

07th February 2023

| | |
|--|--|
| BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street Mumbai 400 001 Scrip Code: 543232 | National Stock Exchange of India Limited Exchange Plaza, 5th floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai 400 051 Trading Symbol : CAMS |
|--|--|

Dear Sir / Madam,

Sub: Media Release - Standalone and Consolidated Unaudited Financial Results for the quarter and nine months ended December, 31, 2022

We enclose the press release which is being issued by the company with reference to the Standalone and Consolidated Unaudited Financial Results for the quarter and nine months ended December, 31, 2022

We request you to kindly take the same on record.

Thanking you,

Yours faithfully,
For Computer Age Management Services Limited



G Manikandan
Company Secretary and Compliance Officer



Computer Age Management Services Ltd (CAMS)

**CAMS Q3 FY23 CONSOLIDATED PAT UP BY 2.2 % Q-o-Q
RECOMMENDS INTERIM DIVIDEND OF Rs. 10.50 PER SHARE**

Press Release

Chennai, 07th February 2023: Computer Age Management Services Limited (CAMS), India's largest registrar and transfer agent of mutual funds (a SEBI regulated entity) has announced its financial results for the Quarter and Nine Months ended 31st December 2022.

✓ Key Business Highlights for the Quarter

❑ **Mutual Funds**

- **New Wins** – CAMS has won 2 MF mandates in Q3 FY23 – Helios Capital and Navi Mutual Fund
- CAMS AuM scaled life-time high at Rs.27.8 Tn in Oct-Dec'22 on the back of growth in Equity AuM; (6.1% QoQ growth compared to industry growth of 5.6%)

❑ **CAMS Alternatives**

- Alternative Services vertical continued its high growth trajectory recording ~20% Y-o-Y growth in revenue in Q3 FY23
- CAMS WealthServ, the digital onboarding platform for the industry, is being well received by the market with 60+ signups since launch

❑ **CAMSRep**

- Record eInsurance accounts were opened during the quarter – at 4.7 Lakh, the number of new EIA accounts has more than doubled over Q2 FY23
- Q3FY23 recorded historic high in the number of e-Policies onboarded at over 5 Lakh policies for the quarter, taking the overall policy count over the 5 Mn mark milestone
- PolicyGenie Deep Contact Tracing Solution, uniquely offered by CAMS Insurance Repository, has assisted insurance companies in closing ₹135 Cr of unclaimed benefits till date

❑ **CAMSFinserv Account Aggregator**

- CAMS pioneers usage of AA data to validate bank accounts of customers to eliminate risks and to ease onboarding, becoming first in the industry to do so
- CAMS is the first to go live on the AA platform with pension data as a financial information provider. Insurance companies have started integration with the AA ecosystem

❑ CAMS NPS

- CAMS NPS retains the #2 position with 9.2% market share in eNPS segment
- Subscriber addition through POP and corporate channels has commenced
- C-Sat Score remains consistent at over 90%

❑ **CAMS and IIT Madras launch Fintech Innovation Lab.** Ms. Nirmala Sitharaman, Hon'ble Union Finance Minister, inaugurated the lab at the IIT-M CSR Summit

❑ CAMS Wins "**Cloud Innovator of the Year**" award from NASSCOM

✓ Quarterly Highlights

Consolidated

- Revenue at **Rs. 243.57 crores** ↑ 2.5% on y-o-y basis & ↑ 0.5% on q-o-q basis
- PBT at **Rs. 97.79 crores** ↓ 4.4% on y-o-y basis & ↑ 1.0% on q-o-q basis
- PAT* at **Rs. 73.72 crores** ↓ 4.6% on y-o-y basis & ↑ 2.2% PAT margins @ **29.4%**
- Basic EPS for Q3 FY23 stands at **Rs. 15.05 (not annualized)**

* After eliminating Non-Controlling Interest

✓ Nine Months Highlights

Consolidated

- Revenue at **Rs. 722.59 crores** ↑ 8.4% on y-o-y basis
- PBT at **Rs. 281.64 crores** ↓ 0.7% on y-o-y basis
- PAT* at **Rs. 210.64 crores** ↓ 1.2% on y-o-y basis, PAT margins @ **28.4%**
- Basic EPS for 9M FY23 stands at **Rs. 43.03 (not annualized)**

