

# IKIO LIGHTING LIMITED

(Formerly known as IKIO LIGHTING Pvt. Ltd.) (CIN.:L31401DL2016PLC292884)

Corp. Office:

• D-234, Sector-63 Noida 201301 (U.P.) Works:

Plot no. 102,Sector-07, IIE, Sidcul Haridwar,249403 India

19 Barakhamba Road, Cannaught Place New Delhi-110001

411, Arunachal Building,

Regd. Office:

Date: - 09th November, 2023

BSE Limited
Dalal Street,
Phiroze Jeejeebhoy Towers,
Mumbai 400 001

Scrip Code: 543923

The National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C/1,

G Block, Bandra-Kurla Complex, Bandra (East), Mumbai 400 051.

Symbol: IKIO

Sub: - Monitoring Agency Report for the quarter/half year ended September 30, 2023

Dear Sir/Ma'am,

Pursuant to Regulation 32(6) of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Regulation 41(4) of Securities Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, we hereby enclosed the Monitoring Agency Report for the quarter/half year ended September 30, 2023, issued by CRISIL Ratings Limited, Monitoring Agency, appointed to monitor the utilisation of proceeds of the Public Issue (IPO) of the Company which was duly taken on records by the Audit Committee in the Meeting held on 04th November, 2023.

You are requested to take the same on record.

Thanking You, FOR IKIO Lighting Limited

Sandeep Kumar Agarwal Company Secretary & Compliance Officer



# Monitoring Agency Report for IKIO Lighting Limited for the quarter ended September 30, 2023



CRL/MAR/IKLIPL/2023-24/1039

November 08, 2023

**To IKIO Lighting Limited**411, Arunachal Building, 19 Barakhamba Road,
Connaught Place, New Delhi - 110 001

Dear Sir,

Monitoring Agency Report for the quarter ended September 30, 2023 - in relation to the Initial Public Offer ("IPO") of IKIO Lighting Limited ("the Company")

Pursuant to Regulation 41(2) of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("SEBI ICDR Regulations") and Monitoring Agency Agreement dated April 18, 2023, enclosed herewith the Monitoring Agency Report, issued by CRISIL Ratings Limited, Monitoring Agency, as per Schedule XI of the SEBI ICDR Regulations towards utilization of proceeds of IPO for the quarter ended September 30, 2023.

Request you to kindly take the same on records.

Thanking you,

For and on behalf of CRISIL Ratings Limited

**Sushant Sarode** 

Director, Ratings (LCG)



#### Report of the Monitoring Agency (MA)

Name of the issuer: IKIO Lighting Limited

For quarter ended: September 30, 2023

Name of the Monitoring Agency: CRISIL Ratings Limited

(a) Deviation from the objects: Not applicable

(b) Range of Deviation: Not applicable

#### **Declaration:**

We declare that this report provides an objective view of the utilization of the issue proceeds in relation to the objects of the issue based on the information provided by the Issuer and information obtained from sources believed by it to be accurate and reliable. The MA does not perform an audit and undertakes no independent verification of any information/ certifications/ statements it receives. This Report is not intended to create any legally binding obligations on the MA which accepts no responsibility, whatsoever, for loss or damage from the use of the said information. The views and opinions expressed herein do not constitute the opinion of MA to deal in any security of the Issuer in any manner whatsoever. Nothing mentioned in this report is intended to or should be construed as creating a fiduciary relationship between the MA and any issuer or between the agency and any user of this report. The MA and its affiliates also do not act as an expert as defined under Section 2(38) of the Companies Act, 2013.

The MA or its affiliates may have credit rating or other commercial transactions with the entity to which the report pertains and may receive separate compensation for its ratings and certain credit-related analyses. We confirm that we do not perceive any conflict of interest in such relationship/interest while monitoring and reporting the utilization of the issue proceeds by the issuer.

We have submitted the report herewith in line with the format prescribed by SEBI, capturing our comments, where applicable. There are certain sections of the report under the title "Comments of the Board of Directors", that shall be captured by the Issuer's Management / Audit Committee of the Board of Directors subsequent to the MA submitting their report to the issuer and before dissemination of the report through stock exchanges. These sections have not been reviewed by the MA, and the MA takes no responsibility for such comments of the issuer's Management/Board.

