



May 26, 2023

To:

BSE Limited Corporate Relationship Department PJ towers, Dhalal Street, Mumbai -400001

BSE SCRIP CODE: 543896

To:

The Manager Listing Department The National Stock Exchange of India Limited "Exchange Plaza", Bandra – Kurla Complex, Bandra (EAST), Mumbai – 400051

NSE Symbol: AVALON

Sirs,

Sub: -

Outcome of Board Meeting and submission of Audited Standalone and Consolidated Financial Results for the Financial Year ended 31.03.2023 under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015.

This is to inform you that:

- 1. The Board of Directors at its meeting held today, i.e., on May 26, 2023, commenced at 07.30 PM and concluded at 9.30 P.M have approved the Audited Standalone and Consolidated Financial Results for the Financial Year ending March 31, 2023, of the Company.
- 2. The said Audited Standalone and Consolidated Financial Results for the Financial Year ending March 31, 2023, with the report of the Auditors are enclosed as an **Annexure A**
- 3. Press release on the Audited Standalone and Consolidated Financial Results for the Financial Year ending March 31, 2023, is enclosed as an $\bf Annexure \bf B$
- 4. Investor presentation on such Audited Standalone and Consolidated Financial Results for the Financial Year ending March 31, 2023, is enclosed as an **Annexure C**

The aforementioned documents shall also be available on the Company's website at https://www.avalontec.com/investors/.

You are requested to kindly take the above on records.

Yours sincerely,

For AVALON TECHNOLOGIES LIMITED

Name of the Person: Dr. V. Rajesh Designation: Company Secretary Membership Number: F9213

Avalon Technologies limited

(formerly known as Avalon Technologies Private Limited)
CIN:U30007TN1999PLC043479
Registered Office: B-7 First Main Road, MEPZ-SEZ, Tambaram, Chennai - 600045, Tamil Nadu, India Visit us at https://www.avalontec.com

STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2023

(Rs. in Millions)

| | | | | | | (Rs, in Millions) |
|-------|---|--------------|--------------|--------------|-----------|-------------------|
| | | | | | ear Ended | |
| S.No | Particulars | 31 Mar'23 | 31 Dec'22 | 31 Mar'22 | 31 Mar'23 | 31 Mar'22 |
| | | Refer Note 6 | Refer Note 6 | Refer Note 6 | Audited | Audited |
| I | Revenue from Operations | 2,718.03 | 2,326.92 | 2,097.46 | 9,447.19 | 8,407.18 |
| п | Other Income | 37.64 | 12.26 | 34.38 | 143.50 | 109.32 |
| ш | Total Income (I+II) | 2.755.67 | 2,339.18 | 2,131.84 | 9,590.69 | 8,516.50 |
| *** | Total income (T/H) | 2,733.07 | 2,557.10 | 2,131.04 | 2,520.02 | 0,510.50 |
| IV | Expenses: | | | | | |
| _, | Cost of raw materials consumed | 1,762.88 | 1,566.80 | 1,389.65 | 6,238.40 | 5,608.04 |
| | Purchases of Stock-in-Trade | - | - | _ | - | - |
| | Changes in Inventories of finished goods, work-in-progress | | | | | |
| | and stock in trade | (63.02) | (49.64) | (22.39) | (171.14) | (66.71) |
| | Employee benefit expenses | 426.65 | 410.71 | 333.70 | 1,605.45 | 1,313.53 |
| | Finance costs | 95.13 | 85.71 | 82.82 | 347.92 | 248.47 |
| | Depreciation and amortisation expenses | 51.89 | 50.36 | 48.16 | 196.55 | 180.02 |
| | Other expenses | 180.41 | 197.01 | 160.56 | 646.58 | 576.83 |
| | | | | | | |
| | Total Expenses | 2,453.94 | 2,260.95 | 1,992.50 | 8,863.76 | 7,860.18 |
| v | Profit hofore toy (Pofore Eventional items) (III IV) | 301.73 | 78.23 | 139.34 | 726.93 | 656.32 |
| V | Profit before tax (Before Exceptional items) (III-IV) Exceptional items (Refer Note 10) | 301./3 | 18.23 | 139.34 | 120.93 | 199.90 |
| VII | Profit before tax (After Exceptional items) (V-VI) | 301.73 | 78.23 | 139.34 | 726.93 | 856.22 |
| VIII | Tax Expense: | 301./3 | 16.23 | 139.34 | 120.93 | 050.22 |
| V 111 | (1) Current Tax | 70.50 | 33.15 | 29.92 | 160.30 | 138.72 |
| | (2) Tax of earlier years | 70.50 | 55.15 | (16.13) | 100.50 | (16.13) |
| | (3) Deferred Tax | 4.15 | (12.25) | 19.00 | 41.60 | 59.05 |
| | (4) = | 74.65 | 20.90 | 32.79 | 201.90 | 181.64 |
| IX | Profit for the period / year (VII - VIII) | 227.08 | 57.33 | 106.55 | 525.03 | 674.58 |
| | | | | | | |
| X | Other Comprehensive Income | | | | | |
| | A. i) Items that will not be reclassified to profit or loss | | | | | |
| | a) Remeasurements of the defined benefit plans - | (4.57) | 1.15 | 1.06 | (6.80) | 5.02 |
| | Gratuity | (4.57) | 1.13 | 1.00 | (0.00) | 3.02 |
| | ii) Income tax expense on remeasurement benefit/(loss) of | 1.26 | (0.35) | (0.30) | 1.81 | (1.41) |
| | defined benefit plans | 1.20 | (0.55) | (0.50) | 1.01 | (1111) |
| | B. i) Items that may be reclassified to profit or loss | | | | | |
| | a) Exchange differences in translating the financial | 6.32 | (14.47) | (16.26) | (72.03) | (27.45) |
| | statements of foreign operations | | 1 | , , | , , | , , |
| | Total other comprehensive income $A(i+ii) + B(i)$ | 3.01 | (13.67) | (15.50) | (77.02) | (23.84) |
| XI | Total Comprehensive Income for the period / year | | | | | |
| | (IX+X) | 230.09 | 43.66 | 91.05 | 448.01 | 650.74 |
| | () | | | | | |
| XII | Profit for the period / year | | | | | |
| | Attributable to: | | | | | |
| | Equity holders of the parent | 227.08 | 57.33 | 105.32 | 525.03 | 632.08 |
| | Non-controlling interests | - | - | 1.23 | - | 42.50 |
| | | | | | | |
| хш | Other comprehensive income/(loss) for the period / | | | | | |
| | year | | | | | |
| | Attributable to: | | | | | |
| | Equity holders of the parent | 3.01 | (13.67) | (14.42) | (77.02) | (19.28) |
| | Non-controlling interests | - | - | (1.08) | - | (4.56) |
| XIV | Total comprehensive income for the period / year | | | | | |
| AIV | Attributable to: | | | | | |
| | Equity holders of the parent | 230.09 | 43.66 | 90.90 | 448.01 | 612.80 |
| | Non-controlling interests | 230.09 | 45.00 | 0.15 | 440.01 | 37.94 |
| | Tron controlling incresss | | | 0.13 | | 37.54 |
| XV | Paid up Equity Share Capital (Nominal Value of Rs. 2 | 115.01 | 112.26 | 15.07 | 115.01 | 15.07 |
| | each) | 115.91 | 113.36 | 15.97 | 115.91 | 15.97 |
| | | | | | | |
| XVI | Other Equity | | | | 5,254.28 | 871.87 |
| | | | | | | |
| XVII | Earnings Per Equity Share (Nominal value per share ₹ | | | | | |
| | 2/-) (Not annualised) | | | | | |
| | (a) Basic (In ₹) | 3.96 | 1.01 | 1.88 | 9.27 | 11.31 |
| | (b) Diluted (In ₹) | 3.82 | 0.98 | 1.88 | 9.08 | 11.31 |
| | | | | | | |

Avalon Technologies limited (formerly known as Avalon Technologies Private Limited) CIN:U30007TN1999PLC043479

Registered Office: B-7 First Main Road, MEPZ-SEZ, Tambaram, Chennai - 600045, Tamil Nadu, India Visit us at https://www.avalontec.com

Notes:

1. STATEMENT OF CONSOLIDATED ASSETS AND LIABILITIES

| | (Rs. In Millions) | | |
|------|--|----------------|----------------|
| | | As at | As at |
| S.No | Particulars | March 31, 2023 | March 31, 2022 |
| | | Audited | Audited |
| A. | ASSETS | | |
| | Non-Current Assets | | |
| | (a) Property, plant and equipment | 908.72 | 892.01 |
| | (b) Capital Work in Progress | 152.78 | 19.65 |
| | (c) Right-of-Use assets | 342.16 | 243.94 |
| | (d) Intangible Assets | 24.46 | 6.28 |
| | (e) Financial Assets | | |
| | (i) Other financial assets | 53.18 | 52.80 |
| | (f) Deferred Tax Asset (Net) | 130.34 | 158.58 |
| | (g) Tax assets (Net) | 23.25 | 17.32 |
| | (h) Other Non Current Assets | 31.66 | 0.84 |
| | Total non-current assets | 1,666.55 | 1,391.42 |
| | | | |
| | Current Assets | 2.450.00 | |
| | (a) Inventories | 3,178.99 | 2,330.22 |
| | (b) Financial Assets | 2.062.01 | 1 772 72 |
| | (i) Trade Receivables | 2,062.01 | 1,773.73 |
| | (ii) Cash and Cash Equivalents (Refer Note 11) | 4,219.03 | 77.59 |
| | (iii) Bank Balances other than (ii) above | 3.45 | 23.80 |
| | (iv) Other Financial Assets | 37.66 | 13.18 |
| | (c) Other Current Assets | 635.46 | 284.34 |
| | Total current assets | 10,136.60 | 4,502.86 |
| | TOTAL ASSETS | 11,803.15 | 5,894.28 |
| | | | |
| В. | EQUITY AND LIABILITIES | | |
| | Equity | | |
| | (a) Equity Share Capital | 115.91 | 15.97 |
| | (b) Other Equity | 5,254.28 | 871.87 |
| | Total equity | 5,370.19 | 887.84 |
| | Liabilities | | |
| | Non-Current Liabilities | | |
| | (a) Financial Liabilities | | |
| | (i) Borrowings | 655.95 | 741.83 |
| | (i) Lease Liabilities | 292.07 | 168.74 |
| | (iii) Other Financial Liabilities | 9.88 | 19.65 |
| | (b) Provisions | 114.12 | 86.08 |
| | Total non-current liabilities | 1,072.02 | 1,016.30 |
| | Total non-current natimities | 1,072.02 | 1,010.50 |
| | Current Liabilities | | |
| | (a) Financial Liabilities | | |
| | (i) Borrowings | 2,406.70 | 2,198.70 |
| | (ii) Lease Liabilities | 65.01 | 65.96 |
| | (iii) Trade Payables | 05.01 | 00.50 |
| | (a) Micro and small enterprises | 16.61 | 11.89 |
| | (b) Others | 1,401.12 | 1,173.01 |
| | (iv) Other Financial Liabilities | 907.85 | 126.89 |
| | (b) Other Current Liabilities | 528.53 | 359.26 |
| | (c) Provisions | 15.71 | 11.13 |
| | (d) Current tax Liabilities (Net) | 19.41 | 43.30 |
| | Total current liabilities | 5,360.94 | 3,990.14 |
| | | Ĺ | |
| | Total Liabilities | 6,432.96 | 5,006.44 |
| | TOTAL EQUITY AND LIABILITIES | 11,803.15 | 5,894.28 |

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Notes:

2. CONSOLIDATED STATEMENT OF CASH FLOWS

| | (Rs. In Millions) | | | |
|------|---|-----------------|----------------|--|
| | | As at | As at | |
| S.No | Particulars | March 31, 2023 | March 31, 2022 | |
| | | Audited | Audited | |
| A | Cash flow from operating activities | | | |
| | Net Profit before tax and Extraordinary items | 726.93 | 856.22 | |
| | Adjustments for : | | | |
| | Finance costs recognised in profit or loss | 244.37 | 209.06 | |
| | Interest Income recognised in profit or loss | (3.61) | , , | |
| | (Gain) / Loss on disposal of property, plant and equipment | (0.35) | , , | |
| | Allowance for Expected Credit Loss | 14.05 | 15.99 | |
| | Depreciation and Amortisation | 196.55 | 180.02 | |
| | Provision for Gratuity | 1.04 | (1.96) | |
| | Provision for Leave Encashment | (0.15) | , , | |
| | Preference Dividend | 33.19 | 34.29 | |
| | Loan Forgiveness - Payroll Protection Program | (70.20) | (199.90) | |
| | Loan Forgiveness - Other Debt | (79.20) | , , | |
| | Amounts no longer payable written back Employee Share based Payment | (19.51) 2.97 | (12.60) | |
| | Net foreign exchange (gain) / loss - Unrealised | 64.76 | 24.53 | |
| | Net foreign exchange (gain) / foss - Officialised | 1,181.04 | 1,087.02 | |
| | Movements in working capital : | 1,161.04 | 1,067.02 | |
| | (Increase) / decrease in trade and other receivables | (242.72) | 63.50 | |
| | (Increase) / decrease in inventories | (861.73) | | |
| | (Increase) / decrease in inventories (Increase) / decrease in other assets | (219.50) | , , , | |
| | Increase / (decrease) in trade payables | 168.07 | 10.69 | |
| | Increase / (decrease) in provisions | 26.53 | 18.02 | |
| | Increase / (decrease) in other liabilities | 4.12 | 20.70 | |
| | Cash generated from operations | 55.80 | 281.81 | |
| | Income Tax paid | (189.16) | | |
| | Net cash generated/(used) by operating activities (A) | (133.36) | ` ′ | |
| В | Cash flow from investing activities | | | |
| | (Acquisition)/ Proceeds from Sale of Property, Plant & Equipment | (272.96) | (177.41) | |
| | Interest received | 2.30 | 4.73 | |
| | Payments for Acquisition of Investments in Subsidiaries | (0.00) | (11.00) | |
| | Net cash used in investing activities (B) | (270.66) | (183.68) | |
| C | Cash flow from financing activities | | | |
| | Proceeds from issue of Equity shares | 798.24 | - | |
| | Receipt of Share Application Money from Anchor Investors | 4,016.28 | | |
| | Buyback of Common Stock | - | (56.62) | |
| | Buyback of Preferred Stock | - | (11.18) | |
| | Dividends paid on preference shares | (36.69) | (37.79) | |
| | Proceeds from Non-Current borrowings | 242.92 | 377.24 | |
| | Repayment of Non-Current borrowings | 54.23 | (107.69) | |
| | Proceeds from / (Repayment) of Current borrowings | (169.35) | (111.24) | |
| | Repayment of Lease liability | (80.09) | (72.13) | |
| | Refund of share application money | - | (0.01) | |
| | Interest paid | (283.18) | (188.94) | |
| | Net cash (used in)/generated by financing activities (C) | 4,542.37 | (208.35) | |
| | Add: Effects of exchange differences on restatement of foreign currency cash and cash equivalents (D) | 3.09 | (0.33) | |
| | Net Increase/(Decrease) in cash and cash equivalents | 4,141.44 | (235.79) | |
| | $(\mathbf{A})+(\mathbf{B})+(\mathbf{C})+(\mathbf{D})$ | 7,171.77 | (233,13) | |
| | Net increase in cash and cash equivalents | | | |
| | Cash and cash equivalents at the beginning of the year | 77.59 | 313.38 | |
| | Cash and Cash equivalents at the end of the year | 4,219.03 | 77.59 | |



