DATAMATICS

January 28, 2021

To,

Corporate Communication Department Listing Department

BSE Limited National Stock Exchange of India Limited
Phiroze Jeejeeboy Towers, Exchange Plaza, Bandra Kurla Complex,

Dalal Street, Mumbai – 400 001. Bandra (East), Mumbai - 400 051.

BSE Scrip Code: 532528 NSE Code: DATAMATICS

Sub: Press Release

Dear Sir/Madam,

Please find attached herewith press release titled "Datamatics Q3FY21 EBITDA at INR 389.0 Million; up 48.1% y-o-y" for your information and record.

Kindly take the above on your record.

For Datamatics Global Services Limited

Divya Kumat EVP, Chief Legal Officer and Company Secretary (FCS: 4611)

DATAMATICS

Press Release For Immediate Release

Datamatics Q3FY21 EBITDA at INR 389.0 Million; up 48.1% y-o-y

January 28, 2021, Mumbai: Datamatics Global Services Ltd. (DGSL), a global Technology, BPM and Digital Solutions company, today announced the financial results for the third quarter and nine months ended December 31, 2020.

Consolidated Financial Highlights - Q3FY21

- Revenue at INR 3,030.6 million; flat y-o-y and up 6.1% q-o-q. The growth was driven by BPM business
- EBITDA at INR 389.0 million; up 48.1% y-o-y and up 18.1% q-o-q
- EBITDA margin was at 12.8%; up 425 bps y-o-y and up 130 bps q-o-q. Sustained double digit EBITDA margin aided by cost optimization efforts
- PAT (after non-controlling interest) at INR 221.6 million; up 69.6% y-o-y and up 43.7% q-o-q
- EPS (Diluted) at INR 3.76 for Q3FY21 as against INR 2.22 in Q3FY20 and INR 2.62 in Q2FY21

Consolidated Financial Highlights – 9MFY21

- Revenue at INR 8,657.6 million; down 3.0% y-o-y. The growth was mainly impacted due to Covid-19 pandemic in the initial quarters of the fiscal year
- EBITDA at INR 1,003.9 million; up 5.3% y-o-y
- EBITDA margin was at 11.6%; up 92 bps y-o-y
- PAT (after non-controlling interest) at INR 510.9 million; down 2.1% y-o-y
- EPS (Diluted) at INR 8.67 as against INR 8.85 in 9MFY20

Commenting on the results and financial performance, Rahul Kanodia, Vice Chairman and CEO said, "I am glad to see business bouncing back. Despite seasonally weak quarter, our EBITDA witnessed a growth of 18.1% sequentially primarily aided by cost optimization efforts. I would like to thank all my colleagues for all the efforts. We remain cautious and are confident of sustaining the growth momentum in coming quarters."

Operational Highlights

- For Q3FY21, USA continues to be major contributor at 59% whereas contributions from UK, Europe, India and Rest of World stood at 11%, 4%, 21% and 5% respectively.
- In terms of sectorial contribution to the revenue, Publishing, BFSI and Technology & Consulting and Publishing were the top three sectors contributing 26%, 23% and 19% respectively.
- Top 5 clients contributed 28%; top 10 clients contributed 42%, whereas contribution from top 20 clients to the revenue for stood at 57%.



Business Updates

- Added 10 new customers
- Datamatics simplifies document processing with a new Al-enabled TruCap+ Intelligent Document Processing (IDP) solution
- Divested its stake in Cignex
- Helped UTI Mutual Fund to set-up a paperless Digital Workplace in record time amid pandemic
- Datamatics TruCap+ recognized as a Leader in SPARK Matrix: Intelligent Document Processing (IDP), 2020
- Leading global technology research and advisory firm ISG creates an exclusive briefing note on Datamatics' Digital Finance and Accounting (F&A) solutions titled "Datamatics: Re-envisioning Finance through Intelligent Solutions"
- Won the Market Research Society of India (MRSI) Golden Key Awards 2020 for its exceptional initiative of transforming the BMC Helpline into an Emergency Response Center during the Lockdown period
- Won the CRN Excellence Award 2020 for its innovative virtual reality gaming App for Alzheimer's patients

About Datamatics Global Services Limited

Datamatics (BSE: 532528 | NSE: DATAMATICS) provides intelligent solutions for data-driven businesses to increase productivity and enhance the customer experience. With a complete digital approach, Datamatics portfolio spans across Information Technology Services, Business Process Management, Engineering Services and Big Data & Analytics all powered by Artificial Intelligence. It has established products in Robotic Process Automation, Intelligent Document Processing, Business Intelligence and Automated Fare Collection. Datamatics services global customers across Banking, Financial Services, Insurance, Healthcare, Manufacturing, International Organizations, and Media & Publishing. The Company has presence across 4 continents with major delivery centers in the USA, India, and Philippines. To know more about Datamatics, visit www.datamatics.com

Safe Harbour

Some of the statements in this update that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

For media queries, please contact:

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