

To

The General Manager, Listing Department, BSE Limited, 1 st Floor, New Trading Wing, Rotunda Building, P.J. Towers, Dalal Street Fort, Mumbai-400001	The Manager, Listing Department, National Stock Exchange of India Ltd, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai – 400051
Scrip Code: 519602	Scrip Code: KELLTONTEC

Dear Sir/Madam,

Subject: Submission of Presentation of Earning Conference Call

This is further to our letter on the Investor call scheduled on July 16, 2024 at 05:00 p.m. (IST) and pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, we enclose herewith a copy of Investor Presentation with respect to Unaudited Financial Results of the Company for the quarter ended June 30, 2024.

This is for your information and record.

Thanking You,
Yours faithfully,

For Kellton Tech Solutions Limited

Niranjan Reddy Chintam
01658591
Director
Date: July 15, 2024
Place: Hyderabad

Earnings Presentation & Fact Sheet: Q1 FY 25

June 2024

Executive Summary



Kellton Tech is a CMMI Level-5 company and ISO 9001:2015 certified technology consulting and services company founded on the belief of 'Infinite Possibilities of Technology', a global leader in Digital Experience Innovations and Technology Solutions.

With nearly two decades of experience in driving business excellence for over 300+ clients, our core strength lies in scalable engineering that helps prioritize the enablement of change and take the lead in today's digital era.



Digital Transformation - (82.4%)

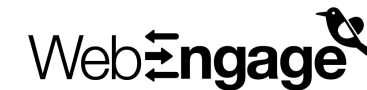
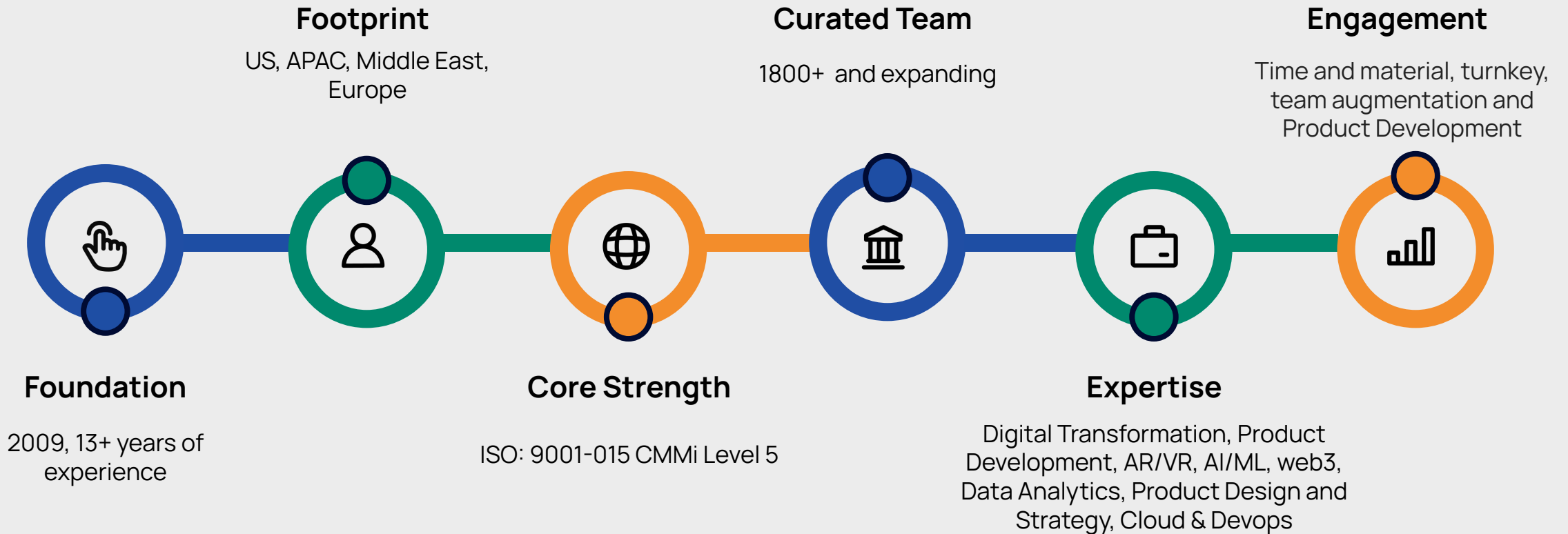


