

#### SMC GLOBAL SECURITIES LIMITED

Member: NSE • BSE • MSE • NCDEX • MCX

Clearing & Trading Member: Cash, F&O, Currency, Debt & Commodity

SEBI Regn. No.: INZ 000199438 • Research Analyst No.: INH100001849 • DP Regn. No.: IN-DP-130-2015

Regd. Office: 11/6B, Shanti Chamber, Pusa Road, New Delhi-110005

Ph: +91-11-30111000, 40753333 Fax: +91-11-25754365 + ClN No.: L74899DL1994PLC063609 E-mail: smo@smoindiaonline.com Website: www.smoindiaonline.com

**Listing Department** 

Date: 2nd December, 2024

**Listing Operations BSE** Limited, P J Towers, Dalal Street, Mumbai-400001, India

**National Stock Exchange of India** Limited. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra

**Scrip Code: 543263** 

(E) Mumbai - 400051

Debentures Scrip Code: 939639, 939655, 939657, 939643, 939651 and

**Symbol: SMCGLOBAL** 

939647

#### **Sub: Intimation of Investor Presentation**

Dear Sir/Ma'am,

We enclose the copy of the Investor Presentation of the Company which can be used by the Company's representative during various Analyst/Investor meets.

This will also be hosted on the Company's website at <a href="www.smcindiaonline.com">www.smcindiaonline.com</a> Kindly take the same on record.

Thanking You,

For SMC Global Securities Limited

**Suman Kumar** E.V.P. (Corporate Affairs& Legal), **Company Secretary&General Counsel** Membership No. F5824



# SMC Global Securities Ltd

Investor Presentation – December 2024





About SMC Group







 $\begin{array}{c} \text{5 Year PAT CAGR} \\ \text{20.28\%} \end{array}$ 

5 Year Revenue CAGR 16.83%

Consolidated Net worth

**INR 1,182 Crs** 

NBFC AUM INR 1,278 Crs

Debt/Equity 1.29x

Branches Across India 198 Including 1 in Dubai

Cities Covered 434

Employees 4,306

Authorised Persons 2,297

Network of Financial Distributors 6,990

Client Demat A/Cs 11,13,156

Clearing & Settlement trading members 337

Cumulative AUM/AUA under Mutual Funds INR 4,618 Crs

Running SIPs 82,122

Insurance Policies sold in H1 FY25 4,71,205

**Ratings:** 

Short Term-ICRA A1+
Long Term-ICRA A (STABLE)
CRISIL A (STABLE)

Insurance Premium in H1 FY25 INR 1,315 Crs



# SMC Group

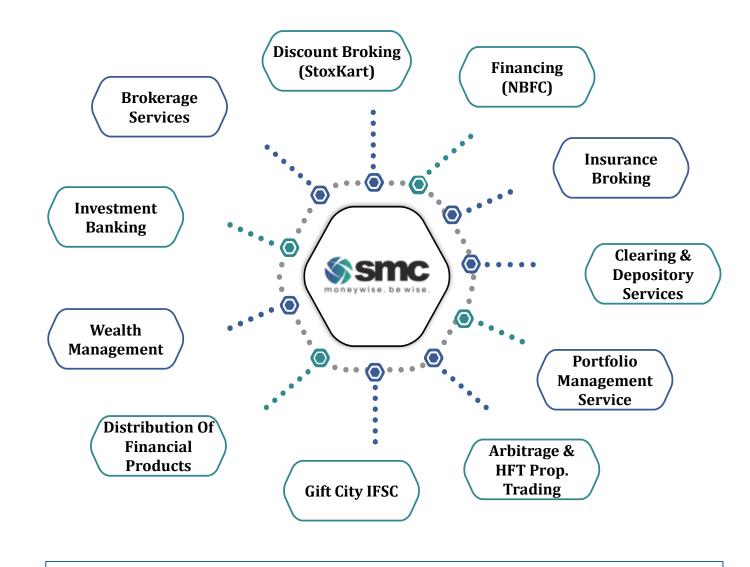


### **Evolution from Traditional Broking to well diversified Financial Service Company**



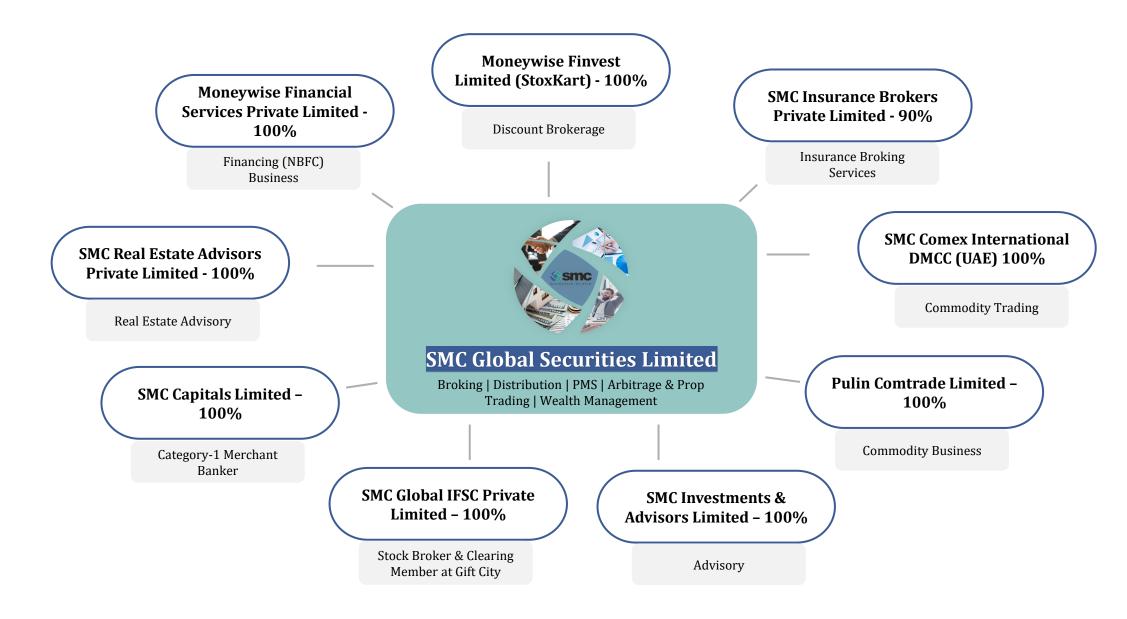
- Founded in 1994 by Mr. Subhash
   C. Aggarwal and Mr. Mahesh C.
   Gupta, initially focusing on
   traditional broking services.
- **Strategic Shift:** Transformed from traditional broking to a **diversified financial services powerhouse.**
- Technological Integration:

   Launched various innovative
   digital technology-enabled
   capabilities and best-in-class
   products and services
- Performance Metrics: Consistent growth; diversified income streams.
- Future Outlook: Global aspirations; emphasis on fee-based income; continued adaptation and innovation.

