



# MESON VALVES INDIA LIMITED

(Formerly known as M/s Meson Valves India Pvt. Ltd.)

THE VALVE SPECIALIST (THE MAKE IN INDIA INITIATIVE)

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To,  
The Manager,  
**BSE SME Platform**  
Department of Corporate Services  
25<sup>th</sup> Floor, P.J. Towers, Dalal Street  
Fort, Mumbai - 400 001

November 16, 2023

BSE Scrip Code: **543982**

**Sub: Presentation on Business Performance of the Company**

Dear Sir,

With reference to captioned subject matter, please find enclosed herewith presentation on business performance of the Company.

This is for your information and records.

Thanking You,

**For Meson Valves India Ltd**

SWAROOP  
RAGHUVIR  
NATEKAR  
Swaroop Raghuvir Natekar

**Whole Time Director**

**DIN -05154850**

Digitally signed by  
SWAROOP RAGHUVIR  
NATEKAR  
Date: 2023.11.16 13:37:14  
+05'30'



THE VALVE SPECIALISTS  
OF SCANDINAVIA

# MESON Valves India Limited



*Your Complete Flow Control  
Solution..*

SWEDEN | GERMANY | INDIA | NORWAY | DENMARK | DUBAI | SINGAPORE | KOREA | RUSSIA | SPAIN



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# COMPANY PROFILE



**MESON VALVES INDIA LIMITED - CHAKAN PUNE PLANT**

**MESON Valves India Limited**

## BRIEF ABOUT MESON

- We MESON, The Valves Specialists, since 1929 have been developing standards & individual solutions for Navy, Marine, Oil & Gas, Offshore from valves to the complex flow of automation of piping & tank systems.
- MESON Valves India commenced its operations as a joint venture with MESON AB in 2016. In 2023, MESON Valves India took over the business of its former JV partner.
- The MESON India, a global supplier of products and services to manage fluids in all applications in Marine, Défence, Power Generation, Steel Plants, Mining, Chemical Process, Pharmaceutical, Food & Beverage, Water, Oil and Gas industry.



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- Over the past five years, MESON India has grown tremendously in sales and operations. The company, staffing over 50 plus employees, manufactures butterfly valves, ball valves, gate valves, globe valves, check valves, Quick closing valves, strainers, valve automation systems & various type of valves in Ferrous and Non-Ferrous materials such as NAB, Gun Metal, SS, WCB, Ductile Iron, Cast Iron at its manufacturing plant located in Chakan Industrial Area, Pune, Maharashtra India.
- MESON provides a wide range of superior quality product line by implementing a robust quality management system compliant to ISO 9001-2015. We manufacture valves with the various design standards like EN, DIN, JIS, ANSI, etc and can supply valves with class certification from LRS, DNV-GL, RINA, RMRS,
- Offering a global network of sales offices, distributors, channel partners, and highly experienced sales and service staffs, MESON is always ready to meet the customer's most stringent requirements.

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- **With extensive years of consistent and focused effort, MESON has established a notable track record of supply references to a variety of applications in providing advanced solutions to its customers.**
- **We continuously develops our products to meet new demands and by controlling the complete supply chain from manufacturing, testing to delivery and commissioning, we offer high quality and cost-effective solutions with short lead time. At the same time, with our expertise, our own production facility and long experience, we can offer tailor made solutions to meet customer demands in all situations.**
- **MESON mission is to provides its customers with superior performance flow control products delivered by efficient people and processes, resulting in total customer satisfaction.**

**MESON Valves India Limited**

# PRODUCT CERTIFICATES



**CERTIFICATE** TÜV AUSTRIA

Management system as per EN ISO 9001:2015

In accordance with TÜV AUSTRIA procedures, it is hereby certified that

**MESON VALVES INDIA LIMITED**  
Gat No. 324, Chakan MIDC Phase-II, Bhamboli, Tal- Khed, Dist. Pune - 410501, Maharashtra, India

applies a management system in line with the above standard for the following scope

**Design, Development, Manufacture, Supply, Marketing, Sales and Service of all type of Valves, Control Valves, Actuators, Strainers, Fluid Control and Management Systems, and related Accessories**

Certificate Registration No. 20100203009464 Valid until: 2026-10-06  
Initial certification: 2020-10-07

