

## Born Digital . Born Agile

**Happiest Minds Technologies Limited** 

(formerly known as Happiest Minds Technologies Pvt Ltd) Regd. Office: #53/1-4, Hosur Main Road, Madivala, Bangalore-560068, Karnataka, India CIN of the Co. L72900KA2011PLC057931 P: +91 80 6196 0300, F: +91 80 6196 0700 www.happiestminds.com

November 4, 2020

Listing Compliance & Legal Regulatory BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai 400 001 Stock Code: 543227 Listing & Compliance
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra East, Mumbai 400 051
Stock Code: HAPPSTMNDS

Dear Sir/Madam,

Sub: Outcome of the Board Meeting pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

We wish to inform that the Board of Directors of the Company at its meeting held today i.e., November 4, 2020, approved the unaudited Financial Results of the Company (both standalone and consolidated) for the quarter and half year ended September 30, 2020 prepared in accordance with Indian Accounting Standard (Ind-AS).

A copy of the said Financial Results together with Auditor's review Report are enclosed herewith. The Board meeting commenced at 8.15 pm and concluded at 9.00 pm.

This is for your information and records.

Thanking you,

Yours faithfully,

, Youver

For Happiest Minds Technologies Limited

Praveen Kumar Darshankar Company Secretary & Compliance Officer Membership No. F6706 Technologies Lind

Chartered Accountants

12th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru - 560 001, India

Tel: +91 80 6648 9000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to
The Board of Directors
Happiest Minds Technologies Limited

- 1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of Happiest Minds Technologies Limited (formerly known as Happiest Minds Technologies Private Limited) (the "Company") for the quarter ended September 30, 2020 and year to date from April 1, 2020 to September 30, 2020 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations"). Attention is drawn to the fact that the standalone figures for the financial result for the corresponding quarter ended September 30, 2019 and the financial result including cash flow for year to date from for April 1, 2019 to September 30, 2019, as reported in these Unaudited Standalone Financial Results have been approved by the Board of Directors of the Company but have not been subject to review.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above and based on the consideration of the review report of other auditor of Happiest Minds Technologies Share Ownership Plans Trust (the "ESOP Trust") referred to in paragraph 5 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.



**Chartered Accountants** 

5. The accompanying Statement of quarterly and year to date Unaudited Standalone Financial Results includes the reviewed financial results in respect of ESOP Trust whose interim financial results and other financial information reflect total assets of Rs. 1,128.34 Lakhs as at September 30, 2020 and total revenues of Rs. Nil, total net loss after tax of Rs. 4.85 lakhs and Rs. 6.26 lakhs for the quarter ended and for the period ended on that date respectively, and net cash inflows of Rs. 11.29 lakhs for the period six months from April 1, 2020 to September 30, 2020, as considered in the respective standalone interim financial results of the ESOP Trust included in the Company results which have been reviewed by their respective ESOP Trust auditor.

The independent reports of such ESOP Trust auditor on interim financial results of the ESOP Trust has been furnished to us, and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of the ESOP Trust, is based solely on the reports of such ESOP Trust auditor and procedures performed by us as stated in paragraph 3 above. Our conclusion on the Statement is not modified in respect of the above matter.

6. We have not audited or reviewed the comparative financial information appearing in the Statement of the corresponding quarter ended and half year ended September 30, 2019 and the preceding quarter ended June 30, 2020 which have been prepared solely based on the information compiled by the management and has been approved by the Board of Directors. Further, we report that the figures for the quarter ended September 30, 2020 represent the derived figures between the reviewed figures in respect of the period from April 1, 2020 to September 30, 2020 and the figures for the quarter ended June 30, 2020, which were not subject to audit or review.

Bengaluru

#### For S.R. BATLIBOI & ASSOCIATES LLP

**Chartered Accountants** 

ICAI Firm registration number: 101049W/E300004

per Sumit Mehra Partner

Membership No.: 096547

UDIN: 20096547AAAAEJ9248

Bengaluru November 4, 2020

Happiest Minds Technologies Limited
CIN : L72900KA2011PLC057931
Regd. Office:#53/1-4, Hosur Main Road, Madivala (next to Madivala Police Station) Bangalore 560 068, Karnataka, India
Website: www.happiestminds.com , Email: Investors@happiestminds.com , Tel: +91 80 6196 0300

(Rs. in lakhs)

