

**APIS INDIA LIMITED** 

18/32, East Patel Nagar, New Delhi 110 008 India T +91 11 4320 6650 F +91 11 2571 3631 E mail@apisindia.com W apisindia.com

September 04, 2020

#### AIL/CS/2019-20/157

Corporate Relation Department BSE Ltd Phiroze Jeejeebhoy Towers Dalal Street, Mumbai-400001

#### Scrip Code: 506166

#### Ref: Regulation 34 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

### Sub: Submission of Annual Report for the financial year 2019-20 and Notice convening the 38<sup>th</sup> Annual General Meeting

Dear Sir,

We hereby inform that the Thirty Eighth Annual General Meeting ('AGM') of the Company will be held on Wednesday, 30<sup>th</sup> September, 2020 at 10.00 A.M. IST through Video Conferencing or Other Audio Visual Means.

In pursuant to the provisions of Regulation 34 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Annual Report of the Company for F.Y 2019-20 along with the Notice convening the 38<sup>th</sup> Annual General Meeting (AGM) of the Company.

In compliance with Ministry of Corporate Affairs Circular no 20/2020 dated 05 May, 2020 read with Circular no. 14/2020 dated 8 April, 2020 and Circular no 17/2020 dated 13 April, 2020 respectively and SEBI Circular No. SEBI/HO/CFD/CMD1/CIR/P/2020/79 dated May 12, 2020, the Annual Report of the Company for FY 2019-20 and Notice of 38<sup>th</sup> AGM have been sent through email to all the Members whose Email Ids are registered with the Company/Depository Participant.

The Annual report and the Notice of AGM are also uploaded on the Company's website https://apisindia.com/pdf/2020/Annual%20Report-2020.pdf.

Kindly take the same on your records.

For APIS India Limited

**Amit Anand** (Managing Director) DIN: 00951321

Investor Email id: <u>mail@apisindia.com</u> Encl: a/a



## 

www.apisindia.com

## PURITY IS OUR ESSENCE IN FOOD



## CONTENTS

#### CORPORATE OVERVIEWS

About us Certification and Achievements Product Range Highlights of the year

#### STATUTORY REPORTS

Corporate Information	1
Directors' Report	2
Corporate Governance Report	
Management Discussion And Analysis	63

#### FINANCIAL STATEMENTS

Standalone Account	
Consolidated Account	

#### NOTICE OF ANNUAL GENERAL MEETING

1





Established In 1924, Apis India is one of the leaders in the field of organised Honey trade in India. With its world-class in-house facilities for testing, processing and filtration for honey, it has a state-of-art manufacturing facility spread over 7 acres in Rorkee, Uttarakhand with a capacity to process over 100 tonnes of honey per day.

Apis is aggressively entering the Retail space with a varied array of food products like Honey, Dates, Pickles and Jam. From Honey to Dates range to Pickles Range to Jam Range. Apis further intends to increase its offering basket, with an ambitious and innovative range of products in the pipeline. Along with retail, Apis is also present in the Bulk & Institutional sales. Apis also caters extensively to export demands and Private labels throughout the world. For this Apis products pass, the strict criterions of International Accreditations and Quality Checks.

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### **ABOUT US**

Apis Group always believes in taking challenges head on and has grown robustly to become a known player in the organised Honey Trade.

We are the third generation of entrepreneurs with extensive hands on knowledge of the trade. Apis has an ISO 22000 certification for documented procedure, that applies to Food Safety framed by an International body. The company has also got the famed ORGANIC, TUV, USFDA, KOSHER, EIC, APEDA certifications. Apis is also a winner of Numerous Industry and Government of India Awards for Honey Exports

### VISION

Strive together with passion, unity of purpose, and unconventional thinking, to be a dynamic front-running brand, which is greatly valued and trusted for its efficacy.

### MISSION

UNIT-1

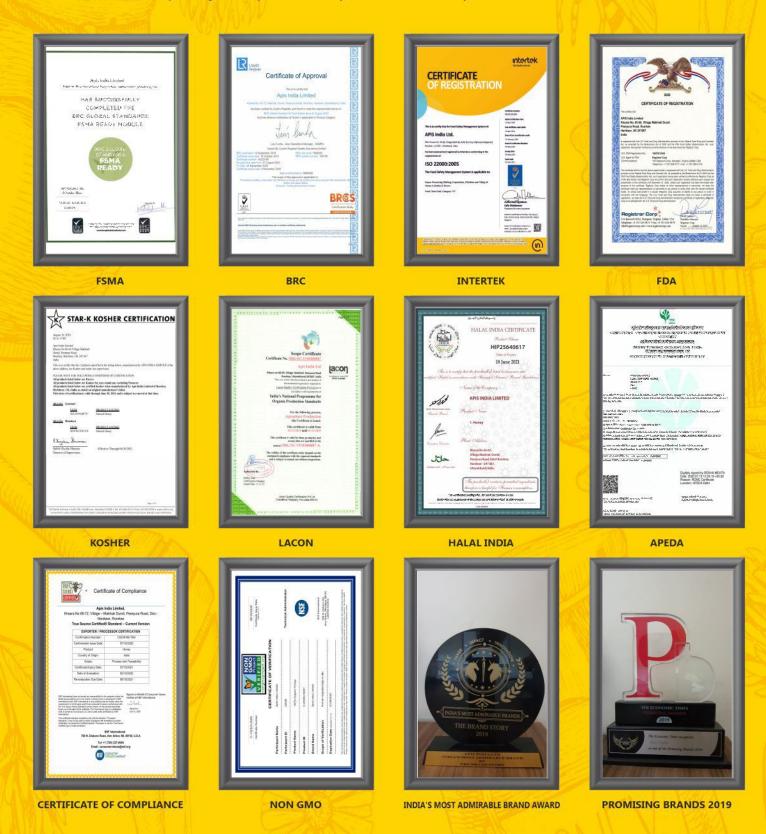
To create groundbreaking, impressive products at the optimal cost through continuous value engineering, that sets the yardstick of worth & quality to consumer.

**APIS IND** 

Roorkee, Uttarakhand, India

# CERTIFICATION & ACHIEVEMENTS

Apis has the ISO 22000 (HCAAP) Certification for document procedure that applies to food Safety Management System farmed by and International body



## HONEY SOURCING

Being a dominating player in Indian Honey Market has its challenges. Key being sourcing to cater round the year demand. We have an extensive sourcing from beekeepers spread over 15 states in India. The various Honey flora available: Rapeseed/Mustard, Acacia, Lychee, Eucalyptus, Cider, Kashmir Honey, Orange Blossom, Himalaya Honey, Wild Flower Forest Honey and Sunflower Honey.

The Honey is collected from all over india and processed at our three state-of-art plants on the foothills of Himalayas in Roorkee, Uttarakhand. **Our Services Span** 

- Retail Products

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**EQUUMPT** 

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Pure Honey

Do not feed to intants under one (1) year of age

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- Bulk & Institutional Sales

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Natural Honey

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- Export & Private Labels

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عسل طبيكي Natural Honey he

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الشافي ROSE NECTAR HONEY

## Holistic Nutrition

We offer a wide range of products in Blister, Glass bottle, Pet Jars (Bear and Hexagon shapes), Upside down bottles and Squeezy bottles to name a few.

#### **APIS HONEY**

S. NO.	VARIANT	SKU
1	Apis Honey	1kg (B0G0)
2	Apis Honey	500g (B0G0)
3	Apis Honey	400g (B0G0)
4	Apis Honey	300g
5	Apis Honey	225g (BOGO)
6	Apis Honey	125g (100g+25g extra)
7	Apis Honey	50g
8	Apis Honey	25g
9	Apis Honey	20g

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HONEY

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HONEY

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#### **AL SHAFI HONEY**

S. NO.	VARIANT	SKU
1	Al-Shafi	750g
2	Al-Shafi	500g
3	Al-Shafi	250g
4	Al-Shafi	125g

#### **VALUE ADDED HONEY**

S. NO.	VARIANT	SKU
1	Nature's Potion Lychee Honey	500g
2	Nature's Potion Lychee Honey	250g
3	Nature's Potion Lychee Honey	100g
4	Nature's Potion Ginger Honey	250g
5	Nature's Potion Ginger Honey	100g
6	Nature's Potion Sitopladi Honey	/ 250g
7	Nature's Potion Sitopladi Honey	/ 100g
8	Nature's Potion Lemon Honey	250g
9	Nature's Potion Lemon Honey	100g
10	Nature's Potion Tulsi Honey	250g
11	Nature's Potion Tulsi Honey	100g

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#### **BEE FIT HONEY**

S. NO.	VARIANT	SKU
1	Bee Fit Honey	500g
2	Bee Fit Honey	250g

#### **SOYA CHUNKS**

S. NO.	VARIANT	SKU
1	Soya Chunks	50g
2	Soya Chunks	96g
2	Soya Chunks	220g



#### **APIS FRUIT BLAST JAMS**

S. NO.	VARIANT	SKU
1	Apis Fruit Blast Jam	1.2kg (1kg+200g extra)
2	Apis Fruit Blast Jam	700g
3	Apis Fruit Blast Jam	500g
4	Apis Fruit Blast Jam	450g (B0G0)
5	Apis Fruit Blast Jam	200g
6	Apis Fruit Blast Jam	100g
7	Apis Fruit Blast Jam	15g





#### **APIS VEDIC KITCHEN PRESERVES**

S. NO.	VARIANT	SKU
1	Vedic Kitchen North India Ginger Garlic Paste	500g
2	Vedic Kitchen South India Ginger Garlic Paste	500g
3	Vedic Kitchen Ginger Garlic Paste	300g
4	Vedic Kitchen Ginger Garlic Paste	200g (B0G0)
5	Vedic Kitchen Ginger Garlic Paste	100g (B0G0)
6	Vedic Kitchen Ginger Garlic Paste Pouch	25g

#### **APIS PREMIMUM DATES**

S. NO.	VARIANT	SKU
1	Arabian Pearls Dates	500g
2	Royal Zahidi Dates	500g
3	Khenaizi Dates	500g
4	Select Dates	500g
5	Deseeded Dates	500g
6	Premium Dates	500g
7	Arabian Pearls Dates	250g
8	Royal Zahidi Dates	250g
9	Select Dates	250g







Halawi DATES Sabaka DATES

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Sari DATES

#### **LINA OASIS DATES**

S. NO.	VARIANT	SKU
1	Lina Halawi Dates	500g
2	Lina Sabaka Dates	500g
3	Lina Sari Dates	500g
4	Lina Ajwa Dates	400g
5	Lina Khudary Dates	400g
6	Lina Safawi Dates	400g
7	Lina Selected Vaccum Dates	450g

## **APIS PICKLES**

#### **APIS SPICELICIOUS PICKLES: NORTH**

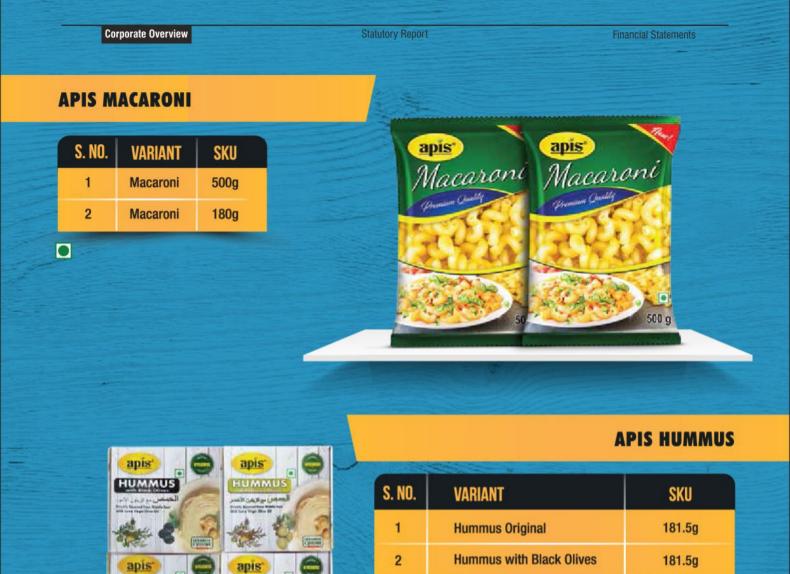
S. NO.	VARIANT	SKU
1	Mix Veggies Pickle	5kg
2	Mango Tangi Pickle	5kg
3	Stuffed Red Chili Pickle	1kg
4	Lime Pickle	1kg
5	Green Chili Pickle	1kg
6	Mango Tangi Pickle	1kg
7	Mix Veggies Pickle	1kg
8	Mango Tangi Pickle	500g
9	Green Chili Pickle	500g
10	Spicelicious Mixed Veggies Pickle	500g
11	Stuffed Red Chili Pickle	500g
12	Lime Pickle	500g
13	Spicelicious Mixed Veggies Pickle	400g
14	Mango Tangi Pickle	400g
15	Green Chili Pickle	400g
16	Lime Pickle	400g
17	Stuffed Red Chili Pickle	400g
18	Pickle (Sachet)	15g





#### **APIS SPICELICIOUS PICKLES: SOUTH**

S. NO.	VARIANT	SKU
1	Mango South Indian Pickle	5kg
2	Mix Veggies South Indian Pickle	5kg
3	Mango South Indian Pickle	500g
4	Mix Veggies South Indian Pickle	500g
5	South Indian Tomato Pickle	500g
6	Lime South Indian Pickle	500g
7	Gongura South Indian Pickle	500g
8	Mango South Indian Pickle	200g
9	Mix Veggies South Indian Pickle	200g
10	South Indian Tomato Pickle	200g
11	Lime South Indian Pickle	200g
12	Gongura South Indian Pickle	200g
13	Mango Pickle (without garlic)	200g
14	Mix Veggies Pickle (without garlic)	200g
15	Tomato Pickle (with gingelly oil)	200g
16	Lime Pickle (without garlic)	200g



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4

Hummus with Green Olives

Hummus with Red Chilli

181.5g

181.5g

#### APIS GREEN TEA

HUMMUS

S. NO.	VARIANT	SKU
1	Green Tea	25 Bags (2g Each)
2	Green Tea with Tulsi	25 Bags (2g Each)

HUMMUS





### **Awards & Achievements**



The most Admirable Brand 2019-20 Received by Mr. Amit Anand, MD



Promising Brand Economic Times 2019 **Received by Mr. Pankaj Mishra, CEO** 



Times of India Emerging FMCG Brand Award : **Received by Mr. Pankaj Mishra, CEO**  Corporate Overview

Statutory Report

Financial Statements

### **Manufacturing Units**





State of The Art Manufacturing Plant Equipt with Latest Technology

Our processing set up meets all European Union Standards with a Capacity to process 100 tonnes per day.





Our bottling plant is equipped to handle small packaging in 6 gms to 4.5 kg packs while it also caters to bulk packaging requirements from 25 kg to 230 kgs.

A world class laboratory, stringently holds extensive quality control assurrances to meet a product of International standards.



## **BTL-Activities**





00H Campaign



VAN Activitations

#### Corporate Overview

Statutory Report

**Financial Statements** 



## **BTL-Activities**









Pickle Launch Activation



Dealer Board Activity Statutory Report

**Financial Statements** 

**Major Events** 

Corporate Overview





India V/s West Indies 2019







India V/s West Indies 2019

Rammandir Bhoomipujan 2020 (Ayodhya)







SIAL (India)

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## **Major Events**

apis<sup>®</sup>

GULFOOD (UAE)

Corporate Overview

Statutory Report

**Financial Statements** 



**Major Events** 



Asean Expo













₹ 16.83

## HIGHLIGHTS OF THE YEAR

₹4.23

<b>Financial High</b>	lights*				
TOTAL INCOME GROWTH		EBITDA GROWTH		PAT GROWTH	
-6.4	8%	-36.	18%	-74.9	90%
2018-19	2019-20	2018-19	2019-20	2018-19	2019-20
₹ 225.02 Crores	₹ 210.44 Crores	₹ 18.68 Crores	₹ 11.92 Crores	₹ 9.28 Crores	₹ 2.33 Crores
EPS G	ROWTH	NET WORT	H GROWTH		
-74.	<b>87%</b>	3.0	4%		
2018-19	2019-20	2018-19	2019-20		

₹ 76.24 Crores

₹ 74.00 Crores



## **CORPORATE INFORMATION**

Chairperson	
Managing Director	
Non-Executive Director	
Independent Director	
Independent Director	
Independent Director	
Independent Director	
Chief Executive officer	
Chief Financial officer	
Company Secretary	
Internal Auditors	
M/s Mukhtar Alam & Associates	
Chartered Accountants	
Flat No. D-3, 4 <sup>th</sup> Floor, C-314/1, Engineers Apartment,	
Shaheen Bagh, New Delhi-110025	
em E-mail: camukhtaralam@gmail.com	
Bankers	
Canara Bank	
Canara Bank Yes Bank Limited	
Yes Bank Limited	
Yes Bank Limited DBS Limited	
Yes Bank Limited DBS Limited	
Yes Bank Limited DBS Limited	
Yes Bank Limited DBS Limited Standard Chartered Bank	
Yes Bank Limited DBS Limited Standard Chartered Bank Registrar & Share Transfer Agent	
Yes Bank Limited DBS Limited Standard Chartered Bank Registrar & Share Transfer Agent M/s Skyline Financial Services Pvt. Ltd	
Yes Bank Limited DBS Limited Standard Chartered Bank Registrar & Share Transfer Agent M/s Skyline Financial Services Pvt. Ltd D- 153A, 1st Floor, Okhla Industrial Area,	
Yes Bank Limited DBS Limited Standard Chartered Bank Registrar & Share Transfer Agent M/s Skyline Financial Services Pvt. Ltd D- 153A, 1st Floor, Okhla Industrial Area, Phase-I, New Delhi – 110 020	
Yes Bank Limited DBS Limited Standard Chartered Bank Registrar & Share Transfer Agent M/s Skyline Financial Services Pvt. Ltd D- 153A, 1st Floor, Okhla Industrial Area, Phase-I, New Delhi – 110 020 Ph: 011-2681 2683, Fax: 011-2629 2681	
Yes Bank Limited DBS Limited Standard Chartered Bank Registrar & Share Transfer Agent M/s Skyline Financial Services Pvt. Ltd D- 153A, 1st Floor, Okhla Industrial Area, Phase-I, New Delhi – 110 020 Ph: 011-2681 2683, Fax: 011-2629 2681 Email: contact@skylinerta.com	
Yes Bank Limited DBS Limited Standard Chartered Bank Registrar & Share Transfer Agent M/s Skyline Financial Services Pvt. Ltd D- 153A, 1st Floor, Okhla Industrial Area, Phase-I, New Delhi – 110 020 Ph: 011-2681 2683, Fax: 011-2629 2681 Email: contact@skylinerta.com Website: www.skylinerta.com	

## **DIRECTORS' REPORT**

#### То

The Members,

#### **APIS India Limited**

Yours Directors take pleasure in presenting the 38th (Thirty Eighth) Annual Report of your Company together with the Audited Accounts for the year ended March 31, 2020.

#### 1. FINANCIAL SUMMARY/ PERFORMANCE OF THE COMPANY:

PARTICULARS	Stand	alana	Consol	(₹ in Lakh)
PARTICULARS	For the year ended 31 <sup>st</sup>			
	March, 2020	March, 2019	March, 2020	March, 2019
Sale and other Income	21,043.63	22,502.12	21057.03	22,502.12
Profit before depreciation	706.81	1529.02	708.42	1528.92
Depreciation	297.19	280.32	297.19	280.32
Profit before tax and after depreciation	409.62	1248.70	411.23	1248.60
Provision for taxation	146.25	290.59	146.25	290.59
CSR	30.50	30.50	30.50	30.50
Profit after tax	232.87	927.61	234.48	927.51
Share of profit of an associate (net of taxes)	-	-	91.85	127.66
Minority Interest	-	-	-	-
Net Profit available for appropriation	232.87	927.61	326.33	1055.17
Appropriations:				
Proposed Dividend on preference shares	14.00	14.00	14.00	14.00
Dividend Tax	2.87	2.87	2.87	2.87
Earnings Per Share [Equity share of ₹ 10]				
-Basic earnings per share (In ₹)	4.23	16.83	5.92	19.15
-Diluted earnings per share (In ₹ )	4.23	16.83	5.92	19.15
Dividend on NCNCPS per share (In ₹)	4.00	4.00	4.00	4.00

#### a) DIVIDEND

The Board of Directors of your Company, subject to the approval of shareholders at the ensuing Annual General Meeting, has recommended a dividend @ 4% ( $\overline{\xi}$  4 per preference share of  $\overline{\xi}$  100/- each) for the year ended March 31, 2020. The cash outflow on account of dividend will be  $\overline{\xi}$  14 Lakh and corporate dividend tax would be  $\overline{\xi}$  2.87 Lakh.

#### b) SHARE CAPITAL

The paid up share capital of your Company as on March 31, 2020 was ₹ 9,01,00,760 divided into 55,100,76 equity shares of ₹10/- each & 3,50,000 4% Non-Convertible Non-Cumulative Preference Shares of ₹100/- each. During the year under review, your Company has neither issued shares with differential voting rights nor granted stock options nor sweat equity.

#### 2. OPERATIONS REVIEW AND THE STATE OF AFFAIRS OF THE COMPANY

#### **Operational and Financial Overview**

The Company is one of the leaders in the field of organized honey trade in India. With its world class in-house facility for testing, processing and filtration for honey. It has a state of art manufacturing facility spread over 7 acres in Roorkee, Uttarakhand with a capacity to process over 100 tonnes of honey per day. With a mission to make pure and natural products, a part of consumers' everyday life, the Company has also forayed into Tea, Cookies and Preserves considering the changing purchase dynamic & growing need for branded quality packaged products.

The Company always believes in taking challenges based on & has grown robustly to become a known player in the organized Honey Trade. The Company is a third generation of entrepreneurs



with extensive hands on knowledge of the trade. The Company has an ISO2200 certification for documented procedure that applies to Food Safety framed by International body. The Company has also got the framed ORGANIC, TUV, USFDAM KOSHER, EIC, APEDA certification. The Company is also winner of Numerous Industry and Government of India awards for Honey Export.

APIS INDIA LIMITED

During the year under the Company has awarded as Brand Story- India's Most Admirable Brands 2019-20.

The Members are further informed that the Company has also awarded as The Economics Times-Promising Brand-2019.

The Company has been thrice awarded the prestigious APEDA Export Award by Ministry of Commerce, Government of India, for our achievement in exports of honey.

In spite of challenging circumstances during the year, your Company continued to perform well. For the year under review, it posted a Standalone Net Profit after Tax of ₹ 232.87 Lakh as compared to ₹ 927.61 Lakh during the previous year. The Consolidated Net Profit after Tax for the year was ₹ 326.33 Lakh as compared to ₹ 1055.17 Lakhs during the previous year.

#### **Operations:**

This year the Company is planning to expend its product basket in spread category like Hummus, Date Syrup and Multiple variant of Green Tea with Honey.

The Company has present its current category of product basket which includes varies new product added in different category are detailed as follows:

#### a) Honey:

The Company product under the brand name of APIS Himalaya have now become an important player in branded Honey segment in India. The Company offers a wide variety in honey like-Acacia, Eucalyptus, Himalaya Honey, Lychee, Sunflower and wild Flower Forest, mainly for the international market.

#### Value Added Honey

The Company has taken honey to the next level! By adding the medicinal extracts of indigenous flavour to the good old honey, the Company has present our range of magic potions.

#### I. Bee Fit Honey

The Company has lunch this year Apis Bee Fit the Intelligent way to lose weight, boost immunity and stay fit while dieting. A potent combination of Pippali, Daru Haldi, Triphala, Ashwagandha & Dalchini with the right blend of honey make it the perfect weight loss partner. It supplements the essential nutrients on a weight-loss diet.

Apis Bee Fit Honey are available in convenient packing of 250gm and 500gm packs.

#### II. Lemon Infused Honey

The Company has incepted the new idea of Lemon Infused Honey which is inspired by Ayurveda. Ayurveda considers lemon as a primary antioxidant that helps protect cells from damaging free radicals. Lemons are very rich in Vitamin C, which plays a vital role in weight management, and lower blood pressure. It adds to vitality, is a remedy for morning dullness and boosts immunity. Added with Honey, it is a health elixir in a bottle. Try it today!

Lemon infused Honey are available in convenient packing of 100gm and 250gm packs.

#### III. Lychee Honey

The Company has lunch this year a new product in its Honey category i.e. Lychee Honey. Lychee is a great source of dietary fiber, protein, proanthocyanidins and polyphenolic compounds, which makes it an energizing fruit. 'Lychee Honey' is helpful in digestive issues, cognitive disorders, helps improving blood circulation, and protecting the body from various diseases and afflictions. 'Lychee honey' has the wealth of potassium and organic compounds, which are connected to a number of important health benefits. So, choose the delicious way to heath today!

Lychee Honey are available in convenient packing of 100gm, 250gm and 500gm packs.

#### IV. Sitopladi Honey

Sitopladi is an Ayurvedic remedy for respiratory issues like congestion.



Banslochan, piper logum, cardamom and cinnamon, are believed to restore natural functions of the respiratory, digestive and immune system of the body. The 'Immunomodulator' content in it boosts immunity and vitality. Just one spoon of Sitopladi honey before bed takes care of your respiratory problems.

Sitopladi Honey are available in convenient packing of 100gm and 250gm packs.

#### V. Tulsi Infused Honey

The Company has incepted the new idea of Tulsi Infused Honey for its near miraculous medicinal values, lie holy Tulsi has been highly valued and worshipped in India for liousands of years. It is an excellent antioxidant liat protects lie body from many diseases. Tulsi, when infused wili Honey, makes 'Tulsi Honey', a potent remedy for cough and cold, respiratory disorders, headache and helps in treating stomach flu, urinary and genital infections. Give it a try today.

Tulsi Infused Honey are available in convenient packing of 100gm and 250gm packs.

#### VI. Ginger Honey

For centuries, Ginger is believed to be beneficial for healli and healing. Its anti-inflammatory and antioxidant properties help in relieving nausea, loss of appetite, motion sickness, pain, cold and flu, and inflammation. When infused wili Honey, "Ginger Honey" is a boon for cough and cold related issues. It helps in reducing lie cholesterol, and on maintaining heally blood sugar levels. Try lie taste of good healli today!

Ginger Honey are available in convenient packing of 100gm and 250gm packs.

It also has specialized honey, which comprises of Ginger, Lemon, Organic and honey with nuts. It is also certified with Non-GMO status, a rarity in case of honey. APIS Himalaya products are available in convenient packaging starting from 20 gm to 1.5 kg packs in retail.

#### b) Green Tea

The Company five Senses Green Tea, is an ode to the Great Tea tasting tradition. The color, the aroma, the texture, the mouth fee, promises a sensorial epiphany. Our Tea is sourced from tea gardens and is treated with the time honored process that ensure the right moisture, texture, flavour and aroma. For further intensification of leaves, they are oxidized in huge oxidation floors of our tea processing plants. Rolling then shapes our tea leaves in the right from which are then dried, aged and packed to exhibit great taste and aroma. Each of these processes, is carried out in a climate controlled facility to avoid spoilage and maintain the perfect tea texture and flavour. The Tea is also an elixir of Good Health, longevity and possesses innumerable medicinal properties. It is pure joy in a cup-A true Connoisseur's choice!

#### c) Spicelicious Pickles

The Company has added its basket Spicelicious pickles which added magic to each meal. Apis pickles turn the most simplest of meals into an extravagance. Made from the best of Vegetables, fruits, Spices & Oils, Apis pickles use the most elaborate of processes & recipes to bring the most magical pickles range for the challenging Indian Palette.

Each bite promises to bring a riot of sensations on the taste buds. Making life tangier. An essential for every kitchen and Dinner table.

Since time immemorial, pickles have been the common thread that have tied India together. Our assorted array of lip smacking pickles pair up wonderfully with Indian meals.

The Company has this year lunch two newly category i.e. North Indian Pickles and South Indian Pickles.

#### North Indian Pickles

#### i. Green Chilli Pickle

A treat for lie adventurous foodies! Green chilli pickles are a delight to your tastebuds.

Green Chilli Pickle are available in convenient packing of 400gm, 500gm and 1kg packs.



#### ii. Lime Pickle

Sour limes transform into beautiful pickles. Enjoy our evergreen lime pickles wili flatbreads.

Lime Pickle are available in convenient packing of 400gm, 500gm and 1kg packs.

#### iii. Mango Tang

Lie quintessential Indian pickle. Pair it wili your favourite dishes to relish lie tang of lie king of fruits!

Mango Tag are available in convenient packing of 200gm, 500gm and 200gm (TN) packs.

#### iv. Mixed Veggies Pickle

Lie goodness of mixed veggies to take your meals to lie next level of flavour.

Mixed Veggies Pickle are available in convenient packing of 400gm, 500gm, 1kg and 5kg packs.

#### v. Red Stuff Pickle

A gentle reminder of your childhood. Pair liese pickles wili your favourite meals for a quick trip down memory lane.

Red Stuff Pickle are available in convenient packing of 400gm, 500gm and 1kg packs.

#### **South Indian Pickles**

i. Gongura Pickle

A delicacy from Andhra Pradesh. Garlic infuses the classic gongura pickles with new flavour that take your meals to the next level!

Gongura Pickle are available in convenient packing of 200gm, and 500gm packs.

ii. Lime Pickle

Sour limes transform into beautiful pickles. Enjoy our evergreen lime pickles wili flatbreads.

Lime Pickle are available in convenient packing of 200gm, 500gm and 200gm (TN) packs.

#### iii. Mango Tang

The quintessential Indian pickle. Pair it with your favourite dishes to relish the tang of the king of fruits!

Mango Tag are available in

convenient packing of 200gm, 500gm and 200gm (TN) packs.

#### vi. Mixed Veggies Pickle

The goodness of mixed veggies to take your meals to the next level of flavour.

Mixed Veggies Pickle with Garlic are available in convenient packing of 200gm, 500gm, 200gm (TN) and 5kg packs.

#### iv. Tomato Pickle

This south Indian delicacy is the perfect accompaniment to go with your meals.

Tomato Pickle with Garlic are available in convenient packing of 200gm and 500gm packs.

#### d) Preserves

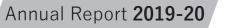
Getting a consistent product throughout the year is a must and our quality Control ensures that you get the perfect taste in our preserves all year around. Right from sourcing the right raw product, to proper cleaning and treatment, a stringent process flow is maintained to give you the best product. Kitchen essentials are kept as fresh as they did when plucked. No added flavour or chemicals are used in Apis preserves.

The Company has introduced Ginger Garlic Paste in 100gm and 200gm pouches to make their presence in the domestic market and knock the door to reach the maximum no of consumers.

However our preserves are available in convenient packing staring from 25gm to 500gm.

#### e) Dates

Apis dates are a rich source of several vitamins, minerals and fibers. These delicious fruits contain oil, calcium, sulfur, Iron, Potassium, Phosphorous, Manganese, copper and Magnesium- the building blocks for good health. Health specialists have said that eating one date per day is necessary for balanced and healthy diet. The significant amounts of minerals found in dates make it a super food for strengthening bones and fighting off painful and debilitating diseases like osteoporosis. Dates also help in gaining weight and in muscle development. Studies have found dates beneficial in relief from constipation, intestinal disorder, heart





problems, anemia, sexual dysfunction, diarrhea, abdominal cancer and many other conditions, like night blindness and seasonal allergies.

The Company has this year introduced varies new category in dates. The fruit of kings! Apis offers you a wide assortment of dates that instantly make you feel like royalty!

#### • Premium Seeded Dates

Seeded Zahidi dates are packed wili nutrition and healli benefits. And to quash lie myli liat all liings healliy cannot be healliy, liis is one to relish. liese dates are vacuum packed to retain lieir freshness, increasing lie longevity of lie products. Premium Seeded Dates are available in the 500gm pack.

#### Royal Zahidi Dates

Zahidi dates are medium sized dates which are distinctively oval in shape.

They have a pale brown skin and a thick, golden inner flesh that surrounds a single seed. They have a considerably lower sugar content. Chewy, and semi-dry in texture, the Zahidi date has a mildly sweet, nutty and almost buttery flavor with a subtle tang, reminiscent of dried apricots.

Royal Zahini Dates are available in convenient packing of 500gm and 150gm packs.

• Arabian Pearls Dates

Arabian Pearl dates are deep dark brown in color, wili a tender skin and sweet flavor.

Apis India is one of lie popular brands of dates in India. It is grown mainly in lie eastern region, and is characterized by a unique natural, glossy, waxy layer covering its smooli surface, in addition to lie strong, fiber structure which gives it a lesser sweet taste.

Arabian Pearls Dates are available in convenient packing of 500gm and 250gm packs.

#### Ajwa Dates

Ajwa dates are soft dry, mediumsize date variety liat is about 3 centimeters in lengli. Ajwa dates have a glossy black-brown skin and pulp. lie pulp surrounds a central elongated seed liat is often removed. Ajwa dates have a meaty, chewy texture and a sweet flavor wili hints of caramel, honey, and cinnamon. Ajwa Dates are available in the 400gm pack.

Khenaizi Dates

Liese popular dates are grown across lie UAE regions. Khenaizi dates are soft, medium-sized and mild in sweetness. Dark brown in color, it has a juicy texture and is enjoyed even before it is fully dried. Khenaizi Dates are available in the 500gm pack.

Deseeded Dates

Eating dates made easier! Enjoy the juicy taste of dates, with the same amount of nutrition and health benefits as the seeded ones, but a lot more consumer friendly. Deseeded Dates are available in the 500gm pack.

#### f) Fruitilicious Jam

Fruitilicious Jam in its basket to bring out the kid in you with the finger-licking Apis range of Jam. Be it Roti's, Dosas or Toast or Home cake toppings Apis has a wide range to choose from. Each spoon promises a delightful explosion of fruitiliciouness. Made from 100% real fruit ingredients, Apis Jam along with being Yummy is nutritious and Healthy.

Apis Jam have a carefully chosen consistency that in spreads easily with spoon or knife. It is carefully sealed in impermeable glass & PET wrapping to keep it moisture free to retain its taste and aroma.

The Company has incepted this year two new product in Jam Category i.e. Pineapple and Mango.

Coming in diverse flavour like Mix- Fruit, Orange, Strawberry & Grapes Apis Jams promises a flavour for every day of the week.

#### g) Macaroni

The Company has added this year a new product Macaroni in its basket to bring out transport yourself to lie gastronomic



wonderland of Italy. The Apis present to you lie most versatile pasta, lie Macaroni! Apis Macaroni are available in convenient

packing of 180gm and 500gm packs.

#### h) Soya Chunks

The Company has further added this year a new product Soya Chunks in its basket. A healthy and tasty ingredient for your meals, Apis Soya chunks are a protein powerhouse, with 52% protein content these spongy balls used in the variety of curry & dry preparations enhance the taste & nutritional value of all kinds of recipes. The high protein content helps in overall muscle growth & in developing strong immunity. Not only this, these golden chunks also have more for your health- "9 essential amino acids". The Essential amino acids are not synthesized by the body itself & hence must come from the food. These 9 essential amino acids are only available in soybeans in the right proportions across all vegetarian sources.

These chunks are fat-free & high on fiber that helps to keep you healthy and hearty. Apis soya chunks are made from highquality soybeans & packed in the fully automated plant so the right nutrition reaches your table. The spongy texture of these chunks absorbs the taste of all the ingredients added to it. Just add this nutrition-rich food to your daily diet to stay healthy and strong.

#### 3. COVID-19 IMPACT ON BUSINESS OUTLOOK

In the last month of FY 2019-20, the COVID-19 pandemic developed rapidly into a global crisis, forcing governments to enforce lock-downs of all economic activity. For the Company, the focus immediately shifted to ensuring the health and well-being of all employees, and on minimizing disruption to services for all our customers and clients. Policy changes related to working from home and IT infrastructure supports were rolled out overnight to help our employees shift to this new work paradigm. The Company's focus on liquidity, supported by a strong balance sheet and acceleration in cost optimization initiatives, would help in navigating any near-term challenges in the demand environment.

#### 4. TRANSFER TO RESERVES

Your Company has transferred a sum of ₹232.87 Lakh to the surplus for the financial year ending 31st March, 2020.

#### LISTING OF SHARES

5.

The Company's equity shares are listed with BSE Limited. The annual listing fee for the financial year 2020-21, for the Stock Exchange, has been paid.

#### 6. SCHEME OF AMALGAMATION

As you aware that the Board of Directors of the Company at their meeting held on Thursday, May 30, 2019 approved a Comprehensive Scheme of Amalgamation of APIS Natural Products Private Limited ('APIS Natural') and Modern Herbals Private Limited ('Modern Herbals') with APIS India Limited (herein after referred to 'APIS India' or the 'Company'), and their respective shareholders and creditors (hereinafter referred to as the 'Scheme'), under Sections 230 to 232 read with Section 66 and other applicable provisions, if any, of the Companies Act, 2013, including any statutory modification(s) thereto or re-enactment(s) thereof, placed before them.

Subsequently, the Company filed the applications in terms of Regulation 37 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 with the Stock Exchanges and SEBI for their 'No Observation Letter' ' to the Scheme. The Company received the 'No Observation Letter' from the Stock Exchanges i.e BSE Limited (BSE) vide their letter dated 18th September, 2019. The Company had filed the first motion application before National Company Law Tribunal Bench (NCLT), New Delhi Bench for instructions for exemption of convening the meetings of Equity Shareholders and Unsecured Creditors for approving the Scheme of Arrangement.

The Members are informed that due to pandemic caused by COVID-19 hearing in NCLT was pending before the Bench.

#### 7. SUBSIDIARY & GROUP COMPANIES

Your Company has 1 (one) wholly owned subsidiary with the name and style of Anantadrishti Smart India Private Limited and 1 (one) overseas associate company with the name and style of APIS Pure Foodstuff LLC, Dubai.

The member are informed that the Anantadrishti Smart India Private Limited, WOS acquired 50% paid up share capital of Kapil Anand Agro Private Limited through Shareholding Agreement executed as on January 20, 2020. The members are further informed that through this investment Kapil Anand Agro Private Limited is an Associates Company.

Apart from above, there are no subsidiary/



Associate Companies as per the provisions of Companies Act, 2013, which have become or ceased during the year under review.

Audited Financial Statements of Company's subsidiary and Associates are available on Company's website at **www.apisindia.com** and the same are available for inspection at the Registered Office of the Company. The same will also be made available to interested members upon getting request.

The Company has laid down policy on Material subsidiary and the same is placed on the website of the Company. The said policy may be accessed at the following web link: https://www.apisindia.com/pdf/Policy-for-Determination-of-Materiality.pdf

None of the subsidiary fall within the meaning of "Material Non-listed Indian subsidiary" as defined in the policy adopted by the Company.

Report on the highlights of performance of Subsidiaries, Associates and Joint Venture Companies and their contribution to the overall performance of the Company.

Pursuant to Section 134 of the Companies Act, 2013 and Rule 8(1) of the Companies (Accounts) Amendment Rules, 2014 the report on highlights of performance of subsidiaries, associates and Joint Venture Companies and their contribution to the overall performance of the Company is attached as **Annexure-I** to this report. Information with respect to financial position of the above entities can be referred in form **"AOC-1"** which forms part of the notes to the consolidated financial statements.

### 8. APPLICABLITY OF INDIAN ACCOUNTING STANDARDS (IND AS)

The Ministry of Corporate Affairs (MCA), vide its notification in the Official Gazette dated February 16, 2015, notified the Indian Accounting Standards (Ind AS) and Ind AS has replaced the existing Indian GAAP prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014. The Company has adopted Indian Accounting Standards ("Ind AS") from April 01, 2017 (transition date to Ind AS is April 01, 2016) and the financial Statements have been prepared in accordance with recognition and measurement principal of Indian Accounting Standards ("Ind AS") as prescribed under the Companies (Indian Accounting Standards) Rules, 2015, as specified in section 133 of the Companies Act, 2013 as amended time to time. The Annual Accounts for the year ended March 31, 2020 have

been prepared in accordance to Indian Accounting Standard (Ind AS).

#### 9. CONSOLIDATED FINANCIAL STATEMENTS

The consolidated Financial Statements of your company for the Financial Year 2019-20 have been prepared in accordance with the principles and procedures of Indian Accounting Standards 110 (Ind AS) as notified under the Companies (Ind As) Rules, 2015 as specified under section 133 of the Companies Act, 2013 ("the Act") as amended time to time.

In compliance to Section 129 of the Act read rules made thereunder, Consolidated Financial Statements prepared on the basis of audited financial statements received from subsidiary/ associate companies as approved by their respective Boards forms part of this report. In compliance with section 129 of the Companies Act, 2013 (Act) read with Rule 5 of the Companies (Accounts) Rules, 2014, a statement containing the salient features of the financial statements of the subsidiary and associate company of the Company in form **AOC-1** which forms part of the notes to the financial statements.

Pursuant to the provision of section 136 of the Act, the financial statements, consolidated financial statements along with relevant documents and separate audited accounts in respect of subsidiary are available on the website of the Company i.e. **www.apisindia.com**.

#### 10. Conservation Of Energy, Technology Absorption And Foreign Exchange Earnings And Outgo

The Information relating to conservation of energy, technology absorption, foreign exchange earnings and outgo under Section 134(3)(m) of the Companies Act, 2013 read with Companies (Accounts) Rules, 2014 is enclosed as **Annexure-II** and forms part to this report.

#### 11. Details of Board Meeting

During the year 05 (Five) Board Meetings and 5 (Five) Audit Committee Meetings were convened and held. The details of which are given in the Corporate Governance Report.

The intervening gap between the meetings was within the period prescribed under the Companies Act, 2013.

Board meeting dates are finalized in consultation with all directors and agenda papers backed up by comprehensive notes and detailed background information are circulated well in advance before the date of the meeting thereby enabling the Board to take informed decisions.



#### 12. Extract of Annual Return

Pursuant to Section 92(3) of the Companies Act, 2013 ('the Act') read with rule 12(1) of Companies (Management and Administration) Rules, 2014, extract of Annual Return is annexed as **'Annexure-III'**.

13. Managing the Risk of Fraud, Corruption and Unethical Business Practices

#### Vigil Mechanism / Whistle Blower Policy

Your Company has established a "Vigil Mechanism" for its employees and Directors, enabling them to report any concerns of unethical behaviour, suspected fraud or violation of the Company's code of conduct.

To this effect the Board has adopted a "Whistle Blower Policy" (WBP), which is overseen by the Audit Committee. The policy provides safeguards against victimization of the whistle blower. Employees and other shareholders have direct access to the chairman of the Audit Committee for lodging concern if any, for review.

The Board has formulated policy on Whistle Blower and the same may be accessed at the website of the Company i.e. https://www.apisindia.com/ pdf/vigil\_mechanism\_policy.pdf

#### 14. Directors' Responsibility Statement

The Board of Directors hereby confirms and accepts the responsibility for the following in respect of the Audited Annual Accounts for the financial year ended March 31, 2020:

- (a) that in the preparation of the annual accounts for the financial year ending 31st March, 2020, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- (b) that the directors had selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit and loss of the Company for that period;
- (c) that the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (d) that the annual accounts/financial

statements have been prepared on a going concern basis; and

- (e) that proper internal financial controls were in place and that the financial controls were adequate and were operating effectively;
- (f) that the directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

## 15. Particulars of loans, guarantees or investments made under Section 186 of the Companies Act, 2013

Details of Loans, Guarantees and Investments, if any covered under the provisions of Section 186 of the Act are given in the notes to the Standalone Financial Statements.

