

Date: 04th December, 2019

To,
The Manager,
Listing Department,
BSE Limited,
Phiroze Jeejeebhoy Tower,
Dalal Street, Mumbai 400 001
BSE Scrip Code: 540726

Dear Sir/Madam,

Sub: Investor Presentation

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed Investor Presentation for the Quarter and Half Year ended on Sep 30, 2019.

Kindly take the above on record.

Yours faithfully,

For Trident Texofab Limited



Mr. Jenish Jariwala
Chief Financial Officer(CFO)



Encl. a/a

TRIDENT TEXOFAB LIMITED

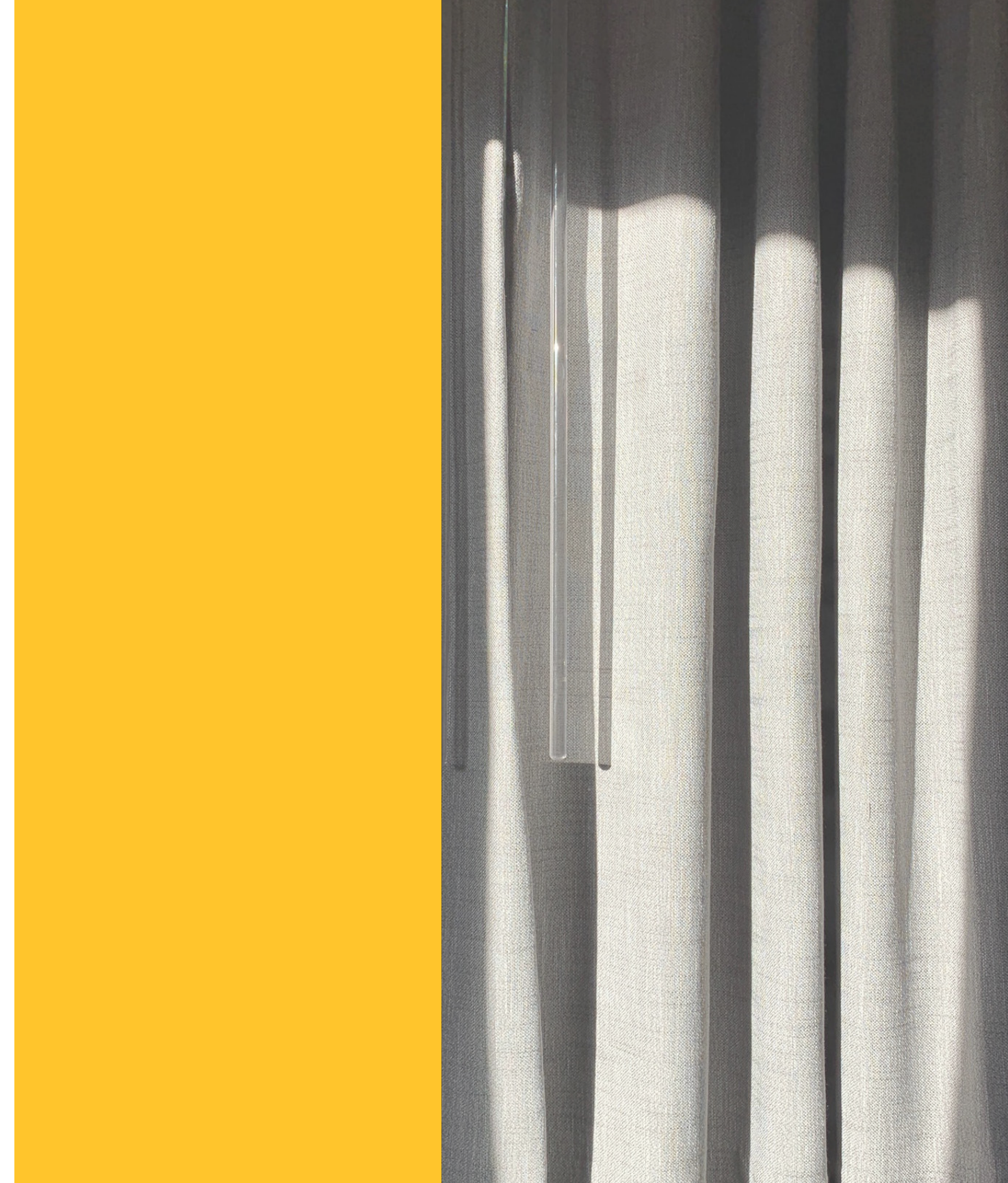
Investor Presentation
BSE: TTFL
Bloomberg: TTFLTD:IN