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Notes to Statement of Consolidated financial results for the quarter and year ended March 31, 2023

Notes:

- Subsequent to the year end, Avalon Technologies Limited ("the Company") has completed the Initial Public Offering of 19,839,446 equity shares of face value of ₹2 each at an issue price of ₹436 per equity share, consisting of a fresh issue of 7.339.449 equity shares aggregating to ₹3,200 Million and an offer for sale of 12,499,997 equity shares aggregating to ₹5,450 Million. The equity shares of the Company were listed on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) w.e.f April 18, 2023.
 - Accordingly, the above Statement of Consolidated Financial Results for the quarter and year ended March 31, 2023 ("the Statement") are drawn up for the first time in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015,(" the Listing Regulations") as amended.
- The Company has adopted Indian Accounting Standards from the year ended March 31, 2023 with the date of transition as April 1, 2021. Accordingly, the above financial results have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards ("Ind AS"), prescribed under Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India and in compliance with Regulation 33 of Listing Regulations.
- The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on May 26, 2023. The Auditors have carried out an audit of the results for the year ended March 31, 2023 and has issued an unmodified opinion thereon.
- (a) The Consolidated Financial Results for the quarters ended March 31 2023 and March 31 2022 is the balancing figure between the audited figures in respect of the full financial year and the unpublished year to date figures up to the third quarter of the respective financial year, which has not been subject to an audit or review by the Statutory Auditors. Further, the Consolidated Financial Results for the quarter ended December 31, 2022 has also not been subject to an audit or review by the Statutory Auditors. However, the management has exercised necessary diligence to ensure that the financial results for these periods provide a true and fair view of the Company's affairs.
 - (b) The Consolidated Financial Results for the year ended March 31, 2022, has been prepared by the management of the Company by following the mandatory exceptions and optional exemptions available as per Ind AS 101 for the transition date of 1st April 2021 and after making suitable adjustments in respect of recognition and measurement principles based on the respective audited Consolidated financial statements as at and for the year ended March 31, 2022 which were prepared in accordance with the Indian GAAP and approved by the Board of Directors.
- The Consolidated Financial Results of the Company and its subsidiaries (the Company and its subsidiaries collectively referred to as 'the Group') includes results of the following entities.

| Name of the Entity | Relationship |
|--|-------------------------|
| Avalon Technologies Limited | Holding Company |
| Avalon Technology and Services Private Limited, India | |
| Sienna Ecad Technologies Private Limited, India | Wholly Owned Subsidiary |
| ABV Electronics, Inc. (D/B/A Sienna Corporation), United States of America | |

The Group operates in only one reportable business segment i.e. providing Electronics Manufacturing Services (EMS) with capabilities in printed circuit board assembly, custom cable and wire harnesses, etc., as determined by the chief operating decision maker, in accordance with Ind AS 108 "Operating Segments".

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Notes to Statement of Consolidated financial results for the quarter and year ended March 31, 2023

- (a) The Shareholders in their extra-ordinary general meeting of the Company held on June 27, 2022 approved sub-division of each fully paid up equity share of nominal value of ₹100/-, into fifty equity shares having a face value of ₹2/- each. As a result of the same, the issued share capital has changed from 1,59,667 Equity Shares of ₹100/- each to 79,83,350 Equity Shares of ₹2/- each. Consequently, the Authorised Share Capital of the Company is changed to ₹220 millions divided into 8,50,00,000 Equity Shares of ₹2 each and 5,00,000 Preference Shares of ₹100/-each.
 - (b) As per recommendation of the Board of Directors in their meeting held on June 24, 2022 and approval of the shareholders dated June 27, 2022 the Company has issued 4,79,00,100 bonus equity shares of face value of ₹ 2/- each in ratio of 6:1 (i.e. 6 Bonus Shares for every 1 Equity Share), which were allotted to the shareholders on June 27, 2022. Consequently, the issued, subscribed and paid-up share capital has increased to ₹111.76 millions comprising of 5,58,83,450 equity shares of face value of ₹ 2/- each.

As required under Ind AS 33 "Earnings per share" the effect of sub-division [(a) above] and bonus issue [(b) above] has been adjusted retrospectively for the purpose of computing earnings per share for all the periods presented.

- (c) Pursuant to the resolution passed in the extra-ordinary general meeting of the company held on February 8, 2023, 350,000 convertible preference shares of ₹100/- each has been converted into 97,796 equity shares of ₹2/- each.
- (d) The Company has also completed two pre-IPO placements during the year aggregating to ₹1,600 Million, consisting of ₹800 million of primary issuance and Rs 800 million of secondary share sales. The first pre-IPO issue consisted of 7,98,339 Equity shares of ₹2 each at ₹375.78 per share and the second pre-IPO issue consisted of 11,73,543 Equity shares of ₹2 each at ₹426.06 per share.
- 10 Exceptional item for the year ended March 31, 2022, represents the amount of loan forgiveness recognised by the company's subsidiary in USA in respect of the Pay check Protection Program loans availed by it during the FY 20-21 under the new federal program designed to support small businesses during the Covid 19 pandemic. The company's subsidiary had utilised the loan proceeds for eligible purposes and based on its application, the loans were approved for total forgiveness by the relevant authorities.
- 11 Cash and Cash Equivalents includes ₹ 4,016.28 Million being the amount received from Anchor investors in connection with the IPO that was held in escrow account as at the year end, as required under the extant SEBI Regulations in this regard.
- 12 Reconciliation of net profit and equity between financial results as per Ind AS and as previously reported under 'Previous GAAP' as at March 31, 2022 and for quarter/ year then ended are as under;

Reconciliation of total equity between previous GAAP and Ind AS

| Reconciliation of total equity between previous GAAP and Ind AS | As at |
|---|----------------|
| Particulars | |
| 1 at uculars | March 31, 2022 |
| Total equity (shareholders' funds) under previous GAAP | 2,953.39 |
| Ind AS Adjustments | |
| Allowance for Expected Credit Loss on Trade Receivables | (2.96) |
| Accounting for Leases as per Ind AS 116 | (18.02) |
| Measurement of Financial Liabilities at Amortised Cost | 0.22 |
| Measurement of Financial Assets at amortised cost | 3.93 |
| Reclassification of Preference Share Capital | (387.46) |
| Deferred Tax Adjustments on the above (net) | 6.84 |
| Impact of errors/ prior period errors: | |
| - Valuation of Inventory | (90.03) |
| - Income tax for earlier years | 16.16 |
| Impact of Common Control Business Combination: | |
| - Net Impact of Reserves and surplus as per IGAAP of subsidiaries consolidated in the respective heads | |
| other equity in accordance with pooling of interest method including restatement of prior periods under common control business combination | (1,549.43) |
| - Net Impact of elimination of unrealised profit on intra group inventory movement restated in prior periods under common control business combination | (17.36) |
| - Net Impact of foreign currency translation reserve recognised in respect of foreign subsidiary, restated in prior periods under common control business combination | (27.44) |
| Total adjustment to equity | (2,065.55) |
| Total equity under Ind AS | 887.84 |

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Notes to Statement of Consolidated financial results for the quarter and year ended March 31, 2023

Reconciliation of total comprehensive income

| Particulars | Quarter ended March 31, 2022 | For the year ended March 31, 2022 |
|--|---------------------------------|---|
| | Refer Note 6a | |
| Profit as per previous GAAP | 108.80 | 435.33 |
| Ind AS Adjustments | | |
| Allowance for Expected Credit Loss on Trade Receivables | 0.79 | 3.16 |
| Accounting for Leases as per Ind AS 116 | (4.24) | (15.44) |
| Measurement of Financial Liabilities at Amortised Cost | (0.09) | (0.48) |
| Measurement of Financial Assets at amortised cost | 0.41 | 1.45 |
| Reclassification of Preference Dividend | (9.63) | (49.98) |
| Deferred Tax Adjustments on the above (net) | 1.10 | 2.76 |
| Impact of errors/ prior period errors: | | |
| - Valuation of Inventory | (1.87) | (1.87) |
| - Income tax for earlier years | 16.16 | 16.16 |
| - Measurement of Deferred Tax Assets/ Liabilities | (15.09) | (15.09) |
| Impact of Common Control Business Combination: | | |
| - Net Impact of Reserves and surplus as per IGAAP of subsidiaries consolidated in the respective heads other equity in accordance with pooling of interest method including restatement of prior periods under common control business combination | 9.20 | 295.18 |
| - Net Impact of elimination of unrealised profit on intra group inventory movement restated in prior periods under common control business combination | 1.76 | 7.02 |
| - Net Impact of foreign currency translation reserve recognised in respect of foreign subsidiary, restated in prior periods under common control business combination | (16.26) | (27.45) |
| Total adjustments to P&L | (17.75) | 215.41 |
| Total comprehensive income under Ind AS | 91.05 | 650.74 |

- Number of employee stock options granted and outstanding as at March 31, 2023 is 17,79,750. No options were due for exercise during the quarter and year ended March 31, 2023.
- 14 The previous period figures have been re-grouped wherever necessary to conform to current period's presentation.

For Avalon Technologies Limited

KUNHAM Digitally signed by KUNHAMED BICHA Date: 2023.05.26 DICHA 20:47:01 +05'30'

Chennai

Kunhamed Bicha Chairman & Managing Director

Dated: May 26, 2023

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STATEMENT OF STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2023

(Rs. In Millions)

| | | For the Quarter Ended For the Year Ended | | | | Rs. In Millions) |
|------------|---|--|---------------|---------------|--------------|------------------|
| S.No | Particulars | 31 Mar'23 31 Dec'22 31 Mar'22 | | | 31 Mar'23 | 31 Mar'22 |
| 212.10 | | Refer Note 6 | Refer Note 6 | Refer Note 6 | Audited | Audited |
| | | Refer 140te 0 | Refer 110te 0 | Refer 110te 0 | Hudited | Hudited |
| I | Revenue from Operations | 1,330.99 | 1,231.13 | 1,116.72 | 4,793.71 | 4,345.62 |
| П | Other Income | 29.46 | 17.72 | 9.02 | 48.84 | 74.45 |
| Ш | Total Income (I+II) | 1,360.45 | 1,248.85 | 1,125.74 | 4,842.55 | 4,420.07 |
| | | | | | | - |
| IV | Expenses: | | | | | |
| | Cost of raw materials consumed | 980.53 | 943.98 | 866.74 | 3,683.19 | 3,341.83 |
| | Purchases of Stock-in-Trade | - | - | - | - | - |
| | Changes in Inventories of finished goods, work-in-progress and | (54.74) | (30.38) | (3.31) | (131.86) | (31.25) |
| | stock in trade | (34.74) | (30.38) | (3.31) | (131.60) | (31.23) |
| | Employee benefit expenses | 103.93 | 102.39 | 87.73 | 416.50 | 345.68 |
| | Finance costs | 46.23 | 39.35 | 25.34 | 176.43 | 123.83 |
| | Depreciation and amortisation expenses | 13.98 | 12.41 | 14.03 | 48.70 | 56.56 |
| | Other expenses | 72.12 | 103.41 | 55.30 | 265.26 | 219.04 |
| | | | | | | |
| | Total Expenses | 1,162.05 | 1,171.16 | 1,045.83 | 4,458.22 | 4,055.69 |
| T 7 | Devile 4 (De E 4: 1:4) (HIN) | 100.40 | 77 (0 | 70.01 | 204.22 | 264.20 |
| V | Profit before tax (Before Exceptional items) (III-IV) | 198.40 | 77.69 | 79.91 | 384.33 | 364.38 |
| VI VII | Exceptional items Profit before toy (After Exceptional items) (Y. Y.D. | 198.40 | 77.40 | 79.91 | 204.22 | 364.38 |
| VIII | Profit before tax (After Exceptional items) (V-VI) Tax Expense: | 198.40 | 77.69 | 79.91 | 384.33 | 304.38 |
| VIII | (1) Current Tax | 50.29 | 19.07 | 23.27 | 95.95 | 106.07 |
| | (2) Tax of earlier years | 30.29 | 19.07 | (16.13) | 93.93 | (16.13) |
| | (3) Deferred Tax | 2.42 | 0.95 | 0.54 | 4.69 | 2.13 |
| | (3) Deterred Tax | 52.71 | 20.02 | 7.68 | 100.64 | 92.07 |
| IX | Profit for the period / year (VII - VIII) | 145.69 | 57.67 | 72.23 | 283.69 | 272.31 |
| | | | | | | |
| X | Other Comprehensive Income | | | | | |
| | A. i) Items that will not be reclassified to profit or loss | | | | | |
| | a) Remeasurements of the defined benefit plans - | (1.17) | (0.80) | 0.60 | (3.92) | 2.40 |
| | Gratuity | (1.17) | (0.80) | 0.60 | (3.92) | 2.40 |
| | ii) Income tax expense on remeasurement benefit/(loss) of | 0.29 | 0.20 | (0.17) | 0.99 | (0.70) |
| | defined benefit plans | | | ` ′ | | |
| | Total other comprehensive income A(i+ii) | (0.88) | (0.60) | 0.43 | (2.93) | 1.70 |
| X/T | | 144.01 | 57.07 | 70.66 | 200.76 | 274.01 |
| XI | Total Comprehensive Income for the period / year (IX+X) | 144.81 | 57.07 | 72.66 | 280.76 | 274.01 |
| | | | | | | |
| ΧП | | | | | | |
| | Paid up Equity share Capital (Nominal Value Rs. 2 each) | 115.91 | 113.36 | 15.97 | 115.91 | 15.97 |
| | | | | | | |
| XIII | Other Equity | | | | 6,454.03 | 2,238.87 |
| ., | | | | | | |
| XIV | Earnings Per Equity Share | | | | | |
| | (Nominal value per share ₹ 2/-) | | | | | |
| | (Not annualised) | 2.51 | 1.00 | 1.20 | 5.00 | 4.87 |
| | (a) Basic (In ₹) (b) Diluted (In ₹) | 2.44 | 1.02 0.99 | 1.29 1.29 | 5.00 4.89 | 4.87 |
| | (b) Diluica (iii () | 2.44 | 0.99 | 1.29 | 4.09 | 4.87 |
| | | | | | | |

