



November 01, 2021

The Manager (CRD) The BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai- 400001	The Manager – Listing Department National Stock Exchange of India Ltd Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (East) Mumbai - 400 051
Scrip Code: 530117	Symbol: PRIVISCL

Dear Sir / Madam,

Sub: Virtual Investors Meet held on Monday, November 01, 2021, between 4:30 p.m. to 5.45 p.m.

Pursuant to our letter dated October 28, 2021, intimating about Virtual Investors Meet to be held on Monday, November 01, 2021, we hereby inform you that the said Virtual Investor Meet took place as scheduled.

We enclose herewith the Investors Presentation made during the Virtual Investors Meet. The Investors Presentation is also being uploaded on the Company's website.

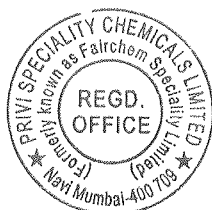
You are requested to kindly take the same on record.

Thanking you,

Yours Sincerely,

**For Privi Speciality Chemicals Limited
(Formerly Known as Fairchem Speciality Limited)**

**Ramesh Kathuria
Company Secretary**



Encl: Investors Presentation



PRIVI SPECIALITY CHEMICALS LIMITED

(Formerly known as Fairchem Speciality Limited)

Knowledge Centre & Regd. Office : Privi House, A-71, TTC, Thane Belapur Road, Near Kopar Khairane Railway Station, Navi Mumbai - 400 710. India | Tel. : +91 22 68713200 / 33043500 / 33043600 / 27783040 / 27783041 / 27783045
Fax: +91 22 27783049 / 68713232 | Email: enquiry@privi.co.in | Web: www.privic.com | CIN: L15140MH1985PLC286828



Privi Speciality Chemicals Ltd

A Journey of Sustainable Growth

Investor Presentation

FY21-22 (H1)



Disclaimer

PRIVI SPECIALITY CHEMICALS LIMITED (Formerly known as Fairchem Speciality Limited) may, from time to time, make written and oral forward looking statements, in addition to statements contained in the company's filings with BSE Limited [BSE] and National Stock Exchange of India Limited [NSE], and our reports to shareholders. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the PRIVI SPECIALITY CHEMICALS LIMITED. All information contained in this presentation has been prepared solely by PRIVI SPECIALITY CHEMICALS LIMITED. PRIVI SPECIALITY CHEMICALS LIMITED does not accept any liability whatsoever for any loss, howsoever, arising from any use or reliance on this presentation or its contents or otherwise arising in connection therewith.



“

We can no longer pretend that business is immune from the rising tide of environmental or social challenges or that companies can create value in isolation from the communities of which they are a part.

~ Paul Polman



The world is in turmoil

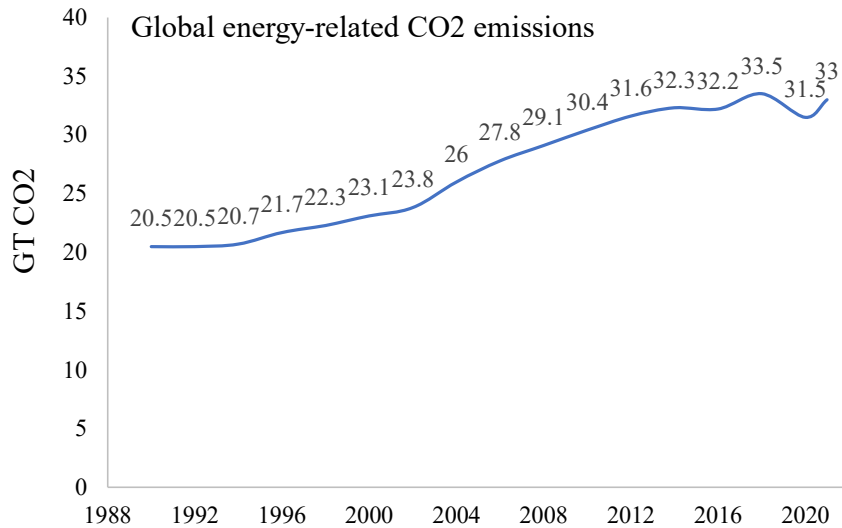
01-11-2021

Prosperity with Orderliness

4

Zero Liquid Discharge

Global warming is the root cause



Impacts of Global Warming



- Hotter global temperatures
- Increased and more severe storms
- Increased droughts
- Climate stress (unseasonal rains)
- Rising oceans
- Loss of species
- Food and water scarcity
- More health risks
- Poverty and displacement
- COVID-19, could well have been result of these factors