Signature:

Name and designation of the Authorized Signatory: Sushant Sarode

Designation of Authorized person/Signing Authority: Director, Ratings (LCG)



1) Issuer Details:

Name of the issuer: IKIO Lighting Limited

Names of the promoter: a. Hardeep Singh

b. Surmeet Kaur

**Industry/sector to which it belongs**: Consumer electronics

2) Issue Details

**Issue Period:** Tuesday, June 06, 2023 to Thursday, June 08, 2023

Type of issue (public/rights): Initial Public Offer (IPO)

**Type of specified securities:** Equity Shares

IPO Grading, if any: NA

**Issue size:** Rs 6,065.00 million

Issue size comprises of fresh issuance/gross proceeds of Rs 3,500.00 million (Net proceeds of Rs 3,257.50 million\*) and an

offer for sale of Rs 2,565.00 million

\*CRISIL Ratings shall be monitoring the net proceeds amount. GST amount of Rs 35.17 million on IPO expenses retained in "Public Issue Account" (Refer: footnote to the IPO expenses table on page no. 116 of the prospectus, reproduced here for case of reference "All aforementioned fees do not include applicable taxes")



## 3) Details of the arrangement made to ensure the monitoring of issue proceeds:

Particulars	Reply	Source of information/ certifications considered by Monitoring Agency for preparation of report	Comments of the Monitoring Agency	Comments of the Board of Directors
Whether all utilization is as per the disclosures in the Offer Document?	Yes	Management undertaking, Statutory Auditor Certificate^, Final Offer Document, Bank Statements	No Comments	No Comments
Whether shareholder approval has been obtained in case of material deviations from expenditures disclosed in the Offer Document?	NA		No Comments	No Comments
Whether the means of finance for the disclosed objects of the issue has changed?	No		No Comments	No Comments
Is there any major deviation observed over the earlier monitoring agency reports?	No		No Comments	No Comments
Whether all Government/statutory approvals related to the object(s) have been obtained?	No		No approval was required to obtain in quarter ended 30 Sep 2023.	No Comments
Whether all arrangements pertaining to technical assistance/collaboration are in operation?	NA	Management undertaking, Statutory Auditor Certificate^	No Comments	No Comments
Are there any favorable events improving the viability of these object(s)?	No	Certificate	No Comments	No Comments
Are there any unfavorable events affecting the viability of the object(s)?	No		No Comments	No Comments
Is there any other relevant information that may materially affect the decision making of the investors?	No		No Comments	No Comments

NA represents Not Applicable

^Certificate dated October 12, 2023 issued by BGJC & Associates LLP, Chartered Accountants (Firm Registration Number: 003304N/N500056), Statutory Auditors of the Company.



## 4) Details of object(s) to be monitored:

#### i. Cost of the object(s):

		Source of	Original			Comments of the Board of Directors			
Sr. No.	Item Head	information/ certification considered by MA for preparation of report	cost (as per the Offer Document) (Rs in million)	Revised Cost (Rs in million)	Comment of the MA	Reason of Cost revision	Proposed financing option	Particulars of firm arrange- ments made	
1	Repayment/ prepayment, in full or part, of certain borrowings availed by Company and its Subsidiaries on consolidated basis	Management undertaking,	500.00	500.00	No Comments	No Comments	No Comments	No Comments	
2	Investment in wholly owned Subsidiary, IKIO Solutions Private Limited, for setting up a new facility at Noida, Uttar Pradesh	Statutory Auditor Certificate^, Final offer document	2,123.12	2,123.12	No Comments	No Comments	No Comments	No Comments	
3	General Corporate Purposes (GCP)#		669.55	634.38	Refer note*	No Comments	No Comments	No Comments	
	Total	-	3,292.67	3,257.50	-	-	-	-	

<sup>^</sup>Certificate dated October 12, 2023 issued by BGJC & Associates LLP, Chartered Accountants (Firm Registration Number: 003304N/N500056), Statutory Auditors of the Company.