Avalon Technologies limited (formerly known as Avalon Technologies Private Limited)

CIN:U30007TN1999PLC043479

Registered Office: B-7 First Main Road, MEPZ-SEZ, Tambaram, Chennai - 600045, Tamil Nadu, India Visit us at https://www.avalontec.com

Notes:

1. STATEMENT OF STANDALONE ASSETS AND LIABILITIES

(Rs. In Millions)

| | (Rs. In Millions | | | |
|------|---|----------------|----------------|--|
| | | As at | As at | |
| S.No | Particulars Particulars | March 31, 2023 | March 31, 2022 | |
| | | Audited | Audited | |
| A. | ASSETS | | | |
| | Non-Current Assets | | | |
| | (a) Property, plant and equipment | 392.37 | 367.85 | |
| | (b) Capital Work in Progress | 121.89 | 19.65 | |
| | (c) Right-of-Use assets | 66.54 | 55.10 | |
| | (d) Intangible Assets | 2.01 | 1.88 | |
| | (e) Financial Assets | | | |
| | (i) Investments | 875.95 | 873.84 | |
| | (ii) Other Financial Assets | 156.44 | 154.38 | |
| | (f) Deferred Tax Asset (Net) | 7.46 | 11.16 | |
| | (g) Other Non Current Assets | 7.40 | 0.02 | |
| | Total non-current assets | 1,622.66 | 1,483.87 | |
| | Total non-current assets | 1,022.00 | 1,403.07 | |
| | Current Assets | | | |
| | (a) Inventories | 1,735.34 | 1,143.22 | |
| | (b) Financial Assets | 1,/33.34 | 1,143.22 | |
| | | 1 210 67 | 1 410 55 | |
| | (i) Trade Receivables | 1,319.67 | 1,410.55 | |
| | (ii) Cash and Cash Equivalents (Refer Note 9) | 4,199.25 | 52.91 | |
| | (iii) Bank balances other than (ii) above | 3.37 | 17.11 | |
| | (iv) Other Financial Assets | 30.00 | 2.43 | |
| | (c) Other Current Assets | 530.65 | 328.07 | |
| | Total current assets | 7,818.28 | 2,954.29 | |
| | TOTAL ASSETS | 9,440.94 | 4,438.16 | |
| В. | EQUIPMY AND LIABILIPMES | | | |
| в. | EQUITY AND LIABILITIES | | | |
| | Equity | 11501 | 15.05 | |
| | (a) Equity Share Capital | 115.91 | 15.97 | |
| | (b) Other equity | 6,454.03 | 2,238.87 | |
| | Total equity | 6,569.94 | 2,254.84 | |
| | Liabilities | | | |
| | Non-Current Liabilities | | | |
| | (a) Financial Liabilities | | | |
| | (i) Borrowings | 198.12 | 206.62 | |
| | (ii) Lease Liabilities | 48.94 | 39.78 | |
| | (iii) Other Financial Liabilities | 0.24 | _ | |
| | (b) Provisions | 66.26 | 52.11 | |
| | Total non-current liabilities | 313.56 | 298.51 | |
| | | | | |
| | Current Liabilities | | | |
| | (a) Financial Liabilities | | | |
| | (i) Borrowings | 1.020.80 | 1,186.90 | |
| | (ii) Lease Liabilities | 6.25 | 4.64 | |
| | (iii) Trade Payables | | | |
| | a) Micro and small enterprises | 7.09 | 10.71 | |
| | b) Others | 641.73 | 557.30 | |
| | (iv) Other Financial Liabilities | 847.74 | 70.13 | |
| | (b) Other Current Liabilities | 11.70 | 13.64 | |
| | (c) Provisions | 7.24 | 5.80 | |
| | (d) Current tax Liabilities (Net) | 14.89 | 35.69 | |
| | Total current liabilities | 2,557.44 | 1,884.81 | |
| | Total Liabilities | | | |
| | | 2,871.00 | 2,183.32 | |
| | TOTAL EQUITY AND LIABILITIES | 9,440.94 | 4,438.16 | |

Avalon Technologies limited (formerly known as Avalon Technologies Private Limited) CIN:U30007TN1999PLC043479

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Notes:

2. STATEMENT OF STANDALONE CASH FLOWS

(Rs. In Millions)

| | (Rs. In Millions) | | |
|----------|--|----------------|----------------|
| a | n d | As at | As at |
| S.No | Particulars | March 31, 2023 | March 31, 2022 |
| | | Audited | Audited |
| A | Cash flow from operating activities | 204.22 | 264.20 |
| | Net profit before tax and extraordinary items | 384.33 | 364.38 |
| | Adjustments for: | 126.06 | 122.25 |
| | Finance costs recognised in profit or loss | 126.06 | 123.35 |
| | Interest Income recognised in profit or loss | (14.59) | (17.26) |
| | Dividend Income recognised in profit or loss | (17.86) | (12.20) |
| | (Gain) / Loss on disposal of property, plant and equipment | 1.74 | (1.13) |
| | Allowance for expected credit loss | 1.74 | 9.72 |
| | Employee Share Based Payment | 0.86 | - 56.56 |
| | Depreciation and Amortisation | 48.70 | 56.56 |
| | Impairment of property, plant and equipment | - (0.06) | - (7.44) |
| | Provision for Gratuity | (8.86) | (7.44) |
| | Provision for Leave Encashment | (7.29) | (4.86) |
| | Amount no longer payable written back | (15.85) | - |
| | Net foreign exchange (gain) / loss - Unrealised | 48.66 | 24.53 |
| | N | 545.90 | 535.65 |
| | Movements in working capital: | 00.14 | 220.74 |
| | (Increase) / decrease in trade and other receivables | 89.14 | 230.74 |
| | (Increase) / decrease in inventories | (592.12) | (393.43) |
| | (Increase) / decrease in other assets | (218.45) | (205.56) |
| | Increase / (decrease) in trade payables | 96.66 | (93.83) |
| | Increase / (decrease) in provisions | 27.82 | 19.09 |
| | Increase / (decrease) in other liabilities | (20.77) | (32.28) |
| | Cash generated from operations | (71.82) | 60.38 |
| | Income Tax paid | (116.75) | (102.86) |
| | Net cash generated by operating activities | (188.57) | (42.48) |
| В | Cash flow from investing activities | | |
| | (Acquisition)/Proceeds from sale of property, plant and equipment | (188.53) | (69.88) |
| | Interest received | 14.59 | 17.26 |
| | Dividend income | 17.86 | 12.20 |
| | Investments/Loans made during the year | (0.00) | (11.00) |
| | Net cash used in investing activities | (156.08) | (51.42) |
| С | Cash flow from financing activities | | |
| | Proceeds from issue of shares | 798.24 | |
| | Receipt of Share Application Money from Anchor Investors | 4,016.28 | - |
| | Proceeds from Non current Borrowings | 82.31 | 179.05 |
| | Repayment of Non-Current Borrowings | (55.81) | (79.91) |
| | Proceeds/Repayment of Current Borrowings | (166.10) | (75.69) |
| | Repayment of Lease liability | (11.61) | (8.21) |
| | Dividend paid on Preference Shares | (3.50) | (3.50) |
| | L | (3.30) | |
| | Refund of share application money | (170.52) | (0.01) |
| | Interest paid Net cash used in financing activities | (170.53) | (107.68) |
| | rvet cash used in imancing activities | 4,489.28 | (95.95) |
| | Net increase in cash and cash equivalents | 4,144.63 | (189.85) |
| | Cash and cash equivalents at the beginning of the year | 52.91 | 243.32 |
| | Effects of exchange rate changes on the balance of cash and cash equivalents | 1.71 | (0.56) |
| | held in foreign currencies | | |
| <u> </u> | Cash and Cash equivalents at the end of the year | 4,199.25 | 52.91 |

Avalon Technologies Limited

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Notes to Statement of Standalone financial results for the quarter and year ended March 31, 2023

Notes:

- 3 Subsequent to the year end, Avalon Technologies Limited ("the Company") has completed the Initial Public Offering of 19,839,446 equity shares of face value of ₹2 each at an issue price of ₹436 per equity share, consisting of a fresh issue of 7,339,449 equity shares aggregating to ₹3,200 Million and an offer for sale of 12,499,997 equity shares aggregating to ₹5,450 Million. The equity shares of the Company were listed on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) w.e.f April 18, 2023.
 - Accordingly, the above Statement of Standalone Financial Results for the quarter and year ended March 31, 2023 ("the Statement") are drawn up for the first time in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015,(" the Listing Regulations") as amended.
- The Company has adopted Indian Accounting Standards from the year ended March 31, 2023 with the date of transition as April 1, 2021. Accordingly, the above financial results have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards ("Ind AS"), prescribed under Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India and in compliance with Regulation 33 of Listing Regulations.
- The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on May 26, 2023. The Auditors have carried out an audit of the results for the year ended March 31, 2023 and has issued an unmodified opinion thereon.
- (a) The Standalone Financial Results for the quarters ended March 31 2023 and March 31 2022 is the balancing figure between the audited figures in respect of the full financial year and the unpublished year to date figures up to the third quarter of the respective financial year, which has not been subject to an audit or review by the Statutory Auditors. Further, the Standalone Financial Results for the quarter ended December 31, 2022 has also not been subject to an audit or review by the Statutory Auditors. However, the management has exercised necessary diligence to ensure that the financial results for these periods provide a true and fair view of the Company's affairs.
 - (b) The Standalone Financial Results for the year ended March 31, 2022, has been prepared by the management of the Company by following the mandatory exceptions and optional exemptions available as per Ind AS 101 for the transition date of 1st April 2021 and after making suitable adjustments in respect of recognition and measurement principles based on the respective audited standalone financial statements as at and for the year ended March 31, 2022 which were prepared in accordance with the Indian GAAP and approved by the Board of Directors.
- The Company operates in only one reportable business segment i.e. providing Electronics Manufacturing Services (EMS) with capabilities in printed circuit board assembly, custom cable and wire harnesses, etc., as determined by the chief operating decision maker, in accordance with Ind AS 108 "Operating Segments".

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Notes to Statement of Standalone financial results for the quarter and year ended March 31, 2023

- 8 (a) The Shareholders in their extra-ordinary general meeting of the Company held on June 27, 2022 approved sub-division of each fully paid up equity share of nominal value of ₹100/-, into fifty equity shares having a face value of ₹2/- each. As a result of the same, the issued share capital has changed from 1,59,667 Equity Shares of ₹100/- each to 79,83,350 Equity Shares of ₹2/- each. Consequently, the Authorised Share Capital of the Company is changed to ₹220 millions divided into 8,50,00,000 Equity Shares of ₹2 each and 5,00,000 Preference Shares of ₹100/-each.
 - (b) As per recommendation of the Board of Directors in their meeting held on June 24, 2022 and approval of the shareholders dated June 27, 2022 the Company has issued 4,79,00,100 bonus equity shares of face value of ₹2/- each in ratio of 6:1 (i.e. 6 Bonus Shares for every 1 Equity Share), which were allotted to the shareholders on June 27, 2022. Consequently, the issued, subscribed and paid-up share capital has increased to ₹111.76 millions comprising of 5,58,83,450 equity shares of face value of ₹2/- each.

As required under Ind AS 33 "Earnings per share" the effect of sub-division [(a) above] and bonus issue [(b) above] has been adjusted retrospectively for the purpose of computing earnings per share for all the periods presented.