Statement of Unaudited	Standalone Financial Results		n year ended September			
		Quarter ended		Half yea	r ended	Year ended
Particulars	September 30, 2020	June 30, 2020	September 30, 2019	September 30, 2020	September 30, 2019	March 31, 2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
I. Revenue						
(a) Revenue from contracts with customers	18,284	17,702	17,506	35,986	34,036	69,821
(c) Other income	507	917	545	1,424	810	1,598
Total revenue	18,791	18,619	18,051	37,410	34,846	71,419
II. Expenses						
(a) Employee benefits expense	11,089	10,828	10,844	21,917	20,546	44,123
(b) Finance costs	160	186	181	346	429	799
(c) Depreciation and amortisation expense	512	513	502	1,025	1,003	2,023
(e) Other expenses	2,763	3,148	3,850	5,911	8,165	15,815
Total expenses	14,524	14,675	15,377	29,199	30,143	62,760
III. Profit before exceptional items and tax (I-II)	4,267	3,944	2,674	8,211	4,703	8,659
IV. Exceptional items (refer note 6)	2	-	ů.	_	2	1,126
V. Profit before tax	4,267	3,944	2,674	8,211	4,703	7,533
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	24.13			.,,,	1,1222
VI. Tax expense						
Current tax	682	851		1,533	3	172
Tax expense for earlier periods					5.	18
Deferred tax charge / (credit)	177	(1,785)	-	(1,608)	*	352
VII. Profit for the period / year	3,408	4,878	2,674	8,286	4,703	7,343
VIII. Other comprehensive income, net of tax [(loss)/profit]						
(i) Item to be reclassified to profit or loss in subsequent periods / year		CONTRACTOR OF THE PERSON OF TH	200200			
Net movement on effective portion of cash flow hedges	603	513	(92)	1,116	(143)	(967
Income tax effect	(151)	54	- 1	(97)	-	•
(ii) Item not to be reclassified to profit or loss in subsequent periods / year	100	2000	Neres 1		7/25497	
Re-measurement gains/ (losses) on defined benefit plans	66	(185)	(66)	(119)	(91)	(139
Income tax effect	(17)	47	*	30		
IX. Total comprehensive income for the period / year	3,909	5,307	2,516	9,216	4,469	6,237
X. Paid-up equity share capital (Rs. 2/- each)	2,824	2,044	604	2,824	604	879
XI. Other equity	43,556	29,857	(2,604)	43,556	(2,604)	25,682
XI, Earnings per share ("EPS") (of Rs. 2/- each) (not annualised for quarters):						
Basic EPS (Rs.)	2,51	3,62	2.01	6.13	3,53	7.21
Diluted EPS (Rs.)	2.42	3.62	2.01	5.93	3.53	5,49



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Unaudited Standalone Statement of Assets and Liabilities as at September 30, 2020

(Rs. in lakhs)

SI No	·		(Rs. in lakhs
	Particulars	September 30, 2020	March 31, 2020
		(Unaudited)	(Audited)
	ASSETS		
Α	Non-current assets		
	Property, plant and equipment	60	91
	Goodwill	611	611
	Other intangible assets	76	73
	Right-of-use assets	2,791	3,005
	Intangible assets under development	2,731	17
	Financial assets:	- 1	18
	i. Loans	700	70
	ii. Other financial assets	790	767
	Section 1 Address of the Control of	282	36
	Income tax assets (net)	255	1,33
	Other assets	53	3
	Deferred tax assets, net	1,541	
	Total non-current assets	6,459	6,30
В	Current assets		
Ь	Financial assets		
	i. Investments	44.740	0.00
	ii. Trade receivables	11,716	8,33
	and high respective control of the c	10,302	11,48
	iii. Cash and cash equivalents	18,715	4,35
	iv. Loans	368	10
	v. Other bank balance	12,419	14,60
	vi. Other financial assets	9,169	4,57
	Other assets	1,721	1,06
	Total current assets	64,410	44,51
	Total access (ALD)		
	Total assets (A+B)	70,869	50,81
	FOLITY AND LIABILITIES		
	EQUITY AND LIABILITIES		
_	F9-		
С	Equity		
	Equity share capital	2,824	87
	Instruments entirely in the nature of equity		3,63
	Other equity	43,556	22,04
	Total Equity	46,380	26,56
	100 March - 100 Ma		
D	Non-current liabilities		
	Financial liabilities		
	i. Borrowings	-	13
	ii. Lease liabilities	1,518	1,73
	Provisions	1,513	1,25
	Total non-current liabilities	3,031	3,11
	Section control benefit to the confidence of		
E	Current liabilities		
_	Contract liability	647	78
	Contract hability	047	70
	Einensiel liebilities		
	Financial liabilities	4.700	2.21
	i. Borrowings	4,723	
	i. Borrowings ii. Lease liabilities	4,723 1,806	
	i. Borrowings ii. Lease liabilities iii. Trade payables	1,806	1,81
	<ul><li>i. Borrowings</li><li>ii. Lease liabilities</li><li>iii. Trade payables</li><li>(A) Total outstanding dues of micro and small enterprises</li></ul>		1,81
	i. Borrowings ii. Lease liabilities iii. Trade payables (A) Total outstanding dues of micro and small enterprises (B) Total outstanding dues of creditors other than micro and small	1,806	1,81
	<ul><li>i. Borrowings</li><li>ii. Lease liabilities</li><li>iii. Trade payables</li><li>(A) Total outstanding dues of micro and small enterprises</li></ul>	1,806	1,81 1
	i. Borrowings ii. Lease liabilities iii. Trade payables (A) Total outstanding dues of micro and small enterprises (B) Total outstanding dues of creditors other than micro and small	1,806 62 6,245	1,81 1 3,45
	i. Borrowings ii. Lease liabilities iii. Trade payables (A) Total outstanding dues of micro and small enterprises (B) Total outstanding dues of creditors other than micro and small enterprises	1,806 62 6,245 5,226	1,81 1 3,45 6,39
	i. Borrowings ii. Lease liabilities iii. Trade payables (A) Total outstanding dues of micro and small enterprises (B) Total outstanding dues of creditors other than micro and small enterprises iv. Other financial liabilities Provisions	1,806 62 6,245 5,226 1,614	1,81 1 3,45 6,39 1,24
	i. Borrowings ii. Lease liabilities iii. Trade payables (A) Total outstanding dues of micro and small enterprises (B) Total outstanding dues of creditors other than micro and small enterprises iv. Other financial liabilities  Provisions Other current liabilities	1,806 62 6,245 5,226 1,614 1,135	1,81; 1; 3,45 6,39 1,24 51;
F	i. Borrowings ii. Lease liabilities iii. Trade payables (A) Total outstanding dues of micro and small enterprises (B) Total outstanding dues of creditors other than micro and small enterprises iv. Other financial liabilities Provisions Other current liabilities Total current liabilities	1,806 62 6,245 5,226 1,614 1,135 21,458	1,812 3,45 6,397 1,246 517 21,132
F	i. Borrowings ii. Lease liabilities iii. Trade payables (A) Total outstanding dues of micro and small enterprises (B) Total outstanding dues of creditors other than micro and small enterprises iv. Other financial liabilities Provisions Other current liabilities Total current liabilities Total liabilities (D+E)	1,806 62 6,245 5,226 1,614 1,135 21,458 24,489	1,812 12 3,45° 6,39° 1,24¢ 51: 21,133
F	i. Borrowings ii. Lease liabilities iii. Trade payables (A) Total outstanding dues of micro and small enterprises (B) Total outstanding dues of creditors other than micro and small enterprises iv. Other financial liabilities Provisions Other current liabilities Total current liabilities	1,806 62 6,245 5,226 1,614 1,135 21,458 24,489 70,869	6,916 1,812 12 3,45 6,397 1,246 517 21,132 24,250 50,812

