



KRANTI INDUSTRIES LIMITED

Date: November 17, 2022

To,
The Manager,
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai- 400001

Script Code: 542459
Script Symbol: KRANTI

Subject: INVESTOR PRESENTATION-Q2 FY2023.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, we would like to submit the Investor Presentation of Kranti Industries Limited for the 2nd Quarter and Half year ended on 30th September, 2022 of the company.

The Investor Presentation is also uploaded and available on our company website: www.krantiindustries.com

You are requested to kindly take the same on record please.

Thank you.

Yours' sincerely,
For **KRANTI INDUSTRIES LIMITED**

BHAVESH SUBHASH SELARKA
(COMPANY SECRETARY & COMPLIANCE OFFICER)
MEMBERSHIP NO.: A42734

Enclosed: as above.



**A Revolution in Accuracy...
Driven by Perfection!!**

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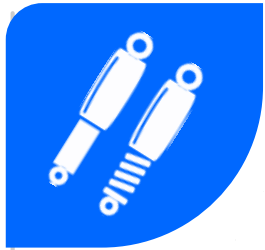
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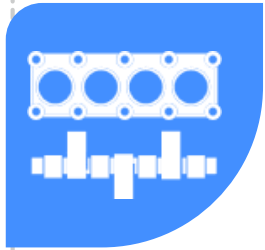
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This information may contain certain forward-looking statements/details in the current scenario, which is extremely dynamic and increasingly fraught with risks and uncertainties.



Actual results, performances, achievements or sequence of events may be materially different from the views expressed herein. Investors / shareholders / public are hence cautioned not to place undue reliance on these statements/details, and are advised to conduct their own investigation and analysis of the information contained or referred to in this section before taking any action with regard to their own specific objectives.



Further, the discussion following here in reflects the perceptions on major issues as on date and the opinions expressed here are subject to change without notice. The Company undertakes no obligation to publicly update or revise any of the opinions or forward-looking statements expressed in this section, consequent to new information, future events or otherwise.

We are a multi-product and advanced auto component manufacturer, driven by new products and technology. We have “State of Art” Machine Shop. We are an end-to-end solutions provider offering precision machined castings for Transmission, axles, chassis, engines and other parts for Automotive Industry.

Slowly and steadily, the company’s concrete endeavors drove it to be a distinct precision machined component supplier offering Oil Engine & Tractor Components, and serving industries including Construction, Electric Vehicle, etc. Today, the Company has pulled in world renowned machining centers like Multi Axis Machining Centers, CNC Turning, Vertical Turret Lathes, Horizontal Machining Centers and Vertical Machining Centers.

With over 40 years of experience in precision machining, currently KRANTI has successfully placed the cornerstones of three units across Pune and a joint venture at Rajkot. Starting as a small machining unit, the Company has expanded its horizons to around 7,000 Sq. Mtrs. backed by state-of art infrastructure. The Company stands tall in being a single source supplier to most of the world-renowned OEMs in its respective industries.

Key Highlights

4 Decades of Experience in Manufacturing

5 Production Plants in India (Including Group Companies)

78 + Hi-Tech Production Machines

Setting up of New manufacturing plant by **Q3 FY 2023**

275 + Employees

Stock Listed on mainboard of **BSE**

Real time data monitoring system

1981-1999

1981

Started Operation with **1** Center Lathe Machine by **Late Mr. Subhash Vora**

1989

Expanded operations to **500 sq.ft.** area in Pune

1993

Expanded Operations to **2500 sq.ft. in Pirangut, Pune**

1999

Installed 1st **CNC Turning Lathe**

2000-2008

2000

Certified with **QS 9000 Certification**

2001

Installed 1st **VMC & 5-Axis Machine**

2003

Expanded Operations to **40,000 sq.ft. in Pirangut, Pune**

2004

Installed 1st **Horizontal Machining Centre**

2008

Expanded customer **Base beyond Pune**

2011-2016

2011

June - Sad Demise of Founder **Mr. Subhash Vora**

Nov - Inaugurated Unit in **Pirangut with 5 New Machines**

2013

Acquisition of **Wonder Precision Pvt. Ltd.**

2016

Installed **Automation Machining Line** for Differential Case

2018-2021

2019

Incorporated **KRANTI SFCI Pvt Ltd.**, As a JV with RGK group and commenced operation at **Rajkot**

Stock listed on **BSE-SME** through **IPO**

Acquired Land at **Pirangut** for Further Expansion

Installed **HMC** with Linear Pallet Pool System

2021

Migrated to Main Board of **BSE Ltd**



Over past 5 years, Revenue CAGR growth of **23.60%**

Gross Block for H1 2023 was at **INR 854 Mn**

Net Worth for H1 2023 was at **INR 240 Mn**

In H1 2023, Revenue grew by **9%** on YoY

In H1 2023, EBITDA grew by **38%** on YoY

In H1 2023, EBITDA margins expanded by **300 bps** on YoY

In H1 2023, Net Profit margins expanded by **20 bps** on YoY



IATF Certified



Insights success The Most Admirable Business In Pune 2019



Best Employer – 2021 By World HRD Congress



Performance Appreciation Award - By Oerlikon - 2018



Begin up Excellence Awards Best Company of the Year – 2018



Certified by Leaders Globe The most Renowned Brands in 2020



Machinist Super Shopfloor SME Winner - 2021 - By Times Group



Leading SME's of India – 2018 By Dun & Bradstreet



Manufacturing Excellence Award 2022 by Global Edition of Asia Business Leadership Awards 2022