Enterprise Solutions - (14%)



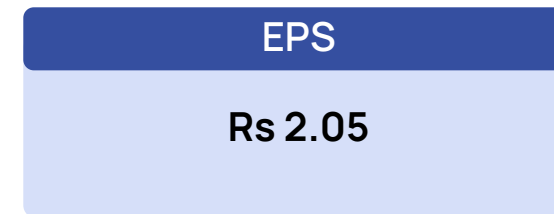
Other Services - (3.6%)

Company Overview





Q1 FY25





01

Kellton has been recognized by another renowned analyst firm for our Software Product Engineering Services. This acknowledgment underscores our commitment to innovation and top-notch solutions, validating the expertise and hard work of our entire team. Our inclusion highlights our strategic vision and ability to deliver cutting-edge solutions to our clients

02

We're excited to announce our bold leap into Artificial Intelligence, harnessing the power of Co-Pilot to streamline operations and supercharge efficiency. As we lead the charge in AI innovation, we're transforming possibilities into realities and setting new benchmarks in the tech landscape. Buckle up—Kellton is driving the future of AI!



01

The client, a large family-owned bakery, is currently running on SAP ECC. Kellton has been contracted to assess the current landscape and advise on the optimal migration to S/4HANA.

02

Kellton worked on the swap project for a blockchain company. This project, currently in beta testing, is a decentralized exchange and automated market maker that will allow trading and liquidity mining of tokens, with support for IBC transfers and liquidity pool incentives.

03

Kellton is working with a client that offers structured support to educators and schools to redesign multiple platforms and provide an enhanced UI/UX (user experience).



04

Kellton is creating a Datamart for a not-for-profit health system. This Datamart will feed data from external payroll ERP and Strata systems into the client's internal payroll and HR systems. It will enable better management and utilization of data and resources, furthering the mission of caring for people and improving the quality of life in their communities.

05

A client has engaged Kellton to develop a cloud-based solution that uses AI to simplify the classification of HSN codes for business owners. This system can automatically suggest the appropriate HSN codes based on product descriptions, streamlining compliance and classification tasks for the client's customers.

