DODLA DAIRY LIMITED

MILK & MILK PRODUCTS

Corporate Office: #8-2-293/82/A, Plot No. 270-Q, Road No. 10C,

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Date: 23 October 2021

The General Manager	The Manager
Department of Corporate Services	Listing Department
BSE Limited	National Stock Exchanges of India Limited
Phiroze Jeejeebhoy Towers	"Exchange Plaza", 5th Floor,
Dalai Street, Fort	Plot No.C/1, G Block
Mumbai-400 001	Bandra-Kurla Complex
	Bandra (East), Mumbai 400051.
Scrip Code : 543306	Scrip Code : DODLA

Dear Sir/Madam,

Sub: Press Release on the Unaudited Financial Results of the Company for the Quarter and half year ended on 30 September 2021

With reference to the above stated subject, please find enclosed herewith the Press Release on the Unaudited Financial Results of the Company for the Quarter and half year ended on 30 September 2021.

This is for your information and record.

Thanking you,

Yours Faithfully, For Dodla Dairy Limited

Surya Prakash M Company Secretary





Dodla Dairy Reports Q2FY22 Results

Operating Revenue of ₹ 5,664 Mn Profit After Tax at ₹ 294 Mn

Hyderabad, October 22, 2021: Dodla Dairy Ltd. (BSE- 543306, NSE- DODLA, ISIN: INE021001019), one of India's leading integrated dairy companies, has announced its financial results for the first quarter ended September 30th, 2021.

Commenting on the Q2FY22 performance, Managing Director of Dodla Dairy, Dodla Sunil Reddy said,

"I am pleased to announce that our resilient model has yet again shown its grit in another successive quarter, delivering a revenue growth of 23% Y-o-Y. Our expanding operations and in-roads in new markets are visible through growth in number of our facilities and direct and indirect distribution channels."

He also added- "Solid financial result goes on to show that we are committed to deliver growth by leveraging our world class infrastructure, operating expertise and strong balance sheet."

Financial Highlights for Quarter Ended September 30th, 2021:

- Operating Revenues at ₹5,664 Mn in Q2FY22 as compared to ₹4,610 Mn in Q2FY21.
- EBITDA at ₹619 Mn in Q2FY22 as compared to ₹754 Mn in Q2FY21.
- Profit After Tax at ₹ 294 Mn in Q2FY22 as compared to ₹ 426 Mn in Q2FY21.
- EPS for Q2FY22 was 4.9 as compared to 7.6 in Q2FY21.

Financial Highlights for Half Year Ended September 30th, 2021:

- Operating Revenues at ₹ 10,784 Mn in H1FY22 as compared to ₹ 9,163 Mn in H1FY21.
- EBITDA at ₹ 1,129 Mn in H1FY22 as compared to ₹ 1,362 Mn in H1FY21.
- Profit After Tax at ₹ 655 Mn in H1FY22 as compared to ₹ 748 Mn in H1FY21.
- EPS for H1FY22 was 11.0 as compared to 13.4 in H1FY21.

Operational Highlights for Quarter Ended September 30th, 2021:

- Average milk procurement during Q2FY22 was at 12.8 LLPD compared to 12.3 LLPD in Q1FY22 and 11.6 LLPD in Q2FY21.
- Average milk sales during Q2FY22 were at 9.5 LLPD compared to 8.3 LLPD in Q1FY22 and Q2FY21 each.
- Curd sales during Q2FY22 was at 252 MTPD compared to 294 MTPD in Q1FY22 and 187 MTPD in Q2FY21.
- Revenue from Value added products (VAP) excluding fat & fat-based products was at ₹ 1,258 Mn contributed 22.6% to the overall dairy revenue during Q2FY22.

Operational Highlights for Half Year Ended September 30th, 2021:

- Average milk procurement during H1FY22 was at 12.6 LLPD compared to 10.8 LLPD in H1FY21.
- Average milk sales during H1FY22 were at 8.9 LLPD compared to 8.0 LLPD in H1FY21.
- Curd sales during H1FY22 was at 273 MTPD compared to 215 MTPD in H1FY21.
- Revenue from Value added products (VAP) excluding fat & fat-based products was at ₹ 2,656 Mn contributed 25.1% to the overall dairy revenue during H1FY22.

About Dodla Dairy Ltd. (DODLA):

Dodla Dairy Ltd (DODLA) is one of India's leading integrated dairy companies incorporated in 1995. The company procures, processes, and sells milk and milk products. The Company's product portfolio consists of Milk, Butter Milk, Ghee, Curd, Paneer, Flavoured Milk, Doodh Peda, Ice Cream and Milk Based Sweets.

The Company's procurement is centred in 5 states and products are available for purchase in 12 states and has 103 milk chilling centres/plants. The Company's distribution and marketing operations are conducted through its 42 sales offices, 3,100+ distribution agents, 1,670 milk and milk product distributors across 12 states in India. Additionally, the company's milk and dairy based Value-added Products are also available through 509 "Dodla"

Press & Media Release



Retail Parlours" as of Q2FY22 and are spread across the states of Andhra Pradesh, Telangana, Tamil Nadu and Karnataka. The Company also has international operations in Uganda and Kenya.

For more information, please visit: https://www.dodladairy.com

For further details please get in touch with:

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