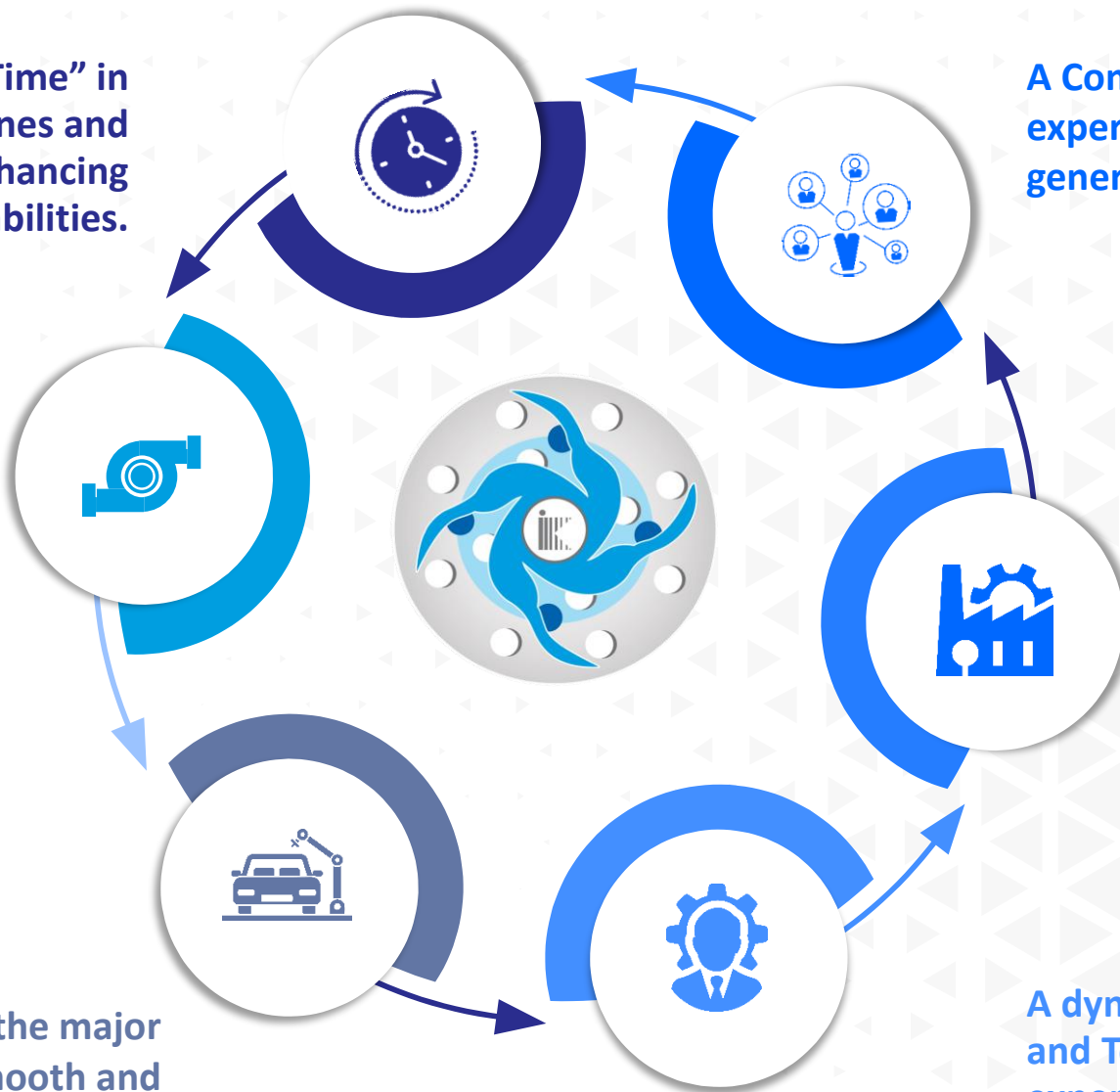


The Machinist Super Shopfloor Awards 2022 Excellence in Digital Manufacturing-SME Category



Investing “Ahead of Time” in technologically advanced machines and systems thereby continuously enhancing capabilities.

A Company with more than 04 decades of experience in manufacturing, lead by 2nd generation



Well diversified product portfolio with marquee clientele.

Strategic placement of Manufacturing plants in Pune – A major Engineering HUB in India

Long – Term association with the major auto OEM’s to ensure smooth and cohesive business operations.

A dynamic and experienced Board and Top management with diverse expertise, makes a decision making process robust.



Late Shri. Subhash K. Vora
(1955-2011)

“
**Work Hard with Honesty & Commitment,
Growth will follows...**

”
KRANTI, a small machining unit was established by Late Mr. Subhash Vorain 1981 at a small place with one primary Lathe machine to do job work activity for other industrial units. The Company was setup with a vision to revolutionized the definition of accuracy in automobile industry. It was a small and single step towards an ambitious dream. Late Mr. Vora was a visionary, an entrepreneur to the core and a deadly hard worker.

Within a short span of time Late Mr. Vora expanded the activities, acquired latest machining platforms and moved the operations at a modern factory set up at Pirangut Industrial Estate. Simultaneously with the tangible expansion, the name KRANTI was getting acceptance and preference from world industrial leaders. They preferred KRANTI because of value based business practices, precision, sticking up to the commitments and cost benefit.



Mr. Sachin Subhash Vora
Chairman & Managing Director



Mr. Sumit Subhash Vora
Director - Operations



Mrs. Indubala Subhash Vora
Non-Executive Director



Mr. Pramod Vinayak Apshankar
Non-Executive Independent Director



Mr. Satchidanand Arun Ranade
Non-Executive Independent Director



Mr. Prakash Vasant Rao Kamat
Non-Executive Independent Director



- Production Facility of around **7K sq. mtr.** spread in three different Units around Pune, considered as Major Engineering & IT Hub of India.
- A **“State of Art Plant”** with large varieties of Hi-Tech machines supported by Best-in-Class Inspection Facilities.
- In process of Setting up new manufacturing plant of **3k sq- mtr.** To be operational by **Q3 of FY- 2023**

