

February 09, 2021

Ref: SEC/MFL/SE/2021/3757

National Stock Exchange of India Ltd.
Exchange Plaza,
Plot no. C/1, G Block,
Bandra-Kurla Complex
Bandra (E), Mumbai - 400 051
Symbol: MUTHOOTFIN

Department of Corporate Services
BSE Limited,
P. J. Tower, Dalal Street,
Mumbai - 400 001
Scrip Code: 533398

Dear Sir/Madam,

Re: Press release on Unaudited Financial Results for the quarter and nine months ended December 31, 2020

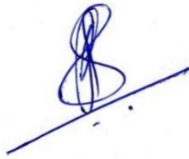
The Board of Directors of the Company at their meeting held today i.e., February 09, 2021 has announced the unaudited financial results for the quarter and nine months ended December 31, 2020.

We herewith enclose a copy of Press Release proposed to be released in leading newspapers across the country.

This is for your kind information and record thereon.

Thanking You,

For **Muthoot Finance Limited**



Rajesh A
Company Secretary
ICSI Membership No. FCS 7106

Kochi, February 09, 2021:

“Muthoot Finance Ltd crosses the landmark of Rs.50,000crs loan assets”

- Consolidated Loan Assets Under Management increased by 28% YoY to Rs.55,800 crs for 9M FY21
- Consolidated Profit after Tax increased by 20% YoY to Rs.2,795 crs for 9M FY21
- Standalone Loan Assets Under Management increased by 31% YoY to Rs. 50,391 crs for 9M FY21
- Standalone Profit after tax increased by 24% YoY to Rs. 2,726 crs for 9M FY21

Consolidated Results of Muthoot Finance Ltd

Muthoot Finance Ltd's Consolidated Loan Assets Under Management (AUM) achieved a YoY increase of **28%** to Rs. **55,800** crs as against last year of Rs. **43,436** crs for 9M FY21. Consolidated Profit after Tax achieved a YoY increase of **20%** to Rs. **2,795** crs as against last year of Rs. **2,333** crs for 9M FY21.

	9M FY21	9M FY20	YOY %	Q3 FY21	Q2 FY21	QoQ %	Q1 FY21	FY20	YTD %
Group Branch Network	5,417	5,268	3%	5,417	5,381	1%	5,330	5,330	2%
Consolidated Gross Loan Assets of the Group (Rs. In crores)	55,800	43,436	28%	55,800	52,286	7%	46,501	46,871	19%
Consolidated Profit of the Group (Rs. In crores)	2,795	2,333	20%	1,007	930	8%	858	3,169	
Contribution in the Consolidated Gross Loan Assets of the Group									
Muthoot Finance	50,088	38,123	31%	50,088	46,678	7%	40,906	41,216	22%
Subsidiaries	5,712	5,313	8%	5,712	5,608	2%	5,595	5,655	1%
Contribution in the Consolidated Profit of the Group									
Muthoot Finance	2,709	2,184	24%	987	887	11%	835	2,993	
Subsidiaries	86	149	-42%	20	43	-53%	23	176	

Standalone Results of Muthoot Finance Ltd and its subsidiaries

Muthoot Finance Ltd (MFIN), the largest gold financing company in India in terms of loan portfolio, registered an increase in net profit of **24%**, to Rs. **2,726** crs for 9M FY21 as against Rs. **2,203** crs in the previous year. Loan Assets stood at Rs. **50,391** crs as on December 31, 2020 as against Rs. **38,948** crs as on December 31, 2019, Y-o-Y growth of **31%**. During the quarter, gold loan assets increased by Rs. **3,389** crs.

Muthoot Homefin (India) Ltd (MHIL), the wholly owned subsidiary, loan portfolio decreased to Rs.1,881crs as against previous year of Rs.2,025crs. Total revenue for Q3 FY21 & 9M FY21 stood at Rs. **51** crs & Rs. **167**crs as against total revenue of Rs. **88** crs & Rs. **240** crs for corresponding periods last year. It achieved a profit after tax of Rs.**2** crs & Rs. **8** crs in Q3 FY21 & 9M FY21 as against last year's profit of Rs. **11** crs & Rs. **31**crs for corresponding period. Its Stage III Asset on Gross Loan Asset % as on December 31, 2020 stood at **1.56%**. Company also made a Covid ECL provision of Rs.21crs additionally.