- (c) Pursuant to the resolution passed in the extra-ordinary general meeting of the company held on February 8, 2023, 350,000 convertible preference shares of ₹100/- each has been converted into 97,796 equity shares of ₹2/- each.
- (d) The Company has also completed two pre-IPO placements during the year aggregating to ₹1,600 Million, consisting of ₹800 million of primary issuance and Rs 800 million of secondary share sales. The first pre-IPO issue consisted of 7,98,339 Equity shares of ₹2 each at ₹375.78 per share and the second pre-IPO issue consisted of 11,73,543 Equity shares of ₹2 each at ₹426.06 per share.
- 9 Cash and Cash Equivalents includes ₹4016.28 Million being the amount received from Anchor investors in connection with the IPO that was held in escrow account as at the year end, as required under the extant SEBI Regulations in this regard.
- 10 Reconciliation of net profit and equity between financial results as per Ind AS and as previously reported under 'Previous GAAP' as at March 31, 2022 and for quarter/ year then ended are as under;

Reconciliation of total equity between previous GAAP and Ind AS

| Particulars | As at March 31, 2022 |
|---|----------------------|
| Total equity (shareholders' funds) under previous GAAP | 2,363.73 |
| Ind AS Adjustments | |
| Allowance for Expected Credit Loss on Trade Receivables | 0.65 |
| Accounting for Leases as per Ind AS 116 | (3.01) |
| Measurement of Financial Liabilities at Amortised Cost | 0.22 |
| Measurement of Financial Assets at amortised cost | (0.01) |
| Reclassification of Preference Share Capital | (35.00) |
| Deferred Tax Adjustments on the above (net) | 2.14 |
| Impact of errors/ prior period errors: | |
| - Valuation of Inventory | (90.03) |
| - Income tax for earlier years | 16.16 |
| Total adjustment to equity | (108.88) |
| Total equity under Ind AS | 2,254.85 |

Avalon Technologies Limited

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Notes to Statement of Standalone financial results for the quarter and year ended March 31, 2023

Reconciliation of total comprehensive income

| Particulars | Quarter ended March 31, 2022 | For the year ended March 31, 2022 |
|---|---------------------------------|--------------------------------------|
| | Refer Note 6a | |
| Profit as per previous GAAP | 74.37 | 279.67 |
| Ind AS Adjustments | | |
| Allowance for Expected Credit Loss on Trade Receivables | 0.42 | 1.66 |
| Accounting for Leases as per Ind AS 116 | (0.75) | (3.01) |
| Measurement of Financial Liabilities at Amortised Cost | (0.09) | (0.48) |
| Measurement of Financial Assets at amortised cost | 0.00 | - |
| Reclassification of Preference Dividend | (0.88) | (3.50) |
| Deferred Tax Adjustments on the above (net) | 0.39 | 0.47 |
| Impact of errors/ prior period errors: | | |
| - Valuation of Inventory | (1.87) | (1.87) |
| - Income tax for earlier years | 16.16 | 16.16 |
| - Measurement of Deferred Tax Assets/ Liabilities | (15.09) | (15.09) |
| Total adjustments to P&L | (1.71) | (5.66) |
| Total comprehensive income under Ind AS | 72.66 | 274.01 |

- Number of employee stock options granted and outstanding as at March 31, 2023 is 17,79,750. No options were due for exercise during the quarter and year ended March 31, 2023.
- 12 The previous period figures have been re-grouped wherever necessary to conform to current period's presentation.

For Avalon Technologies Limited

KUNHAM Digitally signed by KUNHAMED BICHA Date: 2023.05.26 20:48:23 +05'30'

Chennai

Dated: May 26, 2023

Kunhamed Bicha Chairman & Managing Director



Independent Auditor's Report on the Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

To The Board of Directors of Avalon Technologies Limited

Report on the audit of the Standalone Financial Results

Opinion

We have audited the accompanying Statement of Standalone Financial results of Avalon Technologies Limited ("the Company") for the year ended March 31, 2023 ("the Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended (the 'Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us, the Statement;

- 1. is presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- 2. gives a true and fair view, in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards and other accounting principles generally accepted in India, of the net profit, other comprehensive income and other financial information of the Company for the year ended March 31, 2023.

Basis for Opinion:

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Companies Act, 2013, as amended ('the Act'). Our responsibilities under those Standards are further described in the "Auditors' Responsibilities for the Audit of the Standalone Financial Results" section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the Statement under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Management's Responsibility for the Standalone Financial Results

The Statement has been prepared on the basis of the annual standalone financial statements. The Board of Directors of the Company are responsible for the preparation and presentation of the Statement that gives a true and fair view of the net profit and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgements and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

Varma & Varma

Chartered Accountants

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of standalone financial statements on whether the company has adequate internal financial controls with reference to standalone financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Director's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure, and content of the Statement, including the disclosures, and whether the Statement represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Varma & Varma

Chartered Accountants

Other Matters

- (a) Attention is invited to Note No.6 (a) to the Statement. As stated therein, the Statement includes the results for the Quarters ended March 31 2023 and March 31 2022 being the balancing figure between the audited figures in respect the full financial year and the unpublished year to date figures up to the third quarter of the respective financial year, which has not been subject to audit or review by the Statutory Auditors. Further, the Statement also includes the results for the Quarter ended December 31, 2022 which has not been subject to audit or review by us.
- (b) The comparative financial information of the company for the year ended March 31 2022 included in the Statement are based on the previously issued statutory financial statements prepared in accordance with the Companies (Accounting Standards) Rules, 2006, audited by the predecessor auditor who has given an unmodified opinion on those financial statements vide their report dated 4th May, 2022 and have been restated by the company to comply with Ind AS. Adjustments to the said comparative financial information for the differences in Accounting Principles adopted by the Company on transition to the Ind AS have been audited by us.

Our opinion is not modified in respect of the above matters.

For Varma & Varma **Chartered Accountants** FRN. 004532S

POONJAR RAMA Digitally signed by POONJAR RAMA PRASANNA VARMA

PRASANNA VARMA Date: 2023.05.26 20:52:31 +05'30'

P.R.Prasanna Varma **Partner** M. No. 025854

UDIN: 23025854BGRHXN3042

Place: Chennai Date: 26th May 2023



Independent Auditor's Report on the Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

To The Board of Directors of Avalon Technologies Limited

Report on the audit of the Consolidated Financial Results

Opinion

We have audited the accompanying Statement of Consolidated Financial results of Avalon Technologies Limited (hereinafter referred to as the "Holding Company") and its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group") for the year ended March 31, 2023 ("the Statement"), attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of report of other auditor on separate audited financial statements of a subsidiary, the Statement:

a. include the financial results of the following entities.

| Avalon Technologies Limited, India | Holding Company |
|---|-------------------------|
| Avalon Technology and Services Private Limited, India | Wholly Owned Subsidiary |
| Sienna Ecad Technologies Private Limited, India | Wholly Owned Subsidiary |
| ABV Electronics Inc (D/B/A Sienna Corporation), United States of America | Wholly Owned Subsidiary |

b. is presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and

c. gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards, and other accounting principles generally accepted in India, of consolidated net profit and other comprehensive income and other financial information of the Group for the year ended March 31, 2023.

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Varma & Varma

Chartered Accountants

Basis for Opinion:

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Companies Act, 2013, as amended ('the Act'). Our responsibilities under those Standards are further described in the "Auditors' Responsibilities for the Audit of the Consolidated Financial Results" section of our report. We are independent of the Group in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the Statement under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained, along with the consideration of report of the other auditor referred to in sub paragraph no. (c) of the "Other Matters" paragraph below, is sufficient and appropriate to provide a basis for our audit opinion.

Management's Responsibility for the Consolidated Financial Results

The Statement has been prepared on the basis of the annual consolidated financial statements.

The Holding Company's Management and the Board of Directors are responsible for the preparation and presentation of the Statement that give a true and fair view of the consolidated net profit and other comprehensive income and other financial information of the Group in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Management and Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of each company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the Statement by the Management and the Board of Directors of the Holding Company, as aforesaid.

In preparing the consolidated annual financial results, the respective Management and the Board of Directors of the companies included in the Group are responsible for assessing the ability of each company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.



The respective Board of Directors of the companies included in the Group is responsible for overseeing the financial reporting process of each company.

Auditor's Responsibilities for the Audit of the Consolidated Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of Consolidated financial statements on whether the company has adequate internal financial controls with reference to Consolidated financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Director's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



- Evaluate the overall presentation, structure, and content of the Statement, including the disclosures, and whether the Statement represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial results/ financial statements of the entities within the Group to express an opinion on the Statement. We are responsible for the direction, supervision and performance of the audit of financial results/ financial statements of such entities included in the Statement of which we are the independent auditors. For the other entities included in the Statement, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion. Our responsibilities in this regard are further described in sub paragraph no. (c) of the "Other Matters" paragraph in this audit report.
- We communicate with those charged with governance of the Holding Company and such other entities included in the Statement of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- We also provide those charged with governance with a statement that we have complied
 with relevant ethical requirements regarding independence, and to communicate with
 them all relationships and other matters that may reasonably be thought to bear on our
 independence, and where applicable, related safeguards.
- We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

Other Matters

- (a) Attention is invited to Note No.6 (a) to the Statement. As stated therein, the Statement includes the results for the Quarters ended March 31 2023 and March 31 2022 being the balancing figure between the audited figures in respect the full financial year and the unpublished year to date figures up to the third quarter of the respective financial year, which has not been subject to audit or review by the Statutory Auditors. Further, the Statement includes the results for the Quarter ended December 31, 2022 which has not been subject to audit or review by us.
- (b) The comparative financial information of the company for the year ended March 31 2022 included in the Statement are based on the previously issued statutory financial statements prepared in accordance with the Companies (Accounting Standards) Rules, 2006, audited by the predecessor auditor who has given an unmodified

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opinion on those financial statements vide their report dated 4th May, 2022 and have been restated by the company to comply with Ind AS. Adjustments to the said comparative financial information for the differences in Accounting Principles adopted by the Company on transition to the Ind AS have been audited by us.

(c) The financial information in respect of the subsidiary of the Company incorporated in the United States of America (whose financial statements reflects total Assets of Rs. 2,343.54 million as at 31 March 2023; total Revenues of Rs. 5,456.46 million and Net Cash outflows amounting to Rs. 6.68 million for the year ended on that date) included in the Statement are based on the Special Purpose Standalone Ind AS financial Statements of the said subsidiary prepared by the management based on the financial statements prepared in accordance with the US GAAP audited by the said subsidiary's auditor which have been restated by the Company to comply with Ind AS. The audit report of the other auditor on the financial statements of the subsidiary prepared in accordance with the US GAAP for the year ended March 31, 2023, expressed an unmodified opinion on those financial statements. Adjustments to the said financial information of the subsidiary for the differences in accounting principles adopted by the Company on transition to the Ind AS have been audited by us as stated in our report on the Special Purpose Standalone Ind AS financial Statements of the said subsidiary for the year ended March 31, 2023. Our opinion, insofar as it relates to the amounts included in respect of such subsidiary (other than the adjustments arising on transition to Ind AS that has been audited by us) is based solely on the report of the other auditor.

Our opinion is not modified in respect of the above matters.

For Varma & Varma **Chartered Accountants** FRN. 004532S

PRASANNA **VARMA**

Digitally signed by POONJAR RAMA POONJAR RAMA PRASANNA VARMA Date: 2023.05.26 20:53:12 +05'30'

P.R.Prasanna Varma **Partner** M. No. 025854

UDIN: 23025854BGRHXO5019

Place: Chennai Date: 26th May 2023 BSE: 543896 | NSE: AVALON |

AVALON TECHNOLOGIES LIMITED

PRESS RELEASE

Avalon Technologies Limited reports Q4 FY23 results Revenue up 30% YoY; EBITDA up 74% YoY

Chennai, May 26, 2023: AVALON TECHNOLOGIES LIMITED ("Avalon"), a leading player in the Electronics Manufacturing Services (EMS) industry announced its audited financial results for the fourth quarter and financial year ending March 31, 2023.

Financial Summary of Q4 FY23

| Particulars (INR Cr) | Q4 FY23 | Q4 FY22 | YoY Growth | Q3 FY23 | QoQ Growth |
|--------------------------------|---------|---------|---------------|---------|---------------|
| Revenue from Operations | 271.8 | 209.7 | 29.6% | 232.7 | 16.8% |
| Total Income | 275.6 | 213.2 | 29.3% | 233.9 | 17.8% |
| EBITDA | 41.1 | 23.6 | 74.2% | 20.2 | 103.5% |
| EBITDA Margin (%) | 15.1% | 11.2% | 388 bps | 8.7% | 644 bps |
| PAT | 22.7 | 10.7 | 113.1% | 5.7 | 296.1% |
| PAT Margin (%) | 8.2% | 5.0% | 324 bps | 2.5% | 579 bps |

Q4 FY23 Financial Highlights

- Revenue up by 29.6%(YoY) & 16.8%(QoQ)
- EBITDA at INR 41.1 Cr; up by 74.2% (YoY) & 103.5%(QoQ)
- PAT at INR 22.7 Cr; up by 113.1% (YoY)

Financial Summary of FY23

| Particulars (INR Cr) | FY23 | FY22 | YoY Growth |
|-------------------------|-------|-------|---------------|
| Revenue from Operations | 944.7 | 840.7 | 12.4% |
| Total Income | 959.1 | 851.7 | 12.6% |
| EBITDA | 112.8 | 97.5 | 15.6% |
| EBITDA Margin (%) | 11.9% | 11.6% | 34 bps |
| PAT | 52.5 | 67.5 | 10.6%* |
| PAT Margin (%) | 5.5% | 5.6%* | -10 bps |

^{*}Calculated excluding the exceptional item of INR 19.99 Cr received in FY22 pertaining to Paycheck Protection Program ('Covid support') given by USA Govt.