*Noraj*  
Certification Body at TÜV AUSTRIA GMBH Vienna, 2023-11-02

This certification was conducted in accordance with TÜV AUSTRIA auditing and certification procedures and is subject to regular surveillance audits.  
TÜV AUSTRIA GMBH Deutscherstraße 10 A-1230 Wien www.tuv.at




017403-02-3

**ISO 9001:2015 Quality Management System**



**CERTIFICATE** TÜV AUSTRIA

Management system as per EN ISO 14001:2015

In accordance with TÜV AUSTRIA procedures, it is hereby certified that

**MESON VALVES INDIA LIMITED**  
Gat No. 324, Chakan MIDC Phase-II, Bhamboli, Tal- Khed, Dist. Pune - 410501, Maharashtra, India

applies a management system in line with the above standard for the following scope

**Design, Development, Manufacture, Supply, Marketing, Sales and Service of all type of Valves, Control Valves, Actuators, Strainers, Fluid Control and Management Systems, and related Accessories**

Certificate Registration No. 20104203009465 Valid until: 2026-10-06  
Initial certification: 2020-10-07

*Noraj*  
Certification Body at TÜV AUSTRIA GMBH Vienna, 2023-11-02

This certification was conducted in accordance with TÜV AUSTRIA auditing and certification procedures and is subject to regular surveillance audits.  
TÜV AUSTRIA GMBH Deutscherstraße 10 A-1230 Wien www.tuv.at




017402-02-3

**ISO 14001:2015 Environment Management System**



**CERTIFICATE** TÜV AUSTRIA

Management system as per ISO 45001:2018

In accordance with TÜV AUSTRIA procedures, it is hereby certified that

**MESON VALVES INDIA LIMITED**  
Gat No. 324, Chakan MIDC Phase-II, Bhamboli, Tal- Khed, Dist. Pune - 410501, Maharashtra, India

applies a management system in line with the above standard for the following scope

**Design, Development, Manufacture, Supply, Marketing, Sales and Service of all type of Valves, Control Valves, Actuators, Strainers, Fluid Control and Management Systems, and related Accessories**

Certificate Registration No. 20116203009466 Valid until: 2026-10-06  
Initial certification: 2020-10-07

*Noraj*  
Certification Body at TÜV AUSTRIA GMBH Vienna, 2023-11-02

This certification was conducted in accordance with TÜV AUSTRIA auditing and certification procedures and is subject to regular surveillance audits.  
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017403-02-3

**ISO 45001:2018 Health & Safety Management System**

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# PRODUCT RANGE



- **Ball Valve**
- **Butterfly Valve**
- **Gate Valve**
- **Globe Valve**
- **Check Valve**
- **Control Valve**
- **On-Off Valve**
- **Strainer**
- **Quick Closing Valve**
- **Actuator & Automation**

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## Ball Valve

- Floating
- Wafer
- Top Entry
- Trunnion Mounted



## Butterfly Valve

- Centric / Resilient Seated
- Double offset
- Triple Offset
- PTFE / PFA Lined

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## Gate Valve

- Screwed Bonnet
- Bolted Bonnet
- Welded Bonnet
- Rising & Non-Rising Stem



## Globe Valve

- SDNR
- SDSL
- Tee Pattern
- Angle

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## Check Valve

- Swing
- Dual Plate
- Ball Check



## Strainer

- Y-Type, Threaded Ends
- Y-Type, Flanged End
- Basket Strainer, Flanged End



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## Actuators

- Pneumatic
- Electrical
- Hydraulic

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## **ABOUT GLOBAL PARTNER - MESON AB**

- **MESON AB is renowned name in EUROPE Market.**
- **The Marine Industry is the main market for the MESON Group & has been so for more than 20 years.**
- **MESON AB was originally founded in 1997 with head office in Sweden, Over the years, MESON has become a leading provider, manufacturer and stock keeper of supreme quality valves and related flow control products and systems for the Global Marine industry.**

**MESON Valves India Limited**

- **They are having their own state of the art production facility in China.**
- **With Sweden, their sales offices and warehouses in USA, Denmark, Norway, Spain, Dubai, Singapore and China.**
- **Since 2010 Meson AB is a wholly owned subsidiary of Indutrade AB, a Swedish public company.**