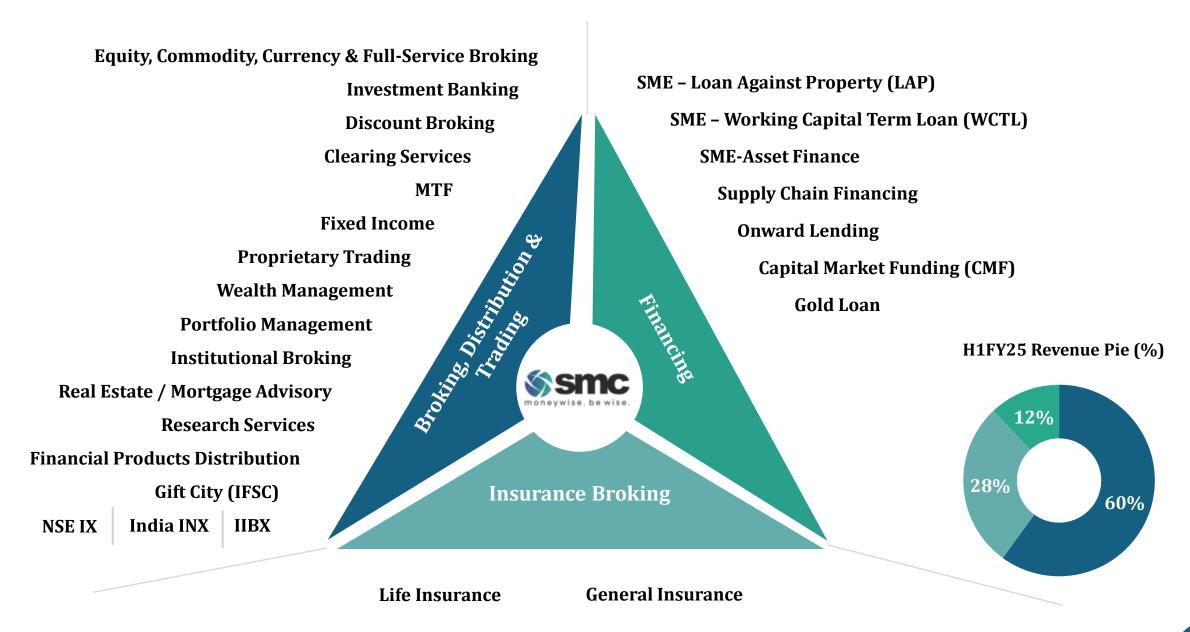


"SMC Group has solidified its technology foundation, ensuring strength"









#### **Experienced Management Team with Focused Business Heads**



Mr. Subhash C. Aggarwal Chairman & Managing Director, SMC Group



CMD-SMC Investments and Advisors Ltd. CMD-SMC Capitals Ltd. Chairman & Director-SMC Real Estate Advisors Private Ltd. Chairman & Director-Pulin Comtrade Ltd.

Dr. D. K. Aggarwal



Director & CEO-Moneywise Financial Services Private Ltd. Director-SMC Global Securities Ltd., Director-Pulin Comtrade Ltd.

Mr. Himanshu Gupta



Director & CEO -Moneywise Finvest Ltd. (StoxKart) Director - Moneywise Financial Services Pvt. Ltd.



Director & CEO - SMC Global Securities Ltd. MD-SMC Global IFSC Pvt. Ltd. Director - SMC Insurance Brokers Pvt. Ltd.



Whole Time Director- SMC Global Securities Limited, Director- SMC Global IFSC Private Limited



Mr. Mahesh C. Gupta Vice Chairman and Managing Director, SMC Group



Whole Time Director-SMC Global Securities Ltd., Director-SMC Capitals Ltd..

Mr. Anurag Bansal



CIO - SMC Private wealth Director - SMC Real Estate Advisors Private Ltd. Director - Moneywise

Finvest Ltd.

Mr. Ayush Agarwal



Ms. Akanksha Gupta
Whole Time Director -





Ms. Anshika Aggarwal Ms. Shweta Aggarwal

Director- SMC Investment and Advisors Ltd., Whole Time Director- SMC Real Estate Advisors Pvt. Ltd.



Non-Executive Director – SMC Capitals Ltd.



### **Experienced Management Team with Focused Business Heads**





Ms. Aditi Aggarwal **Director - Moneywise Finvest** Limited



Ms. Reema Garg **Group Chief Human Resource** Officer Director - Moneywise Finvest Ltd.



Mr. Pravin K. Agarwal Whole-Time Director- SMC Insurance Brokers Pvt. Ltd.



Mr. Vinod Kumar Jamar President & Group Chief Financial Officer



Mr. Abhishek Chawla **Group Chief Product &** Technology Officer



Mr. Suman Kumar E.V.P (Corporate Affairs & Legal), CS & General Counsel



Mrs. Nidhi Bansal Regional Director - West





### **Our Independent Board of Directors: Industry Veterans**





Mr. Naveen ND Gupta

He is the former president of the Institute of Chartered Accountants of India and Director in various companies and former Chairman of Shaheed Sukhdev College of Business Studies, Delhi University. He was Category A member on the Board of International Federation of Accountants, New York, USA a federation of accounting regulators of 176 countries.



Mr. Hemant Bhargava

He is a Postgraduate in Economics, Masters in Financial Management. He has more than 39 year's professional experience with expertise in finance and insurance. He is former Chairman in-charge and Managing Director of LIC. Also, later he was Non-Executive Chairman of IDBI Bank and LIC Housing Finance Limited. He is on the Boards of ITC Limited and UGRO Capital Limited, amongst others.



Mr. Gobind Ram Choudhary

He is Executive Director at Anmol Industries Ltd., also an active member at Bharat Lok Shiksha Parishad, Delhi, a council member in Western UP Council of CII, Executive member of Indian Industries Association of Greater Noida and a member of the PHD Chamber of Commerce. . Before Anmol he was serving as the managing director at Bhagwati Cold. He has collectively 3+ Decades of experience.



Mr. Dinesh Kumar Saraf

He has held major positions like Chairperson of Petroleum and Natural Gas Regulatory Board, Chairman & Managing Director of Oil and Natural Gas Corporation Limited & Chairman of ONGC group companies, various positions in Oil India Limited and DCM Shri Ram Group. Currently he is associated with Indian Institute of Petroleum of CSIR as Chairman-Research Council. Member of Institute of Cost Accountants of India, member of Institute of Company Secretaries of India (ICSI).