5-Axis Turn
Mill
Machining
Centers

CNC
Turning
Center

CNC
Turning
with Auto-
Loader

Vertical
Machining
Centers

Vertical 5-
Axis
Turnmill
Centers

Horizontal
Machining
Centers

Co-Ordinate
Measuring
Machines

Vertical
Turret
Lathes

HMC with
Linear
Pallet Pool
System

5-Axis
Horizontal
Machining
Centers

Product Categories



Differential Housing – 32.3%



Axle Components – 43.5%



Transmission Components – 17.0%



Other Components – 7.2%

Segmental Revenue



Tractor – 72.3%



EV – 16.5%



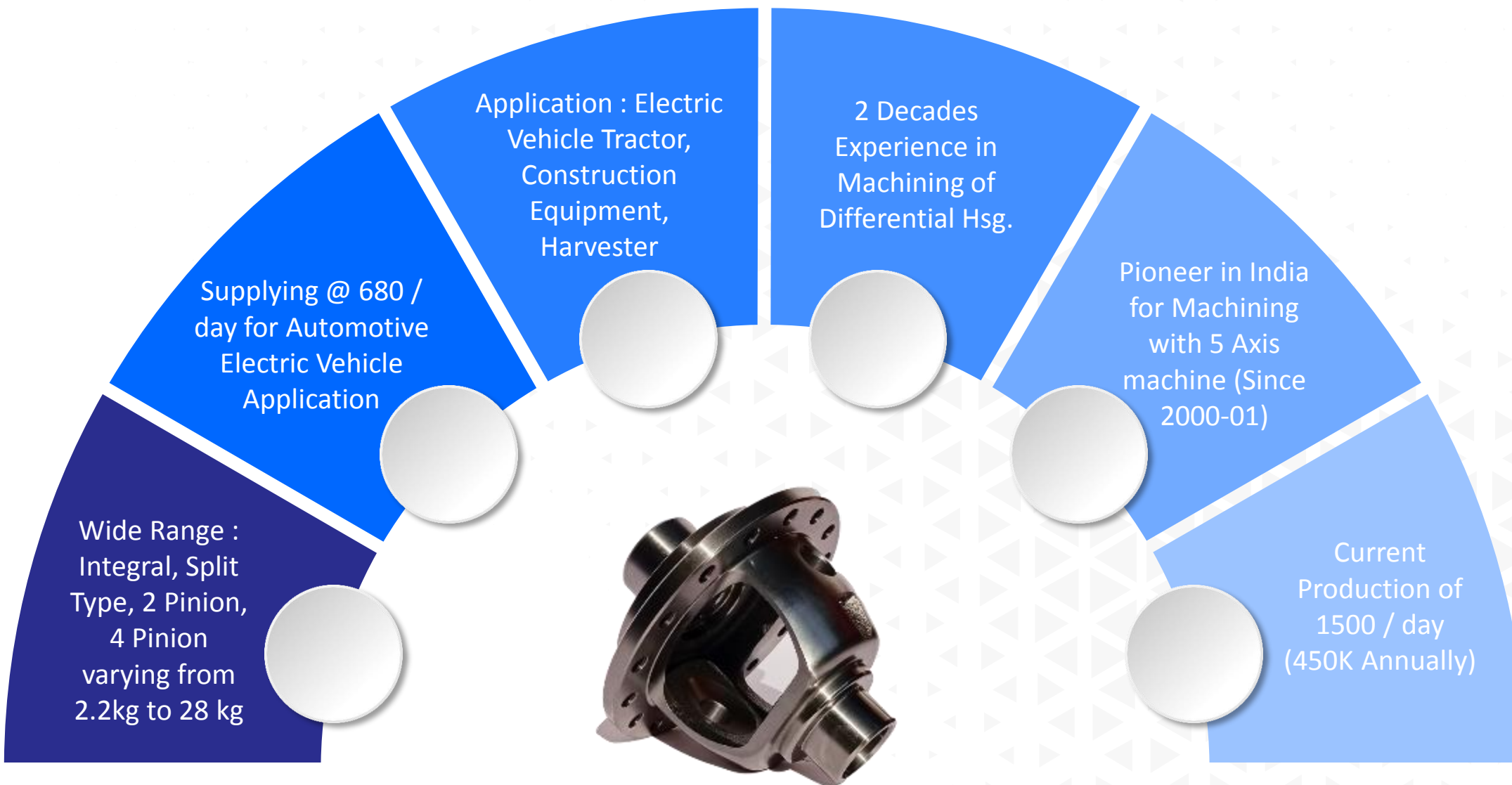
Construction Equipment – 7.0%



Automotive – 2.1%



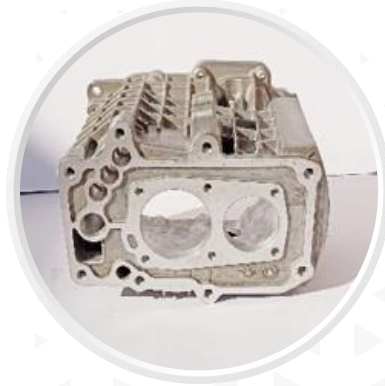
Others – 2.1%









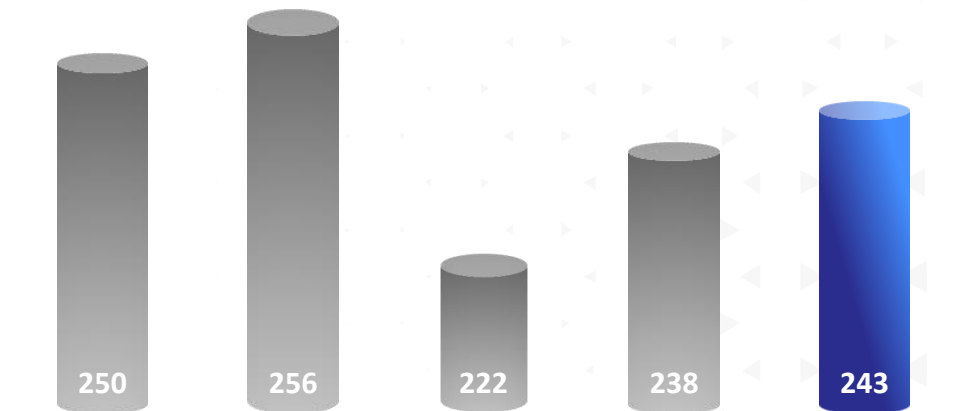






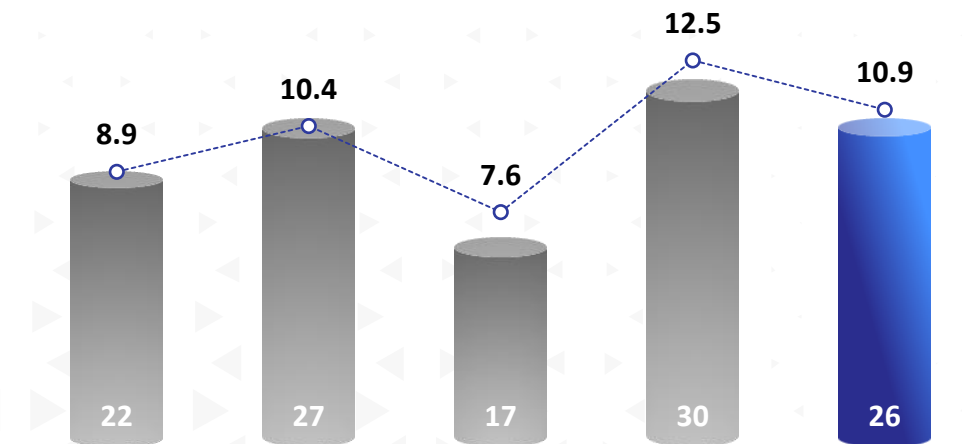


Particulars (Rs. in Mn)	Q2FY23	Q2FY22	Y-o-Y(%)	Q1FY23	Q-o-Q(%)
Total Revenue	243	250	(2.7)	238	2.3
Total Expenditure	217	228	(4.9)	208	4.2
EBITDA	26	22	18.2	30	(10.7)
EBITDA Margin (%)	10.9	8.9	200 bps	12.5	-160 bps
Profit before Tax	11	9	20.9	14	(24.5)
PBT Margin (%)	4.4	3.5	90 bps	6.0	-160 bps
Net Profit	7	9	(26.3)	10	(36.9)
Net Profit Margin (%)	2.7	3.5	-80 bps	4.4	- 170 bps
EPS (Rs)	0.62	0.84	(26.2)	0.98	(36.7)