December 2019



COMPANY OVERVIEW

- Semi Composite textile manufacturing and trading company dealing in textile segment
- Products for home furnishing, garments, suiting, shirting, Technical Textile & Fabrics
- Shifted from being a pure trading company to Manufacturing polyester & poly-blend fabrics since 2018
- Manufactures various grades of grey fabrics & Performs job work for Weaving, Digital Printing & Embroidery



COMPANY MILESTONE

2008

Incorporation

- Started out as a small textile trading company in surat dealing in variety of home furnishing and other products like bed sheet, scarfs, suiting, shrting and many more.

2009-12

Striving Hard

- We started getting Shirting & Suiting manufactured as job work and getting delivered according to our clients requirement.

2013-15

Strengthening Roots

- With growing customers demand, we also started getting manufactured the Home Furnishing products, technical textile, pareos and scarf depending on the market demand.

2016-18

Shifting Gears

- Listed on exchange with IPO of Rs. 3.53 crore on 5th October,2017
- Started with its digital printing & embroidery facilities.
- Declared 10% dividend for 2017-18

2019

Launching Rockets

- TTFL commenced its weaving manufacturing operations in textiles out of its greenfield facilities set up in Surat
- Issue of Compulsory Convertible Preference Shares.

BUSINESS SEGMENTS

Manufacturing

- We started weaving manufacturing in May 2019, wherein we manufacture fabrics
- We have 60 machines with capacity of 7.5 lakh metres/ month

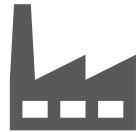
Trading

- In the last decade, trading of textile products has single-handedly driven the growth at TTFL.
- Our product basket includes finished, semi-finished and value-added fabrics.

Value Added Products

- Value-added segments like digital printing and embroidery.
- We have 10 digital printing machines, 2 heat transfer machines, and 7 embroidery machines.

COMPANY STRENGTHS



State of Art Manufacturing

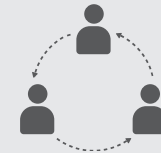
The Company invested in cutting-edge equipment from some of the best global labels to manufacture best in-class products across categories.

The Company has 60 waterjet machine which can manufacture 7.5 lakh meter/ month.



Experience Team

Professionally managed under the guidance of promoters having decade of experience in Textile Industry



Long Lasting Relationship

The Company's business has demonstrated credentials to transform one-off transactions into repeat engagements and growing wallet share



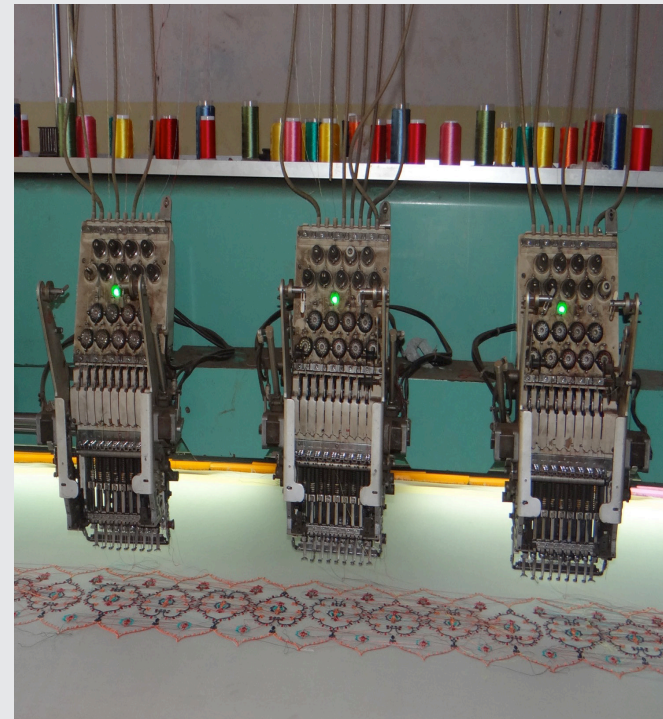
Diversity

The Company provides a variety of value-added products, strengthening its recall as a one-stop solution provider within the textile segment

MANUFACTURING FACILITY



WaterJet Unit



Embroidery Unit



Digital Printing Unit

EXPERIENCED MANAGEMENT TEAM



Mr. Hardik Desai

- Chairman & Managing Director
- He has completed his bachelor of commerce from South Gujarat University.
- He has around twenty one years of experience in the textile and apparel Industry.
- He is responsible for our Company's overall business operations and is responsible for setting forth the strategy and vision of our Company.