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Unaudited Standalone Statement of Cash Flows for the half year ended September 30, 2020

	September 30, 2020	September 30, 2019
	(Unaudited)	(Unaudited)
A. Cash flow from operating activities		*
Profit before tax	8,211	4,703
Adjustments to reconcile profit before tax to net cash flows:		
Depreciation and amortization expense	1,025	1,003
Share-based payment expense	157	133
Gain on investments carried at fair value through profit and loss	(462)	(335
Gain on sale of investments carried at fair value through profit and loss	(4)	
Interest income	(525)	(232
Net unrealised foreign exchange loss / (gain)	(113)	84
Impairment loss on financial assets	567	149
Bad debts written off	199	-
Finance costs	346	429
Operating profit before working capital changes	9,401	5,934
Movements in working capital	***	
(Increase)/ decrease in trade receivables	441	394
(Increase)/ decrease in loans	(33)	89
(Increase)/ decrease in other assets	(678)	(881
(Increase)/ decrease in financial assets	(810)	(1,288
Increase/ (decrease) in trade payables	2,854	880
Increase/ (decrease) in financial liabilities	(169)	(713
Increase/ (decrease) in provisions	507	255
Increase/ (decrease) in contract liabilities	(134)	344
Increase/ (decrease) in other liabilities	618	564
Cash generated from operating activities	11,997	5,578
Income tax paid	(453)	(273
Net cash generated from operating activities (A)	11,544	5,305
B. Cash flow from investing activities		
Purchase of property, plant and equipment	(18)	(13
Purchase of intangible assets	(6)	(17
Investments in fixed deposits, net	(969)	(90
Investments in mutual funds	(4,330)	1
Proceeds from sale of mutual funds	1,417	
Interest received	306	97
Net cash used in investing activities (B)	(3,600)	(22
	(0,000)	(
C. Cash flow from financing activities	(404)	(044
Repayment of long-term borrowings	(401)	(311
Net repayment of short-term borrowings	(2,051)	(2,802
Security deposits given	(300)	-
Payment of principal portion of lease liabilities	(939)	(795
Payment of interest portion of lease liabilities	(186)	(215
Proceeds from exercise of share options /(repayment of share options)	(47)	157
Proceeds from Initial Public Offerings (IPO) (net of offer expenses)	10,495	- (4.00
Interest paid	(155)	(186
Net cash generated from/(used in) financing activities (C)	6,416	(4,152
Net increase in cash and cash equivalents (A+B+C)	14,360	1,131
Net foreign exchange difference	5	(38
Cash and cash equivalents at the beginning of the period	4,350	1,605
Cash and cash equivalents at the end of the period	18,715	2,698



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Notes to Statement of Unaudited Standalone Financial Results for the quarter ended and half year ended September 30, 2020

1. In terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, this Statement of Unaudited Standalone Financial Results for the quarter and half year ended September 30, 2020 ("Unaudited Standalone Financial Results") of the Company has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on November 04, 2020 and have been subjected to a limited review by the Statutory Auditors of the Company. The financial results and other financial information for the quarter ended June 30, 2020, quarter and financial results and other financial information including statement of cash flow for the half year ended September 30, 2019 have not been audited or reviewed by our statutory auditors. However, the management has exercised necessary due diligence to ensure that the financial results for these periods provide a true and fair view of the Company's affairs.