There are no materially significant related party transactions made by the Company which may have potential conflict with the interest of the Company at large and thus disclosure in the Form AOC-2 is not required.

#### 16. Auditors

#### i) Statutory Report and their Report

At the 34th Annual General Meeting held on 28th September, 2016, the shareholders had approved the appointment of M/s S R D P & Co (Formerly Known as M/s Sudhir Agarwal & Associates) Chartered Accountants (ICAI Firm's Registration No. 509930C) as the Statutory Auditors for a period of 5 years commencing from the conclusion of the 34th Annual General Meeting until the conclusion of 39th Annual General Meeting, subject to ratification by the shareholders every year.

The members are further informed that in pursuant to the recent amendment to Section 139 of the Act effective 7th May 2018, ratification by Shareholders every year for the appointment of the Statutory Auditors is no longer required and accordingly, the notice of ensuing Annual General meeting does not include the proposal for seeking shareholders' approval for ratification of Statutory Auditors appointment. In terms of the Listing Regulations, the auditors have confirmed that they hold a valid certificate issued by the Peer Review Board of the ICAI.

#### **Auditors' Report**

There are no qualifications, reservations





or adverse remarks made by M/s S R D P & Co (Formerly Known as M/s Sudhir Agarwal & Associates), Statutory Auditors, in their report for the financial year ended March 31, 2020. Pursuant to the provisions of section 143(12) of the Companies Act, 2013, the Statutory Auditors have not reported any incident of fraud to the Audit Committee during the year under review.

#### ii) Cost Auditors

In Pursuant to Section 148 of the Companies Act, 2013, and rules and regulation made thereunder read with Companies (Accounts) Amendment Rules, 2018 the requirements of cost auditors and cost audit are not applicable to the Company.

#### iii) Secretarial Auditors and Secretarial Audit Report

In terms of Section 204(1) of Companies Act, 2013, read with Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company has appointed M/s Anand Nimesh & Associates, Company Secretaries, Delhi to do the secretarial audit of the Company for the financial year ending 31st March, 2020. The said firm has issued their consent to do the secretarial audit for the company for the said period.

M/s Anand Nimesh & Associates, Company Secretaries, have now completed their secretarial audit and have issued their certificate as per prescribed format in MR-3 to the shareholders of the Company, which is annexed to this Report as **Annexure-IV.** They have no observations in their report and have confirmed that the Company has proper board processes and a compliance mechanism in place. They have also complied with the relevant statutes, rules and regulations applicable to the Company and with the applicable secretarial standards.

The members are further informed that Board of Directors on recommendation of Audit Committee reappointed M/s Anand Nimesh & Associates, Company Secretaries in Practice as Secretarial Auditors of the company in pursuant to the provisions of the Section 204 of the Companies Act, 2013 and the Rules made thereunder (including any statutory modification(s) or re-enactment thereof for the time being in force) for the financial year 2020-2021.

#### iv) Internal Auditors

The Board of Directors on recommendation of Audit Committee re-appointed M/s Mukhtar Alam & Associates, Chartered Accountants as Internal Auditors of the company in pursuant to the provisions of Section 138 of the Companies Act, 2013 and the Rules made thereunder (including any statutory modification(s) or re-enactment thereof for the time being in force) for the financial year 2020-21.

### 17. Related Party Transactions and Policy on Related Party Transactions

Details of Related party transactions, if any covered under the provisions of Section 188 of the Act are given in the notes to the Financial Statements.

All the transactions, if entered were on an arm's length basis and were in the ordinary course of business and are in compliance of the provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. There are no materially significant related party transactions made by the company which may have potential conflict with the interest of the Company at large and thus disclosure in Form AOC-2 is not required. Omnibus approvals are obtained for related party transactions which are repetitive in nature. In respect of unforeseen transactions, specific approvals would be taken, if required.

All related party transactions are approved/ reviewed by the Audit Committee on quarterly basis, with all the necessary details and are presented to the Board and taken on record.

The Board has formulated policy on Related Party Transactions and it may be accessed at the website of the company https://www.apisindia. com/pdf/Related\_Party\_Policy.pdf

#### 18. Internal Financial Control

The Company has in place an established internal control system to ensure proper recording of financial & operational information, compliance of various internal control and other regulatory/ statutory compliances. All internal Audit findings and control systems are periodically reviewed by the Audit Committee of the Board of Directors, which provides strategic guidance on internal control.

#### 19. Risk Management Policy

In Compliance with the requirement of the Companies Act, 2013 the Company has put in place Risk Minimization and Assessment

PAGE 10

Corporate Overview

Procedure. In order to effectively and efficiently manage risk and address challenges, the Company has formulated Risk Management Policy.

The objective of any risk identification and assessment process is to evaluate the combination of likehood and level of negative impacts from an event. The three main components of risk assessment are business risk, service/operational risk and external risk.

The Company manages the risk in line with current risk management best practices. This facilities the achievement of our objectives, operational effectiveness and efficiency, protection of people and assets, informed decision–making and compliance with applicable law and regulations.

The Board has formulated policy on Risk Management Policy and it may be accessed at the website of the company https://www.apisindia. com/pdf/Risk-Management-Policy-.pdf

#### 20. COMMITTEES OF BOARD

#### (i) CORPORATE SOCIAL RESPONSIBILITY (CSR) COMMITTEE

In terms of section 135 of the Companies Act, 2013 and rule framed thereunder, the Company has constituted a Corporate Social Responsibility (CSR) Committee to recommend and monitor expenditure on CSR. The CSR Committee comprises of Mr. Karan Ahooja as Chairman and Mr. Vimal Anand, Mr. Amit Anand, Mrs. Shalini Malik and Mr. Sushil Gupta are the members of the committee.

Based on the recommendations of the CSR Committee, the Company has laid down a CSR policy, which is displayed on the website of the Company. It can be accessed at the web-link at https://www.apisindia.com/pdf/APIS-INDIA-LMITED-CSR-Policy-[165606].pdf

The Company is committed to Corporate Social Responsibility. The Company during the year ended March 31, 2020, was required to spend 2% of the average net profit of the Company for three immediately preceding financial years i.e. ₹29.23 Lakh. During the year under review, your Company as part of its CSR initiatives has spent an amount aggregating to ₹ 30.50 Lakh on the projects covered under the CSR Policy of the Company.

The details of the CSR Activities are given as '**Annexure- V'** which forms part of this Report.

#### (ii) AUDIT COMMITTEE

In terms of Section 177 of the Companies Act, 2013 read with Regulation 18 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, Your Company has in place Audit Committee of Board of Directors, with Mrs. Sunita Chaddha as Chairperson, Mrs. Shalini Malik & Mr. Karan Ahooja as members.

The terms of reference of Audit Committee are confined to new Companies Act 2013 & Regulation 18 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015 read with Part-C of Schedule II.

The details of meetings with attendance thereof and terms of reference of Audit Committee have been provided in the Corporate Governance Report which forms part of this report.

The composition of Audit Committee is as follows:

S. No	Name of the Director	Designation
1.	Mrs. Sunita Chaddha	Chairperson
2.	Mrs. Shalini Malik	Member
3.	Mr. Karan Ahooja	Member

#### (iii) NOMINATION AND REMUNERATION COMMITTEE

In terms of Section 178 of the Companies Act, 2013 ('Act') read with Companies (Meeting of the Board and its Power) Rules, 2014 and Regulation 19 of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, your Company has in place duly constituted Nomination and Remuneration Committee.

The details of the composition of the committee along with other details are available in the Corporate Governance which is forming part of this Annual Report.

The details of the Remuneration Policy are given as **'Annexure-VI'** forming part of this Report.

It is hereby affirmed that the Remuneration paid is as per the Remuneration Policy of the Company.

#### (iv) STAKEHOLDER RELATIONSHIP COMMITTEE

The Company has also formed Stakeholder's Relationship Committee in compliance to the Companies Act, 2013 & Regulation 20



of SEBI (Listing Obligations and Disclosure Requirement), Regulations, 2015. The details about the composition of the said committee of the Board of Directors alongwith attendance thereof has been provided in the Corporate Governance Report forming part of this report.

#### 21. DECLARATION FROM INDEPENDENT DIRECTORS ON ANNUAL BASIS

All the Independent Directors have given declarations that they continue to meet the criteria of independence as laid down under Section 149(6) of the Act and Rules made thereunder and under the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"). They have also affirmed compliance to the Code of Conduct for Independent Directors as prescribed in Schedule IV of the Act. Based on disclosures provided by them, none of them are disqualified from being appointed as Director under Section 164 of the Act and are independent from the management.

The Company has also received declaration from Mrs. Sunita Chaddha, Independent Director of the Company for compliance of Rule 6 (1) & (2) of the Companies (Appointment and Qualifications of Directors) Rules, 2014, regarding her online registration with the 'Indian Institute of Corporate Affairs` at Manesar, for inclusion/ renewal of name in the data bank of Independent Directors. The members are further informed that in pursuant to Companies (Appointment and Qualifications of Directors) Third Amendment Rules, 2020 allowed to online registration with the 'Indian Institute of Corporate Affairs` at Manesar upto September 30, 2020, therefore Mr. Karan Ahooja, Mr. Sushil Gupta & Mrs. Shalini Malik, Independent Directors of the Company took advantage of the aforesaid amendment and his/her online registration are under process. With regard to integrity, expertise and experience (including the proficiency) of the Independent Directors appointed/re-appointed during the Financial year 2019-20, the Board of Directors have taken on record the declarations and confirmations submitted by the independent directors and is of the opinion that all the Independent Directors are persons of integrity and possesses relevant expertise and experience and their continued association as Directors will be of immense benefit and in the best interest of the Company. With regard to proficiency of the Independent Directors, ascertained from the online proficiency self-assessment test conducted

by the institute, as notified under Sub-Section (1) of Section 150 of the Act, the Board of Directors have taken on record the declarations submitted by Independent Directors that they are exempt from appearing in the test or that they will comply with the applicable law before the prescribed timeline.

None of the Directors of the Company are related inter-se, in terms of Section 2(77) of the Act including Rules there under

#### 22. DIRECTORS & KEY MANAGERIAL PERSONNEL

### i) Change in Designation of Mr. Vimal Anand as Whole Time Director

The members are informed that the Board of Director in their meeting held on July 31, 2020 on recommendation of Nomination and Remuneration Committee proposed to change the designation of Mr. Vimal Anand (DIN: 00951380) as Whole Time Director of the Company for a period of five years with effect from 01st August, 2020.

The member are further informed that appointment of Mr. Vimal Anand is subject to the approval of members at ensuing Annual General Meeting of the Company. Brief details as per Regulation 36(3) of SEBI (LODR) Regulations, 2015 is provided in the Notice of forthcoming 38th Annual General Meeting.

The Board recommends his appointment as Whole Time Director of the Company.

#### ii) Retirement by Rotation

In accordance with the provisions of Section 152 of the Companies Act, 2013 and Article of Association of the Company read with Companies (Appointment and Qualification of Directors) Rules, 2014 Mr. Vimal Anand (DIN: 00951380) retires by rotation at the ensuing Annual General Meeting and being eligible, has offers himself for re-appointment. The details as required under Regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 regarding Mr. Vimal Anand are provided in the Notice of 38th Annual General Meeting. The Board recommends his re-appointment.

#### iii) Woman Director

In terms of Section 149 of the Companies Act, 2013 read with Companies (Appointment and Qualification of



Directors) Rules, 2014 and Regulation 17 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has appointed Mrs. Sunita Chaddha (DIN: 03398434) and Mrs. Shalini Malik (DIN: 03397744) who are serving on the Board of the Company as Independent Director.

#### 23. Evaluation of the Board's Performance

Pursuant to the provisions of the Companies Act, 2013 and Regulation 17 of the SEBI (Listing Obligation and Disclosures Requirements) Regulations, 2015, the Board has carried out an annual performance evaluation of its own performance, the directors individually as well as the evaluation of the working of its Audit, Nomination & Remuneration, Stakeholder Grievances Committee and Corporate Social Responsibility Committee.

A Separate meeting of the independent directors ('Annual Independent Director meeting) was convened, which reviewed the performance of the Board (as a whole), the non- independent directors and the Chairperson. Post of Annual ID meeting, the collective feedback of each of the independent directors was discussed by the Chairperson of the Nomination and Remuneration Committee with the Board's Chairperson covering performance of the Board as a whole performance of the non-independent directors and performance of the Board Chairman.

## 24. Explanation or Comment or qualification, reservation or adverse remarks or disclaimers made by the Auditors in their report.

There were no qualifications, reservation or adverse remarks made by the Auditors in their respective reports.

#### 25. Deposit

The Company does not have any deposits and has neither accepted any deposits during the year under Chapter V of the Companies Act, 2013 read with its rules and regulations made thereunder.

#### 26. Loan from Director

The members are informed that during the year the Company has raised ₹ 4/- Crores (Rupees Four Cores only) unsecured loan from Mrs. Prem Anand, Director of the Company for enhancing working capital requirement @ 9.25% p.a.

27. Significant and material orders passed by the regulators

As you aware that the Board of Directors of the Company at their meeting held on Thursday, May

30, 2019 approved a Comprehensive Scheme of Amalgamation of APIS Natural Products Private Limited ('APIS Natural') and Modern Herbals Private Limited ('Modern Herbals') with APIS India Limited (herein after referred to 'APIS India' or the 'Company'), and their respective shareholders and creditors (hereinafter referred to as the 'Scheme'), under Sections 230 to 232 read with Section 66 and other applicable provisions, if any, of the Companies Act, 2013, including any statutory modification(s) thereto or re-enactment(s) thereof, placed before them.

The members are informed that the Company has received the 'No Observation Letter' from the Stock Exchanges i.e. BSE Limited (BSE) vide their letter dated 18th September, 2019.

The Member are informed further that except above there were no other significant and material orders were passed by the regulators or courts or tribunals impacting the going concern status and Company's operations.

#### 28. Corporate Governance

As per the requirement of Regulation 34(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 executed with the Stock Exchange(s), a report on Corporate Governance is annexed, which forms part of this Annual Report. A certificate from a Practising Company Secretary confirming compliance with the conditions of Corporate Governance is also annexed.

#### 29. Management Discussion & Analysis Report

Management Discussion & Analysis Report is annexed and forms part of this Report.

#### 30. Sexual Harassment of Woman at work place

The Company has zero tolerance for sexual harassment at workplace and has formulated a policy on Prevention, Prohibition and Redressal of Sexual harassment at the workplace, in line with the provisions of the Sexual Harassment of woman at workplace (Prevention, Prohibition and Redressal) Act, 2013 and rules there under.

The Policy aim to provide protection to employees at the workplace and prevent and redress complaints of sexual harassment and for matters connected or incidental thereto, with the objective of providing a safe working environment, where employees feel secure.

The Company has also constituted an internal Complaints Committee, to inquire into complaints of sexual harassment and recommend appropriate action.

There were no complaint received from any



employee during the financial year 2019-2020 and hence no complaint is outstanding as on March 31, 2020.

The Board has formulated policy on Sexual Harassment Policy and it may be accessed at the website of the company https://www.apisindia.com/pdf/Policy-on-S.H.W-[165601].pdf

#### 31. Independent Director's familiarisation Programme

As per requirement under the provisions of Section 178 of the Companies Act, 2013 read with Companies (Meeting of the Board and is powers) Rules, 2014 and SEBI (LODR), Regulations, 2015, your Company had adopted a familiarisation programme for independent directors to familiarise them with the Company, their role, rights, responsibilities in the Company, nature of the industry in which the Company operates, business model, management structure, industry overview, internal control system and processes, risk management framework, functioning of various divisions, HR Management etc.

Your company aims to provide its independent Directors, insight into the Company enabling them to contribute effectively.

The details of familiarisation program may be accessed on the Company's website https://www. apisindia.com/pdf/Familiarisation-Programmefor-Independent-Directors.pdf

## 32. Particulars of Employees

Pursuant to Section 197(12) of the Companies Act, 2013 read with Rule 5(2) and 5(3) of Companies (Appointment and Remuneration of Managerial Personnel), Amendment Rules, 2016, a statement showing the names and other particulars of the top ten employees and the employees drawing remuneration in excess of the limits set out in the said rules is enclosed as **'Annexure-VII'** and forms part of this Report.

## 33. Managerial Remuneration

The information required under Section 197(12) of the Companies Act, 2013 read with Rules 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, is provided in '**Annexure-VIII**', forming part of this report.

34. Material changes and commitments affecting the financial position of the Company

There has been no material Change and

Commitment affecting the financial position of the company which have occurred between the end of the financial year of the company to which the financial statements relate and the date of the report.

#### 35. Buy Back of Securities

The Company has not bought back its securities during the year under review.

#### 36. Sweat Equity

The Company has not issued any Sweat Equity shares during the year under review.

#### 37. Bonus Shares

No Bonus shares were issued during the year under review.

#### 38. Employee Stock Option Scheme

The Company has not provided any Stock Option Scheme during the year under review.

#### 39. Change in the nature of Business, if any

There has been no material change in the nature of business during the period under review.

#### 40. Secretarial Standards

As on March 31, 2020 the Secretarial Standard 1 & 2 on Board Meeting has been notified and the Company has complied with the requirements of the said Secretarial Standards.

A Certificate of compliances issued by the Secretarial Auditor M/s Anand Nimesh & Associates is enclosed as Annexure-IV and forms part of this Report.

#### Acknowledgements

The Directors place on record their appreciation for the assistance, help and guidance provided to the Company by the Bankers and Authorities of State Government and Central Government from time to time. The Directors also place on record their gratitude to employees and shareholders of the Company for their continued support and confidence reposed in the management of the Company.

#### By order of the Board of Directors For APIS India Limited

Amit AnandPrem AnandManaging DirectorDirector & ChairpersonDIN: 00951321DIN: 00999570

Place: New Delhi Date: August 20, 2020



# **ANNEXURE-I**

# REPORT ON THE HIGHLIGHTS OF PERFORMANCE OF SUBSIDIARIES, ASSOCIATES AND JOINT VENTURE COMPANIES AND THEIR CONTRIBUTION TO THE OVERALL PERFORMANCE OF THE COMPANY IS AS UNDER:

## 1. Anantadrishti Smart India Private Limited (Wholly owned Subsidiary)

The Company was incorporated on August 02, 2017 and currently on its initial phases. The Company is engaged in the business of manufacturing, preserving, reigning, packing, bottling, prepare, manipulate, treat, market, import, export, improve, produce, process, prepare, buy, sell, deal in and carry on the manufacturing and trading in foods and beverages.

The world is currently facing COVID-19 pandemic, also known as the coronavirus pandemic, is an ongoing pandemic of coronavirus disease 2019 (COVID-19), caused by severe acute respiratory syndrome coronavirus 2 (SARS-CoV-2). The outbreak was first identified in Wuhan, China, in December 2019.

The World Health Organization declared the outbreak a Public Health Emergency of International Concern on 30 January 2020, and a pandemic on 11 March.As of 16 June 2020, more than 8.03 million cases of COVID-19 have been reported in more than 188 countries and territories, resulting in more than 436,000 deaths; more than 3.87 million people have recovered.

The coronavirus COVID-19 pandemic is the defining global health crisis of our time and the greatest challenge we have faced since World War Two.

The economic impact of the 2020 coronavirus pandemic in India has been largely disruptive. India's growth in the fourth quarter of the fiscal year 2020 went down to 3.1% according to the Ministry of Statistics. The Chief Economic Adviser to the Government of India said that this drop is mainly due to the coronavirus pandemic effect on the Indian economy. Notably India had also been witnessing a pre-pandemic slowdown, and according to the World Bank, the current pandemic has "magnified pre-existing risks to India's economic outlook".

During the year under review the Company has earned a Standalone Net Profit after tax is ₹ 1,60,902/- (Rupees One Lacs Sixty Thousand Nine Hundred Two Only) as compared to net loss of ₹ 10,000/- (Rupees Ten Thousand Only) during the previous year.

The Company is optimistic about its business growth in the years to come.

## 2. APIS Pure Foodstuff Trading LLC, Dubai (Associate)

The Company primarily engaged in the business of trading of Honey, Tea, Coffee and Bread and Bakery Products. Despite of various difficulties and challenges faced by the Company and political situation, seasonal complexities and difficult businessenvironment due to worldwide pandemic occurred due to COVID-19, the Company posted a turnover of ₹ 5,24,33,119/- (Rupees Five Crore Twenty Four Lacs Thirty Three Thousand One Hundred Nineteen Only) as compared to ₹ 12,27,77,922/- (Rupees Twelve Crores Twenty Seven Lakh Seventy Seven Thousand Nine Hundred Twenty Two Only)during the previous year.

For the yearunder review, the Company has posted a Net Profit of ₹ 77,79,683/- (Rupees Seventy Seven Lacs Seventy Nine Thousand Six Hundred Eighty Three Only) as compared to ₹ 2,60,52,971/- (Rupees Two Crore Sixty Lakh Fifty Two Thousand Nine Hundred Seventy One Only) during the previous year.

The Company is optimistic about its business growth in the years to come.

## 3. Kapil Anand Agro Private Limited (Associate)

The Company was incorporated on February 12, 2018 and currently on its initial phases. The Company is engaged in the business of manufacturing, preserving, reigning, packing, bottling, prepare, manipulate, treat, market, import, export, improve, produce, process, prepare, buy, sell, deal in and carry on the manufacturing and trading in foods and beverages.

The Board of Directors of Anantadrishti Smart India Private Limited, Wholly Owned Subsidiary made investment in Kapil Anand Agro Private Limited and acquire 50% paid up share capital of the Company as on January 20, 2020.

During the year under review the Company has earned a Net Profit after tax is ₹ 1,0,74,6873/- (Rupees One Lacs Sixty Thousand Nine Hundred Two Only) as compared to net loss of ₹ 84,032/- (Rupees Eighty Four Thousand Thirty Two Only) during the previous year.

The Company is optimistic about its business growth in the years to come.



# **ANNEXURE-II**

INFORMATION AS PER SECTION 134(3)(M) OF THE COMPANIES ACT, 2013 READ WITH THE COMPANIES (ACCOUNTS) RULES, 2014 AND FORMING PART OF THE DIRECTORS' REPORT FOR THE YEAR ENDED MARCH 31, 2020.

#### A. Conversion of Energy

i.	The steps taken or impact on conservation of energy	Capacity of Capacitor bank Increased from 125 kva to 250kva
ii.	The steps taken by the company for utilizing alternate sources of energy:	Use of Bio Fuel to reduce use of conventional fuel in Boiler,
iii.	The capital investment on energy conservation equipment's:	₹ 1.30 Lakhs

#### B. Technology absorption

i.	The efforts made towards technology absorption:	Training Imparted to run the machines.
ii.	The benefit derived like product improvement, cost reduction, product development or import substitution:	Import Replacement of Finished Goods
iii.	In case of imported technology (imported during the last three years reckoned from the beginning of thefinancial year	
a.	The details of technology imported;	Dates Syrup Production Line
b.	The year of import;	2019-20
с.	Whether the technology been fully absorbed	Trials completed
d.	If not fully absorbed, area where absorption has not taken place, and the reasons thereof; and	Limitation of Orders
e.	The expenditure incurred on Research and Development	Nil

#### C. Foreign Exchange Earing and Outgo

(₹ in Lakh)

Particulars	Financial Year ended March 31, 2020	Financial Year ended March 31, 2019
Foreign Exchange Earned	7094.24	10,994.13
Foreign Exchange used	796.22	12,80.57

#### By the order of Board of Directors For APIS India Limited

Date: August 20, 2020 Place: New Delhi Prem Anand (Director & Chairperson) DIN: 00951873 Amit Anand (Managing Director) DIN: 00951321

# **ANNEXURE-III**

# MGT-9

#### EXTRACT OF ANNUAL RETURN AS ON FINANCIAL YEAR ENDED ON 31.03.2020

PURSUANT TO SECTION 92(3) OF THE COMPANIES ACT, 2013 AND RULE 12(1) OF THE COMPANIES (MANAGEMENT & ADMINISTRATION) RULES, 2014

#### I. REGISTRATION & OTHER DETAILS:

1	CIN	L51900DL1983PLC164048
2	Registration Date	22/03/1983
3	Name of the Company	APIS India Limited
4	Category/Sub-category of the Company	Company having Share Capital
5	Address of the Registered office & Contact details	18/32, East Patel Nagar, New Delhi-110008
6	Whether listed Company	Yes
7	Name, Address & contact details of the Register & Transfer Agent, if any	Skyline Financial Services Private Limited D-153A, 1st Floor, Okhala Industrial Area, Phase-1, New Delhi-110020

#### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

(All the business activities contributing 10% or more of the total turnover of the Company shall be stated):

S.	Name and Description of	Nic code of the Product/ service	% of total turnover of the
No	main product/services		Company
1	Manufacturing of Honey	1223	100

#### III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATES COMPANY

S. No	Name and address of the Company	CIN/GLN	Holding/ Subsidiary/ Associate	% of shares held	Applicable Section
1	Anantadrishit Smart India Private Limited 18/32, East Patel Nagar, New Delhi-110008	U15120DL2017PTC321641	Wholly Owned Subsidiary	100	2(87)(ii)
2	Kapil Anand Agro Private Limited	U01114HR2018PTC072549	Associate	50	2(6)
3	APIS Pure Foodstuff Trading LLC M02-9, Building Name: Key Business Group for investment, Deira, Al Khabaisi, Dubai, UAE	-	Associate	49	2(6)

# IV. SHARE HOLDING PATTERN (EQUITY SHARE CAPITAL BREAKUP AS PERCENTAGE OF TOTAL EQUITY) A. CATEGORY-WISE SHARE HOLING

Category code	Category of Shareholder	No of shares held at the beginning of the year				No. of Shares held at the end of the year				% of Change during the year
		Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
(A)	Promoter and Promoter Group <sup>2</sup>									
1	Indian									
(a)	Individuals/ Hindu Undivided Family	3914159	0	3914159	71.04	3914159	0	3914159	71.04	0
(b)	Central Government/ State Government(s)	0	0	0	0.00	0	0	0	0	0
(c)	Bodies Corporate	203040	0	203040	3.68	203040	0	203040	3.68	0
(d)	Financial Institutions/ Banks	0	0	0	0.00	0	0	0	0	0
(e)	Any Others(Specify)	0	0	0	0.00	0	0	0	0	0
	Sub Total(A)(1)	4117199	0	4117199	74.72	4117199	0	4117199	74.72	0.00
2	Foreign									
а	Individuals (Non-Residents Individuals/ Foreign Individuals)	0	0	0	0	0	0	0	0	0
b	Bodies Corporate	0	0	0	0	0	0	0	0	0
С	Institutions	0	0	0	0	0	0	0	0	0
d	Qualified Foreign Investor	0	0	0	0	0	0	0	0	0
e	Any Others (Specify)	0	0	0	0	0	0	0	0	0
	Sub Total(A)(2)	0	0	0	0	0	0	0	0	0
	Total Shareholding of Promoter and Promoter Group (A)= (A)(1)+(A)(2)	4117199	0	4117199	75	4117199	0	4117199	74.72	0
(B)	Public shareholding									
1	Institutions									
(a)	Mutual Funds/ UTI	0	0	0	0	0	0	0	0	0
(b)	Financial Institutions <sup>7</sup> Banks	0	0	0	0	0	0	0	0	0
(c)	Central Government/ State Govt(s)	0	0	0	0	0	0	0	0	0
(d)	Venture Capital Funds	0	0	0	0	0	0	0	0	0
(e) (f)	Insurance Companies Foreign Institutional Investors	0	0	0	0	0	0	0	0	0
	Foreign Venture Capital Investors	0	0	0	0	0	0	0	0	0
(g) (h)	Qualified Foreign Investor	0	0	0	0	0	0	0	0	0
(11)	Sub-Total (B)(1)	0	0	0	0	0	0	0	0	0
B 2	Non-institutions	U	Ŭ	U	0	0	0	U	0	U
(a)	Bodies Corporate	296085	956355	1252440	22.73	909785	956355	1252440	22.73	0
(b)	Individuals	230083	550555	1232440	22.75	505785	550555	1232440	22.75	0
1	Individuals Individuals -i. Individual shareholders holding nominal share capital up to ₹ 2 lakh	45684	22208	67892	1.23	45805	22208	68013	1.23	0
II	ii. Individual shareholders holding nominal share capital in excess of ₹ 2 lakh.	71699	846	72545	1.32	71578	967	72424	1.31	0
(c)	Others (Specify)	0	0	0	0	0	0	0	0	0
	Sub-Total (B)(2)	413468	979409	1392877	25.28	1027168	979530	1392877	25.28	0
(B)	Total Public Shareholding (B)= (B)(1)+(B)(2)	413,468	979409	1392877	25.28	1027168	979530	1392877	25.28	0
	TOTAL (A)+(B)	4530667	979409	5510076	100.00	5144367	979530	5510076	100.00	0.00
(C)	Shares held by Custodians and against which Depository Receipts have been issued	0	0	0	0	0	0	0	0	0
1	Promoter and Promoter Group	0	0	0	0	0	0	0	0	0
2	Public	0	0	0	0	0	0	0	0	0
	Sub-Total (C )	0	0	0	0	0	0	0	0	0
	GRAND TOTAL (A)+(B)+(C)	4530667	979409	5510076	100.00	5144367	979530	5510076	100.00	0.00

PAGE | 18

Annual Report 2019-20

#### B. SHAREHOLDING OF PROMOTERS

Sr. No.	Name of the shareholder	Shareholdi	ng at the b year	the beginning of the Share holding at the end of the % cha year year sh hol durin		-		
		Number of shares	% of total Shares of the Company	% of shares pledged/ encumbered of total shares	of shares	Shares of the	% of Shares/ Pledged/ encumbered to total shres	
1	Vimal Anand	962553	17.47	-	962553	17.47	-	-
2	Amit Anand	964364	17.50	-	964364	17.50	-	-
3	Manisha Anand	428000	7.77	-	428000	7.77	-	-
4	Sakshi Anand	428000	7.77	-	428000	7.77	-	-
5	Prem Anand	1131242	20.53	-	1131242	20.53	-	-
6	Modern Herbals Private Limited	143820	2.61	-	143820	2.61	-	-
7	Apis Natural Products Private Limited	59220	1.07	-	59220	1.07	-	-
	Total	4117199	74.72		4117199	74.72	-	-

\* The term "encumblance" has the same meaning as assigned to in the Regulaton 28(3) of SAST Regulations, 2011.

The company has filled all the requite compliances applicable on it.

## C. Change in Promoters' Shareholding (Please specify, if there is no change)

Sr. No.	Name of the Sharheolders	-	Shareholding at the beginnig of the year		Cumulative Shareholding during the year		
		Number of shares	% of total Shares of the Company	Number of shares	% of total Shares of the Company		
		No Change					

# D. SHAREHOLDING PATTERN OF TOP TEN SHAREHOLDERS (OTHER THAN DIRECTORS, PROMOTERS AND HOLDERS OF GDRS AND ADRS):

Sr. No.	For Each of the Top 10 Shareholders	PAN of the Shareholder			Shareholder beginnig of the year		Date of increase/ decrease in shareholding	Increase/ (Decrease) in shareholding (as per weekly benpos)	% Change	Reason	Shareho th	nulative Iding during e year
			Number of shares	% of total Shares of the Company					Number of shares	% of total Shares of the Company		
1	SRIDHAR FINANCIAL SERVICES LIMITED	AABCS7408J	401850	7.293	01-Apr-19				401850	7.29		
						NIL MOVEMENT	DURING	THE YEAR				
					31-Mar-20				401850	7.29		
2	CAPITAL STOCK AND SHARES LIMITED	AAACC3185F	401850	7.293	01-Apr-19				401850	7.29		
						NIL MOVEMENT	DURING	THE YEAR				
					31-Mar-20				401850	7.29		
3	SURYA MEDITECH LIMITED	AALCS3282L	448740	8.144	01-Apr-19				448740	8.14		
					02-Aug-19	SALE C	OF SHARES	5	106085	1.93		
					31-Mar-20				342655	6.22		
4	AVIKA DEVELOPERS PVT LTD	AAHCS6789E	0	0.000					0	0.00		
					02-Aug-19		E OF SHA	RES	106085	1.93		
					31-Mar-20				106085	1.93		
5	MS. MEENA MALIK	AFAPM0912Q	27284	0.495	01-Apr-19 07-Oct-19	CALE	DF SHARES		27284	0.50		
					31-Mar-20	SALE C		)	27163	0.00 0.49		
6	MR. YATIN ARYA	ACZPA4785B	23265	0.422	01-Apr-19				23265	0.49		
						NIL MOVEMENT	DURING	THE YEAR				
					31-Mar-20				23265	0.42		
7	MS. KIRAN ARYA	ABUPA5051G	21996	0.399	01-Apr-19				21996	0.40		
						NIL MOVEMENT	F DURING	THE YEAR	24000	0.40		
8	MR. SUSHIL	AEEPG8528D	16709	0.303	<b>31-Mar-20</b> 01-Apr-19				<b>21996</b> 16709	0.40 0.30		
	GUPTA					NIL MOVEMENT						
					31-Mar-20		DONING		16709	0.30		
9	MR. SATISH KUMAR MALIK	AAAPM1499D	16074	0.292					16074	0.29		
					09-Jan-20		OF SHARES	5	81	0.00		
					31-Mar-20				15993	0.29		
10	MR. VIKRAM DHAWAN	ADWPD0771C	12690	0.230	01-Apr-19				12690	0.23		
						NIL MOVEMENT	DURING	I HE YEAR				
					31-Mar-20				12690	0.23		

#### E. Shareholding of Directors and Key Managerial Personnel

Sr.	Shareholding of each Directors and each Key		holding at the iing of the year	Cumulative Shareholding during the year		
No.	Managerial Personnel	Number of shares	% of total Shares of the Company	Number of shares	% of total Shares of the Company	
1	Mr. Vimal Anand, Director	962553	17.47	962553	17.47	
2	Mr. Amit Anand, Managing Director	964364	17.50	964364	17.50	
3	Mrs. Prem Anand, Chairperson	1131242	20.53	1131242	20.53	
4	Mr. Panakj Kumar Mishra, Chief Executive Officer	0	0	0	0	
5	Mr. Sushil Gupta, Independent Director	16709	0.30	16709	0.30	
6	Mr. Karan Ahooja, Independent Director	0	0	0	0	
7	Mrs. Shalini Malik, Independent Director	0	0	0	0	
8	Mrs. Sunita Chaddha, Independent Director	0	0	0	0	
9	Mr. Atul Singh, Chief Financial Officer	0	0	0	0	
10	Mr. Vikas Aggarwal, Company Secretary	0	0	0	0	

#### V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment: (₹ in Lakhs)

	Secured Loan	Unsecured	Deposits	Total
	excluding deposits	Loans		Indebtedness
Indebtedness at the beginning of the				
financial year				
i) Principal Amount	6240.33	0	0	6240.33
ii) Interest due but not paid	0	0	0	0
iii) Interest accrued but not due	0	0	0	0
TOTAL (i+ii+iii)	6240.33	0	0	6240.33
Change in indebtedness during the				
financial year				
Addition	0	400	0	400.00
Reduction	498.77	0	0	498.77
Net Change	498.77	400	0	-98.77
Indebtedness at the end of the				
financial year				
i) Principal Amount	5741.56	400.00	0	6141.56
ii) Interest due but not paid	4.50	3.76	0	8.26
iii) Interest accrued but not due	0	0	0	0
TOTAL (i+ii+iii)	5746.06	403.76	0	6149.82

#### VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole-time Director and/or Manager

S.	Particulars of Remuneration	Name of th	ne MD/WT	D/Manager	Total
No		Mr. Vimal	Mr. Amit	Mrs. Prem	Amount
		Anand	Anand	Anand	(In Rs.)
1	Gross Salary				
	(a) Salary as per provisions contained in section 17(1) of	-	4,980,000	1,320,000	6,300,000
	the income tax Act, 1961				
	(b) Value of perquisites u/s 17(2) income tax Act, 1961	-	-	-	-
	(c) Profit in lieu of salary under Section 17(3) Income-Act,	-	-	-	-
	1961				
2	Stock Option	-	-	-	-
3	Sweat Equity	-	-	-	-
4	Commission	-	-	-	-
	as % profit	-	-	-	-
	other, specify	-	-	-	-
5	others, please specify	-	-	-	-
	TOTAL (A)	-	4,980,000	1,320,000	6,300,000

Annual Report 2019-20

S.	Particulars of		Name of t	the Directors		Total	
No	Remuneration	Mr. Karan Ahooja	Mr. Sushil Gupta	Mrs. Shalini Malik	Mrs. Sunita Chaddha	Amount (In ₹)	
1	Independent Directors						
	Fee for attending board	NIL	NIL	NIL	NIL	NIL	
	& Committee meetings						
	Commission	NIL	NIL	NIL	NIL	NIL	
	others, please specify	NIL	NIL	NIL	NIL	NIL	
	Total (1)	NIL	NIL	NIL	NIL	NIL	
2	Other Non-Executive Directors						
	Fee for attending board & Committee meetings	NIL	NIL	NIL	NIL	NIL	
	Commission	NIL	NIL	NIL	NIL	NIL	
	other, please specify	NIL	NIL	NIL	NIL	NIL	
	Total (2)	NIL	NIL	NIL	NIL	NIL	
	Total (B)= (1+2)	NIL	NIL	NIL	NIL	NIL	
	TOTAL MANAGERIAL REMUNERATION	NIL	NIL	NIL	NIL	NIL	

#### B. Remuneration to other Directors

# C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD

S.	Particular of Remuneration				
No		Mr. Vikas	Mr. Atul	Mr. Pankaj	Total
1	Gross Salary	Aggarwal	Singh	Kumar	(In ₹)
		CS	CFO	Mishra	
	(a) Salary as per provision	1,057,360	688,673	2,408,364	4,154,397
	contained in section17(1) of the				
	income tax Act, 1961				
	b) Value of perquisites u/s 17(2) of	-	-	-	-
	Income Tax Act, 1961				
	(c) Profit in lieu of salary under	-	-	-	-
	section 17(3) income-tax Act, 1961				
2	Stock Option	-	-	-	-
3	Sweat Equity	-	-	-	-
4	Commission	-	-	-	-
	as % of profit	-	-	-	-
	others specify	-	-	-	-
5	Others, Specify	-	-	-	-
	Total	1,057,360	688,673	2,408,364	4,154,397

Annual Report 2019-20

Corporate Overview Statutory Report Financial Statements

#### VII. PENALTIES/PUISHMENT/COMPUNDING OF OFFENCES

Туре	Section of the Companies	Brief Description	Details of penalty/ Punishment/	Authority [RD/ NCLT/ COURT]
	Act		Compounding fees	
			imposed	
A. COMPANY				
Penalty				
Punishment				
Compounding				
B. DIRECTOR				
Penalty				
Punishment			NIL	
Compounding			/ ·	
C. OTHER OFFICER				
IN DEFAULT				
Penalty	1 /			
Punishment	1			
Compounding				

# **ANNEXURE-IV**

#### FORM MR-3 SECRETARIAL AUDIT REPORT

#### (For the financial year ended 31st March 2020)

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To, The Board of Director **APIS INDIA LIMITED** 18/32, East Patel Nagar, New Delhi-110008

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by APIS India Limited (hereinafter called the "Company"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on our verification of the books, papers, minute books, forms and returns filed and other records maintained by the Company and as produced before us, and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31st Day of March, 2020, (the audit period) complied with the statutory provisions listed hereunder and also that the Company has a Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by APIS India Limited ("The Company") and as produced before us for the financial year ended on 31st Day of March, 2020 (audit period) according to the provisions of:

- I. The Companies Act, 2013, (the Act) and the Rules made there under;
- II. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the Rules made there under;
- III. The Depositories Act, 1996 and the Regulations and Bye-laws framed there under;
- IV. Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- V. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act') to the extent applicable to the Company:
  - a. The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - b. The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
  - c. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
  - d. The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999;
  - e. The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
  - f. The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
  - g. The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
  - h. The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; and

Annual Report 2019-20



- APIS INDIA LIMITED
  - i. The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

# VI. Other laws applicable to the Company:-

The Factories Act, 1948, Industrial Disputes Act, 1947, The Payment of Wages Act, 1936, The Minimum Wages Act, 1948, Employee State Insurance Act, 1948, The Employees Provident Fund and Miscellaneous Provisions Act, 1952, The Payment of Bonus Act, 1965, The Payment of Gratuity Act, 1972, The Contract Labour (Regulation and Abolition) Act, 1970, The Maternity Benefits Act, 1961, The Income Tax Act, 1961, Weekly Holiday Act, 1942, Goods and Services Tax (GST) Act, 2017, The Sexual Harassment of Women at workplace (Prevention Prohibition and Redressal) Act, 2013 and other laws applicable to the Company as per the representations made by the Company, if any.

However, as per the explanations given to us and the representations made by the Management, there was no action/event occurred in pursuance of:

- a) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999;
- b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
- c) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
- d) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
- e) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998.

Requiring compliance thereof by the company and were not applicable during the financial year ended, 31st March 2020 under review.

# We have also examined compliance with the applicable provisions of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India.
- (ii) Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

During the period under review and as per the explanations and clarifications given to us and the representations made by the Management, the Company has generally complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

## We further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes, if any, in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice to schedule the Board Meetings, agenda and detailed notes on agenda were sent to all directors at least seven days in advance or within prescribed time as the case may be, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Decisions at the Board Meetings, as represented by the management and explanations given to us, were taken unanimously/requisite majority. As per the minutes of the meetings, duly recorded and signed by the Chairman, the decisions of the Board were unanimous/with requisite majority and no dissenting views have been recorded.

We further report that, as representation made by the Management of the company and based on the information received and records maintained by the Company, there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that, during the audit period:-

1. Mr. Sushil Gupta, Independent Director of the Company was re-appointed for a period of 5 (Five) in the Annual General Meeting of Company held September 30, 2019.



- 2. Mr. Karan Ahooja, Independent Director of the Company was re-appointed for a period of 5 (Five) in the Annual General Meeting of Company held September 30, 2019.
- 3. Mrs. Shalini Malik, Independent Director of the Company was re-appointed for a period of 5 (Five) in the Annual General Meeting of Company held September 30, 2019.
- 4. Mr. Sunita Chaddha, Independent Director of the Company was re-appointed for a period of 5 (Five) in the Annual General Meeting of Company held September 30, 2019.

For Anand Nimesh & Associates (Company Secretaries)

Date: August 12, 2020 Place: New Delhi Anand Kumar Singh (Partner) M. No- 24881 CP No- 9404 UDIN: A024881B000572076

\*This report is to be read with our letter of even date which is annexed as' Annexure A' and forms an integral part of this report

# **ANNEXURE-A**

To, The Board of Director APIS INDIA LIMITED

18/32, East Patel Nagar, New Delhi-110008

Our report of even date is to be read along with this letter.

- 1. Maintenance of secretarial record is the responsibility of the management of the company. Our responsibility is to express an opinion on these secretarial records based on our audit to the extant there are shown to us during the Audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records, Books of Accounts, Direct and Indirect Tax Laws, Custom & Excise Laws and related matter of the company since the same have been subject to review by the statutory financial auditor and other designated professionals. Further we follow the norms of The Institute of the Company Secretaries Of India in this regard and we rely on the Reports given by Statutory Auditors or other designated professionals in all financial Laws including financial data's.
- 4. Where ever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the company.