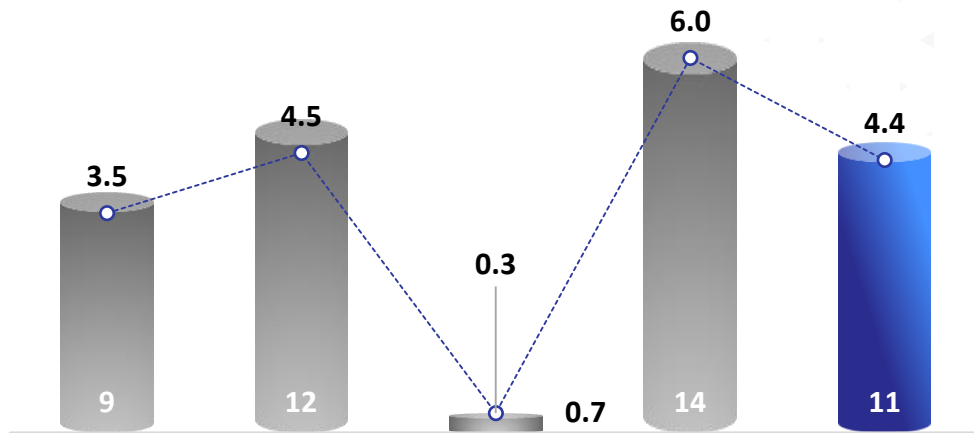
Q2FY22 Q3FY22 Q4FY22 Q1FY23 Q2FY23

NET REVENUE



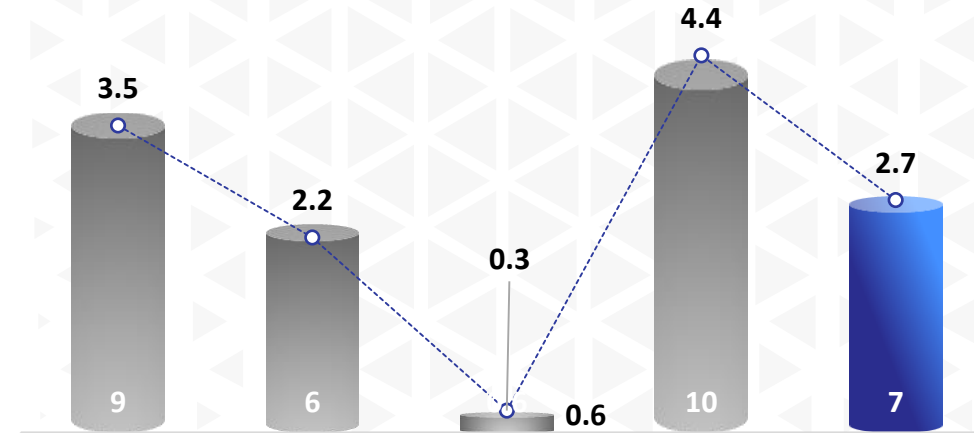
Q2FY22 Q3FY22 Q4FY22 Q1FY23 Q2FY23

■ EBITDA ■ EBITDA MARGIN (%)



Q2FY22 Q3FY22 Q4FY22 Q1FY23 Q2FY23

■ PBT ■ PBT MARGIN (%)

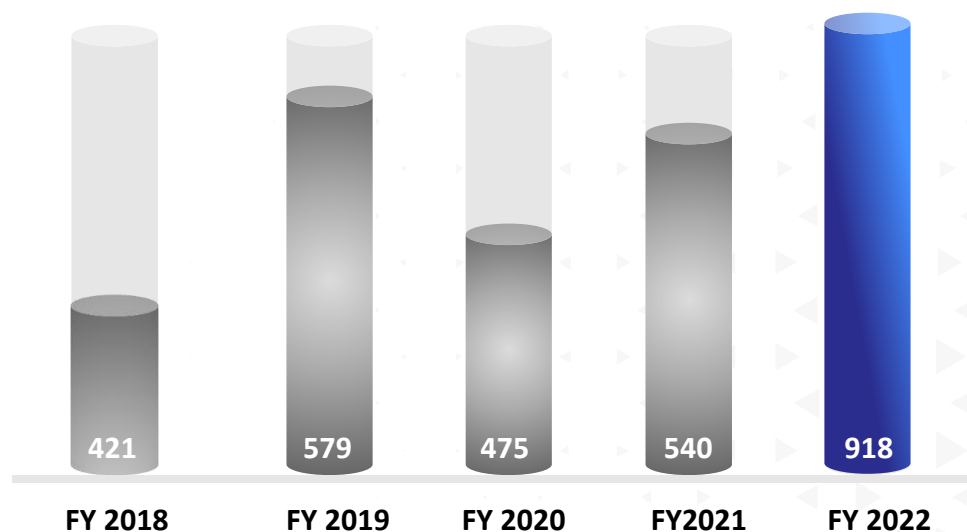


Q2FY22 Q3FY22 Q4FY22 Q1FY23 Q2FY23

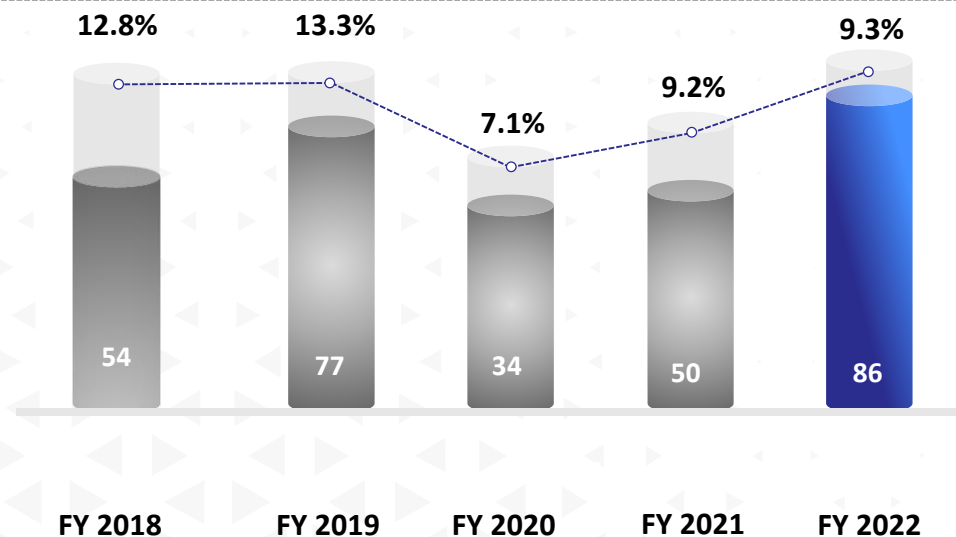
■ PAT ■ PAT MARGIN (%)