- 2. The Unaudited Standalone Financial Results of the Company have been prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ("Ind AS") as prescribed under section 133 of the Companies Act 2013, as amended, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended and SEBI Circular No.CIR/CFD/CMD1/44/2019 dated March 29, 2019.
- 3. The Company has completed its Initial Public Offering (IPO) of 4,22,90,091 equity shares of face value of Rs.2/- each for cash at an issue price of Rs.166/- per equity share aggregating to Rs. 70,202 lakhs, consisting fresh issue of 66,26,506 equity shares aggregating to Rs. 11,000 lakhs and an offer for sale of 3,56,63,585 equity shares aggregating to Rs. 59,202 lakhs by the selling shareholders. The equity shares of the Company were listed on BSE Limited and National Stock Exchange of India Limited on September 17, 2020, Accordingly, the Unaudited Standalone Financial Results for the quarter and half year ended September 30, 2020 are drawn up for the first time in accordance with Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirement) Regulations, 2015 (the "Listing Requirements"). The Company has incurred Rs.3,807.7 lakhs as IPO related expenses (inclusive of taxes) which are proportionately allocated between the selling shareholders and the Company as per respective offer size. The Company's share of these expenses (excluding tax), Rs. 505,6 lakhs has

The utilisation of IPO proceeds is summarised below:

2			(Rs. in lakhs)
Particulars	Objects of the issue as per prospectus	Utilisation up to 30,09,2020	Unutilised amounts as on 30,09,2020
To meet long term working capital requirements	9,976	2,667	7,309
General corporate purposes	303	80	223
Net utilisation	10,279	2,747	7,532

IPO proceeds which were unutilised as at September 30, 2020 were temporarily invested in deposit with scheduled commercial banks, current account and in monitoring agency account

b. The segment reporting of the Group has been prepared in accordance with Ind AS-108 on 'Operating Segments'. The Group executive management committee examines the Group's performance on the basis of its business units and has identified three reportable segments: Infrastructure Management & Security Services (IMSS), Digital Business Solutions (DBS) and Product Engineering Services (PES).

Segment wise revenue and results are as follows Particulars (Rs. in lakhs) Quarter ended Half year ended Year ended September 30, 2020 e 30, 2020 September 30, 2019 (Unaudited) September 30, 2020 (Unaudited) September 30, 2019 (Unaudited) March 31, 2020 (Audited) 1. Segment revenue 3 959 3 641 3 916 7 600 7 631 15 361 9,308 19,078 DRS 4,710 4.598 19,167 PES 9,615 9,463 8,790 16,933 35,293 Total 18,284 17,702 17.506 35.986 34.036 69,821 2, Segment results IMSS 1,394 1,463 2,961 DBS 881 1,307 1.046 2.188 1.795 3.950 4 057 5,770 9,352 11,860 18,771 Unallocable other income 506 917 545 1,423 810 1.596 (186) (512) (2,584) Unallocable finance cost (157) (181 (343) (429) (799 Unallocable depreciation and amortisation expenses Other unallocable expenses\* (487 1,362 (1,910)(1.222)(4.022)(10,012) Tax (expense) / credit (859 934 75 8,286

Segment wise assets and liabilities are as follows: (Rs. in lakhs) Particulars As at September 30, 2020 (Unaudited) March 31, 2020 (Unaudited) 1. Segment assets IMSS 3 636 4 207 DBS 4,411 7,919 PES 7,841 Other unallocable assets 34 547 Total assets
2. Segment liabilities IMSS 762 594 992 DBS 1,527 861 Other unallocable liabilities 339 Total liabilities 24,489 24,250

5. Estimation uncertainty relating to Covid-19 outbreak:

The Company has considered internal and certain external sources of information up to the date of approval of the Unaudited Standalone Financial Results in determining the impact on various elements of its Financial Results. The Company has used the principles of prudence in applying judgments, estimates and assumptions including sensitivity analysis and based on the current estimates, the Company has accrued its liabilities and also expects to fully recover the carrying amount of trade receivables including unbilled receivables, goodwill, intangible assets and investments. The eventual outcome of impact of the global health pandemic may be different from those estimated as on the date of approval of these Unaudited Standalone Financial Results.