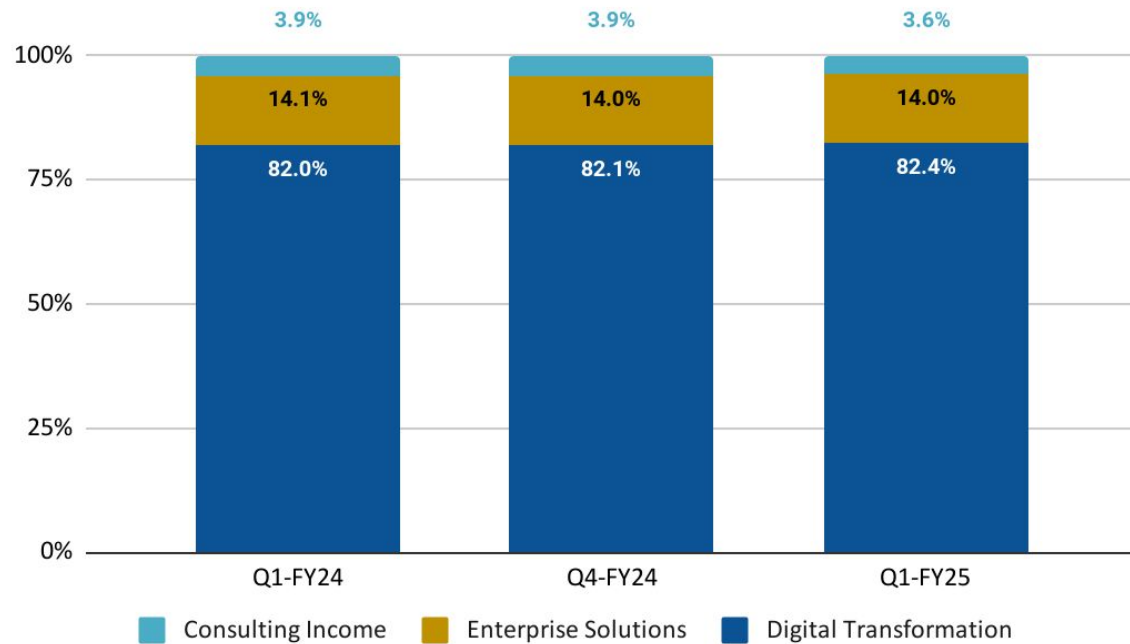
06

Kellton is enhancing a battery manufacturing company's digital transformation by scaling their initiatives and optimizing cloud infrastructure costs for their flagship application. Additionally, Kellton is providing SLA-backed support and maintenance. Kellton is also modernizing and maintaining an application for the client's channel partners and customers. The goal is to streamline battery and vehicle information management through an intuitive interface.

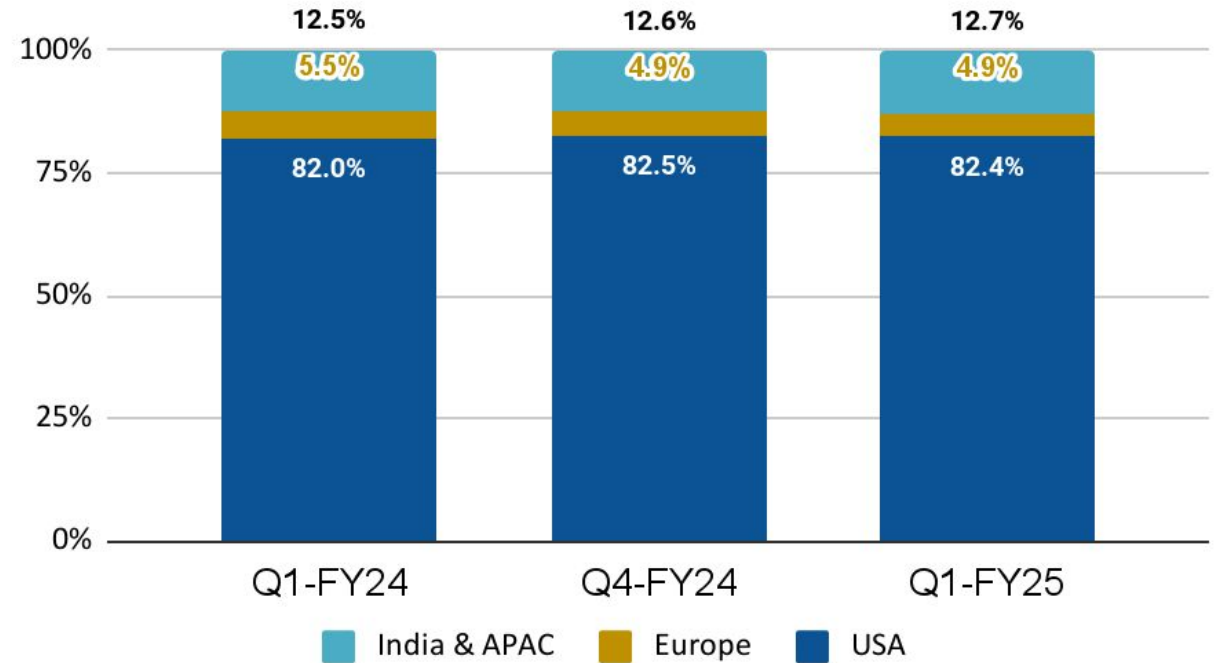
Q1FY25: Key Metrics



Revenue By Business Segment (%)

