



Hindustan Oil Exploration Company Limited

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August 28, 2021

By Online

The Listing Department The National Stock Exchange of India Ltd., "Exchange Plaza", Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 Stock Code: HINDOILEXP	The Corporate Relationship Department BSE Limited, 1st Floor, P. Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 Stock Code: 500186
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Dear Sirs,

Sub: Investor Presentation

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the Investor Presentation for the quarter ended June 30, 2021.

We request you to kindly take the same on records and disseminate to public.

Yours Sincerely,

For Hindustan Oil Exploration Company Limited

G Josephin Daisy
Company Secretary

Encl.: a/a

**Hindustan Oil Exploration
Company Limited**



INVESTOR PRESENTATION | Aug 2021



Right Resources

- Established player with proven track record
- Experienced and focused management
- Deep technical knowledge and experience in Indian Basins
- Asset Portfolio tailored to strategy



Right Strategy

- Short cycle projects with immediate production uptick
- Cost effective projects and operations delivery
- Disciplined capital allocation preserving financial flexibility

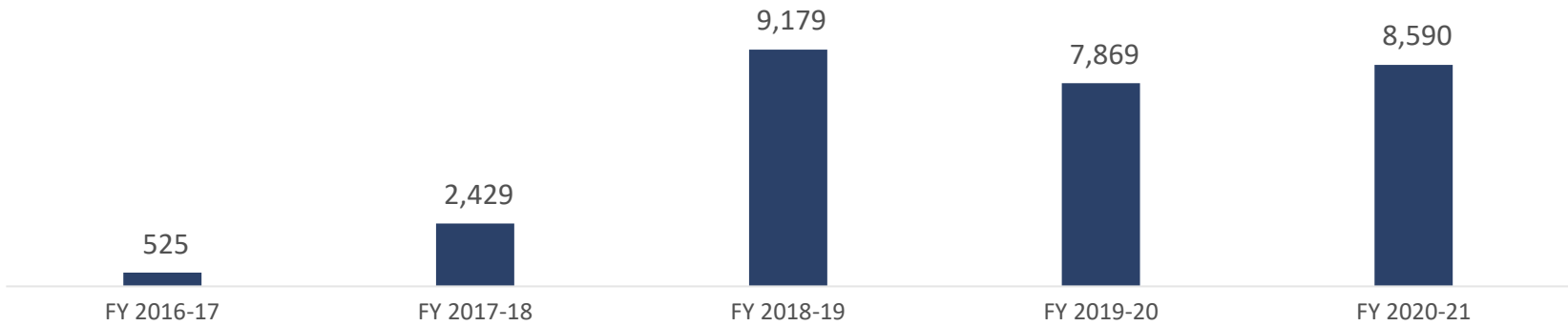


Right Environment

- Next level of revenue and cashflow generation from project delivery
- Crude oil and Natural gas prices recovering from lows
- Reforms in sector leading to multiple opportunities for growth

Superior and Sustainable Value Creation over the long term

Gross Production (boepd)



> 100%

5 yr Gross Production CAGR

27 Months

Dirok – FDP to First Gas Timeline



Vivek Rae - Non Executive Independent Director/ Chairman

Mr Rae, a former secretary, Ministry of Petroleum & Natural Gas, Government of India, served in the Indian Administrative Services for 36 years. Subsequent to his retirement, Mr. Rae served as a whole-time member of the 7th Central Pay commission and was on the Board of Indian Oil Corporation Limited as an Independent Director during 2017-18.



Elango Pandarinathan - Managing Director

Mr. Elango is a veteran in the upstream Oil & Gas industry with over 30 years of experience. He has held several leadership roles and has created a number of firsts as a Business Leader. He was one of the five finalists for Platts' first-ever "Asia CEO of the Year" Award in 2013.



Rohit Rajgopal Dhoot - Non Executive, Non Independent Director

Mr. Rohit has been the Managing Director of Dhoot Industrial Finance Limited since 1994 and has a plethora of experience in Finance, Banking, M&A and Strategic Planning spanning more than 20 years.



Ramasamy Jeevanandam - Executive Director & Chief Financial Officer

Mr. Jeevanandam joined HOEC in February 2015, after successful stints at ONGC and Hardy Oil. He brings in sharp business acumen and has been instrumental in taking key strategic business decisions.



Ashok Kumar Goel - Non Executive, Non Independent Director

Mr. Ashok Kumar Goel was the Chairman and Managing Director of Essel Propack Limited until August 2019. He possesses great business insight, sharp business acumen, and has rich experience in running and managing the business of the large conglomerate of Essel Group.



Pronip Kumar Borthakur - Non Executive Independent Director

Mr Borthakur is a well recognized and respected technical authority in the Oil and Gas sector who brings in experience of more than 37 years at ONGC, from where he retired as Director (Offshore).



Sharmila H. Amin - Non Executive Independent Director

She is the South Asian Regional Director and Managing Director of Bertling Logistics. In her long career in Heavy Lift Projects Logistics, she has headed Panprojects/Oil & Gas for the South Asia Region as a part of the Panalpina Group.