Particulars (Rs. in Mn)	H1FY23	H1FY22	Y-o-Y(%)
Total Revenue	481	441	9.0
Total Expenditure	424	399	6.3
EBITDA	57	41	37.8
<i>EBITDA Margin (%)</i>	<i>11.7</i>	<i>9.2</i>	<i>250 bps</i>
Profit before Tax	25	15	69
<i>PBT Margin (%)</i>	<i>5.2</i>	<i>3.3</i>	<i>190 bps</i>
Net Profit	17	15	14.4
<i>Net Profit Margin (%)</i>	<i>3.5</i>	<i>3.3</i>	<i>20 bps</i>
EPS (Rs)	1.6	1.4	15.1

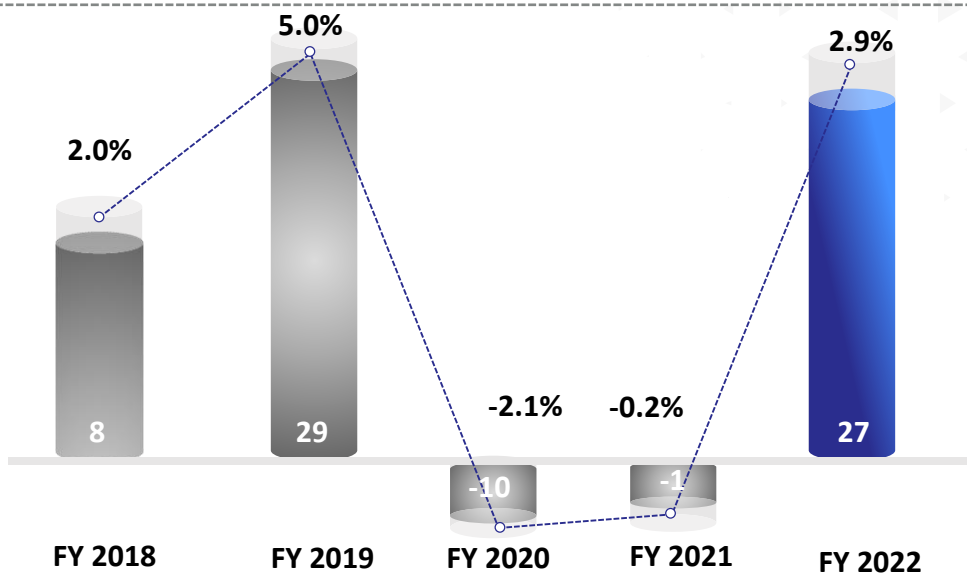
Particulars (Rs. in Mn)	FY 2022	FY 2021	FY 2020	FY 2019	FY 2018
Total Revenue	920	544	478	583	422
Total Expenditure	834	494	444	506	368
EBITDA	86	50	34	77	54
<i>EBITDA Margin (%)</i>	9.3%	9.2%	7.1%	13.3%	12.8%
Profit before Tax	27	-1	-10	29	8
<i>PBT Margin (%)</i>	2.9%	-0.2%	-2.1%	5.0%	2.0%
Net Profit	21	-1	-7	20	11
<i>Net Profit Margin (%)</i>	2.3%	-0.1%	-1.5%	3.5%	2.6%
EPS (Rs)	2.0	-0.1	-0.8	2.3	1.6



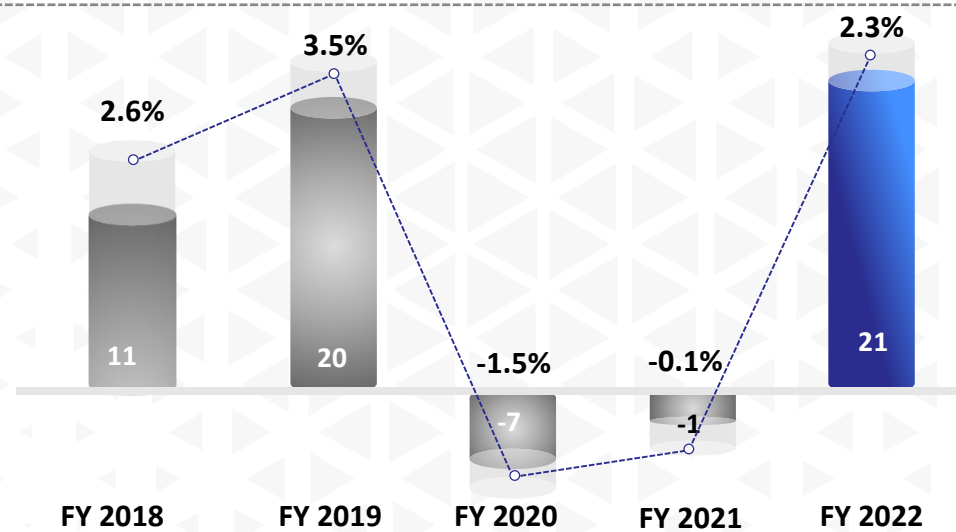
NET REVENUE



EBITDA EBITDA MARGIN (%)