Unrelenting Natural Disasters, 2018-2021



Fire In California, 2018



Japan Flood, 2018



Bushfires, Australia, 2019



Germany Flood 2020



Forest Fires, India, 2020



Hurricane Ida 2021, USA



LEGO Liquid Discharge



Disaster can strike unannounced

the night of
22nd July
2021



Privi suffered from the wrath of nature

9

01-11-2021

Prosperity with Orderliness

Zero Liquid Discharge

The Calamity that was avoided

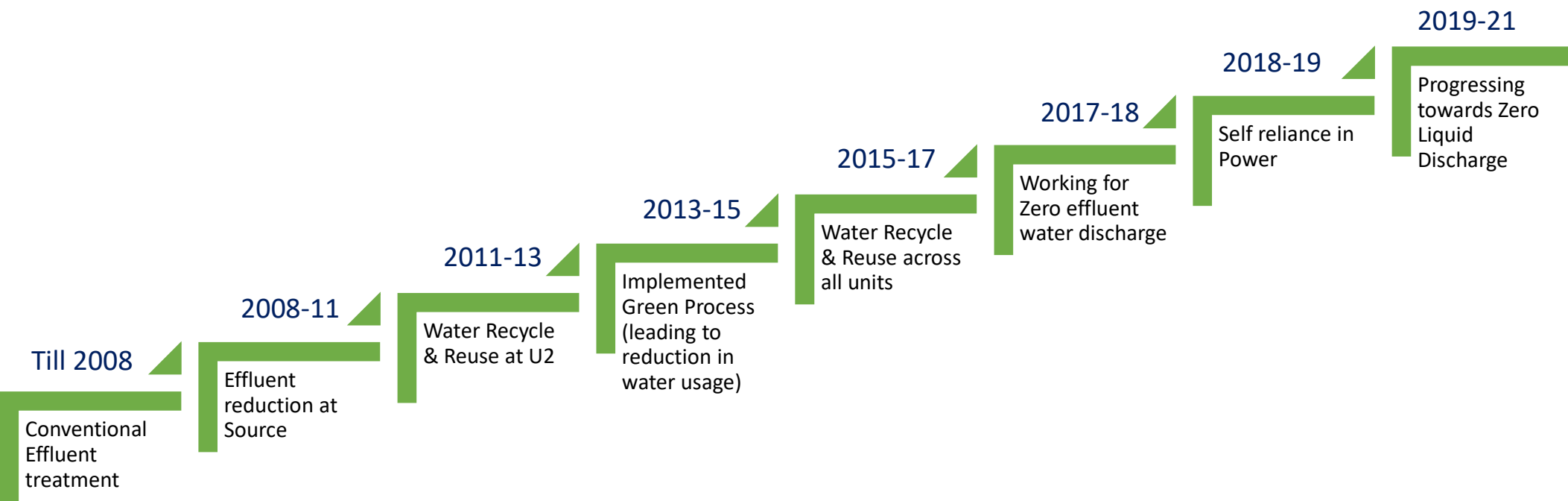
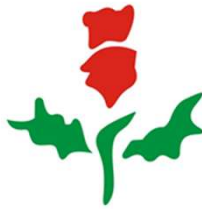
- Flooding of manufacturing plants could have led to short circuit
 - In correct shutdown of hazardous chemical reactions could have rendered those open to the risk of an explosion.
- However, with Standard Operating Procedures for Disaster Management:
- Hazardous chemical reactions were shut down well in time – avoiding any runaway situation
 - Evacuation of manpower
 - Provision of supplies to those who had to stay back
 - ✓ And the situation was controlled.





Sustainability, Safety have always been the Core Values of Privi

Sustainability



Sustainability : Zero Liquid Discharge enabled plants



- Effluent Treatment plants are equipped with following additional equipment:
 - Tertiary Clarifier
 - Ultra Filtration
 - Reverse Osmosis Unit
 - Agitated Thin Film Dryer (ATFD)



Privi's journey in sustainability:

Celebrating 100 days of ZERO LIQUID DISCHARGE

Unit-2 – our largest manufacturing facility has endeavored to recycle ALL the water that is generated as effluent by effectively treating it.

Other Units will achieve zero liquid discharge by the end of June 2022.