- 6. The Company was carrying a Goodwill of Rs. 1,887 lakhs relating to the business acquisition from OSS Cube Solutions Limited. During the year ended March 31, 2020, the Company has recognised an impairment loss of Rs. 1,126 lakhs (March 31, 2019 Rs. 761 lakhs).
- 7. The new Code on Social Security, 2020 has been enacted, which would impact the contributions by the Company towards Provident Fund and Gratuity. The effective date from which the changes are applicable is yet to be notified and the rules are yet to be framed. The Company will complete its evaluation and will give appropriate impact in its financial results in the period in which, the Code becomes effective and the related rules are
- 8. The previous periods numbers have been regrouped/ rearranged wherever necessary to conform the current period presentation.
- 9. The above Unaudited Standalone Financials Results of the Company are available on Company's website www.happiestminds.com and also on the website of BSE (www.bseindia.com) and NSE (www.nseindia.com) where the shares of the Company are listed. Technologies

For and on behalf of the Board For Happiest Minds Technologies Limited Minds

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Venkatraman Narayanan Executive Director & Chief Financial Officer

DIN: 01856347

Place: Bengaluru, India Date: November 04, 2020

**Chartered Accountants** 

12th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru - 560 001, India Tel: +91 80 6648 9000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to
The Board of Directors
Happiest Minds Technologies Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Happiest Minds Technologies Limited (formerly known as Happiest Minds Technologies Private Limited) (the "Holding Company") and its subsidiary (the Holding Company and its subsidiary together referred to as "the Group"), for the quarter ended September 30, 2020 and year to date from April 1, 2020 to September 30, 2020 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations"). Attention is drawn to the fact that the consolidated figures for the financial result for the corresponding quarter ended September 30, 2019 and the financial result including cash flow for year to date from for April 1, 2019 to September 30, 2019, as reported in these Unaudited Consolidated Financial Results have been approved by the Board of Directors of the Company but have not been subject to review.
- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the subsidiary, Happiest Minds Technologies LLC
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the Review Report of other auditor referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Lighter.

Bengaluru

**Chartered Accountants** 

Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

6. The accompanying Statement of quarterly and year to date Unaudited Consolidated Financial Results includes the interim reviewed financial results in respect of Happiest Minds Technologies Share Ownership Plans Trust (the "ESOP Trust") whose interim financial results and other financial information reflect total assets of Rs 1,128.34 lakhs as at September 30, 2020 and total revenues of Rs Nil, total net loss after tax of Rs. 4.85 lakhs and Rs. 6.26 lakhs for the quarter ended and for the six months period ended on that date respectively, and net cash inflows of Rs. 11.29 lakhs for the period from April 1, 2020 to September 30, 2020, as considered in the respective interim financial results of the ESOP Trust included in the Group which have been reviewed by their respective ESOP Trust auditor.

The independent reports of such ESOP Trust auditor on interim financial results of the ESOP Trust has been furnished to us, and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of the ESOP Trust, is based solely on the reports of such ESOP Trust auditor and procedures performed by us as stated in paragraph 3 above. Our conclusion on the Statement is not modified in respect of the above matter.

7. We have not audited or reviewed the comparative financial information appearing in the Statement of the corresponding quarter ended and half year ended September 30, 2019 which have been prepared solely based on the information compiled by the management and has been approved by the Board of Directors. Further, we report that the figures for the quarter ended September 30, 2020 are derived figures between the reviewed figures in respect of the period from April 1, 2020 to September 30, 2020 and the audited figures for the quarter ended June 30, 2020.

#### For S.R. BATLIBOI & ASSOCIATES LLP

**Chartered Accountants** 

ICAI Firm registration number: 101049W/E300004

per Sumit Mehra

Partner

Membership No.: 096547

UDIN: 20096547AAAAEK5673

Bengaluru

November 4, 2020



Happiest Minds Technologies Limited
CIN: L72900KA2011PLC057931

Regd. Office:#53/1-4, Hosur Main Road, Madivala (next to Madivala Police Station) Bangalore 560 068, Karnataka, India
Website: www.happiestminds.com , Ten: +91 80 6196 0300