Tailored Asset Portfolio with Broad Geographical Presence



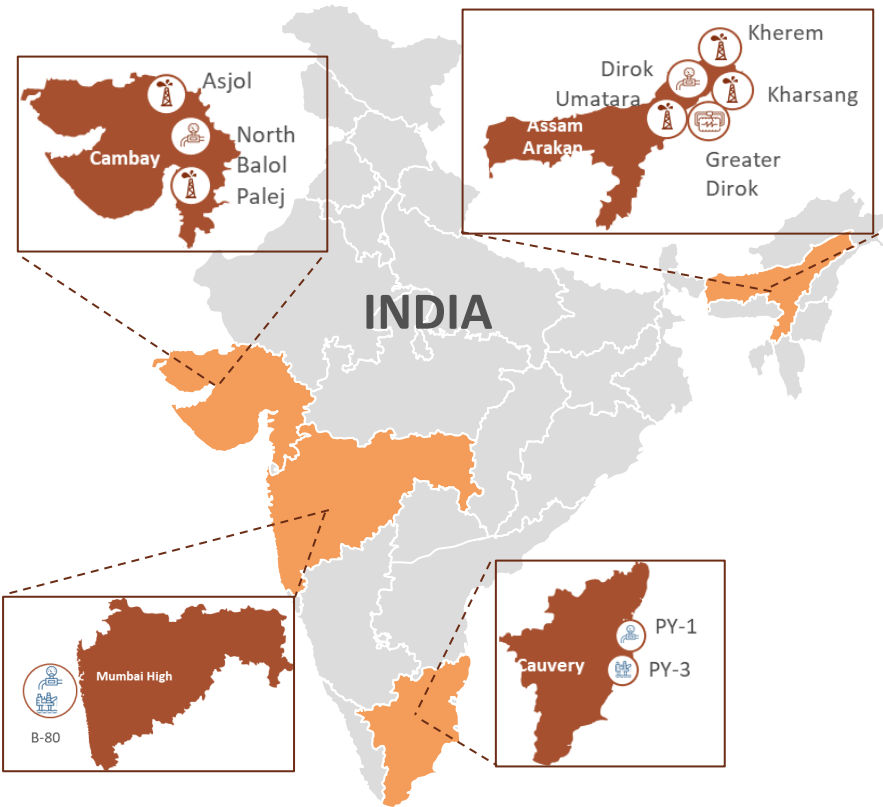
Onshore Oil Well

Offshore Oil Well

Onshore Gas

Offshore Gas

Onshore Exploration



- India Focused Asset Portfolio tailored to deliver our strategy of rapid development of discovered resources
- Strong offshore presence with anchor assets on both east and west coast
- Established industry leading footprint in most prospective areas – North-east and Cambay






10

Out of 11 blocks with discovered / producing resources

4

Out of 7 producing basins in India with HOEC presence

Uniquely placed with right organization and right asset portfolio to deliver superior value

Focus on Discovered Resources 	Light Asset Model 	Low cost operating model 	Growing responsibly 	Growth strategy 
<ul style="list-style-type: none">• Focus on discovered oil and gas resources to reduce the risk involved in exploration• Fast-track execution to bring resources to monetization quickly	<ul style="list-style-type: none">• Follow Light-Asset model• Focus on our core operations (G&G Drilling for Oil/Gas)• Outsource associated field tasks to expert partners• Insource at Group Corporate Level	<ul style="list-style-type: none">• Follow a low-cost operating model• Self-funding company with sustainable cash flows from its key producing assets• Ability to raise growth capital	<ul style="list-style-type: none">• Create long-term stakeholder value & 'Grow Responsibly'• Respect and Care for<ul style="list-style-type: none">- Individuals- Community- Environment	<ul style="list-style-type: none">• Build on Offshore Operating Edge• Seize growth opportunities in Offshore and North-East with established footprint• Leverage Existing Infrastructure to add Attractive Assets with Synergies

Cost-effective delivery of Development Projects



Make Portfolio work to deliver value even in low price environment

- B-80 Development – Deliver 'First Oil' and 'First Gas' sales in Q3 FY-22
- Phase II of Dirok development - to increase production to 55 mmscfd (FY 23)
- Infrastructure for delivering gas to Duliajan marketing hub to secure premium

Near Field Exploration to widen existing "Footprint"



Discover resources near existing infrastructure for faster monetisation

- Greater Dirok - Appraise North Dirok Potential within Dirok Block and explore in adjacent OALP block
- PY-1 & Kharsang - Appraise additional upside potential
- Cambay – Explore R2 area of CB-ON-7 on execution of PSC

Opportunistic Portfolio Growth

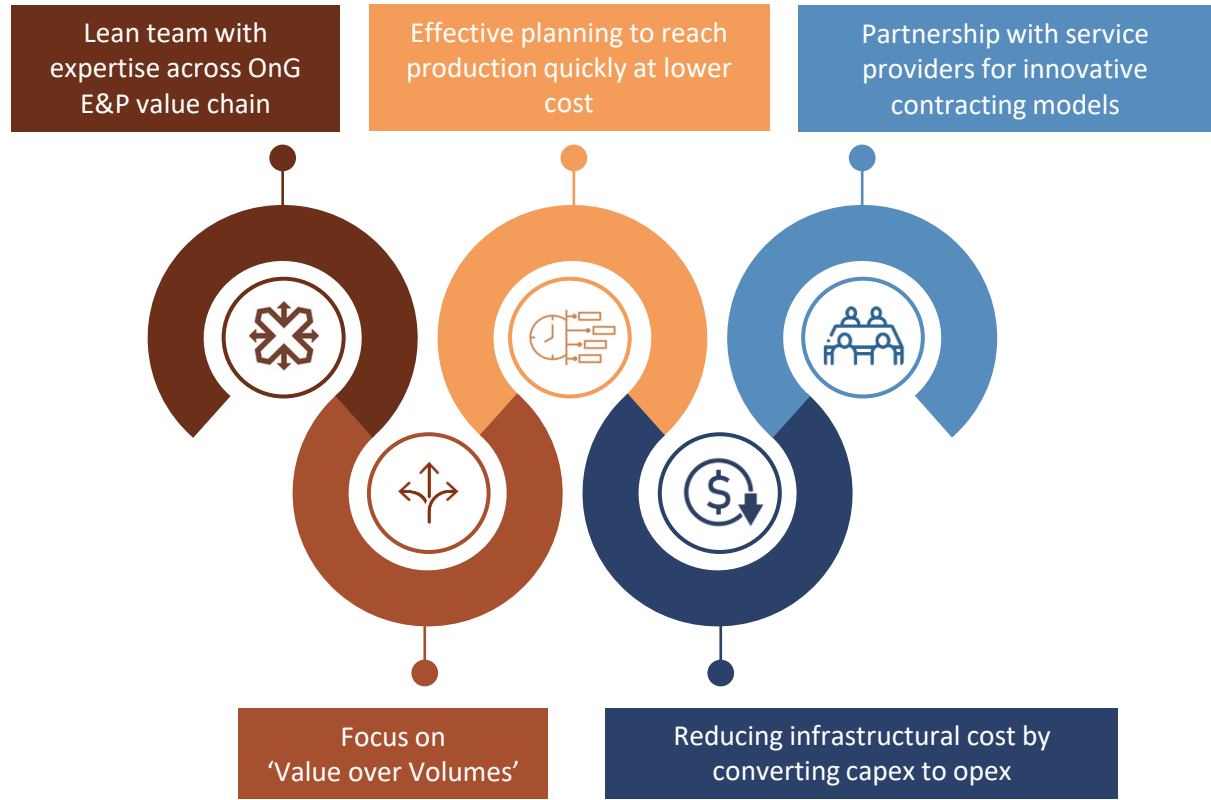


Leverage "Opening Up" of Sector in India and current environment

Focus on existing portfolio and grow by

- Increase production by optimizing existing facilities and wells to increase cash flows
- Improve value maximization by increasing realized price through regular E-auctions & Spot Trades