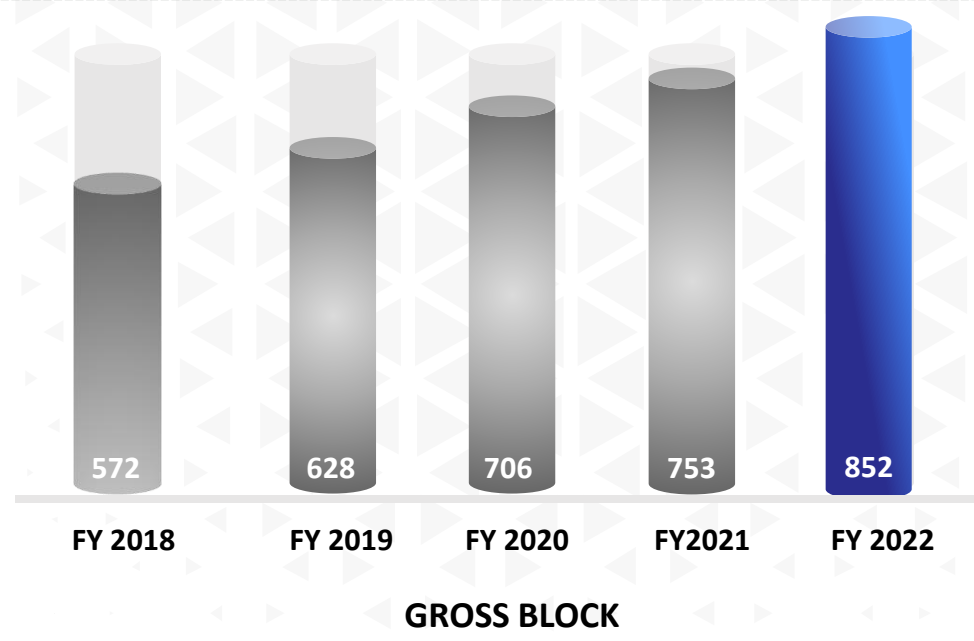
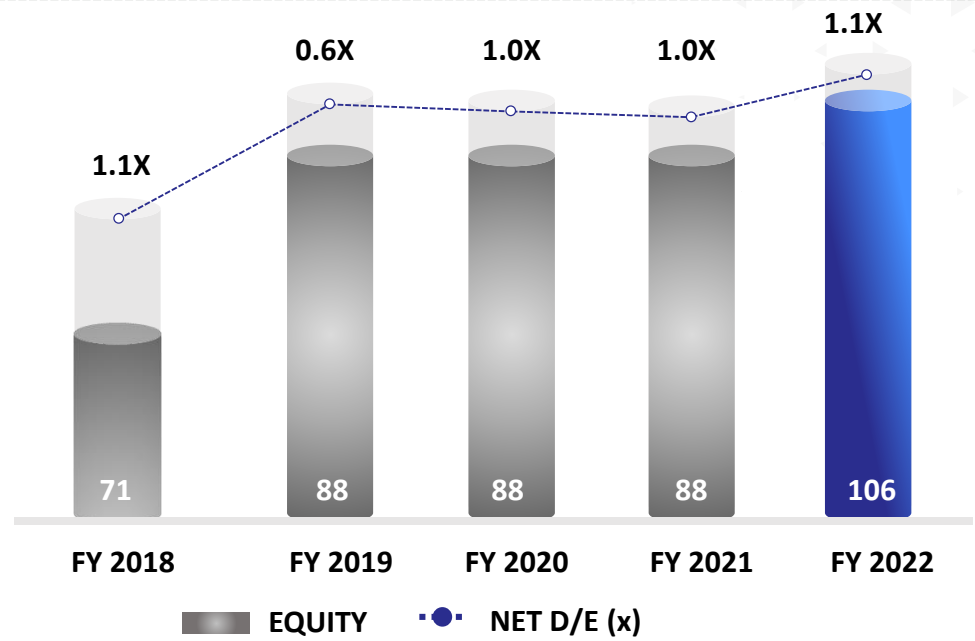
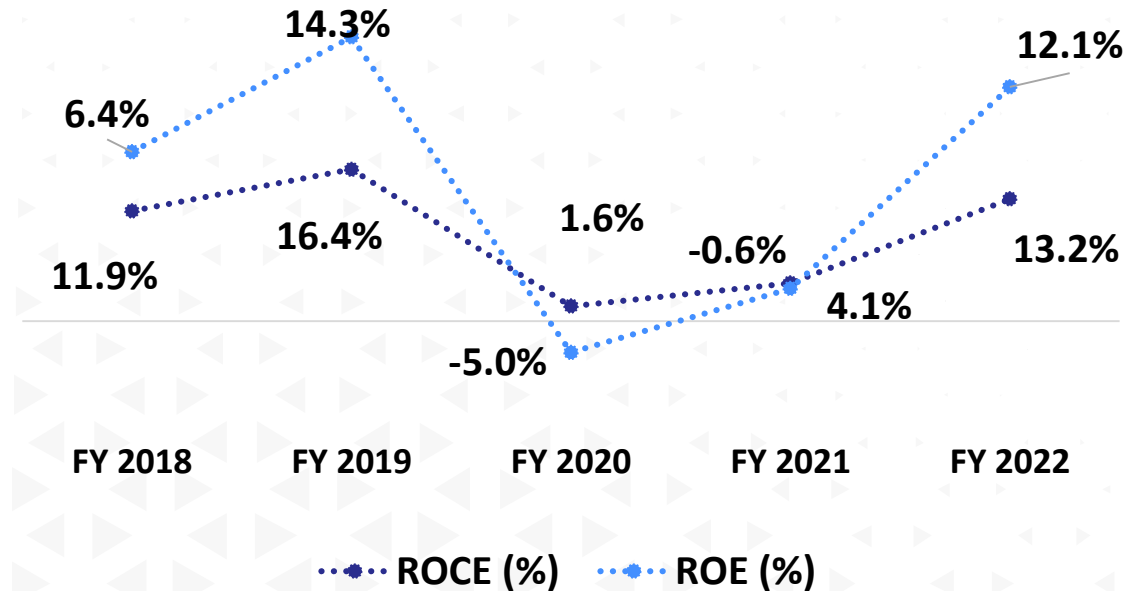
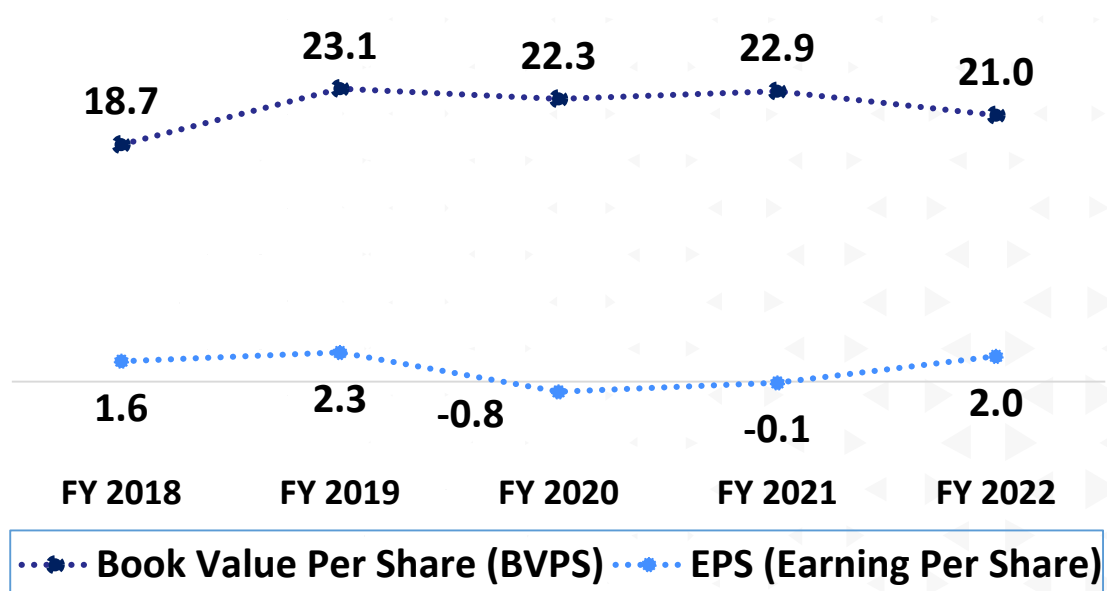
PBT PBT MARGIN (%)