M/s. Belstar Microfinance Limited (BML), an RBI registered micro finance NBFC and Subsidiary Company where Muthoot Finance holds 70.01% stake, grew its loan portfolio to Rs. **2,886** crs as against last year of Rs. **2,285**crs, a YoY increase of **26%**. During Q3 FY21, loan portfolio increased by Rs. **199** crs. It achieved a profit after tax of Rs. **5**crs & Rs. **35** crs in Q3 FY21 & 9M FY21 as against previous year profit after tax of Rs. **26**crs & Rs. **77** crs. Its Stage III Asset on Gross Loan Asset % as on December 31, 2020 stood at **0.67%**. Company also made a Covid ECL provision of Rs.41crs additionally.

Muthoot Insurance Brokers Pvt Limited (MIBPL), an IRDA registered Direct Broker in insurance products and a wholly owned subsidiary company generated a total premium collection amounting to Rs. **107** crs & Rs. **258** crs in Q3 FY21 & 9M FY21 as against Rs. **85** crs & Rs. **217** crs in the previous year. It generated a Profit after Tax of Rs. **9** crs & Rs. **22** crs in Q3 FY21 & 9M FY21 as against Rs.5 crs & Rs.12 crs in the previous year.

The Sri Lankan subsidiary - **Asia Asset Finance PLC. (AAF)** where Muthoot Finance holds **72.92%** stake, increased its loan portfolio to LKR **1,331** crs as against last year of LKR **1,301** crs, a YoY increase of **2%**. Total revenue for Q3 FY21 & 9M FY21 stood at LKR **71** crs & LKR **217** crs as against previous year total revenue of LKR **86** crs & LKR **252** crs. It generated a profit after tax of LKR **1.6** crs & LKR **1.8** crs in Q3 FY21 & 9M FY21 as against previous year profit after tax of LKR **4** crs & LKR **9** crs.

Muthoot Money Ltd (MML), became a wholly owned subsidiary of Muthoot Finance Ltd in October 2018. MML is a RBI registered Non- Banking Finance Company engaged mainly in extending loans for vehicles. Recently, Company has started extending loans for Commercial Vehicles and Equipments. Its loan portfolio stood at Rs.421crs as on December 31, 2020. During Q3 FY21, loan portfolio decreased by Rs. **42** crs. Total revenue for Q3 FY21 & 9M FY21 stood at Rs. **16** crs & Rs. **54**crs. It made a profit of Rs. 3crs for 9M ended December 31, 2020. Company also made a Covid ECL provision of Rs 8 crs additionally.

Management Quote

Commenting on the results **M G George Muthoot, Chairman stated**, “We are glad to announce that consolidated loan assets of the Group grew by **28%** at Rs. **55,800** crs during 9M FY21 as against last year of Rs. **43,436** crs. Consolidated Profit increased by **20%** at Rs. **2,795** crs during 9M FY21 as against last year of Rs. **2,333** crs.

Speaking on the occasion **George Alexander Muthoot, Managing Director** said, “We had a remarkable third quarter with several achievements. Our Standalone Loan Assets of Muthoot Finance has crossed the landmark of Rs.50,000crs. Our active customers presently having a loan account also crossed the landmark of 50lakhs customers. We have achieved a growth of 22% in gold loan portfolio during the 9 months of current year and likely to end the year with at least 25% growth as against previous year growth of 22%. During the quarter, gold loan portfolio of Muthoot Finance increased by Rs. **3,389**crs to Rs. **49,622**crs i.e., QoQ growth of 7%. Standalone profit of Muthoot Finance for the 9 months ended December 31, 2020 increased by **24%** at Rs. **2,726**crs. Our disbursements for the quarter were focused on new customer additions, fresh loans to active and inactive customers and top-up loans to existing customers. We disbursed fresh loans to 3.88lakh new customers amounting to Rs.2,976crs and to 4.38lakh inactive customers amounting to Rs.2,960crs. Subsidiaries followed a cautious approach towards lending. Non-gold loan portfolio in subsidiaries constituted 10% of consolidated loan portfolio.”