Ms. Neeru Abrol

She has worked for 26 years with Steel Authority of India Ltd She is the former Chairperson and Managing Director, and Director Finance of National Fertilisers Ltd. She was also director at TCNS Clothing Co Limited. She has held various prestigious positions including being the Co- chairperson of Fertilizers Association of India, Vice President of Delhi Management Association of India, Board Member of Standing Conference of Public Enterprises of India.



Mr. Narender Kumar

He is a retired IAS and Ex- Labour Commissioner. He has more than 34 years experience. He served as Financial Commissioner (Government of NCT of Delhi), the Managing Director of Delhi State Financial & Development Corporation, the Probationary Officer of SBI in 1980. Apart from this, he was Election Commissioner of Union Territories of Andaman and Nicober Islands, Lakshadweep, Dadra Nagar Haveli and Daman & Diu.



Mr. H. D. Khunteta

He is a fellow member of the Institute of Chartered Accountants of India (ICAI) and is a commerce graduate from University of Rajasthan who has the experience of over 48 years in the field of financial management, Investor servicing Corporate Governance & Resource mobilization from Domestic as well International market. He has strong fundamentals of principles that helps in continuously guiding the company. He had worked as Director of Finance of REC Ltd from May 2004 to July 2012 and as its CMD from April 2011 to November 2011. He also served as the director on the Board of A.Karati Business Advisors Private Limited and Headway Resolution And Insolvency Services Private Limited. He is associated with our group since 2012.



Mr. Durga Prasad

He is Ph.D. (Intranetwares) from University of Rajasthan (India)-2008, M.Tech (Information Technology), from AAID University, Allahabad (India)-2006, M.C.A. (Computer Applications) from University Computer Centre University of Rajasthan, Jaipur (India)-1995, B.Sc. (Mathematics, Physics and Chemistry) from University of Rajasthan, Jaipur (India)-1990, DB2 Certified from IBM USA-2005, Web Sphere Application Developer Certified from IBM USA-2005, Fellow member of IACSIT- Singapore and Fellow member of FSFE- Germany.



### **Established PAN India Presence**



198

Branches in India (Including Dubai)

434

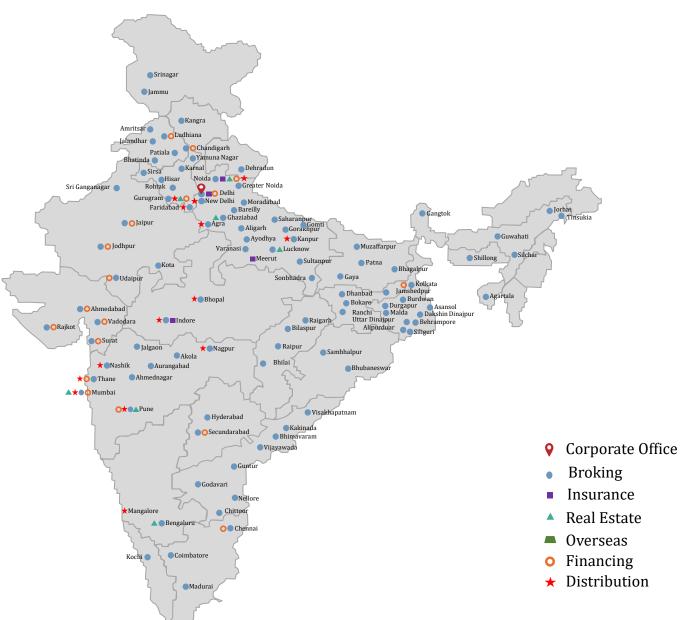
**Cities** 

2,297

**Authorised Persons** 

4,306

**Employees** 



# **Awards & Accolades**











































































#### **Comprehensive Financial Offerings with High Margin Business:**

SMC offers a diverse range of high-margin financial products under one roof

### Strong Broking & Distribution Network:

Over 2,297 Authorized persons, spanning 434 cities and 6,990 financial distributors across India

#### **Fintech Focused Approach**

Leveraging advanced digital technology, SMC offers cutting-edge products and services



#### **Established National Brand:**

Well established and deeply penetrated national brand with strong reputation and good recall

#### **Extensive Corporate Relationships:**

Partnerships with trading members, corporate clients across different segments, and authorized persons and financial distributors.

Strategic Alliances with various Banks and 3-in-1 tieups, where customers can benefit from seamless integration of bank, demat, and trading account facilities.

SMC is a clearing member in all major exchanges

### Enhance distribution by cross-selling financial products and services:

Synergies and cross-selling opportunities generated between entities within SMC group companies.

#### **Experienced Leadership**

Top Management of SMC has Over 30 Years of experience in industry



Broking,
Distribution & Trading



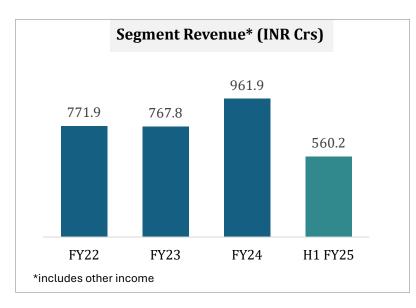


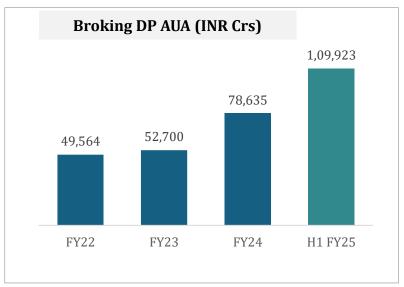
### **Broking, Distribution & Trading**

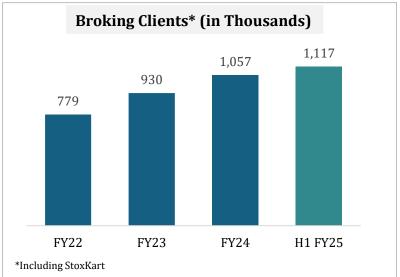


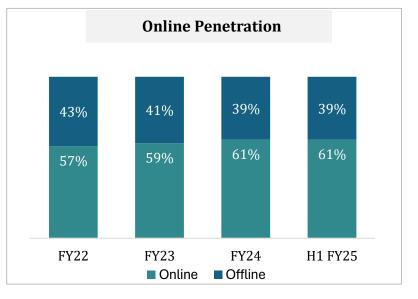
#### **Key Highlights:**

- Our expansive network includes 2,297 authorized persons, spanning 434 cities and 6,990 financial distributors across India.
- Revenue increased in Q2 by 21.9% Y-o-Y and in H1
   FY25 by 25.9% Y-o-Y
- EBIT increased in Q2 by 45.3% Y-o-Y and in H1 FY25 by 57.0% Y-o-Y
- SMC has a strategic alliance with 7 PSU and Private Banks offering Online Trading services to their customers vis PNB, IOB, UBI, Ujjivan bank etc.
- SMC has 3in1 Tie-ups (Bank & Demat Account facility provided by the bank to its customer and Trading account facility will be provided by the SMC).