<sup>\*</sup>The amount utilised for general corporate purposes does not exceed 25% of the Gross Proceeds (amounting to Rs 875.00 million) from the Fresh Issue.

<sup>\*</sup>Note: GST amount of Rs 35.17 million on IPO expenses retained in "Public Issue Account" (Refer: footnote to the IPO expenses table on page no. 116 of the prospectus, reproduced here for case of reference "All aforementioned fees do not include applicable taxes")



#### ii. Progress in the object(s):

		Source of information/certifications	Amount	Amount utilized* (Rs in million)				Comments of the Board of Directors		
Sr. No.	Item Head#	considered by Monitoring Agency for preparation of report	proposed in the Offer	As at beginning of the quarter	During the quarter	At the end of the quarter	Total unutilized amount (Rs in million)	Comments of the Monitoring Agency	Reasons for idle funds	Proposed course of action
1	Repayment/ prepayment, in full or part, of certain borrowings availed by Company and its Subsidiaries on consolidated basis	Management undertaking,	500.00	500.00	Nil	500.00	Nil	No comments	No Comments	No Comments
2	Investment in wholly owned Subsidiary, IKIO Solutions Private Limited, for setting up a new facility at Noida, Uttar Pradesh	Statutory Auditor Certificate^, Final Offer Document, Bank Statements	2,123.12	21.28	117.51	138.79	1,984.33	No comments	No Comments	No Comments
3	General Corporate Purposes (GCP)		634.38**	135.25	68.50	203.75	430.63	No comments	No Comments	No Comments
	Total	-	3,257.50	656.53	186.01	842.54	2,414.96	-	-	-

^Certificate dated October 12, 2023 issued by BGJC & Associates LLP, Chartered Accountants (Firm Registration Number: 003304N/N500056), Statutory Auditors of the Company.

However, Entire net proceeds transferred to object account & current account of IKIO Lighting Limited has been fully utilised, and Balance of Rs 3.96 million lying in the object account of IKIO Solutions Private Limited as at the end of the quarter.

\*\*GST amount of Rs 35.17 million on IPO expenses retained in "Public Issue Account" (Refer: footnote to the IPO expenses table on page no. 116 of the prospectus, reproduced here for case of reference "All aforementioned fees do not include applicable taxes")

<sup>\*</sup>Net proceeds are utilised by the Company by transferring from Monitoring Agency Account opened and maintained by the Company with HDFC bank to "Object account" of IKIO Lighting Limited & IKIO Solutions Private Limited, & Current account of IKIO Lighting limited opened and maintained by the Company with HDFC bank. This is in variation to the standard industry practice of utilising funds directly from Company's Monitoring Agency account.



# **\*Brief description of objects:**

Object of the Issue	Description of objects as per the offer document filed by the issuer
Repayment/ prepayment, in full or part, of certain borrowings availed by Company and its Subsidiaries on consolidated basis	The loan facilities availed by the Company and its Subsidiaries include borrowing in the form of, inter alia, vehicle loans, term loans and working capital facilities including fund based and non-fund-based borrowings. As at January 31, 2023, total outstanding borrowings amounted on consolidated basis to ₹1,515.53 million. Company proposes to utilise an estimated amount of ₹500.00 million from the Net Proceeds towards full or partial repayment or pre-payment of certain borrowings availed by the Company and its Subsidiaries on consolidated basis.
Investment in wholly owned Subsidiary, IKIO Solutions Private Limited, for setting up a new facility at Noida, Uttar Pradesh	Investment in wholly owned Subsidiary, IKIO Solutions, in order to set up a new manufacturing facility at Noida, Uttar Pradesh. The proposed investment by the Company will be undertaken to set -up a new manufacturing facility for carrying out electronic manufacturing services. This will also allow the Company to better serve its existing customers, assist in better addressing the business requirements of large customers, and allowing them to expand into new business verticals, in particular, to address the growing consumer of electronic manufacturing services for lights, rotary switch and electric switch, socket, ABS pipe and solar for recreational vehicles.
General Corporate Purposes (GCP)	The general corporate purposes for which the Company proposes to utilize Net Proceeds include, without limitation:  (i) Business development initiatives,  (ii) Research and development,  (iii) Meeting any expense including salaries and wages, rent, administration costs, insurance premiums, repairs and maintenance,  (iv) Payment of taxes and duties,  Other similar other expenses incurred in the ordinary course of the business or towards any exigencies



