



ಹಿಂದೂಸ್ತಾನ್ ಏರೋನಾಟಿಕ್ಸ್ ಲಿಮಿಟೆಡ್
ಪ್ರಧಾನ ಕಛೇರಿ
ಹಿಂದುಸ್ತಾನ ಏರೋನಾಟಿಕ್ಸ್ ಲಿಮಿಟೆಡ್
ಮುಖ್ಯಾಲಯ
HINDUSTAN AERONAUTICS LIMITED
CORPORATE OFFICE

CO/SEC/4(7)/2022-23/ BSE & NSE Filing/54

9th September, 2022

BSE Limited Listing Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001	National Stock Exchange of India Ltd Listing Department Exchange Plaza, 5 th Floor, Plot No C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai – 400051
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Dear Sir/ Madam,

Sub: Intimation of Investor Outreach Program

Ref: BSE Scrip Code: 541154, NSE Symbol: HAL

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform that the Company will be conducting Investor Outreach Program wherein it will be participating in Non-Deal Roadshows and meeting with prospective investors from September 12, 2022 to September 15, 2022

2. Copy of the Presentation is attached herewith.
3. This is for your information and record, please.

Thanking you,

Yours Faithfully
For Hindustan Aeronautics Ltd

(G V Sessa Reddy)
Company Secretary & Compliance Officer

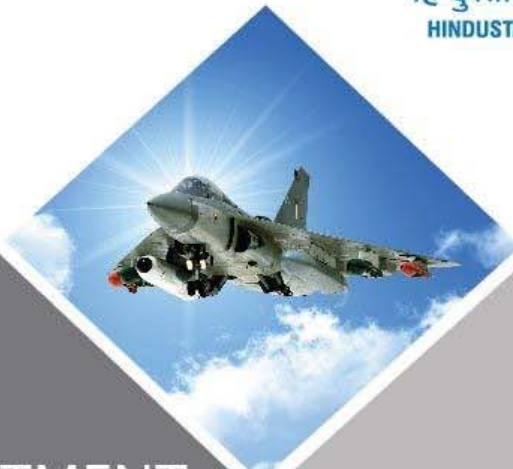
15/1, ಕಬ್ಬನ್ ರೋಡ್, ಬೆಂಗಳೂರು - 560 001, ಕರ್ನಾಟಕ, ಭಾರತ, 15/1, ಕಬ್ಬನ್ ರೋಡ್, ಬೆಂಗಳೂರು - 560 001, ಕರ್ನಾಟಕ, ಭಾರತ

15/1, Cubbon Road, Bangalore - 560 001, Karnataka, India

ದೂರವಾಣಿ (ಫೋನ್) Ph. : +91-80-2232 0001, 2232 0475, ಫ್ಯಾಕ್ಸ್ (ಫೇಕ್ಸ್) Fax : +91-80-2232 0758

ಇ ಮೇಲ್ (ಇಮೇಲ್) Email : cosec@hal-india.co.in

CIN:L35301KA1963GOI001622



INTEGRITY

MISSION

COMMITMENT

QUALITY



Hindustan Aeronautics Limited – Corporate Presentation

Sep 2022

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Company Overview



HAL Corporate Film

HAL | Introduction

Largest Defence Public Sector Undertaking
A Navratna Central Public Sector Enterprise
29th largest aerospace company in the world

