

LIL:CS:PR:2021-22

Date : 07.08.2021

BSE Limited Listing & Compliance Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400001	The National Stock Exchange of India Limited Listing & Compliance Department Exchange Plaza, C-1 Block G, Bandra Kurla Complex, Bandra (E), Mumbai - 400051
Security Code : 517206	Symbol: LUMAXIND

Subject: Investor Release of Financial Results for the 1st Quarter ended 30th June, 2021.

Dear Sir/ Ma'am,

We are enclosing herewith the Investor Release being issued by the Company, Lumax Industries Limited, for the 1st Quarter ended 30th June, 2021

The same shall also be made available on the website of the Company www.lumaxworld.in/lumaxindustries.

This is for your information and records

Thanking you,

Yours faithfully,

For LUMAX INDUSTRIES LIMITED


PANKAJ MAHENDRU
COMPANY SECRETARY
M.NO. A-28161



Encl: As stated above

Investor Release

LUMAX INDUSTRIES LIMITED

Q1FY22 Consolidated Results

- **Q1FY22 Revenue at Rs. 314 Cr**
- **EBITDA margin at 2.7% for Q1FY22**
- **Q1FY22 operations adversely affected; down by 38% from QIVFY21 due to resurgence of COVID-19**

New Delhi – August 6th, 2021 – Lumax Industries Limited, the leader in automotive Lighting and illumination today announced its unaudited Financial Results for the quarter ended June 30th, 2021.

- Revenue stood at Rs. 314 Cr for Q1FY22 as against Rs. 504 cr for QIVFY21. The revenue for Q1FY21 stood at Rs. 78 Cr
- Excluding Mould sales, the Revenue for Q1FY22 stood at Rs. 301 Cr as compared to Rs. 491 Cr in QIVFY21. The revenue for Q1FY21 stood at Rs. 74 Cr.
- The company reported consolidated EBITDA of Rs. 9 Cr & Loss after Tax & share of associate at Rs. 10 Cr in Q1FY22.

Divisional Performance

- The share of **LED Lighting** stands at 34% of our total Revenues & while **Conventional Lighting** stands at 66%, for Q1FY22.
- The **Product Mix** for Q1FY22 as a percentage of total revenue stood at 62% for **Front Lighting**, 28% for **Rear Lighting** & 10% for **Others**.
- The **Segment Mix** for Q1FY22 as a percentage of total revenues stood at 65% for **Passenger Vehicles**, 28% for **two Wheelers** & 7% for **Commercial Vehicles**.

Business & Customer Update

The Company has made following new launches during the quarter:

Category	Customer Name	Model	Product
Passenger Vehicle	M&M	XUV 700	High Mount Stop Lamp, Roof Lamp & other Lamps
Commercial Vehicle	M&M	E Alfa	Head Lamp & Blinker Lamp
2-wheeler	Hero	Maestro Edge 125	Front Winker Lamp

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The Company has received new orders worth Rs. 250 crores from OEM's for their new upcoming models as well as localisation of lamps of existing models.

Awards

- The Bengaluru plant of the Company was recognized by Toyota Kirloskar Motor Pvt. Ltd. for achieving Zero Defect Supplies for the year 2020.
- The Pantnagar plant of the Company won 1st Position in the competition held by ACMA in Customer Complaint Category.

Commenting on the performance Mr. Deepak Jain, Chairman & Managing Director, Lumax Industries Limited said, “Due to unforeseen resurgence of COVID-19 in the beginning of FY 22 resulting into regional lockdown which led to downfall in revenue by 38% in Q1 FY22 from Q1V FY21.

We are cautiously optimistic for the upcoming quarter with expectation of revival in demand. The monsoon has started off well across the nation and economic activities are opening up gradually. At Lumax, we have well defined strategy in place to drive the growth and achieve profitability. We are making decisive investments in technology leading to the path of innovation which differentiates us from our peers and our expanding customer portfolio is example of that.”

About Lumax Industries Limited:

Lumax Industries Limited, a flagship company of D.K. Jain Group, is India's pioneer and most experienced player in the Automotive Lighting Industry. The company has over 37 years of strong partnership with Stanley Electric Co. Limited, Japan, a world leader in Vehicle Lighting and illumination products. Lumax has ten ultra-modern manufacturing plants in India, strategically located near manufacturing locations of major OEMs.

Lumax is one of the major suppliers to OEMs including Hero Motocorp, HMSI, Honda Cars, Mahindra & Mahindra, Maruti Suzuki, MG Motors, Tata Motors, TVS and others.

For more information about the Group and its businesses, please visit www.lumaxworld.in/lumaxindustries

Safe Harbour Statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such

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statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

Company	Investor Relations Advisors
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