## **KEY TRIGGER WITH BRAND NAME - MESON AB**

- **MESON European Brand name will be helpful for business.**
- **MESON AB has stopped the manufacturing of Defence Valve now.  
So, MESON Valve India will get benefit from it. MESON AB network will be helpful for MESON India as they already sales offices in lot of countries.**
- **In future – Due to Anti-China wave in world, Chinese Manufacturing business of MESON AB may get to MESON India if MESON India do well in coming years.**



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**Plant in Chakan MIDC Pune, Maharashtra.**



**ERP Setup Upgradation For Better Production Planning.**



**Efficient & High-Quality Manufacturing Process.**

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**Turnkey Solution to Shipbuilding Program.**



**Automation in Testing, Quality Control & Material Handling.**



**Focus to Develop New Technology for Navy, O&G, Other Segment.**



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## FUTURE OUTLOOK – MARKET'S

- Exploring tie-ups for Industrial / Natural Water Body Filtration
- Exploring Oil & Gas
- Exploring Other Industrial Segment
- Remote Operated Valves ( High Performance)
- Turnkey Solutions In Piping

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## **FUTURE OUTLOOK – MARKET’S**

- **MESON Valves India Limited, have a vision to become a leader in Naval and Defence Valves for both Critical and Non-critical applications. We are aiming to increase portfolio of valves from Surface Warships to Submarines. From Gate, Globe and Check valves to Special application High performance Butterfly and Ball valves with Manual and Remote Actuated Valves in our product range. MESON India has the ambition to explore Defence Export markets through own Global Offices and Warehouses.**
- **In the coming future MESON aim is to become a world leader in all the segments. MESON India has also developed and supplied products for Oil & Gas, Power, General Industry, Aerospace, Aviation, Food, Refineries and other sectors.**



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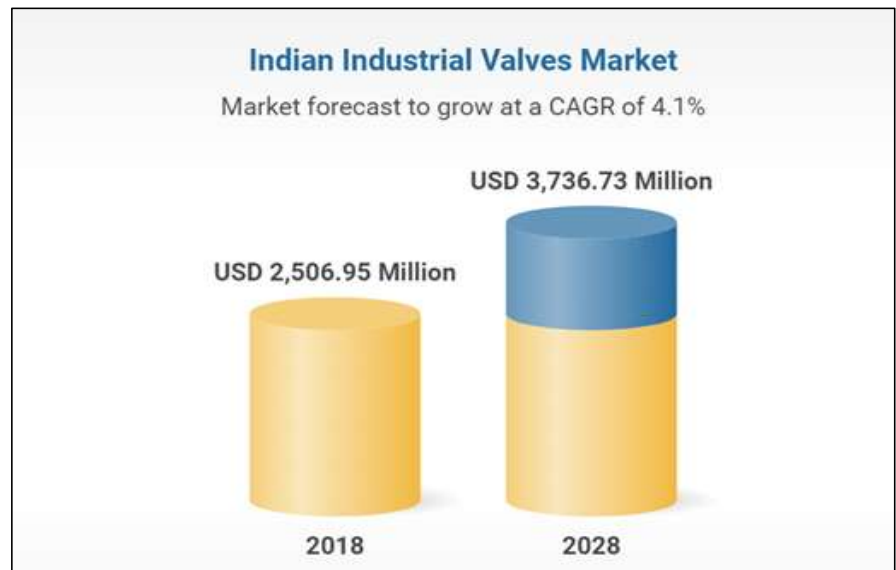
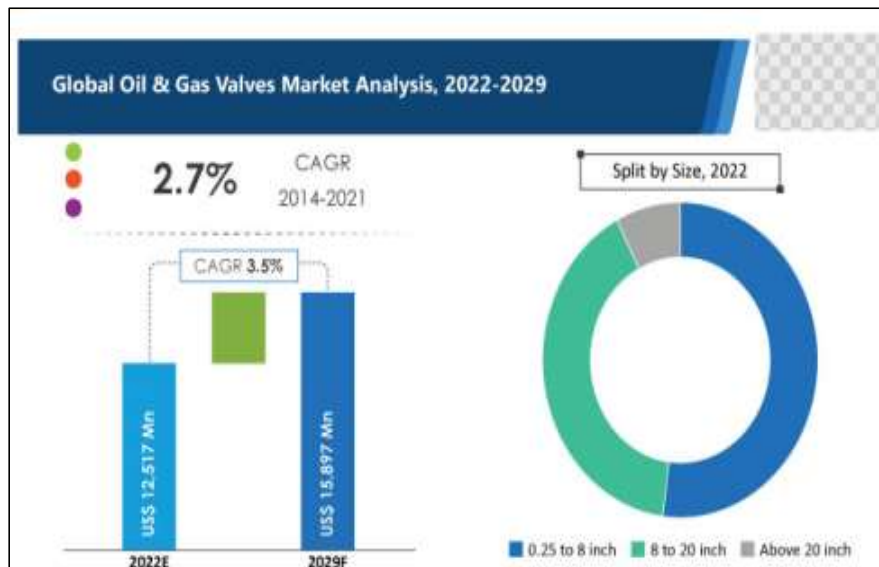
## BRIEF ABOUT OIL & GAS SEGEMENT