Financial Highlights (MFIN) :

	9M FY21	9M FY20	YoY	Q3 FY21	Q3 FY20	Q2 FY21	Q1 FY21	YoY	QoQ
	(Rs.in Crs)	(Rs.in Crs)		(Rs.in Crs)	(Rs.in Crs)	(Rs.in Crs)	(Rs.in Crs)		
Total Income	7,746	6,320	23%	2,777	2,321	2,584	2,385	20%	7%
Profit Before Tax	3,657	2,960	24%	1,332	1,096	1,200	1,125	22%	11%
Profit After Tax	2,726	2,203	24%	991	815	894	841	22%	11%
Earnings Per Share(Basic) Rs.	67.98	54.98	24%	24.72	20.34	22.30	20.96	22%	11%
Loan Assets	50,391	38,498	31%	50,391	38,498	47,016	41,296	31%	7%
Branches	4,632	4,536	2%	4,632	4,536	4,607	4,573	2%	1%

Particular	9M FY21	9M FY20	Q3 FY21	Q3 FY20	Q2 FY21	Q1 FY21
Return on Average Loan assets	8.06%	8.14%	8.14%	8.79%	8.10%	8.11%
Return on Average Equity	28.24%	27.72%	28.97%	29.64%	28.05%	28.16%
Book Value Per Share (Rs.)	353.28	284.20	353.28	284.20	328.82	306.99

Particular	Q3 FY21	Q3 FY20	Q2 FY21	Q1 FY21
Capital Adequacy Ratio	26.38	26.51	25.73	26.30
Share Capital & Reserves (Rs. in Crs)	14,178	11,401	13,197	12,316

Business Highlights (MFIN):

Particular	9M FY21	9M FY20	Growth (YoY)
Branch Network	4,632	4,536	2%
Gold Loan Outstanding (Rs. in Cr)	49,622	37,724	32%
Credit Losses (Rs. in Cr)	7	50	-86%
% of Credit Losses on Gross Loan Asset Under Management	0.013%	0.129%	-90%
Average Gold Loan per Branch (Rs. In Cr)	10.73	8.32	29%
No. of Loan Accounts (in lakh)	80	80	0%
Total Weight of Gold Jewellery pledged (in tonnes)	166	173	-4%
Average Loan Ticket Size	61,858	47,008	32%
No. of employees	25,893	25,149	3%

Other Highlights(MFIN):

1. Loan Assets under Management

During the quarter, standalone loan assets under management crossed Rs. 50,000 Crs.

2. Public Issue of Non-Convertible Debentures

During November 2020, Company successfully completed **23rd** Public Issue of Non-Convertible Debentures raising Rs. **2,000** crs.

SUBSIDIARIES

About Muthoot Insurance Brokers Pvt Limited:

MIBPL is a wholly owned subsidiary of Muthoot Finance Ltd. It is an unlisted private limited company holding a license to act as Direct Broker from IRDA since 2013. It is actively distributing both life and non-life insurance products of various insurance companies. During Q3 FY21, it has insured more than 10,31,000 lives with a first year premium collection of Rs.734 million. The same was 8,35,000 lives with a first year premium collection of Rs.580 Million in Q3 FY20 respectively.

Key Business Parameters

Particulars	9M FY21	9M FY20	Q3 FY21	Q2 FY21	Q1 FY 21	FY 20
Total Premium Collection (Rs. In millions)	2,575	2,168	1,073	1,059	443	3,232
No. of Policies	19,98,871	20,11,505	10,40,520	8,15,930	1,42,421	28,06,336

About Muthoot Homefin (India) Limited:

MHIL is a Housing Finance Company registered with The National Housing Bank (NHB). It is a wholly owned subsidiary of Muthoot Finance Limited.

MHIL's prime goal is to contribute towards financial inclusion of LMI families by opening doors of formal housing finance to them. Its focus is on extending Affordable Housing Finance. MHIL would be concentrating primarily on retail housing loans in the initial stages. It operates on a 'Hub and Spoke' model, with the centralized processing based out of Corporate Office at Mumbai. MHIL has operations in 14 states and 2 Union territories - Maharashtra (including Mumbai), Gujarat, Rajasthan, Madhya Pradesh, Kerala, Karnataka, Telangana, Andhra Pradesh, Haryana, Chandigarh, Uttar Pradesh, Chattisgarh, Punjab, Tamil Nadu, Delhi and Pondicherry.