Mr. Chetan Jariwala

- Whole Time Director
- He has completed his bachelor of commerce.
- He has around twenty one years of experience in the textile and apparel Industry.
- He is responsible for the Company's growth and business development. He looks after the day-to-day operations, as well as leading the company's product development strategy.



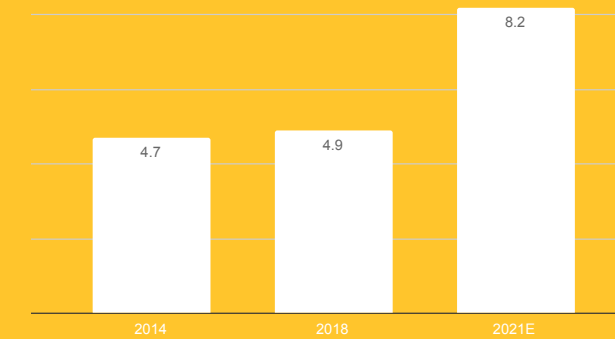
Mr. Deepak Gandhi

- Director
- He has completed his bachelor of commerce.
- He Gandhi has over 20 years of rich experience in Textile industry.
- He heads the value addition division of trident and is passionate about strengthening the customer base of the Company.

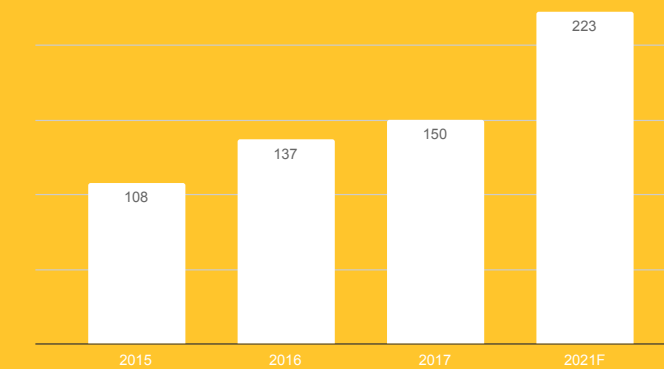
INDUSTRY OPPORTUNITY

- India's overall textile exports during FY 2017-18 stood at US\$ 39.2 billion in FY18 and is expected to increase to US\$ 82.00 billion by 2021 from US\$ 31.65 billion in FY19 (up to Jan 19).
- India accounts for 7 per cent of global home textiles trade. Superior quality makes companies in India a leader in the US and the UK, contributing two-third to their exports.
- The fundamental strength of the textile industry in India is its strong production base of wide range of fibre / yarns from natural fibres like cotton, jute, silk and wool to synthetic / man-made fibre like polyester, viscose, nylon and acrylic.
- Indian products has gained a significant market share in global home textiles in the past few years.

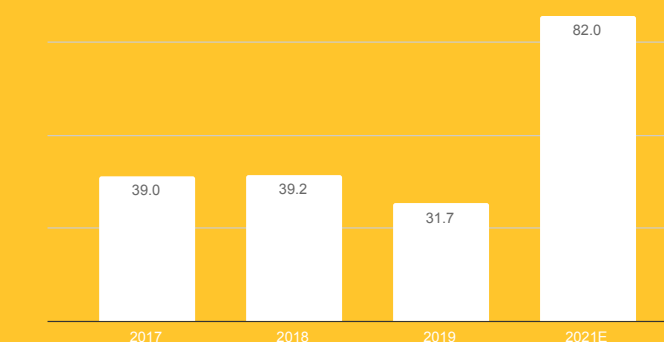
India Home Textile Industry (US \$ bn)



Textile & Apparel industry in India (US \$ bn)



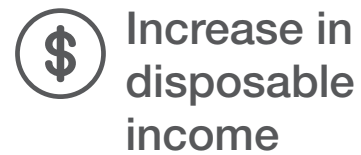
Textile & Apparel Exports from India (US \$ bn)



GROWTH DRIVERS



Per capita spending on apparel in developing countries like India is expected to increase by more than 2 times in the next 10 years (CAGR 9-11%).