### Discount Broking – StoxKart



#### **Key Features:**

- Big Saving in Brokerage INR 15 flat per order.
- Free Delivery Trades- Zero brokerage on delivery trades.
- Pay only when you earn in intraday segment
- Option chain with OI (Open Interest) analysis
- In-Built advisory by top research analyst from SMC
- Trade through leading chart solution of both Trading View and Chart IQ
- Stock analysis and in detail summary powered by Markets Mojo for over 2000 stocks

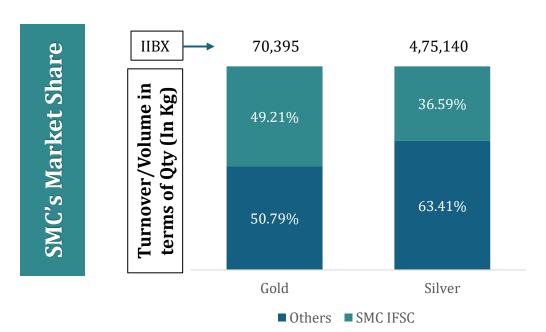




### Pioneering in Gift City Broking Operations



- SMC Global IFSC Pvt Limited is a financial services company based in the International Financial Services Centre (IFSC) in Gujarat, India. Established to cater to the growing demand for financial products and services in the international market.
- SMC Global IFSC Pvt Limited provides broking and clearing services on NSEIX, India INX and IIBX to its clients.
- It is also into wealth management through its Alternate Investment Fund SMC IFSC International Opportunities Fund.
- With a team of experienced professionals and advanced technological infrastructure, SMC Global IFSC Pvt Limited strives to provide innovative and customized financial solutions to meet the diverse needs of its clients.





**Source: IIBX Import Data** 



### **Digital Ecosystem for Broking**







Next generation advance mobile trading

Platform for online trading through

Provides Robo Advisory to the clients







#### **ACE API & Superr API**

• ACE API and Superr API are powerful REST APIs, which uses HTTP requests to fetch live / historical data, automate trading strategies and monitor portfolio in real time.



#### Market Mojo

• SMC has entered into an agreement with Markets Mojo, which is in the business of providing Market Data & Research Support Services across various channels of distribution and is also a SEBI registered Investment.



#### • SMC Easylnvest is your trusted partner for smart, seamless mutual fund investments. Designed to empower investors of all levels, our platform offers an all-in-one solution for managing and growing your wealth with ease. From tracking your portfolio in real-time to setting financial goals, SMC EasyInvest simplifies every step of your investment journey.

EasyIn√est SMC Easyinvest



platform 'SMC ACE'

website and Mobile App

- Advanced order types like GTT/order slicing.
- Upgraded mobile app offers intuitive UI for effortless investing, designs supported research-backed recommendations from multiple analysts.



- Customized automated trading platform based on Algorithms
- Algotrading tie up with Algo Baba, Tradetron & Market Mava



#### **17** TradingView

- Integration with latest super charting platforms like ChartIQ & TradingView, giving flexibility to our customers to toggle between them.
- Empowering customers with insightful market analysis and informed decision-making.



The DIY EKYC journey for SMC & STX provides a seamless onboarding process, allowing customers to complete KYC requirements at their own pace, anytime and anywhere.



- Platform for purchasing all value added subscriptions such as autorender and telegram channels
- Separate platforms created for both SMC and Stoxkart



- An In-house automated software which is totally unique to the system.
- Our team of software professionals develop various technical and statistical strategies for trading.





 Online App for investing in mutual funds, FDs and various other financial instruments





• SMC has tie up with multiple advisory basket platforms like Narnolia, Value Stocks.



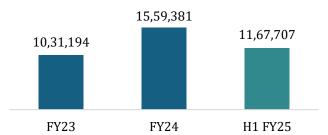
#### Quantitative Trading Desk (HFT)

Specialize in automated trading strategies across multiple asset classes through cutting edge in-house trading platform.

#### Website Traffic (In Mn)



#### **Application Installations**



Relaunched our websites, with cutting edge technology stack, revolutionizing online financial services experience with intuitive interfaces and comprehensive features.



### Tech Horizon: Innovations, Cybersecurity, Infrastructure, and Future Prospects \$\$



#### **Innovation**

- Launched a high-performance, in-house developed pre-trade ecosystem to enhance search quality, price alerts, scrip details etc.
- Developed an in-house distribution platform for mutual funds, improving client offerings.
- Established automated middleware platform monitoring to proactively detect issues, reducing MTTD/MTTR.
- Revamped the SMC Wealth website using a modern tech stack for a seamless user experience.
- Automated security checks within the GitOps framework, ensuring compliance and minimizing manual efforts.
- Achieved a 90% success rate in automated deployments via CI/CD pipelines.
- Enhanced the notifications/messaging platform with auto-redundancy to maintain uptime during messaging vendor outages.

#### **Robust Infrastructure**

- Migrated to VMs for improved performance and system availability.
- Upgraded to advanced servers, switches, routers, and firewalls for enhanced security and stability.
- Set up high-availability configurations to minimize downtime.
- Enhanced disaster recovery capabilities for both SMC and StoxKart trading ecosystems.



#### **Cybersecurity Initiatives**

- Implemented advanced security measures with a mandatory VAPT process.
- Conducted regular internal and external compliance audits.
- Deployed brand monitoring tools to protect our online presence.
- Strengthened security posture by integrating early security checks through a "Shift Left" approach in the SDLC.

#### **Future Outlook**

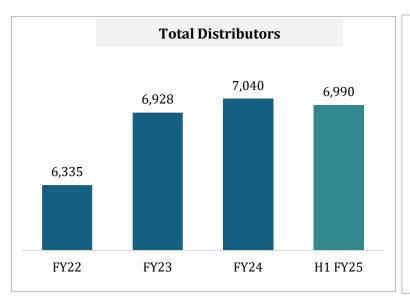
- Building a data warehouse and Customer 360 capabilities.
- Migrating StoxKart and SMC to the cloud for better scalability and performance within regulatory guidelines.
- Launch chatbots and AI-driven customer support to improve response times and issue resolution.

