

Date: 12.02.2021

LATL:CS:PR:2020-21

BSE Limited Listing Compliance Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 The National Stock Exchange of India Limited Listing Compliance Department Exchange Plaza, C-1 Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400051

Scrip Code : 532796

Scrip Code: LUMAXTECH

Subject: Investor Release of Financial Results for the 3<sup>rd</sup> Quarter and Nine Months ended 31<sup>st</sup> December,2020

Dear Sir/Ma'am,

We are enclosing herewith the Investor Release being issued by the Company, Lumax Auto Technologies Limited, for the 3<sup>rd</sup> Quarter and Nine Months ended 31st December, 2020.

The same shall also be made available on the website of the Company at www.lumaxworld.in/lumaxautotech.

This is for your information and records.

Thanking you,

Yours faithfully,

For LUMAX AUTO TECHNOLOGIES LIMITED

ANIL TYAGI COMPANY SECRETARY M. NO. A16825

Encl: As stated above.









#### **LUMAX AUTO TECHNOLOGIES LIMITED**

#### **Q3FY21 Consolidated Results**

**Gurugram – 12**<sup>th</sup> **February 2021:** Lumax Auto Technologies Ltd., a leading full-service provider in Automotive Components Industry, announced its consolidated un-audited financial results for the quarter and nine months ended 31<sup>st</sup> December 2020.

#### **Q3FY21 Consolidated Performance:**

- Highest ever quarterly revenue at Rs. 365cr, a growth of 27% from Q3FY20
- The ramp up in demand continues post the festive season and is expected to continue in the coming quarter & next financial year as well
- EBITDA margin for Q3FY21 at 11.7%, up by 150 bps from Q3FY20; margins improved on-account of increased revenues coupled with continuous cost saving measures

## **Key Consolidated Financial Highlights are as follows:**

Particulars (Rs. Crs)	Q3 FY20	Q3 FY21*	YoY%
Revenue	287	365	27%
EBITDA*	29	43	46%
Margin (%)	10.2%	11.7%	+150 bps
PBT*	18	31	75%
Margin (%)	6.2%	8.6%	+240 bps
Reported PAT (after MI)	12	23	99%
Margin (%)	4.0%	6.3%	+230 bps
Reported EPS	1.70	3.39	99%

<sup>\*</sup> excluding gain on sale of property amounting Rs. 2.22 cr

## <u>Operational Highlights — Q3FY21:</u>

- Integrated Plastic Modules contributed 27% to overall Revenues followed by Aftermarket at 20%, Chassis at 16%, Lighting products at 12%, Gear Shifter at 11%, Intake Systems at 7% and Others at 6%
- 2/3-Wheelers contributed 44% to overall Revenues, Passenger Cars contributed 18%, After Market at 20% & CV's at 10%
- With effect from 15<sup>th</sup> October 2020, Lumax Gill-Austem Auto Technologies Private Limited became 100% subsidiary of the Company on acquisition of balance stake from the JV partner, Gill Austem LLC. The name of Lumax Gill-Austem Auto Technologies Private Limited is changed to Lumax Mettalics Private Limited





# **Investor Release**

#### **Business Update:**

Business Programmes worth Rs. 400 crores (over a period of 3 years) awarded in last six months.

### **Awards & Recognitions:**

- The Chakan Plant of the company secured 1<sup>st</sup> Position in ACMA Kaizen award & also won QCC Gold Award held in December, 2020.
- The subsidiary Company, Lumax Metallics Pvt. Ltd. won ACMA award for "Excellence in HSE (Health, Safety & Environment).
- The subsidiary Company, Lumax Mannoh Allied Technologies Pvt. Ltd. received first ever Patent registration form the Government of India for invention in "Shift Knob Assembly".

Commenting on the results Mr. Anmol Jain, MD, Lumax Auto Technologies said "We have strong financial results in the third quarter with healthy margins. Our sales grew faster than industry production on back of our wide product portfolio.

Government has taken several measures to support the auto segment industry which would help the Auto Component players to expand their operations. The announcement of PLI schemes for the automotive sector, long awaited scrappage policy, green-taxes, etc. augur well towards making the auto-component industry a larger industry in times to come.

#### **About Lumax Auto Technologies Limited:**

Lumax Auto Technologies Ltd. through its wholly owned subsidiaries and joint ventures, has been a manufacturer of wide range of products (Lighting Module, Frame Chassis, Integrated Plastic Modules, Gear Shift Lever, Intake systems, Seat Frames, Oxygen Sensors, etc). We are market leaders in Design, Testing and Manufacturing Gear Shift levers in India. The Company has a robust pan-India distribution network with 17 manufacturing plants across India in all major Auto clusters.

Our key customers include Bajaj Auto, Honda Motorcycles and Scooters, Maruti Suzuki, Honda Cars, Toyota, Daimler, V.E Commercial Vehicles and Tata Motors. For more information about the Group and its businesses, please visit our website <a href="http://www.lumaxworld.in/lumaxautotech.com/">http://www.lumaxworld.in/lumaxautotech.com/</a>

## **Safe Harbor Statement:**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential





# **Investor Release**

project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

# For further details please contact:

Company	Investor Relations Advisors	
LUMAX	SGA Strategic Growth Advisors	
Lumax Auto Technologies Limited	Strategic Growth Advisors Pvt Ltd.  CIN No: U74140MH2010PTC204285  Shogun Jain / Akashi Modi  Email id: <a href="mailto:shogun.iain@sgapl.net">shogun.iain@sgapl.net</a> / <a href="mailto:akashi.modi@sgapl.net">akashi.modi@sgapl.net</a>	
CIN No: L31909DL1981PLC349793		
Priyanka Sharma		
Email id: priyanka.sharma@lumaxmail.com		
Tel No: +91 98102 66637	Tel No: +91 77383 77756 / +91 96198 96128	