For Anand Nimesh & Associates (Company Secretaries)

Anand Kumar Singh (Partner) M. No- 24881 CP No- 9404 UDIN: A024881B000572076

Date: August 12, 2020 Place: New Delhi



# **ANNEXURE-V**

# ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY (CSR) ACTIVITIES

1. Brief outline of the company's CSR Policy, including overview of projects or programs proposed to be under taken and a reference to the web-link to the CSR policy and projects or programs.

The Board of Directors of APIS India Limited, after taking into accounts the recommendation of the CSR Committee has approved the CSR Policy for the company. As required under section 135(4) of the Companies Act, 2013, the policy is uploaded on the company's website and the web link for the same is http://www.apisindia.com/docs/investorRelation/corporateGovernance/APIS%20 INDIA%20LMITED%20CSR%20Policy%20[165606].pdf

The Company has been focusing on the project as enumerated in the CSR Policy.

# 2. Composition of CSR Committee

In accordance with Section 135 of the Companies Act, 2013 and the rules pertaining thereto, a committee of the Board Knownas 'Corporate Social Responsibility (CSR) Committee' comprising of the following members:

Mr. Karan Ahooja	Chairperson	Independent Director
Mr. Vimal Anand	Member	Director
Mr. Amit Anand	Member	Managing Director
Mrs. Shalini Malik	Member	Independent Director
Mr. Sushil Gupta	Member	Independent Director

3. Average net profit of the company for three immediately preceding financial years, as per Section 198 of Companies Act, 2013

Financial Year	Net Profit (₹ in Lakh)
F.Y 2016-2017	1493.00
F.Y 2017-2018	1643.16
F.Y 2018-2019	1248.70

The average net profit of the company for the last three financial years is ₹ 1461.62 lakhs.

# 4. Prescribed CSR Expenditure (Two percent of the amount as in item 3 above)

Prescribed CSR expenditure at 2% of the amount is ₹ 29.23 Lakhs.

## 5. Details of CSR spend for the financial year:

- a) Total Amount to be spent for the financial year: ₹ 30.50 Lakh
- b) Amount unspent if any: NIL
- c) Manner in which the amount spent during the financial year 2019-20 is detailed below:

Corporate Overview Statutory Report Financial Statements

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
S. No	CSR Project or activity identified.	Sector in which the project is covered	Projects or programs (1) Local area or other (2) Specify the state and district where projects or programs was undertaken	Amount outlay (Budget) projector programs wise	Amount Spent on the projects or Programs' (1) Direct expenditure on projects or Programs (2) Overheads	expenditure	Amount spent : Direct or through implementing agency*
1	Promote healthcare and provide medical aid to poor section of society	Promoting education	1. Delhi and National Capital Region (NCR) 2. Punjab	₹ 4.50 Lakh	₹ 3.50 Lakh	₹ 3.50 Lakh	Lala Kundan Lal Memorial Society
2.	undertaken education for orphans, street children, extremely impoverished children's	Promoting education and enhancing vocation skills	1.Local 2. Delhi and National Capital Region (NCR) 3. Punjab 4.Others	₹ 28.00 Lakh	₹ 27.50 Lakh	₹ 26.50 Lakh	Lala Kundan Lal Memorial Society

#### Reporting on CSR Activities For the Year ended 31st March, 2020

- 6. In case the company failed to spend the two percent of the average net profit of the last three financial years or any part thereof, the company shall provide the reasons for not spending the amount in its Board Report: N.A
- 7. A responsibility statement of the CSR Committee that the implementation and monitoring of CSRPolicy is in compliance with CSR objectives and Policy of the company.

The CSR committee confirm that the Implementation and monitoring of CSR policy, is in compliance with CSR objective and policy of the company.

For APIS India Limited

For APIS India Limited

Amit Anand Member of CSR Committee DIN: 00951321

Date: August 20, 2020 Place: New Delhi Karan Ahooja Chairman CSR Committee DIN: 02688727

Annual Report 2019-20



# **ANNEXURE-VI**

#### NOMINATION AND REMUNERATION POLICY

#### 1. INTRODUCTION

The company considers human resources as its invaluable assets. This policy on nomination and remuneration of Director, Key managerial personnel (KMPs) and other employees has been formulated in terms of the provisions of companies act, 2013 and the listed agreement in order to pay equitable remuneration to the directors, KMPs, and employees of the company and to harmonies the aspiration of human resources consistent with their records of the company.

## 2. OBJECTIVE

The Nomination and Remuneration/Compensation Committee and this Policy shall be in compliance with Section 178 of the Companies Act, 2013 read along with the applicable rules, Companies (Meeting of board and its Power) Rule, 2014 has mandated the constitution of nomination and remuneration committee. The objective of this policy is to lay down a framework in relation to remuneration of Directors, KMP, Senior Management Personnel and other Employees. The Key Objectives of the Committee would be:

- 2.1 To guide the Board in relation to appointment and removal of Directors, Key Managerial Personnel and Senior Management.
- 2.2 Formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy relating to the remuneration of Directors, key managerial personnel and other employees.
- 2.3 Formulation of criteria for evaluation of Independent Director and the Board.
- 2.4 To evaluate the performance of the members of the Board and provide necessary report to the Board for further evaluation of the Board.
- 2.5 To recommend to the Board on Remuneration payable to the Directors, Key Managerial Personnel and Senior Management.
- 2.6 To provide to Key Managerial Personnel and Senior Management reward linked directly to their effort, performance, dedication and achievement relating to the Company's operations.

- 2.7 To retain, motivate and promote talent and to ensure long term sustainability of talented managerial persons and create competitive advantage.
- 2.8 To develop a succession plan for the Board and to regularly review the plan.
- 2.9 To assist the Board in fulfilling responsibilities.
- 2.10 To Implement and monitor policies and processes regarding principles of corporate governance.

#### 3. CONSTITUTION OF NOMINATION COMMITTEE

#### Nomination and remuneration committee.

- 1. The board of directors shall constitute the nomination and remuneration committee as follows:
- (a) the committee shall comprise of at least three directors ;
- (b) all directors of the committee shall be non-executive directors; and
- (c) At least fifty percent of the directors shall be independent directors.
- 2. The Chairperson of the nomination and remuneration committee shall be an independent director:

Provided that the chairperson of the listed entity, whether executive or non-executive, may be appointed as a member of the Nomination and Remuneration Committee and shall not chair such Committee.

- 3. The Chairperson of the nomination and remuneration committee may be present at the annual general meeting, to answer the shareholders' queries; however, it shall be up to the chairperson to decide who shall answer the queries.
- 4. The role of the nomination and remuneration committee shall be as specified as in Annexure-1

#### 4. APPLICABILITY:

- a) Directors (Executive and Non-Executive)
- b) Key Managerial Personnel
- c) Senior Management Personnel;
- d) Other Employees
- 5. DEFINITIONS:



"Act" means the Companies Act, 2013 and Rules framed there under, as amended from time to time. "Board" means Board of Directors of the Company. "Directors" mean Directors of the Company.

"Key Managerial Personnel" means

- i. Managing Director, or Chief Executive Officer or Manager and in their absence, a Whole-time Director;
- ii. Chief Financial Officer;
- iii. Company Secretary; and
- iv. Such other officer as may be prescribed.

'Other employees' means all employees other than the Directors, KMPs and the Sand the Senior Management Personnel.

'Policy or This Policy' means, "Nomination and Remuneration Policy."

"Senior Management" means Senior Management means the personnel of the company who are members of its core management team excluding Board of Directors comprising all members of management one level below the executive directors, including the functional heads.

Unless the context otherwise requires, words and expressions used in this policy and not defined herein but defined in the companies Act, 2103 and SEBI (LODR) Regulation, 2015 as may be amended from time to time shall have the meaning respectively assigned to them therein.

#### 6. APPOINTMENT CRITERIA AND QUALIFICATIONS:

- a) The Committee shall identify and ascertain the integrity, qualification, expertise and experience of the person for appointment as Director, KMP or at Senior Management level and recommend to the Board his / her appointment.
- b) A person should possess adequate qualification, expertise and experience for the position he / she is considered for appointment. The Committee has discretion to decide whether qualification, expertise and experience possessed by a person is sufficient / satisfactory for the concerned position.
- c) The Company shall not appoint or continue the employment of any person as Whole-time Director who has attained the age of seventy years. Provided that the term of the person holding this position may be extended beyond

the age of seventy years with the approval of shareholders by passing a special resolution based on the explanatory statement annexed to the notice for such motion indicating the justification for extension of appointment beyond seventy years.

#### 7. TERM / TENURE:

#### a) Managing Director/Whole-time Director:

The Company shall appoint or re-appoint any person as its Executive Chairman, Managing Director or Executive Director for a term not exceeding five years at a time. No re appointment shall be made earlier than one year before the expiry of term.

#### b) Independent Director:

An Independent Director shall hold office for a term up to five consecutive years on the Board of the Company and will be eligible for reappointment on passing of a special resolution by the Company and disclosure of such appointment in the Board's report.

No Independent Director shall hold office for more than two consecutive terms of up to maximum of 5 years each, but such Independent Director shall be eligible for appointment after expiry of three years of ceasing to become an Independent Director. Provided that an Independent Director shall not, during the said period of three years, be appointed in or be associated with the Company in any other capacity, either directly or indirectly.

#### 8. EVALUATION:

The Committee shall carry out evaluation of performance of every Director, KMP and Senior Management Personnel at regular interval (yearly).

#### 9. REMOVAL:

Due to reasons for any disqualifications mentioned in the Act or under any other applicable Act, rules and regulations there under, the Committee may recommend, to the Board with reasons recorded in writing, removal of a Director, KMP or Senior Management Personnel subject to the provisions and compliance of the said Act, rules and regulations.

#### **10.RETIREMENT:**

The Directors, KMP and Senior Management Personnel shall retire as per the applicable provisions of the Act and the prevailing policy of the Company. The Board will have the discretion in retain the Director, KMP, Senior Management Personnel in

Annual Report 2019-20



the same position/remuneration or otherwise even after attaining the retirement age, for the benefit of the Company.

#### **11.BOARD DIVERSITY**

The Board shall consist of such number of Directors, including at least one women Director and not less than fifty percent of the Board of Directors comprising non-executive directors, as is necessary to effectively manage the Company of its size.

When the Chairman of the Board is a non-executive director, at least one-third of the Board should comprise independent directors and in case the Company does not have a regular non-executive Chairman or in case the regular non-executive Chairman is a promoter of the Company, at least half of the Board comprise independent directors.

The Committee will lead the process for Board appointments. All Board appointments will be based on the skills, diverse experience, independence and knowledge which the Board as a whole requires to be effective. The Committee shall seek to address Board vacancies by actively considering candidates that bring a diversity of background and opinion from amongst those candidates with the appropriate background and industry or related expertise and experience. The candidates will be considered against objective criteria, having due regard to the benefits of diversity on the Board.

Additionally the Board may consider appointment of experts from various specialized fields such as finance, law, information technology, corporate strategy, marketing and business development, international business, operations management etc. so as to bring diversified skill sets on board or succeed any outgoing director with the same expertise.

#### 12. POLICY FOR REMUNERATION TO DIRECTORS/KMP/ SENIOR MAMAGEMENT PERSONNEL:

1. Remuneration to Managing/ Whole-Time / Executive/Managing Director, KMP and Senior Management Personnel:

The Remuneration/ Compensation/ Commission etc. to be paid to Director/Managing Director etc. shall be governed as per provisions of the Companies Act, 2013 and rules made there under or any other enactment for the time being in force.

# 2. Remuneration to Non-Executive/Independent Director:

The Non-Executive Independent Director may receive remuneration/ compensation/ commission as per the provisions of the Companies Act, 2013. The amount of sitting fees shall be subject to limits as provided under the Companies Act, 2013 and rules made there under or any other enactment for the time being in force.

## 3. Remuneration to other Employees:

- Apart from the Directors, KMPs and Senior Management Personnel, the remuneration for rest of the employees is determined on the basis of the role and position of the individual employee, including professional experience, responsibility, job complexity and market conditions.
- The various remuneration components, basic salary, allowances, perquisites etc. may be combined to ensure an appropriate and balanced remuneration package.
- The annual increments to the remuneration paid to the employees shall be determined based on the appraisal carried out by the HODs of various departments. Decision on Annual Increments shall be made on the basis of this appraisal.

## **13 NOMINATION DUTIES:**

The duties of the Committee in relation to nomination matters include:

- Ensuring that there is an appropriate induction & training programme in place for new Directors and members of Senior Management and reviewing its effectiveness;
- 2. Ensuring that on appointment to the Board, Non-Executive Directors receive a formal letter of appointment in accordance with the Guidelines provided under the Companies Act, 2013;
- 3. Identifying and recommending Directors who are to be put forward for retirement by rotation.
- 4. Determining the appropriate size, diversity and composition of the Board;
- Setting a formal and transparent procedure for selecting new Directors for appointment to the Board;



- Developing a succession plan for the Board and Senior Management and regularly reviewing the plan;
- 7. Evaluating the performance of the Board members and Senior Management in the context of the Company's performance from business and compliance perspective;
- 8. Making recommendations to the Board concerning any matters relating to the continuation in office of any Director at any time including the suspension or termination of service of an Executive Director as an employee of the Company subject to the provision of the law and their service contract.
- 9. Delegating any of its powers to one or more of its members or the Secretary of the Committee;
- 10. Recommend any necessary changes to the Board.
- 11.Considering any other matters as may be requested by the Board.

#### **14. REMUNERATION DUTIES:**

The duties of the Committee in relation to remuneration matters include:

1. to consider and determine the Remuneration Policy, based on the performance and also bearing in mind that the remuneration is reasonable and sufficient to attract retain and motivate members of the Board and such other factors as the Committee shall deem appropriate all elements of the remuneration of the members of the Board.

- to approve the remuneration of the Senior Management including key managerial personnel of the Company maintaining a balance between fixed and incentive pay reflecting short and long term performance objectives appropriate to the working of the Company.
- 3. to delegate any of its powers to one or more of its members or the Secretary of the Committee
- 4. to consider any other matters as may be requested by the Board;

#### **15. REVIEW AND AMENDMENTS:**

- 1. The NRC or the Board may review the Policy as and when it deems necessary.
- 2. This Policy may be amended or substituted by the NRC or by the Board as and when required and also by the Compliance Officer where there is any statutory changes necessitating the change in the policy. However, no such amendment or modification will be binding on the Directors and employees unless the same is communicated in the manner described as above.

# **ANNEXURE-I**

A. ROLEOFNOMINATIONANDREMUNERATION 3. COMMITTEE:

Role of committee shall, inter-alia, include the following:

- 1. Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors a policy relating to, the remuneration of the directors, key managerial personnel and other employees;
- Formulation of criteria for evaluation of performance of independent directors and the board of directors;

- Devising a policy on diversity of board of directors;
- 4. Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the board of directors their appointment and removal.
- 5. Whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors.

# **ANNEXURE-VII**

Statement pursuant to Section 197 (12) of the Companies Act, 2013 read with Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Amendment Rules, 2016 forming part of the Directors' Report for the year ended March 31, 2020.

S. No	Name of Employees	Designation	Remuneration (P.A) (₹. In Lakh)	Nature of Employment	Qualificaiton	Experience (in years)	Date of Commencement of employment	Age	Employment	% share held in the Company	Whether related to any director
	Mr. Amit Anand	Managing Director	49,80,000	Permanent	Graduate	24	27.10.2006	47	NIL	17.50	Yes*
	Mrs. Manisha Anand	Marketing Head	60,000,00	Permanent	MBA	14	01.04.2008	45	NIL	7.77	Yes**
-	Mrs. Sakshi Anand	Admin Head	60,000,00	Permanent	B.A.	12	01.04.2008	38	NIL	7.77	Yes^
	Mr. Lakshmi Narashimhan Rajan	Sales Head	30,99,192	Permanent	B.Sc. Chemistry	19	01.08.2016	42	Gopal Corporation Limited	NIL	No
-	MR. Srinivas Reeddy G V	Zonal Sales Manager	14,41,748	Permanent	MBA-HR & Marketing	15	19.07.2019	40	Calibehr business Support Pvt. Ltd	NIL	No
	Mr. Pankaj Kumar Mishra	CEO	27,77,030	Permanent	MBA Finance	12	25.08.2016	32	Mazars Advisory Pvt Ltd	NIL	No
	Mr. Vivek Kumar	Factory Head	23,96,054	Permanent	B.tech Chemical Technology	36	03.07.2017	58	Pritam International Pvt. Ltd.	NIL	No
-	Mr. Naresh Saklani	Head- Procurement	17,56,325	Permanent	Graduate	31	16.11.2016	52	Gopal Corporation Limited	NIL	No
-	Mr. Santanu Kumar Goswami	Brand Manager	25,16,942	Permanent	MBA	16	17.08.2018	41	VRS Foods Limited	NIL	No
	Mr. Sanajy Singh	Manager	14,26,966	Permanent	Graduation	14	01.02.2016	37	NIL	Nil	No

(A) Personnel who are in receipt of remuneration at Top 10 personnel of the company, during the financial year:

(B) Personnel who are in receipt of remuneration aggregating not less than ₹ 1.02 crores NIL per annum and employed throught the financial year:

(C) Personnel who are in receipt of remuneration aggregating not less than ₹ 8,50,000 NIL per month and employed for part of the financial year:

- \* Mr. Amit Anand, Managing Director is a relative of Late Mr. Deepak Anand, Whole Time Director and Mr. Vimal Anand, Director of the Company
- ^ Mrs. Sakshi Anand is wife of Mr. Amit Anand, Managing Director of the Company.
- \*\* Mrs. Manisha Anand is wife of Mr. Vimal Anand, Director of the Company.

For and on behalf of the Baord APIS India Limited

Place: New Delhi Date: August 20, 2020 Amit Anand Managing Director DIN:00951321 For and on behalf of the Baord APIS India Limited

Prem Anand Director & Chairperson DIN:00951873

Annual Report **2019-20** 



# **ANNEXURE-VIII**

# PARTICULARS OF REMUNERATION

The information required under section 197 of the Act and the Rules made there-under, in respect of employees of the Company, is follows:-

a. the ratio of the remuneration of each director to the median remuneration of the employees of the company for the financial year;

Non - Executive Directors	Ratio of Median Remuneration
Mr. Sushil Gupta, Independent Director	NA
Mr. Karan Ahooja, Independent Director	NA
Mrs. Shalini Malik, Independent Director	NA
Mrs. Sunita Chaddha, Independent Director	NA
Executive Directors	
Mrs. Prem Anand, Chairperson	0.65
Mr. Vimal Anand, Director	0.00
Mr. Amit Anand, Managing Director	24.41

с.

f.

#### Note

All the Non-Executive Independent directors of the Company were not paid any remuneration and sitting fee for attending meeting of the Board of Directors and/or committee. Therefore, the said ratio of remuneration of each director to median remuneration of the employees of the Company is not applicable.

b. the percentage increase in remuneration of each Director, Chief Executive Officer, Chief Financial Officer, Company Secretary or Manager, if any, in the financial year;

Name of Person	% Increase in remuneration
Mrs. Prem Anand, Chairperson	-
Mr. Vimal Anand, Director	-

Mr. Amit Anand, Managing Director	-
Mr. Atul Singh, CFO	-19.25
Mr. Pankaj Kumar Mishra, CEO	-
Mr. Sushil Gupta, Independent Director	-
Mr. Karan Ahooja, Independent Director	-
Mrs. Shalini Malik, Independent Director	-
Mrs. Sunita Chaddha, Independent Director	-
Mr. Vikas Aggarwal, Company Secretary	25.48

- the percentage Increase in the median remuneration of employees in the financial year: 13.33%
- d. the number of permanent employees on the rolls of company: 610
- e. average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration

The average Decrease in salaries of employees other than managerial personnel in 2019-20 was -3.90%. Percentage Decrease in managerial remuneration for the year was -32.62%.

The Company hereby affirm that the remuneration is as per the remuneration policy of the Company.

For and on behalf of the Baord APIS India Limited	For and on behalf of the Baord APIS India Limited
Amit Anand Managing Director DIN:00951321	Prem Anand Director & Chairperson DIN:00951873
Place: New Delhi	
Date: August 20, 2020	
Date: August 20, 2020	

# **CORPORATE GOVERNANCE REPORT**

(In compliance with Regulation 34(3) read with Schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

#### I. MANDATORY REQUIREMENTS

#### 1. Corporate Governance: Philosophy

Corporate governance encompasses a transparent set of rules and controls in which shareholders, directors and management have aligned incentives. It provides the framework for attaining a company's objectives while balancing the interests of all its stakeholders.

Corporate governance is also about what the Board of Directors ("the Board") do and how they set the values of the Company and it is to be distinguished from the day to day operational engagement of the Company by full-time executives. The responsibilities of your Board thus include setting the Company's strategic aims, providing the leadership to put them into effect, supervising the management of the Company and reporting to shareholders on their stewardship. Together, the Management and the Board ensure that Apis remains a company of uncompromised integrity and excellence. Your Board has adopted a vision to make your company a 'best in class organization' surpassing the expectations of all stakeholders.

Your Company adheres to high levels of corporate governance standards and best practices and commits itself to accountability and fiduciary duty in the effective implementation of mechanisms that would ensure Corporate Responsibility to the members and other stakeholders.

The Company's philosophy on Corporate Governance is to ensure the best possible management team with experienced professional people. The Company firmly believes that sound practices adopted in the governance of its affairs based on openness, transparency, capability and accountability are essential elements for long term success, building the confidence of its stakeholders it's functioning and conduct of business.

The Company has always maintained a strong legacy of fair, transparent and ethical governance practices. The Company has adopted a Code of Conduct for its employees including the Managing Director and the Executive Directors. In addition, the Company has adopted a Code of Conduct for its Board Members, The Code of Conduct for regulating & Monitoring Trading by the Insiders and the Code of Practices and Procedures Fair Disclosure of Unpublished Price Sensitive Information, are available on the Company's website.

The Company has been complying with the Corporate Governance requirements, as stipulated under Regulation 34(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 with Stock Exchange.

## 2. Board of Directors

The Company firmly that an active, well-informed and independent Board is necessary to ensure that highest standard of Corporate Governance to bring objectively and transparency in the management. The Board of Directors is entrusted with the ultimate responsibility of the management, general affairs, direction and performance of the Company and has vested with the requisite powers, authorities and duties.

#### Selection of the Board

In terms of the requirements of the provisions of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (hereinafter referred to 'Listing Regulations') the Nomination and Remuneration Committee has been designated to evaluate the need for change in the composition and size of the Board of Company and to select members to fill Board vacancies and nominating candidates for election by the Shareholders at the Annual General Meeting.

The Board's role, functions, responsibilities and accountability are clearly defined. In addition to its primary role of monitoring corporate performance, the functions of the Board, inter-alia, include:

- Articulating the corporate philosophy and mission;
- The Board provides strategic guidance to



the company ensures effective monitoring of the management and is accountable to the shareholders.

- Formulating strategic plans;
- The Board members act on a fully informed basis, in good faith, with due diligence and care, and in the best interests of the Company and the shareholders.
- The Board and senior management facilitates the Independent Directors to perform their role effectively as a Board member and also at a member of a committee.
- Ensuring fair and transparent conduct of business.
- Reviewing and approving borrowing/ lending, investment limits and exposure limits, etc.;
- Reviewing statutory matters;
- Strategic acquisition of companies and critical assets;
- Review and adoption of Financial Statements, quarterly and annual financial results;
- Keeping shareholders informed about the plans, strategies and performance; and
- Ensuring 100% investor satisfaction.

## A. Composition of Board:

The Board composition of your Company as on 31st March, 2020 comprises of (7) seven directors with optimum combination of Executive and Non-Executive Directors including professional in the fields of finance, law, trade or industry, headed by the chairperson, Managing Director, Chief Executive Officer & Chief Financial Officer.Out of the 7 directors, 4 are Independent non-executive directors. The composition of the Board of the Company is in conformity with the provisions of Regulation 17 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015 and Section 149 of the Companies Act, 2013.

The Name, categories and Director's attendance at the Board meeting held during the year 2019-20 and at the last Annual General Meeting held on 30th September, 2019 and particulars of their directorship and committee membership/ chairmanship in other companies are given below.

Name of the Director	Designation	Directorship* in other companies	Committee Chairmanship of other Boards**	Committee Membership of other Boards**	No. of Shares held (as at March 31, 2020)	No. of Board Meeting Attended	Attendance at the last AGM dated 30-09-2019
Mrs. Prem Anand DIN: 00951873	Executive -Chairperson	Nil	Nil	Nil	11,31,242	05	Yes
Mr. Vimal Anand DIN: 000951380	Non-Executive Director	Nil	Nil	Nil	9,62,553	05	Yes
Mr. Amit Anand DIN: 00951321	Executive -Managing Director	Nil	Nil	Nil	9,64,364	05	Yes
Mr. Karan Ahooja DIN: 02688727	Independent, Non-Executive Director	Nil	Nil	Nil	Nil	05	Yes
Mr. Sushil Gupta DIN: 01549211	Independent, Non-Executive Director	Nil	Nil	Nil	16,709	05	Yes
Mrs. Shalini Malik DIN: 03397744	Independent, Non-Executive Director	Nil	Nil	Nil	Nil	05	Yes
Mrs. Sunita Chaddha DIN: 03398434	Independent, Non-Executive Director	Nil	Nil	Nil	Nil	05	Yes

Annual Report **2019-20** 

PAGE | 38

\*Excluded the directorship held in the private Limited Companies, Foreign Companies and Companies Incorporated under Section 8 of the Companies Act, 2013 as per Regulation 26 of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015.

\*\*Including only the Membership/ Chairmanship of Audit Committee and Stakeholder Relationship Committee in all public limited companies as per Regulation 26 of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015.

None of the Directors is a Director in more than 10 Public Limited Companies or acts as an Independent Director in more than 7 Listed Companies. The Managing Director does not serve as an Independent Director in any Listed Company. Further as mandated by the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, none of the directors on the Board is a member of more than ten committee or hold office as a Chairman of more than five Committees across all the public companies in which he/she is a Director.

Mr. Vimal Anand and Mr. Amit Anand are related to each other as brother and Mrs. Prem Anand is mother of Mr. Vimal Anand and Mr. Amit Anand. There is no relationship between any of the Independent Directors.

None of the Directors of the Company has any pecuniary relationship with the Company.

All the Independent Directors on the Company's Board are Non-Executive and:

- The Independence of the Directors is determined by the criteria stipulated under Section 149(6) of the Companies Act, 2013 read with Regulation 25 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The maximum tenure of the Independent Director is in compliance with the Act.
- They do not have any material pecuniary relationship or transactions with the Company, its promoters, its Directors, its Senior Management, its Subsidiaries and

Associates, which may affect independence of the Directors.

- Are not related to promoters or persons occupying management positions at the Board level or at one level below the Board.
- Have not been an Executive of the Company in the immediately preceding three financial years of the Company.
- Are not partners or executives or were not partners or executives of the Statutory Audit Firms or the Internal Audit Firms and Legal Firms, Consulting Firms, which have association with the Company.
- Are not material suppliers, service providers or customers or lessors or lessees of the Company, which may affect independence of the Directors.
- Are not substantial shareholders of the Company, i.e. do not own two percent or more of the block of voting shares.
- Have furnished a declaration before the Board of Directors that they satisfy the conditions of their being independent as laid down under Regulation 16(1)(b) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and under Section 149(6) of the Companies Act, 2013. All such declarations are placed before the Board.

## Information supplied to the Board

The Board has complete access to all information with the Company; inter alia, the information as required under the SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015, is regularly provided to the Board as a part of the Board Meeting agenda. All information stipulated under SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015 is regularly provided to the Board as part of the agenda papers well in advance of the Board meetings. During the meeting, the senior management is invited to present the plans and achievements relating to their respective areas of responsibility.

Compliance reports of all applicable laws to the Company



The periodical reports submitted by the Internal Auditors and by the concerned executives of the Company with regard to compliance of all laws applicable to the Company including steps taken by the Company to rectify instances of noncompliances, if any, are reviewed by the Board at regular intervals.

#### B. (i) Board Meetings

The Board meets at-least once in a quarter to review the quarterly financial results and operations of the Company. It also meets as and when necessary to address specific issues relating to the business of the Company.

During the financial year 2019-2020, the members of the Board met 07(Seven) times to review, discuss and decide about the business of the Company.

The dates on which the said meetings were held are as follows:

Quarter	Date of Board Meeting
April, 2019- June, 2019	May 30, 2019
July, 2019– September,	August 14,
2019	2019
October, 2019-	November 14,
December, 2019	2019
January 2020-March,	January 20,
2020	2020
	February 14, 2020

The necessary quorum was present at all the meetings. The maximum gap between any two Board meetings held during the year was not more than one hundred and twenty days. During the year under review, no meeting was held via video conferencing.

# (ii) Separate Meeting for Independent Director

In order to comply with the requirement of Schedule IV of the Companies Act read with Regulation 25 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a separate meeting of the Independent Director of the Company was held on February 12, 2020, to review the performance of Non-Independent Directors, the Board as whole, to review the performance of the Chairman of the Company and assessed the quality, quantity and timelines of flow of information between the Company Management and the Board.

The Board of Directors had during their meeting held on February 12, 2020 reviewed the individual performance of all the Independent Directors as per the standard criteria laid down. The Independent Directors whose performance was reviewed by the Board were not present in that part of the meeting in which their performance was reviewed as required under the statute.

#### C. Familiarization Programme for Independent Directors

At the time of appointing a Director, a formal letter of appointment is given to him/her, which inter alia explains the roles, functions, duties and responsibilities expected of him/her as a Director of the Company. The Director is also explained in detail the compliances required from him/ her under the Companies Act 2013 and SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015.

The Company had adopted a familiarization programme for independent directors to familiarize them with the Company, their role, rights, responsibilities in the Company, nature of the industry in which the Company operates, business model, management structure, industry overview, internal control system and processes, risk management framework, functioning of various divisions, HR management, CSR Activities etc.

The Company aims to provide its independent Directors, insight into the Company enabling them to contribute effectively. The Company arranges site visit for the Directors, giving them insight of various projects and Directors are also informed of various developments relating to the industry on regular basis and are provided with specific regulatory updates from time to time.

Details of the familiarization programme



of the Company may be accesses at the web https://www.apisindia.com/ pdf/Familiarisation-Programme-for-Independent-Directors.pdf Chart or Matrix setting out skills/expertise/ competence of Board The list of core skills/expertise/ competencies identified by the board of directors as required in the context of its business and sector, for it to function effectively and those actually available with the board:

Key Skill Area	Essentials	Desirable	Karan	Sushil	Shalini	Sunita
	<u></u>	51400	Ahooja	Gupta	Malik	Chaddha
Strategy/ Business Leadership	Strong understanding of Business Model and Leadership	FMCG experience	V	V	V	V
Corporate Strategy Consultant	Academician with experience in FMCG Industry and business strategy	Basic understanding of Finance	V	V	V	V
Sales and Marketing Experience	Good understanding of commercial processes	Experience with FMCG or other consumer products	V	V	V	V
Corporate law	Expert knowledge of Corporate Law	Experience in trade/consumer related laws	V		V	
Finance	Good understanding of Finance and Accounts	FMCG experience	V	V		
Trade Policy & Economics	Expert Knowledge of Trade & Economic Policies	FMCG experience	V	V	V	V
Administration & Government Relations	Good understanding working culture with Govt. Organizations	Basic understanding ofFinance and Business	V	V	V	V

Expertise for Directors could also be based on the Company's priority at a particular time viz:

- Knowledge of Domestic markets that Apis is focusing on,
- Expertise in commodity procurement.
- D. Independent Directors

All the Independent Directors have fulfilled the independence criteria as per requirement of Listing Regulations and as per opinion of the Board, they are independent of the management.

#### E. Committees of the Board

The Board of Directors, in view to have more focused attention on the business and for better governance, has the following committees:

- a) Audit Committee
- b) Nomination and Remuneration Committee
- c) Stakeholder Relationship Committee
- d) Corporate Social Responsibility Committee The terms of the reference of these committees are determined by the Board



and their relevance reviewed from time to time. The minutes of the committee tabled at the Board Meeting for noting of the Board Members.

#### 3. Audit Committee

The Audit Committee of the Company is constituted in line with the provisions of Regulation 18 of the SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015 entered into with the Stock Exchange(s) read with Section 177 of the Companies Act, 2013 ("Act").

#### A. Brief description of terms of reference of Audit Committee

As a measure of good Corporate Governance and to provide assistance to the Board of Directors in fulfilling their responsibilities, the Audit Committee was constituted. All the members of the Audit Committee are Independent Directors and have rich experience in the financial/legal sector.

The terms of reference of Audit Committee are as per Regulation 18 of SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015 executed with the Stock Exchange(s), read with Section 177 of the Companies Act, 2013 and includes such other functions as may be assigned to it by the Board from time to time. The composition of the Audit Committee also adheres to the provisions of Section 177 of the Companies Act, 2013.

The main functions of the Audit Committee, inter-alia, include:

Role(s)/Terms of reference of Audit Committee are:

- Overseeing the Company's financial reporting process and the disclosures of its financial information to ensure that the financial statement is correct, sufficient and credible.
- Recommending to the Board, the appointment, re-appointment and if required, the replacement or removal of the Statutory Auditor and Internal Auditors and fixation of audit fees and approval of payment for any other services.
- Recommending to the Board, the appointment, re-appointment and if

required, the replacement or removal of the Cost Auditor.

- Reviewing, with the Management, the Annual Financial Statements before submission to the Board for approval, with particular reference to:
- (a) Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of Section 134(5) of the Companies Act, 2013.
- (b) Changes, if any, in accounting policies and practices and reasons for the same.
- (c) major accounting entries involving estimates based on the exercise of judgment by management;
- (d) significant adjustments made in the financial statements arising out of audit findings;
- (e) Disclosure of any related party transactions.
- (f) Compliance with listing Regulations/ agreement and other legal requirements relating to financial statements.
- (g) modified opinion(s) in the draft audit report;
- Reviewing, with the Management, the quarterly and annual Financial Statements before submission to the Board for approval.
- Reviewing, with the Management, the statement of uses/application of funds raised through an issue (public issue, rights issue, preferential issue etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take steps in this matter.
- reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- approval or any subsequent modification of transactions of the listed entity with related parties;
- scrutiny of inter-corporate loans and investments;



- valuation of undertakings or assets of the listed entity, wherever it is necessary;
- evaluation of internal financial controls and risk management systems;
- Review the appointment, removal and terms of remuneration of Internal Auditors.
- Reviewing, with the Management, performance of the Statutory and Internal auditors, adequacy of the Internal Control Systems.
- Reviewing the adequacy of Internal Audit Functions, if any, including the structure of the Internal Audit Department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of Internal Audit.
- Discussion with the Internal Auditors any significant findings and follow up thereon.
- Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- Review the Management Discussion and Analysis of Financial condition and results of operations.
- Discussion with the Statutory Auditors, before the Audit commences, about the nature and scope of Audit as well as post audit discussions to ascertain any area(s) of concern.
- To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- Reviewing the Internal Audit Reports relating to internal control weaknesses.
- Carrying out any other function as mentioned in terms of reference of the Audit Committee.
- Reviewing the compliances regarding the Company's Whistle Blower policy.
- Approval of appointment of Chief Financial Officer (CFO) after assessing the qualifications, experience and background

of the candidate.

- To investigate any activity within terms of reference and seek information from any employee.
- To obtain outside legal professional advice; and
- Reviewing compliance of legal and regulatory requirements.
- Reviewing the utilization of loans and/ or advances from/investment by the holding company in the subsidiary exceeding rupees 100 crore or 10% of the asset size of the subsidiary, whichever is lower including existing loans/ advances/ investments existing as on the date of coming into force of this provision.

Name	Category of Directorship	Designation in Audit Committee	Qualification & Experience	No. of Meetings Attended
Mrs. Sunita Chaddha	Non- Executive & Independent Director	Chairperson	Mrs. Sunita Chaddha, the Independent Director of the Company brings with her a tremendous amount of knowledge, experience, foresight and vision. She is Graduate and having 19 years of experience in varied fields, she combines a strong comprehension of domestic business with innovative fundamental vision that aligns APIS India Limited towards a new dawn in integrated management systems.	05
Mr. Karan Ahooja	Non- Executive & Independent Director	Member	He is an Independent Director of the Company. He is Graduate & having 13 years of experience in the field of Administrative and General Management	05
Mrs. Shalini Malik	Non- Executive & Independent Director	Member	She is an Independent Director of the Company. She is Post Graduate & having 19 years of experience in the field of apiculture industry	05

#### B. Composition & Qualification of Audit Committee

#### C. Meetings of Audit Committee

During the financial year 2019-20, Five (5) meetings of Audit Committee were held:



Quarter	Date of Meeting	Number of Members Present	Number of Independent Directors Present
April 2019 - June 2019	May 30, 2019	03	03
July 2019 - September 2019	August 14, 2019	03	03
October 2019 - December 2019	November 14, 2019	03	03
January 2020-	January 20, 2020	03	03
March 2020	February 14, 2020	03	03

The Internal Auditors and Statutory Auditors are invitees to the Audit Committee Meetings. Mr. Vikas Aggarwal, Company Secretary acts as the Secretary to the Audit Committee. No instances of any fraud have been pointed out by the statutory Auditors of the Company to Audit Committee.

Mrs. Sunita Chaddha, Chairperson of the Audit Committee was present at the previous Annual General Meeting (AGM) of the Company held on September 30, 2019 to answer the shareholders quarries. Further the gap between two meetings did not exceed one hundred twenty days.

#### 4. Stakeholders' Relationship Committee

In compliance with the provisions of Section 178 of the Companies Act, 2013 and Regulation 20 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, your Company has constituted the Stakeholders' Relationship Committee.

# Role(s)/Terms of reference of Stakeholders' Relationship Committee are:

- The Stakeholders Relationship Committee oversees the performance of the Registrar and Share Transfer Agent and recommends measures for overall improvement in quality of investor service.
- The Stakeholder Relationship Committee also looks into the redressal of shareholders'/ investors complaints.
- Resolving the grievances of the security holders of the entity including complaints related to transfer/ transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general

meetings etc;

- Review of measures taken for effective exercise of voting rights by shareholders of the Company;
- Review of the various measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/ statutory notices by the shareholders of the company.
- A. Composition of Stakeholders' Relationship Committee:

Name of the Committee Members	Category	Designation
Mrs. Sunita Chaddha	Non-Executive & Independent Director	Chairperson
Mr. Karan Ahooja	Non-Executive & Independent Director	Member
Mrs. Shalini Malik	Non-Executive & Independent Director	Member

The Directors review the position on all major investors' grievances at meeting of the Board and the stakeholders' relationship committee.

Pursuant to Regulation 6 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Mr. Vikas Aggarwal, Company Secretary, acts as the Compliance Officer and Secretary of the Committees.

# B. Name, Designation and Address of Compliance Officer

Mr. Vikas Aggarwal

**Company Secretary** 

**APIS India Limited** 

18/32, East Patel Nagar, New Delhi-110008

Email: vikas.cs@apisindia.com

C. Dates & no. of meetings of Stakeholders' Relationship Committee held during the year under review and members attendance thereon:

Quarters	Date of Meeting	Members Present	Number & Name of Director Absent
April 2019- June 2019	April 27, 2019	03	-

PAGE | 44

Corporate Overview	Statutory Report	Financial Statements
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July 2019- September 2019	July 10, 2019	03	-
October 2019- December 2019	No meeting during this quarter	-	-
January 2020-March 2020	February 28, 2020	03	-

# D. Complaint Status

During the year, the Company has not received any investor complaints. As on date, there is no pending complaint of any shareholder.

Terms of reference of the Committee, inter-alia, include:

- Review, on periodic basis, status of grievances relating to transfer, transmission of shares, and issue of duplicate shares;
- Monitor expeditious redressal of Investors' grievances;
- 3. Review instances of non- receipt of Annual Report and declared dividend; and
- 4. Consider all matters related to all security holders of the Company.

SEBI vide Circular no. CIR/OIAE/2/2011 dated June 3, 2011 informed the Company that they had commence processing of investor complaint in a web based complaints redress system viz. SCORES. Under this system all complaints pertaining to companies are electronically sent through SCORE and the companies are required to view complaint pending against them and submit action taken report along with supporting documents electronically in SCORES.

## 5. Nomination & Remuneration Committee

In compliance with the provisions of Section 178 of the Companies Act, 2013, read with rules framed thereunder and Regulation 19 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, your Company has constituted the Nomination & Remuneration Committee.

The Nomination & Remuneration Committee comprises of three (3) Directors (all Independent Directors). Mr. Sushil Gupta, Chairman of Nomination and Remuneration Committee was present at the Annual General Meeting of the Company held on September 30, 2019.

Mr. Vikas Aggarwal, Company Secretary, acts as the Secretary to the Committee.

Name of Committee Member	Category of Directorship	Designation in Committee
Mr. Sushil Gupta	Non- Executive & Independent Director	Chairman
Mr. Karan Ahooja	Non- Executive & Independent Director	Member
Mrs. Sunita Chaddha	Non- Executive & Independent Director	Member

## A. Composition of Nomination & Remuneration Committee:

B. Dates & no. of meetings of Nomination and Remuneration Committee held during the year under review and members attendance thereon:

Quarters	Date of Meeting	Members Present	Number & Name of Director Absent
April 2019- June 2019	May 30, 2019	03	-
July 2019- September 2019	August 14, 2019	03	-
October 2019- December 2019	No Meeting during this quarter	-	-
January 2020- March 2020	February 28, 2020	03	-

# C. The broad terms of reference of the Committee includes:

The terms of reference of Nomination and Remuneration Committee is in the terms of Companies Act, 2013 and Part D of Schedule II of Regulation 19(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015, which



inter-alia, include:

- Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors a policy relating to, the remuneration of the directors, key managerial personnel and other employees;
- Formulation of the criteria for evaluation of performance of Independent directors and the board of directors;
- Devising a policy on diversity of board of directors;
- 4. Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down and recommend to the board of directors their appointment and removal.
- 5. To extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors.
- 6. Recommend to the board, all remuneration, in whatever form, payable to senior management
- 7. Formulation & review of remuneration policy of the Company.

The committee shall approve the remuneration payable to the executives of the Company for each financial year. The Committee shall also review, appraise and approve such other matter(s) as the board may recommend to it.

#### Evaluation of performance of the Board, its committees and Individual Directors (Including Independent Directors)

As required under Section 134(3)(p) of the Companies Act, 2013 and Regulation 17(10) of the SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015, the Board of Directors has carried out an annual evaluation of its own performance and that of its Committees and individual Directors.

The performance of the Board and individual Directors was evaluated by the Board after seeking inputs from all Directors. The performance of the committees was evaluated by the Board after seeking inputs from the committee members. The Nomination and Remuneration Committee reviewed the performance of the Individual Directors.

As required under Regulation 17(10) of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015, the Board assessed the performance of the Independent Directors, individually and collectively as per the criteria laid down and on an overall assessment, the performance of independent directors was found noteworthy. The Board has therefore recommended the continuances of the Independent Directors on the Board of the Company. The Board has evaluate the performance of the independent directors on the parameters such knowledge, Qualification, experience, initiate, attendance, concerns for the stakeholders, leadership, team work attributes, effective interaction, willing to speak up, high governance standard, integrity, relationship with management, Independent views and judgement. Further, the Board and each of the Directors had evaluated the performance of each individual director on the basis of above criterion.

The members of the committee of audit nomination & remuneration, stakeholder's relationship committee and Corporate Social Responsibility were also assessed on the above parameters and also in the context of the Committee's effectiveness vis-à-vis the Companies Act and Listing Regulations.