Strong economic growth is expected to increase per capita income, resulting in more disposable income to spend on fashionable clothes.



Rising urbanization leads to an increase in demand for new designs and fashions to match new lifestyles.



China's textile and apparel exports have declined in the past two years, a reality that India expects to capitalise on by leveraging access to abundant raw material, sectoral knowledge and best-in-class infrastructure.



The textiles industry in India is experiencing a significant increase in collaboration between global majors & domestic companies. FDI in textiles (including dyed, printed).

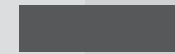
WAY FORWARD



Increasing geographic footprints in International market.



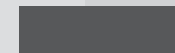
Increasing inhouse team network satellite and thereby increase marketing.



Expand business operations and increased Value added products.



Deployment of best in class technology to improve operational efficiencies.

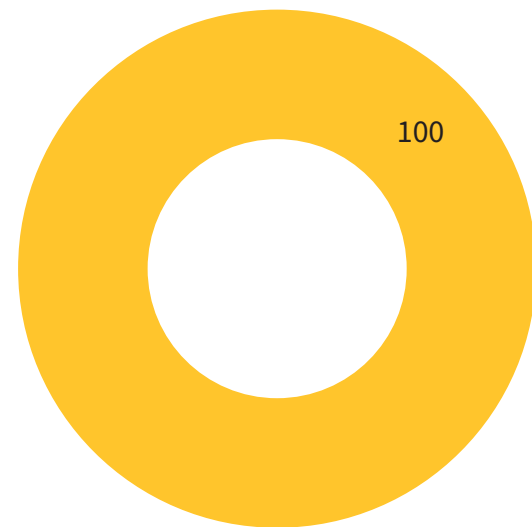


Aggressively increasing our customer base by tying up with corporates

FINANCIAL HIGHLIGHTS

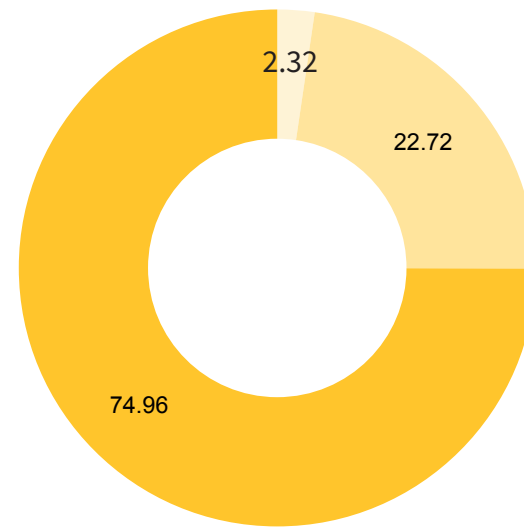
Sales Mix

FY18



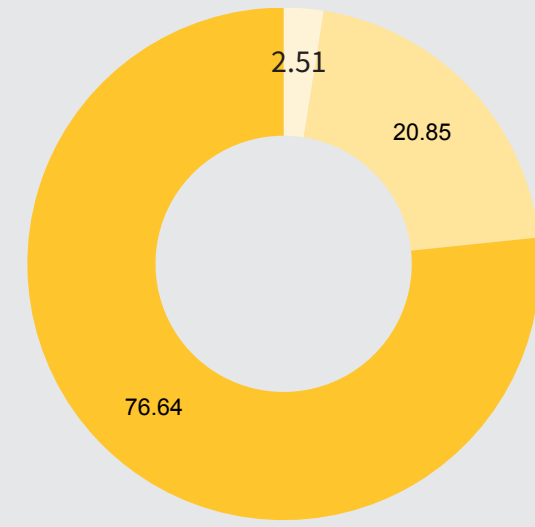
Value Added Products Manufacturing Trading