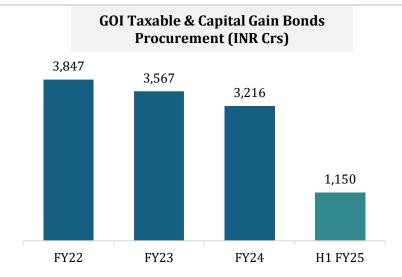


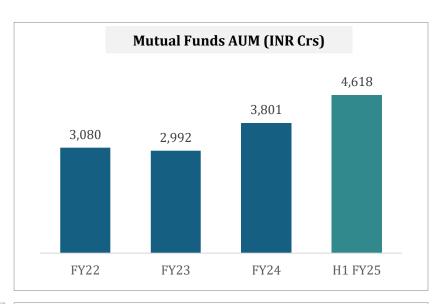


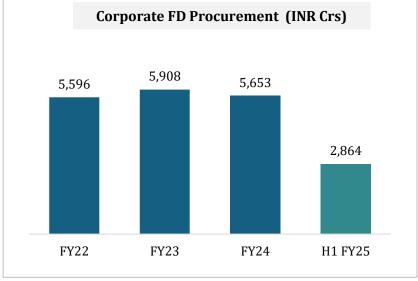
#### **Key Highlights:**

- SMC offers distribution services of financial products including IPO's, Mutual Funds, Company Fixed Deposits, Bonds, through its network of branches and channel partners across India.
- Pan-India network of 6,990 independent financial distributors.
- SMC is ranked amongst top 20 syndicators in most of the Debt & Equity Issuances in retail segment.
- Distributing Mutual Fund schemes for all AMCs and has built a cumulative Asset under Management (AUM) of above INR 4,618 Crs with 82,122 active SIPs for clients...









### Advisory & Proprietary Trading





#### **Wealth Management:**

- Total Clients served under wealth management are 11,438 with AUM/ AUA of INR 1,010 Crs
- Branches/ regional offices Delhi, Mumbai, Bangalore and Pune.

#### **Portfolio Management:**

 Focus on buying fundamentally sustainable growing businesses and outperform the benchmark indices



#### **Investment Banking:**

- Category I Merchant Banker
- SMC Capitals provides buy side and sell side M&A advisory and fund raising (Equity & Stuctured debt services).
- Starting July 2023, SMC Capitals became the India partner of Translink Corporate Finance, est. in 1972, a world leader in cross-border mid-market M&A advisory services, present in 35+ countries, specialising in transactions ranging from €10M to €250M



#### **Real Estate:**

- Supported by 1,200+ Real Estate subbrokers
- Tie-ups with leading developers
- Focused Locations: Delhi NCR, Lucknow, Pune.
- RERA Regd. With 9 States
- In-house mortgage advisory team
- 30+ Tie-ups with major banks, private banks & NBFC's
- Launched online sourcing platform: indiakaloan.com

#### **High-Frequency Trading (HFT), Arbitrage/ Algorithm Trading:**

- Robust risk management system in place
- Leveraging our in-house technology, we're operational with ultra-low latency, generating alpha through proprietary trading strategies.
- Risk management is so robust that we never had loss in any month in last 10 years
- Leveraging both in-house and outsourced software solutions



# Financing (NBFC) Business





## FY24 Financing (NBFC) Business in numbers



AUM\* **INR 1,278 Crs** 

**Total Income INR 110.6 Crs** 

**Net Worth INR 460 Crs** 

NNPA % 1.00%

**ROTA** % 3.91% **OPEX to AUM** 4.51%

**Cumulative Loans Disbursed** INR 3,400 Crs+

**Total Borrowings/** Leverage Ratio INR 729.8 Crs / 1.59x **Cost of Borrowing %** / Spread 10.02% / 3.83%

Credit Cost-ANR / PCR\*\* 1.05% / 54.2%

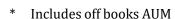
**Secured Loans %** 65.08%

**Collection Efficiency** 98%

**104** Channel Partners **31** Branches

**Employees** 414

**Number of lenders** 28



<sup>\*\*</sup> ANR-Average Net Receivables, PCR-Provision Coverage Ratio





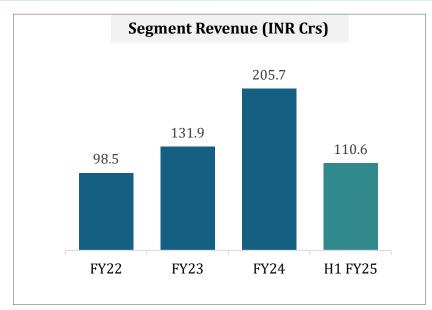
### Financing (NBFC) - Middle Layer

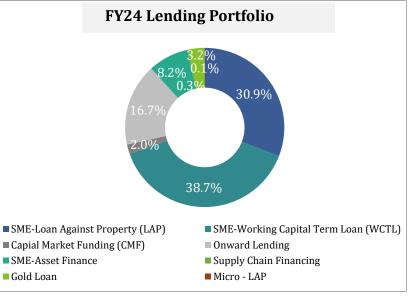




- In the year 2008, SMC started providing financing services through its wholly owned subsidiary, Moneywise Financial Services Pvt. Ltd. (SMC Finance).
- The company is dealing in wide spectrum of financial products like SME- LAP (Loan against property), SME-Onward-lending (to NBFC/MFI), SME Equipment finance (Medical & Industrial equipment), SMEWCTL (Unsecured business loans), Gold Loans, Loan against securities and Supply Chain financing.
- Micro LAP (Loan against property) product is introduced in H1 FY25.
- The company has 31 branches covering 8 States and 23 major cities.
- Revenue increased in Q2 by 8.6% Y-o-Y and in H1 FY25 by 23.8% Y-o-Y
- EBIT increased in Q2 by 7.6% Y-o-Y and in H1 FY25 by 30.6% Y-o-Y

	Gold Loan	CMF	Supply Chain Financing	Onward Lending	SME Assets	SME LAP	SME WCTL	Micro - LAP	Total
AUM (INR Crs)	40.35	24.96	4.17	213.71	104.32	394.23	494.83	0.95	1277.53
Tenure (Months)	6 to 12	3 to 6	12 to 26	24 to 36	60 to 120	120 to 180	12 to 36	36 to 120	
Rate of Interest (Range) (%)	10%-24%	11.5%-18%	18%-20%	14.5%-16.5%	11.5%-15.5%	12%-18%	14%-22%	17%-20%	
No. of Clients	3.969	42	3	70	52	174	2.983	6	7,299
% Of Landing Portfolio	3.16%	1.95%	0.33%	16.73%	8,17%	30.86%	38.73%	0.07%	100%



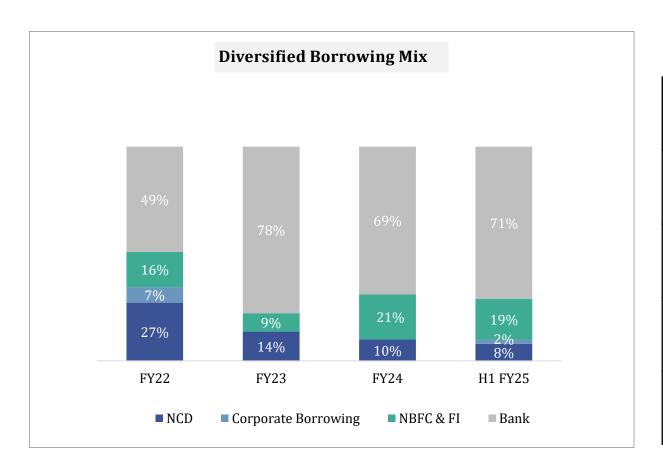




### **Borrowing Mix Diversification**



- Increasing diversity in borrowing profile with borrowing from bank & financial institutions.
- Continued plan to raise additional funds through diversified sources and through various instruments.
- Cumulative Asset/ Liability mismatch, surplus of INR 4,758.08 Mn in 30 days bucket which is well under control as per RBI guidelines.



