

January 19, 2023

To,

Corporate Communication Department

BSE Limited

Phiroze Jeejeeboy Towers,

Dalal Street, Mumbai - 400 001.

BSE Scrip Code: 532528

Listing Department

National Stock Exchange of India Limited

Exchange Plaza, Bandra Kurla Complex,

Bandra (East), Mumbai - 400 051.

NSE Code: DATAMATICS

Sub: Press Release

Dear Sir/Madam,

Please find attached herewith press release titled "**Datamatics Q3FY23 Revenue up 23.9% YoY to ₹ 372.6 crores; PAT is up by 24.1% YoY to ₹ 45.9 crores**" for your information and record.

Kindly take the above on your record.

For **Datamatics Global Services Limited**

Divya Kumat

EVP, Chief Legal Officer and Company Secretary

(FCS: 4611)

Enclosed: as above

DATAMATICS

**Datamatics Q3FY23 Revenue up 23.9% YoY to ₹ 372.6 crores;
PAT is up by 24.1% YoY to ₹ 45.9 crores**

January 19, 2023, Mumbai: Datamatics Global Services Ltd. (DGSL), a global Digital Technologies, Operations, and Experiences company, announced its standalone and consolidated financial results for the **third quarter and nine months** ended December 31, 2022.

Commenting on Q3FY23 results, Rahul Kanodia, Vice Chairman and CEO, said, " We are pleased to report a strong revenue growth quarter. We were able to turn around the Digital Technologies business which is now having a positive EBIT thanks to higher revenues and cost optimization efforts. We are confident that we will maintain growth in the coming quarters due to the healthy demand in every market we operate in. I want to thank our shareholders and clients for their continued faith in us."

He added, "I am pleased to inform you that Honorable Prime Minister Shri Narendra Modi is inaugurating Phase 2 of Mumbai Metro Line 2A and 7 today. Datamatics has implemented the Automatic Fare Collection (AFC) system for both the Metro lines. Also, Datamatics enabled AFC system at Kolkata Metro, which Honorable Prime Minister Shri Narendra Modi inaugurated on December 30, 2022. We are proud to be part of both these projects that will positively impact millions of citizens."

Key Financial Highlights – Q3FY23

Particulars (₹ in Crore)	Q3 FY23	Q3 FY22	YoY %	Q2 FY23	QoQ %
Revenue from Operations	372.6	300.8	23.9%	343.4	8.5%
EBITDA	59.0	50.5	16.7%	51.7	14.2%
EBITDA Margin %	15.8%	16.8%	(97bps)	15.0%	78bps
EBIT	50.2	42.5	18.1%	42.9	17.1%
EBIT Margin %	13.5%	14.1%	(66bps)	12.5%	99bps
PBT	60.2	47.6	26.6%	51.5	16.9%
PAT (After NCI)	45.9	37.0	24.1%	40.0	14.8%
PAT Margin %	12.0%	12.1%	(10bps)	11.3%	65bps
EPS (Diluted) (₹)	7.78	6.27	24.1%	6.78	14.8%



Key Financial Highlights – 9MFY23

Particulars (₹ in Crore)	9M FY23	9M FY22	YoY %
Revenue from Operations	1,042.9	887.8	17.5%
EBITDA	158.4	141.8	11.7%
EBITDA Margin %	15.2%	16.0%	(78bps)
EBIT	132.3	117.7	12.5%
EBIT Margin %	12.7%	13.3%	(57bps)
PBT (Before Exceptional Item)	163.3	130.4	25.3%
PBT (After Exceptional Item)	163.3	140.6	16.2%
PAT (After NCI)	129.2	111.9	15.5%
PAT Margin %	12.0%	12.4%	(40bps)
EPS (Diluted) (₹)	21.92	18.98	15.5%

Balance Sheet Highlights (₹ in Crore)	9M FY23	FY22	FY21
Total Cash & Investments (net of debt)	454.7	428.4	262.0
DSO (Days)	68	74	65

Operational Highlights

- Phase 2 of Mumbai Metro (Line 2A and 7) to be operational from January 20, 2023. Datamatics has implemented AFC system for the Metro lines.
- Datamatics enabled AFC system at Kolkata Metro became operational on December 30, 2022.
- Datamatics awarded Healthcare Intelligent Automation solutions agreement with Premier Inc, a leading healthcare improvement company, uniting an alliance of US hospitals and other providers.
- A US based Fortune 500 engineering company selects Datamatics for digitizing Finance & Accounting operations
- A US based electric utility company selects Datamatics for Digital Business Automation
- A leading general insurance company selects Datamatics for digitizing health and motor claim process
- A UN health agency selects Datamatics for legacy application modernization
- A leading international organization selects Datamatics for digital transformation
- A US based contact center selects Datamatics for next-generation digital services
- World's leading manufacturer of wheels for vehicles selects Datamatics for next-generation digital services
- A US based leading logistics company to automate data collection process using intelligent automation platform



Analyst Coverage

- Everest Group recognizes Datamatics as "Major Contender" Robotic Process Automation (RPA) – Technology Provider Compendium 2023
- ISG recognizes Datamatics as "Product Challenger" in ISG Provider Lens – Intelligent Automation Services and Solutions 2022
- HFS recognizes Datamatics in "HFS among 44 global IDP vendors" report
- Quadrant Knowledge Solutions recognizes Datamatics as "Leader" in SPARK Matrix: Intelligent Document Processing, 2022
- Quadrant Knowledge Solutions recognizes Datamatics as "Key Major Player" in SPARK Matrix Application Transformation Services, 2022
- NelsonHall recognizes Datamatics in Transforming Financial Services with Cloud, SaaS, and BPaaS Services
- Avasant recognizes Datamatics in Finance and Accounting (F&A) Business Process Transformation 2022

About Datamatics Global Services Limited

Datamatics (BSE: 532528 | NSE: DATAMATICS) a Digital Operations, Technology and Experiences company that provides intelligent solutions for data-driven businesses to increase productivity and enhance the customer experience. With a complete digital approach, Datamatics portfolio spans across Digital Technology Solutions, Business Process Management and Engineering Services powered by Artificial Intelligence. It has established products in Robotic Process Automation, Intelligent Document Processing, Business Intelligence and Automated Fare Collection. Datamatics does business with global customers across Banking, Financial Services, Insurance, Healthcare, Manufacturing, International Organizations, and Media & Publishing. The Company has presence across 4 continents with major delivery centers in the USA, India, and Philippines. Lumina Datamatics, is a key player in the Publishing and e-Commerce BPM space, has delivery centers in the USA and India. To know more about Datamatics, visit www.datamatics.com

Safe Harbour

Some of the statements in this update that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

For media queries, please contact:

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