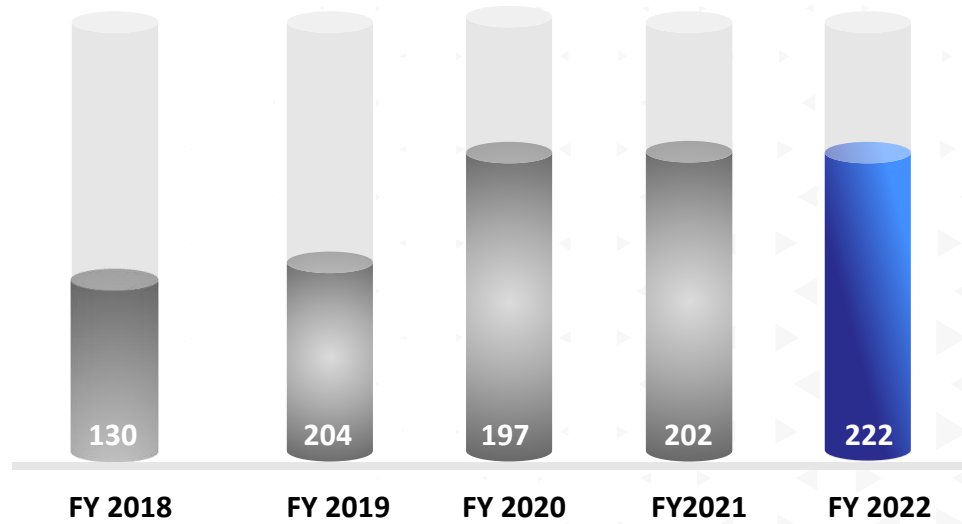
PAT PAT MARGIN (%)



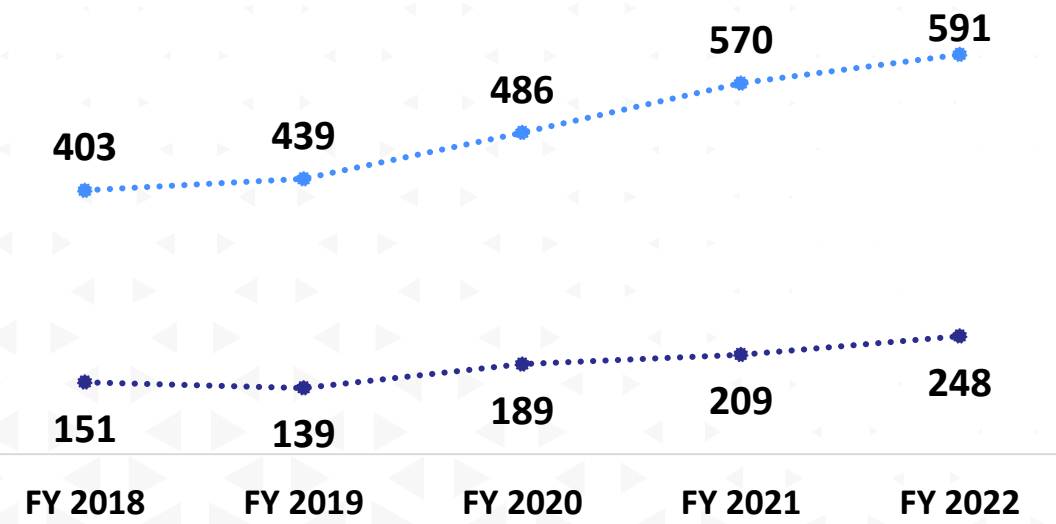
FINANCIALS HIGHLIGHTS



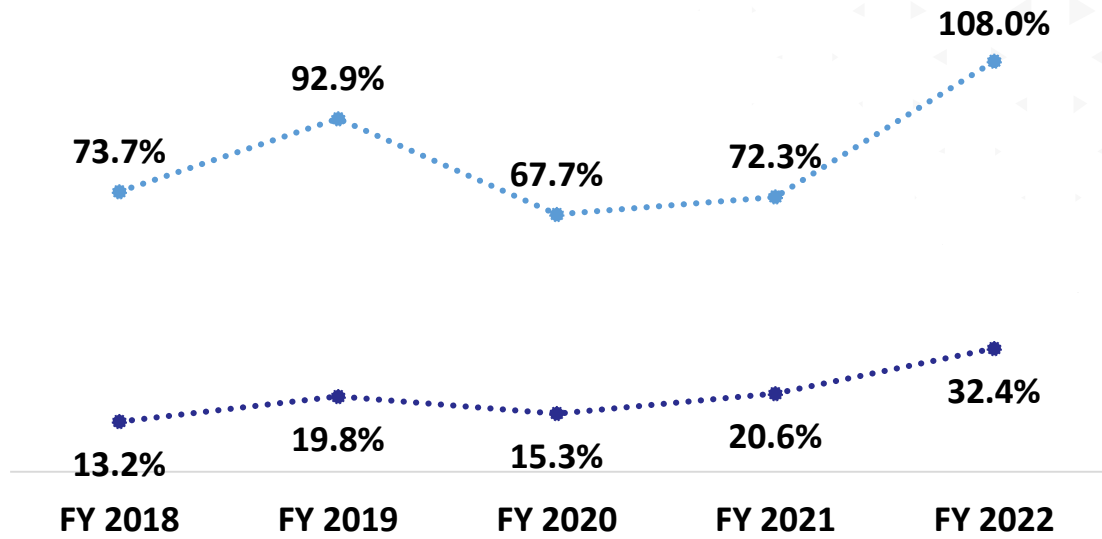
Particulars	FY 2022	FY 2021	FY 2020	FY 2019	FY 2018
Net Worth	222	202	197	204	132
Total Borrowings	248	209	189	139	151
Total Assets	591	570	486	439	403
Net Debt/ Equity	1.1x	1.0x	1.0x	0.6x	1.1x
Net Debt/ EBITDA	2.5x	4.6x	6.0x	1.7x	3.5x
Gross Block	852	753	706	628	572
Debtors Days	24.2	57.4	26.1	45.3	74.4
Creditors Days	43.2	95.29	66.04	32.3	77.37
Inventory Days	42.4	71.4	70.8	45.5	71.37



