#### एनएमडीसी



#### एन एम डी सी लिमिटेड NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE) पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028. Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028. नैगम पहचान संख्या / Corporate Identity Number : L13100TG1958 GOI 001674





No.18(5)/2023-Sectt.

11.08.2023

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400001	National Stock Exchange of India Limited Exchange Plaza, C- 1,Block G, Bandra-Kurla Complex, Bandra (East), Mumbai – 400051
Calcutta Stock Exchange Limited 7, Lyons Range, Murgighata, Dalhousie, Kolkata, West Bengal 700001	Banara (Easty, Mannoal Toolor)

Dear Sir / Madam,

Sub: <u>Investors' Presentation on Company's Performance for the first quarter of</u>

FY 2023-24.

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)
Regulations, 2015; BSE Equity Scrip ID: 526371, NSE Security ID: NMDC.

Reference the captioned subject, kindly note that Investors' Presentation on Company's Performance for the first quarter of FY 2023-24 has been uploaded on NMDC website, a copy of which is enclosed herewith for kind reference.

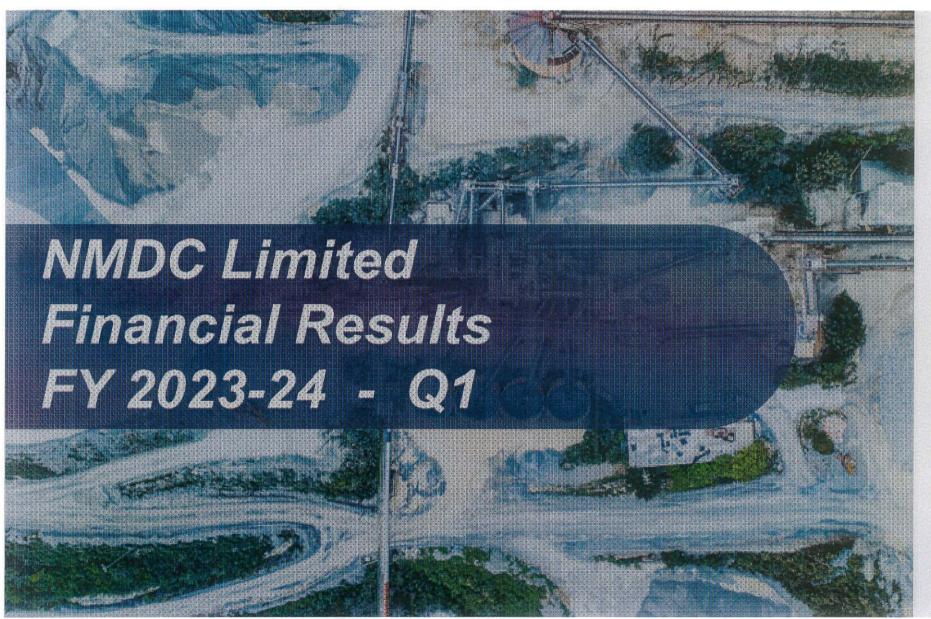
Please take note of the above information.

Thanking you,

Yours faithfully, for NMDC Limited

A.S. Pardha Saradhi Executive Director & Company Secretary

Encl: a/a



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11.08.2023

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### Physical Performance in FY24 (Q1 v/s Q1 CPLY)

107.03



Production (LT)

CPLY: 89.20 LT (2<sup>nd</sup> Best)

Highest ever 131

20%

109.75



41%

Sales (LT)

CPLY: 78.01 LT (2<sup>nd</sup> Best : 94.49 LT, 21-22, Q1)

#### Financial Performance in FY24 (Q1 v/s Q1 CPLY)

5,395 INR Cr

(CPLY: 4,767 INR Cr)

**Revenue from Operations** 

Best Ever: 6,512 INR Cr in Q1 FY'22

2,276 INR Cr

(CPLY: 2046 INR Cr)

**EBITDA** 

Best Ever: 4,322 INR Cr in Q1 FY'22

11%

4,850

(CPLY: 6,050 INR/T)

**Average Sales Realization** 

20%

Best Ever: 6,823 INR/T in Q1 FY'22

2,201 INR Cr

13%

(CPLY: 1,946 INR Cr)