The Board of Directors has assessed the performance of the Board as whole and committees of the Company based on the parameters which amongst other included structure of the Board, including qualification, expectance and competency of the Directors, diversity of the Board and process of appointment; Meeting of the Board, including regularity and frequency, agenda, discussion and dissent, recording of the minutes, functions of the Board, including strategy and performance evaluation, corporate culture and value, evaluation of risks, succession plan, focus on the shareholders' value



creation, effectiveness of Board process, governance and compliance and meaning full communication, high governance standard, knowledge of business, openness discussion/integrity and information and functioning and quality of relationship between the Board and management.

Further as required under Schedule IV of the Companies Act, 2013 Regulation 17 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, a Separate meeting of the 2015. independent directors was convened, whereat Independent Directors had evaluated the performance of the nonindependent directors and the Board as whole as parameters as enumerated above. They also reviewed performance of the chairman of the Company on the parameters such as effectiveness of leadership and ability to steer the meeting, impartiality, commitment and ability to keep shareholders' interest in mind and also assessed the quality and timeline of the flow of the information between the company management and the Board that is necessary for the Board to effectively and reasonably perform its duties.

The nomination and remuneration Committee & Audit Committee has also reviewed and considered the collective feedback of the whole of evaluation process. The Directors were satisfied with the evaluation results which reflected the overall management and effectiveness of the Board and its Committees.

The Nomination and Remuneration Committee has devised the following policies:-

#### Policy on Board Diversity

Pursuant to the provisions of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the remuneration policy is framed and adopted.

The Broad objectives of the Policy are:

The Policy shall confirm with the following two principles for achieving diversity on its Board:

a) Decisions pertaining to recruitment, promotion and remuneration of

the directors will be based on their performance and competence; and

b) For embracing diversity and being inclusive, best practices to ensure fairness and equality shall be adopted and there shall be zero tolerance for unlawful discrimination and harassment of any sort whatsoever.

> In order to ensure a balanced composition of executive, non-executive and independent directors on the Board, the Company shall consider candidates from a wide variety of backgrounds.

#### **Remuneration Policy:**

Pursuant to the provisions of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the remuneration policy is framed and adopted.

The Broad objectives of the Policy are:

- To lay down criteria for identifying persons who are qualified to become Directors and who may be appointed in Senior Management of the Company in accordance with the criteria laid down;
- (ii) To lay down criteria for determining qualification, positive attributes and Independence of a Director;
- (iii) To lay down criteria relating to remuneration of directors, key managerial personnel and other employees;
- (iv) To retain, motivate and promote exceptional talent and to ensure long term sustainability of the talented managerial persons and create competitive advantage;
- (v) To promote and welcome diversity, equal opportunities and gender mix in the Board composition with due recognition and weightage to the skills, experience and business acumen of the directorship candidatures.

Details policy on the recommendation of Nomination and Remuneration Committee as adopted by the Board of Directors is annexed with the Director Report of the Company. The said policy is available and can be disseminated on the website of the Company at **www.apsiindia.com**.

Particulars of Directors' Remuneration during the financial year 2019-2020:



The details of remuneration paid to the Directors during the year ended March 31, 2020, are given below:

Directors	Salary & Perquisites	Sitting Fee	Total
	(In ₹)	(In ₹)	(In ₹)
Mrs. Prem Anand	13,20,000		13,20,000
Mr. Vimal Anand	-		-
Mr. Amit Anand	49,80,000		49,80,000
Mr. Karan Ahooja			
Mr. Sushil Gupta			
Mrs. Shalini Malik			
Mrs. Sunita Chaddha			
Total	63,00,000		63,00,000

Presently, the Company does not have a scheme for grant of stock options to any director. Further, none of the directors of the company was in receipt of any remuneration from its subsidiary company during the period. The Company does not pay any remuneration to its non-executive independent directors.

There were no pecuniary relationship or transactions of the non-executive Directors vis-à-vis the Company during the year

Criteria for making payment to Non-Executive Directors

The Company has not paid any payment to its Non-Executive Directors. The details of such criteria are available in the Remuneration Policy. The said policy is available and can be disseminated on the website of the Company https:// www.apisindia.com/pdf/NOMINATION-AND-REMUNERATION-POLICY-(forapis-2016)-[165604].pdf

# 6. Corporate Social Responsibility Committee

In compliance with the provisions of Section 135 of the Companies Act, 2013, your Company has constituted the Corporate Social Responsibility Committee. A. Composition of Corporate Social Responsibility Committee:

Name of Committee Member	Category of Directorship	Designation in Committee	
Mr. Karan Ahooja	Non-Executive & Independent Director	Chairman	
Mr. Sushil Gupta	Non-Executive & Independent Director	Member	
Mrs. Shalini Gupta	Non-Executive & Independent Director	Member	
Mr. Vimal Anand	Non-Executive Director	Member	
Mr. Amit Anand	Executive Director	Member	

During the financial year 2019-20, Two (2) meetings of Corporate Social Responsibility Committee were held:

Quarters	Date of Meeting	Members Present	Number & Name of Director Absent
April 2019- June 2019	June 20, 2019	05	
July 2019- September 2019	No meeting during this quarter	-	
October 2019- December 2019	No meeting during this quarter		
January 2020- March 2020	February 12, 2020	05	

- B. Terms of reference of the Committee, inter – alia, include:
- Formulate and recommend to the Board, Corporate Social Responsibility Policy of the Company, which shall



indicate the activities to be undertaken by the Company as per the provisions of the Companies Act 2013 and rules made thereunder;

- Monitor the implementation of the frame work of the policy on the regular basis.
- Recommend the amount of expenditure to be spent on CSR activities.

During the year under review the Company has spent the money on projects identified under CSR and the details of CSR budget and spend for the year 2019-20 is given as an annexure to the Director's Report.

# 7. Subsidiary Company

Your Company has 1 (one) wholly owned subsidiary and 1 (one) overseas associate company with the name and style of APIS Pure Foodstuff LLC, Dubai.

The members are informed further that Anantadrishti Smart India Private Limited, a wholly owned subsidiary of the company acquire 50% paid up share capital of Kapil Anand Agro Private Limited by duly executed shareholder Agreement dated January 20, 2020 and after this acquisition Kapil Anand Agro Private Limited is also Associate company of Apis India Limited.

None of the subsidiary fall within the meaning of "Material Non- listed Indian subsidiary" as defined in the policy adopted by the Company.

The Company has laid down policy on Material subsidiary and the same is placed on the website of the Company. The said policy may be accessed at the following web link: https://www.apisindia.com/pdf/Policy-for-Determination-of-Materiality.pdf

However the following compliance are duly made by the Company:

- The Audit Committee reviews the financial statements of the Subsidiary Company.
- The Minutes of the Board Meeting of the Subsidiary Company are placed

before the Board of Directors.

• A Statement of all significant transactions and arrangements made by the subsidiary are informed by the Board at periodical internal.

# 8. Means of Communication

The Company's Quarterly/Annual Financial Results, after their approval by the Board of Directors, are filled with the Stock Exchange under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015. The results in the prescribed format are normally published within 48 hours in the Newspaper viz. Financial Express-English Edition and Jansatta- Hindi Edition in compliance with Regulation 47(1)(b) of the said regulation.

The Company's Annual Report containing, inter-alia, audited annual accounts, consolidated financial statements, directors' report, auditors' report, management discussion analysis and other important information is circulated to all the members.

The Company has its own website viz. www. apisindia.com. The quarterly/half yearly and Annual Financial Results are posted on the Company's website for the information of the shareholders. Further Shareholding Pattern, Corporate Governance Report, the composition of the Board of Directors / Committee of Directors, the various policies on the Corporate Social Responsibility, Related Party Transactions Policy, archival policy, policy on determination of materiality, Code of Conduct for Regulating & Monitoring Trading by Insiders, Code of Conduct for Board of Directors and Senior Management, CSR Policy and other policies are also available on the Company's' website.

All the material information is promptly sent to the stock exchange where the shares of the Company are listed and simultaneously posted on the website of the Company.

# 9. General Body Meetings:

The concise details of Annual General Meetings held during the previous three years are as under:



Financial Year	Location and Time	Special Resolutions passed
2018 – 2019	30h September, 2019 at 10.00 A.M. at 18/32, East Patel Nagar, New Delhi-110008	Six Special Resolutions was passed in the Annual General Meeting.
2017 – 2018	29h September, 2018 at 10.00 A.M. at 18/32, East Patel Nagar, New Delhi-110008	Three Special Resolutions was passed in the Annual General Meeting.
2016 – 2017	28h September, 2017 at 11.00 A.M. at 18/32, East Patel Nagar, New Delhi-110008	No Special Resolutions was passed in the Annual General Meeting.

#### A. Annual General Meetings:

### B. Postal Ballot:

During the preceding financial year, no resolution was passed through postal ballot and presently no resolution has been proposed through postal ballot.

### C. Extra-ordinary General Meetings:

There was no Extra Ordinary General Meeting was held during the Financial Year 2019-20.

### 10. Reconciliation of Share Capital Audit:

A qualified practising Company Secretary carries out an audit on a quarterly basis to reconcile the total admitted capital with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) with the total issued and listed capital and the reports are placed before the Board of Directors for its perusal. The said report confirms that the total issued and listed capital is in agreement with the total number of shares in physical from and the total number of dematerialized shares held with NSDL and CDSL.

As required under Regulation 7(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has submitted a compliance certificate to the exchange duly singed by the Compliance Officer and the authorised representative of Share Transfer Agent viz. M/s Skyline Financial Services Private Limited to the Stock Exchange on 11th of April, 2020 for the half year ended 31st March, 2020 certifying compliance that all activities in relation to both physical and electronic share transfer facility are maintained by Registrar and Share Transfer Agent registered with SEBI.

### 11. Disclosures

# A. Disclosures of Related Party Transactions

The related party transactions are periodically placed before the Audit Committee/Board of Directors for their consideration and approval. There were no materially significant related party transactions which a potential conflict with the interest of the Company at large. All the related party transactions have been transacted in the ordinary course of business and on arm's length basis.

The Audit committee has granted an omnibus approval for such related party transaction where the need cannot be foreseen and aforesaid details are not available in accordance with Regulation 23(3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015.

The transaction with related parties have been disclosed in details in Note No.37 to the Standalone Balance sheet as at March 31, 2020, and the profit and loss accounts for the year ended on that date which form part to this Annual Report.

The Board has formulated a policy on related party transactions and it may be accessed at Weblink: http://www.apisindia.com/docs/ investorRelation/corporateGovernance/ Related\_Party\_Policy.pdf.

B. Disclosure regarding appointment/reappointment of directors

> In terms of Section 152 of the Companies Act, 2013, Mr. Vimal Anand (DIN: 00951380) shall retire by rotation at the ensuing Annual General Meeting and being eligible for re-



appointment. Further Mr. Vimal Anand (DIN: 00951380) is proposed to be Change of designation from non-execute director to Whole Time Director of the Company for a period of five years with effect from August 01, 2020 to July 31, 2025.

Brief details as required under Regulations 36(6) of SEBI (Listing Obligations and **F.** Disclosure Requirement) Regulations, 2015, and Secretarial Standard-2 on the General Meeting in respect of the Director seeking reappointment at Annual General Meeting are annexed with the notice. The Directors have furnished the requisite consent/ declaration(s) for their appointment.

# C. Vigil Mechanism/Whistle Blower Mechanism

In terms of Section 177(9) of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015, a Vigil Mechanism/Whistle Blower policy as recommended by the Audit Committee has been adopted by the Board of Directors of the Company. The policy provides a mechanism for the employee, to report concern about the unethical behaviour, actual & suspected frauds or violation of the Company's Code of conduct. It is affirmed that no personnel has been denied access to the audit committee.

The policy on the Whistle Blower may be accessed at the web link https://www.apisindia.com/pdf/Related\_Party\_Policy.pdff

# D. Management & Discussion Analysis Report: The comprehensive Management &

Discussion Analysis Report has been enclosed with this report.

# E. Details of Compliances/ Non compliances by the Company with applicable Laws

The Board of Directors periodically reviews compliance reports of the laws applicable to the Company and the Company initiates requisite action for strengthening of its statutory compliance procedures, as may be suggested by the members of the Board from time to time.

The Company has complied with various

rules and regulations prescribed by the Stock Exchange, Security Exchange Board of India (SEBI) and other Statutory Authority on all matters related to capital Markets, and no penalties or strictures have been imposed on the Company by any of said authorities in this during the last three years.

# Code for Prevention of Insider Trading Practices

In compliance with SEBI's regulations on Prevention of Insider Trading, the Company has instituted a comprehensive Code of Conduct for its Directors and Designated Employees. The code lays down guidelines which advise them on procedure to be followed and disclosures to be made while dealing with shares of the Company and cautioning them of consequences of violations.

Based on the recent amendments in the SEBI (Prevention of Insider Trading Regulations), 2015, the company has revised the "Code of Conduct for Prevention of Insider Trading" of the Company. Company Secretary, is the Compliance Officer for the purpose of this code. During the year, there has been due compliance with the code by the Company and all insiders and requisite disclosures were made to the Stock Exchanges from time to time.

The Company has now adopted the new amended SEBI's (Prevention of Insider Trading) Regulations, 2015, duly approved by the Board of Directors through resolution passed by circulation, in term of which the Code of Practices Procedure for fair disclosure unpublished price sensitive information and the Code of Internal procedure and conduct for regulation, monitor and report of trading in the Securities for the designated employees and the connected persons have been adopted and have been posted on the Company's website www.apisindia.com.

# G. Risk Management

TheCompanyhasadoptedaRiskManagementPolicy,howeverasperRegulation21ofSEBI(Listing obligations)



and Disclosure Requirements) Regulations, 2015, Risk Management Committee is not applicable on the company. It has laid down the procedures to inform the Board members about potential risks, their assessment and control. These procedures are periodically reviewed to ensure that the executive management controls risks by means of properly defined framework of policies and strategies.

The Company also has a system of Internal Audit and the Internal Auditors report directly to the Audit Committee of the Company.

H. Adoption of Mandatory and discretionary requirements of the Corporate Governance K. as specified in the Listing Regulation 17 to 27 and Regulation 34(3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015

The Company has complied with all the mandatory requirements of the Corporate Governance mandatory with respect to Regulation 17 to 27 of the SEBI (Listing Obligations & Disclosure Requirements), Regulations, 2015. The non-mandatory have been adopted to the extend and in the manner as stated under the appropriate headings detailed elsewhere in this report.

# I. Secretarial Auditors

M/s Anand Nimesh & Associates, Practising Company Secretaries were appointed as Secretarial Auditors of the Company to conduct the Secretarial Audit of the Company for the financial year 2019-20.

# J. Disclosure of Accounting Treatment

The Ministry of Corporate Affairs (MCA), vide its notification in official gazette date February 16, 2015, notified the Indian Accounting Standards (Ind As) applicable to certain classes of Companies. Ind As has replaced the existing Indian GAAP prescribed under Section 133 of the Companies (Accounts) Rules, 2014.

The Company has adopted Indian Accounting Standards ("Ind AS") from April 01, 2017 (transition date to Ind AS is April 01, 2016) and the financial Statements have been prepared in accordance with recognition and measurement principal of Indian Accounting Standards ("Ind AS") as prescribed under the Companies (Indian Accounting Standards) Rules, 2015, as specified in section 133 of the Companies Act, 2013. The Annual Accounts for the year ended March 31, 2020 have been prepared in accordance to Indian Accounting Standard (Ind AS).

There is no explanation required to be given by the management, as per Regulation 34(3) read Schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

# X. Proceeds from the public issue/rights issue/ preferential issues etc.

There was no public issue/ right issue/ preferential issue etc. made by your Company during the financial year 2019-20.

# L. Disclosure on Commodity Price Risks or Foreign Exchange Risk and Hedging Activities

The Company has witnessed a major structural federal tax change in the current fiscal which has influenced the fundamentals of the trade dynamics in various items/ commodities. The Company has prudently sailed through the changed environment and swiftly transited into the new regime through a collaborative engagement with different stakeholders in the supply chain.

The Company is subject to market risk with respect to commodity price fluctuations in a wide range of materials which are drawn from the agriculture. The Company hedges exposure to commodity risks through a judicious mix of long term contracts in seasonal items and strategic buying initiatives in other commodities. The Company has a robust governance framework /mechanism in place to ensure that the Company is effectively safeguarded from the market volatility in terms of price and availability.

As regards foreign exchange risks, keeping in view the position of rupee in the market vis-a-vis foreign currency, the Company has been taking natural hedge to the extent of foreign debtors and rest of the loan in foreign current is unhedged.



M. Certificate from Company Secretary in Practice

> A certificate from Anand Nimesh & Associates, Practice Company Secretaries is annexed and forms part of this Annual Report, stating that none of the directors on the Board of the company have been debarred or disqualified from being appointed or continuing as directors of companies by the Board/Ministry of Corporate Affairs or any such statutory authority.

N. Total fees for all services paid by the listed entity, on a consolidated basis, to the statutory auditor is a part is mentioned in Notes to Accounts.

> However the Company has not paid any fee for services for its subsidiary company to the Statutory Auditor and there has no other entity which is in their network firm/network entity to whom the Company has paid any fee/amount to its Statutory Auditor.

O. Disclosure on demat Suspense Account/ unclaimed Suspense Account

There are no shares which lying in the demat suspense Account and Unclaimed Suspense Account.

- P. There were no instances where the Board had not accepted any recommendation of any committee during the financial year.
- Q. Disclosures in relation to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 is as under:

S. No	Particulars	No. of Complaints
1.	Number of complaints filed during the financial year	Nil
2.	Number of complaints disposed of during the financial year	Nil
3.	Number of complaints pending as on end of the financial year	Nil

R. Code of Conduct for the Board of Directors and Senior Management Personnel

The Company has a well-defined policy

Τ.

framework which lays down procedures to be followed by the employees for ethical professional conduct. The code of conduct has been laid down for all the board members and senior management of the Company. The Company has obtained affirmation from the Board of Directors and senior management personnel, affirming compliance with the Company's Code of Conduct for the financial year 2019-20.

The declaration by the Chief Executive Officer, under the Schedule V sub clause (d), Regulation 34(3) of the SEBI (Listing Obligations & Disclosure Requirements), Regulations, 2015, affirming compliance of the code of conduct by all the Board members and senior managerial personnel for the year ended March 31, 2020, is attached with this Corporate Governance Report.

The code has also been displayed on the Company's website http://www.apisindia. com/docs/Code\_of\_conduct.PDF.

# Web link for other Policies

The following policies are linked with the website of the Company i.e. **www.apisindia. com** 

- Archival Policy on preservation of Documents of the Company. URL for the same is: https://www.apisindia. com/pdf/Website\_content\_archival\_ policy.pdf
- Policy on determination of materiality of the events/information for making disclosure by the Company. URL for the same is: https://www.apisindia. com/pdf/Policy-for-Determinationof-Materiality.pdf
- Policy on Preservation of Records. The same may be accessed at: https://www.apisindia.com/pdf/Policy-on-Preservation-of-Documents.pdf

S. Policy on determination of material subsidiary. The same can be accessed at:https://www.apisindia.com/pdf/ POLICY - FOR - DETERMINING - MATERIAL -SUBSIDIARY.pdf

In compliance with the Regulation 46(2)(j) & (k) of SEBI (Listing Obligations & Disclosure Requirements), Regulations, 2015 and as required under the listing Regulations/



agreement entered into with the Stock Exchange, the Company has designated the mail.id **vikas.cs@apisindia.com**. This mail id has been posted on the Company's website and also on the website of the Stock Exchange. The investor can send their grievances, if any to the designated mail id. Mr. Vikas Aggarwal is the Compliance officer of the Company.

- U. The SEBI (Listing Obligations & Disclosure Requirements), Regulations, 2015, vide its Regulation 46(1) stipulated that the company should maintain a functional website containing the basic information about the company and to update the contents of the said website periodically. In pursuance to this clause, the Company updates its website with all relevant information as envisaged in the said regulation and as per the provision of the companies Act, 2013. The website of the company may be accessed at www. apisindia.com.
- V. In Pursuant to Regulation 31 of SEBI (Listing Obligations & Disclosure Requirements), Regulations, 2015, 100% of the shareholding of the promoter and promoter group has been dematerialized and all the shares are held dematerialized mode to allow the shares of the company to be traded in the Stock Exchanges in the normal segment.

### 12. General Shareholder Information:

Annual General	Wednesday, 30th September,
Meeting	2020, Time: 10:00 am IST; being
(Date, Time &	held through video conferencing/
Venue)	other audio visual means.
Financial Year	1st April 2019 - 31st March 2020
Date of Book	Thursday, September 24, 2020 to
Closure	Wednesday, September 30, 2020
	(both days inclusive).
Dividend Record	Financial Year 2016-17, 4% (₹ 4
(Last three years)	per preference share of face value
	of ₹100/-each)
	Financial Year 2017-18, 4% (₹ 4
	per preference share of face value
	of ₹100/-each)
	Financial Year 2018-19, 4% (₹ 4
	per preference share of face value
	of ₹100/-each)

Dividend for	The Company has recommended
Financial Year	The Company has recommended dividend ₹ 4 per preference share
2019-2020	
2013-2020	(4% on ₹ 100- fully paid up share)
	for the financial year 2019-20.
	The dividend if declared at the
	Annual General Meeting shall be
	paid on or after October 04, 2020.
Listing on Stock	The Shares of the Company are
Exchanges	listed on the BSE Limited.
	Annual Listing Fee for the financial
	year 2020-21 has been duly paid
	to the Stock Exchange.
ISIN NO/Stock	ISIN No. of Equity Shares at NDSL/
Code	CDSL: INE070K01014
	Trading Symbol at BSE & Code:
	APIS: 506166
Financial Calendar	1. First Quarter results – on or
2020-2021	before 15th September, 2020
(Tentative &	vide SEBI Circular SEBI/HO/CFD/
Subject to Change)	CMD1/CIR/P/2020/140 dated July 29, 2020.
	2. Second Quarter results – 2nd
	week of November, 2020
	3. Third Quarter results – 2nd
	week of February 2021
	4. Audited yearly results for the
	year ended March 31, 2021 -Last
	week of May, 2021
Registrar &	Skyline Financial Services Private
Transfer Agents	Ltd
(both for	D-153, 1st Floor, Okhala Industrial
Electronic &	Area, Phase-I, New Delhi-1100 20
Physical Segment)	Contact Person: Mr. Virender
	Rana, Director
Share Transfer	SEBI has mandated that,
Systems	effective April 1, 2019, no share
	can be transferred in physical
	mode. Hence, the Company has stopped accepting any fresh
	lodgment of transfer of shares
	lodgment of transfer of shares in physical form. The Company
	lodgment of transfer of shares in physical form. The Company had sent communication to the
	lodgment of transfer of shares in physical form. The Company had sent communication to the shareholders encouraging them to
	lodgment of transfer of shares in physical form. The Company had sent communication to the shareholders encouraging them to dematerialise their holding in the Company. The communication
	lodgment of transfer of shares in physical form. The Company had sent communication to the shareholders encouraging them to dematerialise their holding in the Company. The communication inter alia, contained procedure for
	lodgment of transfer of shares in physical form. The Company had sent communication to the shareholders encouraging them to dematerialise their holding in the Company. The communication inter alia, contained procedure for getting the shares dematerialised
	lodgment of transfer of shares in physical form. The Company had sent communication to the shareholders encouraging them to dematerialise their holding in the Company. The communication, inter alia, contained procedure for getting the shares dematerialised Shareholders holding shares in
	lodgment of transfer of shares in physical form. The Company had sent communication to the shareholders encouraging them to dematerialise their holding in the Company. The communication inter alia, contained procedure for getting the shares dematerialised Shareholders holding shares in physical form are advised to avai
	lodgment of transfer of shares in physical form. The Company had sent communication to the shareholders encouraging them to dematerialise their holding in the Company. The communication inter alia, contained procedure for getting the shares dematerialised Shareholders holding shares in physical form are advised to avai the facility of dematerialisation.
	lodgment of transfer of shares in physical form. The Company had sent communication to the shareholders encouraging them to dematerialise their holding in the Company. The communication inter alia, contained procedure for getting the shares dematerialised Shareholders holding shares in physical form are advised to avai the facility of dematerialisation. As per the requirement of
	lodgment of transfer of shares in physical form. The Company had sent communication to the shareholders encouraging them to dematerialise their holding in the Company. The communication inter alia, contained procedure for getting the shares dematerialised Shareholders holding shares in physical form are advised to avai the facility of dematerialisation. As per the requirement of Regulation 40(9) of SEBI (Listing Obligations and Disclosure
	lodgment of transfer of shares in physical form. The Company had sent communication to the shareholders encouraging them to dematerialise their holding in the Company. The communication inter alia, contained procedure for getting the shares dematerialised Shareholders holding shares ir physical form are advised to avai the facility of dematerialisation. As per the requirement of Regulation 40(9) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015
	lodgment of transfer of shares in physical form. The Company had sent communication to the shareholders encouraging them to dematerialise their holding in the Company. The communication, inter alia, contained procedure for getting the shares dematerialised. Shareholders holding shares in physical form are advised to avail the facility of dematerialisation. As per the requirement of Regulation 40(9) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has obtained the
	lodgment of transfer of shares in physical form. The Company had sent communication to the shareholders encouraging them to dematerialise their holding in the Company. The communication, inter alia, contained procedure for getting the shares dematerialised. Shareholders holding shares in physical form are advised to avail the facility of dematerialisation. As per the requirement of Regulation 40(9) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has obtained the half yearly certificates from the
	lodgment of transfer of shares in physical form. The Company had sent communication to the shareholders encouraging them to dematerialise their holding in the Company. The communication, inter alia, contained procedure for getting the shares dematerialised. Shareholders holding shares in physical form are advised to avail the facility of dematerialisation. As per the requirement of Regulation 40(9) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has obtained the half yearly certificates from the Company Secretary in practice for
	lodgment of transfer of shares in physical form. The Company had sent communication to the shareholders encouraging them to dematerialise their holding in the Company. The communication, inter alia, contained procedure for getting the shares dematerialised. Shareholders holding shares in physical form are advised to avail the facility of dematerialisation. As per the requirement of Regulation 40(9) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has obtained the half yearly certificates from the



Corporate Overview

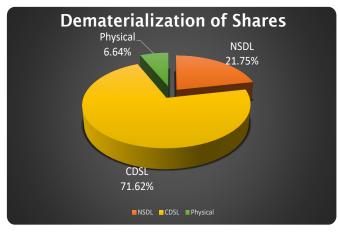
Statutory Report Financial Statements

Permanent	SEBI vide its Circular dated May	Demater
Account Number	20, 2009 has stated that for	of Shares
(PAN) for transfer	securities market transactions and	
of shares in	off-market transactions involving	
physical form	transfer of shares in physical form	
	of listed companies, it shall be	
	mandatory for the transferee(s)	
	to furnish copy of PAN card to the	
	Company's RTA for registration	
	of such transfer of shares.	
	Accordingly, shareholders are	
	requested to please furnish copy	
	of PAN Card to the Company's	
	RTA for registration of transfer of	
	shares in their name.	
Reconciliation	Reconciliation of Share Capital	
of Share Capital	Audit is conducted on quarterly	Secretari
Audit	basis by a Qualified Practicing	beenetari
	Company Secretary to reconcile	
	the total admitted capital with	
	National Securities Depository	
	Ltd. (NSDL) and Central	
	Depository Service Ltd. (CDSL)	
	with the total issued and listed	
	Capital. The Reports are placed	Outstand
	before the Board of Directors for	Outstand
	its perusal and are submitted to	
	the concerned Stock Exchanges	Regd. Off
	where the shares of the Company	licgu. Oli
	are listed for trading. The said	Plant/Un
	report confirms that the total	Address
	issued and listed capital is	
	agreement with the total number	
	of shares in physical form and the	Address f
	total number of dematerialized	Correspo
	shares held with NSDL and CDSL.	Credit Ra
	As required under Regulation 7(3)	
	of the SEBI (Listing Obligations	
	and Disclosure Requirement)	
	Regulation, 2015, it has submitted	
	a compliance certificate to the	
	Stock Exchanges, duly signed	
	by the Compliance officer of	
	the company and authorised	
	representative of the RTA i.e. M/s Skyline Financial Services Private	Compliar
	Limited certifying compliance	Officer
	that all activities in relation to	
	both physical and electronic share	
	transfer facility are maintained by	
	the Registrar and Share transfer	
	Agent registered with SEBI.	
L	Bent registered with JEDI.	

		, .	
Dematerialization		pany's sh	
of Shares	available for dematerialisation on		
	both the depositories viz. National		
	Securties Depository Ltd. (NSDL)		
	and Central Depository Service		
	Ltd. (CDSL).		
	(i) Dematerialization of Shares		
		March, 2020	
	Particular	Number of	
		Shares	tage (%)
	Demateri-		
	alization:		
	NSDL	11,98,207	21.75
	CDSL	39,46,160	71.62
		51,44,367	
		3,65,709	
	Total:	55,10,076	
Secretarial Audit		to Section	
		anies Act,	
		has appoint	
	1	mesh & .	
	Companies	Secreta	aries as
		Auditor	
		to cond	
		Audit of the	
		ncial year 2	
Outstanding GDRs		no outstand	
		rrants or	· · ·
		instrument	
Regd. Office		st Patel Na	agar, New
	Delhi-110008 Khasra No. : 66 – 72, Village		
Plant/Unit			
Address	Makhiali, DundiPargana, Manglore, Roorkee – 247 667,		
	Uttarakhan		247 007,
Address for			agar Nour
Address for		st Patel Na	agar, New
Correspondence	Delhi-1100	ny has bee	n accigned
Credit Rating		Stable ratin	
		ormation S	
		ed (CRISIL)	
	year.		
	1'	any does	not have
		deposit p	
		ny proposa	
		n of funds	
	abroad.	2	
Compliance	Mr. Vikas A	ggarwal	
Officer	(Company		
	Tel :011-43		
		is.cs@apisir	ndia.com:
		ww.apisindi	
		any has des	
		iz. vikas.cs@	
		enable the	
	1	r their c	
		s/ queries, if	
<u>.</u>		,	1



Dematerialization of Shares as on 31st March, 2020



Green Initiative in the Corporate Governance by the Ministry of Corporate Affairs

The Ministry of Corporate Affairs ("MCA") has taken a "Green Initiative in the Corporate Governance" by allowing paperless compliances by companies and has issued circulars stating that the service of official documents by a company to its members can be made through electronic mode.

To support this green initiative of the Government in full measure, all the members are requested to register/update their email IDs with their depository participants, in case shares are held in electronic mode, to ensure that Annual Report and other documents reach them at their preferred email IDs and, where the shares are held in physical mode, members are requested to get their email IDs updated in the records of the company.

All the official documents including Annual Report of the Company, circulated to the Members of the Company through electronic mode, will be made available on the Company's website www. apisindia.com.

Distribution of Shareholdings as on March 31, 2020:

Range(in Shares)		No. of	No. of	% of
From	То	Shares holders	Shares	Total
1	5000	1	202	0
5001	10000	-	-	-
10001	20000	-	-	-
20001	30000	-	-	-

30001	40000	-	-	-
40001	50000	-	-	-
50001	100000	2	11844	0.22
100001	And above	18	5498030	99.78
	Total	21	5510076	100

# Shareholding Pattern of the Company as on March 31, 2020:

Category	No. of Shares	% to Total
Promoters*	4117199	74.72
Banks, Financial Institu- tions & FIIs	-	-
Bodies Corporate	-	-
Non Resident Indians	-	-
GDR	-	-
Public/ individuals	1392877	25.28
Total	5510076	100.00

\* No pledge has been created on the shares held by promoters or promoter group as on March 31, 2020.



Market Price Data Monthly High and Low quotation of shares traded on BSE during the year 2019-20.

Month	Sensex		onth Sensex		AP	APIS	
End	High	Low	High	Low			
April, 2019	39487.45	38460.25	17.70	17.70			
May, 2019	40124.96	36956.1	17.70	17.70			
June, 2019	40312.07	38870.96	17.70	17.70			
July, 2019	40032.41	37128.26	17.70	17.70			

August, 2019	37807.55	36102.35	17.70	17.70
Septem- ber, 2019	39441.12	35987.8	17.70	17.70
October, 2019	40392.22	37415.83	18.05	18.05
Novem- ber, 2019	41163.79	40014.23	18.05	18.05
Decem- ber, 2019	41809.96	40135.37	18.05	18.05
January, 2020	42273.87	40476.55	18.40	18.40
February, 2020	41709.30	38219.97	18.40	18.40
March, 2020	39083.17	25638.9	18.40	18.40

The Company's equity share performance compared to BSE Sensex is as under:



# Compliance Certificate from Anand Nimesh & Associates, Company Secretaries on Corporate Governance

As required under Schedule V sub-clause (E) Regulation 34 (3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a certificate from Anand Nimesh & Associates, Practice Company Secretaries is annexed and forms part of this Annual Report.

# 14. Code of Conduct for Board of Directors and Senior Management Personnel

The Board of Directors has adopted Code of Conduct, applicable to Directors and to Senior Management Personnel of the Company. The said Code of Conduct have been posted on the Company's website http://www.apisindia.com/pdf/Code\_of\_ conduct.PDF The Company has obtained declarations from all its Directors and

Corporate Overview Statutory Report Financial Statements

Senior Management Personnel affirming their compliances with the applicable Code of Conduct. The declaration by the Chief Executive Officer (CEO) under Schedule V sub-clause (D) Regulation 34 (3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 affirming compliance of the Code of Conduct by all members of the Board and the Senior Management Personnel for the year ended 31 March, 2020 is attached to this Corporate Report.

# **15.** SEBI Complaints Redress System (SCORES)

The Company processes the investors' complaints received by it through a computerized complaints redressal system. The salient features of this system are computerized database of all the inward receipts and action taken on them, online submission of Action Taken Reports (ATRs) along with supporting documents electronically in SCORES. The investors' can view online the current status of their complaints submitted through SEBI Complaints Redress System (SCORES). The above report has been placed before the Board at its meeting held on August 20, 2020 and the same was approved.

# 16. Discretionary Requirements

As required under Part E of Schedule II the details of discretionary requirements are given below:

# A. The Board

The Company has not set up any office for the Non-executive Chairman and no expenses and reimbursement of expenses are incurred in the performance of his duties.

# B. Shareholders Rights

The quarterly/half yearly un-audited results of the Company after being subjected to a Limited Review by the Statutory Auditors are published in newspapers and on the Company's website http://www.apisindia.com/ investors\_FinancialResults.php.



These results are not sent to shareholders individually.

C. Unmodified Opinion(s) in Audit Report

> The Auditor has issued an unmodified opinion on the statutory financial statement of the Company.

### D. Reporting of Internal Auditor

The Internal Auditor reports directly to the Audit Committee.

For and on behalf of	For and on behalf of the
the Baord	Baord
For APIS India Limited	For APIS India Limited

Amit Anand Managing Director DIN:00951321

Prem Anand Director & Chairperson DIN:00951873

Place: New Delhi Date: August 20, 2020

# **CERTIFICATE ON COMPLIANCE OF CORPORATE GOVERNANCE**

To, THE MEMBERS, APIS INDIA LIMITED 18/32, East Patel Nagar,

New Delhi 110008

 This report contains details of compliance of conditions of corporate governance by Apis India Limited ('the Company') for the year ended 31st March, 2020 as stipulated in regulation 17-27, clause (b) to (i) of regulation 46 (2) and paragraphs C, D and E of Schedule V of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations') pursuant to Listing Agreement of the Company with Stock Exchanges.

#### Management's Responsibility for compliance with the conditions of Listing Regulations

2. The compliance with the terms and conditions contained in the corporate governance is the responsibility of the Management of the Company including the preparation and maintenance of all relevant supporting records and documents.

#### **Our Responsibility**

- 3. Our examination was limited to procedures and implementation thereof adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.
- 4. Pursuant to the requirements of the Listing Regulations, it is our responsibility to provide a reasonable assurance whether the Company has complied with the conditions of Corporate Governance as stipulated in Listing Regulations for the year ended 31st March, 2020.
- 5. We conducted our examination in accordance with the Guidance Note on Corporate Governance Certificate issued by the Institute of Company Secretaries of India (ICSI).

#### Opinion

- 6. In our opinion, and to the best of our information and according to explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above-mentioned Listing Regulations.
- 7. We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

#### **Restriction on use**

8. The certificate is addressed and provided to the members of the Company solely for the purpose to enable the Company to comply with the requirement of the Listing Regulations and it should not be used by any other person or for any other purpose. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this certificate is shown or into whose hands it may come without our prior consent in writing.

For Anand Nimesh & Associates Company Secretaries

> Anand Kumar Singh (Partner) Membership No.24881 COP No: 9404 UDIN: A024881B000571713

Place: Delhi Date: August 12, 2020

PAGE | 59

Annual Report 2019-20

# **COMPLIANCE CERTIFICATE TO THE BOARD PURSUANT TO REGULATION 17(8) OF SEBI (LISTING OBLIGATIONS AND DISCLSOURE REQUIREMENTS) REGULATIONS, 2015**

To Board of Directors APIS India Limited

We the undersigned, in our respective capacities as Chief Executive Officer and Chief Financial Officer of APIS India Limited (the Company) hereby certify for the financial year ended 31st March, 2020 that:-

- a) We have reviewed IND AS financial statements and the cash flow statement for the year ended 31st March, 2020 and that to the best of our knowledge and belief:
  - i. These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - ii. These statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b) There are to the best of our knowledge and belief, no transactions entered into by the company during the year which are fraudulent, illegal or violative of the company's code of conduct.
- c) We are responsible for establishing and maintaining internal controls for financial reporting and we have evaluated the effectiveness of internal control systems of the company pertaining to financial reporting and we have disclosed to the auditors and the audit committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- d) We have indicated to the auditors and the Audit committee
  - i. significant changes in internal control over financial reporting during the year;
  - ii. significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
  - iii. That no instances of significant fraud have come to our notice.

For APIS India Limited

For APIS India Limited

Atul Singh (Chief Financial Officer)

Date: August 20, 2020 Place: New Delhi Pankaj Kumar Mishra (Chief Executive Officer)



# DECLARATION BY CHIEF EXECUTIVE OFFICER UNDER PARA D OF SCHEDULE V OF THE SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015, REGARDING THE COMPLIANCE WITH CODE OF CONDUCT

То

The Members of **APIS India Limited** 

I, Pankaj Kumar Mishra, Chief Executive Officer of the Company, hereby certify that the members of the Board of Directors and the Senior Management Personnel have affirmed the compliance with the code of Code of Conduct adopted by the Company for the financial year ending 31ST March, 2020 in terms of Regulation 34(3) of Para D of Schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015.

For APIS India Limited

Place: New Delhi Date: August 20, 2020 Pankaj Kumar Mishra (Chief Executive officer) DIN: 07879501



# **CERTIFICATE OF NON-DISQUALIFICATION OF DIRECTORS**

(Pursuant to Regulation 34(3) and Schedule V Para C clause (10)(i) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

To The Members **APIS India Limited** 18/32, East Patel Nagar, New Delhi-110008

We have examined the relevant registers, records, forms, returns and disclosures received from the Directors of APIS India Limited, having CIN L51900DL1983PLC164048 and having registered office at 18/32, East Patel Nagar, New Delhi-110008 (hereinafter referred to as 'the Company'), and as produced before us by the Company for the purpose of issuing this Certificate, in accordance with Regulation 34(3) read with Schedule V Para-C Sub clause 10(i) of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In our opinion and to the best of our information and according to the verifications (including Directors Identification Number (DIN) status at the portal www.mca.gov.in) as considered necessary and explanations furnished to us by the Company & its officers, We hereby certify that none of the Directors on the Board of the Company as stated below for the Financial Year ending on 31st March, 2020 have been debarred or disqualified from being appointed or continuing as Directors of companies by the Securities and Exchange Board of India, Ministry of Corporate Affairs, or any such other Statutory Authority.

S. No	Name of Director	DIN No	Date of Appointment in Company
1.	Mr. Amit Anand	00951321	01/03/2018
2.	Mr. Vimal Anand	00951380	27/10/2006
3.	Mrs. Prem Anand	00951873	31/01/2019
4.	Mr. Sushil Gupta	01549211	16/07/2007
5.	Mr. Karan Ahooja	02688727	16/06/2009
6.	Mrs. Shalini Malik	03397744	08/12/2010
7.	Mrs. Sunita Chaddha	03398434	08/12/2010

For Anand Nimesh & Associates Company Secretaries

Anand Kumar Singh (Partner) M. No. -24881 COP No.: 9404 A024881B000571724

Date: August 12, 2020 Place: New Delhi



Corporate Overview Stat

Statutory Report Financial Statements

# **MANAGEMENT DISCUSSION AND ANALYSIS**

# 1. INDUSTRY STRUCTURE AND DEVELOPMENTS

Being into the business of rearing and hiving honey bees for the purpose of generation and export of honey the Company basically carries on the business of apiculture and falls in the Agricultural Industry. The Companies operated in an unexplored apiculture market and focused for bright growth opportunities in future.

### **GLOBAL ECONOMY**

The unprecedented onset of Covid-19 pandemic has heavily impacted the global economy. The pandemic is raging high across the world with rising human casualties. Protecting lives and allowing health care systems to cope have required isolation, lockdowns, and widespread closures to slow the spread of the virus. The health crisis is therefore having a severe impact on economic activity. As a result of the pandemic, the global economy is projected to contract sharply by 4.9% in 2020, much worse than during the 2008–09 financial crisis.

The unprecedented outbreak of COVID-19 impacted the global economy and human life, making it a very challenging environment for all the businesses. The changes forced on people and businesses by the pandemic are likely to last for some time and established ways of doing business may undergo changes leading to new ways of working.

Your Company was able to successfully manage immediate challenges of re-establishing normalcy in business operations and is in the process of assessing the long-term implications and opportunities that may emerge from this situation.

Your Company's assessments, strategies and prospects outlined in this report are to be read in the context of the evolving situation.

### INDIAN ECONOMY

GDP growth has been slowing down during this period primarily due to declining rural wages, high unemployment levels, liquidity crunch in the system and slowdown in demand.

First few cases of Covid-19 infection emerged in India in February 2020. Travel restrictions and testing norms were put in place from 1st week of March and these intensified further in the following week leading to a complete lockdown of entire country on 24th March 2020. This led to severe supply bottlenecks as transportation system came to a halt. Large sections of migrant labour moved back to their villages and movement of goods came to a standstill. Demand also came under pressure as consumers stocked up essential goods but cut down on purchases of non-essential products. Most companies shut down their operations in the first 21 days of the lockdown.

By May 2020, the restrictions on movement of goods were eased and supply chains became operational, particularly outside the containment zones. While companies have started operations of their manufacturing facilities, a large part of the economy especially the hospitality sector, malls and recreation places, travel and tourism, small and medium industry, continue to be impacted even though there has been easing of lockdown in these sectors as well.

We deployed innovative strategies and developed new solutions to ensure uninterrupted supplies to retail shelves, which included joining hands with Online Delivery Service providers like Swiggy and Zomato, and leveraging technology to drive sales and service orders.

# Outlook

During the year, Indian economy witnessed significant slowdown impacting consumer demand. The global trade tensions and credit squeeze in domestic market played a major role in driving down demand and growth expectations. Just when the markets were recovering, an unprecedented calamity in the form of the COVID-19 pandemic affected the world, leading to forced lock downs and large-scale disruptions. This may lead to fundamental shifts in consumer behavior in future and present new opportunities and threats to businesses. Your Company expects to face this situation by harnessing the intrinsic strengths of its brands, innovation capabilities, strong distribution network and cost efficiency programs. Your Company is well positioned with its strong management team technology interventions and robust processes to address any changes that may emerge post COVID-19.