Clear Strategy Delivering Cost Efficiency



Industry Macro Scenario

- Tight supply control by OPEC+ and robust demand outlook leading to sharp recovery in oil and gas prices
- Excess capacity in Oil Field Services (OFS) sector presents opportunity for cost effective and timely project execution

Natural Gas Market in North-East

- Excellent results from Dirak Gas E-auction, concluded in June 2021 demonstrates willingness of the market to pay premium for reliable gas supply
- E-auction route is a game changer for value creation from North East assets
- North-East gas grid development will connect the market with rest of India

Upstream Sector opening up in India

- GoI policy for early monetisation of discovered resources presents excellent opportunity for established players
- Recently announced DSF 3 bid round presents interesting opportunities for growth around existing anchor assets



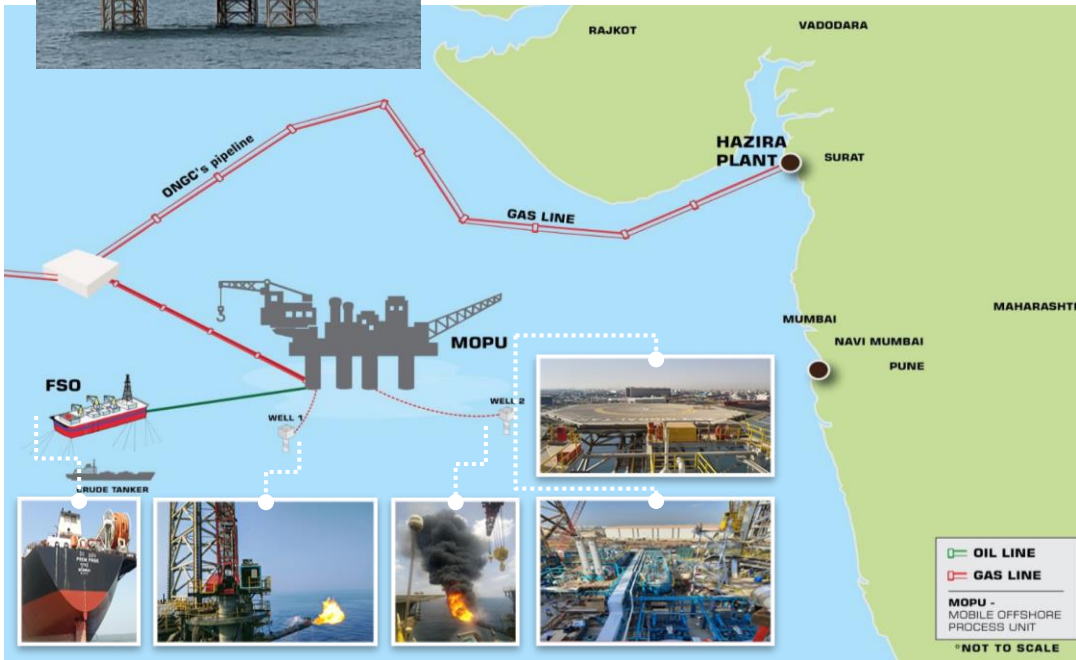
BUSINESS OVERVIEW

B-80: Ready for First Oil Post Monsoon– 60% PI*

- Drilling & completion – 2 subsea development wells
- Offshore Installation(OI) for collecting, separating and processing well fluids
- Subsea production controls and flexible flowlines / export lines
- Gas evacuation through tie-in into ONGC pipeline
- Oil evacuation using FSO moored with CALM buoy



KGB- Offshore Installation at B-80 Site



*- Increase of PI from 50% to 60% is awaiting Govt. approval



KGB - Offshore Installation (OI)

- Safety reviews and certifications completed
- Class & flag certifications completed
- KGB Offshore Installation ready for Hook-up with FSO

Scope for Completion Post – Monsoon

- Commissioning of Topsides connections on KGB OI



Flexibles & Umblicals

- Flexible pipelines & Umblicals installed & connected to KGB-OI
- Gas Pipeline Hot-Tapped to ONGC 14" WO 16 – BPB line for gas evacuation
- Oil Pipeline ready for connection to CALM Buoy & eventually to FSO



Calm buoy

- Safely docked at Das Offshore, Rohini Yard for the Monsoon Season

Scope for Completion Post – Monsoon

- Installation & Hook-up of CALM buoy
- First Oil in Q3-FY22

Dirok: Progress on Phase-II development

32.04 mmscfd Gas Production (in Q1FY22)	660 boepd Condensate Production (in Q1FY22)	> 15% Assam Gas Production
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Concentrated in India's North-East Premier Basin

- Phase – I execution involved:
 - Drilling & completion of 6 development wells
 - Setting up Gas Gathering station & Gas processing plant of capacity 36 mmscfd
 - Export pipelines for gas & condensate
 - Block has substantial potential for further exploration and development



JV Partners

- ऑयल इंडिया लिमिटेड
- Oil India Limited



Currently, Oil India is the sole buyer for the gas produced in this field



Phase II (To be Completed)

- Laying of 35km pipeline to connect directly to Duliajan hub
- Drilling of 3 development wells to increase production from 35 mmscfd to 55 mmscfd

Project Progress

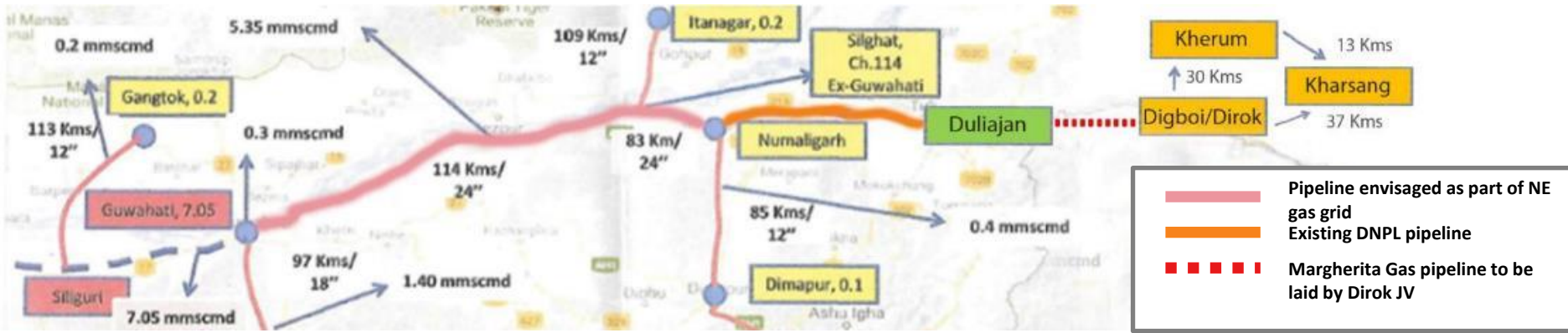
- Forest clearance applied for pipeline section
- Public hearing conducted successfully for phase-II execution
- Environmental clearance obtained
- Pipes have been ordered. First lot received