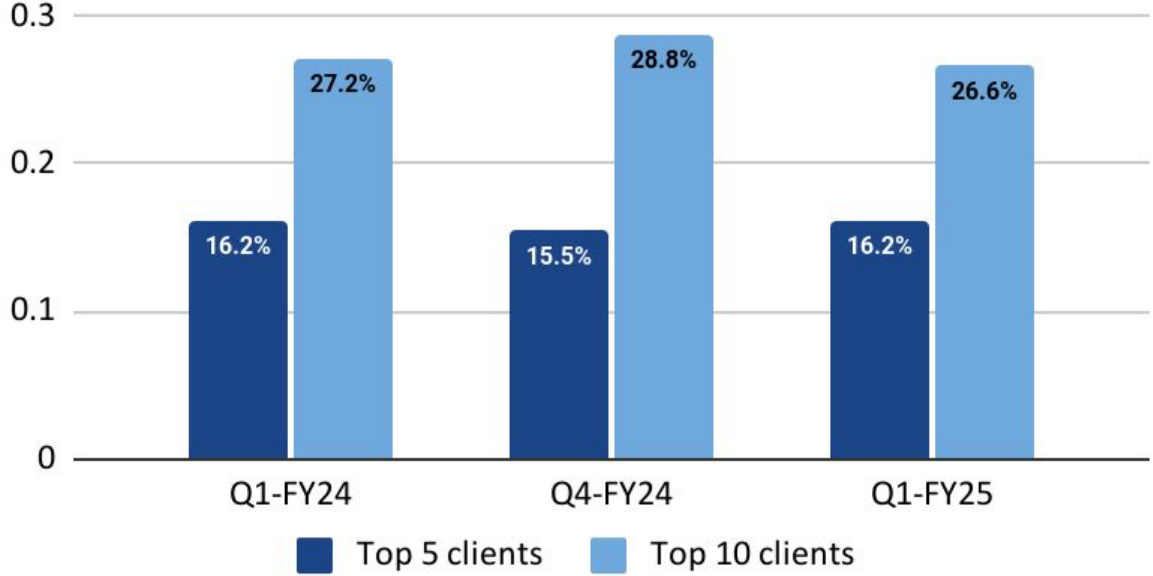


Revenue By Geography (%)