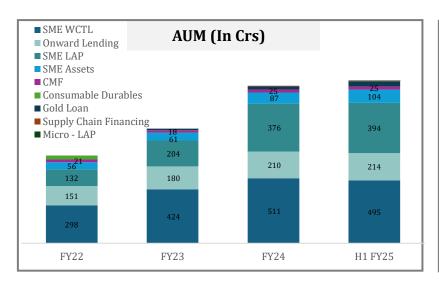
#### **Borrowing Program Supported By Superior Ratings**

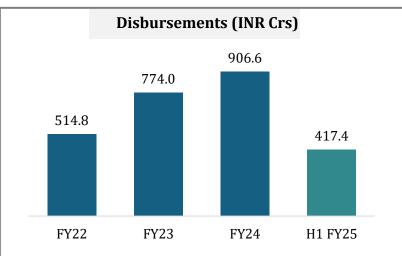
Rating Type	Rating	Rating Agency	
Long term bank loans	ICRA A- (stable)	ICRA	
NCD	CARE A- (stable)	CARE	
PP-MLD	ICRA A- (stable)	ICRA	
Long term borrowing	CARE A- (stable)	CARE	

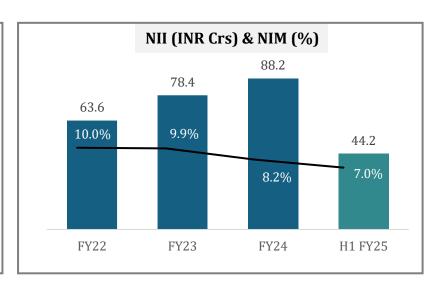


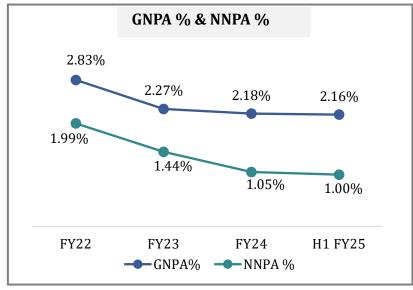
### FY24 Key Business Trends - NBFC

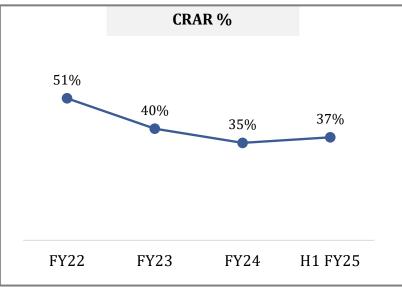


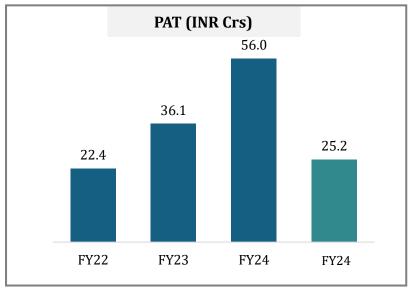






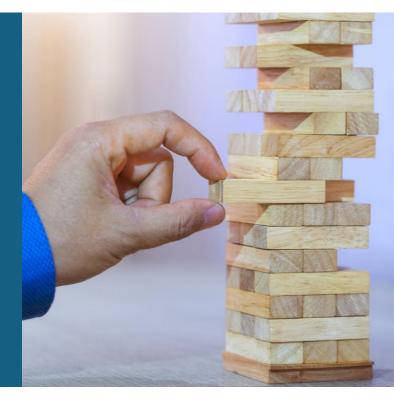








**Insurance Broking** 

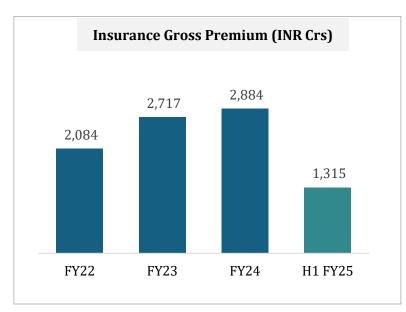


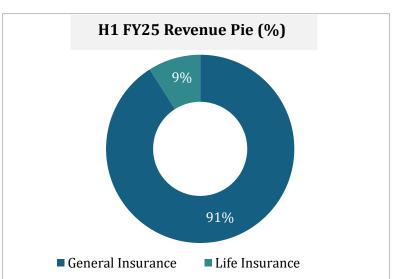


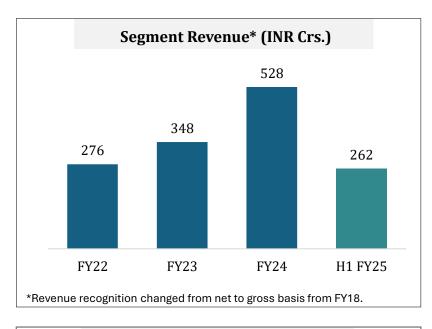


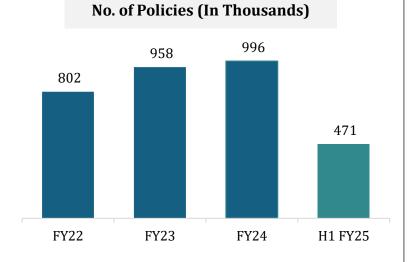
#### **Key Highlights:**

- SMC Insurance operates through 7 branches nationwide.
- The company has a workforce of 589 employees.
- Utilizes a network of 15,858 Point of Sales (POSs).
- Engages 328 Motor Insurance Service Providers (MISPs).
- Comprehensive national coverage with a robust presence in Tier-1 and Tier-2 cities, leveraging the extensive SMC Group's customer network.
- Our online portal, www.smcinsurance.com, is developed to cater to both B2B and B2C networks, featuring advanced Artificial Intelligence capabilities.