Field Development Plan



Dirok is a successful fast-track development with an outsourced model for processing

Dirok: E-auction for Dirok Gas Results



HIGHLIGHTS of E-Auction – 23rd & 24th June 2021

- **Quantity on Offer:** 1.25 mmscmd
- **Contract period :** 2 years
- **Price Basis:** PPAC Price+ Basic Fixed Premium of USD 1.0 per MMBTU + V-Variable Premium
- **Both firm & fallback options available to bid**
- **Total quantity bid for Firm – 0.3 mmscmd; Total quantity bid for fallback – 1.86 mmscmd**
- **Bids received from State and Central PSUs**
- **Highest premium received for Firm basis – \$1.15/mmbtu; For fallback basis: \$2/mmbtu**

Current Status on E-Auction

- Gas contracts in final stages of conclusion with Buyers
- Discussions are in progress with Oil India regarding measurement, calibration and other modalities
- Sales based on new gas sales contract expected to start in Q3 FY22

PY-1: Enhancing Production and Offtake Arrangements



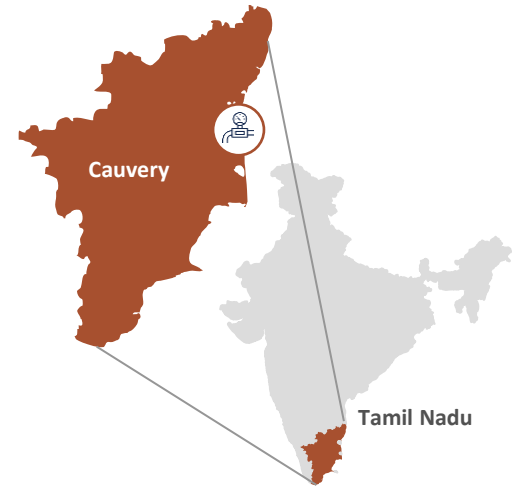
USD 3.65 Realised Price per MMBTU	55 mmscfd Processing Capacity	56 km Sub sea pipeline
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- Only offshore platform in Cauvery Basin with 8 slots and four wells drilled
- Unique, predominantly gas-bearing reservoir and the only offshore fractured granitic basement reservoir in India
- Rig-based well intervention in the form of workovers or drilling new wells planned to improve production
- G&G studies are being planned for the full field development

Clients



GAIL is the sole buyer for the gas produced in this field



~600 bopd
Current Oil Production

30%
Direct + Indirect PI

18
Number of
Wells to be drilled

Field Overview

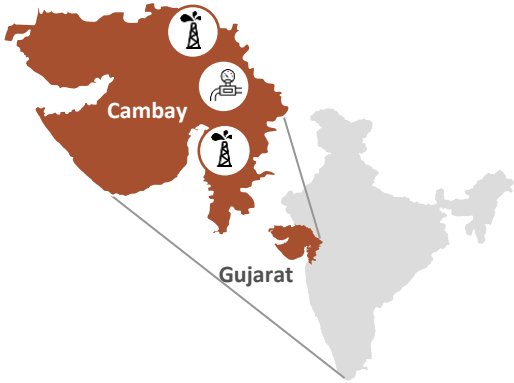
- The Kharsang oil field is located in the state of Arunachal Pradesh and 60 kms away from Dirok.
- Post drilling of 18 wells, production expected to increase to 1800 boepd
- HOEC acquired entire share capital of M/s Geopetrol International Inc in 2018 which has 30% stake - Direct and Indirect in Kharsang Oil field
- RFDP is approved & Mining lease granted till 15 June 2030
- Adhoc PSC extension granted

Proposed drilling campaign will include appraisal of deeper prospects



Cambay: Developments

<p>85 bopd Total Oil Production (Q1FY22)</p>	<p>0.40 mmscfd Total Gas Production (Q1FY22)</p>	<p>Asjol, North Balol and Palej Marginal fields at Cambay</p>
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Developments

- **Asjol & North Balol – FDP approved. Planning for execution of FDP has commenced. EC Clearance process initiated**
- **CB-ON-7 (Palej)**
 - 97.15 sq. km of R2 area has been granted to the JV in CB-ON-7
 - Additional PSC for the same is expected to be executed at the earliest
 - The project would involve a commitment of 3D seismic and drilling of 2 wells

Asjol
JV Partner



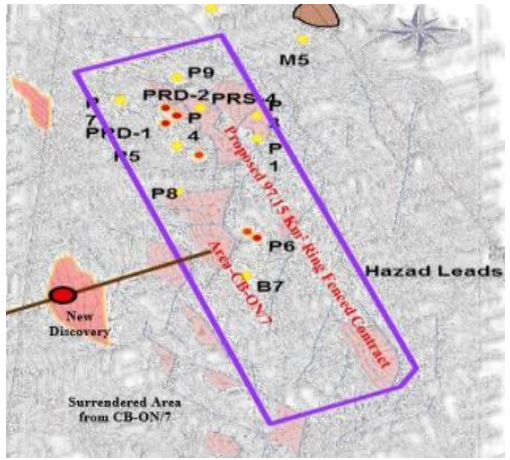
CB-ON/7 (Palej)
JV Partners




North Balol
JV Partners




Increase production by implementing revised field development plans where developed infrastructure is available and by adding additional areas with synergies




Other Blocks


Kherem


- Block awarded under DSF - 2016
- Tested - Oil 402 bopd
- Field Plan- 2 wells to be completed in 3 years from date of receiving PML
- **Forest Clearance in final stages. PML will be processed after Forest Clearance**


Umatara

- Block awarded under DSF - 2019
- Located at a distance of 50 km from Dirok field
- Jointly operated by IOC (Lead operator) & HOEC
- **FDP involving drilling of two wells approved. Planning in progress**


PY-3

- Field under shutdown since July 2011
- HOEC has 21% non-operating stake in PY-3. Operates PY-1 Gas field with an offshore platform and onshore processing facilities close to PY-3 field
- PSC extended till 2030
- Last production (100%) - 3,300 boepd


AA-ONHP-2017/19 (Greater Dirok)

- Block awarded under OALP Bid Round 2019
- Exploratory block adjacent to Dirok block with associated synergies both surface and sub-surface
- **Preliminary EIA studies to be initiated**

HOEC PI

40%

JV Partners



ऑयल इंडिया लिमिटेड

Oil India Limited



10%



IndianOil

21%



Hardy Oil and Gas plc



TATA PETRODYNE LIMITED



**ओ एन जी सी
ONGC**

100%

The slide features a dark brown horizontal band across the middle. The left side of the slide is a diagonal cutaway showing a stack of business documents. The top document is a 'Business Items' report with a stacked bar chart and a line graph. The bar chart has three series in yellow, red, and blue. The line graph has two series, one green and one red. Below the charts is a table with columns and rows. The bottom document is a 'PROFESSIONAL STATEMENT' with a blue circular logo on the left.