## iii. Deployment of unutilised proceeds^:

S. No.	Type of instrument where amount is invested	Amount invested (in million)	Maturity date	Earnings as on September 30, 2023 (in million)	Return on Investment (%)	Market value as at the end of quarter (in million)
1	HDFC Fixed Deposit - 50300813076361	400.00	15-Jan-24	8.26	7.25	408.26
2	HDFC Fixed Deposit - 50300813065777	300.00	20-Dec-23	6.20	7.25	306.20
3	HDFC Fixed Deposit - 50300813065511	400.00	20-Mar-24	8.43	7.40	408.43
4	HDFC Fixed Deposit - 50300813056446	400.00	19-Jun-24	8.43	7.40	408.43
5	HDFC Fixed Deposit - 50300813056271	300.00	20-Oct-23	5.98	7.00	305.98
6	HDFC Fixed Deposit - 50300813055940	300.00	21-Nov-23	5.98	7.00	305.98
7	HDFC Fixed Deposit - 50300825809960	50	20-Oct-23	0.74	6.85	50.74
8	HDFC Fixed Deposit - 50300844531650	50	22-Feb-24	0.39	7.00	50.39
9	HDFC Fixed Deposit - 50300858378524	180	22-Feb-24	0.44	6.85	180.44
10	HDFC Fixed Deposit - 50300858375900	35	03-Oct-23	0.06	4.75	35.06
11	Balance net proceeds lying in Monitoring account of the company	2.08	NA	NA	NA	2.08
12	Balance net proceeds lying in IKIO Solutions Private Limited - Object account	3.96	NA	NA	NA	3.96
	Total	2,421.04*	-	44.93	1	2,465.97

<sup>\*</sup>This includes Rs 6.08 million interest earned on FDRs

<sup>^</sup>On the basis of management undertaking and Certificate dated October 12, 2023 issued by BGJC & Associates LLP, Chartered Accountants (Firm Registration Number: 003304N/N500056), Statutory Auditors of the Company.



## iv. Delay in implementation of the object(s)^:

	Completion Date		Delay	Comments of the Board of Directors	
Object(s)	As per the Offer Document	Actual	(no. of days/ months)	Reason of delay	Proposed course of action
Not Applicable					

<sup>^</sup>On the basis of management undertaking and Certificate dated October 12, 2023 issued by BGJC & Associates LLP, Chartered Accountants (Firm Registration Number: 003304N/N500056), Statutory Auditors of the Company.

#### 5) Details of utilization of proceeds stated as General Corporate Purpose (GCP) amount in the offer document^:

S. No.	Item heads*	Amount (Rs in million)	Remarks
1.	IT assets	1.35	Utilized by IKIO Solutions Private Limited
2.	Rent	9.35	Utilized by IKIO Solutions Private Limited
3.	TDS	0.58	Utilized by IKIO Solutions Private Limited
4.	Custom Duty	7.96	No remarks
5.	Vendor Payment	38.61	No remarks
6.	Gratuity Contribution	8.43	No remarks
7.	Other Admin Exp	2.22	Utilized by IKIO Solutions Private Limited
	Total	68.50	

<sup>^</sup>Note: On the basis of management undertaking and Certificate dated October 12, 2023 issued by BGJC & Associates LLP, Chartered Accountants (Firm Registration Number: 003304N/N500056), Statutory Auditors of the Company

<sup>\*</sup>The Board of Directors of the Company vide resolution dated 04 August, 2023 has approved the utilisation of GCP towards the aforementioned item heads.