20 Production Divisions & 10 R&D Centres

Presence in 7 states, 9 geographical locations
in India

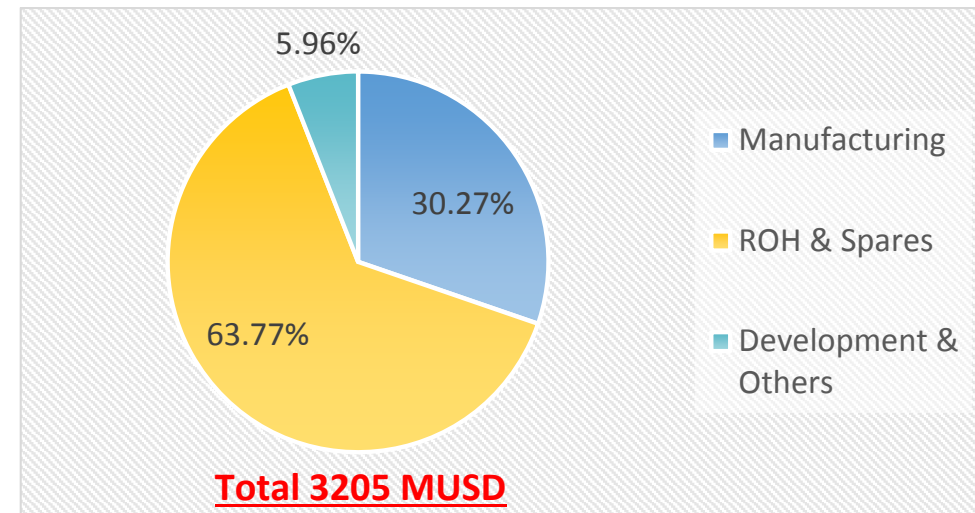
17 types of Indigenous and 14 types of licensed
aircraft produced.

Offers a wide range of products and Services
from Design & Development, Manufacturing
and Mid-life upgrades and Life time support.

Primary customers : Indian Defence Forces

Strong Order Book Position of 11158 MUSD with
robust order pipeline.

Diversified Revenue Stream – FY22



MANUFACTURED

Aircraft 4250+

Engine 5400+

OVERHAULED

Aircraft 11900+

Engine 35500+

“Excellent” rating from the GoI for last 21 years

Source: Top 100 Aerospace Companies by Revenue 2021, Published by FlightGlobal Aug 2022

Mid Life Upgrade

Aircraft Mid life
Upgradation



MRO

Maintenance, Repair &
Overhaul of Aircraft &
Engines.



Manufacturing

Manufacture of Aircraft,
Helicopter, Engines &
Systems

Aerospace Program

Manufacturing of Structure,
Boosters for launch vehicles
and Cryogenic engine

Design & Development

Design & Development of
Platforms, Aero-Engines & Systems

Missile Integration

Missile integration of
existing platforms



Product Portfolio

Current Manufacturing

Fighter Aircraft



LCA



Su-30 MKI

Transport Aircraft



Do - 228



Do - 228 Civil

Helicopters



ALH



LCH



LUH

Upgrade



Jaguar DARIN III



Mirage 2000

Life long support and PBL

Capability to repair, overhaul and maintain vast portfolio of products

Aircraft ROH

11 Types

**Fighters
(3 Types)**



Su-30 MKI



Jaguar



Mirage 2000

**Trainers
(2 Types)**



Kiran Mk I /MK II



Hawk

**Transport
(3 Types)**



AVRO



Do-228



AN-32

**Helicopters
(3 Types)**



Cheetah



Chetak



ALH

HAL is offering PBL for its Helicopter

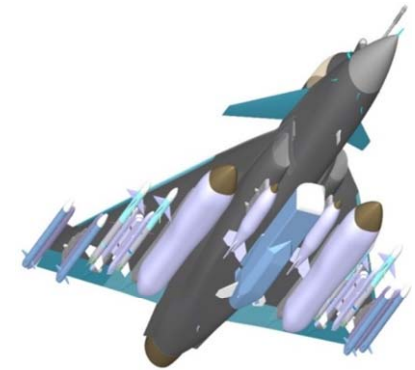
**Helicopters
(1 Types)**



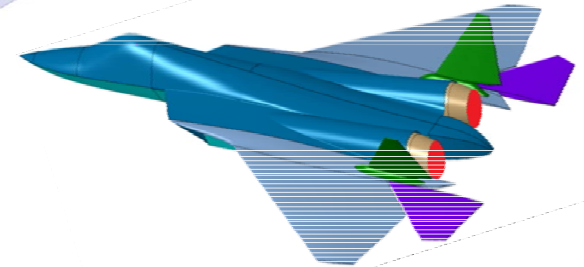
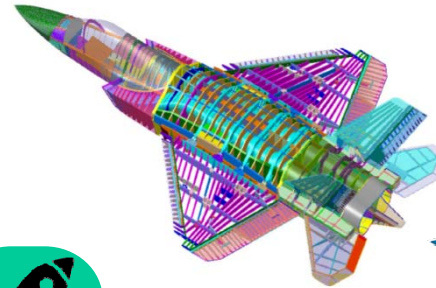
ALH Mk III - CG