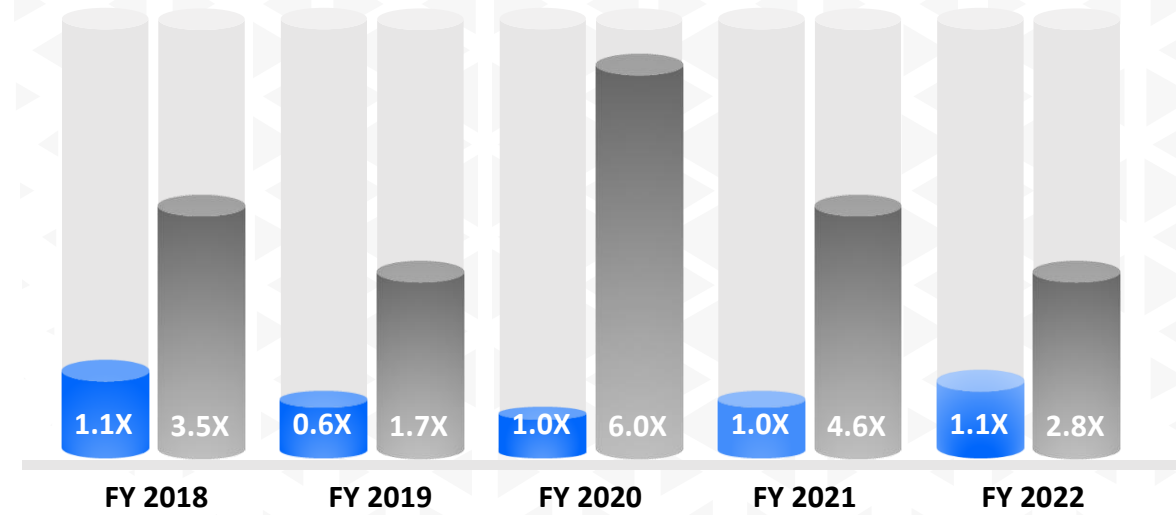
NET WORTH



●●● Total Borrowing ●●● Total Assets



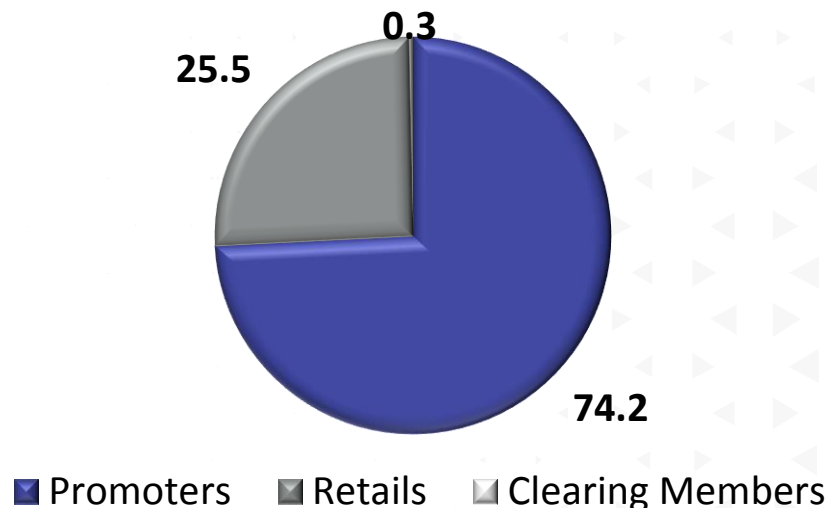
●●● Revenue / Gross Block ●●● V A sales / Gross Block



■ NET DEBT/EQUITY ■ NET DEBT/EBITDA



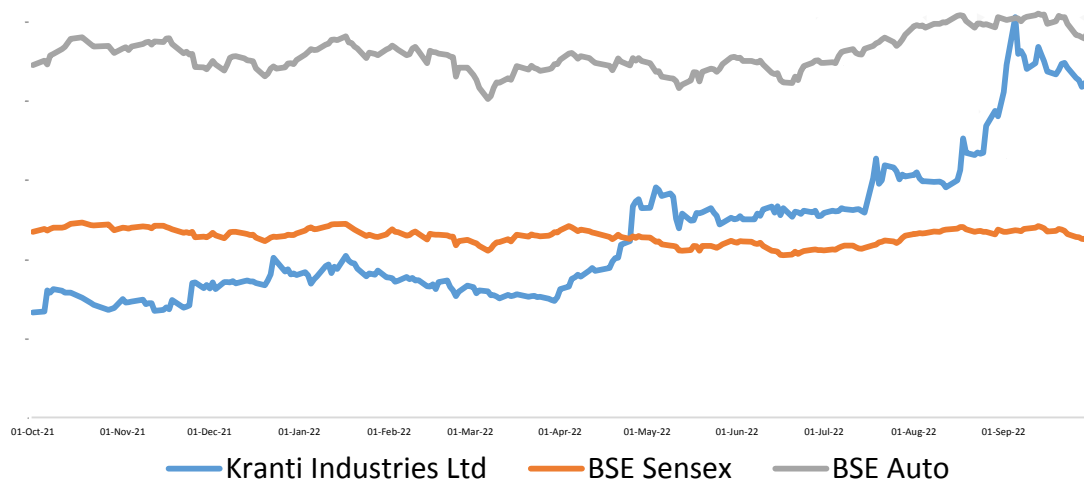
Share Holding Pattern



Stock Data (as on 30th September, 2022)

Market Cap	99.5 Crs
Stock Price	₹94.2
52 Week (High / Low)	₹ 123.7 / 29.5
BSE - Symbol	KRANTI
Free Float (No. of Shares)	27,21,900
Average Daily Volume (3Months) – BSE	27,048

Stock Price (01st Oct, 2021 to 30th Sept, 2022)



Shareholder's Data (Excluding Promoters)

Top 5 shareholders	O/s shares	%
Madhusudhan Gunda	2,03,020	1.92%
Sunilkumar Agarwal	1,72,800	1.64%
Yogesh Chaudhary	1,54,857	1.47%
Bharat Kumar Kankariya (HUF)	1,04,400	0.99%
Paresh Mehta	90,252	0.85%

THANK YOU



Mr. Bhavesh Selarka

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Mr. Vijay Gyanchandani / Ms. Hazel Rathod

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