	Quarter ended			Half year ended		Year ended
Particulars	September 30, 2020	June 30, 2020	September 30, 2019	September 30, 2020	September 30, 2019	March 31, 2020
Marion distance o	(Unaudited)	(Audited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Revenue						
a) Revenue from contracts with customers	18,284	17,702	17,506	35,986	34,036	69.82
c) Other income	507	997	562	1,504	809	1,60
otal revenue	18,791	18,699	18,068	37,490	34,845	71,42
. Expenses						
a) Employee benefits expense	11,089	10,828	10,843	21,917	20,546	44,12
b) Finance costs	160	186	184	346	432	80
c) Depreciation and amortisation expense	512	512	502	1,024	1,003	2,02
e) Other expenses	2,763	3,089	3,872	5,852	8,361	15,98
otal expenses	14,524	14,615	15,401	29,139	30,342	62,93
I. Profit before exceptional items and tax (I-II)	4,267	4,084	2,667	8,351	4,503	8,48
J. Exceptional items (refer note 7)	-		-			1,12
. Profit before tax	4,267	4,084	2,667	8,351	4,503	7,36
I. Tax expense						
Current tax	682	851	-	1,533		17
Tax expense for earlier periods	~	-	·	** <u>a</u>	절	1
Deferred tax charge / (credit)	177	(1,785)	-	(1,608)	5	175
II. Profit for the period / year	3,408	5,018	2,667	8,426	4,503	7,17
III. Other comprehensive income, net of tax [(loss)/profit]						
(i) Item to be reclassified to profit or loss in subsequent periods / year						
Exchange difference on translating the financial statements of a foreign		4	<b>#</b> .	4	-	(1
Net movement on effective portion of cash flow hedges	603	513	(99)	1,116	(146)	(96
Income tax effect	(151)	54	•	(97)	-	1.50
(ii) Item not to be reclassified to profit or loss in subsequent periods / year						
Re-measurement gains/ (losses) on defined benefit plans	66	(185)	(66)	(119)	(91)	(13
Income tax effect	(17)	47		30	-	
C. Total comprehensive income for the period / year	3,909	5,451	2,502	9,360	4,266	6,05
. Paid-up equity share capital (Rs. 2/- each)	2,824	2,044	604	2,824	604	87
I. Other equity	43,556	29,857	(2,653)	43,556	(2,653)	25,65
I. Earnings per share ("EPS") (of Rs. 2/- each) (not annualised for quarters):						
asic EPS (Rs.)	2.51	3.73	2.01	6.23	3,38	7.
iluted EPS (Rs.)	2.42	3.72	2.00	6,04	3,38	5.

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Unaudited Consolidated Statement of Assets and Liabilities as at September 30, 2020

(Rs. in lakhs)

		1	(Rs. in lakh
SI No	Particulars	September 30, 2020	March 31, 2020
	100570	(Unaudited)	(Audited)
	ASSETS		
Α	Non-current assets		
	Property, plant and equipment	60	9
	Goodwill	611	61
	Other intangible assets	76	7
	Right-of-use assets	2,791	3,00
	Intangible assets under development	-	1
	Financial assets:		
	i. Loans	790	76
	ii. Other financial assets	282	36
	Income tax assets (net)	255	1,33
	Other assets	53	
	Deferred tax assets, net	1,541	
	Total non-current assets	6,459	6,30
В	Current coasts		3,0
ь	Current assets		
	Financial assets		
	i. Investments	11,716	8,3
	ii. Trade receivables	10,302	11,4
	iii. Cash and cash equivalents	18,715	4,3
	iv. Loans	368	1
	v. Other bank balance	12,419	14,6
	vi. Other financial assets	9,169	4,5
	Other assets	1,721	1,0
	Total current assets	64,410	44,5
	Total assets (A+B)	70,869	50,8
	Total abboto (A-b)	70,003	30,0
	EQUITY AND LIABILITIES		
С	Equity		
	Equity share capital	2,824	8
	Instruments entirely in the nature of equity	-	3,6
	Other equity	43,556	22,0
	Total Equity	46,380	26,5
D	Non-current liabilities		
	Financial liabilities		
	i. Borrowings		1
	ii. Lease liabilities	1,518	1,7
	Provisions	1,513	1,7
	Non-current liabilities	3,031	3,1
	Non-Surrent Habilities	3,031	3,1
E	Current liabilities		
	Contract liability	647	8
	Financial liabilities		
	i. Borrowings	4,723	6,9
	ii. Lease liabilities	1,806	1,8
	iii. Trade payables	CV-G-Str CHIBROL	
	(A) Total outstanding dues of micro and small enterprises	62	
	(B) Total outstanding dues of creditors other than micro and small	6,245	3,4
	enterprises		
	iv. Other financial liabilities	5,226	6,3
	Provisions	1,614	1,2
	Other current liabilities	1,135	5
	Total current liabilities	21,458	21,1
F	Total liabilities (D+E)	24,489	04.0
	Total equity and liabilities (C+F)	70,869	50.8
	- a s∙ score-core di Cada	1 3,300	35 Technolog
			1.51

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Unaudited Consolidated Statement of Cash Flows for the half year ended September 30, 2020