**PBT** 

13%

Best Ever: 4,263 INR Cr in Q1 FY'22

1,650

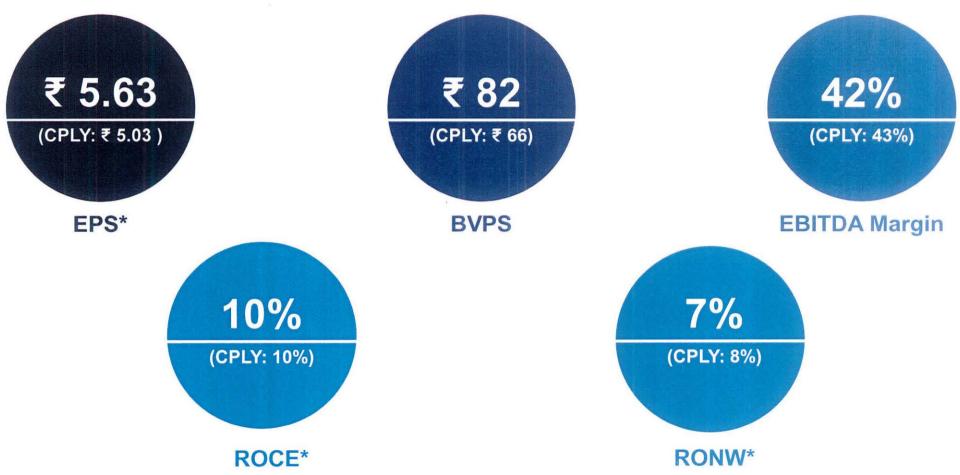
(CPLY: 1,473 INR Cr)

PAT

12%

Best Ever: 3.193 INR Cr in Q1 FY'22

### Key Financial Indicators FY24 (Q1) v/s FY23 (Q1)



\* Not Annualised

## Performance of FY24 (Q1) v/s FY23 (Q1)

Financials Rs. Crore

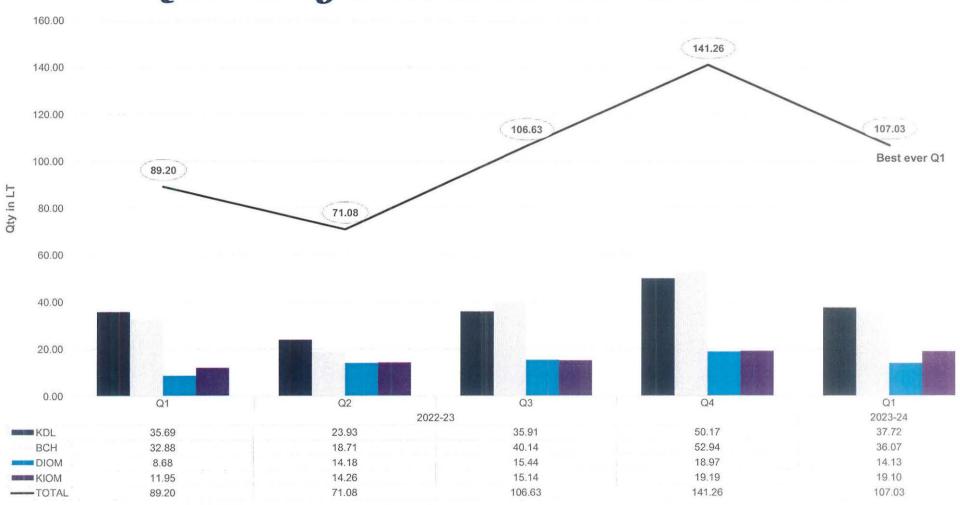
Particulars	2023-24 (Q1)	2022-23 (Restated) (Q1)	Variance	(%)
Iron Ore Production (LT)	107.03	89.20	17.83	20%
iron Ore Sales (LT)	109.75	78.01	31.74	41%
Average Domestic Realisation (Rs./T)	4,850	6,050	(1,200)	(20%)
Iron ore Sales	5,323	4,720	603	13%
Revenue from Operations	5,395	4,767	628	13%
Interest Income*	185	81	104	130%
Other Income *	95	65	30	46%
Total Income	5,675	4,913	762	16%
Royalty & Other Levy	1,086	1,134	(48)	(4%)
Additional Royalty	1,233	1,228	5	0%
Operational Expenses**	1,079	985	94	10%
Stock Adjustment #	77	(381)	458	120%
Total Expenses	3,474	2,967	507	17%
EBITDA & Margin (%) before exceptional income	2,276 (42%)	2,046 (43%)	230	11%
Profit Before Tax	2,201	1,946	255	13%
Profit After Tax	1,650	1,473	177	12%

