



SEC/48/2017-63

November 30, 2019

<p>The Manager, Compliance Department, BSE Limited, Phiroze Jeejeebhoy Tower, Dalal Street, <b>Mumbai – 400 001</b></p> <p><b>Scrip Code/Symbol: 540678/COCHINSHIP</b></p>	<p><b>To</b> The Manager, Compliance Department, The National Stock Exchange of India Ltd., Exchange Plaza, Bandra-Kurla Complex, Bandra (East) <b>Mumbai – 400 051</b> <b>Scrip Symbol: COCHINSHIP</b></p>
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**Subject: CSL signs an agreement with A&N Administration for operation & management of the Marine Dockyard, Port Blair and for development of ship repair ecosystem for the islands.**

Dear Sir/Madam,

1. We are enclosing company update on the subject referred above.
2. We request you to kindly take the same on record.

For Cochin Shipyard Limited

V Kala

Company Secretary  
& Compliance Officer



**CSL SIGNS AGREEMENT WITH A&N ADMINISTRATION FOR OPERATION & MANAGEMENT OF THE MARINE DOCKYARD, PORT BLAIR AND FOR DEVELOPMENT OF SHIP REPAIR ECOSYSTEM FOR THE ISLANDS.**

1. Cochin Shipyard Ltd (CSL) has entered into an Agreement with the Andaman and Nicobar Administration to commence its operations at Marine Dockyard, at Port Blair, a facility that is currently being operated directly by the A&N Administration. Under the ambit of this Agreement signed on 28 Nov 2019, CSL shall assist the Administration to set up a Ship repair ecosystem at A&N islands, shall associate in Augmentation and Modernisation of the facility and shall also focus efforts towards Skill Development in the Islands in consultation with the Administration and Technical Institutions located in the Islands.

2. CSL will be entitled to a management fee of Rs 15 crores per annum. A profit share of 7.5% of PAT shall be payable by CSL to the Administration for profit generated by CSL through providing Ship Repair Services at the Marine Dockyard facility. CSL shall assist the Administration in the preparation of DPR for Augmentation and Modernisation of the facility for which the Company would charge 3% of the project cost (as per approved DPR). CSL has also offered to provide procurement services on a Cost plus Mark-Up basis, in case the Administration so desires.

3. The Agreement was signed at Port Blair on 28 Nov 2019 by Shri Sudhir Mahajan IAS, Secretary (Shipping), A&N Administration and Shri. Madhu S Nair, CMD, CSL. The Agreement is for a period of 30 years, during which CSL is expected to spruce up the operational efficiency of the dockyard as well as improve the overall ship repair eco system in the island to ensure faster turnaround and minimise downtime of the vessels, which are the lifeline for the Islands. CSL already has an existing MoU (since 2017) with A&N Administration for repair of large sea going vessels of A&N Administration at its facility in Kochi, which is being successfully executed, which has in turn led to the conclusion of this Agreement for long term association.

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