## DATAMATICS

October 28, 2022

To, Corporate Communication Department **BSE Limited** Phiroze Jeejeeboy Towers, Dalal Street, Mumbai – 400 001. BSE Scrip Code: 532528

Listing Department **National Stock Exchange of India Limited** Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051. NSE Code: DATAMATICS

### Sub: Press Release

Dear Sir/Madam,

Please find attached herewith press release titled **"Datamatics Q2FY23 Revenue up 14.8% YoY to ₹ 343.4 crore; PAT up by 13.2% YoY to ₹ 40.0 crore**" for your information and record.

Kindly take the above on your record.

For Datamatics Global Services Limited

Divya Kumat EVP, Chief Legal Officer and Company Secretary (FCS: 4611)

**Enclosed:** as above

# DATAMATICS

## Datamatics Q2FY23 Revenue up 14.8% YoY to ₹ 343.4 crore; PAT up by 13.2% YoY to ₹ 40.0 crore

**28<sup>th</sup> October, 2022, Mumbai:** Datamatics Global Services Ltd. (DGSL), a global Digital Operations, Technology and Experiences company, today announced its standalone and consolidated financial results for the **second quarter and half year** ended September 30, 2022.

**Commenting on Q2FY23 results, Rahul Kanodia, Vice Chairman and CEO said**, "We are pleased to report another stable quarter backed by Digital Experiences & Digital Technologies revenue growth. We were able to maintain EBIT margins despite cost constraints, investments in hiring talent, and ongoing investments in products and platforms. Despite supply-side challenges, we are confident that we will be able to maintain the growth in the coming quarters. We continue to observe strong demand in every market where we are active. I want to express my gratitude to our stakeholders and clients for continuing to have faith in us."

**He further added,** "I am glad to share that recently NASSCOM collaborated with Datamatics under FutureSkills Prime initiative to empower IT Professionals with Intelligent Automation and Datamatics TruBot RPA. This program will help IT professionals build competencies in Intelligent Automation and help organizations build a talent pool of their required skills."

Particulars (₹ in Crore)	Q2 FY23	Q2 FY22	YoY %	Q1 FY23	QoQ %
Revenue from Operations	343.4	299.2	14.8%	326.9	5.1%
EBITDA	51.7	49.9	3.6%	47.8	8.0%
EBITDA Margin %	15.0%	16.7%	(162bps)	14.6%	41bps
EBIT	42.9	41.9	2.4%	39.3	9.1%
EBIT Margin %	12.5%	14.0%	(151bps)	12.0%	46bps
PBT	51.5	46.1	11.8%	51.6	(0.1%)
PAT (After NCI)	40.0	35.3	13.2%	43.4	(7.9%)
PAT Margin %	11.3%	11.6%	(31bps)	12.8%	(144bps)
EPS (Basic & Diluted) (₹)	6.78	5.99	13.2%	7.36	(7.9%)

#### Key Financial Highlights – Q2FY23



### Key Financial Highlights – H1FY23

Particulars (₹ in Crore)	H1 FY23	H1 FY22	YoY %
Revenue from Operations	670.3	587.0	14.2%
EBITDA	99.5	91.3	9.0%
EBITDA Margin %	14.8%	15.6%	(71bps)
EBIT	82.1	75.2	9.2%
EBIT Margin %	12.3%	12.8%	(55bps)
PBT (Before Exceptional Item)	103.1	82.8	24.5%
PBT (After Exceptional Item)	103.1	93.0	10.9%
PAT (After NCI)	83.4	74.9	11.3%
PAT Margin %	12.0%	12.6%	(55bps)
EPS (Basic & Diluted) (₹)	14.14	12.70	11.3%

Balance Sheet Highlights (₹ in Crore)	H1 FY23	FY22	FY21
Total Cash & Cash Equivalent plus Current Investments (net of debt)	375.9	377.8	254.5
DSO (Days)	62	74	65

#### **Operational Highlights**

- A leading US based accounting and business advisory firm selects Datamatics for cloud migration services
- A US based online credit union selects Datamatics for automating critical business processes
- A US based structured finance company selects Datamatics for digitising credit rating process
- Europe's leading provider for sustainable tech services selects Datamatics for developing automation offshore delivery center
- A global biopharmaceutical company selects Datamatics for customer management solutions through cutting-edge digital technology
- A US based contact center selects Datamatics for next-generation digital services
- A leading risk management company selects Datamatics for automating integrity verification processes

#### Analyst Coverage

- Everest Group recognizes Datamatics as 'Major Contender' in Finance and Accounting Outsourcing (FAO) PEAK Matrix<sup>®</sup> Assessment 2022
- Everest Group recognizes Datamatics TruBot RPA as 'Major Contender' in Robotic Process Automation (RPA) Products PEAK Matrix<sup>®</sup> Assessment 2022



- 451 Research recognizes Datamatics TruCap+ Intelligent Document Processing in 'The current state and future evolution of intelligent document processing' report
- Everest Group recognizes Datamatics in Customer Experience Management (CXM) in the Americas Service Provider Landscape with PEAK Matrix<sup>®</sup> Assessment 2022
- Quadrant Knowledge Solutions recognizes Datamatics as 'Challenger' in SPARK Matrix: Data Management & Analytics Services, 2022

#### **About Datamatics Global Services Limited**

Datamatics (BSE: 532528 | NSE: DATAMATICS) a Digital Operations, Technology and Experiences company that provides intelligent solutions for data-driven businesses to increase productivity and enhance the customer experience. With a complete digital approach, Datamatics portfolio spans across Digital Technology Solutions, Business Process Management and Engineering Services powered by Artificial Intelligence. It has established products in Robotic Process Automation, Intelligent Document Processing, Business Intelligence and Automated Fare Collection. Datamatics does business with global customers across Banking, Financial Services, Insurance, Healthcare, Manufacturing, International Organizations, and Media & Publishing. The Company has presence across 4 continents with major delivery centers in the USA, India, and Philippines. Lumina Datamatics, is a key player in the Publishing and e-Commerce BPM space, has delivery centers in the USA and India. To know more about Datamatics, visit www.datamatics.com

#### Safe Harbour

Some of the statements in this update that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

#### For media queries, please contact:

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