This photograph was shared by an Advisor to MIDC , who was formerly a senior official of MPCB , lauding our efforts

STATE OF THE ART FIRE FIGHTING

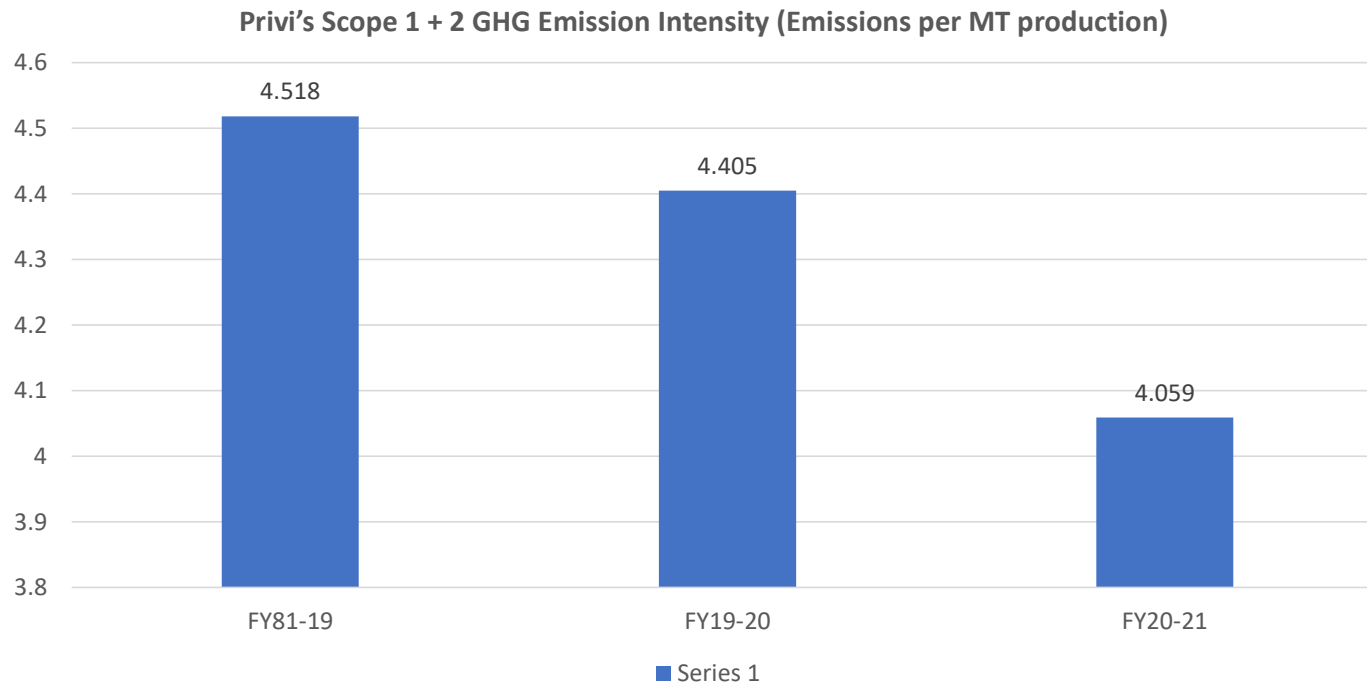
- 7.5 lakh KL water storage along with diesel operated under ground pumps – located 20 ft under ground
- Inhouse fire tender (water and foam)



Measuring & Reducing our Carbon footprint



We are committed to reducing our Carbon footprint with Cradle to gate approach



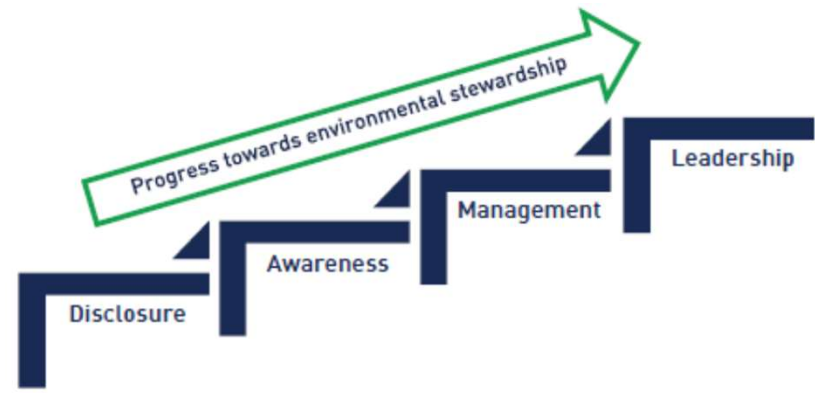
CDP Accreditations



- For the past 2 years continuously , PRIVI received C score in CDP Climate Change and Water Security assessments, which is higher than the Asia regional average of D, and same as the Chemicals sector average of C.
- We aim to achieve Score B in next 2 years.

