

United Spirits Limited

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30th September 2022

BSE Limited Listing Department Dalal Street, Mumbai - 400 001 Scrip code - 532432 National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (E) Mumbai - 400 051 Scrip Code - MCDOWELL-N

Dear Sirs,

Sub: Completion of transaction with Inbrew Beverages Private Limited - Disclosure under Regulation 30(7) and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref: Our disclosures dated 27 May 2022, 14 July 2022, 1 August 2022 and 10 August 2022 in relation to sale and franchise agreements for select Popular brands with Inbrew Beverages Private Limited

Further to the above disclosures, we wish to inform you that, on 30 September 2022, United Spirits Limited (the "Company") has: (i) completed the slump sale of the entire business undertaking associated with 32 brands in the 'Popular' segment to Inbrew Beverages Private Limited ("Inbrew"); and (ii) given effect to the franchise of 11 other brands in the 'Popular' segment in favour of Inbrew for a period of five years, with an option for Inbrew, subject to certain conditions, (a) to convert the fixed term franchise arrangement into a franchise arrangement with perpetual rights to use; and / or (b) to acquire such brands (collectively, the "Transaction").

The closing of the Transaction was subject to the approval of the shareholders of the Company and certain other customary closing conditions as described in the definitive documents. The shareholders of the Company approved the Transaction at the annual general meeting held on 9th August 2022. All other closing conditions were also duly completed or otherwise addressed as agreed between the parties.

A media statement issued by the Company in this regard is enclosed herewith.

This is for your information and records.

For United Spirits Limited

Mital Sanghvi Company Secretary

Encl: as above



























United Spirits Limited closes the transaction involving the sale and franchise of select Popular brands to Inbrew

Bengaluru, 30 September 2022: Further to the announcement on 27th May 2022, United Spirits Limited today announces that it has (i) completed the slump sale of the entire business undertaking associated with 32 brands in the 'Popular' segment to Inbrew Beverages Private Limited ("Inbrew") and (ii) given effect to the franchise of 11 other brands in the 'Popular' segment in favour of Inbrew for a period of five years, with an option for Inbrew, subject to certain conditions, (a) to convert the fixed term franchise arrangement into a franchise arrangement with perpetual rights to use; and / or (b) to acquire such brands (collectively, the "Transaction").

The transaction reflects our sharpened focus on 'Prestige & Above' and is a significant step forward in the service of our publicly stated mission to deliver sustained double-digit profitable top-line growth.

About United Spirits Limited

United Spirits Limited ("Diageo India") is the country's leading beverage alcohol company and a subsidiary of global leader Diageo PLC. The company manufactures, sells and distributes an outstanding portfolio of premium brands such as Johnnie Walker, Black Dog, Black & White, VAT 69, Antiquity, Signature, The Singleton, Royal Challenge, McDowell's No1, Smirnoff, Ketel One, Tanqueray and Captain Morgan.

Headquartered in Bengaluru, our wide footprint is supported by a committed team of over 3145 employees, 47 manufacturing facilities across states and union territories in India, a strong distribution network and a state-of-the-art Technical Centre.

Incorporated in India as United Spirits Limited (USL), the company is listed on both the National Stock Exchange (NSE) and Bombay Stock Exchange (BSE) in India. For more information about Diageo India, our people, our brands, and our performance, visit us at www.diageoindia.com. Visit Diageo's global responsible drinking resource, http://www.DRINKiQ.com, for information, initiatives, and ways to share best practices.

About Inbrew

Inbrew is founded with the strategic vision of giving India its first integrated, new age beverage platform. We aspire to give consumers a wide range of alcoholic to non-alcoholic beverages through both acquisition and franchising models. A strong blend of local and popular international brands, established distribution networks and state of the art manufacturing facilities, has enabled Inbrew to consistently scale its offerings, reach every corner of the country and delight customers with a wide variety of selections. From a beer-major, the Company is now making big strides in both products and markets to become the first choice of Indian consumers.

USL contacts:

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