# INDIAN FMCG SECTOR

The Fast-moving Consumer Goods (FMCG) sector is the 4th largest sector of the Indian economy. During FY2019-20, the sector witnessed growth of 7.2% as per AC Nielsen, which is almost half of the 14% growth reported in FY2018-19. The



FMCG sector saw a sharp slowdown during the year on account of moderation in economic activity, low farm incomes and weak rural wage growth, liquidity crunch in the system, high unemployment levels and downtrading across categories. By March 2020, the sectoral growth dropped to 3.3% in value terms and 0.5% in volume terms.

The Corona virus pandemic has further impacted the sector since March 2020 due to restrictions on movement of goods, supply side bottlenecks and impact on consumption. Consumers have been stocking up essential products such as packaged foods, staples, tea, coffee, milk, detergents, and other products of daily usage. During this phase, demand has also surged for health and hygiene products as these aspects came into sharp focus. There was a surge in demand for hygiene products like sanitizers and disinfectants in addition to immunity building OTC and healthcare products. However, discretionary and nonessential items have seen weak demand as the focus during the lockdown has been on food and hygiene.

#### Outlook

India is the fastest-growing trillion-dollar economy in the world and the fifth-largest overall, with a nominal GDP of \$2.94 Trillion. India has become the fifth-largest economy in 2019, overtaking the United Kingdom and France. Domestic consumption, which powers 60% of the GDP today, is expected to grow into a \$6 Trillion opportunity by 2030.

This consumption growth will be supported by a 1.4 Billion strong population that is younger than that of any other major economy. Household savings have historically been high as thrifty and cautious Indian families put away more than a fifth of their incomes for a rainy day. This buffer provides support to domestic consumption expenditure even through challenging cycles in economic activity.

Fast-moving consumer goods (FMCG) sector is the fourth largest sector in the Indian economy with Household and Personal Care accounting for 50% of FMCG sales in India. Growing awareness, easier access and changing lifestyles have been the key growth drivers for the sector. The urban segment (accounts for a revenue share of around 55%) is the largest contributor to the overall revenue generated by the FMCG sector in India.

Rural consumption has also increased, led by a combination of increasing incomes and higher aspiration levels; there is an increased demand

for branded products in rural India. Semi-urban and rural segments are growing at a rapid pace and FMCG products account for 50% of total rural spending. Being largely dependent on agriculture and allied activities, the factors affecting agricultural income like monsoon and minimum support prices (MSP) of crops are critical for the growth in rural consumption demand. Various government reforms like increasing minimum support prices (MSP) of crops and direct benefit transfer targeted towards transferring the governmental subsidies and payments directly into beneficiary bank accounts are helping plug the systemic leakages and increased farmer incomes. While demonetisation and GST negatively affected rural demand, FMCG companies have changed their distribution model and working on increasing their direct reach. Demand for quality goods and services have been going up in rural areas of India, on the back of improved distribution channels of manufacturing and FMCG companies. Companies have also started launching smaller SKUs or price point packs, which not only reduce the immediate burden on customers, but also allow companies to expand their product portfolio and upgrade the customers from loose to branded products.

With the share of the unorganised market in the FMCG sector falling, the organised sector growth is expected to rise with increased level of brand consciousness, also augmented by the growth in modern retail. 100% Foreign Direct Investment (FDI) in food processing and single-brand retail and 51% in multi-brand retail has provided high visibility for FMCG brands in organised retail markets, bolstering consumer spending and encouraging more product launches.

It is estimated that a massive increase in internet penetration will lead to more than a billion internet users in India by 2030. Online connectivity, and the resultant access to information, is proving to be a key driver of differences in aspiration and the desire to spend and upgrade consumption, even among people at similar income levels. While general trade continues to be the largest sales channel for overall FMCG retail sales, growth in sales through modern trade and E-Commerce in particular, is significantly outpacing the growth of FMCG products in general trade. Amongst all the FMCG items, online grocery order leads the sales with 44% contribution, followed by personal care which accounts for 40% of such orders. Household care, comes third in the list, with a



share of 13% of all online FMCG orders. As per Nielsen, while the E-Commerce FMCG market stands at around \$1.2 Billion, which is 2% of the total FMCG market in India, metro cities account for 6% orders from the online channels of the FMCG total sales. Fast-moving consumer goods sales coming from the E-Commerce channel is expected to grow to \$4 Billion with a CAGR of 44% by 2022. Continued demand for convenience in urban areas, the integration between online and offline, the creation of new direct-to-consumer options and more technology, will all help reach new targets beyond the current profile of affluent families with children.

India is reporting an annual population growth of 1.1% and is expected to emerge as the most populous country in the world by 2024. Nearly ha If of India's population is under the age of 25 and two-thirds are less than 35. According to Accenture, India is expected to have the world's largest workforce by 2027, with a billion people aged between 15 and 64. This indicates that the growth in non-discretionary consumer demand, like food, healthcare, household and personal care products, is likely to sustain in the long term. In addition, India is expected to witness strong growth in per capita income, leading to an increase in affluent population and rise in disposable income in general, which in turn should result in a rise in discretionary spending. As per a report published by the World Economic Forum in collaboration with Bain & Company, the vision for the future of consumption in India is anchored in the growth of the upper-middle income and high-income segments, which will grow from being one in four households today, to one in two households by 2030. At the same time, India will also lift nearly 25 Million households out of poverty, to reduce the share of households below the poverty line to 5%, down from 15% today. Thus, India represents a relatively broad-based pattern of growth and benefit sharing, in contrast to the global scenario of increasing inequality, wherein the richest 10% of the population is capturing an increasing share of national incomes and, consequently, wealth. Rising demand for premium products and faster growth in sales through modern trade are likely to bring incremental growth. Growing awareness, easier access, and changing lifestyles are the key growth drivers for the consumer market. Lastly, the focus on agriculture, MSMEs, education, healthcare, infrastructure and employment in the

Union Budget and subsequent policy measures is expected to positively impact the FMCG sector. While the outbreak of COVID-19 has clouded the outlook in the near term in the wake of an adversely affected supply chain, change in consumer behavior and a much weakened macro-environment, the FMCG sector in India is likely to grow steadily owing to these structural drivers over the medium to long run.

#### 2. OPPOTUNITIES AND THREATS

There is a huge opportunities for honey market to grow in India because of availability of raw material and other incentives provided by the Government. The opportunity in honey product will remain high considering enhanced demand in the international market as well as increase in consumption of domestic market. In India there is ample opportunity for new Retail food business taken up by the company as being increase in per capita income and growing spending on leisure activities.

Due to inflationary pressures, the fluctuation in prices of raw material and high prices of packing material will remain a major threat for honey market. But your Company is taking steps by negotiating with the buyers to get the requisite prices. In the Retail Food Division the product category being new in India, Company has to establish it among consumers and match the Taste preference of customers.

Fluctuation in Foreign Currency rates may result into both opportunity and threat for us since your Company is predominantly is Export oriented.

### 3. OUTLOOK

The Company will continue to explore the honey market as a whole and even aims at business expansion and exploration of unhidden areas of work.

### 4. RISK AND CONCERNS

Due to Increase in demand for the Raw Honey there might be an increase in the price of Raw Material which in turn might affect the margins of the company. The Competition is expected to be more aggressive driving the price pressures. Uncertainty in global economic growth coupled with inflationary pressures might impact the growth of the Company. For its Food division company has to compete with already well established Food chain operators and make a niche for its product in the highly competitive market



The shares of the company being non – frequently traded and the high price of the shares is 18.40 in the month of January, 2020 and low price of the share is 18.05 in the month of October, 2019.

#### 5. RISK MANAGEMENT:

Your Company has laid down procedures to inform the Board members about the risk assessment and risk minimization procedures. The Company is exposed to risk from foreign exchange and price risks.

#### Foreign Exchange Risk

The Company's policy is to actively manage its long term foreign exchange risk within the framework laid down by the Board. A Volatile dollar rate is always a threat for the business but the Company had minimized such risk by taking dollar based fund facilities from Banks.

#### **Price Risk**

There is substantial increase in Raw Material Prices. But your Company is continuously negotiating with the existing vendors to get the requisite price hike.

#### 6. INTERNAL CONTROL & THEIR ADEQUACY:

Your Company believes in formulating adequate and effective internal control system and implementing the same to ensure the protection against misuse or loss of assets and interest of the Company are safeguarded and reliability of the accounting data and accuracy are ensure with proper checks and balances.

The Audit Committee meets periodically reviews the effectiveness and suggests improvement for strengthening them. The culture of selfgovernance and internal control sustained through varied set of activities including well defined policies and self-certification on adherence to the policies and procedure. Good governance, sound internal controls forms the habitat in this environment.

The Audit Committee of the Board of Directors, Statutory Auditors and the Business Heads are periodically appraised of the internal audit findings and corrective action taken.

#### 7. SEGMENT WISE PERFORMANCE

Segment wise reporting is not applicable to the Company for the year 2019-20.

#### 8. FINANCIAL OPERATION AND PERFORMANCE:

In the current year, your Company has been successfully achieved the Standalone Net Sales of ₹ 20,987.54 Lakh as compare to previous year ₹ 22,471.47 Lakh. The Company's Exports

of ₹7,266.49 Lakhs as compare to previous year ₹11,174.50 Lakh during the year under review.

During the year, Company's profit before tax has amounted to ₹232.87 Lakh (previous year ₹927.61 Lakh). Earnings per share were ₹4.23 as compared to ₹ 16.83 for the previous year.

Table	1:	Consolidated	Income	Statement
Summ	ary			

All figures are in ₹ Lacs,	FY	FY	Growth
unless otherwise stated	2019-20	2018-19	%
			(Y-o-Y)
Net Sales	20999.55	22471.47	-6.55%
Other operating Income	-	-	-
Revenue from operations	20999.55	22471.47	-6.55%
Material Cost	10719.04	12214.91	-12.25%
% of Revenue from	51.04%	54.36%	
Operations			
Employee expense	2287.91	1836.29	24.59%
% of Revenue from	10.90%	8.17%	
Operations			
Expenses on own brand	2662.55	2433.39	9.42%
% of Revenue from	12.68%	10.83%	
Operations			
Other Expenses	4193.95	4150.07	1.06%
% of Revenue from	19.97%	18.47%	
Operations			
Operating Profit	234.48	927.43	-74.72%
% of Revenue from	1.12%	4.13%	
Operations			
Other Non-Operating	57.48	30.65	87.54%
Income			
EBITDA	1193.59	1867.45	-36.08%
% of Revenue from	5.68%	8.31%	
Operations			
Finance Costs	485.17	338.61	43.28%
Depreciation &	297.19	280.32	6.02%
Amortization			
Profit Before Tax (PBT)	411.23	1248.52	-67.06%
Share of profit / (loss) of	91.85	127.66	-28.05%
joint venture			
Exceptional item(s)	-	-	-
Tax Expenses	176.75	321.09	-44.95%
Minority Interest – Profit/	-	-	-
(Loss)			
PAT (After Minority Int.)	326.33	1055.09	-69.07%
% of Revenue from	1.55%	4.70%	
Operations			

Table. 2: The key ratios arising out of theCompany's performance comprised:

All figures are in ₹ Lacs, unless otherwise stated	FY 2019-20	FY 2018-19
Inventory Turnover Ratio	0.44	0.34
Debtor Turnover Ratio	0.23	0.21
Creditor Turnover Ratio	0.20	0.16
Interest Coverage Ratio	2.46	5.52
Current Ratio	1.41	1.49

Corporate Overview Statutory Report Fi

Financial Statements

Debt Equity Ratio	0.82	0.87
Operating Profit Margin (%)	1.12	4.13
Net Profit Margin ratio (%)	1.55	4.70
Return on Net Worth	4.13	14.24

Due to slowdown in the Global Economy due to COVID-19 and other related factor the company's profit has been reduced drastically and therefore it's reflected the direct impact on the key ratios of the Company. The Company's has reduced 8% secured debt during the year, but due to slowdown in international market export of the company has been reduced drastically along with domestic sale due to restrictions imposed by the Govt. during lockdown period for preventing spread of Corona-Virus.

### 9. STRENGTH

Core competency in the unexplored market segment and huge growth prospects in honey and honey related products marks the strength of the Company's product.

# 10. INDUSTRIAL RELATIONS AND HUMAN RESOURCE MANAGEMENT:

In an ever-increasing competitive and challenging world, Apollo Tyres continues to focus on its 'people pillar' as a key to achieve its core objective of sustainable growth and social objectives. The Company acknowledges the role of the Human Resource (HR) community as a strategic business partner in the organization and continues to invest in a wide variety of HR activities.

During the year under review, the Company continued with its HR strategy and a sharp focus on the following themes:

### **Employee Engagement**

With 'One Family' as one of the core values of the Company, it actively engages with the employees at all levels. The Company looks at engagement as beyond the traditional eventbased engagement programmes and at a holistic engagement initiative where the endeavor is to provide clear job knowledge; clarity about the scope of opportunities (both horizontal and vertical); an environment, which promotes learning and sharing; open communication and others. The Company endeavors to provide an engaging environment by ensuring that the above parameters are met. A robust Internal Job Posting system ensures that employees are aware of available prospects. The leadership team actively participates in the quarterly 'town halls' as it answers any and every questions

from the employees. Finally, each location has a list of events to continuously engage with the employees and, at times, their families as well. The Hungary plant has a regular programme for employees and their family members called 'Family Factory Visit' and gives an opportunity to the closest relatives of the employees to visit the plant. The Indian plants held various events like festival celebrations, Women's Day celebrations, running and wellness programmes and others.

#### **Performance Management**

The performance management process, 'Horizon', completed its third annual cycle. The Company's performance management system gives ample opportunities to each employee to discuss not only about the performance but also the opportunities available in the organization.

#### **Talent Management**

In an increasingly competitive world, talent management has become a key focus area for the HR function in the organisation. The Company actively endeavors that its employees look at job enlargement and rotation opportunities. For the Company, supporting such a journey is a win-win arrangement wherein employees discover avenues of growth and the organisation can leverage well-inducted candidates with a deep understanding of its business and culture. Multiple people across the organisation were given the opportunity to work in new functions or move to a new location.

As on March 31, 2020, in all there were 610 employees on the rolls of the Company. Industrial relations situation in units of the Company continued to be cordial and peaceful.

### **11. CAUTIONARY STATEMENT:**

Statement in this report describing the Company's objectives, projections, estimates and expectations may be 'forward looking statements' within the meaning of applicable laws and regulations. Although we believe our expectations are based on reasonable assumptions, these forward-looking statements may be influenced by numerous risks and uncertainties which includes raw material availability, prices, cyclical demand and changes in government regulation, tax regimes and other incidental factors that could cause actual outcomes and results to be materially different from those expressed or implied.



# **INDEPENDENT AUDITOR'S REPORT**

To the Members of APIS India Limited 18/32, East Patel Nagar, New Delhi-110008

# REPORT ON THE AUDIT OF THE STANDALONE FINANCIAL STATEMENTS

#### Opinion

We have audited the accompanying standalone financial statements of APIS India Limited ("the Company"), which comprises the Balance Sheet as at March 31, 2020, and the Statement of Profit and Loss (including Other Comprehensive Income), the Statement of Changes in Equity and the Statement of Cash Flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information (hereinafter referred to as "the standalone financial statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013 (Act), in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with Companies (Indian Accounting Standards) Rules, 2015, as amended (Ind AS), and other accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2020, profit and total comprehensive income, changes in equity and its cash flows for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit of the standalone financial statements in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics (COE) issued by the Institute of Chartered Accountants of India (ICAI) together with the independence requirements that are relevant to our audit of the standalone financial statements under the provisions of the Act and the Rules made thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion

on the standalone financial statements.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the standalone financial statements of the current period. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be the key audit matters to be communicated in our report:-

# Information Other than the Standalone Financial Statements and Auditor's Report Thereon

The Company's Board of Directors is responsible for the preparation of the other information. The other information comprises the information included in the Management Discussion and Analysis, Board's Report including Annexures to Board's Report, Corporate Governance and Shareholder's Information, but does not include the Standalone Financial Statements and our auditor's report thereon. Our opinion on the standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the standalone Financial Statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact, we have nothing to report in this regard.

# Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance, total comprehensive income, changes in equity and cash flows of the Company in accordance with the Ind AS and other accounting principles generally accepted in India. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of



the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibility for the Audit of the Standalone Financial Statements

Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures

that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operative effectiveness of such controls.

Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Standalone Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

Evaluate the overall presentation, structure and content of the Standalone Financial Statements, including the disclosures, and whether the Standalone Financial Statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the Standalone Financial Statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Standalone Financial Statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Standalone Financial Statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that



were of most significance in the audit of the Standalone Financial Statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication

### **Report on Other Legal and Regulatory Requirements**

As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of section 143 (11) of the Act, we give in the Annexure-B a statement on the matters specified in paragraphs 3 and 4 of the Order.

As required by Section 143(3) of the Act, based on our audit report we report that:

- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
- (c) The Balance Sheet, the Statement of Profit and Loss including Other Comprehensive Income, Statement of Changes in Equity and the Statement of Cash Flow dealt with by this Report are in agreement with the relevant books of account.
- (d) In our opinion, the aforesaid standalone financial statements comply with the Ind AS specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- (e) On the basis of the written representations received from the directors as on March 31, 2020, taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2020, from being appointed as a director in terms of Section 164 (2) of the Act.
- (f) With respect to the adequacy of the internal

financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.

(g) With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended:

> In our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Company to its directors during the year is in accordance with the provisions of section 197 of the Act.

 (h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us:

- The Company has disclosed the impact of pending litigations on its financial position in its standalone financial statements-Refer Note No. 30 to the standalone financial statements.
- ii. The Company did not have any material foreseeable losses on long-term contracts including derivative contracts.
- There has been no amount require to be transfer in the Investor Education and Protection Fund by the Company.

For S R D P & Co Chartered Accountants Firm Reg. No. 509930C

Sudhir Kumar Agarwal (Partner) M. No: 088583

Date: July 31, 2020 Place: New Delhi

# ANNEXURE "A" TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to in paragraph (f) under 'Report on Other Legal and Regulatory Requirements' section of our report to the Members of APIS India Limited of even date)

Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of APIS India Limited ("the Company") as of March 31, 2020, in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

# Management's Responsibility for Internal Financial Controls

The Board of Directors of the Company is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note) issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the internal financial controls over financial reporting of the Company based on our audit. We conducted our audit in accordance with the Guidance Note issued by the ICAI and the Standards on auditing prescribed under Section 143(10) of the Act, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls

operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained, is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting of the Company.

# Meaning of Internal Financial Controls Over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including



the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2020, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

> For S R D P & Co Chartered Accountants Firm Reg. No. 509930C Sudhir Kumar Agarwal (Partner) M. No: 088583

Date: July 31, 2020 Place: New Delhi

# ANNEXURE 'B' TO THE INDEPENDENT AUDITOR'S REPORT

V.

(Referred to in paragraph under 'Report on Other Legal and Regulatory Requirements' section of our report to the Members of APIS India Limited of even date)

- i. In respect of the Company's fixed assets:
  - The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - b) The Company has a program of verification to cover all the items of fixed assets in a phased manner which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the program, certain fixed assets were physically verified by the management during the year. According to the information and explanations given to us, no material discrepancies were noticed on such verification.
  - c) According to the information and explanations given to us and the records examined by us, we report that the title deeds of immovable properties are held in the name of the Company as at the balance sheet date. In respect of immovable properties that have been taken on lease, the lease agreements are in the name of the Company except one lease agreement which is not registered in the name of the Company.
- ii. The inventory were physically verified by the management at reasonable intervals during the year. The discrepancies noticed on physical verification of inventory as compared to book records were not material and have been properly dealt with in the books of account.
- iii. According to the information and explanations given to us, the Company has granted unsecured loans to its subsidiary, however Company has not granted any loan to its associates, covered in the register maintained under section 189 of the Companies Act, 2013.
- In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of section 185

and 186 of the Act, in respect of grant of loans, making investments and providing guarantees and securities, as applicable.

- According to the information and explanations given to us, the Company has not accepted deposits during the year within the meaning of sections 73 to 76 or any other relevant provisions of the Act and does not have any unclaimed deposits as at March 31, 2020 and therefore, the provisions of the clause 3(v) of the Order are not applicable to the Company.
- vi. The Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act in respect of activities carried out by the Company.
- vii. According to the information and explanations given to us, in respect of statutory dues:
  - a) The Company has generally been regular in depositing the undisputed statutory dues including provident fund, employees' state insurance, income tax, goods and service tax, customs duty, cess and other material statutory dues applicable to it with the appropriate authorities.
  - b) There were no undisputed amounts payable in respect of provident fund, employees' state insurance, income tax, goods and service tax, customs duty, cess and other material statutory dues in arrears as at March 31, 2020, for a period of more than six months from the date they become payable.
  - c) The dues in respect of service tax, value added tax, income tax and excise duty which have not been deposited as at March 31, 2020, on account of dispute are given below:

Name of the Statute	Nature of dues	Amount (₹ in Lakhs)	Period to which the amount relates	Forum where dispute is pending	Present status as the on the date of this Report
Sales tax, Punjab	Sales tax	69.49	A.Y. 2009- 10	Assessing Authority, Punjab	Case is pending for Hearing.

**PAGE** | 73

Customs, New Delhi	Custom duty	11.47	AY 2009- 10	Custom, Excise & Service Tax Appellate Tribunal, Delhi	Case is pending for Hearing.
Sales tax, Uttarakhand	Sales tax	46.27	AY 2016- 17	Assessing Authority, Uttarakhand	Case is pending for filing of Hearing.
Sales tax, Uttar Pradesh	Penalties	0.71	AY 2017- 18	Assessing Authority, Uttar Pradesh	Case is pending for filing of appeal.
Sales tax, Karnataka	Sales tax	1.37	AY 2016- 17	Assessing Authority, Bangalore	Case is pending for filing of Hearing.

- viii. In our opinion and according to the information and explanations given to us, the Company has not defaulted in repayment of borrowings to banks and financial institutions. The Company has not issued any debentures and does not have loans or borrowings from government.
- ix. The Company has not raised moneys by way of initial public offer or further public offer. As informed to us, the term loans were applied for the purposes for which those are raised.
- x. To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company or no material fraud on the Company by its officers or employees has been noticed or reported during the year.
- xi. In our opinion and according to the information and explanations give to us, the Company has

paid/provided in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act.

- xii. The Company is not a Nidhi Company.
- xiii. In our opinion and according to the information and explanations give to us, the Company is in compliance with section 177 and 188 of the Act, where applicable, for all transactions with the related parties and the details of such transactions have been disclosed in the standalone financial statements as required by the applicable accounting standards.
- xiv. The Company has not made any preferential allotment or private placement of shares during the year.
- xv. The Company has not entered into any noncash transactions with its directors or persons connected to its directors during the year.
- xvi. The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934.

For S R D P & Co Chartered Accountants Firm Reg. No. 509930C

Date: July 31, 2020 Place: New Delhi Sudhir Kumar Agarwal (Partner) M. No: 088583

# **STANDALONE BALANCE SHEET**

AS AT MARCH 31, 2020			(₹ in lakhs)	
Particulars	Notes	March 31, 2020	March 31, 2019	
ASSETS				
Non-current assets				
Property, plant and equipment				
Tangible assets	3	1,335.66	1,390.29	
Intangible assets	3	31.71	48.89	
Capital work-in-progress	3	269.62	201.62	
Asset held for sale		10.25	8.52	
Financial assets				
Investments	4	34.36	34.36	
Loans and advances	5	823.11	89.86	
Other financial assets	6	366.44	360.18	
Other non-current assets	7	129.31	127.94	
Deferred tax asset (net)	8	192.20	242.83	
Total non-current assets		3,192.66	2,504.49	
Current assets				
Inventories	9	9,150.78	7,751.67	
Financial assets				
Investments	4	3.85	8.07	
Trade receivables	10	4,846.80	4,707.77	
Cash and cash equivalents	11	160.33	58.54	
Other financial assets	12	44.68	21.38	
Other current assets	13	2,060.69	3,145.67	
Total current assets		16,267.13	15,693.10	
Total assets		19,459.79	18,197.59	
EQUITY AND LIABILITIES		,	,	
Equity				
Share capital	14	551.01	551.01	
Other equity		7,073.46	6,857.25	
Total equity		7,624.47	7,408.26	
LIABILITIES		7-	,	
Non-current liabilities				
Financial liabilities				
Borrowings	15	282.75	264.95	
Total non-current liabilities		282.75	264.95	
Current liabilities				
Financial liabilities				
Borrowings	15	6,201.56	6,305.12	
Trade payables	16	4,254.46	3,582.16	
Other financial liabilities	10	460.66	387.14	
Other current liabilities	18	552.93	206.04	
Provisions	19	82.96	43.92	
Total current liabilities	13	11,552.57	10,524.38	
Total equity and liabilities		19,459.79	10,524.58	
Accounting Policies and Notes to Account	1 -43	13,433.79	10,197.39	
Notes forming part of the Standalone Financial Statements.	1-43			
Notes forming part of the standarone i mancial statements.				

Prem Anand

(Director & Chairperson)

DIN:00951873

**Atul Singh** 

(CFO)

As per our report of even date attached.

AS PER OUR REPORT OF EVEN DATE For S R D P & CO CHARTERED ACCOUNTANTS Firm Reg. No. 509930C

(Sudhir Kumar Agarwal) Partner Membership No: 088583

Date : July 31, 2020 Place : New Delhi

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For and on Behalf of the Board of Directors

Vimal Anand (Director) DIN: 00951380

Pankaj Kumar Mishra

(CEO) DIN: 07879501 Amit Anand (Managing Director) DIN: 00951321

Vikas Aggarwal (Company Secretary) Membership No. 30989



Annual Report 2019-20

# **STATEMENT OF STANDALONE PROFIT** AND LOSS

FOR THE YEAR ENDED MARCH 31, 2020			(₹ in lakhs
Particulars	Notes	March 31, 2020	March 31, 2019
Income			
Revenue from operations	19	20,987.54	22,471.47
Other income	20	56.09	30.65
Total Income		21,043.63	22,502.12
Expenses			
Cost of materials consumed	21	10,830.69	13,707.20
Purchases of stock-in-trade		-	46.07
Changes in inventories of finished goods, traded goods and work - in- progress	22	(123.04)	(1,538.36)
Manufacturing expense	23	1,841.85	1,859.82
Employee benefits expense	24	2,287.91	1,836.29
Finance cost	25	485.17	338.61
Depreciation and amortization	26	297.19	280.32
Other expenses	27	5,014.24	4,723.46
Total expenses		20,634.01	21,253.42
Profit before tax		409.62	1,248.70
Less: Tax expense			
Current Tax		146.00	313.00
Less : MAT credit entitlement		-	-
Deferred taxation		- 9.75	- 23.48
Tax adjustments of prior years (net)		10.01	1.07
Less: Expenditure on Corporate Social Responsibility		30.50	30.50
Profit for the year	(a)	232.87	927.61
Other comprehensive income			
Items that will not be reclassified subsequently to profit and loss			
Remeasurement of net defined benefit liability/asset		-	-
Deferred tax			
Other comprehensive income for the year, net of tax	(b)	-	-
Total comprehensive income for the year	(a+b)	232.87	927.61
Earnings per equity share of face value of ₹ 10 (₹ 10) each			
- Basic & Diluted (in ₹)	32	4.23	16.83
Accounting Policies and Notes to Account			
Notes forming part of the Standalone Financial Statements.	1 -43		
As per our report of even date attached.			

As per our report of even date attached.

AS PER OUR REPORT OF EVEN DATE For SRDP&CO **CHARTERED ACCOUNTANTS** Firm Reg. No. 509930C

(Sudhir Kumar Agarwal) Partner Membership No: 088583

Date : July 31, 2020 Place : New Delhi

**Prem Anand** (Director & Chairperson) DIN:00951873

Vimal Anand (Director) DIN: 00951380

For and on Behalf of the Board of Directors

Pankaj Kumar Mishra (CEO) DIN: 07879501

Amit Anand (Managing Director) DIN: 00951321

Vikas Aggarwal (Company Secretary) Membership No. 30989

Annual Report 2019-20



Atul Singh (CFO)

# STATEMENT OF STANDALONE CASH FLOWS

PARTICULARS	As at 31st March, 2020	As at 31st March, 2019
A. CASH FLOW FROM OPERATING ACTIVITIES:		
Net Profit /(Loss) before tax	409.62	1248.70
Adjustments for Non-Cash / Non- Operating items:		
Depreciation & Amortization	297.19	280.32
Interest paid on loans considered separately	485.17	298.94
Interest, Dividend and Subsidy received considered separately	(18.61)	(27.32)
Proposed dividend	16.88	16.87
Expenses on CSR	(30.50)	(30.50
Provision for Income tax and wealth tax	0.00	290.59
Operating profit before Working Capital changes	1,159.75	2,077.61
(Increase) / Decrease in Inventory	(1399.11)	(1631.50)
(Increase) / Decrease Sundry Debtors	(139.03)	(965.00)
(Increase) / Decrease Other financial asset	(23.30)	0.00
(Increase) / Decrease Other Current Assets	1084.98	(602.39)
(Increase) / Decrease current investment	4.22	(1.07)
Increase / (Decrease) Trade Payables	672.30	619.07
Increase / (Decrease) Short Term Borrowings	(103.56)	1,033.60
Increase / (Decrease) Other financial Liabilities	73.52	270.09
Increase / (Decrease) Provision	385.92	13.64
Cash generated from Operations	1715.69	814.06
Tax paid (including taxes deducted at source)	146.25	313.00
NET CASH GENERATED IN OPERATING AVTITVITIES	1569.44	501.06
B. CASH FLOWS FROM INVESTING ACTIVITIES		
Loan and advances	(733.25)	
Other financial asset	(6.26)	(369.66
Purchase of Fixed Assests	(229.31)	(303.66
Proceeds from Sale of Fixed Assets	3.93	85.52
Capital Reserve agaisnt Fixed Assets	0.00	
Capital work-in-progress	(68.00)	(119.63
Interest, Dividend and Subsidy received	18.61	27.32
MAT	60.39	
NET CASH GENERATED FROM INVESTING ACTIVITIES	(953.89)	(680.11)
C. CASH FLOW FROM FINANCIAL ACTIVITIES		
Investment made in Mutual Funds	0.00	
Interest paid	(485.17)	(298.94
Increase/ (Decrease) in Term Loan From Bank	17.79	15.89
Provision of Income Tax	(29.85)	(357.22
Proposed Dividend	(14.00)	(14.00)
Dividend Tax	(2.88)	(2.87)
NET CASH GENERATED IN FINANCIAL AVTITVITIES	(514.10)	(657.15)
Net Cash Increase / (Decrease) in Cash & Cash Equivalents (A+B+C)	101.44	(836.20)
Cash and Cash Equivalents at the beginning of the year	58.54	894.74
Cash and Cash Equivalents at the end of the year	160.33	58.54

As per our report of even date attached.

AS PER OUR REPORT OF EVEN DATE For SRDP&CO **CHARTERED ACCOUNTANTS** 

Firm Reg. No. 509930C

(Sudhir Kumar Agarwal) Partner Membership No: 088583

Date : July 31, 2020 Place : New Delhi

For and on Behalf of the Board of Directors

Prem Anand (Director & Chairperson) DIN:00951873

**Atul Singh** 

(CFO)

Vimal Anand (Director) DIN: 00951380

Pankaj Kumar Mishra (CEO)

DIN: 07879501

Amit Anand (Managing Director) DIN: 00951321

Vikas Aggarwal (Company Secretary) Membership No. 30989

Annual Report 2019-20



# **STATEMENT ON CHANGES IN OTHER EQUITY**

#### (A) **EQUITY SHARE CAPITAL**

	Number of shares	Amount
Balance as at March 31, 2019	5,510,076	55,100,760
Changes in equity share capital during the year	-	-
Balance as at March 31, 2020	5,510,076	55,100,760

#### (B) OTHER EQUITY

(₹ in lakhs) **Particulars Reserve and surplus** Retained Other **Total equity** Earning comprehensive attributable to Capital **Securities** income equity holders Reserve Premium of Company Reserve Balance as at March 31, 2019 0.70 6,856.55 6,857.25 \_ \_ Proposed dividend (including \_ \_ DDT) 16.88 16.88 Additions during the year \_ \_ 232.87 \_ 232.87 Reclassification of financial asset 0.22 0.22 Transfer from Statement of Profit \_ and Loss 0.70 Balance as at March 31, 2020 7,072.76 7,073.46 \_ \_

Accounting Policies and Notes to Account

As per our report of even date attached.

AS PER OUR REPORT OF EVEN DATE For SRDP&CO **CHARTERED ACCOUNTANTS** Firm Reg. No. 509930C

(Sudhir Kumar Agarwal) Partner Membership No: 088583

Date : July 31, 2020 Place : New Delhi

For and on Behalf of the Board of Directors

Prem Anand (Director & Chairperson) DIN:00951873

Atul Singh

(CFO)

Vimal Anand (Director) DIN: 00951380

Pankaj Kumar Mishra (CEO) DIN: 07879501

**Amit Anand** (Managing Director) DIN: 00951321

Vikas Aggarwal (Company Secretary) Membership No. 30989

1-43

(₹ in lakhs)

# NOTES FORMING PART OF STANDALONE AUDITED FINANCIAL STATEMENTS

### **CORPORATE INFORMATION**

APIS India Limited (the Company) was incorporated on March 22, 1983 as a public limited Company under the provisions of Companies Act, 1956, vide Company Identification Number L51900DL1983PLC164048. The registered office of the Company is situated at Delhi. **2** The Company is a market leader in the honey processing business having unit at Roorkee (Uttarakhand). The Company has its presence in domestic as well as in International market.

The financial statements for the year ended March 31, 2020, are approved by the Board of Directors and authorised for issue on July 10, 2020.

#### **1** BASIS OF PREPARATION AND PRESENTATION

#### 1.1 STATEMENT OF COMPLIANCE

These financial statements are prepared in accordance with Indian Accounting Standards (Ind AS) under the historical cost convention on the accrual basis, the provisions of the Companies Act, 2013 (the Act) (to the extent notified) and guidelines issued by the Securities and Exchange Board of India (SEBI). The Ind AS are prescribred under section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015, and the relevant amendment rules issued thereafter.

#### 1.2 ACCOUNTING CONVENTIONS

The financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair values at the end of each reporting period, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

### 1.3 OPERATING CYCLE

Based on the nature of products/ activities of the Company and the normal time between acquisition of assets and their realization in cash or cash equivalents, the Company has determined its operating cycle as 12 months for the purpose of classification of its assets and liabilities as current and non-current.

#### SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 USE OF ESTIMATES

The preparation of the financial statements in conformity with Ind AS requires management to make estimates, judgments and assumptions. These estimates, judgments and assumptions affect the application of accounting policies and the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the period. Application of accounting policies that require critical accounting estimates involving complex and subjective judgments and the use of assumptions in these financial statements. Accounting estimates could change from period to period. Actual results could differ from those estimates. Appropriate changes in estimates are made as management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the financial statements in the period in which changes are made and, if material, their effects are disclosed in the notes to the financial statements.

### 2.2 PROPERTY PLANT & EQUIPMENT

a) Property, plant and equipment are stated at cost net of taxes less accumulated depreciation and/ or impairment loss, if any. All costs such as freight, non recoverable duties & taxes and other incidental expenses until the property, plant and equipment are ready for use, as intended by management and borrowing cost attributable to



the qualifing property, plant and equipments are capitalized. Assets costing less than ₹5,000/- are fully depreciated in the year of purchase in merging unit.

- b) Subsequent expenditure relating to property, plant and equipment is capitalised only when it is probable that future economic benefits associated with these will flow to the Company and the cost of the item can be measured reliably.
- c) Capital work in progress represents expenditure incurred in respect of capital projects which are carried at cost. Cost includes land, related acquisition expenses, development and construction costs, borrowing costs and other direct expenditure.
- d) The cost and related accumulated depreciation are eliminated from the financial statements upon sale or retirement of the asset and the resultant gains or losses are recognized in the Statement of Profit and Loss. Assets to be disposed off are reported at the lower of the carrying value or the fair value less cost to sell.
- e) Depreciation on property, plant and equipment has been provided in accordance with written down value method and in the manner prescribed in Schedule II to the Companies Act, 2013.

Intangible assets, Brand Developments and Trademarks, have been amortised to their nominal values and used SLM method for amortisation of the assets and computer software, have been amortised to their nominal values and used WDV method for amortisation of the Assets.

f) In respect of assets added/disposed off during the year, depreciation is charged on pro-rata basis with reference to the month of addition/ disposal.

 g) Depreciation methods, useful lives and residual values are reviewed periodically, including at each financial year end.

### 2.3 INTANGIBLE ASSET

Intangible assets are recognized as per the criteria specified in Indian Accounting Standard (Ind As) 38 "Intangible Assets" issued by the Ministry of Corporate Affairs, Government of India.

### 2.2 FINANCIAL INSTRUMENTS

### Initial recognition

The Company recognizes financial assets and financial liabilities when it becomes a party to the contractual provisions of the instrument. All financial assets and liabilities are recognized at fair value on initial recognition, except for trade receivables which are initially measured at transaction price. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities, that are not at fair value through profit or loss, are added to the fair value on initial recognition. Regular way purchase and sale of financial assets are accounted for at trade date.

### Subsequent measurement

### Financial assets carried at amortised cost

A financial asset is subsequently measured at amortised cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

### Investment in subsidiaries

Investment in subsidiaries is carried at cost in the separate financial statements.

### Investment in associates

An associate is an entity over which the Company has significant influence.



Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The Company's investment in its associates is accounted for using the equity method. Under the equity method, the investment in an associate is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the Company share of net assets of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment and is not tested for impairment individually.

#### **Derecognition of financial instruments**

The Company derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the financial asset and the transfer qualifies for derecognition in accordance with Ind AS 109 "Financial Instruments" issued by the Ministry of Corporate Affairs, Government of India. A financial liability (or a part of a financial liability) is derecognized from the Company's Balance Sheet when the obligation specified in the contract is discharged or cancelled or expires.

#### 2.3 IMPAIRMENT

#### **Financial assets**

The Company recognizes loss allowances using the expected credit loss (ECL) model for the financial assets which are not fair valued through profit or loss. Loss allowance for trade receivables with no significant financing component is measured at an amount equal to lifetime ECL. For all other financial assets, expected credit losses are measured at an amount equal to the 12-month ECL, unless there has been a significant increase in credit risk from initial recognition in which case those are measured at lifetime ECL.The amount of expected credit losses (or reversal) that is required to adjust the loss allowance at the reporting date to the amount that is required to be recognised is recognized as an impairment gain or loss in profit or loss.

#### Non-financial assets

Property, plant and equipment are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the cash generating unit (CGU) to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognized in the Statement of Profit and Loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the Statement of Profit and Loss, if there has been a change in the estimates used to determine the recoverable amount. The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

### 2.4 **PROVISIONS**

A provision is recognized if, as a result of a past event, the Company has a present legal or constructive obligation that is reasonably estimable, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pretax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

"Contingent liabilities are not recognised but are disclosed by way of notes to the financial statements, after careful



evaluation by the management of the facts and legal aspects of each matter involved. Contingent assets are neither recognised nor disclosed in the financial statements.

Contingent liabilities are assessed continually to determine whether an outflow of resources embodying the economic benefit has become probable. If it becomes probable that an outflow of future economic benefits will be required for an item previously dealt with as contingent liability, a provision is recognised in the financial statements of the period in which the change in probability occurs."

### 2.5 BORROWING COST

Borrowing costs that are attributable to the acquisition or construction of qualifying assets are capitalized as part of the cost of such assets to the extent they relate to the period till such assets are ready to be put to use, while other borrowing costs are recognized as expenses in the year in which they are incurred. A qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use.

#### 2.6 INVENTORIES

 Raw materials, consumables stores and spares are valued at lower of cost and net realizable value. Work in progress and finished goods are valued at lower of cost and net realizable value.

> The costs of work in progress and finished goods include costs of raw material, conversion cost and other costs incurred in bringing the inventories to their present location and condition. Cost of inventories is computed on weighted average/ FIFO/specific identification, as applicable.

ii) Scrap is valued at the net realisable value.

Net Realisable Value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

#### 2.7 FOREIGN CURRENCY TRANSACTIONS

"In preparing the financial statements of the Company, transactions in currencies other than the company's functional currency i.e. foreign currencies are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in the Statement of Profit and Loss in the period in which they arise.

### 2.8 TAXATION

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### **Current Tax**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before tax as reported in the statement of profit and loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

#### **Deferred Tax**

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is



no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

### Current and deferred tax for the year

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

### 2.9 REVENUE RECOGNITION

# (i) Revenue from contracts with customers

The Company adopted Ind AS 115 "Revenue from Contracts with Customers" w.e.f. April 1, 2018, issued by the Ministry of Corporate Affairs, using the cumulative catch-up transition method, applied to contracts that were not completed as of April 1, 2018.

Pursuant to the application of Ind AS-115, the Company has applied following accounting policy for revenue recognition:

The Company satisfies a performance obligation and recognises revenue over time, if one of the following criteria is met:

 The customer simultaneously receives and consumes the benefits provided by the Company's performance as the entity performs; or

- b) The Company's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or
- c) The Company's performance does not create an asset with an alternative use to the Company and the entity has an enforceable right to payment for performance completed to date.

For performance obligations, where one of the above conditions are not met, revenue is recognised at the point in time at which the performance obligation is satisfied.

Revenue is recognised either at point of time and over a period to time based on various conditions as included in the contracts with customers.

### (ii) Other

- a) Sales are recognised on dispatch of goods except in the case of exports which are accounted for on the date of custom clearance. However in some cases export is accounted on the terms of contract executed with respective customers.
- b) Interest income is recognized using effective interest method.
- c) Export benefits are recognised on accrual basis at the anticipated realisable value.
- Forfeiture due to non fulfilment of obligations by counter parties is accounted as Revenue on unconditional appropriation.
- Service receipts and interest from customers is accounted for on accrual basis.
- f) Divided income is recognised when the shareholder or unit holder's right to receive payment is established, which is generally when shareholder approve the dividend.



- g) Share of profit/loss from firm in which the Company is a partner is accounted for in the financial year ending on the date of the Balance Sheet.
- h) Interest on arrears of allotment money is accounted in the year of receipt.

#### 2.10 OPERATING SEGMENT

"Operating segments are reported in the manner consistent with the internal reporting provided to the chief operating decision (CODM). The Cheif financial officer of APIS India Limited has been identified as CODM and he is responsible for allocating the resources, assess the financial performance and position of the Company and makes strategic decisions.

The Company has identified one reportable segment based on the information reviewed by the CODM."

#### 2.11 CASH FLOW STATEMENT

The Cash Flow Statement is prepared by the indirect method set out in Indian Accounting Standard-7 on Cash Flow Statements and presents cash flows by operating, investing and financing activities of the Company. The Company considers all highly liquid financial instruments, which are readily convertible into cash, to be cash equivalents.

### 2.12 EARNING PER SHARE

Basic earnings per share are calculated by dividing the net profit for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period .The weighted average number of equity shares outstanding during the period and for all periods presented is adjusted for events, such as bonus shares, other than the conversion of potential equity shares that have changed the number of equity shares outstanding without a corresponding change in resources. For the purpose of calculating diluted earnings per share, the net profit for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period is adjusted for the effects of all dilutive potential equity shares.