FY23 Financial Highlights (YoY%)

- Revenue up by 12.4% (YoY)
- EBITDA at INR 112.8 Cr; up by 15.6% (YoY)
- PAT at INR 52.5 Cr; up by 10.6% (YoY)

Commenting on the Q4 and FY23 results, Mr. Kunhamed Bicha, Chairman & Managing Director, Avalon Technologies Limited, said, "Today marks a significant milestone for our company as we present our first earnings report since going public. The strong support from the investors for the IPO during tough market conditions was very heartening, and we will strive to repose the faith that the investors have placed in the Company.

The performance in Q4 FY23 was in line with our expectations, with a revenue growth of 30%. This growth was driven by momentum across various segments. We acquired marquee clients & projects over the past six months. Given the nature of our business, these clients typically take 9-12 months to ramp up, and we anticipate order book & revenue build up from these customers later during this fiscal year. We made some significant wins in the aerospace segment, partnering with major industry players. We foresee growth in this segment in the short to medium term. Also, we continue to make inroads in the Clean energy segment, which is one of our key growth drivers.

Conservatively, we are looking to double our revenue over the next three years. And as we continue to grow, we are setup for success in the long run, supported by our: (1) optimal mix of customer base across India, US & other geographies; (2) optimal balance between profitability & growth with thoughtful investments on product manufacturing capabilities; and (3) optimal mix of today's established industries like Industrial, Mobility & Communication and tomorrow's emerging industries like Clean energy. I express my gratitude for your unwavering support and confidence in our company. Together, we are poised for an exceptional journey of growth and success."

About Avalon Technologies

Avalon Technologies Limited is one of India's leading fully integrated Electronic Manufacturing Services (EMS) companies with end-to-end operations in delivering box build solutions in India, with a focus on high value precision engineered products. Through a unique global delivery model, Avalon provides a full stack product and solution suite, right from printed circuit board design and assembly to end-to-end box build of electronic systems. Avalon is the only Indian EMS player to have full-fledged manufacturing facilities in the US, facilitating their unique global delivery model. Avalon creates value for customers in a multitude of industries including clean energy, transportation, industrials, communication and medical devices.

For more details on Avalon Technologies, please visit: <u>Electronic Manufacturing Services in India | EMS Company (avalontec.com)</u>

Safe Harbour Statement

Certain matters discussed in this Document may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Document.

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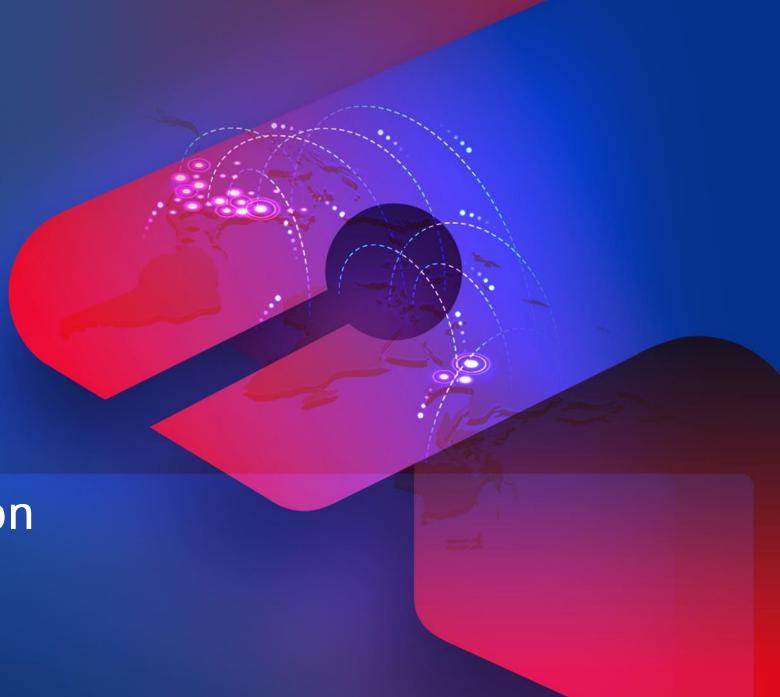
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May 2023

Earnings Presentation Q4 & FY23



Disclaimer

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Message from Chairman & Managing Director

"Today marks a significant milestone for our company as we present our first earnings report since going public. The strong support from the investors for the IPO during tough market conditions was very heartening, and we will strive to repose the faith that the investors have placed in the Company.

The performance in Q4 FY23 was in line with our expectations, with a revenue growth of 30%. This growth was driven by momentum across various segments. We acquired marquee clients & projects over the past six months. Given the nature of our business, these clients typically take 9-12 months to ramp up, and we anticipate order book & revenue build up from these customers later during this fiscal year. We made some significant wins in the aerospace segment, partnering with major industry players. We foresee growth in this segment in the short to medium term. Also, we continue to make inroads in the Clean energy segment, which is one of our key growth drivers.

Conservatively, we are looking to double our revenue over the next three years. And as we continue to grow, we are setup for success in the long run, supported by our: (1) optimal mix of customer base across India, US & other geographies; (2) optimal balance between profitability & growth with thoughtful investments on product manufacturing capabilities; and (3) optimal mix of today's established industries like Industrial, Mobility & Communication and tomorrow's emerging industries like Clean energy. I express my gratitude for your unwavering support and confidence in our company. Together, we are poised for an exceptional journey of growth and success."

Kunhamed Bicha

Chairman & Managing Director



AVALON – AT A GLANCE

One of the India's Leading Fully Integrated EMS Company with a Global Delivery Footprint



14* Manufacturing units across US / India



Hybrid Manufacturing Operations



560k+* sq.ft. Design & Manufacturing Facilities



Located in SEZ and DTA



One stop shop for all EMS services



100 %



Avalon Technologies & Services Pvt Ltd, India

99.9 %



Sienna ECAD Technologies Pvt Ltd, India 100 %



ABV Electronics Inc., US

One of the leading India EMS player

FY23 metrics

27.8%

Return on Capital Employed 11.9%

EBITDA Margin

5.5%

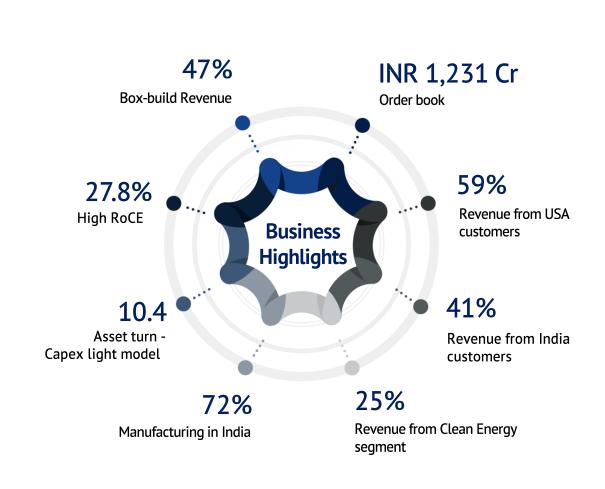
PAT Margin



Source: F&S report. Percentages have been rounded of to the nearest whole number.

^{*} Includes two new plants under construction at Chennai

Business Highlights



Key events

On the Aerospace segment, won new businesses from world's largest aerospace conglomerate including factory transfer projects

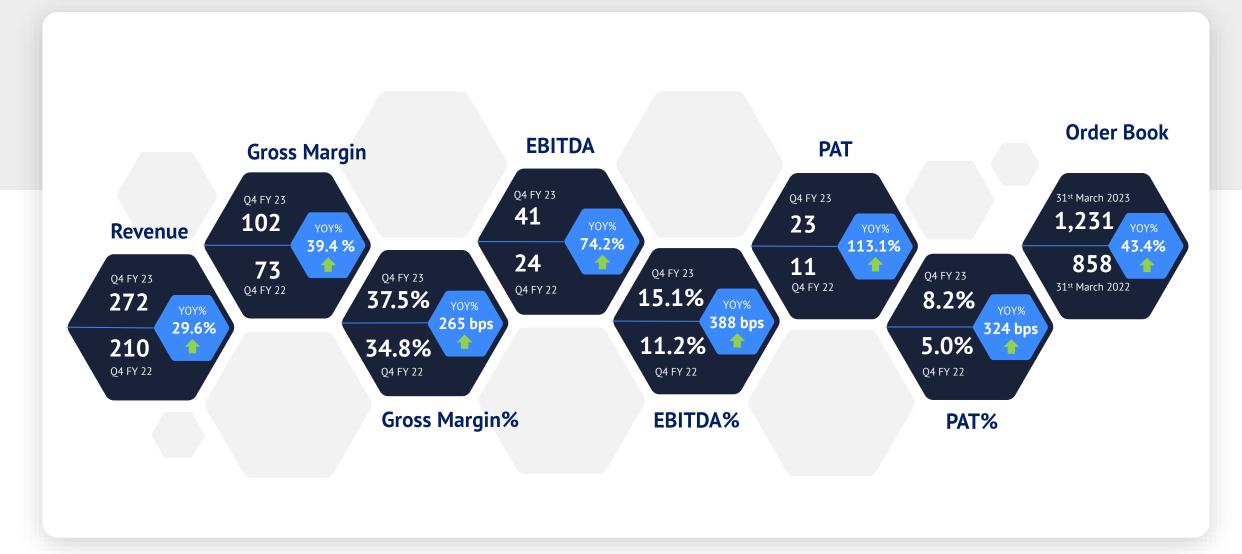
On the Clean energy segment, progress made through the signing of Letter of Intent & Contracts with emerging industry pioneers, supporting them in delivering their business

Received 'Premier Award' from Raytheon Technologies for performance in 2022 and overall excellence in Cost Competitiveness and Collaboration & Customer Service

Commenced expansion of two manufacturing plants with total area of approx. 1.6 lakh sqft at MEPZ-Chennai. This will predominantly be utilized for big box builds

Financial Highlights – Q4FY23

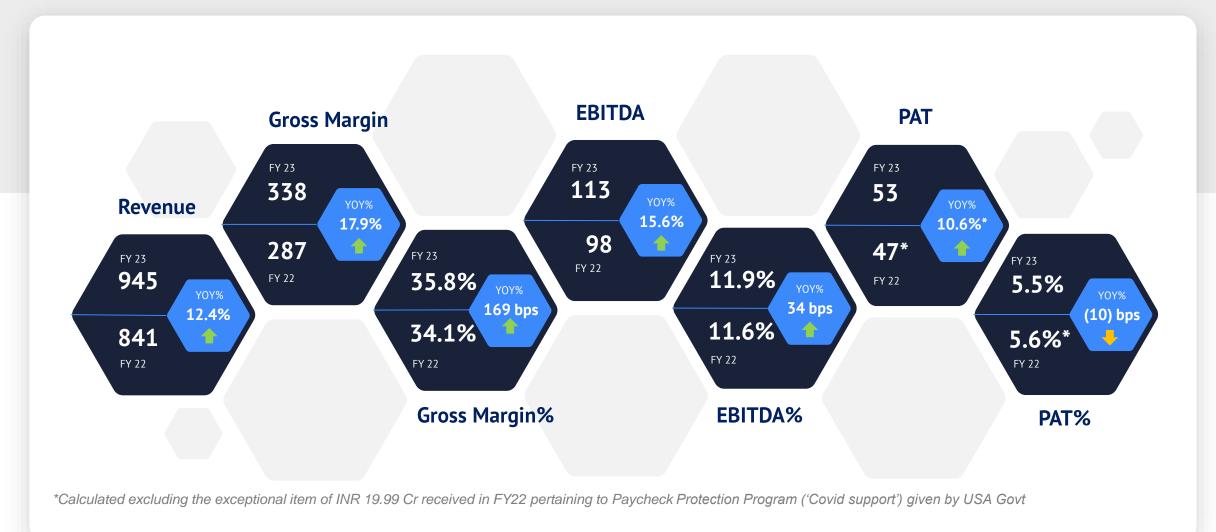
(INR Cr.)





Financial Highlights - FY23

(INR Cr.)

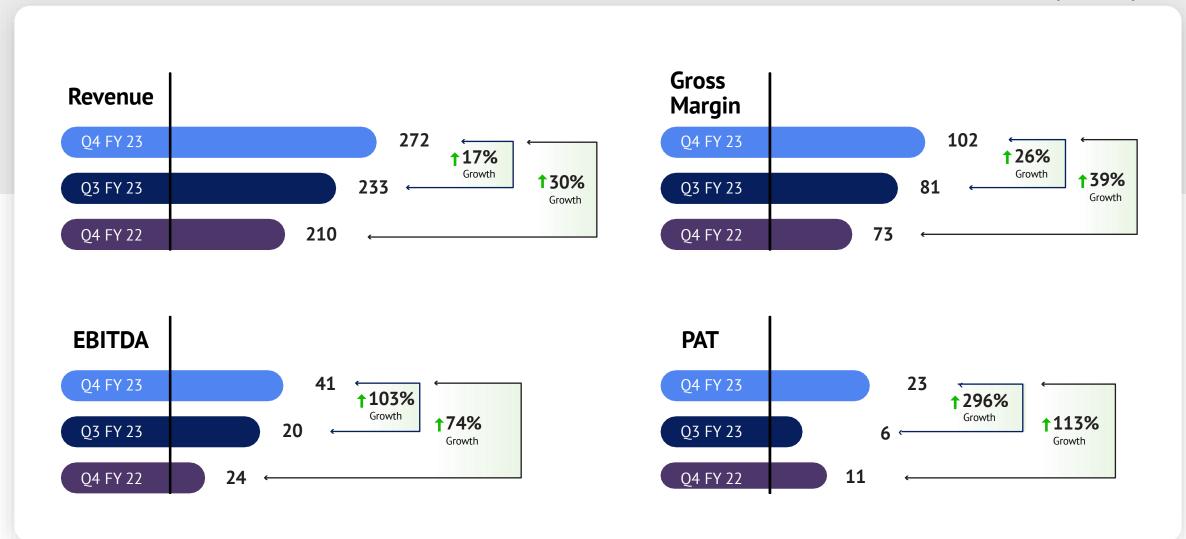




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Financial Highlights - Q4 FY23

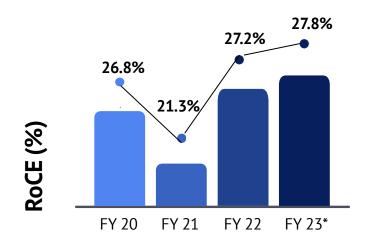
(INR Cr.)

