



ONMOBILE GLOBAL LIMITED
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May 28, 2021

To
Department of Corporate Services,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001
Scrip Code: **532944**

The Listing Department
National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex, Bandra (East)
Mumbai - 400 051
Scrip Code: **ONMOBILE**

Dear Sir/ Madam,

Sub: Intimation of Press Release

This is to inform you that OnMobile Global Limited is issuing a press release titled “OnMobile Reports Fourth Quarter and Full Year Fiscal 2021 Results”, a copy of which is enclosed herewith.

Requesting you to please take the same on record.

Thanking you,

Yours sincerely,
For OnMobile Global Limited

P. V. Venuprasad

P V Varaprasad
Company Secretary



Encl: a/a



OnMobile Reports Fourth Quarter and Full Year Fiscal 2021 Results

FY21 Revenue at Rs 576 crore, EBITDA up 67% YoY, PAT up 1.7 times YoY

Bengaluru, 28th May, 2021: OnMobile Global Limited ("OnMobile") today announced the financial results for fourth quarter and full year of FY21 ended March 31, 2021. Our cost rationalization efforts and optimum marketing investments helped us to reduce Manpower cost and Marketing cost which resulted in EBITDA growing from INR 12.0 crores in Q4FY20 to INR 15.4 crores in Q4FY21, reflecting a growth of 28.2% YoY.

Financial Highlights:

- For FY21, Revenue remains stable. EBITDA, Operating Profit, PAT and Cash Profit grew by 66.9%, 147.8%, 66.6% and 38.7% respectively over last year. With efforts into cost optimization all profitability margins grew more than 1.5 times this year.
- Revenues witnessed a drop of 6.2% QoQ mainly from Europe & MEA; and 9.7% YoY mainly from Europe due to covid.
- Our cost rationalization efforts continue to yield savings with a reduction of 4.1% QoQ and 6.1% YoY in manpower costs.
- Marketing cost lowered by 10.9% QoQ and 5.8% YoY this is result of optimum marketing investments.
- Other Opex cost declined by 6.8% QoQ and 48.3% YoY.
- EBITDA grew by 28.2% YoY to INR 154 Mn with the margin of 11.8% in the quarter mainly due to above mentioned cost savings.
- Operating Profits grew by almost 1.5 times YoY to INR 125 Mn with the margin of 9.6% during the quarter.
- PAT at INR 149 Mn grew by 31.9% with 11.4% margin during the quarter.
- DSO improved to 116 days in Q4FY21 vs 120 days in Q3FY21.

Consolidated Financial Press Release: -

Amount in Rs lakhs except data per share

Sl. No	Particulars	Quarter ended			Year Ended	
		March 31, 2021 (Audited)	2020 (Unaudited)	March 31, 2020 (Audited)	March 31, 2021 (Audited)	March 31, 2020 (Audited)
1	Revenue from Operations					
	Telecom Value Added Services	13,070	13,978	14,602	55,129	57,242
	Other income (net)	328	215	744	1,007	1,717
	Total Income	13,398	14,193	15,346	56,136	58,959
2	Expenses					
	(a) Content fee and royalty	6,399	6,669	6,971	26,207	25,473
	(b) Contest expenses	99	171	138	513	630
	(c) Cost of software licenses and others	225	292	378	1,170	1,733
	(d) Employee benefits expenses	3,402	3,546	3,622	14,023	16,165
	(e) Finance costs	13	25	33	93	147
	(f) Depreciation and amortisation expenses	284	329	351	1,280	1,852
	(g) Other expenses	1,449	1,553	2,326	6,622	9,432
	Total expenses	11,871	12,585	13,819	49,908	55,432
3	Profit before share of profit/(loss) of associates, exceptional items and tax(1 - 2)	1,527	1,608	1,527	6,228	3,527
4	Share of profit/(loss) of associates	26	(66)	-	(57)	-
5	Profit before tax and exceptional items (3+4)	1,553	1,542	1,527	6,171	3,527
6	Exceptional items - net (refer note 7)	466	-	820	466	820
7	Profit before tax (5+6)	2,019	1,542	2,347	6,637	4,347
8	Tax expense					
	(a) Current tax	245	402	1,392	1,576	2,451
	(b) Deferred tax	278	8	(833)	463	(862)
	Total tax	523	410	559	2,039	1,589
9	Profit for the period / year (7-8)	1,496	1,132	1,788	4,598	2,758
10	Other comprehensive income					
	A. (i) Items that will not be reclassified to profit or loss	76	(36)	5	8	(124)
	(ii) Income tax relating to items that will not be reclassified to profit or loss	(22)	11	-	(2)	4
	B. (i) Items that will be reclassified to profit or loss	(841)	907	858	776	1,583
	(ii) Income tax relating to items that will be reclassified to profit or loss	-				
	Other comprehensive income	(787)	882	863	782	1,463
11	Total comprehensive income for the period/ year (9+10)	709	2,014	2,651	5,380	4,221
12	Paid up equity share capital (Face value of Rs 10/- each)	10,450	10,376	10,570	10,450	10,570
13	Other equity				52,161	48,435
14	Earnings per share (of Rs. 10 each) (not annualised except for year ended March 31, 2020 and March 31, 2021)					
	(a) Basic	1.43	1.09	1.69	4.42	2.61
	(b) Diluted	1.42	1.09	1.69	4.41	2.61



About OnMobile:

OnMobile [NSE India: ONMOBILE] [BSE Ltd: 532944], is a global leader in mobile entertainment. Headquartered in Bangalore, India and with presence in many countries across the world, OnMobile offers a wide array of products such as Videos, Tunes, Games & Contests. Based on current deployments, OnMobile has over 100 million active subscribers and an addressable base of more than 1.68 billion mobile users across several geographies.

For further information, please visit www.onmobile.com

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