## Performance of FY24 (Q1) v/s FY23 (Q4)

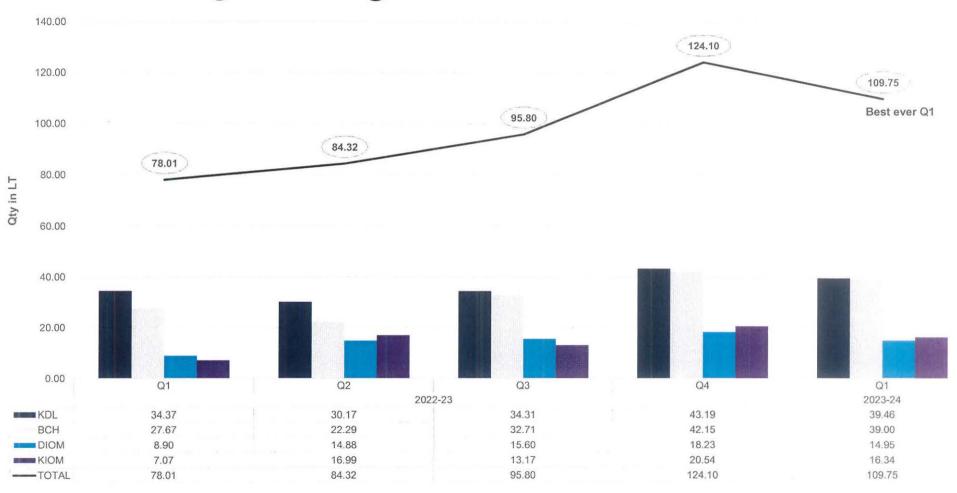
Financials Rs. Crore

Particulars	2023-24 (Q1)	2022-23 (Q4)	Variance	(%)
Iron Ore Production (LT)	107.03	141.26	(34.23)	(24%)
Iron Ore Sales (LT)	109.75	124.10	(14.35)	(12%)
Average Domestic Realisation (Rs./T)	4,850	4,663	187	4%
Iron ore Sales	5,323	5,787	(464)	(8%)
Revenue from Operations	5,395	5,851	(456)	(8%)
Interest Income	185	109	76	70%
Other Income*	95	(121)	216	179%
Total Income	5,675	5,839	(164)	(3%)
Royalty & Other Levy	1,086	1,228	(142)	(12%)
Additional Royalty	1,233	1,396	(163)	(12%)
Operational Expenses**	1,079	1,592	(513)	(32%)
Stock Adjustment \$	77	(425)	502	118%
Total Expenses	3,474	3,791	(317)	(8%)
EBITDA & Margin (%)	2,276 (42%)	2,153 (37%)	123	6%
Profit Before Tax	2,201	2,048	153	7%
Exceptional Income #	*	1,237	(1237)	(100%)
Profit Before Tax after exceptional income	2,201	3,285	(1,084)	(33%)
Profit After Tax	1,650	2,277	(627)	(28%)

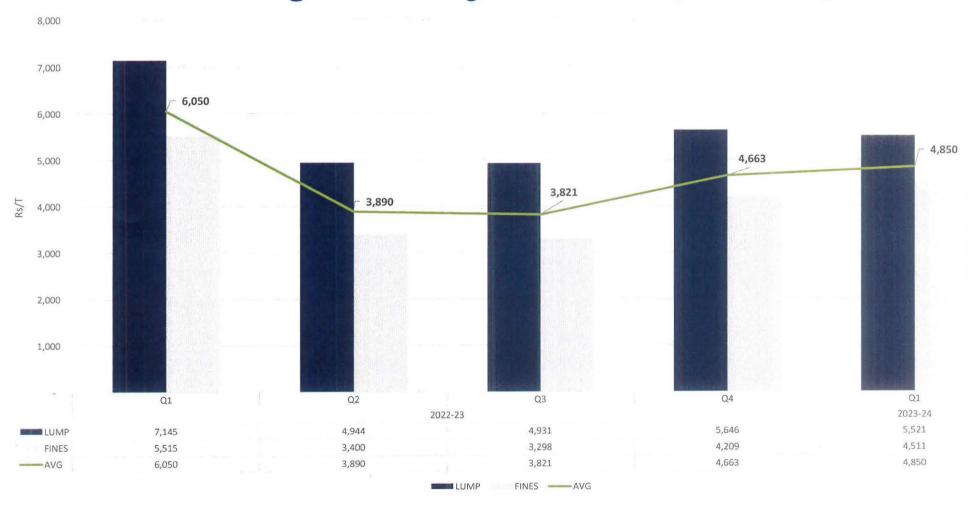
#### Quarterly Iron Ore Production Trend