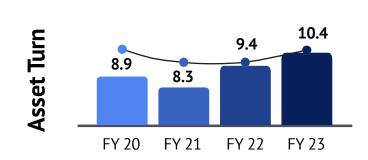


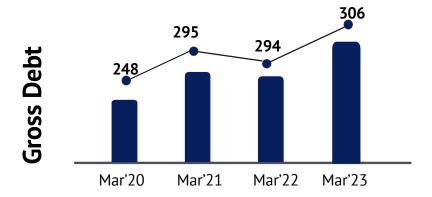


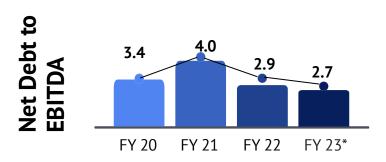
Financial Metrics - I

(INR Cr.)





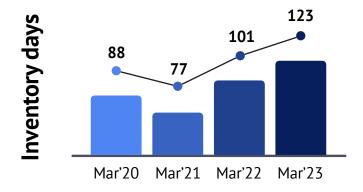


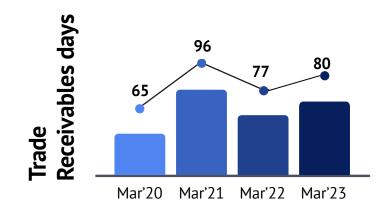


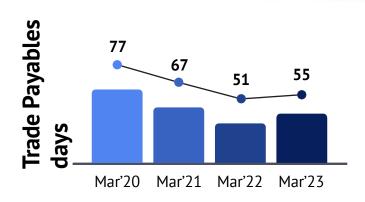
*Calculated excluding IPO cash proceeds



Financial Metrics - II





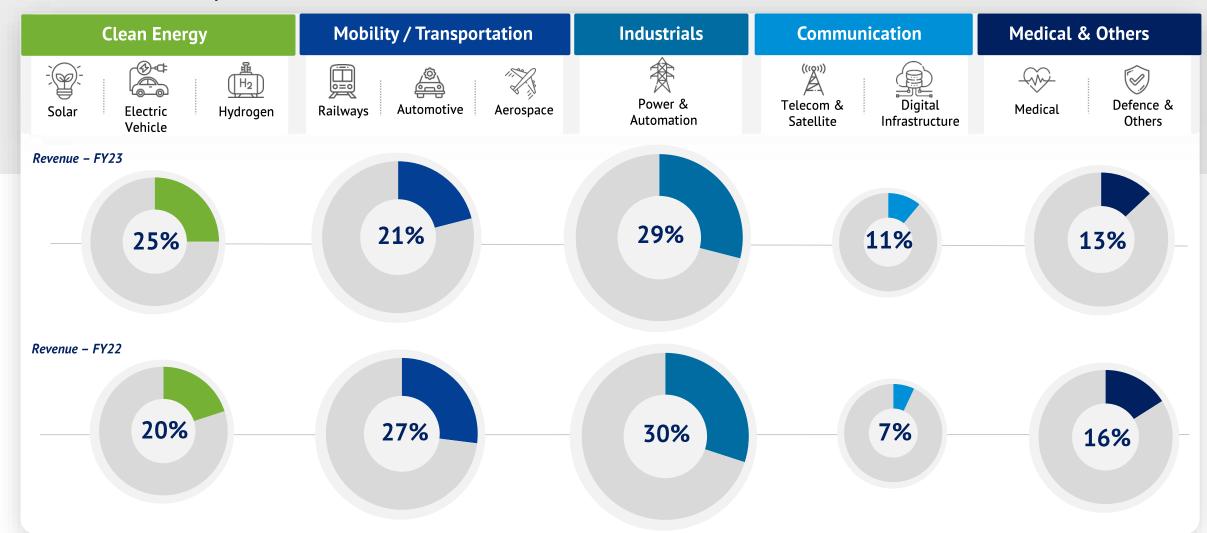






Global Customer Relationships

Presence across Multiple Industries with a Diversified Customer Base





Global Customer Relationships

Revenue split based on Customer geography

FY 2023

INDIA – 41%

US - 59%

FY 2022

INDIA – 38%

US - 62%



Industry Outlook

Key Drivers

Emerging sectors to drive growth

- Solar
- Hydrogen
- Electric Vehicles

Mfg. moving to US and India

- "China+1" strategy
- US-China trade war

Rising share of EMS manufacturing

• EMS Industry CAGR¹: 32.3%

Industry

Tailwinds

• Industry In-house CAGR¹: 21.4%

Growing Indian EMS market

Increasing new electronic applications

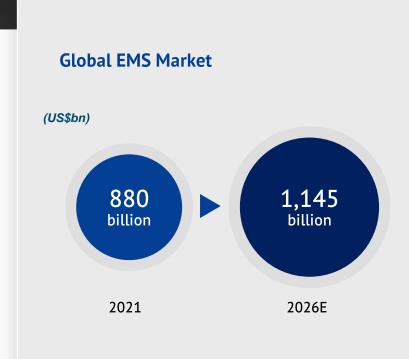
Source: F&S report. Mfg. - Manufacturing. Note: 1. CAGR over FY22 - 26E in India domestic production.

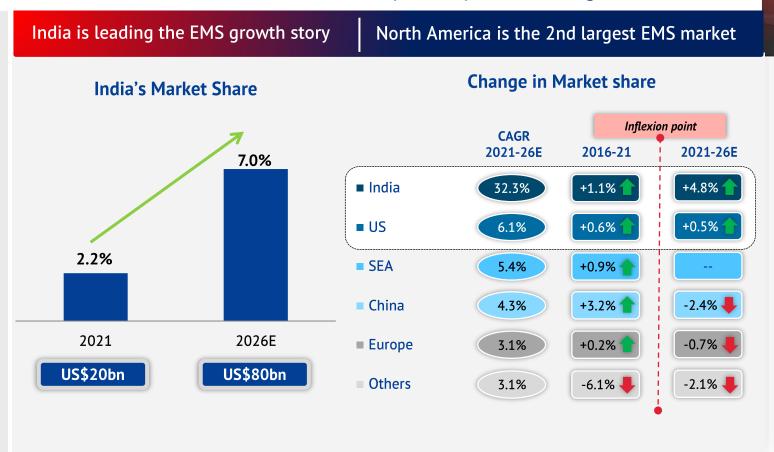


Industry Outlook

Sizeable and Growing Global EMS Market Opportunity

EMS market is poised for a robust growth across industries. India showcases unique competitive strengths





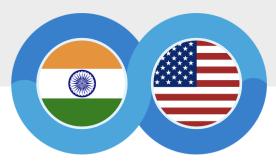
Source: F&S Report. Notes: Numbers have been rounded-off.



Our Growth Strategy

Optimal

Blend of



Geography

 Cater to world's fastest growing EMS markets
 India & US

onboarding

Customer Presence



59% USA

Capitalize on India
manufacturing and US

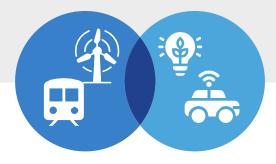
720/
729/

72% India

28% USA

Capitalize on hybrid manufacturing model

Combination of



Today's & Tomorrow's Industries

- Established businesses Collaborate, Grow wallet share via up-selling & cross-selling
- Sunrise sector Partner with emerging pioneers. Eg: Clean energy technology companies

Balance of



Profitability & Growth

- Focus on profitable growth
- Cater to
 - profitable segments. Eg: Aerospace
 - complex & mission critical product. Eg: Big box builds
- Win using integrated capabilities. Eg: Start with design services and reach box build

Income Statement

| Particulars | Q4 FY23 | Q4 FY22 | YoY Change | FY 2023 | FY 2022 | YoY Change |
|--------------------------|---------|---------|------------|---------|---------|------------|
| Revenue from Operations | 272 | 210 | 29.6% | 945 | 841 | 12.4% |
| Cost of Goods Sold | 170 | 132 | 28.8% | 607 | 554 | 9.5% |
| Gross Margin | 102 | 73 | 39.4% | 338 | 287 | 17.9% |
| Gross Margin (%) | 37.5% | 34.8% | 271 bps | 35.8% | 34.1% | 169 bps |
| Personnel Cost | 43 | 33 | 27.9% | 161 | 131 | 22.2% |
| Other Operating Expenses | 18 | 16 | 12.4% | 65 | 58 | 12.1% |
| EBITDA | 41 | 24 | 74.2% | 113 | 98 | 15.6% |
| EBITDA (%) | 15.1% | 11.2% | 388 bps | 11.9% | 11.6% | 34 bps |
| Depreciation | 5 | 5 | 7.7% | 20 | 18 | 9.2% |
| Finance Cost | 10 | 8 | 14.9% | 35 | 25 | 40.0% |
| Profit Before Tax (PBT) | 30 | 14 | 116.5% | 73 | 66 | 10.8% |
| Tax | 7 | 3 | 127.7% | 20 | 18 | 11.2% |
| Profit After Tax (PAT) | 23 | 11 | 113.1% | 53 | 67 | 10.6%* |
| PAT (%) | 8.2% | 5.0% | 324 bps | 5.5% | 5.6%* | (10) bps |

^{*}Calculated excluding the exceptional item of INR 19.99 Cr received in FY22 pertaining to Paycheck Protection Program ('Covid support') given by USA Govt



Balance Sheet

| Assets | FY23 | FY22 |
|----------------------------------|-------|------|
| Property, plant and equipment | 91 | 89 |
| Capital work in progress | 15 | 2 |
| Right-of-use / intangible assets | 37 | 25 |
| Financial assets | 5 | 5 |
| Other non current assets | 3 | 0 |
| Total non-current assets | 167 | 139 |
| Inventories | 318 | 233 |
| Trade receivables | 206 | 177 |
| Cash and cash equivalents | 422 | 10 |
| Other financial assets | 4 | 1 |
| Other current assets | 64 | 28 |
| Total current assets | 1,014 | 450 |
| Total assets | 1,180 | 589 |

| Equity and liabilities | FY23 | FY22 |
|-------------------------------|-------|------|
| Shareholder's equity | 537 | 89 |
| Borrowings | 66 | 74 |
| Lease liabilities | 29 | 17 |
| Other financial liabilities | 1 | 2 |
| Other non-current liabilities | 11 | 9 |
| Total non-current liabilities | 107 | 102 |
| Borrowings | 241 | 220 |
| Lease liabilities | 7 | 7 |
| Trade payables | 142 | 118 |
| Other financial liabilities | 91 | 13 |
| Other current liabilities | 56 | 41 |
| Total current liabilities | 536 | 399 |
| Total liabilities | 643 | 501 |
| Total equity and liabilities | 1,180 | 589 |



Cashflow Statement

| Particulars | Mar'23 | Mar'22 |
|---|--------|--------|
| Operating profit before working capital changes | 73 | 86 |
| Changes in working capital | (112) | (81) |
| Cash generated from operations | 6 | 28 |
| Direct taxes paid (net of refund) | (19) | (13) |
| Net Cash from Operating Activities (A) | (13) | 16 |
| Net Cash from Investing Activities (B) | (27) | (18) |
| Net Cash from Financing Activities (C) | 454 | (21) |
| Net Change in cash and cash equivalents | 414 | (24) |
| Closing Cash balance | 422 | 8 |



IPO Proceeds

(INR Cr.)

| Objects of the Issue | Amount to be utilized as per RHP | Utilization Amount as on 15 th May 2023* | Unutilized Amount as on 15 th May 2023 |
|---|----------------------------------|--|--|
| Debt repayment | 145 | 145 | 0 |
| Working Capital funding | 90 | 77 | 13 |
| General Corporate Purposes (Less: IPO Expenses) | 63 | 37 | 26 |
| Total | 298 | 259 | 39 |

*Unaudited



Avalon Group - Overview





Our Journey So Far

Diversified Business and Strong Growth Avenues



diversified product offering



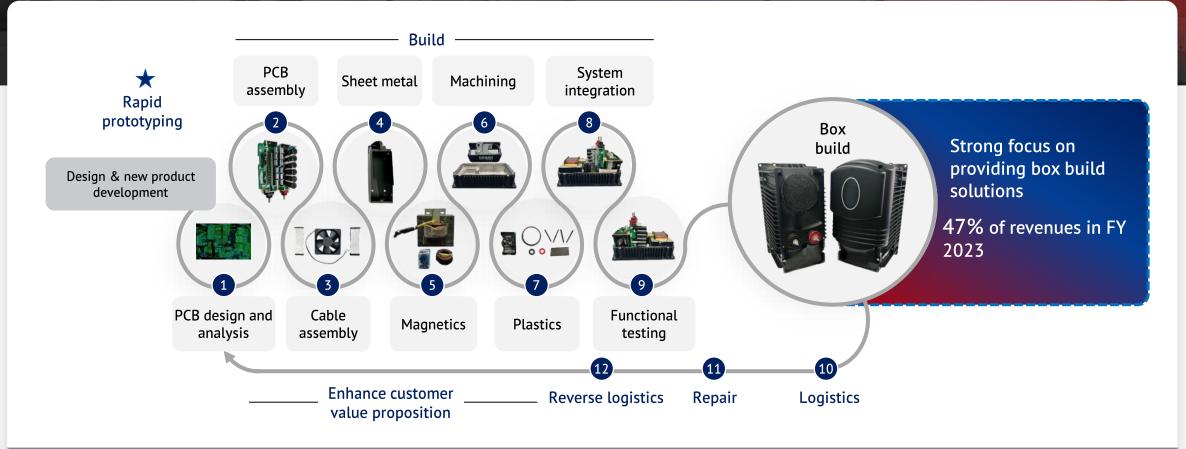
areas

www.avalontec.com

build solutions

Today

End-to-end Product Offering with Vertically Integrated Solutions - "One Stop Shop"



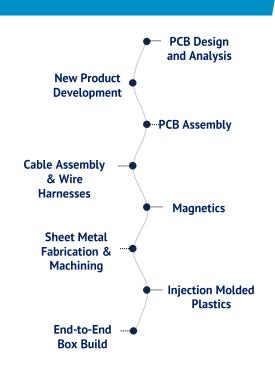
Each of the capabilities have contributed to Avalon becoming one of the leading EMS companies in India

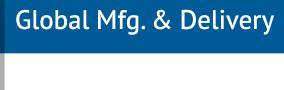


Why Avalon

Our Key Differentiators

Vertical Integration











Source: Note: 1. Revenue Contribution based on Geography.