MHIL has short term debt rating of 'A1+' for its Commercial Paper programme which indicates "Very strong degree of safety regarding timely payment of financial obligations and carry lowest credit risk" from ICRA Ltd and CARE Ltd. MHIL has long term debt rating of CRISIL AA/(Positive) for its Bank Limits and Non-Convertible Debentures which indicates "High degree of safety with regard to timely servicing of financial obligations and carry very low credit risk."

Key Financial Parameters

(Rs. In Millions)

Particulars	9M FY21	9M FY20	Q3 FY21	Q2 FY21	Q1 FY21	FY 20
No. of branches	108	107	108	108	107	107
No. of Sales Offices	108	107	108	107	107	107
No. of Employees	281	438	281	280	344	412
Loan Portfolio	18,807	20,248	18,807	19,377	19,787	19,769
Capital Adequacy Ratio	46%	50%	46%	48%	47%	52%
Total Revenue	1,667	2,401	508	571	588	2,876
Total Expense	1,565	1,983	483	500	582	2,452
Profit Before Tax	102	418	25	71	6	424
Profit After Tax	75	306	18	53	4	318
Shareholder's Funds	4,336	4,248	4,336	4,318	4,264	4,260
Total Outside Liabilities	13,556	15,286	13,556	13,713	15,062	14,590
Total Assets	17,892	19,534	17,892	18,031	19,326	18,850
Stage III Loan Assets	293	335	293	331	337	338
% Stage III asset on Gross Loan Asset	1.56%	1.65%	1.56%	1.71%	1.70%	1.71%
Stage III ECL Provision	111	270	111	111	111	111
ECL Provision	385	341	385	348	309	179
ECL Provision as a % of Gross Loan Asset	2.05%	1.68%	2.05%	1.80%	1.56%	0.91%

About Belstar Microfinance Limited (BML):

BML was incorporated on January 1988 at Bangalore and the Company was registered with the RBI in March 2001 as a Non-Banking Finance Company. The Company was reclassified as "NBFC-MFI" by RBI effective from 11th December 2013. Muthoot Finance holds 70.01% of equity share capital of BML. BML was acquired by the 'Hand in Hand' group in September 2008 to provide scalable microfinance services to entrepreneurs nurtured by 'Hand in Hand's' Self Help Group (SHG) program. The Company commenced its first lending operations at Haveri District of Karnataka in March 2009 to 3 SHGs, 22 members for INR 0.2million.



In the last ten years of its operations, BML primarily relied on taking over the existing groups formed by Hand in Hand India. BML predominantly follows the SHG model of lending. Effective January 2015, BML started working in JLG model of lending in Pune district, Maharashtra.

As of December 31, 2020, BML operations are spread over 17 states and 1 UT (Tamil Nadu, Karnataka, Madhya Pradesh, Maharashtra, Kerala, Odisha, Chhattisgarh, Gujarat, Rajasthan, Bihar, Uttar Pradesh, Haryana, Punjab, West Bengal, Uttarakhand, Jharkhand, Tripura and Pondicherry). It has **619** branches, with **117** controlling regional offices and employing 4,365 staff. Its gross loan portfolio has grown from INR **0.20** million in March 2009 to INR **28,856** million in December 2020. For 9M FY 21, its Net Profit after Tax was Rs. **350** million and had a net worth of Rs. **5,293** million.

Key Financial Parameters

(Rs. In Millions)

Particulars	9M FY21	9M FY20	Q3 FY21	Q2 FY21	Q1 FY21	FY 20
No. of branches	619	573	619	618	603	603
No. of Employees	4,365	4,269	4,365	4,413	4,197	4,425
Gross Loan Portfolio	28,856	22,849	28,856	26,867	25,754	26,310
Capital Adequacy Ratio	24%	27%	24%	27%	26%	26%
Total Revenue	3,919	3,681	1,454	1,320	1,171	5,007
Total Expense	3,479	2,654	1,398	1,124	983	3,675
Profit Before Tax	440	1,027	56	196	188	1,332
Profit After Tax	350	769	54	151	145	990
Shareholders' Funds	5,293	4,748	5,293	5,244	5,131	4,978
Total Outside Liabilities	25,355	20,022	25,355	24,300	23,454	20,210
Total Assets	30,648	24,770	30,648	29,544	28,585	25,188
Stage III Loan Assets	194	258	194	167	287	240
% Stage III asset on Gross Loan Asset	0.67%	1.13%	0.67%	0.62%	1.11%	0.91%
Stage III ECL Provision	158	230	158	153	215	216
ECL Provision	677	347	677	462	418	369
ECL Provision as a % of Gross Loan Asset	2.35%	1.52%	2.35%	1.72%	1.62%	1.40%