FINANCIAL OVERVIEW

Standalone Statement of Profit or Loss



PARTICULARS (INR Cr)	Q1-FY22	Q4-FY21	FY21	FY20
INCOME				
Revenue from operations	24.97	23.36	99.44	179.84
Other income	2.59	0.83	11.82	21.58
Total revenue	27.56	24.19	111.26	201.42
EXPENSES				
Expenses from producing oil and gas blocks	5.58	5.85	22.96	26.00
Royalty, Cess and NCCD	4.39	4.18	19.69	20.64
Decrease / (Increase) in stock of crude oil and condensate	(0.60)	(0.96)	(1.97)	(0.12)
Employee benefits expense	0.19	0.23	0.61	5.18
Finance costs – unwinding of discount on decommissioning liability	1.51	1.40	5.60	5.18
Depreciation, depletion and amortization	3.72	4.34	18.58	23.92
Other expenses	1.06	2.56	8.32	6.00
Total expenses	15.85	17.60	73.79	86.80
Profit before tax and exceptional items	11.71	6.59	37.47	114.62
Exceptional items - Income	-	27.58	27.59	26.21
Profit before tax	11.71	34.17	65.06	140.83
Net tax expenses	-	-	-	-
Net profit for the period	11.71	34.17	65.06	140.83
Other comprehensive income	0.01	(0.07)	0.04	0.16
Total comprehensive income	11.72	34.10	65.10	140.99
Earnings per equity share of Rs 10 each - Basic	0.89	2.58	4.92	10.71
- Diluted	0.89	2.58	4.92	10.71

Standalone Statement of Assets & Liabilities



PARTICULARS (INR Cr)	FY21	FY20	FY19
EQUITY AND LIABILITIES			
Equity	730.18	665.08	522.34
(a) Equity share capital	132.26	132.26	130.51
(b) Other equity	597.92	532.82	391.83
Non-Current Liabilities	197.49	103.73	120.80
(a) Financial liabilities			
(i) Long-term borrowings	88.28	-	22.11
(ii) Other financial liabilities	0.13	0.31	0.31
(b) Provisions	109.08	103.42	98.28
(c) Other non-current liabilities	-	-	0.10
Current Liabilities	107.60	132.48	41.33
(a) Financial liabilities			
(i) Trade payables	12.13	12.69	10.76
(ii) Other financial liabilities	89.91	117.39	27.76
(b) Provisions	0.18	0.14	0.10
(c) Other current liabilities	5.38	2.26	2.71
GRAND TOTAL - EQUITIES & LIABILITIES	1,035.27	901.29	684.47

PARTICULARS (INR Cr)	FY21	FY20	FY19
ASSETS			
Non-Current Asset	704.41	584.44	463.61
(a) Property, Plant and Equipment			
(i) Oil & gas assets	288.59	305.04	325.52
(ii) Others	2.82	2.86	2.81
(b) Capital work-in-progress	274.08	139.24	2.13
(c) Investment property	3.95	4.15	4.36
(d) Intangible assets	9.37	9.82	10.27
(e) Financial assets			
(i) Investments in subsidiary	59.46	59.46	59.46
(ii) Deposits under site restoration fund	65.59	62.41	58.98
(f) Other non-current assets	0.55	1.46	0.08
Current Assets	330.86	316.85	220.86
(a) Inventories	30.46	22.02	22.71
(b) Financial assets			
(i) Investments	30.35	91.89	111.29
(ii) Trade receivables	28.02	35.21	39.09
(iii) Cash & cash equivalents	30.10	48.71	17.40
(iv) Other bank balances	15.90	15.25	7.79
(v) Loan to subsidiary	97.39	65.96	12.11
(vi) Other financial assets	30.53	4.19	5.22
Income tax assets (net)	4.39	4.35	4.51
Other current assets	63.72	29.27	0.74
GRAND TOTAL - ASSETS	1,035.27	901.29	684.47

Consolidated Statement of Profit or Loss



PARTICULARS (INR Cr)	Q1-FY22	Q4-FY21	FY21	FY20
INCOME				
Revenue from operations	30.48	28.82	113.86	202.05
Other income	1.31	0.86	11.32	21.76
Total revenue	31.79	29.68	125.18	223.81
EXPENSES				
Expenses from producing oil and gas blocks	6.96	7.71	29.54	35.34
Royalty, Cess and NCCD	6.44	6.12	24.45	21.82
Decrease / (Increase) in stock of crude oil and condensate	(0.83)	(0.97)	(3.30)	0.43
Employee benefits expense	0.21	0.26	0.69	5.56
Finance costs - unwinding of discount on decommissioning liability	1.55	1.45	5.78	5.36
- Others	-	0.01	0.01	1.04
Depreciation, depletion and amortization	4.80	5.53	23.37	29.38
Other expenses	1.73	4.03	8.34	14.31
Total expenses	20.86	24.14	88.88	113.24
Profit before tax and exceptional items	10.93	5.54	36.30	110.57
Share of profit from associate	0.43	0.90	1.54	0.52
Exceptional items - Income	-	13.99	13.98	26.21
Profit before tax	11.36	20.43	51.82	137.30
Net tax expenses	0.26	(0.77)	(1.59)	(0.26)
Net profit for the period	11.10	21.20	53.42	137.56
Other comprehensive income	0.01	(0.08)	0.04	0.16
Total comprehensive income	11.11	21.12	53.46	137.72
Earnings per equity share of Rs 10 each - Basic	0.84	1.60	4.04	10.46
- Diluted	0.84	1.60	4.04	10.46