Our Positioning

Avalon is Uniquely Positioned & Well Placed to Capture Growth in the EMS Industry

Diversified product portfolio

Diversified across multiple end use industries

Presence in high precision & long product lifecycle industries

Leaders in high mix flexible volume products

Only Indian EMS company with manufacturing facilities in the US

Unique competitive advantage

| The state of the s | | | | | No. / | | | 161 | | | | | 1000 | | |
|--|------|---|--------------|-----------------|-------|----------|------------------------|-------------|---------------------------------|---------|-----|-------------------------|-------------|----------------------|---------------|
| | | Service of | fering | | | | Industry | presence | | | | | | | |
| | Year | Design, Testing and PCBA ² | Box Build | Clean Energy | Auto | Railways | Aerospace & Defense | Industrials | Telecom (Commun- ication) | Medical | CEA | Vertical Integration | Global mfg. | Aftermarket services | Company focus |
| Avalon | 1999 | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | \checkmark | ✓ | 0 | ✓ | ✓ | \checkmark | B2B |
| Dixon Technologies India Ltd. | 1993 | ✓ | ✓ | 0 | 0 | 0 | 0 | 0 | 0 | ✓ | ✓ | 0 | 0 | ✓ | B2C |
| Amber Enterprises India Ltd | 1990 | ✓ | ✓ | 0 | ✓ | ✓ | 0 | 0 | 0 | 0 | ✓ | 0 | 0 | ✓ | B2B B2C |
| Elin Electronics Ltd | 1969 | ✓ | ✓ | 0 | ✓ | 0 | 0 | 0 | 0 | ✓ | ✓ | 0 | 0 | 0 | B2C |
| Syrma SGS Technology Ltd | 1978 | ✓ | 0 | ✓ | ✓ | 0 | 0 | ✓ | \checkmark | ✓ | ✓ | 0 | 0 | ✓ | B2B |
| Kaynes Technology India Ltd | | ✓ | ✓ | 0 | ✓ | ✓ | ✓ | ✓ | 0 | ✓ | ✓ | ✓ | 0 | ✓ | B2B B2C |
| Bharat FIH Ltd | | ✓ | ✓ | ✓ | ✓ | 0 | 0 | 0 | 0 | 0 | ✓ | ✓ | 0 | ✓ | B2C |
| SFO Technologies Pvt Limited | 1990 | ✓ | ✓ | 0 | ✓ | 0 | ✓ | ✓ | ✓ | ✓ | 0 | ✓ | 0 | ✓ | B2B |
| VVDN Technologies Pvt Ltd | | ✓ | 0 | 0 | 0 | 0 | 0 | ✓ | ✓ | 0 | 0 | 0 | 0 | 0 | В2В |

Source: F&S Report. Notes: CEA = Consumer Electronics and Appliances. 1. Others include Mobile phones, IT Hardware, Lighting, Energy, Power, etc.; 2. Design includes product / PCB Design.



Clean Energy

Avalon's Presence in Clean Energy, a Sunrise Sector for the EMS Industry which is Poised for Robust Growth

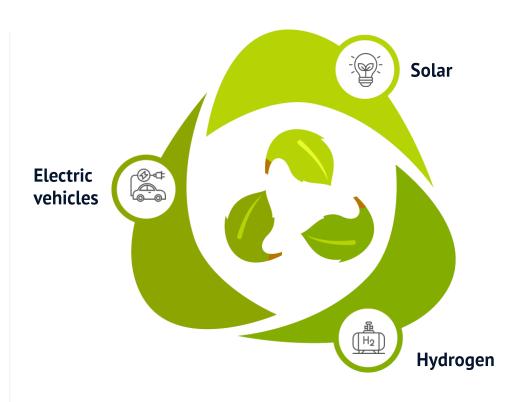
India plans to install 450GW of renewable energy capacity by 2030

Rising adoption of Electric Vehicles

Government schemes and incentives to promote clean energy adoption

Global transition towards carbon neutrality

Robust growth of the clean energy sector creating additional demand for electronic products driving the EMS industry



Avalon is operating in key product categories in the clean energy sector

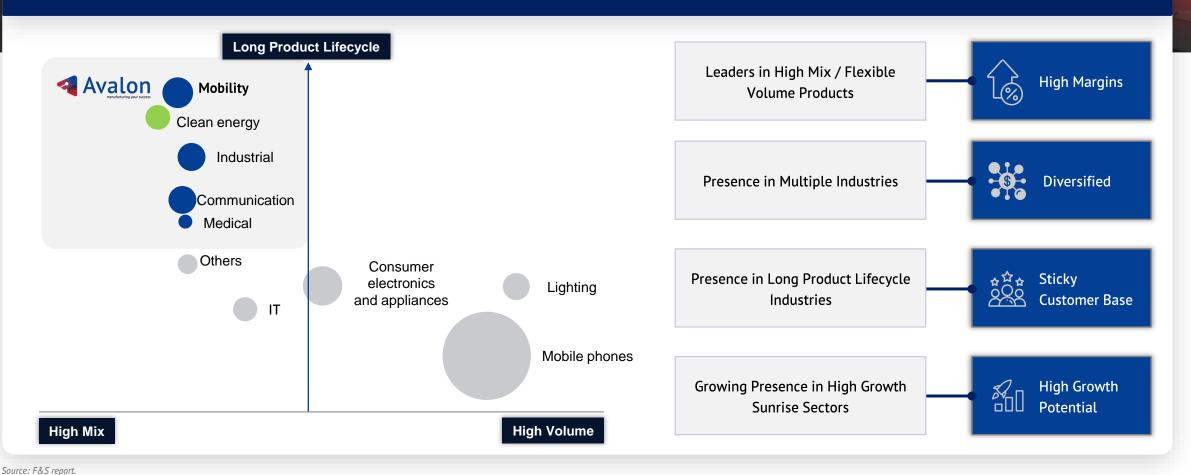




High Mix Products (1/2)

Leaders in High Mix Flexible Volume Products across Multiple Industries

High precision product offering across industries with long product development cycle & significant growth potential





28

High Mix Products (2/2)

Examples of Presence in High Mix & Long Product Development Cycle Products



Combustion liner

- Aerospace
- Assembled with 32 sheet metal child parts
- Combined with high temperature alloys
- Specialized welding processes
- Brazing and heat treatment



Piston assembly for fueling system

Industrials

- Intricate injection insert molding
- Ultrasonically welding seals
- Ensuring leak proof between fuel and non-fuel side plastics



Anti-collision signaling system Railways

- Conducted joint product development and prototyping for over 6 years (early 2009 to 2015)
- Highly critical and reliable product
- Significant barriers to entry for Railway Projects



Awards & Recognition

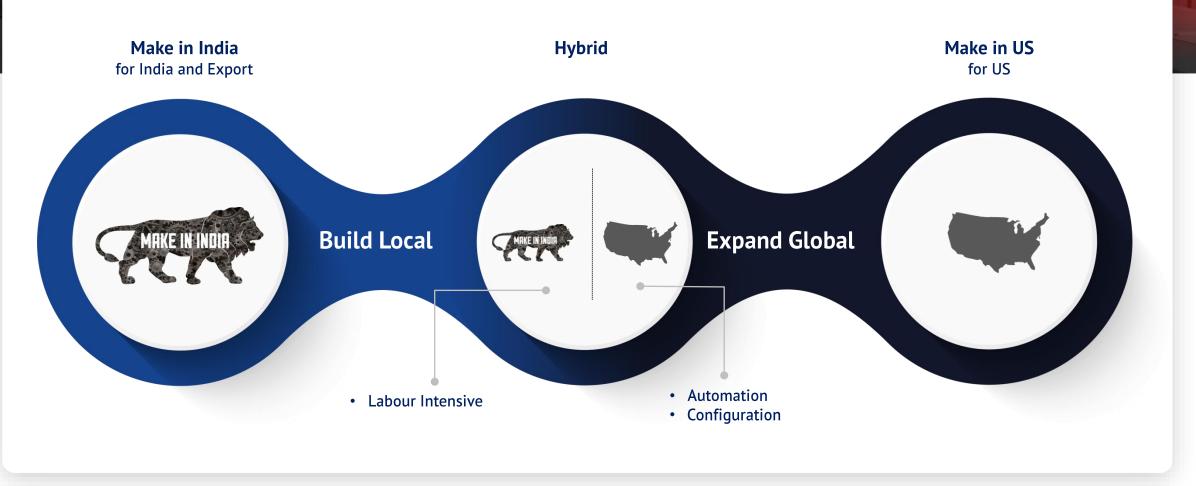
Numerous Awards Stand Testimony of Performance



Select customer awards for quality and customer satisfaction



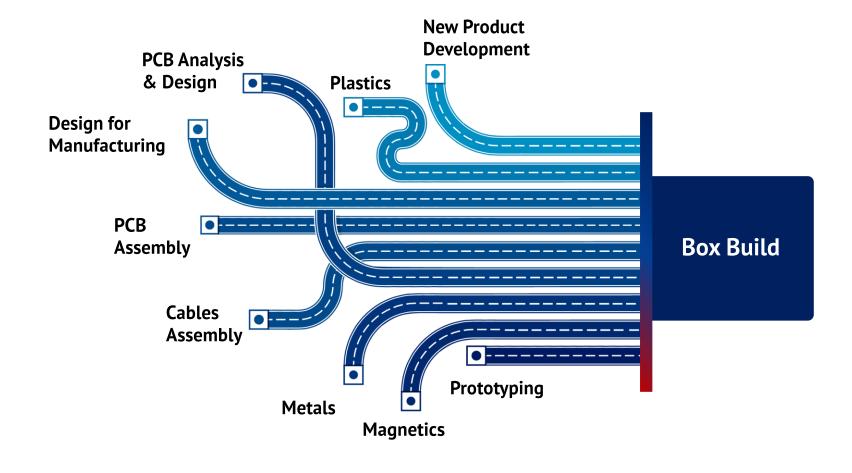
Client Delivery Model (1/2) Flexibility in manufacturing and leveraging Hybrid Model





Client Delivery Model (2/2)

Strong Focus on Up-selling and Cross-selling





Global Manufacturing Footprint Serve Customers Locally and Leverage Hybrid Model of Delivery

Global manufacturing presence with state-of-the-art manufacturing facilities



Accredited with Global Quality Standards and Certifications

















>560 k sq. ft. design & mfq. facilities

65 Production lines Operating 2 shifts

Buffer capacity to ramp up production

Notes: Numbers have been rounded-off, SMT = Surface Mount Technology; THT = Through Hole Tech aken by a qualified worker to perform a given task; 4. One of the facilities is located in Kanchipuram; 5. DTA = Domestic Tariff Area.



Avalon's Manufacturing Facilities















Key Management Personnel

Strong Management Team with Proven Track Record of Performance and Sound Cross-functional Expertise



Michael Robinson
Chief Operating Officer²

- Responsible for overall manufacturing operations in the US
- Holds a bachelor's degree in science from Worcester Polytechnic Institute, US
- Prior experience: Motorola Inc., Wconect LLC
- Co-invented "Battery Identification Apparatus"
 "Weldless Battery Pack" (both US-patented)



RM Subramanian
Chief Financial Officer

- Responsible for financial functions of Avalon Technologies Ltd. and its subsidiaries
- Holds a bachelor's degree in civil engineering from BITS and PGDM from IIM, Bangalore
- Prior experience with A.F. Ferguson & Co Cairn Energy India Pty. Ltd. and Essar Oil Ltd.



Shamil Bicha Vice President, Business Development

- Responsible for sales, business development and marketing functions
- Holds a bachelors in mechanical engineering from University of Madras
- Prior experience: Applied Materials, Inc.



Kesavan P Vice President, Operations

- Several years of experience in operations PCB and cables division
- Attended first year of diploma course in telecommunication from MEI Polytechnic, Bengaluru
- Prior experience: Quest Smartech Pvt. Ltd., Texmaxo Micro Indo Utama, Sun Fibre Optics Pvt. Ltd., MiniCircuits Ltd.