CDP SCORING SYSTEM

A	LEADERSHIP Implements current best practices in the field of environmental management or climate action
A-	
B	MANAGEMENT Has implemented actions, policies and strategies to address environmental or climate change issues
B-	
C	AWARENESS Has addressed environmental or climate change issues, risks and impacts in relation to its business
C-	
D	DISCLOSURE Is transparent about environmental or climate change issues
D-	
F	Fails to provide sufficient information to CDP to be evaluated for this purpose. Not all companies requested to respond to CDP do so. Companies who are requested to disclose their data and fail to do so, or fail to provide sufficient information to CDP to be evaluated, will receive an F. An F does not indicate a failure in environmental stewardship.



Year	Privi's Climate Change Score	Privi's Water Security Score
2017	D	D
2018	D	C
2019	C	C
2020	C	C



03/11/2024

Privi's remarkable leadership



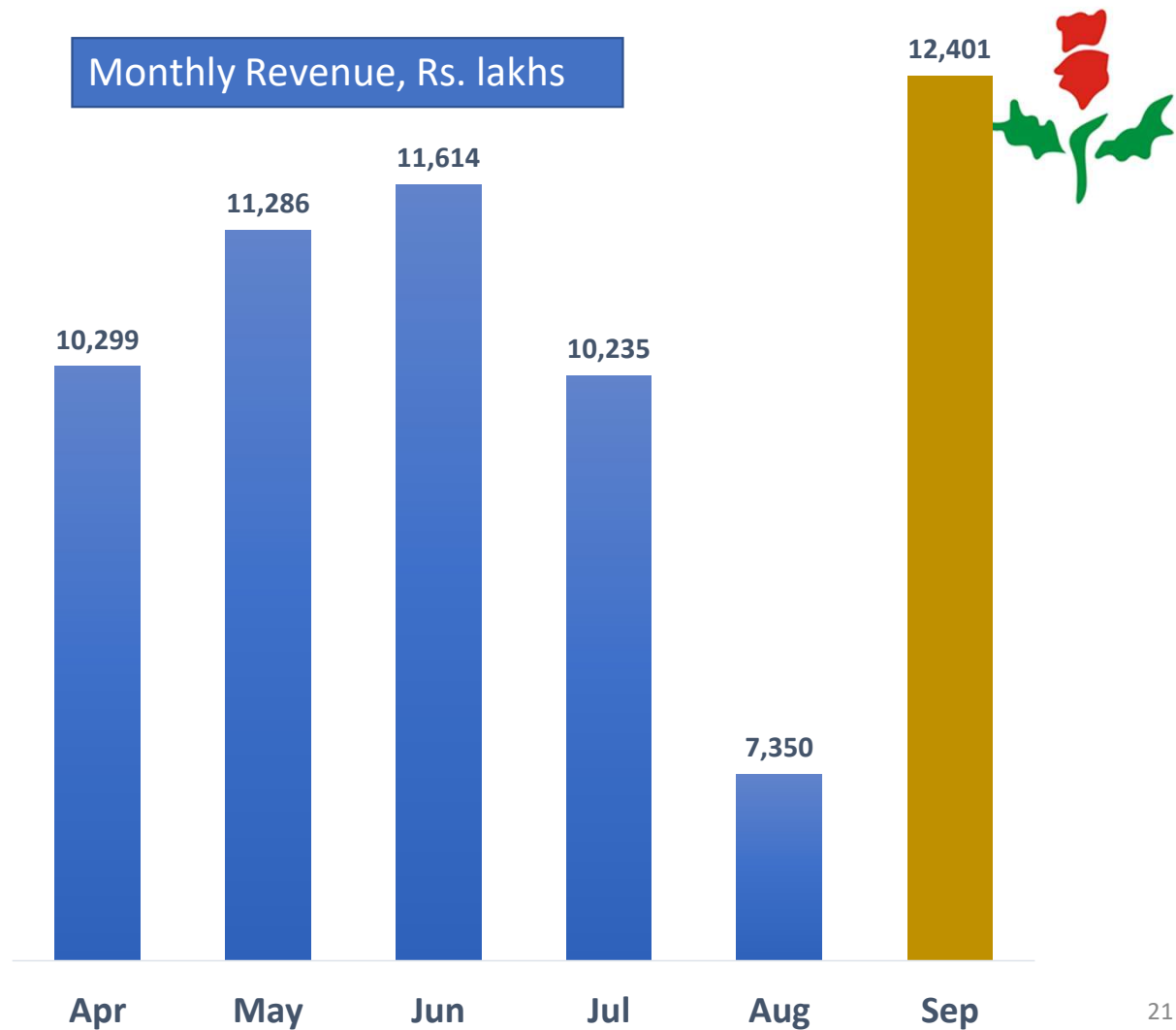
- Privi is led by the founder and Chairman & Managing Director Mr. Mahesh Babani, achieving 9x growth in Net Profit in a decade.
- In achieving this growth, there were no short-cuts.
- The growth was achieved with emphasis on Safety, Sustainability and maintained a Sense of Urgency in implementing plans
- It is with this solid framework, that Privi has thrived and overcome all the challenges – natural disasters, economic and market uncertainties