About Asia Asset Finance PLC, Sri Lanka:

Asia Asset Finance PLC, (AAF) Colombo, Sri Lanka became a foreign subsidiary of Muthoot Finance Ltd on December 31, 2014. The company formerly known as Finance and Land Sales has been in operation for over 48 years, evolving to serve the growing needs of people of Sri Lanka.

As on December 31, 2020, total holding in AAF by Muthoot Finance stood at 91 million equity shares representing 72.92% of their total capital. AAF is a Registered Financial Company based in Sri Lanka a fully licensed, deposit-taking institution registered with the Central Bank of Sri Lanka and listed in the Colombo Stock Exchange.

AAF is in lending business since 1970. At present the company is involved in Retail Finance, Hire Purchase & Business Loans and has 40 branches across Sri Lanka. It has total staff strength of 423 currently. In 2015, it entered the space of Gold Loans with assistance of Muthoot Finance.

Key Financial Parameters	LKR in millions					
	9M FY21	9M FY20	Q3 FY21	Q2 FY21	Q1 FY21	FY 20
LKR/INR	0.39408	0.39286	0.39408	0.40086	0.40386	0.388758
No. of Branches	40	28	40	30	29	29
No. of Employees	423	531	423	424	461	495
Loan Portfolio	13,309	13,014	13,309	12,982	13,481	13,839
Capital Adequacy Ratio	16%	15%	16%	17%	16%	17%
Total Revenue	2,167	2,515	710	760	697	3,332
Total Expenses	2,122	2,410	686	722	714	3,239
Profit Before Tax	45	105	24	38	-17	93
Profit After Tax	18	90	16	18	-17	70
Shareholders' Funds	2,189	2,194	2,189	2,173	2,155	2,172
Total Outside Liabilities	13,143	12,532	13,143	12,476	12,501	12,983
Total Assets	15,332	14,726	15,332	14,649	14,656	15,155



About Muthoot Money Limited:

Muthoot Money Ltd (MML), became a wholly owned subsidiary of Muthoot Finance Ltd in October 2018. MML is a RBI registered Non- Banking Finance Company engaged mainly in extending loans for vehicles. The operations are now centered in Hyderabad. Recently, Company has started extending loans for Commercial Vehicles and Equipments. CRISIL Ltd has assigned long term debt rating of AA-/Positive for its bank limits.

As on December 31, 2020 it has a total loan portfolio of Rs.4,210Million.

Key Financial Parameters:

(Rs in millions)

Particulars	9M FY 21	9M FY20	Q3 FY21	Q2 FY21	Q1 FY 21	FY 20
No. of branches	18	24	18	18	18	24
No. of employees	225	297	225	234	245	304
Gross Loan Portfolio	4,210	4,915	4,210	4,633	4,966	5,090
Capital Adequacy Ratio (%)	25%	21%	25%	22%	21%	20%
Total Revenue	541	492	159	185	198	704
Total Expense	508	453	178	137	193	665
Profit Before Tax	32	39	-20	47	5	39
Profit After Tax	33	43	-15	72	-25	27
Stage III Loan Assets	389	122	389	237	180	249
% Stage III asset on Gross Loan Asset	9.24%	2.45%	9.24%	5.12%	3.62%	4.89%
Stage III ECL Provision	100	30	100	62	47	65
ECL Provision	247	94	247	190	192	143
Shareholders' Funds	1,095	1,078	1,095	1,110	1,037	1,062
Total Outside Liabilities	3,402	4,086	3,402	3,701	4,161	4,323
Total Assets	4,497	5,164	4,497	4,811	5,198	5,385