Future Products

- Light Combat Aircraft Mk II



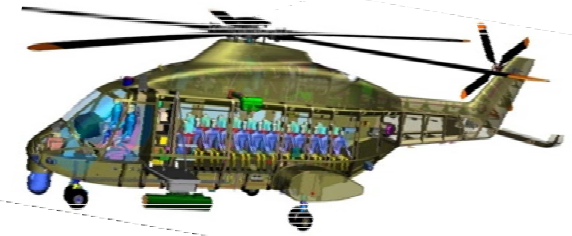
- AMCA-Advance Multirole Combat Aircraft



- TEDBF – Twin Engine Deck Based Fighter



- IMRH – Indian Multi Role Helicopter

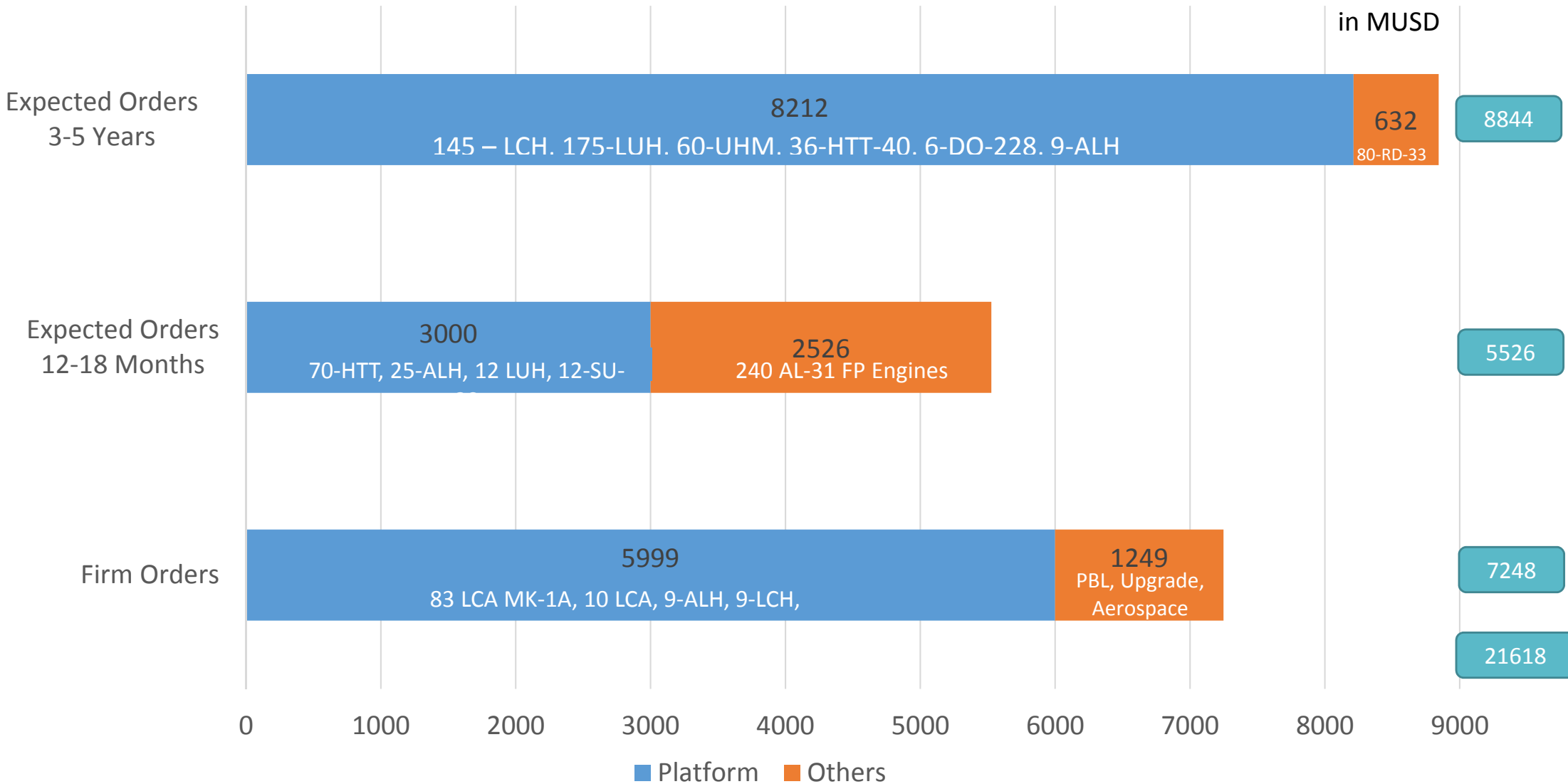


- CATS – Combat Air Teaming System