#### 2.13 FINANCIAL INSTRUMENTS

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the instruments.

Financial assets and financial liabilities are initially measuredat fair value. Transaction costs that are directly attributableto the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

### 2.14 FINANCIAL ASSETS

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

#### 2.15 Current versus non-current classification

The Company presents assets and liabilities in the balance sheet based on current/ non-current classification. An asset is treated as current when it is:

- Expected to be realised or intended to be sold or consumed in normal operating cycle.
- ii) Held primarily for the purpose of trading.
- iii) Expected to be realised within twelve months after the reporting period, or
- iv) Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least



twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- i) It is expected to be settled in normal operating cycle.
- ii) It is held primarily for the purpose of trading.
- iii) It is due to be settled within twelve months after the reporting period, or
- iv) There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Company classifies all other liabilities as non-current

#### 2.16 Leases

The Company evaluates if an arrangement qualifies to be a lease as per the requirements of Ind AS 116. Identification of a lease requires significant judgment. The Company uses significant judgement in assessing the lease term (including anticipated renewals) and the applicable discount rate. The Company determines the lease term as the non-cancellable period of a lease, together with both periods covered by an option to extend the lease if the Company is reasonably certain to exercise that option; and periods covered by an option to terminate the lease if the Company is reasonably certain not to exercise that option. In assessing whether the Company is reasonably certain to exercise an option to extend a lease, or not to exercise an option to terminate a lease, it considers all relevant facts and circumstances that create an economic incentive for the Company to exercise the option to extend the lease, or not to exercise the option to terminate the lease. The Company revises the lease term if there is a change in the noncancellable period of a lease. The discount rate is generally based on the incremental borrowing rate specific to the lease being evaluated or for a portfolio of leases with similar characteristics.

# 2.17 Recent Indian Accounting Standards (Ind AS)

Ministry of Corporate Affairs ("MCA") notifies new standard or amendments to the existing standards. There is no such notification which would have been applicable from April 1, 2020.

# Note 3 - Standalone Property, plant and equipment as at March 31, 2020

## (₹ In Lakhs)

Particulars	Land	Building	Plant And	Furniture	Vehicles	Office	Computer	Total	In	tangible Asse	ets	Capital
			Machinery	& Fixtures		Equipment		Tangible Assets	Computer Software	Franchisee Fee (Food Division)*	Total Intangible Assets	work in progress
GROSS BLOCK												
Cost as at 31.03.2019	14	707	1,292	23	220	73	14	2,343	5	158	164	202
Acquisition	29	17	180			1	3	229			-	242
Retirement/Transfer				1	35	3	8	47	5		5	174
Cost as at 31.03.2020	43	724	1,472	22	184	71	8	2,526	1	158	159	270
DEPRECIATION BLOCK												
Accum. Dep.as at 31.03.2019	-	171	572	7	139	54	10	953	4	111	115	-
Dep. for year		56	179	5	30	6	6	281	1	16	16	-
Adjustment				1	33	2	8	43	4		4	-
Accum. Dep.as at 31.03.2020	-	227	752	11	136	57	8	1,190	1	127	127	-
NET BLOCK												
Cost as at 31.03.2019	14	536	720	16	81	19	4	1,390	1	48	49	202
Cost as at 31.03.2020	43	497	720	11	49	14	1	1,336	0	32	32	270

#### NOTES FORMING PART OF STANDALONE AUDITED FINANCIAL STATEMENTS

#### 4. Investments

			(₹in lakhs)
Particular	Note	March 31, 2020	March 31, 2019
Non-current			
In equity instruments-Unquoted <sup>^</sup>			
Subsidiary		1.00	1.00
Associate		33.36	33.36
Tot	al (a)	34.36	34.36
^ Refer to Note-4.1			
Current			
Investment in mutual funds		3.85	8.07
Tot	al (b)	3.85	8.07

#### Note No. 4.1 - Investments-Non Current

Name of the body	Country of	Paid	Extent of	tent of holding As at March 31, As		As at N	s at March 31,	
corporate	incorporation	up			2020		2019	
		value						
		per						
		share						
			2019-20	2018-19	Shares	Amount	Shares	Amount
		₹	%	%	Nos.	₹	Nos.	₹
In equity instruments								
(At cost)								
(Unquoted, fully paid								
up)								
(a) In subsidiaries								
Anantdrishti Smart India	India	10	100	100	10000	100000	10000	100000
Private Limited								
	Total (i)				10,000	100,000	10,000	100,000
(h)								
(b) In associates								
Kapil Anand Agro	India	10	50	-	15319	153190	-	-
Private Limited								
APIS Pure Foodstuff	Dubai	1000	49	49	147	147000	147	147000
Trading LLC								
	Total (ii)				15,466	300,190	147	147,000
Total ( i+ii)					25,466	400,190	10,147	247,000

#### 5 Loan and advances

		(₹ in lakhs)
Particular	March 31, 2020	March 31, 2019
Non-current		
Unsecured, considered good		
Security deposits <sup>^</sup>	101.91	85.15
Deferred Security	1.20	4.71
Loans to related parties		
Subsidiaries	720.00	-
Total	823.11	89.86

^ Include deposit of ₹ 70 lakhs (₹ 70 lakhs) against rent is held with one of the Directors and his relative.

### 6 Other financial assets

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Non-current		
Deposits with original maturity period of more than 12 months^	358.70	360.18
Interest receivable from related party	7.75	-
Total	366.44	360.18

^Fixed Deposits held by various government departments as security.

## 7 Other non-current assets

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Other advances		
Deposits with Government Authorities	129.31	127.94
Tot	l 129.31	127.94

#### 8 Defered tax asset (net)

Particular	March 31, 2020	March 31, 2019	(Charged)/credited to the statement of Profit and Loss for
	<b>.</b>		the year ended March 31, 2020
	र	र	र
Deferred tax asset			
(a) Depreciation and amortisation	35.68	25.92	9.75
(b) MAT credit entitlement	156.52	216.91	-
Net deferred tax assets/(liability); (a)+(b)	192.20	242.83	9.75

#### 9 Inventories

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Raw material	5,238.13	3,917.79
Work in progress	307.11	309.31
Finished goods	2,874.45	2,754.93
Packing materials and consumable stores	731.10	769.65
Total	9,150.78	7,751.67

### 10 Trade receivables

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Current		
Unsecured, considered good*	4,846.80	4,707.77
^Trade receivables are subject to confirmation from debtors	4,846.80	4,707.77

\*Trade receivables include a sum of ₹ 135.43 lakhs (₹ 85.40 Lakhs) due by directors.

#### 11 Cash and cash equivalents

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Balances with Banks		
On current accounts	140.18	41.26
Cash in hand	20.15	17.29
Total	160.33	58.54

#### **12** Other financial assets

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Unsecured, considered good		
Interest accrued on investments and fixed deposits	44.68	21.38
Total	44.68	21.38

### **13** Other current assets

		(₹ in lakhs)
Particular	March 31, 2020	March 31, 2019
Unsecured, considered good		
Advances to suppliers	700.95	1,324.28
Input receivable from Government authorities	956.51	1,071.61
Prepaid expenses	8.80	367.37
License in hands	375.38	363.25
Others	19.06	19.17
Total	2,060.69	3,145.67

#### 14 Share capital

•		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Authorised		
92,00,000 (92,00,000) equity shares of ₹ 10 (₹ 10) each	920.00	920.00
3,50,000 (3,50,000) 4% non-convertible, non-cumulative,	350.00	350.00
redeemable preference shares of ₹ 100 (₹ 100)		
Issued, subscribed and paid up capital		
55,10,076 (55,10,076) equity shares of ₹ 10 (₹ 10) each		
fully paid up	551.01	551.01
	551.01	551.01

Notes:

(a)

Reconciliation of the equity shares outstanding at the beginning and at the end of the reporting period:

Particulars	March 31, 2020		March 31	l, 2019
	Nos.	₹ lakhs	Nos.	₹ lakhs
Outstanding at the beginning of	5,510,076	551.01	5,510,076	551.01
the year				
Outstanding at the end of the year	5,510,076	551.01	5,510,076	551.01

#### (b) Right, preference and restrictions attached to equity shares.

The Company has equity shares having a par value of ₹ 10 each. Each holder of equity shares is entitled to one vote per share. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the holders of equity shares will be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

# (c) Details of shares held by shareholders holding more than 5% of the aggregate shares in the Company

company				
Name of shareholder	March 31, 2020		March 31, 2019	
	Nos.	% of holding	Nos.	% of holding
Equity shares				
Prem Anand	1,131,242	20.53	1,131,242	20.53
Amit Anand	964,364	17.50	964,364	17.50
Vimal Anand	962,553	17.47	962,553	17.47
Manisha Anand	428,000	7.77	428,000	7.77
Sakshi Anand	428,000	7.77	428,000	7.77
Capital Stock & Shares Ltd.	401,850	7.29	401,850	7.29
Surya Meditech Ltd.	342,655	6.22	448,740	8.14
Shridhar Financial Services Ltd.	401,850	7.29	401,850	7.29

#### 15 Borrowings

(₹ in lakhs)

Particular	March 31, 2020	March 31, 2019
Non-current		
Unsecured		
Redeemable preference shares^		
4% non-convertible, non-cumulative redeemable preference	282.75	264.95
shares		
Total	282.75	264.95

#### ^ Terms of classification of Non Convertible Non Cumulative Reedeemable Preference Shares (NCNCRPS)

- **a.** The Company has classified 4% NCNCRPS as financial liability in accordance with fair value approach (Level-3 inputs). Under the aforesaid approach, the preference share capital has been transferred to financial liability shown under the head 'Borrowings'.
- b. Methodology adopted
   The Company considers 4% NCNRPS as mandatorily redeemable at a fixed determinable amount at a fixed or future date as financial instrument.
   That in respect of 4% NCNRPS, the Company has not unconditional right to avoid delivering cash or other financial instrument. Dividends are at market rate of interest
- **c.** Reconciliation of the 4% non-convertible, non-cumulative, redeemable preference shares outstanding at the beginning and at the end of the reporting period:

Particulars	March 31, 2020		March 31, 2019	
	Nos.	₹in lakhs	Nos.	₹in lakhs
Outstanding at the beginning of the year	350,000	350,000.00	350,000	350,000.00
Outstanding at the end of the year	350,000	350,000.00	350,000	350,000.00

. . .

#### 16 Borrowings

			(₹ in lakhs)
Particular		March 31, 2020	March 31, 2019
Current			
Secured			
Loans repayable on demand			
From Canara Bank			
Packing credit facilities		2,421.98	2,178.58
Foreign bills discounting facilities		554.87	948.98
From Yes Bank			
Packing credit facilities		-	526.53
Foreign bills discounting facilities		-	72.63
Overdraft		648.21	1,069.77
From DBS Bank			
Packing credit facilities		-	1,399.72
Foreign bills discounting facilities		341.12	44.13
Cash Credit facilities		925.00	-
From SCB Bank			
Cash Credit facilities		850.38	-
Short term working capital loan		-	
Total	(a)	5,741.56	6,240.33
Unsecured			
Security deposit		52.55	57.34
Deferred security deposit		7.45	7.45
Loans from related parties			
Prem Anand-Directors		400.00	-
Total	(b)	460.00	64.79
Total	(a)+(b)	6,201.56	6,305.12

Notes:

- a. Borrowings from Canara Bank in the nature of packing credit facilities and bill discounting are secured by way of pari passu charge on stock of raw materials, stock in process, stores and spares, trade receivables, finished goods, bills receivables. The aforesaid facilities are secured by collateral and personal guarantees of promoter directors.
- b. Borrowings from Yes bank in the nature of packing credit facilities and bill discounting are secured by way of Subservient charge on current asset and moveable fixed assets. The aforesaid facilities are secured by collateral and personal guarantees of promoter directors.
- c. Borrowings from DBS bank in the nature of packing credit facilities and bill discounting are secured by way of pari passu charge on current assets. The aforesaid facilities are secured by collateral and personal guarantees of promoter directors.
- d. Borrowings from Standard Chartered Bank in the nature of packing credit facilities and bill discounting are secured by way of pari passu charge on stock of raw materials, stock in process, stores and spares, trade receivables, finished goods, bills receivables. The aforesaid facilities are secured by collateral and personal guarantees of promoter directors.
- e. The Company has not made any default in repayment as at the reporting date in respect of aforesaid (a),(b), (c) and (d) facilities.

#### 17 **Trade Payables**

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Dues of micro, small and medium enterprises		-
Dues to other than micro, small and medium enterprises^	4,254.46	3,582.16
Total	4,254.46	3,582.16

^ Trade payables are subject to confirmation from the creditors. Note:

The Company has not received the required information from suppliers regarding their status i. under the Micro, Small and Medium Enterprises Development Act, 2006, hence disclosures, if any, relating to amounts unpaid as at the year end together with interest paid/ payable as required under the said Act have not been made.

#### **Other financial liabilities** 18

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Expenses payable	331.34	227.15
Others payables	129.32	159.99
Total	460.66	387.14

#### 19 **Other current liabilities**

		( < in lakhs)
Particular	March 31, 2020	March 31, 2019
Advances from customers	516.11	158.12
Statutory dues	36.82	47.92
Total	552.93	206.04

#### 20 **Provisions**

			(₹ in lakhs)
Particular		March 31, 2020	March 31, 2019
Non-current			
Provision for employee benefits			
Gratuity (unfunded)		23.42	18.42
Current			
Provision for employee benefits			
Gratuity (unfunded)		42.66	7.50
Others			
Income tax		-	1.13
Dividend tax on preference shares		14.00	14.00
Dividend distribution tax		2.88	2.87
	Total	82.96	43.92

#### 21 **Revenue from operations**

·····			(₹ in lakhs)
Particular		March 31, 2020	March 31, 2019
Sale of products			
Exports		7,266.49	11,174.50
Domestic		12,947.40	10,349.63
Other operating revenue			
Scrap sales		140.87	125.18
Royalty income			
Export benefits^		632.78	822.17
Exchange fluctuation			-
	Total	20,987.54	22,471.47

^Income from Export benefit includes ₹ 249.16 Lacs of the previous year

#### 22 Other income

		(₹ in lakhs)
Particular	March 31, 2020	March 31, 2019
Interest income on		
Fixed deposits	27.42	27.32
Loan to related party	8.61	-
Insurance claims	3.12	2.02
Amounts written back	-	0.03
Unwinding of interest on security deposit	0.20	0.21
Fair valuation of investment in MF	-	1.07
Profit on sale of Assets	6.10	-
Other	10.63	-
Tot	al 56.09	30.65

#### 23 Cost of material consumed

		(₹ in lakhs)
Particular	March 31, 2020	March 31, 2019
Raw materials, packing materials and consumable stores		
Opening stock	4,687.44	4,594.30
Add: Purchases	12,106.76	13,846.42
	16,794.20	18,440.71
Less: Closing stock	5,963.51	4,687.44
Total	10,830.69	13,753.28

#### 24 Changes in inventories of finished goods , work-in-progress and traded goods

			(₹ in lakhs)
Particular	Notes	March 31, 2020	March 31, 2019
Opening stock			
Finished goods-Manufactured		2,754.93	1,525.87
Work-in-progress		309.31	-
Το	t <b>al</b> (a)	3,064.23	1,525.87
Closing Stock			
Finished goods-Manufactured		2,880.16	2,754.93
Work-in-progress		307.11	309.31
То	tal (b)	3,187.27	3,064.23
(Increase)/decrease in inventories	(a-b)	( 123.04)	(1,538.36)

Annual Report 2019-20

### 25 Manufacturing expenses

		(₹ in lakhs)
Particular	March 31, 2020	March 31, 2019
Fuel charges	132.84	158.56
Repair and maintenance-Factory	243.43	363.09
Laboratory and testing	202.75	148.86
Power and electricity	93.71	78.07
Wages^	994.25	939.28
Contribution to provident and other funds*	21.93	22.39
Staff welfare	55.20	38.23
Rent of cold storage	97.74	111.33
Total	1,841.85	1,859.82

<sup>^</sup>The Management has made the provision for the Gratuity in the books, however the valuation on the Gratuity has not been taken from the Actuary.

\* The management has not covered its temporary employees under ESI & PF.

#### 26 Employee benefit expense

		(₹ in lakhs)
Particular	March 31, 2020	March 31, 2019
Salaries and wages	2,267.34	1,811.56
Staff welfare	20.57	24.74
Total	2,287.91	1,836.29

#### 27 Finance cost

(₹ in lakhs) Particular March 31, 2020 March 31, 2019 Interest expenses on Term loans Vehicle loans 298.94 Working capital facilities 431.05 Other borrowing costs 36.11 23.75 Unwinding of security deposits 0.03 0.21 Notional interest on NCNCRPS 17.79 15.89 Total 485.17 338.61

#### 28 Depreciation and amortisation

		(₹ in lakhs)
Particular	March 31, 2020	March 31, 2019
Depreciation on tangible assets	280.74	261.59
Amortization of intangible assets	16.45	18.73
Total	297.19	280.32

Annual Report 2019-20

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#### 29 OTHER EXPENSES

		(₹ in lakhs)
Particular	March 31, 2020	March 31, 2019
Travelling and conveyance	84.95	119.48
Legal, professional and commission	124.30	63.68
Rent	189.44	140.57
Office expenses	23.37	25.35
Taxes and penalties	2.21	3.52
Fees and subscription	39.26	41.95
Insurance	16.61	16.22
Postage and telephone	24.05	26.85
Foreign Exchange loss	46.79	147.09
Printing and stationary	9.37	7.76
Bank charges	1.01	0.99
Advertisement	0.60	1.64
Auditor's remuneration:		
As audit fees	5.00	3.00
Taxation and certification	3.00	3.00
Out of pocket expenses	0.33	0.28
Amounts written off	2.76	1.22
Bad debts	-	35.43
Miscellaneous	0.26	0.22
Selling and distribution		
Shipment charges	196.98	255.87
Sales and business promotion	43.62	56.29
Freight outward	164.34	236.74
Packing expenses	20.83	20.40
Shortage, rebate and discount	63.10	53.69
Export inspection agency charges	16.90	24.80
ECGC charges	70.69	90.26
Clearing and forwarding Expenses	83.58	39.29
Cartage on own brand sale	1,113.62	845.95
Expenses on own brand sale^	2,662.55	2,433.39
Exhibition	4.58	28.51
Loss on fair valuation of mutual funds	0.15	-
Тс	otal 5,014.24	4,723.46

^The company has booked ₹ 363.33 Lacs on advertisement expenses in previous year as pre-paid expenses, however according to the company estimates the benefit of advertisement expenses would be taken in the same year as expenditure incurred on advertisement in current financial year has been taken in the same year and no prepaid provision is made.

### **30** CONTINGENT LIABILITIES

		(₹ in lakhs)
Particular	March 31, 2020	March 31, 2019
(to the extent not provided for)		
a. Claims against the Company not acknowledged as debts*	129.31	127.94
b. Income tax demands disputed in appellate proceedings		-
c. Guarantee given by Banks of behalf of the Company		-
<ul> <li>Deposit of Nil (₹28.86 lakhs) held by bank as margin, shown under the head 'Other bank Balances'</li> </ul>		-
* These are pending in respect of following authorities		
Sales Tax, Punjab	69.49	69.49
Customs, New Delhi	11.47	11.47
Sales Tax, Uttrakhund	46.27	46.27
Sales Tax, Uttrapradesh	0.71	0.71
Sales Tax, Karnataka	1.37	-
Total	129.31	127.94

**31** In the opinion of the Board, all assets other than fixed assets and non current investments, have a value on realisation in the ordinary course of business at least equal to the amount at which they are stated.

- **32** As per Indian Accounting Standard-110 on "Consolidated Financial Statements" issued by the "Ministry of Corporate Affairs, Government of India, the Company has presented consolidated financial statements separately in this annual report.
- **33** Balances grouped under trade receivables, trade payables and loans and advances recoverable in cash or in kind are subject to confirmation from subjective parties.

34	(a) Ea	arnings in foreign exchange (on accrual basis)		(₹ in lakhs)
	S	Particulars	March 31,2020	March 31,2019
	No.			
	(i)	FOB value of exports (on accrual basis)	7,094.24	10,994.13

(b) E>	(penditure in foreign exchange (on accrual basis)		(₹ in lakhs)
(i)	Value of import on CIF basis	628.95	1,109.32
(ii)	Travelling and business promotion	29.89	81.90
(iii)	Exhibition	0.00	3.06
(iv)	Capital assets purchased	17.81	16.10
(v)	Testing charges	115.55	65.25
(vi)	Professional fees and subscription	4.02	2.42
(vii)	Repair and maintenance	0.00	2.52

#### 35 Corporate Social Responsibility

(a) Gross amount required to be spent by the Company during the year is ₹: NIL

(b) Amount spent during the year on

Particulars	In cash	Other than Cash	Total amount
(i) Rural development	-	-	-
(ii) On purposes other than (i) above	-	30.50	30.50
Total	-	30.50	30.50



### 36 Earning Per Share (EPS)

EPS is calculated by dividing the profit attributable to the equity shareholders by the weighted average of the number of equity shares outstanding during the year. Numbers used for calculating basic and diluted earnings per equity share are as stated below:

	Particulars	March 31, 2020	March 31, 2019
(i)	Net profit available for equity shareholders	232.87	927.61
(ii)	Weighted average number of equity shares outstanding		
	for calculation of		
	- Basic EPS	5510076	5510076
	- Diluted EPS	5510076	5510076
(iii)	Nominal value of per equity share (Rs.)	10	10
(iv)	Earning per share (i)/(ii)		
	- Basic EPS (₹)	4.23	16.83
	- Diluted EPS (₹)	4.23	16.83

#### 37 Related Party Disclosures:

Pursuant to Ind AS-24 "Related Party Disclosures", following parties are to be treated as related parties:

Name of related parties and description of relationship	
Key management personnel	
Prem Anand	Chairperson
Amit Anand	Managing Director
Vimal Anand	Director
Atul Singh	CFO
Pankaj Mishra	CEO
Vikas Aggarwal	Company Secretary
Manisha Anand	Relative of key management
Sakshi Anand	Relative of key management
Karan Ahooja	Independent Director
Sushil Gupta	Independent Director
Shalini Malik	Independent Director
Sunita Chaddha	Independent Director
Enterprises over which Key Management Personnel exerci	ise significant influence
A-One Enterprises	Proprietorship of Amit Anand
Skyway International Industries FZE	Proprietorship of Vimal Anand
Subsidiary	Associate company
Anantdrishti Smart India Private Limited	APIS Pure Foodstuff Trading LLC

Note : Related parties Relationship is as identify by the company and relied upon by the Auditors.

			(₹ In Lakhs)
Nature of transaction	Related Party	March 31,2020	March 31,2019
Rent paid	Prem Anand	58.32	36.50
Rent paid	Deepak Anand	0.00	17.50
Remuneration for service rendered	Vimal Anand	0.00	2.35
Remuneration for service rendered	Amit Anand	49.80	49.80
Remuneration for service rendered	Deepak Anand	-	38.15
Remuneration for service rendered	Sakshi Anand	60.00	45.00
Remuneration for service rendered	Manisha Anand	60.00	45.00
Remuneration for service rendered	Prem Anand	13.20	2.20
Remuneration for service rendered	Vikas Aggarwal	10.57	7.79
Remuneration for service rendered	Atul Singh	6.87	6.29
Remuneration for service rendered	Pankaj Mishra	24.08	-
Unsecured Loans	Prem Anand	400.00	-
Sale of finished good	A-One Enterprises	186.53	216.38
Purchase of raw dates	APIS Pure Foodstuff Trading LLC	-	443.00
Purchase of raw dates	Skyway International Industries FZE	-	474.52

#### (b) Transactions with related parties during the year (excluding reimbursements)

(c)	Amount outstanding as at the end of the y	ear	(	(₹ In Lakhs)
	Account head	Related Party	March 31,2020	March 31,2019
	Other financial asset	Prem Anand	70.00	35.00
	Other financial asset	Deepak Anand	-	35.00
	Trade receivable	A-One Enterprises	135.43	85.41
	Other financial liability-Remuneration	Amit Anand	3.00	3.45
	Other financial liability-Remuneration	financial liability-Remuneration Prem Anand		
	Other financial liability-Rent outstanding	Prem Anand	4.56	-
	Other financial liability-Unsecured Loan	Prem Anand	400.00	
	Other financial liability-Remuneration	Sakshi Anand	3.00	1.75
	Other financial liability-Remuneration	Manisha Anand	3.00	2.10
	Other financial liability	APIS Pure Foodstuff Trading LLC	-	43.36
	Other financial asset	APIS Pure Foodstuff Trading LLC	180.90	-
	Other financial asset	Skyway International Industries FZE	32.48	29.86

#### 38 Impact of Covid-19

Due to COVID-19 pandemic and the consequent nation-wide lockdown imposed by the Government of India on March 24, 2020, the operations of the Company has affected, however there is no significant effect has been identified by the Management. The Government of India has also been announcing phased



lifting of lockdown and the general expectations are that normalcy could be gradually restored during the financial year ending March 31, 2021. The management has evaluated the possible impact of this pandemic on the business operations and the financial position of the Company and based on its initial assessment of the current indicators of the future economic conditions believes that there is minimized impact on the financial results of the Company which could not be termed as significant, as at and for the year ended March 31, 2020. The Company trusts that the pandemic is not likely to impact the recoverability of the carrying of its assets.

The impact of COVID-19 in the financial year ending March 31, 2021, cannot be accurately measured as of now but its is expected to show signs of revival from the second half of this financial year across the businesses. All businesses have taken steps to ride on opportunities during the pandemic. Unorganised players are further expected to be impacted and this is an opportunity for reputed corporate brands to gain share.

#### 39 Subsequent event

The Board of Directors of the Company have proposed a final dividend of ₹4/- per share on prefence shares in respect of the year ended March 31, 2020 subject to the approval of shareholders at the Annual General Meeting. The proposal is subject to the approval of shareholders at the Annual General Meeting, and if approved, would result in a cash outflow of approximately 14 Lakhs.

#### 40 Financial Instruments

#### **Capital Management**

For the purpose of the Company's capital management, capital includes issued equity capital, share premium and all other equity reserves attributable to the equity holders of the Company. The primary objective of the Company's capital management is to maximise the shareholder value.

The Company manages its capital structure and makes adjustments in light of changes in economic conditions and the requirements of the financial covenants. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Company monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. The Company includes within net debt, interest bearing loans and borrowings, trade and other payables, less cash and cash equivalents.

Particulars	March 31,2020	March 31,2019
Borrowings (long-term and short-term, including current maturities of long term borrowings	6,484	6,570
Trade payables	4,254	3,582
Other payables	461	387
Less: Cash and cash equivalents	-160	-59
Net debt	11,039	10,481
Equity share capital	551	551
Other equity	7,073	6,849
Total capital	7,624	7,400
Capital and net debt	18,664	17,881
Gearing ratio (Net debt/Capital and Net debt)	59.15%	58.62%

In order to achieve this overall objective, the Company's capital management, amongst other things, aims to ensure that it meets financial covenants attached to the interest-bearing loans and borrowings that define capital structure requirements. Breaches in meeting the financial covenants would permit the bank to immediately call loans and borrowings. There have been no breaches in the financial covenants of any interest-bearing loans and borrowing in the current period.

₹ In Lacs



₹ In Lacs

	March 31,2020	March 31,2019
Categories of financial instruments		
Financial assets		
Financial assets at amortised cost		
Non-current		
Investment	34.36	34.36
Other financial assets	366.44	360.18
	400.80	394.54
Current		
Investments	3.85	8.07
Trade receivables	4,846.80	4,707.77
Cash and cash equivalents	160.33	58.54
Other financial assets	44.68	21.38
	5,055.66	4,795.75
Financial Liability		
Financial liabilities at amortised cost		
Non-current		
Borrowings	282.75	264.95
	282.75	264.95
Current		
Borrowings	6,201.56	6,305.12
Trade payables	4,254.46	3,582.16
Other financial liabilities	460.66	387.14
	10,917	10,274

#### 41 Fair value measurements

The Company uses the following hierarchy for determining and/or disclosing the fair value of financial instruments by valuation techniques:

The following is the basis of categorising the financial instruments measured at fair value into Level 1 to Level 3: Level 1: This level includes financial assets that are measured by reference to quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2: This level includes financial assets and liabilities, measured using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices). Level 3: This level includes financial assets and liabilities measured using inputs that are not based on observable market data (unobservable inputs). Fair values are determined in whole or in part, using a valuation model based on assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data.

Trade receivables, cash & cash equivalents, other bank balances, loans, other current financial assets, trade payables and other current financial liabilities: Approximate their carrying amounts largely due to short-term maturities of these instruments.

Management uses its best judgment in estimating the fair value of its financial instruments. However, there are inherent limitations in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented above are not necessarily indicative of all the amounts that the Company could have realized or paid in sale transactions as of respective dates. As such, the fair value of the financial instruments subsequent to the respective reporting dates may be different from the amounts reported at each year end.

#### 42 Financial risk management objectives

The Company's principal financial liabilities comprise loans and borrowings, trade and other payables. The main purpose of these financial liabilities is to finance and support Company's operations. The Company's principal financial assets include inventory, trade and other receivables, cash and cash equivalents and land



advances that derive directly from its operations.

The Company is exposed to market risk, credit risk and liquidity risk. The Company's senior management oversees the management of these risks. The Company's senior management provides assurance that the Company's financial risk activities are governed by appropriate policies and procedures and that financial risks are identified, measured and managed in accordance with the Company's policies and risk objectives. The Board of Directors reviews and agrees policies for managing each of these risks, which are summarised below:

#### a) Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises two types of risk: interest rate risk and other price risk, such as equity price risk and commodity/ realestate risk. Financial instruments affected by market risk include loans and borrowings.

#### b) Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including refundable joint development deposits, security deposits, loans to employees and other financial instruments.

#### c) Trade receivables

- Receivables resulting from sale of properties: Customer credit risk is managed by requiring customers to pay advances before transfer of ownership, therefore, substantially eliminating the Company's credit risk in this respect.
- ii) Receivables resulting from other than sale of properties: Credit risk is managed by each business unit subject to the Company's established policy, procedures and control relating to customer credit risk management. Outstanding customer receivables are regularly monitored. The impairment analysis is performed at each reporting date on an individual basis for major clients. In addition, a large number of minor receivables are grouped into homogeneous groups and assessed for impairment collectively.

#### **Financial Instrument and cash deposits**

Credit risk from balances with banks and financial institutions is managed by the Company's treasury department in accordance with the Company's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Company's Board of Directors on an annual basis, and may be updated throughout the year. The limits are set to minimise the concentration of risks and therefore mitigate financial loss through a counterparty's potential failure to make payments. The Company's maximum exposure to credit risk for the components of the statement of financial position at 31 March 2017 and 2016 is the carrying amounts.

#### d. Liquidity risk

The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank deposits and loans.

- 42 During the year, the Company assessed the investment in equity instrument of subsidiary and associate companies carried at cost for impairment testing. These companies are start-ups or are at early stage of their operations and are expected to generate positive cash flows in the future years. Detailed analysis has been carried out on the future projections and the Company is confident that the investments do not require any impairment.
- 42 Figures have been rounded off to the nearest lakhs.
- 43 Figures in brackets pertain to previous year, unless otherwise indicated.

AS PER OUR REPORT OF EVEN DATE For S R D P & CO	For and on Behalf of the Board of Directors					
CHARTERED ACCOUNTANTS						
Firm Reg. No. 509930C	Prem Anand	Vimal Anand	Amit Anand			
	(Director & Chairperson)	(Director)	(Managing Director)			
(Sudhir Kumar Agarwal)	DIN:00951873	DIN: 00951380	DIN: 00951321			
Partner						
Membership No: 088583	Atul Singh	Pankaj Kumar Mishra	Vikas Aggarwal			
	(CFO)	(CEO)	(Company Secretary)			
Date : July 31, 2020	(0,0)	DIN: 07879501	Membership No. 30989			
Place : New Delhi		DIN. 07879501	Membership No. 30363			

Annual Report 2019-20



# **INDEPENDENT AUDITOR'S REPORT**

To the Members of

#### **APIS India Limited**

18/32, East Patel Nagar,

New Delhi-110008

# REPORT ON THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

#### Opinion

We have audited the accompanying consolidated financial statements of **APIS India Limited** (hereinafter referred to as the 'Holding Company") and its subsidiary (Holding Company and its subsidiary together referred to as "the Group") and its associate entity, which comprise the Consolidated Balance Sheet as at March 31, 2020, the Consolidated Statement of Profit and Loss (including Other Comprehensive Income), the Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies (hereinafter referred to as "the consolidated financial statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid consolidated financial statements give the information required by the Companies Act, 2013 ("Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended (Ind AS) and other accounting principles generally accepted in India, of their consolidated state of affairs of the Company as at March 31, 2020, of consolidated profit, consolidated total comprehensive income, consolidated changes in equity and its consolidated cash flows for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit of the consolidated financial statements in accordance with the Standards on Auditing (SAs) specified under section 143 (10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the independence requirements that are relevant to our audit of the consolidated financial statements under the provisions of the Act and Rules made thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

# Information Other than the consolidated Financial Statements and Auditor's Report Thereon

The Company's Board of Directors is responsible for the preparation of the other information. The other information comprises the information included in the Management Discussion and Analysis, Board's Report including Annexures to Board's Report, Corporate Governance and Shareholder's Information, but does not include the consolidated Financial Statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated Financial Statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is material misstatement of this other information, we are required to report that fact, we have nothing to report in this regard.

## Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

The Holding Company's Board of Directors is



# APIS INDIA LIMITED

#### Corporate Overview Statutory Report Financial Statements

responsible for the preparation and presentation of these consolidated financial statements in terms of the requirements of the Act that give a true and fair view of the consolidated financial position, consolidated financial performance, consolidated total comprehensive income, consolidated changes in equity and consolidated cash flows of the Group including its associates entity in accordance with the Ind AS and other accounting principles generally accepted in India. The respective Board of Directors of the companies included in the Group and of its associate entity are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

In preparing the consolidated financial statements, the respective Board of Directors of the companies included in the Group and of its associates entity are responsible for assessing the ability of the Group and of its associates entity to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and of its associate entity are responsible for overseeing the financial reporting process of the Group and of its associate entity.

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee

that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- a) Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- b) Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operative effectiveness of such controls.
- c) Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- d) Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to



continue as a going concern.

- e) Evaluate the overall presentation, structure and content of the consolidated Financial Statements, including the disclosures, and whether the consolidated Financial Statements represent the underlying transactions and events in a manner that achieves fair presentation.
- f) Obtain sufficient appropriate evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit of financial statements of such entities included in the financial consolidated financial statements.

Materiality is the magnitude of misstatements in the consolidated Financial Statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the consolidated Financial Statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Standalone Financial Statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated Financial Statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication

#### **Other Matters**

We did not audit the financial statements / (a) financial information of 1 (one) subsidiary, whose financial statements/financial information reflect total assets of ₹742.67 Lacs as at March 31, 2020, total revenues of ₹ 22 Lacs for the year ended on that date, as considered in the consolidated financial statements. The consolidated financial statements also include the Group's share of net profit of ₹ 91.85 Lacs for the year ended March 31, 2020, as considered in the consolidated financial statements, in respect of 2 (Two) associates, whose financial statements/financial information have not been audited by us. These financial statements / financial information have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiary and associate and our report in terms of sub-sections (3) and (11) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiary and associate, is based solely on the reports of the other auditors.

Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and the financial statements / financial information certified by the Management.

# Report on Other Legal and Regulatory Requirements

As required by Section 143(3) of the Act, based on our audit report we report, to the extent applicable, that:

- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
- (b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors.

Annual Report 2019-20



- (c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss including Other Comprehensive Income, Consolidated Statement of Changes in Equity and the Consolidated Cash Flow Statement dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
- (d) In our opinion, the aforesaid consolidated financial statements comply with the Ind AS specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- (e) On the basis of the written representations received from the directors of the Holding Company as on March 31, 2020, taken on record by the Board of Directors of the Holding Company and the reports of the statutory auditors of its subsidiary and associate company, none of the directors of the Group company, its associate company is disqualified as on March31, 2020, from being appointed as a director in terms of Section 164 (2) of the Act.
- (f) With respect to the adequacy of internal financial controls over financial reporting of the Group and the operating effectiveness of such controls, refer to our separate report in Annexure-A which is based on the auditor's reports of the Company and its subsidiary and associate company. Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the internal financial controls over financial reporting of those companies.
- (g) With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended:

- In our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Company to its directors during the year is in accordance with the provisions of section 197 of the Act.
- (h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditor's) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group, its associate– Refer Note 31 to the consolidated financial statements.
  - The Group, its associate did not have any material foreseeable losses on long-term contracts including derivative contracts.
  - There has been no requirement of transferring the amount, to the Investor Education and Protection Fund by the Holding Company and its subsidiary company and associate company.

For S R D P & Co Chartered Accountants Firm Reg. No. 509930C

Sudhir Kumar Agarwal (Partner) M. No: 088583

Date: July 31, 2020 Place: New Delhi

# **CONSOLIDATED BALANCE SHEET**

Particulars	Notes	March 31, 2020	March 31, 2019
ASSETS			
Non-current assets			
Property, plant and equipment			
Tangible assets	3	1,335.66	1,390.29
Intangible assets	3	31.71	48.89
Capital work-in-progress	3	269.62	201.62
Asset held for sale		10.25	8.52
Financial assets			
Investments	4	1,031.25	219.38
Loans and advances	5	103.11	89.86
Other financial assets	6	358.70	360.18
Other non-current assets	7	129.31	127.94
Deferred tax asset (net)	8	192.20	242.83
Total non-current assets		3,461.80	2,689.51
Current assets			
Inventories	9	9,150.78	7,751.67
Financial assets			,
Investments	4	3.85	8.07
Trade receivables	10	4,858.81	4,707.77
Cash and cash equivalents	11	160.98	59.44
Other financial assets	12	54.68	21.38
Other current assets	13	2,060.69	3,145.67
Total current assets		16,289.79	15,694.00
Total assets		19,751.59	18,383.52
EQUITY AND LIABILITIES			
Equity			
Share capital	14	551.01	551.01
Other equity		7,352.61	7,042.94
Total equity		7,903.62	7,593.94
LIABILITIES		,	,
Non-current liabilities			
Financial liabilities			
Borrowings	15	282.75	264.95
Others	16	-	
Total non-current liabilities		282.75	264.95
Current liabilities		202170	201130
Financial liabilities			
Borrowings	17	6,201.56	6,305.12
Trade payables	16	4,266.17	3,582.16
Other financial liabilities	10	4,200.17	387.38
Other current liabilities	1/	553.79	206.04
Provisions	18	82.96	43.92
Total current liabilities	10	11,565.23	43.92 10,524.62
Total equity and liabilities		19,751.59	18,383.52
Accounting Policies and Notes to Account	1-46	19,731.39	10,303.32
Notes forming part of the Consolidated Financial Statements.	1-40		

Prem Anand

(Director & Chairperson)

DIN:00951873

Atul Singh

(CFO)

As per our report of even date attached.

AS PER OUR REPORT OF EVEN DATE For SRDP&CO CHARTERED ACCOUNTANTS Firm Reg. No. 509930C

(Sudhir Kumar Agarwal) Partner Membership No: 088583

Date : July 31, 2020 Place : New Delhi

Annual Report 2019-20



Vikas Aggarwal (Company Secretary) Membership No. 30989

For and on Behalf of the Board of Directors

Vimal Anand

(Director)

DIN: 00951380

(CEO)

DIN: 07879501

**PAGE** | 106

# **CONSOLIDATED STATEMENT OF PROFIT** AND LOSS

Particulars	Notes	March 31, 2020	March 31, 2019
Income			
Revenue from operations	19	20,999.55	22,471.47
Other income	20	57.48	30.65
Total income		21,057.03	22,502.12
Expenses			
Cost of materials consumed	21	10,842.08	13,707.20
Purchases of stock-in-trade		-	46.07
Changes in inventories of finished goods, traded goods and	22	(123.04)	(1,538.36)
work -in- progress			
Manufacturing expense	23	1,841.85	1,859.82
Employee benefits expense	24	2,287.91	1,836.29
Finance cost	25	485.17	338.61
Depreciation and amortization	26	297.19	280.32
Other expenses	27	5,014.65	4,723.64
Total expenses		20,645.80	21,253.60
Profit before tax		411.23	1,248.52
Less: Tax expense			
Current Tax		146.00	313.00
Less : MAT credit entitlement			
Deferred taxation		( 9.75)	( 23.48)
Tax adjustments of prior years (net)		10.01	1.07
Less: Expenses on Corporate Social Responsibilities		30.50	30.50
Profit after tax for the year before share of profit of		234.48	927.43
associates			
Share of profit of an associate (net of tax)		91.85	127.66
Profit for the year	(a)	326.33	1,055.09
Other comprehensive income			
Items that will not be reclassified subsequently to profit and			
loss			
Remeasurement of net defined benefit liability/asset		-	-
Total other comprehensive income, net of tax	(b)	-	-
Total comprehensive income for the year	(a+b)	326.33	1,055.09
Earnings per equity share of face value of ₹ 10 (₹ 10) each			
- Basic & Diluted (₹ in )	32	5.92	19.15

Accounting Policies and Notes to Account

Notes forming part of the Consolidated Financial

#### Statements.

As per our report of even date attached.

AS PER OUR REPORT OF EVEN DATE For SRDP&CO **CHARTERED ACCOUNTANTS** 

Firm Reg. No. 509930C (Sudhir Kumar Agarwal)

Partner Membership No: 088583

Date : July 31, 2020 Place : New Delhi

Annual Report 2019-20



Atul Singh

(CFO)

Vimal Anand (Director) DIN: 00951380

For and on Behalf of the Board of Directors

1-46

Pankaj Kumar Mishra (CEO) DIN: 07879501

Amit Anand (Managing Director) DIN: 00951321

Vikas Aggarwal (Company Secretary) Membership No. 30989



# STATEMENT OF CONSOLIDATED CASH FLOWS

PARTICULARS	As at 31st March, 2020	As at 31st March, 2019
A. CASH FLOW FROM OPERATING ACTIVITIES:		,
Net Profit /(Loss) before tax	411.23	1,248.60
Adjustments for Non-Cash / Non- Operating items:		,
Depreciation & Amortization	297.19	280.32
Interest paid on loans considered separately	485.17	298.94
Interest, Dividend and Subsidy received considered separately	(27.22)	(27.32)
Proposed dividend	16.88	16.87
Expenses on CSR	(30.50)	(30.50)
Operating profit before Working Capital changes	1152.75	1,786.92
(Increase) / Decrease in Inventory	(1399.11)	(1631.50)
(Increase) / Decrease Sundry Debtors	(151.04)	(965.00)
(Increase) / Decrease Other financial asset	(33.30)	0.00
(Increase) / Decrease Other Current Assets	1084.98	(602.39)
(Increase) / Decrease in Investment	4.22	(1.07)
Increase / (Decrease) Trade Payables	684.01	619.07
Increase / (Decrease) Short Term Borrowings	(103.56)	1033.60
(Increase) / Decrease Other financial liability	73.37	270.11
Increase / (Decrease) Other Current Liabilities and Provisions	386.79	304.23
Cash generated from Operations	1699.11	813.97
Tax paid (including taxes deducted at source)	146.25	313.00
NET CASH GENERATED IN OPERATING AVTITVITIES	1552.86	500.97
B. CASH FLOWS FROM INVESTING ACTIVITIES		
Loans and advances	(13.25)	0.00
Other financial asset	1.48	(369.66
Purchase of Fixed Assests	(229.31)	(303.66
Proceeds from Sale of Fixed Assets	3.93	213.18
Capital work-in-progress	(68.00)	(119.63
Purchase of investment	(811.87)	•
Share of profit from associates	91.85	(127.65
Capital Reserve agaisnt Fixed Assets	0.00	
Interest, Dividend and Subsidy received	27.22	27.32
MAT	60.39	0.00
NET CASH GENERATED FROM INVESTING ACTIVITIES	(937.56)	(680.10
C. CASH FLOW FROM FINANCIAL ACTIVITIES		
Interest paid	(485.17)	(298.94
Increase/ (Decrease) in Term Loan From Bank	17.79	15.89
Provision of Income Tax	(29.85)	(357.22
Proposed Dividend	(14.00)	(14.00
Dividend Tax	(2.88)	(2.87
NET CASH GENERATED IN FINANCIAL AVTITVITIES	(514.10)	(657.15
Net Cash Increase / (Decrease) in Cash & Cash Equivalents (A+B+C)	101.20	(836.28
Cash and Cash Equivalents at the beginning of the year	59.44	895.73
Cash and Cash Equivalents at the end of the year	160.98	59.45

Notes forming part of the Standalone Financial Statements.