The resurrection – 21 days of toil

- Rewinding, refurbishment of over 1600 electric motors – from 5 HO to > 100 HP, which were under water achieved in record time.
- The Transformer, MCC panels, heavy duty circuit breakers – all damaged by floods had to be repaired.
- A dozen of Diesel Generating sets were repaired.
- With about 10 ft water there was huge piles of sludge
- Immediate follow up with the Insurance Agency

Privi back on track...



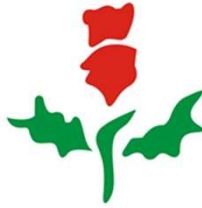
01-11-2021



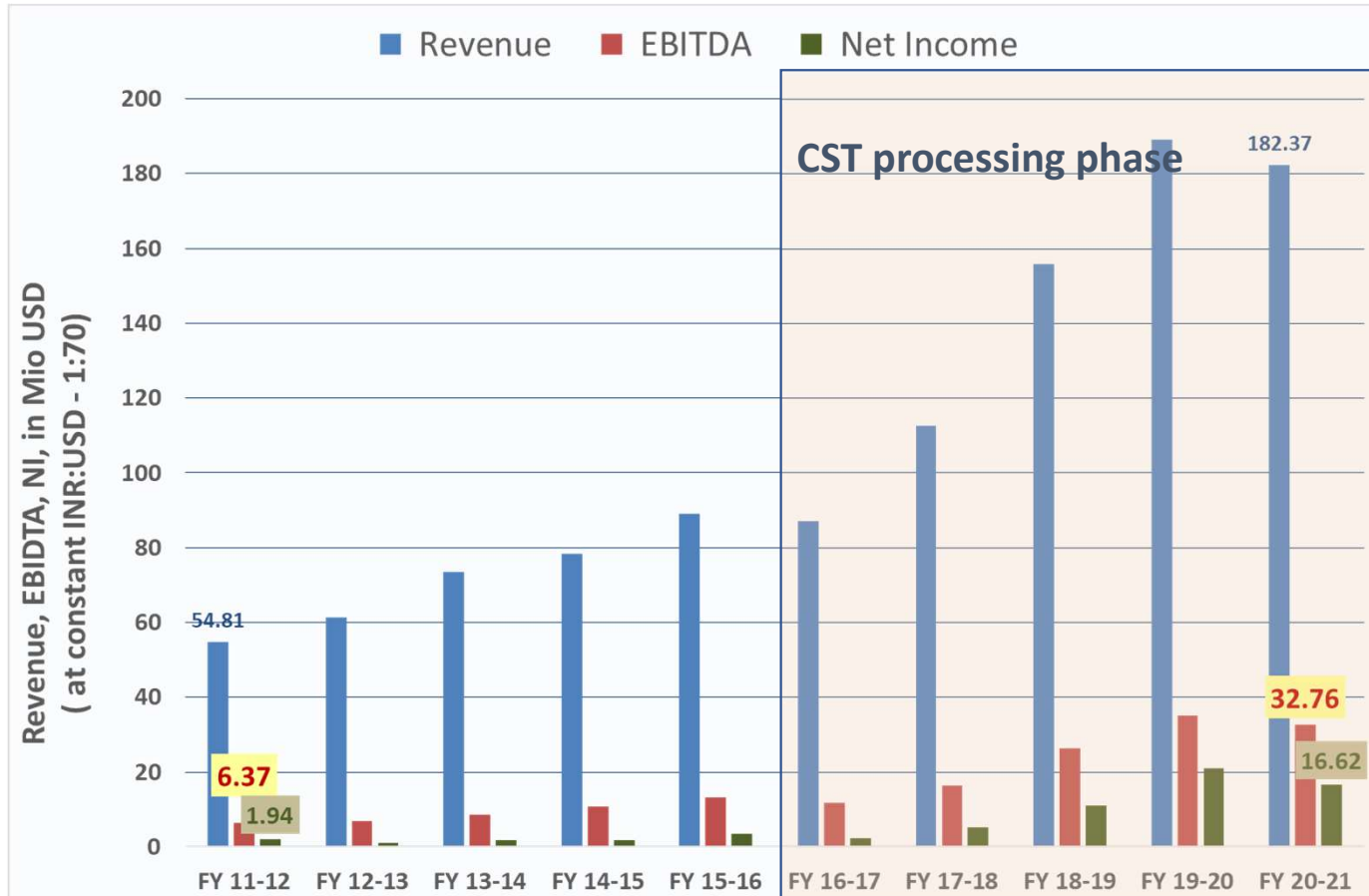
What defines Privi...