Order Book and Order Pipe-line

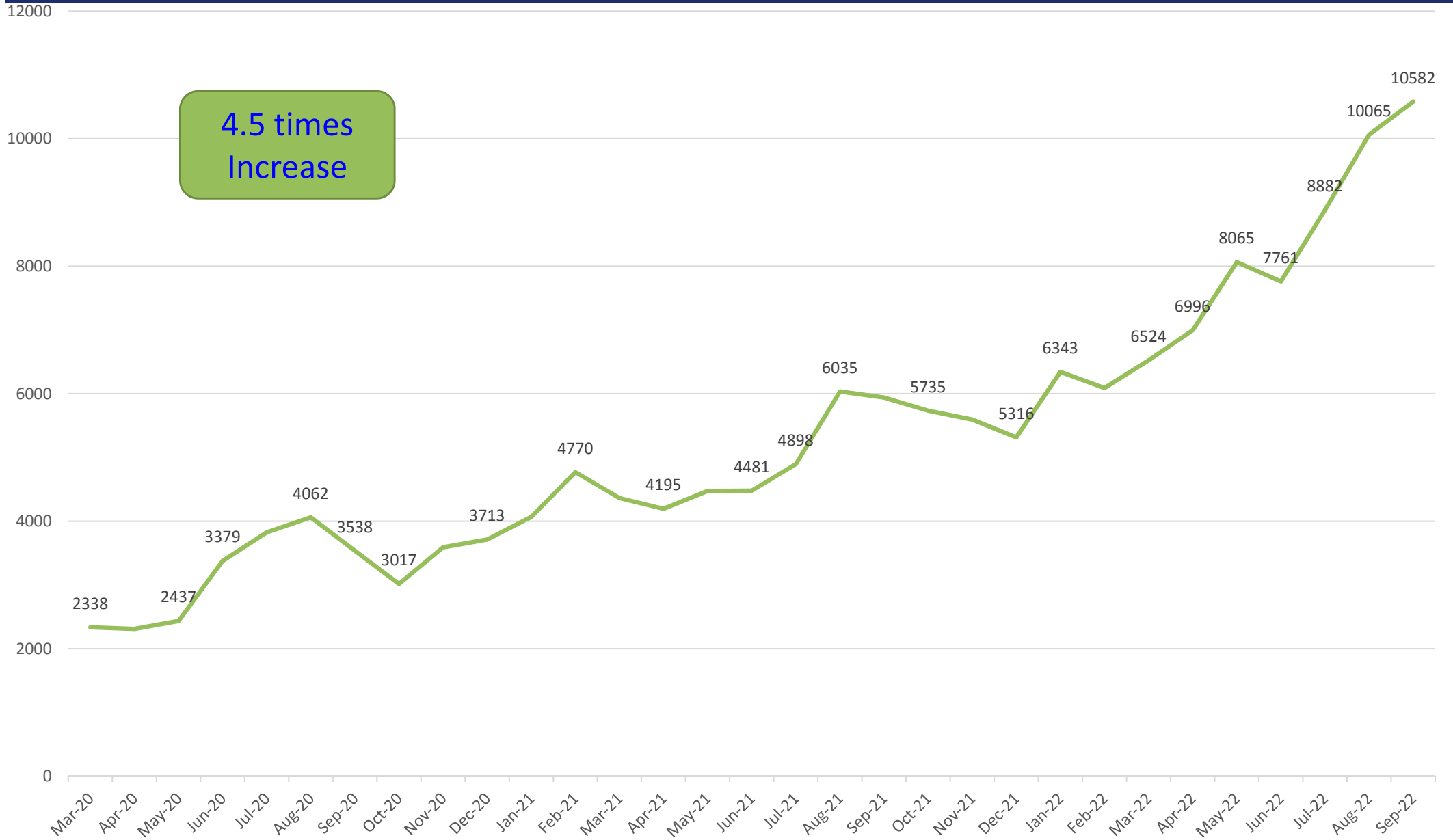
in MUSD



- The Annual Order flow from ROH & Spares is around 1800~ 1900 MUSD with potential to grow to 2500 MUSD in 3-4 years.
- Future Platforms (LCA MK II, IMRH, AMCA, TEDBF, CATS) will add to the revenue stream in 5-10 years horizon.