### **Insurance Broking - Scalable Business Model**



Distribution

- Deep and wide national coverage
- Strong presence in Tier-1 and Tier-2 cities
- Leveraging SMC groups customer network

Technology Platform

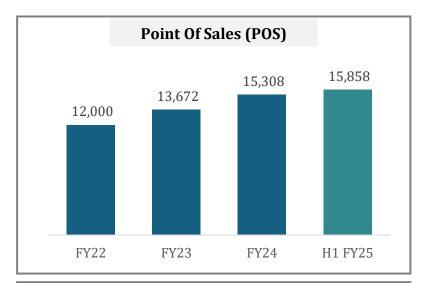
- www.smcinsurance.com online portal has developed for catering to B2B and B2C network
- The portal has Artificial Intelligence features

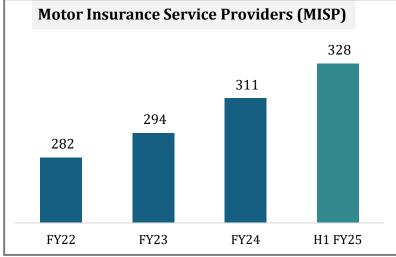
Growth

- Life Insurance premium Growth 69% Y-o-Y
- Life Insurance renewal premium Growth 73% Y-o-Y

Other Highlights

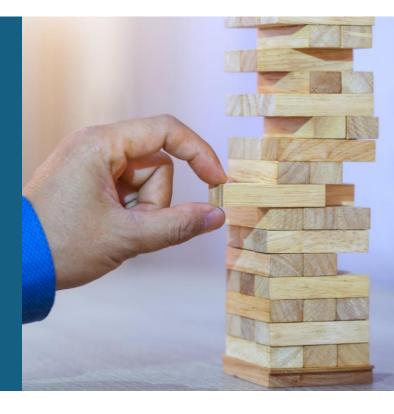
- Motor insurance market share more than 3%
- Zero Spam Policy
- Life renewal persistency more than 95%







# Historical Financial Overview





# **Consolidated Income Statement**



Particulars (INR Crs)	FY22	FY23	FY24	H1-FY25
Operational Income	1,116.9	1,211.6	1,638.5	898.8
Total Expenses	821.8	941.7	1,213.6	655.2
EBITDA	295.1	269.9	424.9	243.6
EBITDA Margins (%)	26.4%	22.3%	25.9%	27.1%
Other Income	3.9	4.1	6.5	4.2
Depreciation	20.1	22.7	32.1	14.7
Interest	57.5	89.3	154.9	103.0
Profit (Loss) from Joint Venture	0.0	0.0	0.0	0.0
PBT	221.4	162.0	244.5	130.1
Tax	46.8	41.6	56.2	31.2
Profit After tax	174.6	120.4	188.3	98.9
PAT Margins (%)	15.6%	9.9%	11.5%	11.0%
Other Comprehensive Income	1.6	5.0	0.8	0.2
Total Comprehensive Income	176.2	125.4	189.1	99.1
Basic & Diluted EPS (INR)	15.43	11.25	17.89	9.39



# Standalone Income Statement



Particulars (INR Crs)	FY22	FY23	FY24	H1-FY25
Operational Income	669.9	679.2	853.1	502.4
Total Expenses	450.3	497.0	584.6	337.9
EBITDA	219.6	182.1	268.5	164.6
EBITDA Margins (%)	32.8%	26.8%	31.5%	32.8%
Other Income	14.2	13.7	30.7	16.9
Depreciation	14.4	17.0	24.1	11.1
Interest	37.2	58.8	95.2	66.9
PBT	182.2	119.9	179.9	103.5
Tax	37.6	26.5	38.9	22.3
Profit After tax	144.6	93.4	141.0	81.1
PAT Margins (%)	21.6%	13.7%	16.5%	16.1%
Other Comprehensive Income	(0.2)	(0.3)	(0.1)	0.0
Total Comprehensive Income	144.4	93.1	140.9	81.1
Basic & Diluted EPS (INR)	12.78	8.72	13.47	7.74



# **Consolidated Balance Sheet**

Particulars (INR Crs)	Sept-24	Mar-24	Mar-23
ASSETS			
Non-Financial Assets			
Inventories	3.9	6.5	5.2
Current tax assets (net)	16.6	16.5	29.0
Deferred tax assets (net)	31.9	32.2	30.4
Investment property under development	5.0	4.5	1.8
Property, plant and equipment	83.1	84.5	89.5
Capital work - in - progress	37.5	26.8	8.9
Right of use assets	42.3	44.0	35.5
Investment Property ROU Asset	-	-	2.9
Other intangible assets	2.3	2.4	1.1
Intangible assets under development	0.8	0.6	-
Other non-financial assets	27.8	24.0	21.7
Assets held for sale	2.4	2.4	2.4
Sub-Total Non-Financial Assets	253.6	244.5	228.4
Financial Assets			
Cash and cash equivalents	225.3	128.1	32.4
Other Bank balance	2,107.3	2,230.4	1,427.5
Derivative financial instruments	41.2	25.8	55.4
Securities for trade	45.3	54.4	26.0
Receivables	805.7	531.7	390.4
Loans	1,373.4	1,372.0	1,088.2
Investments	31.6	70.3	31.0
Other financial assets	324.2	89.4	27.7
Sub-Total Financial Assets	4,953.9	4,502.1	3,078.6
TOTAL ASSETS	5,207.6	4,746.6	3,307.0

Particulars (INR Crs)	Sept-24	Mar-24	Mar-23
EQUITY AND LIABILITIES			
Equity			
Share Capital	20.9	20.9	20.9
Other Equity	1,160.8	1,074.8	911.8
Non-controlling interest	2.1	2.2	2.4
Total Equity	1,183.9	1,097.9	935.1
Non-Financial Liabilities			
Current tax liabilities (net)	7.5	7.6	4.3
Provisions	41.3	35.8	29.4
Other non-financial liabilities	25.8	37.7	29.5
Sub-Total Non-Financial Liabilities	74.6	81.0	63.2
Financial Liabilities			
Derivative Financial Instruments	21.0	28.1	55.9
Trade Payables	1,041.5	829.4	474.0
Lease Liabilities	44.4	46.0	36.2
Debt Securities	117.0	39.7	63.7
Borrowings	1,402.5	1,381.1	844.0
Other Financial Liabilities	1,322.7	1,243.3	835.0
Sub-Total Financial Liabilities	3,949.1	3,567.6	2,308.7
Sub-Total Liabilities	4,023.7	3,648.6	2,371.9
TOTAL EQUITY AND LIABILITIES	5,207.6	4,746.6	3,307.0