As per our report of even date attached.

AS PER OUR REPORT OF EVEN DATE For S R D P & CO CHARTERED ACCOUNTANTS Firm Reg. No. 509930C

(Sudhir Kumar Agarwal) Partner Membership No: 088583

Date : July 31, 2020 Place : New Delhi For and on Behalf of the Board of Directors

Prem Anand (Director & Chairperson) DIN:00951873

Atul Singh

(CFO)

Vimal Anand (Director) DIN: 00951380

Pankaj Kumar Mishra (CEO) DIN: 07879501 Amit Anand (Managing Director) DIN: 00951321

Vikas Aggarwal (Company Secretary) Membership No. 30989

Annual Report 2019-20



# STATEMENT ON CHANGES IN OTHER EQUITY

AS AT MARCH 31, 2020

#### (A) EQUITY SHARE CAPITAL

(₹ in lakhs)

(₹ in lakhs)

	ne year -	Amount
Balance as at April 1, 2019	5,510,076	55,100,760
Changes in equity share capital during the year	-	-
Balance as at March 31, 2020	5,510,076	55,100,760

#### (B) OTHER EQUITY

Particulars	Reserve	and surplus	Retained	Other	Total equity
	Capital Reserve	Securities Premium Reserve	Earning	comprehensive income	attributable to equity holders of Company
Balance as at March 31, 2019	-	0.70	7,042.23	-	7,042.94
Proposed dividend (including DDT)	-	-	- 16.88	-	- 16.88
Additions during the year	-	-	326.33	-	326.33
Reclassification of financial asset			0.22		0.22
Transfer from Statement of Profit and Loss	-	-	-		-
Balance as at March 31, 2020	-	0.70	7,351.91	-	7,352.61

Accounting Policies and Notes to Account	1 -46
Notes forming part of the Consolidated Financial Statements.	1-40

As per our report of even date attached.

AS PER OUR REPORT OF EVEN DATE For S R D P & CO CHARTERED ACCOUNTANTS Firm Reg. No. 509930C

(Sudhir Kumar Agarwal) Partner Membership No: 088583

Date : July 31, 2020 Place : New Delhi For and on Behalf of the Board of Directors

Prem Anand (Director & Chairperson) DIN:00951873

**Atul Singh** 

(CFO)

Vimal Anand (Director) DIN: 00951380

Pankaj Kumar Mishra (CEO) DIN: 07879501 Amit Anand (Managing Director) DIN: 00951321

Vikas Aggarwal (Company Secretary) Membership No. 30989

Annual Report 2019-20

PAGE | 109

# NOTES FORMING PART OF CONSOLIDATED AUDITED FINANCIAL STATEMENTS

### **CORPORATE INFORMATION**

APIS India Limited (the Company) was incorporated on March 22, 1983 as a public limited Company under the provisions of Companies Act, 1956, vide Company Identification Number L51900DL1983PLC164048. The registered office of the Company is situated at Delhi. The Company is a market leader in the honey processing business having unit at Roorkee (Uttarakhand). The Company has its presence in domestic as well as in International market.

The Company with its subsidiary and associate is herein after referred to as the Group.

The Group's consolidated financial statements (CFS) for the year ended March 31, 2020, are approved by the Board of Directors and authorised for issue on June 30, 2020.

#### 1 BASIS OF PREPARATION AND PRESENTATION

### 1.1 STATEMENT OF COMPLIANCE

These CFS are prepared in accordance with Indian Accounting Standards (Ind AS) under the historical cost convention on the accrual basis, the provisions of the Companies Act, 2013 (the Act) (to the extent notified) and guidelines issued by the Securities and Exchange Board of India (SEBI). The Ind AS are prescribred under section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015, and the relevant amendment rules issued thereafter.

### 1.2 BASIS OF CONSOLIDATION

The CFS comprise the financial statements of the Company and its subsidiary as at March 31, 2019. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- "Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- (ii) Exposure, or rights, to variable returns from its involvement with the investee,;and
- (iii) The ability to use its power over the investee to affect its returns.
- Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in

assessing whether it has power over an investee, including:

- (i) The contractual arrangement with the other vote holders of the investee.
- (ii) "Rights arising from other contractual arrangements.
- (iii) The Group's voting rights and potential voting rights.
- (iv) The size of the group's holding of voting rights relative to the size and dispersion of the holdings of the other voting rights holders.

prepared using uniform accounting CFS are policies for like transactions and other events in similar circumstances. If a member of the group uses accounting policies other than those adopted in the CFS for like transactions and events in similar circumstances, appropriate adjustments are made to that group member's financial statements in preparing the CFS to ensure conformity with the group's accounting policies. The financial statements of all entities used for the purpose of consolidation are drawn up to same reporting date as that of the parent company, i.e., year ended on March 31. When end of the reporting period of the parent is different from that of a subsidiary, the subsidiary prepares, for consolidation purposes, additional financial information as of the same date as the financial statements of the parent to enable the parent to consolidate the financial information of the subsidiary, unless it is impracticable to do so. Consolidatred procedure:

- Combine like items of assets, liabilities, equity, income, expenses and cash flows of the parent with those of its subsidiary. For this purpose, income and expenses of the subsidiary are based on the amounts of the assets and liabilities recognised in the CFS at the acquisition date.
- Offset (eliminate) the carrying amount of the parent's investment in each subsidiary and the parent's portion of equity of each subsidiary.
- Eliminate in full intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between entities of the group (profits or losses resulting from intragroup transactions that are recognised in assets, such as inventory and fixed assets, are eliminated

Annual Report 2019-20



in full). Intragroup losses may indicate an impairment that requires recognition in the CFS. Ind AS12 'Income Taxes' applies to temporary differences that arise from the elimination of profits and losses resulting from intragroup transactions.

Profit or Loss and each component of 'Other ComprehensiveIncome' (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if, this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on 2.2 consolidation.

The financial statements of the Group companies are consolidated on a line-byline basis and intra-group balances and transaction including unrealized gain/ loss from such transaction are eliminated upon consolidation. These CFS are prepared by applying uniform accounting policies in use at the Group. Non-controlling interests which represent part of the net profit or loss and net asset of subsidiaries that are not, directly or indirectly, owned or controlled by the company, are excluded.

Associates are entities over which the Group has significant influence but not control. Investment in associates are accounted for using the equity method of accounting. The investment is intially recognized at cost, and the carrying amount is increased or decreased to recognize the investor's share of profit or loss of the investee after the acquistion date. The Group's investment in associates includes goodwill identified on acquistion.

#### **1.3 OPERATING CYCLE**

Based on the nature of products/ activities of the Group and the normal time between acquisition of assets and their realization in cash or cash equivalents, the Group has determined its operating cycle as 12 months for the purpose of classification of its assets and liabilities as current and non-current.

#### 2 SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 USE OF ESTIMATES

The preparation of the CFS in conformity with Ind AS requires management to make estimates, judgments and assumptions. These estimates, judgments and assumptions affect the application of accounting policies and the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the CFS and reported amounts of revenues and expenses during the period. Application of accounting policies that require critical accounting estimates involving complex and subjective judgments and the use of assumptions in these CFS. Accounting estimates could change from period to period. Actual results could differ from those estimates. Appropriate changes in estimates are made as management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the financial statements in the period in which changes are made and, if material, their effects are disclosed in the notes to the CFS.

#### 2 PROPERTY PLANT & EQUIPMENT

- a) Property, plant and equipment are stated at cost net of taxes less accumulated depreciation and/or impairment loss, if any. All costs such as freight, non recoverable duties & taxes and other incidental expenses until the property, plant and equipment are ready for use, as intended by management and borrowing cost attributable to the qualifing property, plant and equipments are capitalized. Assets costing less than ₹5,000/- are fully depreciated in the year of purchase in merging unit.
- b) Subsequent expenditure relating to property, plant and equipment is capitalised only when it is probable that future economic benefits associated with these will flow to the Company and the cost of the item can be measured reliably.
- c) Capital work in progress represents expenditure incurred in respect of capital projects which are carried at cost. Cost includes land, related acquisition expenses, development and construction costs, borrowing costs and other direct expenditure.
- d) The cost and related accumulated depreciation are eliminated from the financial statements upon sale or retirement of the asset and the resultant gains or losses are recognized in the Statement of Profit and Loss. Assets to be disposed off are reported at the lower of the carrying value or the fair value less cost to sell.
- e) Depreciation on property, plant and equipment has been provided in accordance



with written down value method and in the manner prescribed in Schedule II to the Companies Act, 2013.

Intangible assets, Brand Developments and Trademarks, have been amortised to their nominal values and used SLM method for **2.3** amortisation of the assets and computer software, have been amortised to their nominal values and used WDV method for amortisation of the Assets.

- f) In respect of assets added/disposed off during the year, depreciation is charged on pro-rata basis with reference to the month of addition/disposal.
- g) Depreciation methods, useful lives and residual values are reviewed periodically, including at each financial year end.

#### 2.3 INTANGIBLE ASSET

Intangible assets are recognized as per the criteria specified in Indian Accounting Standard (Ind As) 38 "Intangible Assets" issued by the Ministry of Corporate Affairs, Government of India.

#### 2.2 FINANCIAL INSTRUMENTS

#### Initial recognition

The Group recognizes financial assets and financial liabilities when it becomes a party to the contractual provisions of the instrument. All financial assets and liabilities are recognized at fair value on initial recognition, except for trade receivables which are initially measured at transaction price. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities, that are not at fair value through profit or loss, are added to the fair value on initial recognition. Regular way purchase and sale of financial assets are accounted for at trade date.

#### Subsequent measurement

#### Financial assets carried at amortised cost

A financial asset is subsequently measured at amortised cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### **Derecognition of financial instruments**

The Group derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the financial asset and the transfer qualifies for derecognition in accordance with Ind AS 109 "Financial Instruments" issued by the Ministry of Corporate Affairs, Government of India. A financial liability (or a part of a financial liability) is derecognized from the Group's Balance Sheet when the obligation specified in the contract is discharged or cancelled or expires.

#### IMPAIRMENT

#### **Financial assets**

The Group recognizes loss allowances using the expected credit loss (ECL) model for the financial assets which are not fair valued through profit or loss. Loss allowance for trade receivables with no significant financing component is measured at an amount equal to lifetime ECL. For all other financial assets, expected credit losses are measured at an amount equal to the 12-month ECL, unless there has been a significant increase in credit risk from initial recognition in which case those are measured at lifetime ECL. The amount of expected credit losses (or reversal) that is required to adjust the loss allowance at the reporting date to the amount that is required to be recognised is recognized as an impairment gain or loss in profit or loss.

Property, plant and equipment are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the cash generating unit (CGU) to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognized in the Statement of Profit and Loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the Statement of Profit and Loss, if there has been a change in the estimates used to determine the recoverable amount. The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

#### PROVISIONS

2.4

A provision is recognized if, as a result of a past event, the Group has a present legal or constructive obligation that is reasonably estimable, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are

Annual Report 2019-20

PAGE | 112

determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Contingent liabilities are not recognised but are disclosed by way of notes to the financial statements, after careful evaluation by the management of the facts and legal aspects of each matter involved. Contingent assets are **2.8** neither recognised nor disclosed in the financial statements.

Contingent liabilities are assessed continually to determine whether an outflow of resources embodying the economic benefit has become probable. If it becomes probable that an outflow of future economic benefits will be required for an item previously dealt with as contingent liability, a provision is recognised in the financial statements of the period in which the change in probability occurs

#### 2.5 BORROWING COST

Borrowing costs that are attributable to the acquisition or construction of qualifying assets are capitalized as part of the cost of such assets to the extent they relate to the period till such assets are ready to be put to use, while other borrowing costs are recognized as expenses in the year in which they are incurred. A qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use.

#### 2.6 INVENTORIES

 Raw materials, consumables stores and spares are valued at lower of cost and net realizable value. Work in progress and finished goods are valued at lower of cost and net realizable value.

> The costs of work in progress and finished goods include costs of raw material, conversion cost and other costs incurred in bringing the inventories to their present location and condition. Cost of inventories is computed on weighted average/FIFO/specific identification, as applicable.

ii) Scrap is valued at the net realisable value.

Net Realisable Value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

#### 2.7 FOREIGN CURRENCY TRANSACTIONS

In preparing the financial statements of the Group, transactions in currencies other than the Group's functional currency i.e. foreign currencies are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each

reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in the Consolidated Statement of Profit and Loss in the period in which they arise.

#### TAXATION

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### **Current Tax**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before tax as reported in the statement of profit and loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

#### **Deferred Tax**

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

#### Current and deferred tax for the year

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive

Annual Report 2019-20



income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

#### 2.10 REVENUE RECOGNITION

- (i) Revenue from contracts with customers
- The Company adopted Ind AS 115 "Revenue from Contracts with Customers" w.e.f. April 1, 2018, issued by the Ministry of Corporate Affairs, using the cumulative catch-up transition method, applied to contracts that were not completed as of April 1, 2018. Pursuant to the application of Ind AS-115, the Company has applied following accounting policy for revenue recognition: The Company satisfies a performance

obligation and recognises revenue over time, if one of the following criteria is met:

- a) The customer simultaneously receives and consumes the benefits provided the Company's by performance as the entity performs; or
- b) The Company's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or
- c) Company's performance The does not create an asset with an alternative use to the Company and the entity has an enforceable right to 2.12 CASH FLOW STATEMENT payment for performance completed to date.

For performance obligations, where one of the above conditions are not met, revenue is recognised at the point in time at which the performance obligation is satisfied.

Revenue is recognised either at point of time and over a period to time based on various conditions as included in the 2.13 EARNINGS PER SHARE contracts with customers.

#### (ii) Other

- a) Sales are recognised on dispatch of goods except in the case of exports which are accounted for on the date of custom clearance. However in some cases export is accounted on the terms of contract executed with respective customers.
- b) Interest income is recognized using effective interest method.
- Export benefits are recognised on c) accrual basis at the anticipated realisable value.

- d) Forfeiture due to non fulfilment of obligations by counter parties accounted as Revenue on is unconditional appropriation.
- Service receipts and interest from e) customers is accounted for on accrual basis
- f) Divided income is recognised when the shareholder or unit holder's right to receive payment is established, which is generally when shareholder approve the dividend.
- Share of profit/loss from firm in g) which the Company is a partner is accounted for in the financial year ending on the date of the Balance Sheet.
- Interest on arrears of allotment h) money is accounted in the year of receipt.

### 2.11 OPERATING SEGMENT

Operating segments are reported in the manner consistent with the internal reporting provided to the chief operating decision (CODM). The cheif financial officer of APIS India Limited has been identified as CODM and he is responsible for allocating the resources, assess the financial performance and position of the Group and makes strategic decisions.

The Group has identified one reportable segment based on the information reviewed by the CODM.

The Consolidated Cash Flow Statement is prepared by the indirect method set out in Indian Accounting Standard-7 on Cash Flow Statements and presents cash flows by operating, investing and financing activities of the Group. The Group considers all highly liquid financial instruments, which are readily convertible into cash, to be cash equivalents.

Basic earnings per share are calculated by dividing the net profit for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period .The weighted average number of equity shares outstanding during the period and for all periods presented is adjusted for events, such as bonus shares, other than the conversion of potential equity shares that have changed the number of equity shares outstanding without a corresponding change in resources. For the purpose of calculating diluted earnings per share, the net profit for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period



is adjusted for the effects of all dilutive potential equity shares.

#### 2.14 FINANCIAL INSTRUMENTS

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the instruments.

Financial assets and financial liabilities are initially measuredat fair value. Transaction costs that are directly attributableto the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

#### 2.15 FINANCIAL ASSETS

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification **2.18** of the financial assets.

#### 2.16 FIRST-TIME ADOPTION - MANDATORY EXCEPTIONS, OPTIONAL EXEMPTION Overall principle

The Group has prepared the opening balance sheet as per Ind AS as of April 1, 2016 (the transition date) by recognising all assets and liabilities whose recognition is required by Ind AS, not recognising items of assets or liabilities which are not permitted by Ind AS, by reclassifying items from previous GAAP to Ind AS as required under Ind AS, and applying Ind AS in measurement of recognised assets and liabilities. However, this principle is subject to an optional exemptions availed by the Group as detailed below

#### Investments in subsidiaries and associates

The Group has elected to continue with the carrying value of its investments in subsidiary companies and associate companies as of April 1, 2016 (transition date) measured as per the previous GAAP and use that carrying value as its deemed cost as of the transition date.

#### 2.17 Current versus non-current classification

The Company presents assets and liabilities in the balance sheet based on current/ non-current **2.19** classification. An asset is treated as current when it is:

 Expected to be realised or intended to be sold or consumed in normal operating cycle.

- ii) Held primarily for the purpose of trading.
- iii) Expected to be realised within twelve months after the reporting period, or
- iv) Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- i) It is expected to be settled in normal operating cycle.
- ii) It is held primarily for the purpose of trading.
- iii) It is due to be settled within twelve months after the reporting period, or
- iv) There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Company classifies all other liabilities as non-current

#### 18 Leases

The Group evaluates if an arrangement qualifies to be a lease as per the requirements of Ind AS 116. Identification of a lease requires significant judgment. The Group uses significant judgement in assessing the lease term (including anticipated renewals) and the applicable discount rate. The Group determines the lease term as the noncancellable period of a lease, together with both periods covered by an option to extend the lease if the Group is reasonably certain to exercise that option; and periods covered by an option to terminate the lease if the Group is reasonably certain not to exercise that option. In assessing whether the Group is reasonably certain to exercise an option to extend a lease, or not to exercise an option to terminate a lease, it considers all relevant facts and circumstances that create an economic incentive for the Group to exercise the option to extend the lease, or not to exercise the option to terminate the lease. The Group revises the lease term if there is a change in the noncancellable period of a lease. The discount rate is generally based on the incremental borrowing rate specific to the lease being evaluated or for a portfolio of leases with similar characteristics.

#### 2.19 Recent Indian Accounting Standards (Ind AS)

Ministry of Corporate Affairs ("MCA") notifies new standard or amendments to the existing standards. There is no such notification which would have been applicable from April 1, 2020.



Particulars								₹ In Lacs Capital				
			Machinery	& Fixtures		Equip- ment		Total Tangible Assets	Computer Software	Franchisee Fee (Food Division)*	Total Intangible Assets	Work In Progress
GROSS BLOCK												
Cost as at 31.03.2019	14.00	707.29	1,292.07	23.02	219.76	72.94	13.84	2,342.92	5.34	158.40	163.74	201.62
Acquisition	29.37	16.77	179.90	-	-	0.76	2.50	229.31	-	-	-	242.26
Retirement/ Transfer	-	-	-	0.58	35.43	2.51	8.05	46.56	4.65	-	4.65	174.26
Cost as at 31.03.2020	43	724	1,472	22	184	71	8	2,525.67	0.70	158.40	159.09	269.62
DEPRECIATION BLOCK												
Accum. Dep.as at 31.03.2019	-	170.80	572.39	7.19	138.71	53.87	9.68	952.63	3.97	110.88	114.85	-
Dep. for year	-	56.04	179.21	4.77	29.69	5.50	5.51	280.74	0.61	15.84	16.45	-
Ajustmnet	-	-	-	0.55	32.78	2.38	7.64	43.35	3.92	-	3.92	-
Accum. Dep.as at 31.03.2020	-	226.84	751.60	11.42	135.62	56.99	7.55	1,190.01	0.66	126.72	127.38	-
NET BLOCK	-	-	-	-	-	-	-	-	-	-	-	-
Cost as at 31.03.2019	14.00	536.50	719.69	15.83	81.05	19.07	4.16	1,390.29	1.37	47.52	48.89	201.62
Cost as at 31.03.2020	43.37	497.23	720.38	11.02	48.71	14.20	0.75	1,335.66	0.03	31.68	31.71	269.62

# Note 3 -Consolidated Property, plant and equipment as at March 31, 2020

#### 4 Investments

			(₹in lakhs)
Particular	Note	March 31, 2020	March 31, 2019
Non-current			
In equity instruments-Unquoted^			
Subsidiary		-	-
Associate		311.24	219.38
Other		720.01	-
Tota	al (a)	1,031.25	219.38
^ Refer to Note-4.1			
Current			
Investment in mutual funds		3.85	8.07
Tota	al (b)	3.85	8.07
Aggregate cost of investments	(a+b)	1,035.10	227.45

^ Market value of mutual funds as at March 31, 2020 (March 31, 2019)

#### Note No. 4.1 - Investments-Non Current

Name of the	Country of	Paid	Extent of	holding	As at N	larch 31,	As at M	arch 31,
body corporate	incorporation	up			20	020	20	19
		value						
		per						
		share						
			2019-20	2018-19	Shares	Amount	Shares	Amount
		₹	%	%	Nos.	₹	Nos.	₹
In equity								
instruments (At								
cost)								
(Unquoted, fully								
paid up)								
(a) In								
subsidiaries								
Anantdrishti	India	10	100	100	10000	100000	10000	100000
Smart India								
Private Limited								
	Total (i)				10,000	100,000	10,000	100,000
(b) In associates								
Kapil Anand	India	10	50	-	15319	153190	-	-
Agro Private								
Limited								
APIS Pure	Dubai	1000	49	49	147	147000	147	147000
Foodstuff								
Trading LLC								
	Total (ii)				15,466	300,190	147	147,000
Total ( i+ii)					25,466	400,190	10,147	247,000

### 5 Loan and advances

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Non-current		
Unsecured, considered good		
Security deposits^	101.91	85.15
Deferred Security	1.20	4.71
Loans to related parties	-	
Subsidiaries	-	
Total	103.11	89.86

#### 6 Other financial assets

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Non-current		
Deposits with original maturity period of	358.70	360.18
more than 12 months <sup>^</sup>		
Interest receivable from related party	-	
Total	358.70	360.18

^ Fixed deposits held by various government departments as security.

## 7 Other non-current assets

		( ₹ in lakhs)
Particular	March 31, 2020	March 31, 2019
Other advances		
Deposits with Government Authorities ^	129.31	127.94
Total	129.31	127.94

### 8 Defered tax asset (net)

			(₹in lakhs)
Particular	March 31, 2020	March 31, 2019	(Charged)/credited to the
			statement of Profit and Loss for
			the year ended March 31, 2017
Deferred tax liability			
(a) Depreciation and	35.68	25.92	9.75
amortisation			
(b) MAT credit entitlement	156.52	216.91	-
Net deferred tax	192.20	242.83	-
assets/(liability); (a)+(b)			

#### 9 Inventories

		(₹ in lakhs)
Particular	March 31, 2020	March 31, 2019
Raw material	5,238.13	3,917.79
Work in progress	307.11	309.31
Finished goods	2,874.45	2,754.93
Packing materials and consumable stores	731.10	769.65
Total	9,150.78	7,751.67

#### **Trade receivables** 10

	(₹in lakhs)
March 31, 2020	March 31, 2019
4,858.81	4,707.77
	,

\*Trade receivables include a sum of ₹ 135.43 lakhs (₹85.40 Lakhs) due by directors.

#### 11 Cash and cash equivalents

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Balances with Banks		
On current accounts	140.82	42.16
Cash in hand	20.16	17.29
Total	160.98	59.44

#### 12 **Other financial assets**

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Unsecured, considered good		
Interest accrued on Investments and fixed deposits	44.68	21.38
Dividend receivable	10.00	-
Total	54.68	21.38

#### Other current asset 13

			(₹in lakhs)
Particular		March 31, 2020	March 31, 2019
Unsecured, considered good			
Advances to suppliers		700.95	1,324.28
Input receivable from Government authorities		956.51	1,071.61
Prepaid expenses		8.80	367.37
License in hands		375.38	363.25
Others		19.06	19.17
	Total	2,060.69	3,145.67

#### Share capital 14

Share capital		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Authorised		
92,00,000 (92,00,000) equity shares of ₹ 10 (₹ 10) each	920.00	920.00
3,50,000 (3,50,000) 4% non-convertible, non-cumulative,	350.00	350.00
redeemable preference shares of ₹ 100 (₹ 100)		
Issued, subscribed and paid up capital		
55,10,076 (55,10,076) equity shares of ₹ 10 (₹ 10) each		
fully paid up	551.01	551.01
Total	551.01	551.01

**PAGE** | 119

Notes

- : Reconciliation of the equity shares outstanding at the beginning and at the end of the
- (a) reporting period:

Particulars	March 31, 2020		March 31, 2019	
	Nos.	₹ lakhs	Nos.	₹ lakhs
Outstanding at the beginning of the year	5,510,076	551.01	5,510,076	551.01
Outstanding at the end of the year	5,510,076	551.01	5,510,076	551.01

(b) Right, preference and restrictions attached to equity shares

The Company has equity shares having a par value of ₹ 10 each. Each holder of equity shares is entitled to one vote per share. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the holders of equity shares will be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

(c) Details of shares held by shareholders holding more than 5% of the aggregate shares in the Company

Name of shareholder	March 31, 2020		der March 31, 2020 I		N	March 31, 2019	
	Nos.	% of holding	Nos.	% of holding			
Equity shares							
Prem Anand	1,131,242	20.53	1,131,242	20.53			
Amit Anand	964,364	17.50	964,364	17.50			
Vimal Anand	962,553	17.47	962,553	17.47			
Manisha Anand	428,000	7.77	428,000	7.77			
Sakshi Anand	428,000	7.77	428,000	7.77			
Capital Stock & Shares Ltd.	401,850	7.29	401,850	7.29			
Surya Meditech Ltd.	342,655	6.22	448,740	8.14			
Shridhar Financial Services Ltd.	401,850	7.29	401,850	7.29			

#### 15 Borrowings

		(₹in lakhs)	
Particular	March 31, 2020	March 31,	
		2019	
Non-current			
Secured			
Redeemable preference shares^			
4% non-convertible, non-cumulative redeemable preference	282.75	264.95	
shares			
Unsecured			
Loan from related party			
Holding Company	-		
Total	282.75	264.95	

^ Terms of classification of Non Convertible Non Cumulative Reedeemable Preference Shares (NCNCRPS)

APIS INDIA LIMITED

a) The Company has classified 4% NCNCRPS as financial liability in accordance with fair value approach (Level-3 inputs). Under the aforesaid approach, the preference share capital has been transferred to financial liablility shown under the head 'Borrowings'.

#### b) Methodology adopted

The Company consider it's 4% NCNRPS as mandatorily redeemable at a fixed determinable amount at fixed or future date as financial instrument.

That in respect of 4% NCNRPS the Company has not unconditional right to avoid delivering cash or other financial instrument. Dividends are at market rate of interest.

c) Reconciliation of the 4% non-convertible, non-cumulative, redeemable preference shares outstanding at the beginning and at the end of the reporting period:

Particulars	March 31, 2020		March 31, 2019	
	Nos.	₹ lakhs	Nos.	₹ lakhs
Outstanding at the beginning of the year	350,000	350.00	350,000	350.00
Outstanding at the end of the year	350,000	350.00	350,000	350.00

#### 16 Other financial liability

Particular	March 31, 2020	March 31, 2019
Interest payable to holding Company	-	-
Total	-	-

#### 17 Borrowings

	(₹in lakhs)	
Particular	March 31, 2020	March 31, 2019
Current		
Secured		
Loans repayable on demand		
From Canara Bank		
Packing credit facilities	2,421.98	2,178.58
Foreign bills discounting facilities	554.87	948.98
Packing credit facilities	-	526.53
Foreign bills discounting facilities	-	72.63
Overdraft	648.21	-
Packing credit facilities	-	1,399.72
Foreign bills discounting facilities	341.12	44.13
Cash Credit facilities	925.00	-
From SCB Bank		
Cash Credit facilities	850.38	-
Short term working capital loan	-	1,069.77
	5,741.56	6,240.33
Current		
Unsecured		
Security deposit	52.55	57.34
Deferred security deposit	7.45	7.45
Directors	400.00	-
	460.00	64.79
Total	6,201.56	6,305.12

(₹in lakhs)



Notes:

- (a) Borrowings from Canara Bank in the nature of packing credit facilities and bill discounting are secured by way of pari passu charge on stock of raw materials, stock in process, stores and spares, trade receivables, finished goods, bills receivables. The aforesaid facilities are secured by collateral and personal guarantees of promoter directors.
- (b) Borrowings from Yes bank in the nature of packing credit facilities and bill discounting are secured by way of Subservient charge on current asset and moveable fixed assets. The aforesaid facilities are secured by collateral and personal guarantees of promoter directors.
- (c) Borrowings from DBS bank in the nature of packing credit facilities and bill discounting are secured by way of pari passu charge on current assets. The aforesaid facilities are secured by collateral and personal guarantees of promoter directors.
- (d) Borrowings from DBS bank in the nature of packing credit facilities and bill discounting are secured by way of pari passu charge on current assets. The aforesaid facilities are secured by collateral and personal guarantees of promoter directors.
- (e) The Company has not made any default in repayment as at the reporting date in respect of aforesaid (a),(b), (c) and (d) facilities.

#### 18 Trade Payables

			(₹in lakhs)
Particular		March 31, 2020	March 31, 2019
Dues of micro, small and medium enterprises			
Dues to other than micro, small and medium		4,266.17	3,582.16
enterprises^			
	Total	4,266.17	3,582.16

^Trade payable are subject to the confirmation from the creditor.

Notes:

(i) The Company has not received the required information from suppliers regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006, hence disclosures, if any, relating to amounts unpaid as at the year end together with interest paid/ payable as required under the said Act have not been made.

#### 19 Other financial liabilities

			(₹in lakhs)
Particular		March 31, 2020	March 31, 2019
Expenses payable		331.43	227.24
Others payables		129.32	160.14
	Total	460.75	387.38

#### 20 Other current liabilities

			(₹in lakhs)
Particular		March 31, 2020	March 31, 2019
Advances from customers		516.11	158.12
Statutory dues		37.68	47.92
	Total	553.79	206.04

#### 21 Provisions

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Non-current		
Provision for employee benefits		
Gratuity (unfunded)	23.42	18.42
Current		
Provision for employee benefits		
Bonus	42.66	7.50
Others		
Income tax	-	1.13
Dividend tax on preference shares	14.00	14.00
Dividend distribution tax	2.88	2.87
Total	82.96	43.92

#### 22 **Revenue from operations**

Revenue from operations		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Sale of products		
Exports	7,266.49	11,174.50
Domestic	12,959.41	10,349.63
Other operating revenue		
Scrap sales	140.87	125.18
Export benefits^	632.78	822.17
Exchange fluctuations		
Total	20,999.55	22,471.47

^Income from export benefit includes ₹ 249.16 Lacs of the previous year .

#### Other income 23

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Interest income from		
On fixed deposits	27.42	27.32
Loans	-	-
Others	-	-
Dividend receipts	10.00	-
Insurance claims	3.12	2.02
Amounts written back	-	0.03
Unwinding of interest on security deposit	0.20	0.21
Fair valuation of investment in MF	-	1.07
Profit on sale of Assets	6.10	-
Other	10.63	-
Tota	57.48	30.65

#### 24 Cost of material consumed

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Raw materials, packing materials and consumable stores		
Opening stock	4,687.44	4,594.30
Add: Purchases	12,118.15	13,846.42
	16,805.59	18,440.71
Less: Closing stock	5,963.51	4,687.44
Total	10,842.08	13,753.28

#### 25 Changes in inventories of finished goods , work-in-progress and traded goods

			(₹in lakhs)
Particular		March 31, 2020	March 31, 2019
Opening stock			
Finished goods-Manufactured		2,754.93	1,525.87
Work-in-progress		309.31	-
	Total	3,064.23	1,525.87
Closing Stock			
Finished goods-Manufactured		2,880.16	2,754.93
Work-in-progress		307.11	309.31
	Total	3,187.27	3,064.23
(Increase)/decrease in inventories		(123.04)	(1,538.36)

#### 26 Manufacturing expenses

			(₹in lakhs)
Particular		March 31, 2020	March 31, 2019
Fuel charges		132.84	158.56
Repair and maintenance-Factory		243.43	363.09
Laboratory and testing		202.75	148.86
Power and electricity		93.71	78.07
Wages^		994.25	939.28
Contribution to provident and other funds*		21.93	22.39
Staff welfare		55.20	38.23
Rent of clod storage		97.74	111.33
	Total	1,841.85	1,859.82

<sup>^</sup>The Management has made the provision for the Gratuity in the books, however the valuation on the Gratuity has not been taken from the Actuary.

\* The management has not covered its temporary employees under ESI & PF.

#### 27 Employee benefit expense

			(₹in lakhs)
Particular		March 31, 2020	March 31, 2019
Salaries and wages		2,267.34	1,811.56
Staff welfare		20.57	24.74
	Total	2,287.91	1,836.29



#### 28 FINANCE COST

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Interest expenses on		
Term loans	-	-
Vehicle loans	-	-
Working capital facilities	431.05	298.94
Other	-	
Other borrowing costs	36.11	23.75
Unwinding of security deposits	0.21	0.03
Notional interest on NCNCRPS	17.79	15.89
Total	485.17	338.61

## 29 Depreciation and amortisation

			(₹in lakhs)
Particular		March 31, 2020	March 31, 2019
Depreciation on tangible assets		280.74	261.59
Amortization of intangible assets		16.45	18.73
	Total	297.19	280.32

#### **30 OTHER EXPENSES**

		(₹in lakhs)
Particular	March 31, 2020	March 31, 2019
Travelling and conveyance	84.95	119.48
Legal, professional and commission	124.36	63.70
Rent	189.44	140.57
Office expenses	23.37	25.35
Taxes and penalties	2.21	3.52
Fees and subscription	39.51	41.95
Insurance	16.61	16.22
Postage and telephone	24.05	26.85
Foreign Exchange loss	46.79	147.09
Printing and stationary	9.37	7.76
Bank charges	1.02	0.99
Advertisement	0.60	1.64
Auditor's remuneration:	-	0.08
As audit fees	5.09	3.09
Taxation and certification	3.00	3.00
Out of pocket expenses	0.33	0.28
Amounts written off	2.76	1.22
Bad debts	-	35.43
Miscellaneous	0.26	0.22
Selling and distribution	-	-
Shipment charges	196.98	255.87
Sales and business promotion	43.62	56.29
Freight outward	164.34	236.74
Packing expenses	20.83	20.40

Annual Report 2019-20

	Total	5,014.65	4,723.64
Loss on fair valuation of mutual funds		0.15	-
Exhibition		4.58	28.51
Expenses on own brand sale^		2,662.55	2,433.39
Cartage on own brand sale		1,113.62	845.95
Clearing and forwarding Expenses		83.58	39.29
ECGC charges		70.69	90.26
Export inspection agency charges		16.90	24.80
Shortage, rebate and discount		63.10	53.69

^The company has booked ₹ 363.33 Lacs on advertisement expenses in previous year as pre-paid expenses, however according to the company estimates the benefit of advertisement expenses would be taken in the same year as expenditure incurred on advertisement in current financial year has been taken in the same year and no prepaid provision is made.

#### **31 CONTINGENT LIABILITIES**

(₹in lakhs)

		1 ·····	( ( ) ) )
	Particular	March 31, 2020	March 31, 2019
	(to the extent not provided for)		
a)	Claims against the Company not acknowledged as debts	129.31	127.94
b)	Income tax demands disputed in appellate proceedings		
c)	Guarantee given by Banks of behalf of the Company		
d)	Deposit of Nil (₹ 28.86 lakhs) held by bank as margin, shown		
	under the head 'Other bank Balances'		
	* These are pending in respect of following authorities		
	Sales Tax, Punjab	69.49	69.49
	Customs, New Delhi	11.47	11.47
	Sales Tax, Uttrakhund	46.27	46.27
	Total	129.31	127.23

- **32** In the opinion of the Board, all assets other than fixed assets and non current investments, have a value on realisation in the ordinary course of business at least equal to the amount at which they are stated.
- **33** Balances grouped under trade receivables, trade payables and loans and advances recoverable in cash or in kind are subject to confirmation from subjective parties.

(a) Ear	nings in foreign exchange (on accrual basis)		(₹in lakhs)	
S. No.	Particulars	March 31, 2020	March 31,2019	
(i)	FOB value of exports	7,094.24	10,994.13	
(b) Exp	enditure in foreign exchange (on accrual basis)		(₹in lakhs)	
(i)	Value of import on CIF basis	628.95	1,109.32	
(ii)	Travelling and business promotion	29.89	81.90	
(iii)	Exhibition	0.00	3.06	
(iv)	Capital assets purchased	17.81	16.10	
(v)	Testing charges	115.55	65.25	
(vi)	Professional fees and subscription	4.02	2.42	
(vii)	Repair and maintenance	0.00	2.52	

Annual Report 2019-20



### 35 Corporate Social Responsibility

- (a) Gross amount required to be spent by the Company during the year is ₹ NIL
- (b) Amount spent during the year on

			(₹in lakhs)
Particulars	In cash	Other than cash	Total amount
(i) Rural development	-	-	-
(ii) On purposes other than (i) above	-	30.50	30.50
Tot	ıl -	30.50	30.50

#### 36 Earning Per Share (EPS)

EPS is calculated by dividing the profit attributable to the equity shareholders by the weighted average of the number of equity shares outstanding during the year. Numbers used for calculating basic and diluted earnings per equity share are as stated below:

			(₹in lakhs)
Particulars		March 31, 2020	March 31, 2019
(i) Net profit available for equity shareholders		326	1,055
(ii) Weighted average number of equity shares outstanding			
for calculation of			
- Basic EPS		5,510,076	5,510,076
- Diluted EPS		5,510,076	5,510,076
(iii) Nominal value of per equity share		10	10
(iv) Earning per share (i)/(ii)			
- Basic EPS	(₹)	5.92	19.15
- Diluted EPS	(₹)	5.92	19.15

#### **37** Related Party Disclosures:

Pursuant to Ind AS-24 "Related Party Disclosures", following parties are to be treated as related parties:

#### (a) Name of related parties and description of relationship

#### Key management personnel

Prem Anand	Chairperson
Amit Anand	Managing Director
Vimal Anand	Director
Atul Singh	CFO
Pankaj Mishra	CEO
Vikas Aggarwal	Company Secretary
Manisha Anand	Relative of key management
Sakshi Anand	Relative of key management
Karan Ahooja	Independent Director
Sushil Gupta	Independent Director
Shalini Malik	Independent Director
Sunita Chaddha	Independent Director

Annual Report 2019-20

A-One Enterprises	Proprietorship of Amit Anand		
Skyway International Industries FZE	Proprietorship of Vimal Anand		
Subsidiary	Associate company		
Anantdrishti Smart India Private Limited <sup>^</sup>	APIS Pure Foodstuff Trading LLC		
	Kapil Anand Agro Private Limited		

#### Enterprises over which Key Management Personnel exercise significant influence

<sup>^</sup>The Company has executed a shareholder agreement as on January 20, 2020 for accusation of 50% shareholding of Kapil Anand Agro Private Limited thereafter Kapil Anand Agro Private Limited is a associate company of APIS India Limited.

Note: Related parties relationship is as identified by the Company and relied upon by the Auditors.

#### (b) Transactions with related parties during the year (excluding reimbursements)

		-	( ₹ in lakhs)
Nature of transaction	Related Party	March 31, 2020	March 31,2019
Rent paid	Prem Anand	58.32	36.50
Rent paid	Deepak Anand	-	17.50
Remuneration for service rendered	Vimal Anand	-	2.35
Remuneration for service rendered	Amit Anand	49.80	49.80
Remuneration for service rendered	Deepak Anand	-	38.15
Remuneration for service rendered	Sakshi Anand	60.00	45.00
Remuneration for service rendered	Manisha Anand	60.00	45.00
Remuneration for service rendered	Prem Anand	13.20	2.20
Remuneration for service rendered	Vikas Aggarwal	10.57	7.79
Remuneration for service rendered	Atul Singh	6.87	6.29
Remuneration for service rendered	Pankaj Mishra	24.08	-
Unsecured Loans	Prem Anand	400.00	-
Sale of finished good	Skyway International Industries FZE	186.53	216.38
Purchase of raw dates	APIS Pure Foodstuff Trading, LLC	-	443.00
Purchase of raw dates	Skyway International Industries FZE	-	474.52

#### (C) Amount outstanding as at the end of the year

			(₹in lakhs)
Account head	Related Party	March 31,2020	March 31,2019
Other financial asset	Prem Anand	70.00	35.00
Other financial asset	Deepak Anand	-	35.00
Trade receivable	APIS Pure	135.43	85.41
	Foodstuff		
	Trading, LLC		
Other financial liability-Remuneration	Amit Anand	3.00	3.45
Other financial liability-Remuneration	Prem Anand	1.00	1.00
Other financial liability-Rent outstanding	Prem Anand	4.56	-

Other financial liability-Unsecured Loan	Prem Anand	400.00	
Other financial liability-Remuneration	Sakshi Anand	3.00	1.75
Other financial liability-Remuneration	Manisha Anand	3.00	2.10
Other financial liability	Skyway	-	43.36
	International		
	Industries FZE		
Other financial asset	Skyway	180.90	-
	International		
	Industries FZE		
Other financial asset	Skyway	32.48	29.86
	International		
	Industries FZE		

#### 38 Impact of Covid-19

Due to COVID-19 pandemic and the consequent nation-wide lockdown imposed by the Government of India on March 24, 2020, the operations of the Company has affected, however there is no significant effect has been identified by the Management. The Government of India has also been announcing phased lifting of lockdown and the general expectations are that normalcy could be gradually restored during the financial year ending March 31, 2021. The management has evaluated the possible impact of this pandemic on the business operations and the financial position of the Company and based on its initial assessment of the current indicators of the future economic conditions believes that there is minimized impact on the financial results of the Company which could not be termed as significant, as at and for the year ended March 31, 2020. The Company trusts that the pandemic is not likely to impact the recoverability of the carrying of its assets.

The impact of COVID-19 in the financial year ending March 31, 2021, cannot be accurately measured as of now but its is expected to show signs of revival from the second half of this financial year across the businesses. All businesses have taken steps to ride on opportunities during the pandemic. Unorganised players are further expected to be impacted and this is an opportunity for reputed corporate brands to gain share.