* After eliminating Non-Controlling Interest

Commenting on the performance, Mr. Anuj Kumar, Managing Director said,

“We had a satisfactory quarter both in terms of our financial results and in maintaining our strong focus on operational excellence and financial prudence. Long term retail and HNI Mutual Fund investors’ confidence continued to remain strong. We saw new highs in transaction volumes and buoyant SIP collections of nearly Rs.8000 crore every month, with the quarter recording 6% higher inflows in SIP compared to the previous quarter. Equity AuM posted a robust increase of 6.1% Q-on-Q which helped lift the overall AuM under service to a life-time high of Rs.27.8 Lakh Crore. Winning Helios MF and NAVI MF mandates was an endorsement of CAMS’s superior technology and alignment to client business models for retail-led growth.

Our AIF and PMS offering, which was fortified with the Wealthserv digital onboarding platform, continued to be on an encouraging trajectory with over 17 new client wins. The Account aggregator business is gaining momentum with expanded outreach and superior product positioning. 18 Banks & 1 Life Insurance Company are live on the platform as information providers while we have several marquee logos across Broking, Insurance and Fintech Wealth Managers on the consuming side who have commenced pulls from the platform.

Insurance services continued to make strides with our industry first “deep tracing solution” to reach policy holders with unclaimed amounts, serving large Insurers and helping trace over Rs.130 Crore since the launch. eInsurance account offered via CAMSRep Insurance Repository touched a historic milestone of 5 million e-Policies.

CAMS adoption of cloud for the NPS CRA platform was recognized as an exemplary achievement by NASSCOM and was awarded “Cloud Innovator of the Year”. As a reaffirming step of our commitment to leverage financial technology related innovations and solutions to solve industry problems, we collaborated with IIT-M, an institute of eminence, to launch CAMS IIT-M Fintech Innovation Lab (CIFIL), as part of our CSR initiative.”

Quarterly Financial highlights – Y-o-Y and Q-o-Q – Consolidated

| Particulars (Rs. Cr) | Q3 FY23 | Q3 FY22 | Y-o-Y | Q2 FY23 | Q-o-Q |
|--|---------|---------|--------|---------|-------|
| Revenue | 243.57 | 237.71 | 2.5% | 242.37 | 0.5% |
| Profit Before Tax (PBT) | 97.79 | 102.25 | (4.4%) | 96.95 | 0.9% |
| Profit After Tax (PAT) and Before Non-controlling interest | 73.57 | 77.31 | (4.8%) | 72.10 | 2.0% |
| Non-controlling interest | (0.15) | - | - | (0.04) | - |
| Profit attributable to Owners | 73.72 | 77.31 | (4.6%) | 72.14 | 2.2% |
| PAT Margins (%) | 29.4% | 32.0% | | 28.9% | |

About CAMS Limited (www.camsonline.com) BSE: 543232; NSE: CAMS

CAMS is a technology-driven financial infrastructure and services provider to mutual funds and other financial institutions with over two decades of experience. The Company is India’s largest registrar and transfer agent of mutual funds with an aggregate market share of approximately 70% based on mutual fund average assets under management (“AAUM”) managed by its clients and serviced by them. Over the last five years, the Company has grown its market share from approximately 61% during March 2015 to approximately 69%, based on AAUM serviced. Its mutual fund clients include all top five mutual funds as well as ten of the fifteen largest mutual funds based. The Company is a market leading service partner to alternative investment funds and portfolio managers with full-stack digital and fund administration services. CAMS is the primary Payments services provider for Mutual funds and several NBFCs. Services to insurance companies and eInsurance services are provided via the subsidiary CAMSRep. The company has recently launched account aggregator service CAMSfinserv, a path-breaking initiative for consent-based data sharing and Central Record-keeping services for the National Pension System.

Safe Harbor Statement

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company’s operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

Contact Details

| Computer Age Management Services Ltd | MSL |
|--|--|
|  | |
| Mr. Anish Sawlani Anish.sawlani@camsonline.com / 7299007973 | Saloni.bisani@mslgroup.com Ravishankar.kandarpa@mslgroup.com |
| CIN: L65910TN1988PLC015757 | 9382887608 / 98404 12140 |
| www.camsonline.com | |