#### Quarterly Iron Ore Sales Trend



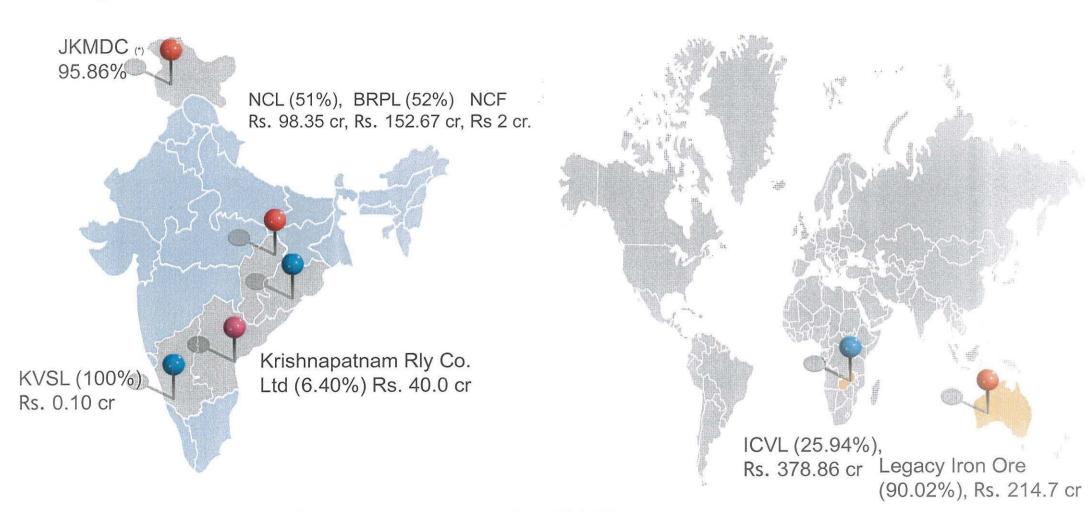
# Average Price of Iron Ore (Overall)



Details of Top 25 Shareholders as on 30-06-2023

SI. No.	Shareholder	No. of Shares	% Holding
1	PRESIDENT OF INDIA	1781633571	60.79
2	LIFE INSURANCE CORPORATION OF INDIA	270343410	9.22
3	PARAG PARIKH FLEXI CAP FUND	56114347	1.91
4	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE NIFTY MIDCAP 150 INDEX FUND	30404234	1.04
5	VANGUARD EMERGING MARKETS STOCK INDEX FUND, A SERIES OF VANGUARD INTERNATIONAL EQUITY INDEX FUNDS	15388891	0.53
6	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	15327086	0.52
7	SBI ARBITRAGE OPPORTUNITIES FUND	13641067	0.47
8	MIRAE ASSET NIFTY MIDCAP 150 ETF	12953201	0.44
9	KOTAK EQUITY ARBITRAGE FUND	11258246	0.38
10	CANARA BANK-MUMBAI	11069767	0.38
11	THE NEW INDIA ASSURANCE COMPANY LIMITED	10393144	0.35
12	MIRAE ASSET MIDCAP FUND	8400000	0.29
13	NIPPON LIFE INDIA TRUSTEE LTD-A/C NIPPON INDIA NIFTY MIDCAP 150 INDEX FUND	7938621	0.27
14	UTI - CORE EQUITY FUND	7637614	0.26
15	VANGUARD FIDUCIARY TRUST COMPANY INSTITUTIONAL TOTAL INTERNATIONAL STOCK MARKET INDEX TRUST II	7012471	0.24
16	LSV EMERGING MARKETS EQUITY FUND LP	6777800	0.23
17	EDELWEISS TRUSTEESHIP CO LTD AC- EDELWEISS MF AC- EDELWEISS EDELWEISS EQUITY SAVINGS FUND	6458893	0.22
18	BANDHAN CORE EQUITY FUND	5945000	0.20
19	EDGBASTON ASIAN EQUITY TRUST	5929711	0.20
20	DREAM DUO LLP	5875900	0.20
21	NIPPON LIFE INDIA TRUSTEE LTD-A/C NIPPON INDIA ETF NIFTY MIDCAP 150	5636533	0.19
22	TATA ARBITRAGE FUND	5400000	0.18
23	ICICI PRUDENTIAL S&P BSE 500 ETF	5109541	0.17
24	BANK OF INDIA	4898396	0.17
25	360 ONE FOCUSED EQUITY FUND	4746914	0.16
	TOTAL	2316294358	79.01

#### Major Investment in Subsidiaries, JVs & Associates



(\*) Investment derated

Total Investments - Rs. 886.72 crore

Map is for general reference purpose only