Improvement in Market Capitalization

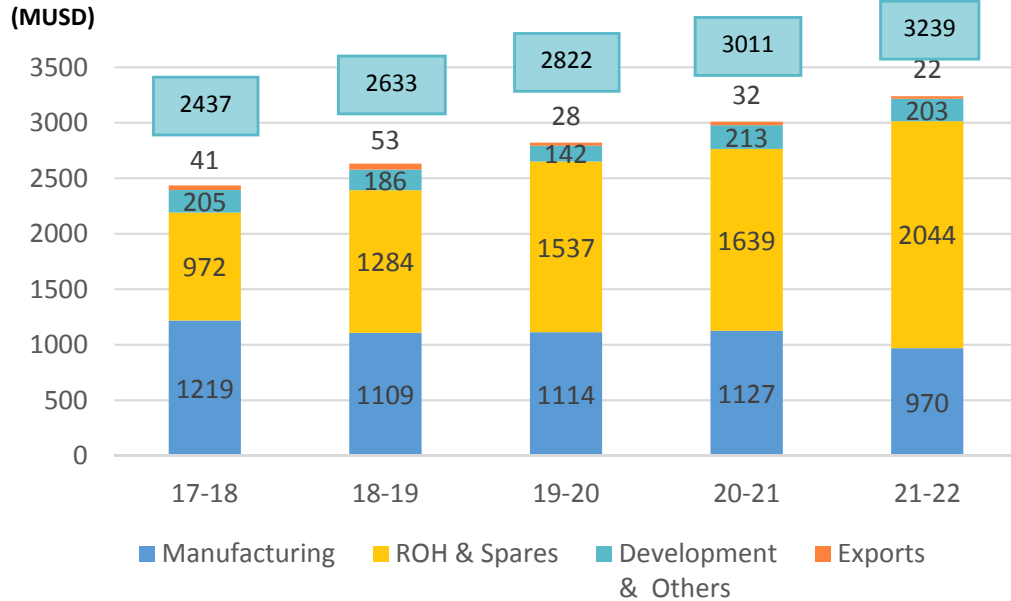
(in MUSD)