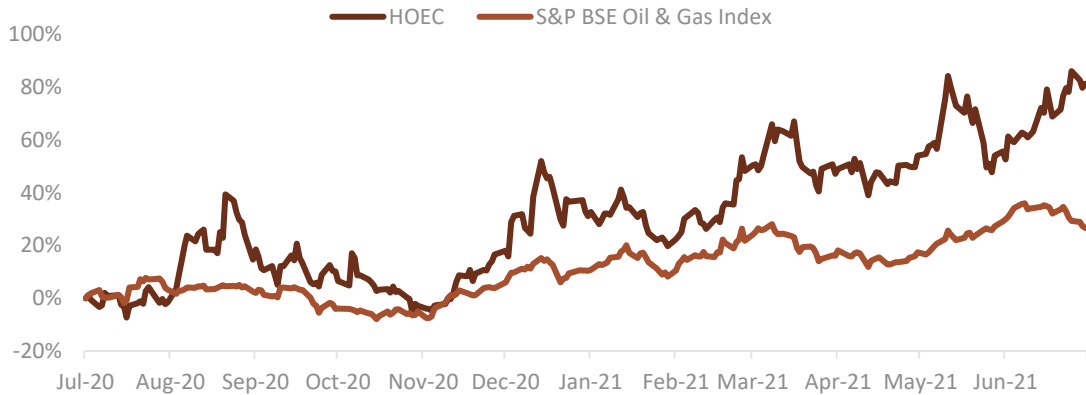
Consolidated Statement of Assets & Liabilities



PARTICULARS (INR Cr)	FY21	FY20	FY19
EQUITY AND LIABILITIES			
Equity	733.17	679.71	540.24
(a) Equity share capital	132.26	132.26	130.51
(b) Other equity	600.91	547.45	409.73
Non-Current Liabilities	273.23	142.07	128.11
(a) Financial liabilities			
(i) Long term borrowings	159.17	31.97	0.18
(b) Trade payables	-	-	22.11
(c) Other financial liabilities	0.14	0.31	0.31
Provisions	112.59	106.77	101.46
Other non-current Liabilities	-	-	0.10
Deferred tax liability	1.33	3.02	3.95
Current Liabilities	178.75	214.06	65.80
(a) Financial liabilities			
(i) Short term borrowings	-	-	11.76
(ii) Trade payables	36.24	65.89	16.28
(ii) Other financial liabilities	123.70	131.21	27.95
(b) Provisions	13.19	13.47	6.81
(c) Other Current liabilities	5.62	3.49	3.00
GRAND TOTAL - EQUITIES & LIABILITIES	1,185.15	1,035.84	734.15

PARTICULARS (INR Cr)	FY21	FY20	FY19
ASSETS			
Non-Current Asset	958.41	769.13	489.00
(a) Property, Plant and Equipment			
(i) Oil & gas assets	312.14	331.78	355.71
(ii) Others	9.94	11.57	13.52
(b) Capital work in progress	534.59	327.37	26.18
(c) Investment property	3.95	4.15	4.36
(d) Intangible assets	9.37	9.82	10.27
(e) Financial assets			
(i) Investments in associate	19.28	17.73	17.22
(ii) Deposits under site restoration fund	68.53	65.18	61.60
(iii) Other financial assets	0.06	0.07	0.06
(f) Other non-current assets	0.55	1.46	0.08
Current Assets	226.74	266.71	245.15
(a) Inventories	36.10	26.59	27.83
(b) Financial assets			
(i) Investments	45.38	100.48	119.74
(ii) Trade receivables	31.07	36.36	40.93
(iii) Cash & Cash Equivalents	46.89	70.60	27.64
(iv) Other bank balances	24.63	15.24	7.79
(v) Other financial assets	28.54	3.47	10.55
Income tax assets (net)	7.36	9.88	9.68
Other Current Assets	6.77	4.09	0.99
GRAND TOTAL - ASSETS	1,185.15	1,035.84	734.15

Capital Market Data

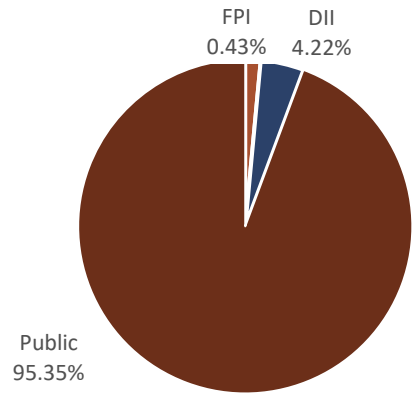


Price Data (30th June, 2021)

CMP (INR)	119.4
52 Week H/L (INR)	126/60.7
Avg. Net Turnover (INR Mn)	84.7
Market Cap (INR Mn)	15,778.1
Equity Shares Outstanding (Mn)	132.2

Marquee Investors	% Holding
Housing Development Finance Corporation Ltd (HDFC)	10.32%
ICICI Prudential Commodities Fund	2.24%
Kotak Small Cap Fund	1.98%

Shareholding Pattern (30th June, 2021)





BACKUP SLIDES



*Aggregate value to be taken from the year when production/investments first incurred

Net Cash Income

Cost Petroleum

+

Profit Petroleum

+

Contractors all incidental income arising from petroleum operations

-

Contractor's production costs and royalty payments

Investments

Contractors exploration cost

+

Contractors development cost

Profit Petroleum shall be shared between Government and Contractor in accordance with value of Investment Multiple earned by the Contractor

Investment Multiple under PSC

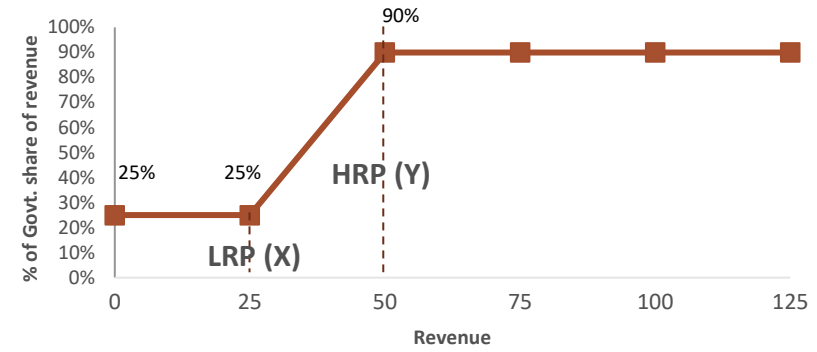


Block		AAP-ON-94/1	PY-1*	PY-3*	North Balol	Kharsang*	CB-ON-7	Asjol*
Royalty	Gas	10%	10%	10%	10%	-	-	-
	Oil/Cond	20%	-	10%	-	20%	20%	20%
Cess	Oil/Cond	20%	20%	20%	0%	20%	20%	20%
Cost Recovery Limit		80%	100%	100%	80%	100%	60%	100%
Investment Multiple (Govt. Share Percentages)								
<1		0%	10%	20%	20%	15%	0%	10%
1<1.5		10%	15%	20%	20%	15%	25%	20%
1.5<2		25%	15%	35%	30%	20%	30%	30%
2<2.5		35%	60%	50%	50%	25%	35%	40%
2.5<3		45%	60%	60%	50%	30%	40%	50%
3<3.5		50%	60%	70%	50%	35%	45%	60%
>3.5		50%	60%	80%	50%	40%	50%	60%

* - Rates applicable from date of PSC extension listed as per PSC extension policy

** - All JV Partners to share Cess and Royalty in proportion to their Participating Interest

Revenue Sharing Model



Bidding process based on the Revenue Sharing Model involves 2 parameters – Lower Revenue Point (LRP) and Higher Revenue Point (HRP). The revenue share for intermediate points will be calculated by linear interpolation. The bidder offering the highest net present value of the revenue share to the Government will score the maximum on this parameter.