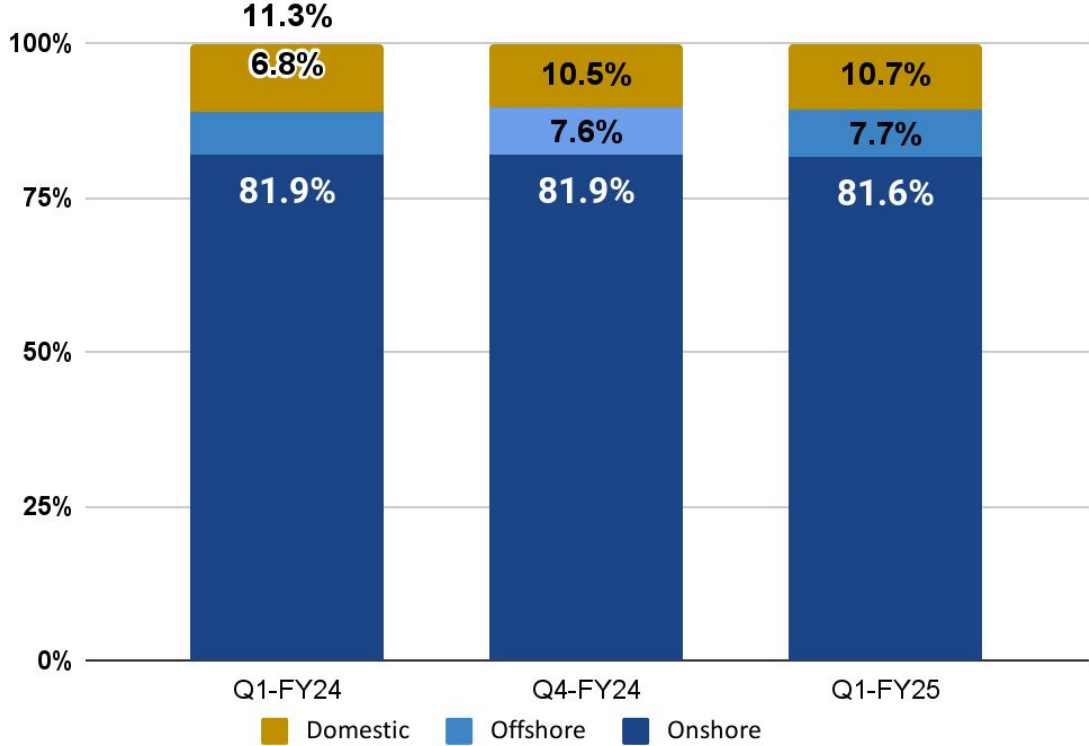




Revenue % By Clients



Revenue Mix





Particulars	Metrics	30-Jun-24	31-Mar-24	30-Jun-23	Y-o-Y
		Q1FY25	Q4FY24	Q1FY24	
Revenue	Total Revenue (INR Mn)	2,624	2,484	2,495	5.2%
	Net Revenue (INR Mn)	2,619	2,478	2,490	5.2%
Profit	EBITDA (INR Mn)	321	328	280	14.6%
	PBT (INR Mn)	233	241	196	18.9%
	PAT (INR Mn)	199	239	155	28.4%
Margin (%)	EBITDA	12.2%	13.2%	11.2%	
	PBT	8.9%	9.7%	7.9%	
	PAT	7.6%	9.6%	6.2%	
EPS	Basic (Rs.)	2.05	2.50	1.54	33.1%
	Diluted (Rs.)	2.05	2.50	1.54	33.1%

Historical Financial Overview



Historical Consolidated Income Statement



INCOME STATEMENT (INR Mn)	FY 24	FY23	FY22
Revenue from operations	9,829	9,173	8,427
Other Income	18	22	12
Total Income	9,847	9,195	8,439
Total Expenses	8,785	8,238	7,380
EBITDA	1,063	957	1,059
EBITDA Margin	10.8%	10.4%	12.6%
Depreciation	160	145	109
Finance Cost	184	114	116
PBT	719	698	834
Tax	79	125	130
Profit After Tax	640	573	704
PAT Margins	6.5%	6.2%	8.4%
Other Comprehensive Income	1	-41	9
Total Comprehensive Income (After Tax)	641	532	713
EPS (INR)	6.6	5.5	7.4

*FY23 Figures are without exceptional items

Historical Consolidated Balance Sheet



Equity and Liabilities (INR Mn)	FY24	FY23
Shareholder Funds		
(A) Equity Share Capital	487	483
(B) Other Equity	3,947	3,248
Total - Shareholder Funds	4,434	3,730
Non-Current Liabilities		
<i>Financial Liabilities</i>		
(I) Borrowings	330	384
(ii) Other Financial Liabilities	3	2
(iii) Other non-current Liabilities	-	4
Provisions	62	45
Lease Liabilities	91	124
Deferred Tax Liabilities	12	18
Total - Non-Current Liabilities	498	577
Current Liabilities		
Financial Liabilities		
(I) Borrowings	960	969
<i>(ii) Trade Payables</i>	182	201
(iii) Other Financial Liabilities	179	143
Other Current Liabilities	117	118
Provisions	235	227
Current Tax Liabilities (Net)	-	-
Total - Current Liabilities	1,673	1,658
GRAND TOTAL - EQUITIES & LIABILITIES	6,605	5,965

Assets (INR Mn)	FY24	FY23
Non-Current Assets		
Property, Plant & Equipment	128	97
Capital Work in Progress	182	-
Right to use assets	82	113
Goodwill	115	115
<i>Other Intangible Assets</i>	369	313
Financial Assets		
Investments	-	-
(II) Loans	-	-
Other Financial Assets	15	9
Other Non-Current Assets	94	103
Total - Non-Current Assets	985	750
Current Assets		
Inventories	0	0
Financial Assets		
(I) Trade Receivables	2,689	2,566
<i>(II) Cash & Cash Equivalents</i>	277	298
(III) Loans	-	-
(IV) Other Financial Assets	2,100	1,785
Current Tax Assets (Net)	50	49
Other current assets	504	517
Total - Current Assets	5,620	5,215
GRAND TOTAL - ASSETS	6,605	5,965



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For further details, please feel free to contact our Investor Relations Representative:

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Thank you

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