	September 30, 2020	(Rs. in lakhs September 30, 2019
	(Unaudited)	(Unaudited)
A. Cash flow from operating activities		
Profit before tax	8,351	4,503
Adjustments to reconcile profits before tax to net cash flows:	Service Clark	
Depreciation and amortization expense	1,024	1,003
Share-based payment expense	157	133
Gain on investments carried at fair value through profit and loss	(462)	(335
Gain on sale of investments carried at fair value through profit and loss	(4)	\
Interest income	(525)	(232
Net unrealised foreign exchange loss / (gain)	(227)	81
Bad debts written off	199	-
Impairment loss on financial assets	508	306
Finance costs	346	432
Operating profit before working capital changes	9,367	
Sperating profit before working capital changes	9,367	5,891
Movements in working capital		
(Increase)/ decrease in trade receivables	443	450
(Increase)/ decrease in loans	26	(21
(Increase)/ decrease in non-financial assets	(681)	(873
(Increase)/ decrease in financial assets	(810)	(1,250
Increase/ (decrease) in trade payables	2,875	1,038
Increase/ (decrease) in financial liabilities	(169)	(605
Increase/ (decrease) in provisions	507	255
Increase/ (decrease) in provisions	(171)	343
Increase/ (decrease) in other non-financial liabilities		
	604	379
Cash generated from operating activities	11,991	5,607
ncome tax paid	(453)	(273
Net cash generated from operating activities (A)	11,538	5,334
3. Cash flow from investing activities		
Purchase of property, plant and equipment	(18)	(13
Purchase of intangible assets	(6)	(17
Proceeds from subleasing the premises	7	717
nvestments in fixed deposits, net	**	(01
nvestments in mutual funds	(969)	(91
Proceeds from sale of mutual funds	(4,330)	1
	1,417	-
nterest received	306	97
Net cash used in investing activities (B)	(3,593)	(23
C. Cash flow from financing activities		
Repayment of long-term borrowings	(401)	(311
Net repayment of short-term borrowings	(2,051)	(2,802
Securities deposits given	(300)	(2,002
Payment of principal portion of lease liabilities	(943)	(821
Payment of interest portion of lease liabilities	(186)	(217
Proceeds from exercise of share options /(repayment of share options)	(47)	157
Proceeds from Initial Public Offerings (IPO) (net of offer expenses)		157
nterest paid	10,495	(407
	(155)	(187
let cash generated from/(used in) financing activities (C)	6,412	(4,181
let increase in cash and cash equivalents (A+B+C)	14,357	1,130
Net foreign exchange difference	5	(38
Cash and cash equivalents at the beginning of the period	4,353	1,627
Cash and cash equivalents at the end of the period	18,715	2,719



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#### Notes to Statement of Unaudited Consolidated Financial Results for the quarter ended and half year ended September 30, 2020

- 1. In terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, this Statement of Unaudited Consolidated Financial Results for the quarter and half year ended September 30, 2020 ("Unaudited Consolidated Financial Results") of Happiest Minds Technologies Limited (the "Holding Company" or the "Company") and its subsidiary (the Holding Company and its subsidiary together referred to as "the Group") has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on November 04, 2020 and have been subjected to a limited review by the Statutory Auditors of the Company. The financial results and other financial information including statement of cash flow for the half year ended September 30, 2019 have not been audited or reviewed by our statutory auditors. However, the management has exercised necessary due diligence to ensure that the financial results for these periods provide a true and fair view of the Group's affairs. Further, the figures for the quarter ended September 30, 2020 are derived figures between the reviewed figures in respect of the period from April 1, 2020 to September 30, 2020 and the audited figures for the quarter ended June 30, 2020,
- 2. The Unaudited Consolidated Financial Results of the Group have been prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ("Ind AS") as prescribed under section 133 of the Companies Act 2013, as amended, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended and SEBI Circular No.CIR/CFD/CMD1/44/2019 dated March 29, 2019.

3. The financial results of the Company on standalone basis is as follows

(Rs. in lakhs)

(Rs. in lakhs)

es

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Particulars		Quarter ended		Half year ended		Year ended	
	September 30, 2020	June 30, 2020	September 30, 2019	September 30, 2020	September 30, 2019	March 31, 2020	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
Total revenue (including other income)	18,791	18,619	18,051	37,410	34,846	71,419	
Profit before tax	4,267	3,944	2,674	8,211	4,703	7,533	
Profit for the period / year	3,408	4,878	2,674	8,286	4,703	7,343	
Total comprehensive income for the period / year ended	3,909	5,307	2,516	9,216	4,469	6,237	

4. The Company has completed its Initial Public Offering (IPO) of 4,22,90,091 equity shares of face value of Rs.2/- each for cash at an issue price of Rs.166/- per equity share aggregating to Rs. 70,202 lakhs, consisting fresh issue of 66,26,506 equity shares aggregating to Rs. 11,000 lakhs and an offer for sale of 3,56,63,585 equity shares aggregating to Rs. 59,202 lakhs by the selling shareholders. The equity shares of the Company were listed on BSE Limited and National Stock Exchange of India Limited on September 17, 2020. Accordingly, the Unaudited Consolidated Financial Results for the quarter and half year ended September 30, 2020 are drawn up for the first time in accordance with Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirement) Regulations, 2015 (the "Listing Requirements"). The Company has incurred Rs.3,807.7 lakhs as IPO related expenses (inclusive of taxes) which are proportionately allocated between the selling shareholders and the Company as per respective offer size. The Company's share of these expenses (excluding tax), Rs. 505.6 lakhs has been adjusted against securities premium.