01-11-2021

Our Core Values & Beliefs



Past 10 years: Relentless Growth, unrelenting profitability

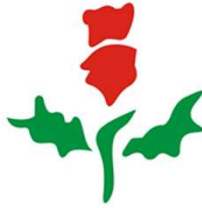


10 years of Growth

- 14.% CAGR in Revenue - **3x**
- 20% CAGR IN EBITDA - **5x**
- 27% CAGR IN Net Income - **9x**
- Role of growth in EBITDA after CST facility is pronounced

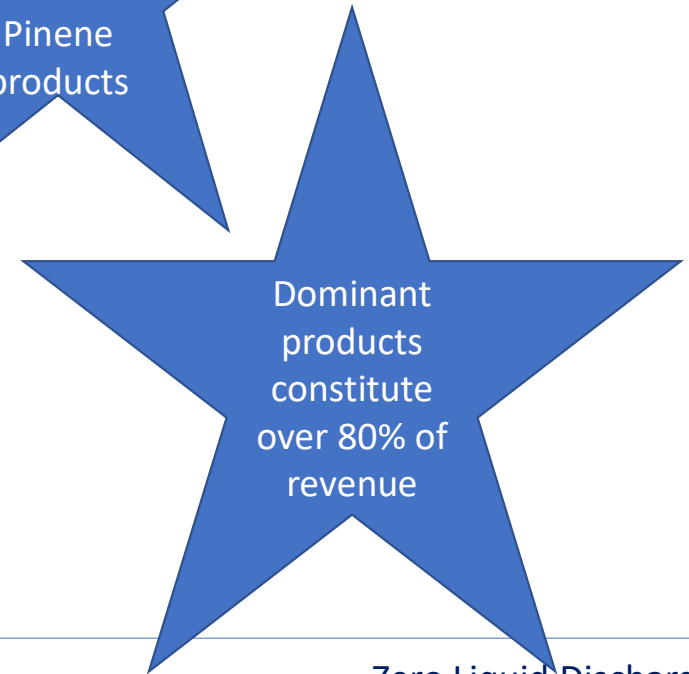
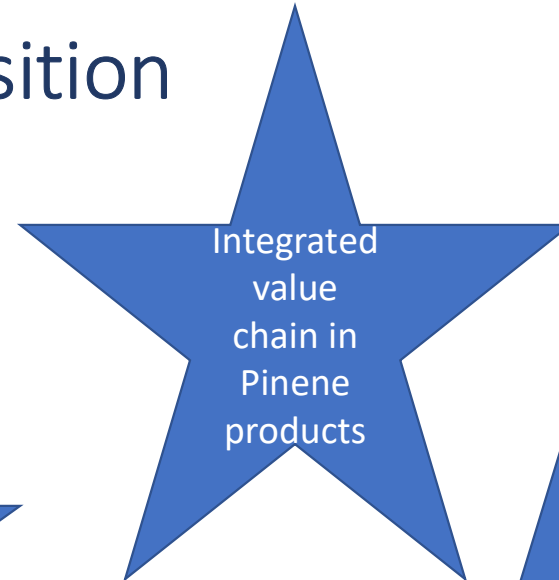
24

01-11-2021



Privi's Products with Dominant Global market position in at least 10 products

- Dihydromyrcenol
- Amber Fleur
- Pine Oil
- Terpineol
- Iso Bornyl Acetate
- PTBCHA
- OTBCHA
- Sandal Products
- Terpinen-4-ol
- 1,8 Cineol