- Oil and Natural Gas are major industries in the energy market and play an influential role in the global economy as the world's primary fuel sources.
- India is the 3<sup>rd</sup> largest energy and oil consumer in the World & 4<sup>th</sup> largest importer of liquefied natural gas (LNG)
- The upstream segment of the oil and gas industry contains exploration activities, which include creating geological surveys and obtaining land rights, and production activities, which include onshore and offshore drilling.
- The downstream segment is the refining of petroleum crude oil and the processing and purifying of raw natural gas, as well as the marketing and distribution of products derived from crude oil and natural gas.
- To cater the streamline production, 60% of the valves were used with Automation and 40% used with manual operation like Gear Box and Lever Operated. Mainly Oil and Gas industry consumes 80% of ferrous valves and 20% of Nonferrous valves.

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## COMPOUND ANNUAL GROWTH RATE (CAGR) FOR OIL & GAS

Below is mentioned the valve size requirement along with Compound Annual Growth Rate (CAGR) for Oil & Gas Industry.



## BRIEF ABOUT WATER SEGEMENT

- The Jal Jeevan Mission is indeed an ambitious initiative launched by the Government of India with the objective of achieving universal coverage of water supply to all households in urban areas. This Mission launched with one vision i.e., “Har Ghar Jal.”
- Further, Union Budget 2023-24 has allocated a massive Rs. 70,000 Crore for the implementation of the Jal Jeevan Mission. The mission has a transformative impact on the lives of millions of people in rural India by ensuring access to safe and adequate drinking water.
- Since this is a very big expansion, valves play a very crucial role to ON OFF and Control a pipeline water. Under the Jal Jeevan project, there are requirement of various types of motorized valves, including motorized sluice valves and air valves with isolation ball valves. These motorized valves are used to control the flow of water in the system and to ensure that the system operates efficiently.



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## APPROVAL'S WITH MESON

Class Certification from

- LRS
- DNV-GL
- RINA
- RMRS
- ABS
- DGQA
- CQAE

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## IN PROCESS - CERTIFICATIONS

- Engineers India Limited (EIL) Enlistment In Process
- Oil and Natural Gas Corporation Limited (ONGC) Enlistment In Process
- American Petroleum Institute (API) Enlistment In Process
- Other Major Enlistment Like NTPC, BARC In Progress

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# CUSTOMER FOOTPRINT'S



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## H1 FY 2023-24 RESULT PROFIT & LOSS SUMMARY

Sr. No	Particulars	H1 FY 24	FY 22-23
1	Revenue from Operations	1992.36	3665.04
2	Total Revenue	1994.03	3677.83
3	EBITDA	410.63	736.84
4	EBIDTA Margins %	21%	20%
5	EBT	337.69	615.03
6	EBT Margin %	17%	17%
7	PAT	265.54	446.74
8	PAT Margins %	13.33%	12.19%

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## H1 FY24 RESULT MANAGEMENT COMMENTARY

Company has received the growth funds in September, that will boost the company revenues significantly.

Meson is also looking for strategic tie ups in Water and Filtration business, as this is the future sector for raw growth.

All together the future looks great with the current orders at hand, and our vision to grow in other sectors like water, Oil & Gas, Export Defence and industrial.



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## GLOBAL FOOTPRINT



**Manufacturing Unit**

**MESON Valves India Limited**



QUESTIONS & THANK YOU...

SWEDEN | GERMANY | INDIA | NORWAY | DENMARK | DUBAI | SINGAPORE | KOREA | RUSSIA | SPAIN