# Standalone Balance Sheet



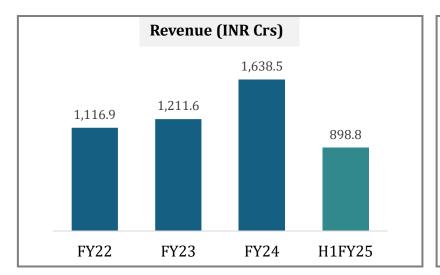
Particulars (INR Crs)	Sept-24	Mar-24	Mar-23
ASSETS			
Non-Financial Assets			
Inventories	-	-	0.2
Current tax assets (net)	0.1	2.0	10.6
Deferred tax assets (net)	11.8	11.8	10.4
Property, plant and equipment	75.9	76.8	80.7
Right of use assets	19.1	19.8	17.7
Investment Property ROU Asset	6.7	7.0	7.6
Capital work - in - progress	37.5	26.8	8.9
Other intangible assets	1.6	1.6	1.1
Intangible assets under development	0.7	0.6	1.3
Other non-financial assets	11.7	8.4	14.1
Sub-Total Non-financial Assets	164.9	154.7	152.5
Financial Assets			
Cash and cash equivalent	84.7	52.9	20.4
Other Bank balance	2,077.3	2,171.9	1,347.2
Derivative financial instruments	41.1	25.8	55.4
Securities for trade	30.7	25.4	25.4
Receivables	680.6	450.2	310.6
Loans	226.7	236.0	188.7
Investments	394.0	376.5	394.8
Other financial assets	296.2	117.8	12.1
Sub-Total Financial Assets	3,831.2	3,456.7	2,354.8
TOTAL ASSETS	3,996.1	3,611.4	2,507.3

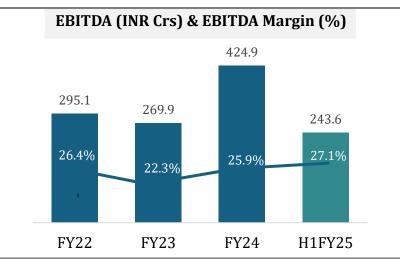
Particulars (INR Crs )	Sept-24	Mar-24	Mar-23
EQUITY AND LIABILITIES			
Equity			
Share Capital	20.9	20.9	20.9
Other Equity	931.4	862.9	747.1
Total Equity	952.3	883.8	768.0
Non-Financial Liabilities		-	-
Provisions	27.9	24.0	19.3
Other non-financial liabilities	17.2	20.1	19.3
Current tax liabilities (net)	4.5	2.3	1.6
Sub-Total Non-Financial Liabilities	49.6	46.3	40.2
Financial Liabilities			
Derivative financial instruments	21.0	28.1	55.9
Trade Payables	775.1	715.2	376.6
Lease Liabilities	26.5	27.7	384.6
Debt Securities	98.8	-	-
Borrowings	746.0	642.5	25.2
Other Financial Liabilities	1,326.8	1,267.7	856.7
Sub-Total Financial Liabilities	2,994.1	2,681.2	1,699.1
Sub-Total Liabilities	3,043.7	2,727.6	1,739.3
TOTAL EQUITY AND LIABILITIES	3,996.1	3,611.4	2,507.3

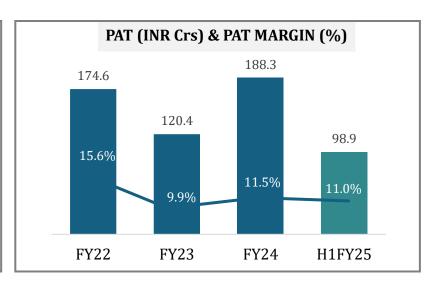


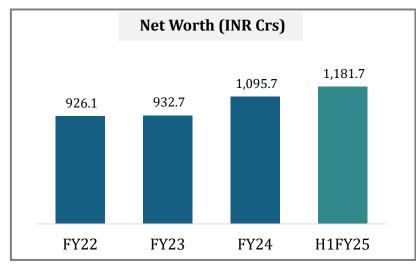
### **Historical Consolidated Financial Performance**

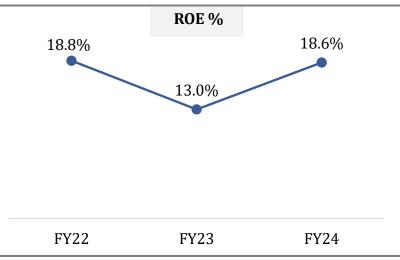


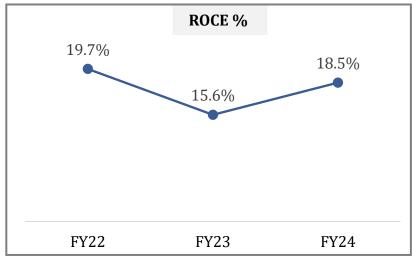












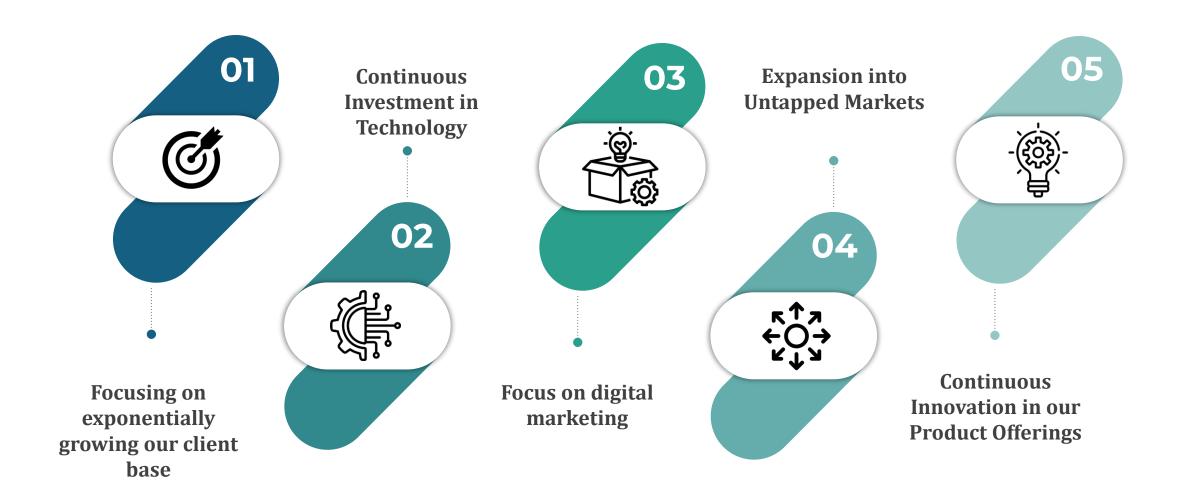


**Way Ahead** 













SMC Group has contributed approximately ₹1.28 Crores in H1 FY25 (PY ₹2.44 Crores) towards Corporate Social Responsibility initiatives.

In H1 FY25 we conducted a number of activities to empower, uplift & strengthen various sections of our society like under privileged orphan children, girls from weaker sections of the society, Green & Renewable Source of Energy, Women Empowerment, Hygiene, Gender Sensitivity & Women Healthcare etc.







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