#### 39 Subsequent event

The Board of Directors of the Company have proposed a final dividend of  $\overline{\mathbf{x}}$  4/- per share on prefence shares in respect of the year ended March 31, 2020 subject to the approval of shareholders at the Annual General Meeting. The proposal is subject to the approval of shareholders at the Annual General Meeting, and if approved, would result in a cash outflow of approximately  $\overline{\mathbf{x}}$  14 Lakhs.

**40 a.** The CFS include the accounts of the parent Company and the subsidiaries (as listed below). The subsidiaries of the Company have been defined as those entities in which the Company owns directly or indirectly more than one half of the voting power or otherwise has power to exercise control over the composition of the Board of Directors of such entities. The financial statements of subsidiaries are consolidated from the date on which effective control is acquired and are excluded from consolidation from the date such control ceases.

S.	Name of subsidiaries	Country of	Proportion of ownership
No.		incorporation	interest 2019-20
1	Anantadrishti Smart India Private Limited	India	100%

b) The CFS for the current year are not comparable with that of previous year on account of inclusion of acquired subsidiary. and exclusion of subsidiaries.

c) The CFS are prepared using uniform accounting policies for the transactions and other events in similar circumstances.

d) Figures pertaining to the subsidiary have been reclassified wherever necessary to bring them in line with the Company's Financial Statements.



				(₹in lakhs)
Name of the entity	Net assets, i.e., total assets		Share of profit or (los	
	minus	s total liabilities		
	As % of consolidated net assets	Rupees	As % of consolidated net profit or (loss)	Rupees
Parent				
APIS India Limited	96%	7,624	100%	409.62
Subsidiaries-Indian				
Anantdrishti Smart India	0%	2.27	0%	1.61
Private Limited				
Elimination	4%	277		
Total	100%	7,350	100%	411.23

41 Additional information as required under Schedule III of the Companies Act, 2013:

#### 42 Financial Instruments

#### **Capital Management**

For the purpose of the Company's capital management, capital includes issued equity capital, share premium and all other equity reserves attributable to the equity holders of the Company. The primary objective of the Company's capital management is to maximise the shareholder value.

The Company manages its capital structure and makes adjustments in light of changes in economic conditions and the requirements of the financial covenants. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Company monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. The Company includes within net debt, interest bearing loans and borrowings, trade and other payables, less cash and cash equivalents.

		(₹in lakhs)
Particulars	March 31,2020	March 31,2019
Borrowings (long-term and short-term,	6,484	6,570
including current maturities of long term		
borrowings		
Trade payables	4,266	3,582
Other payables	461	387
Less: Cash and cash equivalents	-	-
	161	59
Net debt	11,050	10,480
Equity share capital	551	551
Other equity	7,353	7,043
Total capital	7,904	7,594
Capital and net debt	18,954	18,074
Gearing ratio (Net debt/Capital and Net	58%	58%
debt)		

In order to achieve this overall objective, the Company's capital management, amongst other things, aims to ensure that it meets financial covenants attached to the interest-bearing loans and borrowings that define capital structure requirements. Breaches in meeting the financial covenants would permit the bank to immediately call loans and borrowings. There have been no breaches in the financial covenants of any interest-bearing loans and borrowing in the current period.



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		(₹in lakhs)
Particulars	March 31,2019	March 31,2018
Categories of financial instruments		
Financial assets		
Financial assets at amortised cost		
Non-current		
Investment	1,031.25	219.38
Other financial assets	358.70	360.18
Total	1,389.95	579.56
Current		
Investments	3.85	8.07
Trade receivables	4,858.81	4,707.77
Cash and cash equivalents	160.98	59.44
Other financial assets	54.68	21.38
Total	5,078.32	4,796.66
Financial Liability		
Financial liabilities at amortised cost		
Non-current		
Borrowings	282.75	264.95
Total	282.75	264.95
Current		
Borrowings	6,201.56	6,305.12
Trade payables	4,266.17	3,582.16
Other financial liabilities	460.75	387.38
Total	10,928.47	10,274.66

#### 43 Fair value measurements

The Company uses the following hierarchy for determining and/or disclosing the fair value of financial instruments by valuation techniques:

The following is the basis of categorising the financial instruments measured at fair value into Level 1 to Level 3: Level 1: This level includes financial assets that are measured by reference to quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2: This level includes financial assets and liabilities, measured using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices). Level 3: This level includes financial assets and liabilities measured using inputs that are not based on observable market data (unobservable inputs). Fair values are determined in whole or in part, using a valuation model based on assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data.

Trade receivables, cash & cash equivalents, other bank balances, loans, other current financial assets, trade payables and other current financial liabilities: Approximate their carrying amounts largely due to short-term maturities of these instruments.

Management uses its best judgment in estimating the fair value of its financial instruments. However, there are inherent limitations in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented above are not necessarily indicative of all the amounts that the Company could have realized or paid in sale transactions as of respective dates. As such, the fair value of the financial instruments subsequent to the respective reporting dates may be different from the amounts reported at each year end.

PAGE | 131



#### 44 Financial risk management objectives

The Company's principal financial liabilities comprise loans and borrowings, trade and other payables. The main purpose of these financial liabilities is to finance and support Company's operations. The Company's principal financial assets include inventory, trade and other receivables, cash and cash equivalents and land advances that derive directly from its operations.

The Company is exposed to market risk, credit risk and liquidity risk. The Company's senior management oversees the management of these risks. The Company's senior management provides assurance that the Company's financial risk activities are governed by appropriate policies and procedures and that financial risks are identified, measured and managed in accordance with the Company's policies and risk objectives. The Board of Directors reviews and agrees policies for managing each of these risks, which are summarised below:

#### A. Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises two types of risk: interest rate risk and other price risk, such as equity price risk and commodity/ realestate risk. Financial instruments affected by market risk include loans and borrowings.

#### B. Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including refundable joint development deposits, security deposits, loans to employees and other financial instruments.

#### **Trade receivables**

- i.) Receivables resulting from sale of properties: Customer credit risk is managed by requiring customers to pay advances before transfer of ownership, therefore, substantially eliminating the Company's credit risk in this respect.
- **ii.)** Receivables resulting from other than sale of properties: Credit risk is managed by each business unit subject to the Company's established policy, procedures and control relating to customer credit risk management. Outstanding customer receivables are regularly monitored. The impairment analysis is performed at each reporting date on an individual basis for major clients. In addition, a large number of minor receivables are grouped into homogeneous groups and assessed for impairment collectively.

#### **Financial Instrument and cash deposits**

Credit risk from balances with banks and financial institutions is managed by the Company's treasury department in accordance with the Company's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Company's Board of Directors on an annual basis, and may be updated throughout the year. The limits are set to minimise the concentration of risks and therefore mitigate financial loss through a counterparty's potential failure to make payments. The Company's maximum exposure to credit risk for the components of the statement of financial position at 31 March 2017 and 2016 is the carrying amounts.

PAGE | 132

#### C. Liquidity risk

The Groups's objective is to maintain a balance between continuity of funding and flexibility through the use of bank deposits and loans.

- 45 Figures have been rounded off to the nearest lakhs.
- 46 Figures in brackets pertain to previous year, unless otherwise indicated.

The accompanying notes form an integral part of the audited consolidated financial statements.

AS PER OUR REPORT OF EVEN DATE For S R D P & CO CHARTERED ACCOUNTANTS Firm Reg. No. 509930C

(Sudhir Kumar Agarwal) Partner Membership No: 088583

Date : July 31, 2020 Place : New Delhi Prem Anand (Director & Chairperson) DIN:00951873 Vimal Anand (Director) DIN: 00951380

For and on Behalf of the Board of Directors

Amit Anand (Managing Director) DIN: 00951321

Atul Singh (CFO) Pankaj Kumar Mishra (CEO) DIN: 07879501 Vikas Aggarwal (Company Secretary) Membership No. 30989



FORM -AOC-1

(Pursuant to first proviso to sub-section 129 read with rule 5 of Companies (Accounts)

Statement containing salient features of the financial statement of subsidiaries/ associates companies/ joint ventures Part-"A" Subsidiary

(information in respect of each subsidiary to be presented with amount in ( ${f F}$  In lakhs)

Ra	S. Name of the	Reporting period for the	Reporting period for the Reporting currency amd Share Reserve & Total	Share	Reserve &	Total	Total	Total Investments Turnover Profit Provision Profit Proposed	Turnover	Profit	Provision	Profit	Proposed	% of
Ō	Subsidiary	subsidiary concerned, if exchange rate as on th	exchange rate as on the	Capital	he Capital Surplus Assets Liabilities	Assets	Liabilities			before	for	after	Dividend	after Dividend Shareholding
	<u> </u>	differing from the holding   last date of the relevant	last date of the relevant							taxation	taxation taxation taxation	taxation		
		company's reporting	financial year in the case											
		period	of foreign subsidiaries											
าลทt	Anantadrishti	31.03.2020	N.A	1.00	1.27	742.67	1.00 1.27 742.67 740.40	720.01 12.01	12.01	1.61		1.61		100%
nar	Smart India Pvt. Ltd													

Notes: ~ ~

Names of subsidiaries which have been liquidated or sold during the year. Names of subsidiaries which are yet to commence operations

A.N N.A

# Statement pursuant to Section 129(3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures Part "B": Associate and Joint Venture ₹ in lakhs

	Name of Associate/ Joint Venture	APIS Pure Foodstuff Trading, LLC,	
		Dubai	
Ч	Latest audited Balance Sheet date	09-Jul-20	
7	Shares of Associate/Joint Ventures held by the		~
	company on the year end		
	No	147	
	Amount of Investment in Associate/ Joint Venture	33.36	
	(중 In lakhs)		
	Extend to Holding	49%	
e	Description of how there is significant influence	Holding of 49% of the paid up	(1)
		share capital of the company and	
		control of business decision	
4	Reason why the Associate/ Joint Venture is not	N.A	
	Consolidated		
ഹ	Networth attributable to shareholding as per latest	254.31	0)
	audited Balance sheet(犭In lakhs)		
9	Profit/ Loss for the Year		
	Considered in Consolidation (₹ In lakhs)	38.12	
:=	Not Consider ed in Consolidation	N.A	

Notes:

5 5

Name of Associates or Joint Ventures which have been liquidated or sold during the year Name of Associates or Joint Ventures which are yet to Commence Operation

Chartered Accountants Firm Reg. No: 509930C For S R D P & Co

Sudhir Kumar Agarwal M. No: 088583 Partner)

Date: July 31, 2020 Place: New Delhi

(Director & Chairperson) DIN: 00951873 Prem Anand

(Chief Financial Officer) Atul Singh

## Holding of 50% paid up share capital of the company and control of business through Anantadrishti Smart India Pvt. Ltd, WOS of the Company 536.76 63.73 50% A.N Networth attributable to shareholding as per latest Description of how there is significant influence Reason why the Associate/ Joint Venture is not Considered in Consolidation (₹ In lakhs) audited Balance sheet (₹ In lakhs) Profit/ Loss for the Year Extend to Holding Consolidated

4 ഹ A.N N.A

۲. N

Not Considered in Consolidation

For and on the behalf of Board of Directors

(Director) DIN: 00951380 Vimal Anand

(Chief Executive Officer) Pankaj Kumar Mishra

(Managing Director) DIN: 00951321 Vikas Aggarwal

Amit Anand

(Company Secretary) M. No: 30989

₹ in lakhs

Kapil Anand Agro Pvt. Ltd

30-Jul-20

Shares of Associate/Joint Ventures held by the company

on the year end

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1 Latest audited Balance Sheet date Name of Associate/ Joint Venture

153,190.0

720

Amount of Investment in Associate/ Joint Venture

(₹ In lakhs)



## **APIS INDIA LIMITED**

CIN: L51900DL1983PLC164048

Registered office: 18/32, East Patel Nagar, New Delhi-110008

Tel: 011-4320 6650 | Fax: 011-2571 3631 | E-mail: mail@apisindia.com | Website: www.apisindia.com

#### <u>NOTICE</u>

Notice is hereby given that the Thirty Eighth (38<sup>th</sup>) Annual General Meeting (AGM) of the members of **APIS INDIA LIMITED** will be held on Wednesday, 30<sup>th</sup> Day of September, 2020 at 10:00 A.M., Indian Standard Time ("IST"), through Video Conferencing/other audio visual means ("VC/OAVM") facility, to transact the following business. The venue of the meeting shall be deemed to be the registered office of the Company at 18/32, East Patel Nagar, New Delhi-110008.

#### **ORDINARY BUSINESS:**

- **1.** To receive, consider, and adopt the audited Financial Statements (Standalone & Consolidated) for the financial year ended March 31, 2020, together with Auditors Report and Board Report thereon.
- 2. To appoint a Director in place of Mr. Vimal Anand (DIN: 00951380), who retires by rotation in terms of Section-152 (6) of the Companies Act, 2013 and being eligible, offers himself for re-appointment.
- **3.** To declare dividend @ 4% (₹ 4/- per share of ₹ 100/- each) on 4% Non-Cumulative Non-Convertible Redeemable Preference Shares for the financial year ended March 31, 2020.

#### **SPECIAL BUSINESS:**

4. To consider and if thought fit, to pass, with or without modification(s), the following resolution as a **Special Resolution**:

"**RESOLVED THAT** in pursuance of Sections 196, 197, 198, 203 of the Companies Act, 2013 and the Rules made thereunder, read with Schedule V of the Companies Act, 2013 and Article of Articles of Association of the Company and other applicable provisions of the Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014 (including any Statutory modification(s) or reenactment thereof, for the time being in force) and all other applicable provisions, rules if any, of the Companies Act, 2013, and any other laws, regulations prevailing for the time being in force, the consent of members of the Company be and are hereby accorded to the appointment of Mr. Vimal Anand (DIN 00951380) as whole Time Director of the Company for a period of five years with effect from August 01, 2020 to July 31, 2025, at a remuneration and on such terms and conditions as set out below with liberty and authority to the Board of Directors (hereinafter referred the "Board" and shall include Nomination and Remuneration Committee of the Board) to alter and vary the terms and conditions of the said appointment from time to time within the scope of Schedule V of the Companies Act, 2013 or any amendments thereto or any re-enactment thereof as may be agreed to between the Board and Mr. Vimal Anand.

**RESOLVED FURTHER THAT** in accordance with provisions of Section 197 read with Schedule V and the applicable provisions of the Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014 (including any Statutory modification(s) or re-enactment thereof, for the time being in force) and other applicable provisions, rules if any, of the Companies Act, 2013 and any other laws, regulations prevailing for the time being in force and other statutory approvals, as may be required, the Company do hereby approves the remuneration of Mr. Vimal Anand as Whole Time Director of the Company, as recommended by the Nomination & Remuneration Committee and noted hereunder:



- A. Salary: Basic salary of ₹ 43,750/- P.M
- **B.** House Rent Allowance: ₹ 21,875/- P.M
- C. Other Allowances: ₹ 21,875/- P.M
- **D.** Other Benefits: Mr. Vimal Anand shall also be entitled to reimbursement of all legitimate expenses incurred by him in performance of his duties and such reimbursement will not form part of his remuneration.
- E. Minimum Remuneration: In the event of loss or inadequacy of profit during Mr. Vimal Anand tenure as Whole Time Director, the remuneration as set out above, will be paid or granted to him as minimum remuneration, provided the total remuneration by way of salary and other allowances shall not exceed the applicable celling limit of Schedule V of the Act, as may amended time to time, or other such higher amount approved by Central Govt.
- **F.** Sitting Fee: No sitting fee shall be paid to the Managing Director for attending the Meetings of the Board of Directors of the Company or Committees thereon.

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorized to alter or vary the above terms and conditions so as not to exceed the limits specified in Schedule V to the Companies Act, 2013, in case the Company has inadequate profits or within the limits approved by the Central Government, if required, as the case may be.

**RESOLVED FURTHER THAT** the Board of Directors of the Company be is hereby authorized to do all such acts, deeds, matters, things as may be necessary in this regard".

#### 5. APPROVAL OF RELATED PARTY TRANSACTIONS WITH MRS. PREM ANAND

To consider and if thought fit, to pass with or without modification(s), the following resolution as an **Ordinary Resolution:** 

"**RESOLVED THAT** pursuant to provisions of Section 188 and any other applicable provisions, if any, of the Companies Act, 2013 (including any statutory modification(s) or re-enactment(s) thereof for the time being in force) read with Regulation 23 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 entered into with the stock exchange where the shares of the company are listed and subject to the compliance of all other applicable laws and regulations, the consent of the members of the Company be and is hereby accorded to the Board of Directors (hereinafter called the "Board" which term shall be deemed to include any committee which the Board may constitute for this purpose) for entering into related party transactions with Mrs. Prem Anand, Whole Time Director of the Company, for availing or rendering of any services for an amount not exceeding ₹ 50/- Crores (Rupees Fifty Crore Only) @ 9.25% p.a at any point of time on such terms and conditions set out in the draft agreement as placed before the meeting and initialed by the Managing Director for the purpose of identification and in such form and manner as it may deem fit.

**RESOLVED FURTHER THAT** Mr. Amit Anand, Director and/or Mr. Vimal Anand, be and is hereby severally authorized to execute the agreement with Mrs. Prem Anand and to perform all such act and things and to sign all documents and writing as may be necessary, expedient and incidental thereof including all the negotiations and settlement, to give effect of this resolution and for matter connected therewith or incidental thereof in the best interest of the Company".

By the order of the Board of Directors For APIS India Limited

> Prem Anand (Director & Chairperson) DIN: 00951873

Date: August 20, 2020 Place: New Delhi



## **Notes:**

- 1. The relevant explanatory Statement pursuant to Section 102 of the Companies Act, 2013 (the Act) in respect of item no.4 to 5 relating to the Special Business to be transacted at the Annual General Meeting is annexed hereto.
- 2. General instructions for accessing and participating in the 38<sup>th</sup> AGM through VC/OAVM Facility and voting through electronic means including remote e-Voting
- a) In view of the outbreak of the COVID-19 pandemic, social distancing norm to be followed and the continuing restriction on movement of persons at several places in the country and pursuant to General Circular Nos.14/2020, 17/2020 and 20/2020 dated 8<sup>th</sup> April, 2020, 13<sup>th</sup> April, 2020 and 5<sup>th</sup> May, 2020, respectively, issued by the Ministry of Corporate Affairs ("MCA Circulars") and Circular No. SEBI/HO/CFD/CMD1/CIR/P/2020/79 dated 12<sup>th</sup> May, 2020 issued by the Securities and Exchange Board of India ("SEBI Circular") and in compliance with the provisions of the Act and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), the 38<sup>th</sup> AGM of the Company is being conducted through VC/OAVM Facility, which does not require physical presence of members at a common venue. The deemed venue for the 38<sup>th</sup> AGM shall be the Registered Office of the Company i.e.18/32, East Patel Nagar, New Delhi-110008.
- b) In terms of the MCA Circulars, since the physical attendance of Members has been dispensed with, there is no requirement of appointment of proxies. Accordingly, the facility of appointment of proxies by Members under Section 105 of the Act will not be available for the 38<sup>th</sup> AGM. However, in pursuance of Section 112 and Section 113 of the Act, representatives of the Members may be appointed for the purpose of voting through remote e-Voting, for participation in the 38<sup>th</sup> AGM through VC/OAVM Facility and e-Voting during the 38<sup>th</sup> AGM.
- c) In line with the MCA Circulars and SEBI Circular, the Notice of the 38<sup>th</sup> AGM will be available on the website of the Company www.apisindia.com on the website of BSE Limited at www.bseindia.com. The Notice is also available on the website of CDSL at www.cdslindia.com.
- d) Since the AGM will be held through VC/OAVM Facility, the Route Map is not annexed in this Notice.
- e) Central Depository Services (India) Limited ("CDSL") will be providing facility for voting through remote e-Voting, for participation in the 38<sup>th</sup> AGM through VC/OAVM Facility and e-Voting during the 38<sup>th</sup> AGM.
- f) Members may join the 38<sup>th</sup> AGM through VC/OAVM Facility by following the procedure as mentioned below which shall be kept open for the Members from 09.30 A.M IST i.e. 30 minutes before the time scheduled to start the 38<sup>th</sup> AGM and the Company may close the window for joining the VC/OAVM Facility 30 minutes after the scheduled time to start the 38<sup>th</sup> AGM.
- g) Members may note that the VC/OAVM Facility, provided by CDSL, allows participation of at least 1,000 Members on a on a first-come-first-served basis. The large shareholders (i.e. shareholders holding 2% or more shareholding), promoters, institutional investors, directors, key managerial personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, auditors, etc. can attend the 38<sup>th</sup> AGM without any restriction on account of first-come-first-served principle.
- h) Attendance of the Members participating in the 38<sup>th</sup> AGM through VC/OAVM Facility shall be counted for the purpose of reckoning the quorum under Section 103 of the Act.
- i) Pursuant to the provisions of Section 108 of the Act read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (as amended), Secretarial Standard on General Meetings (SS-2) issued by the Institute of Company Secretaries of India ("ICSI") and Regulation 44 of Listing Regulations read with MCA Circulars and SEBI Circular, the Company is providing remote e-Voting facility to its Members in respect of the business to be transacted at the 38<sup>th</sup> AGM and facility for those Members participating in the 38<sup>th</sup> AGM to cast vote through e-Voting system during the 38<sup>th</sup> AGM.
- 4. Corporate members intending to send their Authorised Representatives to attend and vote in the meeting to be held through video conferencing are requested to share with the Company for Authorization a certified true copy of the board resolution through electronic mode, power of attorney or such other valid



authorization, authorizing him/her to attend and vote in the meeting to be held through video conferencing and any one of the photo identity proofs (viz. Driving License, PAN Card, Election Card, Passport or any other valid proof).

- 5. To Support the Green Initiative, Members who are yet to register/ update their email addresses with the Company or with the Depository Participants are requested to register/ update the same for receiving the Notices, Annual Reports and other documents through electronic mode.
- 6. Members may also note that the Notice of the 38<sup>th</sup> Annual General Meeting and the Annual Report for F.Y. 2019-20 will also be available on the Company's website www.apisindia.com for their download. For any communication, the shareholders may also send requests to the Company's investor email id: mail@ apisindia.com.
- 7. Members are informed that in case of joint holders attending the meeting, the member whose name appears as the first holder in the order of names as per the Register of members of the Company will be entitled to vote in the Meeting to be held through video conferencing.
- 8. Your attention is invited on the Companies (Significant Beneficial Ownership) Amendment Rules, 2019 issued by the Ministry of Corporate Affairs on 8<sup>th</sup> February 2019. A person is considered as a Significant Beneficial Owner (SBO) if he/she, whether acting alone, together or through one or more individuals or trust holds a beneficial interest of at least 10%. The beneficial interest could be in the form of a company's shares or the right to exercise significant influence or control over the company. If any Shareholders holding shares in the Company on behalf of other or fulfilling the criteria, is required to give a declaration specifying the nature of his/her interest and other essential particulars in the prescribed manner and within the permitted time frame.
- **9.** The Register of Members and Share Transfer Books of the Company shall remain closed during the book closure period i.e. from Thursday, September 24, 2020 to Wednesday September 30, 2020 (both days inclusive).
- **10.** Brief resume of the Director proposed to be appointed/re-appointed, nature of their expertise in specific functional areas, names of companies in which they hold Directorships and Memberships/Chairmanships of the Board Committees, shareholding and relationships between Directors *inter-se* as stipulated under Regulation 36(3) of the SEBI (Listing Obligations and Disclosure Requirements), Regulation, 2015, is annexed hereto and forms part of this Notice.
- **11.** The Company has a dedicated E-mail address mail@apisindia.com for members to mail their queries or lodge complaints, if any. We will reply to your queries at the earliest. The Company's website www.apisindia. com has a dedicated section on Investors.
- **12.** In terms of notification issued by the Securities Exchange Board of India (SEBI), equity shares of the Company are under compulsory demat trading by all investors. Members are, therefore, advised to dematerialize their shareholding to avoid inconvenience in trading in shares of the Company.
- **13.** Members holding shares in dematerialized form are requested to intimate all changes pertaining to their bank account details, National Electronic Clearing Services (NECS), nominations, power of attorney, change of name, change of address, PIN code etc., only to their Depository Participants (DPs) and not to the Registrar and Share Transfer Agent (RTA) or the Company.
- 14. Kindly note that as per Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (hereinafter referred to as 'Listing Regulations') it is mandatory for the company to print the bank account details of the investors in dividend payment instrument. Hence, you are requested to register/ update your correct bank account details with the Company/RTA/Depository Participant, as the case may be.
- **15.** In terms of the Listing Regulations, securities of listed companies can only be transferred in dematerialized form w.e.f. April 1, 2019. In view of the above, Members are advised to dematerialize shares held by them in physical form.



- 16. The Securities and Exchange Board of India has mandated submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in demat form are, therefore, requested to submit PAN details to the Depository Participants with whom they have demat accounts. Members holding shares in physical form can submit their PAN details to the Company/ Registrar and Share Transfer Agents, M/s. Skyline Financial Services Pvt. Ltd.
- 17. In terms of Section 72 of the Companies Act, 2013, a member of the Company may nominate a person on whom the shares held by him/her shall vest in the event of his/her death. Members desirous of availing this facility may submit nomination in prescribed to the Company/RTA in case shares are held in physical form, and to their respective depository participant, if held in electronic form.
- **18.** Electronic copy of Annual Report for the financial year 2019-20 along with Notice of the 38<sup>th</sup> Annual General Meeting of the Company inter alia indicating the process and manner of e-voting is being sent to all the members whose e-mail IDs are registered with the Company or the Depository Participant(s) for communication purpose unless the member has requested for a hard copy of the same.
- **19.** Skyline Financial Services Pvt. Ltd. is the Register and Share Transfer (RTA's) of the Company. All investor relation communication may be sent to RTA's at the following address:

#### Skyline Financial Services Pvt. Ltd

D- 153A, 1st Floor, Okhla Industrial Area,

Phase - I, New Delhi - 110 020

Ph.:011-2681 2683, Fax: 011-2629 2681

Email: contact@skylinerta.com

Website: www.skylinerta.com

**20.** Any person, who acquires shares of the Company and become member of the Company after dispatch of the Notice of 38<sup>th</sup> Annual General Meeting and holding shares as of the cut of date i.e. Wednesday, September 23, 2020 may follow the same procedure as mentioned in the instructions below. However if you are already registered with CDSL for remote e-voting then you can use your existing password for casting your vote. If you have forgotten your login password then go to website www.evotingindia.com then click on shareholders, enter the User ID and the image verification code and click Forgot Password and enter the details as prompted by the system.

#### 21. VOTING OPTIONS

#### Voting through electronic means

In compliance with provisions of Section 108 and other applicable provisions of the Companies Act, 2013 and rules made there under and Regulation 44 of the Listing Regulations, the Company is pleased to provide members facility to exercise their right to vote on resolutions proposed to be considered at the 38<sup>th</sup> Annual General Meeting (AGM) by electronic means and the business may be transacted through e-Voting Services. The facility of casting the votes by the members using an electronic voting system from a place other than venue of the AGM ("remote e-voting") will be provided by **Central Depository Services (India) Limited ("CDSL")**.

The facility of voting through ballot paper shall be made available at the AGM and the members attending the meeting who have not casted their vote by remote e-voting shall be able to exercise their right at the meeting through ballot paper.

The members who have casted their vote by remote e-voting prior to the AGM may also attend the AGM but shall not be entitled to cast their vote again. However, in case the members cast their votes through both the modes, then voting done through e-voting shall prevail and voting done by Ballot Paper at meeting will be treated as invalid.

#### (i) The instructions for shareholders for remote e-voting are as under:

I. The shareholders should log on to the e-voting website www.evotingindia.com.



- II. Click on "Shareholders" module.
- III. Now enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - c. Shareholders holding shares in Physical Form should enter Folio Number registered with the Company.
- IV. Next enter the Image Verification as displayed and Click on Login.
- V. If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier e-voting of any company, then your existing password is to be used.
- VI. If you are a first time user follow the steps given below:

For Shareholders hold	ling shares in Demat Form and Physical Form
PAN	Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)
	• Shareholders who have not updated their PAN with the Company/ Depository Participant are requested to use the sequence number which is printed on Postal Ballot / Attendance Slip indicated in the PAN field.
Dividend Bank Details OR	Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.
Date of Birth (DOB)	• If both the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (v).

- VII. After entering these details appropriately, click on "SUBMIT" tab.
- VIII. Shareholders holding shares in physical form will then directly reach the Company selection screen. However, shareholders holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- IX. For shareholders holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- X. Click on the EVSN for the relevant Apis India Limited on which you choose to vote.
- XI. On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- XII. Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- XIII. After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- XIV. Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- XV. You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.



- XVI. If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- XVII. Shareholders can also cast their vote using CDSL's mobile app **"m-Voting".** The m-Voting app can be downloaded from respective Store. Please follow the instructions as prompted by the mobile app while Remote Voting on your mobile.

XVIII. Note for Non – Individual Shareholders and Custodians.

- Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodians are required to log on to www.evotingindia.com and register themselves in the "Corporates" module.
- A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
- After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
- The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
- A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- Alternatively Non Individual shareholders are required to send the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory who are authorized to vote, to the Scrutinizer and to the Company at the email address viz; mail@apisindia.com or vdnext1711@gmail.com, if they have voted from individual tab & not uploaded same in the CDSL e-voting system for the scrutinizer to verify the same.
- B) In case you have any queries or issues regarding attending AGM and e-voting from the e-voting system, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com under help section or write an email to helpdesk.evoting@cdslindia.com or contact them Mr. Nitin Kunder (022-23058738) or Mr. Mehboob Lakhani (022-23058543) or Mr. Rakesh Dalvi (022-23058542).

All grievances connected with the facility for voting by electronic means may be addressed to Mr. Rakesh Dalvi, Manager, (CDSL, ) Central Depository Services (India) Limited, A Wing, 25th Floor, Marathon Futurex, Mafatlal Mill Compounds, N M Joshi Marg, Lower Parel (East), Mumbai - 400013 or send an email to helpdesk.evoting@cdslindia.com or call on 022-23058542/43.

- C) If you are already registered with CDSL for remote e-voting then you can use your existing user ID and password/PIN for casting your vote.
- D) You can also update your mobile number and e-mail id in the user profile details of the folio which may be used for sending future communication(s).
- E) The e-voting period commences on September 27, 2020 (09.00 am) and ends on September 29, 2020 (5:00 pm). During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date i.e. September 23, 2020 may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter. Once the vote on a resolution is cast by the shareholder, the shareholder shall not be allowed to change it subsequently.
- F) The voting rights of shareholders shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date i.e. September 23, 2020.

PAGE | 141

- G) Mr. Anand Kumar Singh, Practicing Company Secretary (M. No- 24881 and Certificate of Practice number 9404) has been appointed as the Scrutinizer to scrutinize the e-voting process in a fair and transparent manner.
- H) The Chairman shall, at the AGM, at the end of discussion on the resolutions on which voting is to be held, allow voting with the assistance of scrutinizer, by use of ballot paper for all those members who are present at the AGM but have not cast their votes by availing the remote e-voting facility.
- I) A person, whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositors as on the cut-off date only shall be entitled to avail the facility of remote e-voting. A person, who is not a member as on the cut-off date, should treat this notice for information purpose only.
- J) The Scrutinizer shall within a period not exceeding three days from the conclusion of the e voting period unblock the votes in the presence of at least two (2) witnesses not in the employment of the Company and make a Scrutinizer's Report of the votes cast in favour or against, if any, forthwith to the Chairman of the Company.
- K) The Results declared along with the report of the Scrutinizer shall be placed on the website of the Company i.e. www.apisindia.com and on the website of CDSL at www.evotingindia.com immediately after the declaration of result by the Chairman or a person authorized by him in writing. The results shall also be immediately forwarded to the BSE Limited. The results shall be displayed at the Registered Office at 18/32, East Patel Nagar, New Delhi-110008.

# (ii) Process for those shareholders whose email addresses are not registered with the depositories for obtaining login credentials for e-voting for the resolutions proposed in this Notice:

- a) For Physical shareholders- Please provide necessary details like Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) by email to Company/RTA at the email id mail@apisindia.com or vikas.cs@apisindia.co.
- b) For Demat shareholders- Please provide Demat account details (CDSL-16 digit beneficiary ID or NSDL-16 digit DPID + CLID), Name, client master or copy of Consolidated Account statement, PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) to Company/RTA at the email id mail@apisindia.com or vikas.cs@apisindia.co.

#### (iii) Instructions for shareholders attending the AGM through VC/OAVM are as under:

- a) Shareholder will be provided with a facility to attend the AGM through VC/OAVM through the CDSL e-Voting system. Shareholders may access the same at https://www.evotingindia.com under shareholders/members login by using the remote e-voting credentials. The link for VC/ OAVM will be available in shareholder/members login where the EVSN of Company will be displayed.
- b) Shareholders are encouraged to join the Meeting through Laptops / IPads for better experience.
- c) Further shareholders will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
- d) Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
- e) Members can submit questions in advance with regard to the financial statements or any other matter to be placed at the 38th AGM, from their registered email address, mentioning their name, DP ID and Client ID number/folio number and mobile number, to reach the Company's email address mail@apisindia.com at least 48 hours in advance before the start of the meeting



i.e. by September 28, 2020 by 10:00 a.m. IST. Such questions by the Members shall be taken up during the meeting and replied by the Company suitably.

- f) Members, who would like to ask questions during the 38th AGM with regard to the financial statements or any other matter to be placed at the 38th AGM, need to register themselves as a speaker by sending their request from their registered email address mentioning their name, DP ID and Client ID number/folio number and mobile number, to reach the Company's email address mail@apisindia.com at least 48 hours in advance before the start of the 38th AGM i.e. by September 28, 2020 by 10:00 a.m. IST. Those Members who have registered themselves as a speaker shall be allowed to ask questions during the 38th AGM, depending upon the availability of time.
- g) Institutional Investors who are Members of the Company are encouraged to attend and vote in the 38th AGM through VC/OAVM Facility.
- h) Those shareholders who have registered themselves as a speaker will only be allowed to express their views/ask questions during the meeting.

#### (iv) Instructions for Shareholders for E-Voting during the AGM are as under:-

- a) The procedure for e-Voting on the day of the AGM is same as the instructions mentioned above for Remote e-voting.
- b) Only those shareholders, who are present in the AGM through VC/OAVM facility and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system available during the AGM.
- c) If any Votes are cast by the shareholders through the e-voting available during the AGM and if the same shareholders have not participated in the meeting through VC/OAVM facility, then the votes cast by such shareholders shall be considered invalid as the facility of e-voting during the meeting is available only to the shareholders attending the meeting.
- d) Shareholders who have voted through Remote e-Voting will be eligible to attend the AGM. However, they will not be eligible to vote at the AGM.
- 22. Pursuant to the MCA Circulars and SEBI Circular, in view of the prevailing situation, owing to the difficulties involved in dispatching of physical copies of the Notice of the 38th AGM and the Annual Report for the year 2019-20 including therein the Audited Financial Statements for year 2019-20, are being sent only by email to the Members. Therefore, those Members, whose email address is not registered with the Company or with their respective Depository Participant/s, and who wish to receive the Notice of the 38th AGM and the Annual Report for the year 2019-20 and all other communication sent by the Company, from time to time, can get their email address registered by following the steps as given below:
  - a) For Members holding shares in physical form, please send scan copy of a signed request letter mentioning your folio number, complete address, email address to be registered along with scanned self-attested copy of the PAN and any document (such as Driving License, Passport, Bank Statement, AADHAR) supporting the registered address of the Member, by email to the Company's email address mail@apisindia.com.
  - b) For the Members holding shares in demat form, please update your email address through your respective Depository Participant/s.
- 23. The Notice of the 38th AGM and the Annual Report for the year 2019-20 including therein the Audited Financial Statements for the year 2019-20, will be available on the website of the Company at www. apisindia.com. The Notice of 38th AGM will also be available on the website of CDSL at www.evotingindia. com.
- 24. In terms of Section-149 of the Companies Act, 2013, the provisions of retirement by rotation are not applicable to independent directors. Therefore Mr. Vimal Anand, Director, retire by rotation and being eligible offers himself for re-appointment at the ensuing Annual General Meeting.



- 25. M/s S R D P & Co (Formerly Known as M/s Sudhir Agarwal &Associates), Chartered Accountants have given their Consent to act as Statutory Auditor of the Company in term of Section 139(1) of the Companies Act, 2013 and Rules made thereunder.
- 26. Electronic copy of all the documents referred to in the accompanying Notice of the 38th AGM and the Explanatory Statement shall be available for inspection in the Investor Corner Section on of the website of the Company at www.apisindia.com.
- 27. At the thirty-forth AGM held on 28th September, 2014 the members approved appointment of M/s S R D P & Co., Chartered Accountants (Firm Registration No. 509930C) as Statutory Auditors of the Company to hold office for a period of five years from the conclusion of that AGM till the conclusion of the forty-ninth AGM, subject to ratification of their appointment by Members at every AGM, if so required under the Act. The requirement to place the matter relating to appointment of auditors for ratification by Members at every AGM has been done away by the Companies (Amendment) Act, 2017 with effect from 7th May 2018. Accordingly, no resolution is being proposed for ratification of appointment of statutory auditors at the fortieth AGM.

By the order of the Board of Directors For APIS India Limited

Place: New Delhi Date: August 20, 2020 Prem Anand (Director & Chairperson) DIN: 00951873

# EXPLANATORY STATEMENT IN RESPECT OF THE SPECIAL BUSINESS PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

## Item No.4: Approval of Appointment of Mr. Vimal Anand (DIN: 00951380) as Whole Time Director and Payment of Remuneration.

The members are informed that Mr. Vimal Anand, Director of the company served to the company since 27th October, 2006 and during this period the company has touches highest turnover along with exporting more than 40 counties including USA, UAE, Qatar etc.

Members are further informed that during this tough time due to COVID-19 when globally lot of companies has retrenched its employees due to slowdown in economy and continuously reduction of its profits. Mr. Vimal Anand has performed very well since his appointment and continuously increase the profitability of the company, therefore the management has decided to promote him as Director to Whole Time Director.

The name of Mr. Vimal Anand has been recommended by the Nomination and Remuneration Committee in their meeting held on July 31, 2020 for his appointment as a whole time director of the company, the members are requested to consider the name of Mr. Vimal Anand for his appoint as Whole Time Director of the Company for a period of 5 years w.e.f August 01, to July 31, 2025.

Mr. Vimal Anand has a very long association with the Company, designated as Director and brings in multi business, multi-geography and multi-cultural exposure in various roles across the Company. A Commerce Graduate from Kirori Mal College by qualification, with around 26 years of vast experience, Mr. Vimal Anand has extensive profit and cost center experience in more than one Business.

He scripted the growth of the Company in FMCG Business towards a more competitive and sustainable model, guiding Greenfield expansions in overseas. He has brought in strong execution rigor to his work, and has considerably strengthened both innovation and new products development.

The remuneration and other terms and conditions of Mr. Vimal Anand for appointment as Whole Time Director as set out in the resolution is subject to your approval. Mr. Vimal Anand is a member of the Company's Corporate Social Responsibility Committee. Other details required to be disclosed in terms of the provisions of Secretarial Standard on General Meetings form part of this Notice.

Mr. Vimal Anand is a relative of Mrs. Prem Anand, Whole Time Director and Mr. Amit Anand, Managing Director in the Company.

#### Interest of Directors and KMP:

None of the Directors and Key Managerial Personnel of the Company except Mr. Vimal Anand, Director, Mr. Amit Anand, Managing Director & Mrs. Prem Anand, Whole Time Director, are concerned or interested in the resolution set out at Item No. 04.

The Board recommends the Special Resolution set forth in Item No. 04 of the Notice for approval of the shareholders.

#### Item No. 05: Approval of Related Party Transactions with Mrs. Prem Anand, Whole Time Director of the Company

Under Section 188 of the Companies Act, 2013, the Company would be required to take prior approval of shareholders by way of ordinary resolution for entering into the related party transactions.

The Company proposes to enter into related party transactions with Mrs. Prem Anand, Whole Time Director of the Company, for availing or rendering of services, by way of borrow unsecured loan.

It is proposes to availing or rendering of services, by way of borrow unsecured loan from Mrs. Prem Anand, Whole Time Director of the Company to meet working capital requirement of the Company.



Particular of proposed transactions for the purpose of approval of shareholders under Section 188 of the Companies Act, 2013

Name of the related party	Mrs. Prem Anand
Nature of relationship	Mr. Amit Anand, Managing Director and Mr. Vimal Anand, Director are the sons of Mrs. Prem Anand
Nature of Contact	Availing or rending of Services by way of unsecured loan
Material Item of Contract	Availing or rending of services by way of unsecured loan Agreement entered by the Company with Mrs. Prem Anand form time to time for the amount not exceeding ₹ 50/- Crore (Rupees Fifty Crore Only). The proposed contracts are in the ordinary course of business & at arm's length basis.
Name of the Director and KMP who are related	Mr. Vimal Anand, Mr. Amit Anand and Mr. Prem Anand
Any information relevant or important for the members to make decision on the proposed resolution	None

Members are hereby informed that pursuant to second proviso of Section 188(1) of the Companies Act, 2013, no member who is a related party to the said transaction shall vote for such ordinary resolution.

#### Interest of Directors and KMP:

None of the Directors and Key Managerial Personnel of the Company except Mr. Vimal Anand, Director, Mr. Amit Anand, Managing Director and Mrs. Prem Anand, Whole Time Director are concerned or interested in the resolution set out at Item No. 05.

The Board recommends the availing or rendering of services with Mrs. Prem Anand and approval of the shareholders is sought for the same by way of ordinary resolution.

The Board recommends the Ordinary Resolution set forth in Item No. 05 of the Notice for approval of the shareholders.

By the order of the Board of Directors For APIS India Limited

Place: New Delhi Date: August 20, 2020

Prem Anand (Director & Chairperson) DIN: 00991873

## ANNEXURE TO ITEM 02 & 04 OF THE NOTICE

Relevant details, in terms of Regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 and Secretarial Standards-2 of General Meetings in respect of Director proposed for appointment/re-appointment at Thirty Seventh (38th) Annual General Meeting are as follows:

Name of the Director	Mr. Vimal Anand
DIN	00951380
Date of Birth	10.08.1971
Profile	As per the columns given below
Nationality	Indian
Date of first appointment on the Board	27.10.2006
Qualifications	Graduate
Expertise in Specific Functional Area	Mr. Vimal Anand is a Commerce Graduate from Kirori Mal College; he has more than 26 years of experience in food processing business. He has vast experience in managing the Company's affairs and contributed significantly in the growth of the Company.
Number of shares held in the Company (as at March 31, 2020)	9,62,553
Terms & Conditions of re-appointment	Executive Director liable to retire by rotation
Remuneration last drawn during F.Y 2019-20	Nil
List of Directorships held in other companies as on March 31, 2020	-Modern Herbal Private Limited -APIS Natural Products Private Limited -APIS Pure Foodstuff Trading LLC-Dubai
No. of Board Meeting attended during the financial year 2019-20	05
Chairman/Member of the Committees of the Board of companies in which he/she is a Director	Corporate Social Responsibility Committee (Member)
Relationship between Directors and KMP of the Company	Mr. Vimal Anand is relative of Mrs. Prem Anand, Whole Time Director and Mr. Amit Anand, Managing Director of the Company.Mr. Amit Anand & Mr. Vimal Anand are brother and Mrs. Prem Anand is mother of Mr. Amit Anand and Mr. Vimal Anand.





## Our Services Retail Products, Bulk & Institutional Export & Private Labels

For further enquiry, please contact:

## **APIS INDIA LIMITED**

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