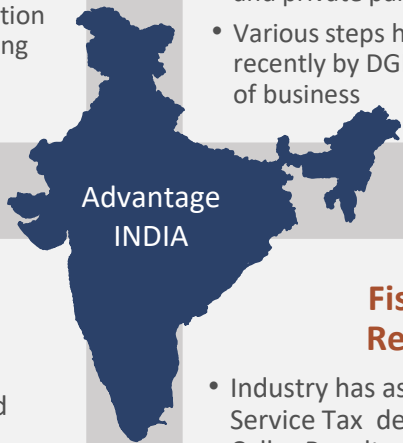
$$Z = X + [(Y - X) * (R - 0.01) / 0.99]$$

X - % of Govt. share of revenue payable at LRP
 Y - % of Govt. share of revenue payable at HRP
 R – Average daily revenue in Million US Dollar
 Z - % of Govt. share of revenue when Avg. daily revenue > LRP and < HRP

Block	B-80	Kherem	AA-ONHP-2017/19	Umatara
Government Share of Revenue – LRP	12%	21%	22%	48%
Government Share of Revenue - HRP	55%	99%	99%	99%
Royalty	10% for crude oil, condensate and Natural Gas	12.5% for crude oil and condensate; 10% for natural gas	12.5% for crude oil and condensate; 10% for natural gas	12.5% for crude oil and condensate; 10% for natural gas
Cess	0	0	0	0

A photograph showing several workers in red protective suits and white hard hats on the deck of an offshore vessel. They are gathered around a large, vertical industrial structure, possibly a crane or a drilling rig component, which has numerical markings (28, 29, 30) on its side. The background shows the blue ocean and a clear sky. The image is partially obscured by a dark brown diagonal overlay on the right side.

INDUSTRY OVERVIEW



Robust Demand

- India is the third largest energy consumer and fourth largest consumer of gas with demand primarily met by imports
- Increased domestic production of Oil & Gas thereby reducing imports helps reduce forex outflows

Policy Support

- Government has enacted various policies such as OALP, DSF and Production enhancement contracts to encourage investment and private participation
- Various steps have been taken recently by DGH to improve ease of business

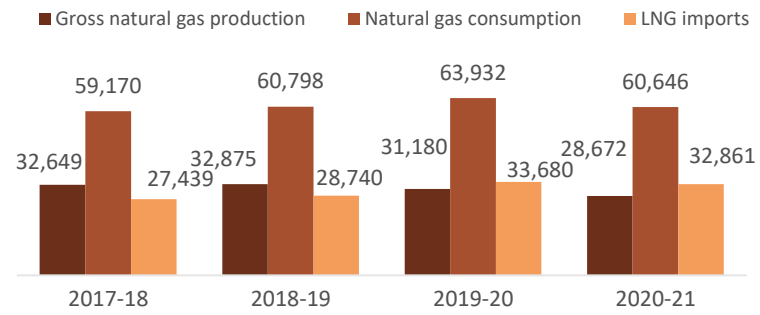
Supportive FDI guideline

- The government allows 100% FDI in Upstream and Private sector refining projects

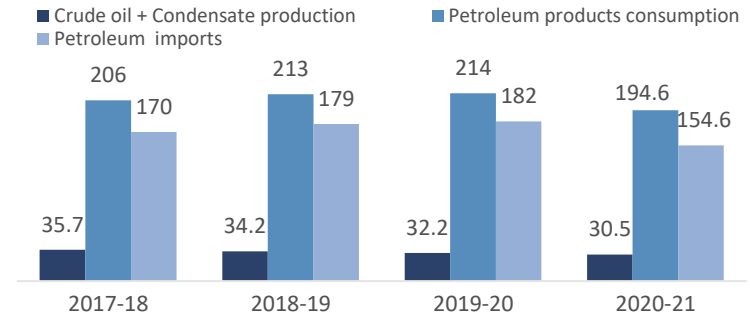
Fiscal Relief

- Industry has asked for clarity on Service Tax demand on Cash Calls, Royalty & Profit Petroleum and to bring Gas under GST

Domestic Natural Gas (MMSCM)