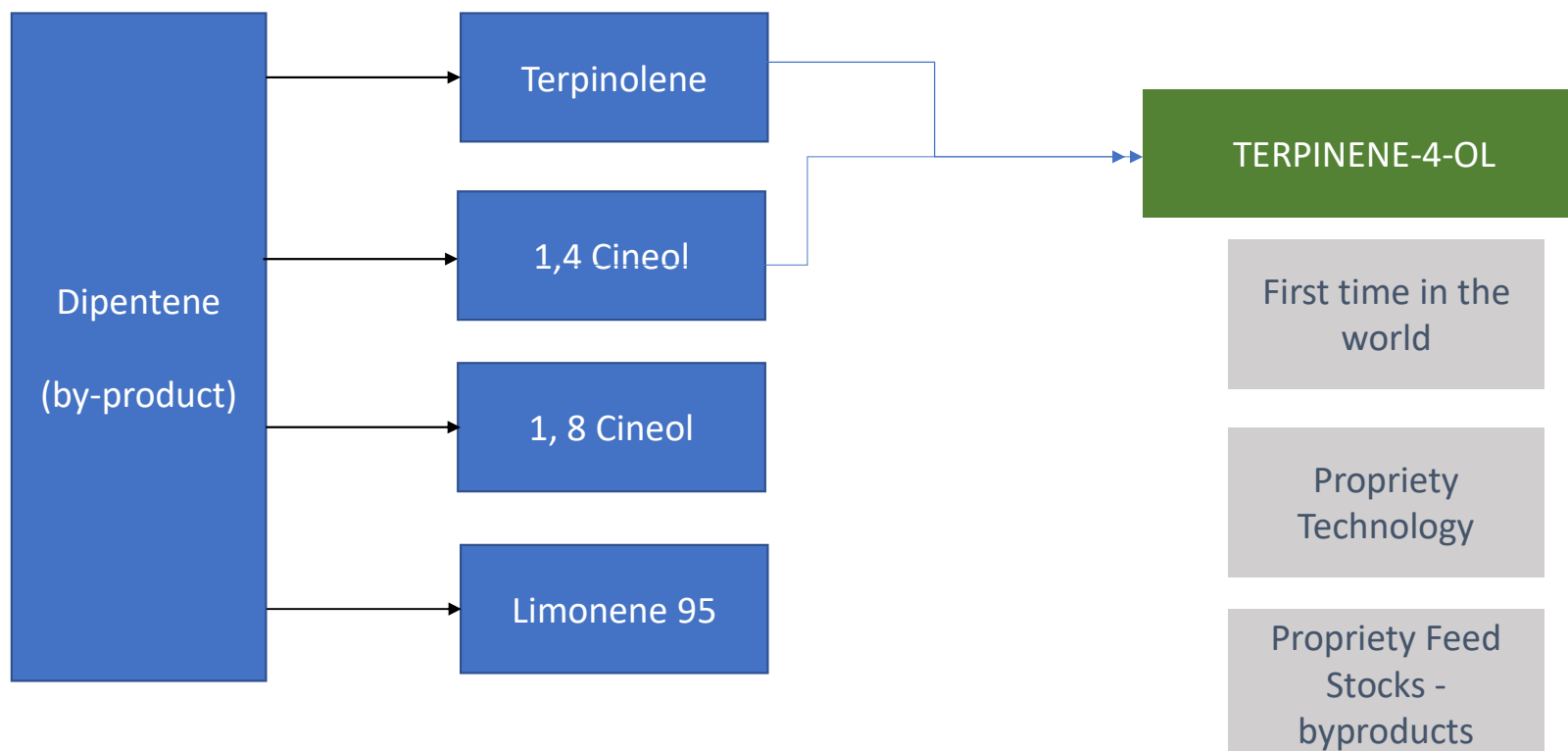


Protecting EBIDTA margins – Medium term strategy



Waste to wealth Story

From side streams to a Value added products





Privi – Journey ahead



Privi's Projects at Advanced Stage

- **IBCH – Iso Borneol Cyclo-Hexanol** **Launched**
- **Prionyl (green process)** **Recently Launched**
- **Galaxmusk** **Pre-commissioning trials**
- **Camphor** **Water trials**
- **Benzyl Salicylate** **Under implementation**