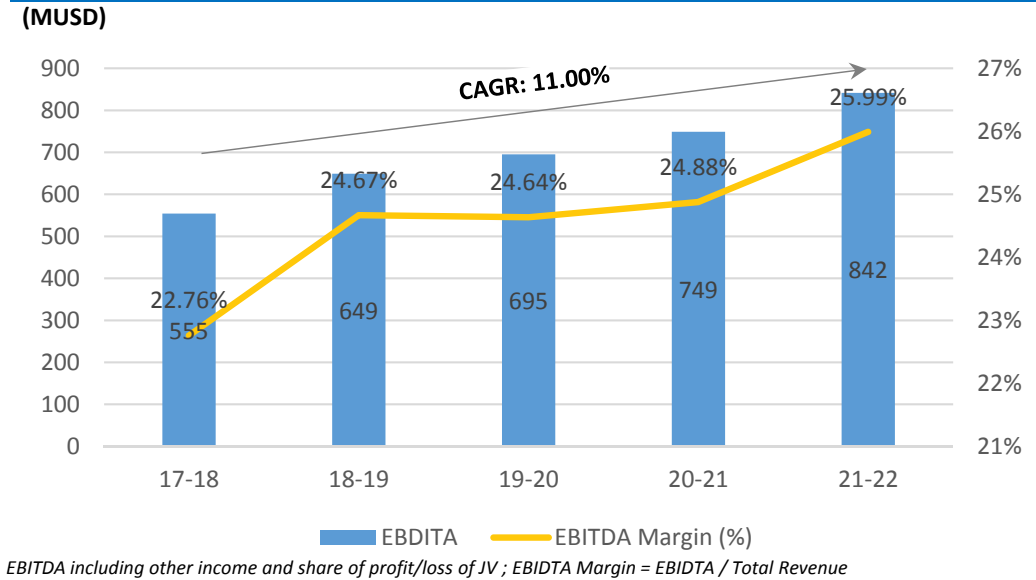
4.5 times Increase

Financial Growth

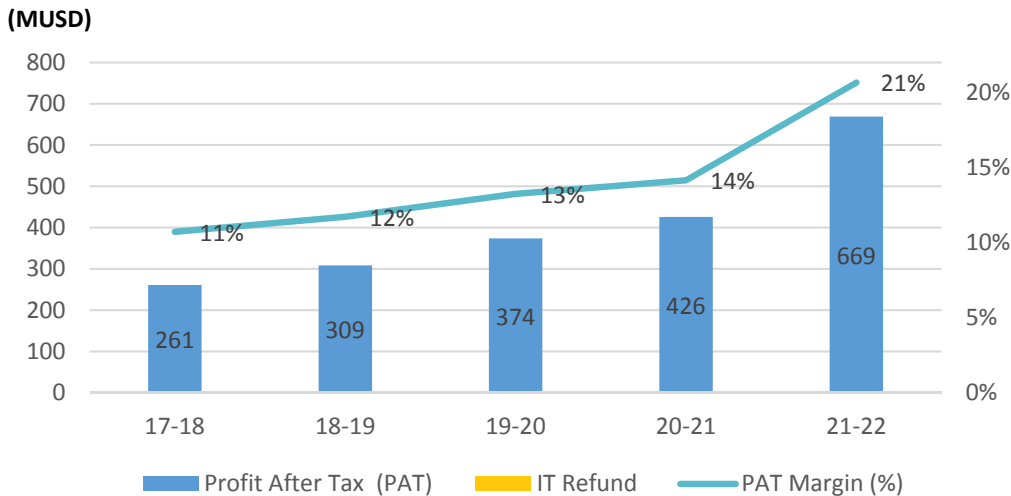
Steady growth in Revenues with CAGR of 7.38%



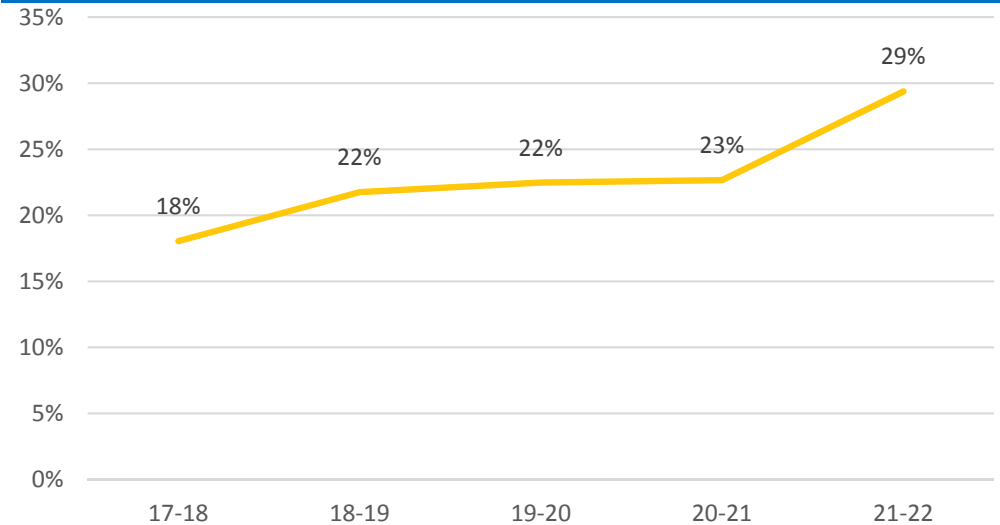
Improving EBITDA margins



Profit After Tax (PAT) Growing at a CAGR of 26.50%



% of ROE



• PAT Margin = PAT / Revenue from Operations
 • FY-21 includes Refund of 157 MUSD from Income Tax Department.



Thank You