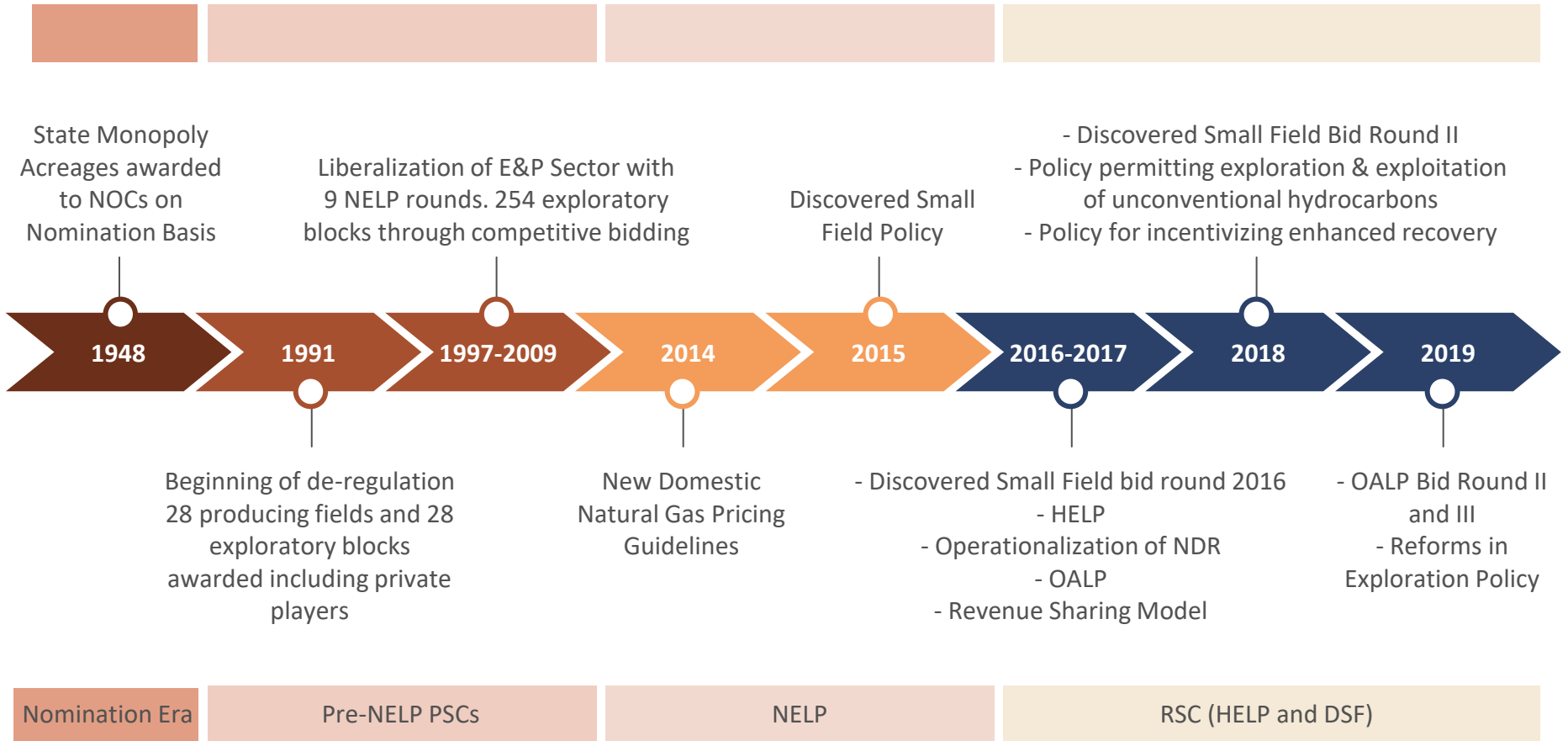


Domestic Petroleum Products (MMT)



Source - Petroleum Planning & Analysis cell (PPAC)

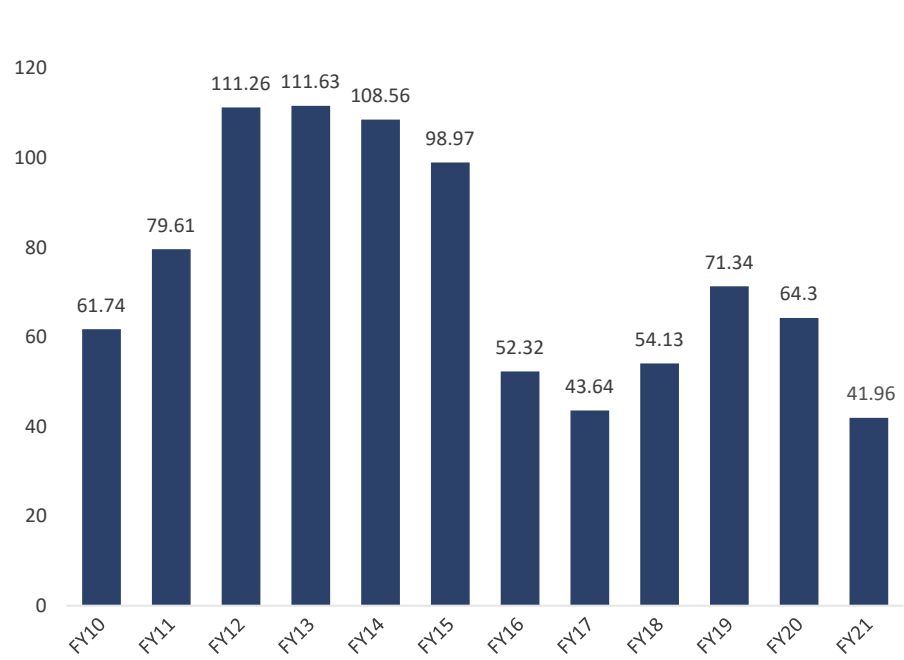
Milestones in the Oil and Gas Industry



Price Trends for Crude Oil and Natural Gas

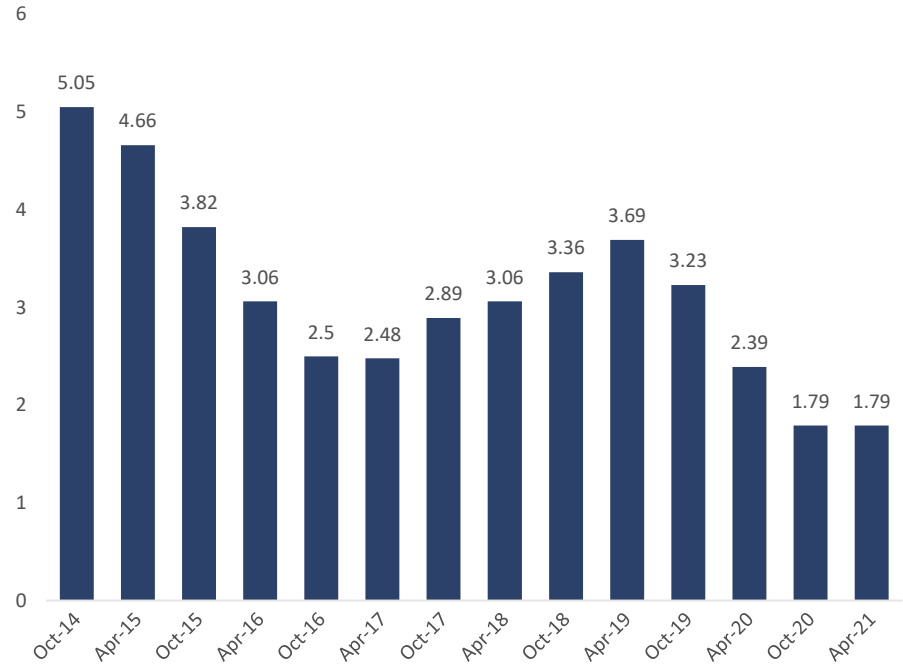


Average Brent Crude Oil Price (\$/barrel)



Source - US Energy Information Administration (EIA)

Domestic Natural Gas Prices (US\$/MMBtu)



Source - Petroleum Planning & Analysis cell (PPAC)

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THANK YOU