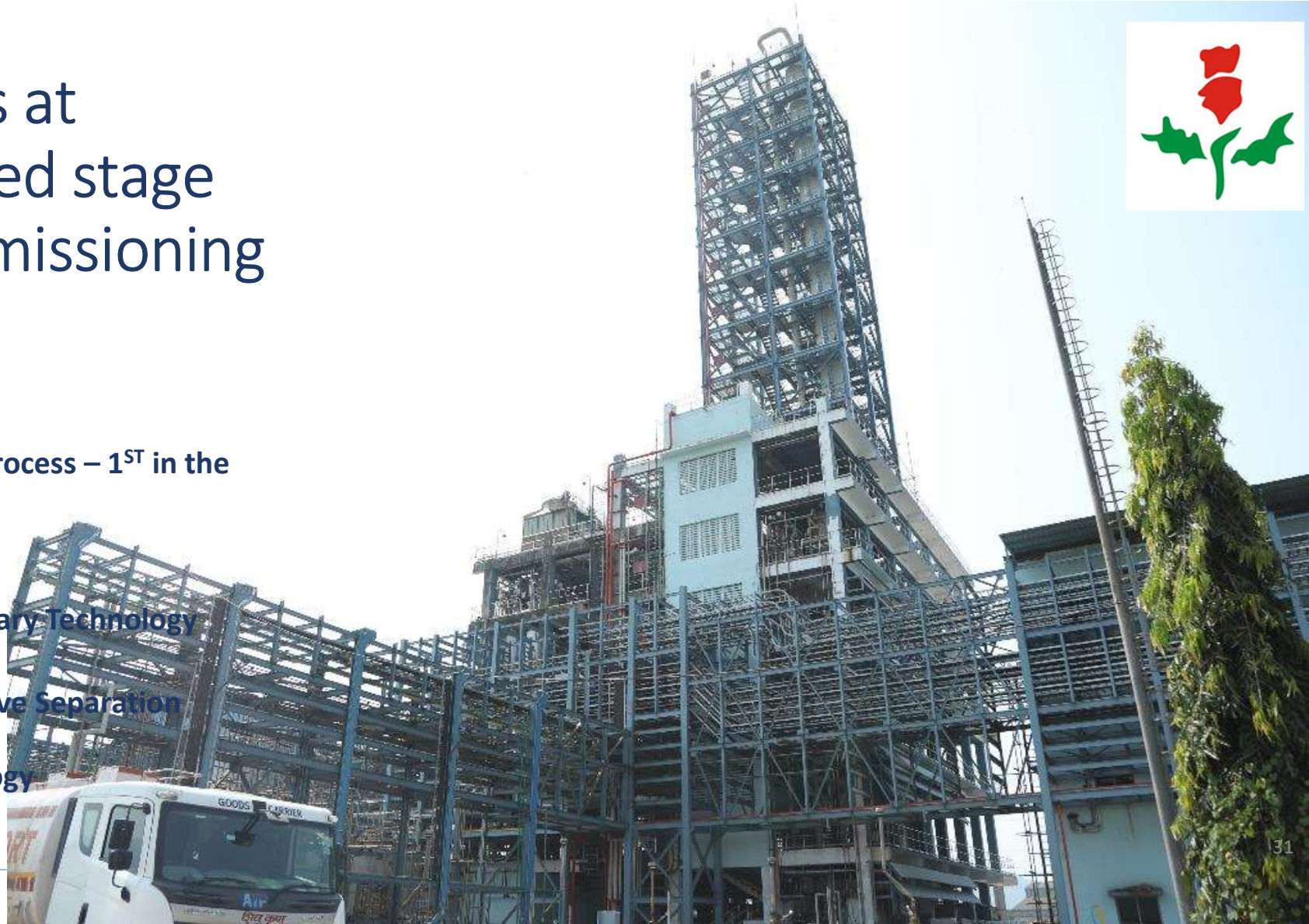
Projects Implemented

- **IBCH (Iso Bornyl Cyclo-Hexanol)**
 - In-house availability of Camphene
 - Proprietary Hydrogenator design
 - Proprietary resin-based reaction – ecofriendly



Projects at Advanced stage of commissioning

- PRIONYL
 - Green Process – 1ST in the world
 - Proprietary Technology
 - Innovative Separation technology



Projects at advanced stage of completion

- **GALAXMUSK**

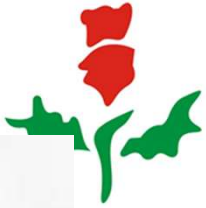
- **Fully integrated continuous** automated process plant
- Facility to handle Aluminum Chloride (First time in the World)
- Project at an advanced stage of implementation



Projects at advanced stage of completion

- **CAMPBOR Vertical**
 - Fully integrated with inhouse Feedstock
 - Camphene
 - Iso Bornyl Acetate
 - Iso Borneol
 - Camphor - Pharmaceutical grade – Plant designed to meet standards of USFDA





Projects under Implementation

- **BENZYL SALICYLATE**
- An essential ingredient in any fragrance
- High volume product





Our Dream Project

Bio renewable laevo Menthol

Equivalent to natural Menthol

7 years of efforts

Green, renewable laevo Menthol



- By-products generated during processing will be converted to laevo-Menthol through complex reactions and difficult separations
- The l-Menthol will be equivalent to the menthol available naturally.
- The overall market for menthol is over 70,000 MT nearly USD 1 billion
 - 50% demand is met by synthetic menthol
- Privi has developed novel processes and separation techniques to produce l-Menthol
- As the l-menthol will be produced from by-product stream, it provides substantial value addition.



Success is a journey, not a destination

Mahesh Babani,
Chairman and Managing Director
Privi Speciality Chemicals Limited



*Join us in this Journey of growth
to be
numero uno in aroma chemicals..*



THANK YOU