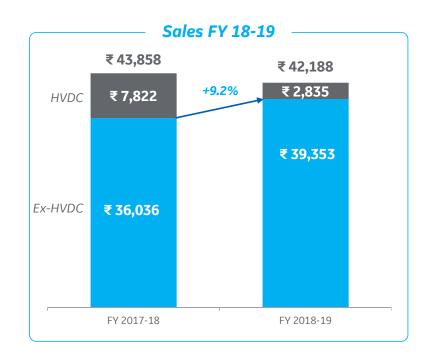


... Balanced portfolio of orders; Well positioned with an order backlog of over INR 64 billion

#### Sales Execution

(₹ in millions)



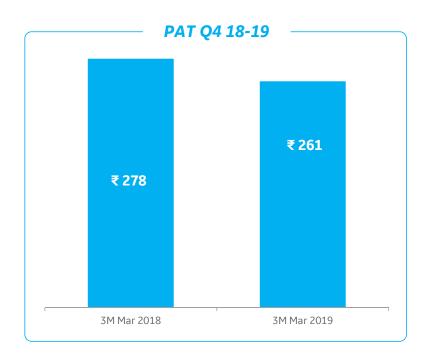


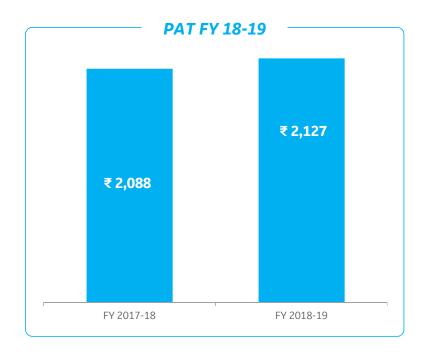
#### ...Commissioning of several key projects pushed revenue



## Profit after tax

(₹ in millions)





... Maintained margins despite challenging operating environment during 2018-19



## Key Data: 4<sup>th</sup> Quarter and year ended 31<sup>st</sup> Mar'2019

(₹ in millions)

		Jan- Mar 19	April- Mar 19			
	Q4 2018-19	Q4 2017-18	Change	FY 2018-19	FY 2017-18	Change
Sales Revenue	8,953	8,139	10%	42,188	43,858	-4%
Operating Profit (EBIT)	628	561		4,010	4,071	
% of Sales	7.0%	6.9%	+0.1 pts	9.5%	9.3%	+0.2 pts
Profit Before Tax	402	419		3,346	3,188	
% of Sales	4.5%	5.1%	-0.6 pts	7.9%	7.3%	+0.6 pts
Profit After Tax	261	278		2,127	2,088	
% of Sales	2.9%	3.4%	-0.5 pts	5.0%	4.8%	+0.2 pts



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