FY19



Value Added Products Manufacturing Trading

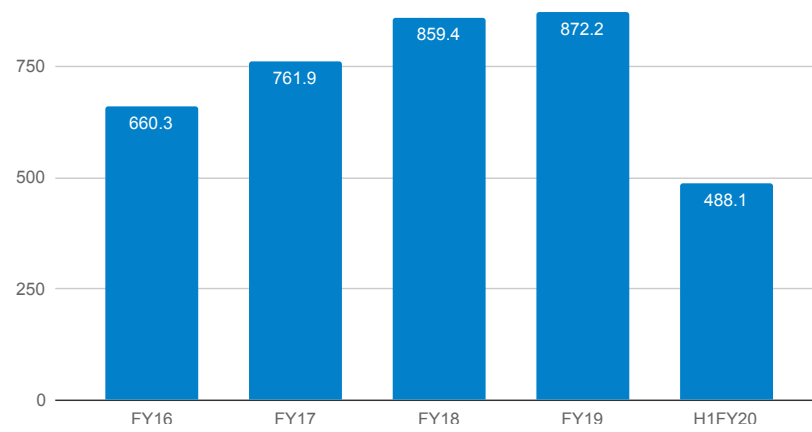
H1FY20



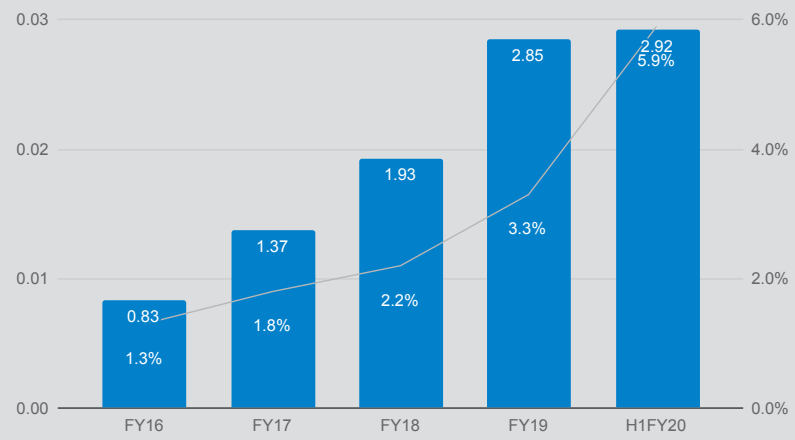
Value Added Products Manufacturing Trading