#### Disclaimers:

- a) This Report is prepared by CRISIL Ratings Limited (hereinafter referred to as "Monitoring Agency" / "MA" / "CRL"). The MA has taken utmost care to ensure accuracy and objectivity while developing this Report based on the information provided by the Issuer and information obtained from sources believed by it to be accurate and reliable. The views and opinions expressed herein do not constitute the opinion of MA to deal in any security of the Issuer in any manner whatsoever.
- b) This Report has to be seen in its entirety; the selective review of portions of the Report may lead to inaccurate assessments. For the purpose of this Report, MA has relied upon the information provided by the management /officials/ consultants of the Issuer and third-party sources like statutory auditors (or from peer reviewed CA firms) appointed by the Issuer believed by it to be accurate and reliable.
- c) Nothing contained in this Report is capable or intended to create any legally binding obligations on the MA which accepts no responsibility, whatsoever, for loss or damage from the use of the said information. The MA is also not responsible for any errors in transmission and specifically states that it, or its directors, employees do not have any financial liabilities whatsoever to the users of this Report.
- d) The MA and its affiliates do not act as a fiduciary. The MA and its affiliates also do not act as an expert to the extent defined under Section 2(38) of the Companies Act, 2013. While the MA has obtained information from sources it believes to be reliable, it does not perform an audit and undertakes no independent verification of any information/certifications/statements it receives from auditors (or from peer reviewed CA firms), lawyers, chartered engineers or other experts, and relies on in its reports.
- e) The MA or its affiliates may have other commercial transactions with the entity to which the report pertains. As an example, the MA may rate the issuer or any debt instruments / facilities issued or proposed to be issued by the issuer that is subject matter of this report. The MA may receive separate compensation for its ratings and certain credit-related analyses, normally from issuers or underwriters of the instruments, facilities, securities or from obligors.
- f) The MA report is intended for the jurisdiction of India only. This report does not constitute an offer of services. Without limiting the generality of the foregoing, nothing in the report is to be construed as CRL providing or intending to provide any services in jurisdictions outside India, where it does not have the necessary licenses and/or registration to carry out its business activities referred to above.
- g) Access or use of this report does not create a client relationship between CRL and the user.
- h) CRL is not aware that any user intends to rely on the report or of the manner in which a user intends to use the report. In preparing this report, MA has not taken into consideration the objectives or particular needs of any particular user.
- i) It is made abundantly clear that the report is not intended to and does not constitute an investment advice. The report is not an offer to sell or an offer to purchase or subscribe for any investment in any securities, instruments, facilities or solicitation of any kind to enter into any deal or transaction with the entity to which the report pertains. The report should not be a basis for any investment decision within the meaning of any law or regulation (including the laws and regulations applicable in the US).
- j) The report comprises professional opinion of CRL as of the date they are expressed, based on the information received from the issuer and other sources considered reliable by CRL. Any opinions expressed here are in good faith, are subject to change without notice, and are only current as of the stated date of their issue. The report does not constitute statements of fact or recommendations to purchase, hold or sell any securities/instruments or to make any investment decisions.
- k) Neither CRL nor its affiliates, third-party providers, as well as their directors, officers, shareholders, employees or agents guarantee the accuracy, completeness or adequacy of the report, and shall not have any liability for any errors, omissions or interruptions therein, regardless of the cause, or for the results obtained from the use of any part of the report. CRL and each aforesaid party disclaims any and all express or implied warranties, including but not limited to any warranties of merchantability, suitability or fitness for a particular purpose or use or use. In no event shall CRL or any aforesaid party be liable to any user for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees or losses (including, without limitation, lost income or lost profits and opportunity costs) in connection with any use of any part of the report even if advised of the possibility of such damages.



- CRL has established policies and procedures to maintain the confidentiality of certain non-public information received in connection with the preparation of this report. CRL has in place a code of conduct and policies for managing conflict of interest.
- m) Unless required under any applicable law, this report should not be reproduced or redistributed to any other person or in any form without prior written consent from CRL.
- n) By accepting a copy of this Report, the recipient accepts the terms of this Disclaimer, which forms an integral part of this Report.