The utilisation of IPO proceeds is summarised below:

Segment wise revenue and results are as follows:

(Rs. in lakhs)

Particulars	Objects of the issue as per prospectus	Utilisation up to 30,09,2020	Unutilised amounts as on 30.09,2020
To meet long term working capital requirements	9,976	2,667	7,309
General corporate purposes	303	80	223
Net utilisation	10,279	2,747	7,532

- IPO proceeds which were unutilised as at September 30, 2020 were temporarily invested in deposit with scheduled commercial banks, current account and in monitoring agency account
- 5. The segment reporting of the Group has been prepared in accordance with Ind AS-108 on 'Operating Segments'. The Group executive management committee examines the Group's performance on the basis of its business units and has identified three reportable segments: Infrastructure Management & Security Services (IMSS), Digital Business Solutions (DBS) and Product Engineering Services (PES).

Particulars Quarter ended Half year ended Year ended September 30, 2020 September 30, 2019 September 30, 2020 | September 30, 2019 June 30, 2020 March 31, 2020 (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) 1. Segment revenue IMSS 3,959 3.641 3.916 7.600 7.631 15 361 DBS 4,598 4,710 4,800 9,308 9,472 19,167 PES 9 615 9 463 8 790 19 078 16 933 35.293 Total 18,284 17,702 17,506 35,986 34.036 69.821

2. Segment results IMSS 449 945 760 1 394 1 477 2 961 DBS 963 1,307 1,012 2,270 1,598 3.724 6,089 PES ,713 4,057 5,770 11.860 Total 3.125 6,309 4,702 9,434 9,164 18,545 Unallocable other income 506 917 562 1,423 809 1,601 Unallocable finance cost (157 (186)(184) (343) (432) (802) Unallocable depreciation and amortisation expenses (1,003) (487 (512)(502) (999) (2.023)Other unallocable expenses 1.280 (2,444)(1,911) (1,164) (4.035)(9,960) (859) Tax (expense) / credit 934 (190) Profit after tax 3,408 5.018 2.667 8.426 4.503 7,171

Other unallocable expenses include unallocable foreign exchange gain of Rs.2,473 lakhs grouped under other expenses in the Statement of Profit and Loss

Segment wise assets and liabilities are as follows: (Rs. in lakhs)

Particulars	Asa	at
	September 30, 2020	March 31, 2020
1. Segment assets		
IMSS	3,636	4,207
DBS	4,411	4,216
PES	7,919	7,841
Other unallocable assets	54,903	34,551
Total assets	70,869	50,815
2. Segment liabilities		
IMSS	762	594
DBS	1,527	1,029
PES	861	675
Other unallocable liabilities	21,339	21,986
Total liabilities	24,489	24,284

6. Estimation uncertainty relating to COVID 19 outbreak:

The Group has considered internal and certain external sources of information up to the date of approval of the Unaudited Consolidated Financial Results in determining the impact on various elements of its Financial Results. The Group has used the principles of prudence in applying judgments, estimates and assumptions including sensitivity analysis and based on the current estimates, the Group has accrued its liabilities and also expects to fully recover the carrying amount of trade receivables including unbilled receivables, goodwill, intangible assets and investments. The eventual outcome of impact of the global health pandemic may be different from those estimated as on the date of approval of these Unaudited Consolidated Financial Results

Technolo 7. The Company was carrying a Goodwill of Rs. 1,887 lakhs relating to the business acquisition from OSS Cube Solutions Limited. During the year ended March 31, 2020, the Company has recognised an impairment Minds loss of Rs. 1,126 lakhs (March 31, 2019 Rs. 761 lakhs).

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Notes to Statement of Unaudited Consolidated Financial Results for the quarter ended and half year ended September 30, 2020

#### 8. Liquidation of subsidiary:

The Company in its Board Meeting on March 16, 2020 passed a resolutions to voluntarily dissolve and wind up the operation of its subsidiary, i.e. Happiest Minds Technologies LLC, USA. Pursuant to such resolutions, the Company had filed a request for termination of the aforesaid subsidiary and received a certificate from the Office of Secretary of State approving such winding up on June 1, 2020 and consequent to such approval

Pursuant to such liquidation, the Company has de-recognised the assets and liabilities and recognised a loss of Rs. 34 lakhs. Also, the foreign currency translation reserve balance has been reclassified as gain on liquidation of subsidiary under other income in statement of profit and loss on such liquidation.

- 9. The new Code on Social Security, 2020 has been enacted, which would impact the contributions by the Company towards Provident Fund and Gratuity. The effective date from which the changes are applicable is yet to be notified and the rules are yet to be framed. The Company will complete its evaluation and will give appropriate impact in its financial results in the period in which, the Code becomes effective and the related rules are published.
- 10. The previous periods numbers have been regrouped/ rearranged wherever necessary to conform the current period presentation.
- 11, The above Unaudited Consolidated Financials Results of the Group are available on Company's website www.happiestminds.com and also on the website of BSE (www.bseindia.com) and NSE (www.nseindia.com).

For and on behalf of the Board For Happiest Minds Technologies Limited

Venkatraman Narayanan

Executive Director & Chief Financial Officer

Place: Bengaluru, India Date: November 04, 2020

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