FINANCIAL HIGHLIGHTS

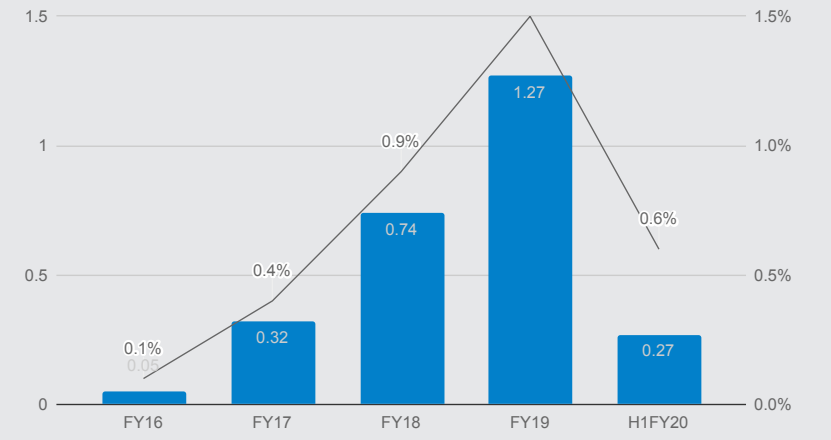
Revenue



EBIDTA & EBIDTA %

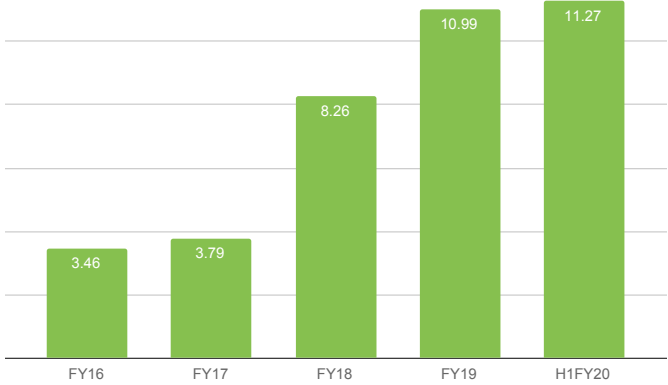


PAT & PAT %

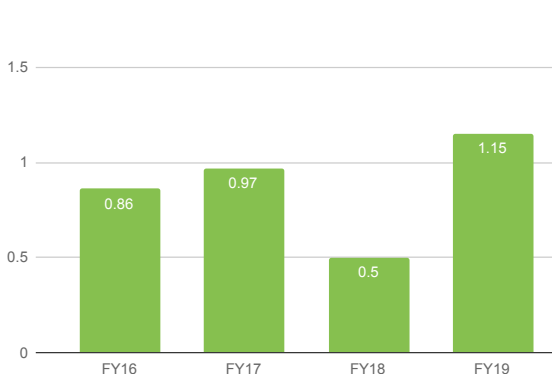


FINANCIAL HIGHLIGHTS

Networth



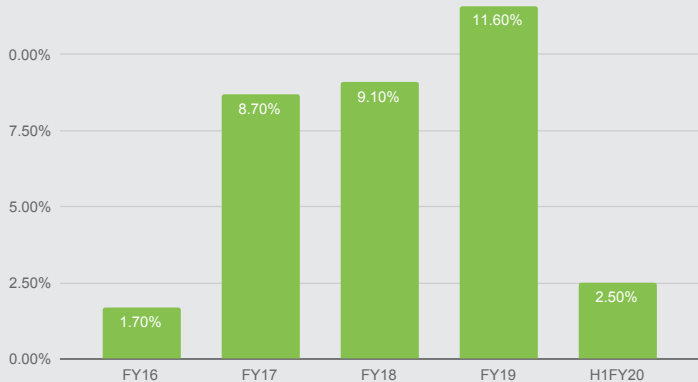
Debt/Equity (x)



RoCE%



RoE %



FINANCIAL SUMMARY

Profit & Loss Summary

(In Million)

	PARTICULARS	H1FY20	FY19	FY18	FY17	FY16
	Revenue from operations	486.58	868.97	854.62	759.47	659.79
	Total Revenue	488.08	872.20	859.42	761.92	660.33
	Operating Expenses	458.87	845.09	840.09	748.00	649.93
	EBIDTA (Excluding OI)	27.71	23.89	14.53	11.48	9.86
	EBIDTA Margin %(Excluding OI)	5.69%	2.75%	1.70%	1.51%	1.49%
	Interest	17.46	8.65	7.70	6.82	6.05
	Depreciation	3.88	3.04	1.26	1.30	1.35
	Extraordinary Item	2.54	-1.47	0.00	0.16	2.07
	Profit Before Taxes	5.33	16.90	10.37	5.64	0.93
	Tax	2.57	4.16	2.87	2.35	0.35
	PAT	2.76	12.74	7.50	3.29	0.59
	PAT Margin %	0.6%	1.5%	0.9%	0.4%	0.1%

FINANCIAL SUMMARY

Balance Sheet Summary

(In Million)

PARTICULARS	H1FY20	FY19	FY18
Shareholders Fund	112.72	109.95	82.64
Share Capital	41.96	41.96	39.96
Reserves & Surplus	70.76	68.00	42.68
Non-Current Liabilities	99.08	92.60	41.91
Long Term Borrowings	97.61	92.48	41.67
Deferred Tax Liabilities (Net)	1.48	0.14	0.24
Other Long Term Liabilities	0.00	0.00	0.00
Long Term Provisions	0.00	0.00	0.00
Current Liabilities	315.44	268.37	324.82
Short Term Borrowings	93.6	34.22	0.00
Trade Payables	178.81	193.87	303.07
Other Current Liabilities	37.7	30.74	12.82
Provisions	5.32	9.56	8.93
Total Equity and Liabilities	527.24	470.95	449.37

PARTICULARS	H1FY20	FY19	FY18
Non-Current Assets	137.39	126.09	47.05
Property, Plant and Equipment	99.92	23.61	15.63
Capital Work - in Progress	0.00	63.93	0.00
Non Current Investment	16.66	14.16	26.52
Long Term Loans & Advances	20.81	20.97	4.90
Other Non Current Assets	0.00	3.43	0.00
Current Assets	389.84	344.86	402.32
Inventories	77.97	39.25	50.68
Trade Receivables	293.55	293.99	321.32
Cash & Cash Equivalents	0.59	4.56	2.34
Short Term Loan & Advances	8.90	4.36	23.26
Other Current Assets	8.82	2.70	4.72
Total Assets	527.24	470.95	449.37

Ms. Bhumika Punjabi
(Corporate Governance Manager)

Trident Texofab Limited

bhumika@tridenttexofab.com

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CONTACT US

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