Decades of experience in the EMS industry



Arjun Balakrishnan Vice President, Corporate Strateav⁴

- Responsible for operations of metals, aerospace and plastics division
- Holds an MS (engineering) from University of Texas, US and an MBA from Harvard University, Boston, US
- Prior experience: Holm Industries, GE Power Controls India Ltd., Panasonic India Pvt. Ltd.



O J Sathish Vice President³

- Head of PCB & Semiconductor engineering³
- Heads Design & Development division³
- Holds Bachelors in Engineering from Annamalai University and PGDM (operations management) from IGNOU
- Prior experience: Alpha-Imager Pvt. Ltd.



Savita R Ganjigatti Vice President, Engineering³

- Head of PCB design and analysis team³
- Holds a bachelors in engineering and masters in technology from Visvesvaraya Technology University, Belgaum
- Prior experience: Karnataka Telecom Ltd., Alpha-Imager Pvt. Ltd.
- Member of TLP1 of IPC Design, US



Harold Frederick Schilb III Vice President, Business Development²

- Responsible for business development & leads the sales team
- Holds bachelors in science (electrical engineering) from Northeastern University, Massachusetts, US and an MBA from Fairleigh Dickinson University, US
- Prior experience: Dwfritz Automation LLC, Celestica Corporation, Electri-Cord Manufacturing Co, IEC Electronics Corp, etc.

Instrumental in Avalon's growth

Notes: BITS = Birla Institute of Technology; B.Com = Bachelors in Commerce; MA = Masters in Arts; B.Tech = Bachelors in Technology; MS = Masters in Science; MBA = Masters in Business Administration; PGDM = Post Graduate Diploma in Management; IGNOU = Indira Gandhi National Open University. 1. Thought Leadership Programme. 2. of Sienna ECAD. 4. VP, Corporate Strategy of Avalon Technologies & Services.



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Experienced Board of Directors

Promoter-led Management Team and Highly Experienced Board



Kunhamed Bicha Chairman & Managing Director

- Promoter of Avalon Technologies Ltd.
- Recipient of "CII Connect 2017 Award for Entrepreneur of the Year (Manufacturing)¹"
- Bachelor's degree in mechanical engineering from PSG College and master's degree in science (industrial engineering) from Wichita State University



Bhaskar Srinivasan Non-executive Director

- Promoter of Avalon Technologies Ltd.
- MBA from Cochin University of Science & Technology; master's degree in science (industrial engineering) from Wichita State University
- Prior experience with Applied Materials, Inc.



Luquman Veedu Ediyanam *Non-executive Director*

- Bachelor's degree in technology from University of Calicut
- Currently, the legal partner and MD at Dhafir Technologies, UAE



Sareday Seshu Kumar Non-Executive Director

- Attended Osmania University to pursue a bachelor's degree in arts
- Participated in accelerated management programme conducted by ISB
- Prior experience: Founder and CEO of Emantras Interactive Technologies Pvt. Ltd.

Decades of experience in the EMS industry



Venkataramani Ananthramakrishnan Independent Director

- MBA from University of Chicago
- Currently, serves as the MD of IP Rings Ltd. (a part of Amalgamations group)



Chandar Pattabhiram *Independent Director*

- Bachelor's degree in mechanical engineering from PSG College
- Currently, serves as the Chief Marketing Officer of Coupa Software Incorporated
- Prior experience with Badgeville, Inc. and Marketo, Inc.



Byas Unnikrishnan Nambisan *Independent Director*

- Master's degree in science (industrial administration) from Carnegie-Mellon University
- Currently, serves as the CEO & Director on the Board of Ezetap Mobile Solutions Pvt. Ltd.



Nandita Abraham Independent Director

- Master's degree in science from Philadelphia College of Textiles and Science and a diploma in apparel marketing and merchandising from NIFT, New Delhi
- Currently, serves on the Board of Cerebrus Consultants Pvt. Ltd.

Instrumental in Avalon's growth

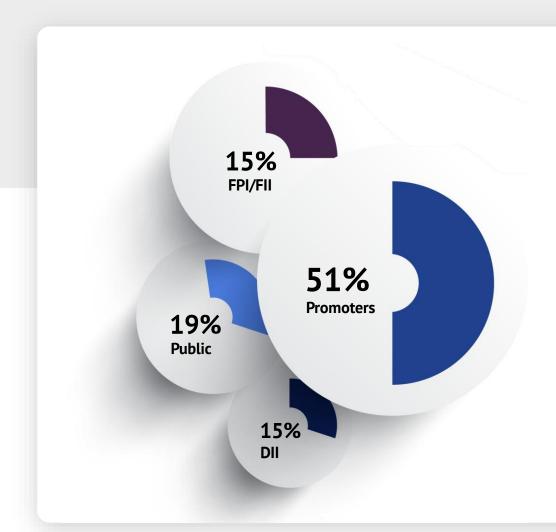
Notes: MD = Managing Director; ISB = Indian School of Business; PGDM = Post Graduate Diploma in Management. 1. Awarded by Confederation of Indian Industry.



Annexures

Shareholding Pattern

(INR Cr.)



| | Share Information (As on April 28, 2023) |
|--------------------------------|---|
| NSE Ticker | AVALON |
| BSE Ticker | 543896 |
| Market Cap (INR Cr) | 2,443 |
| % free-float | 49% |
| Free-float market cap (INR Cr) | 1,192 |
| Shares Outstanding | 6,52,92,577 |
| Industry | Electronic Manufacturing Services |

Note: Numbers have been rounded-off. 1. Restated numbers.



Consolidated Profit and Loss

(INR Cr.)

| Particulars | FY20 | FY21 | FY22 | FY23 |
|--|------|------|------|------|
| Revenues from operations | 642 | 691 | 841 | 945 |
| Other income | 11.3 | 5.4 | 11 | 14 |
| Total income | 653 | 696 | 852 | 959 |
| Cost of raw materials consumed | 429 | 436 | 561 | 624 |
| Changes in inventories of finished goods, work-in-progress | (18) | 20 | (7) | (17) |
| Employee benefits expense | 116 | 119 | 287 | 338 |
| Finance costs | 45 | 27 | 131 | 161 |
| Depreciation and amortisation expenses | 16 | 16 | 25 | 35 |
| Other expenses | 50 | 49 | 18 | 20 |
| Profit before tax ¹ | 15 | 29 | 66 | 73 |
| Exceptional items | - | _ | 20 | 0 |
| Profit before tax ¹ (after exceptional items) | 15 | 29 | 86 | 73 |
| Tax expense | 3 | 5.7 | 18 | 20 |
| Profit for the year ¹ | 12 | 23 | 67 | 53 |
| Margin (%) | 2% | 3% | 8% | 5% |
| ROE (%) | 25% | 40% | 85% | 48% |
| ROCE (%) | 27% | 21% | 27% | 28% |

Note: Numbers have been rounded-off. 1. Restated numbers.



Consolidated Balance Sheet

| Assets | FY20 | FY21 | FY22 | FY23 |
|------------------------------------|------|------|------|-------|
| Tangible Assets | 75 | 83 | 91 | 91 |
| Right-of-use / intangible assets | 27 | 21 | 25 | 25 |
| Financial assets | 7 | 4 | 5 | 5 |
| Other noncurrent assets | 29 | 25 | 18 | 45 |
| Total non-current assets | 137 | 133 | 139 | 167 |
| Inventories | 155 | 146 | 233 | 318 |
| Trade receivables | 114 | 182 | 177 | 206 |
| Cash and cash equivalents | 27 | 34 | 10 | 422 |
| Other financial and current assets | 17 | 18 | 30 | 67 |
| Total current assets | 313 | 380 | 450 | 1,014 |
| Total assets | 450 | 513 | 589 | 1,180 |

| Equity and liabilities | FY20 | FY21 | FY22 | FY23 |
|---|------|------|------|-------|
| Shareholder's equity | 3 | 28 | 89 | 537 |
| Borrowings – Long term | 50 | 81 | 74 | 66 |
| Lease and Other non-current liabilities | 30 | 24 | 27 | 42 |
| Total non-current liabilities | 79 | 105 | 102 | 107 |
| Borrowings – Short term | 199 | 214 | 220 | 241 |
| Trade payables | 136 | 128 | 118 | 142 |
| Lease and Other financial & current liabilities | 32 | 38 | 61 | 154 |
| Total current liabilities | 367 | 379 | 399 | 536 |
| Total liabilities | 446 | 484 | 501 | 643 |
| Total equity and liabilities | 450 | 513 | 589 | 1,180 |

Injection Molded Plastics

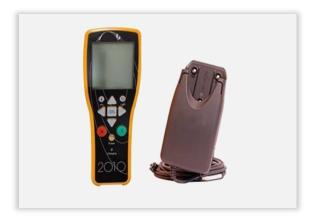
Plastics Gallery













We serve our customers from the injection molding plastic business in various industries including aerospace, industrial and power



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End-to-End Box Build

System Integration Gallery

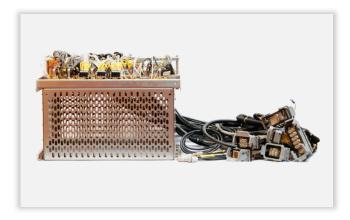












Printed Circuit Board Assembly

PCB Gallery







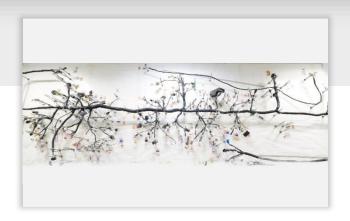




Cable Assembly and Wire Harnesses

Cables & Wire Harnesses













Sheet Metal Fabrication and Machining

Aerospace Sheet Metal Gallery





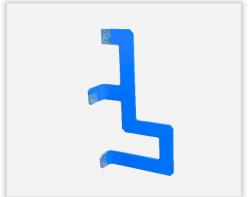












Sheet Metal Fabrication and Machining

Sheet Metal & Machining Gallery











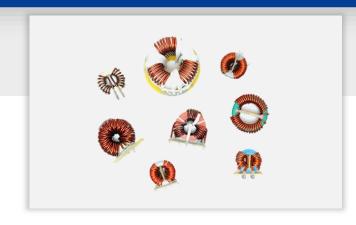


Magnetics

Magnetics Gallery













Glossary

Glossary

| Term | Description | Term | Description |
|---------|--|--------|-------------------------------------|
| Avalon | Avalon Technologies Ltd. | loT | Internet of Things |
| ATS | Avalon Technologies and Services | M.Com | Masters in Commerce |
| B.Com | Bachelors in Commerce | MA | Masters in Arts |
| B.Tech | Bachelors in Technology | MBA | Masters in Business Administration |
| B2B | Business to Business | MD | Managing Director |
| B2C | Business to Customer | MS | Masters in Science |
| BA | Bachelors in Arts | N.A. | North America |
| BGA | Ball Grid Array | NPD | New Product Development |
| BITS | Birla Institute of Technology | ODM | Original Design Manufacturer |
| CA | California | OEM | Original Equipment Manufacturer |
| CAD | Computer Aided Design | OFS | Offer for Sale |
| CAGR | Compounded Annual Growth Rate | PAT | Profit After Taxes |
| CEA | Consumer Electronics and Appliances | PCB | Printed Circuit Board |
| CEO | Chief Executive Officer | PCBA | Printed Circuit Board Analysis |
| CS | Company Secretary | PGDM | Post Graduate Diploma in Management |
| EBITDA | Earnings Before Interest Tax Depreciation & Amortization | PLC | Product Life Cycle |
| EMS | Electronic Manufacturing Services | QIB | Qualified Institutional Buyer |
| EV | Electric Vehicle | ROCE | Return on Capital Employed |
| FPT | Flying Probe Testing | ROE | Return on Equity |
| FY | Financial Year | RoNW | Return on Net Worth |
| GA | Georgia | SMT | Surface Mounted Technology |
| HDI | High Density Interconnect | Sienna | Sienna Corporation |
| IGNOU | Indira Gandhi National Open University | SPI | Solder Paste Inspection |
| IIM | Indian Institute of Management | THT | Through Hole Technology |
| IND AS7 | Indian Accounting Standard 7 | US | United States |







May 26, 2023

To:

BSE Limited Corporate Relationship Department PJ towers, Dhalal Street, Mumbai -400001 BSE – Scrip CODE - 543896 To:

The Manager
Listing Department
The National Stock Exchange of India Limited
"Exchange Plaza", Bandra – Kurla Complex,
Bandra (EAST),
Mumbai – 400051
NSE – Symbol: AVALON

Sir/Madam,

Sub: -

Declaration with respect to the Audit Report with unmodified opinion to the Audited Financial Results for the Financial Year March 31, 2023.

We hereby declare that the Audit report issued by our Statutory Auditor, Varma & Varma, Chartered Accountants on the Standalone and Consolidated Audited Financial Results of the Company for the Financial Year ended March 31, 2023, is **unmodified**.

The above declaration is made pursuant to the Regulation 33(3)(d) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

You are requested to kindly take the above on records.

Yours sincerely,

For AVALON TECHNOLOGIES LIMITED



Digitally signed by RAJESH V
DN: c=IN, o=PERSONAL, title=8040,
pseudonym=d3fac29664a889b6dadc5ce1b640fac02a6cfe295ce1
9100623e64e47927.ce25, postalCode=600048, st=Tamil Nadu,
serialNumber=69c52829559856ba0eadb0b19b5b69e12ac9f57e1
ba02cc4d23e6792205799e, cn=RAJESH V
Date: 2023.05.26 13:48:29+0530'

Name of the Person: Dr. V. Rajesh Designation: Company Secretary Membership Number: F9213