

CIN: L17291TN2010PLC077303

May 07, 2022

BSE Limited	National Stock Exchange of India Ltd.
Scrip Code: 543401	Trading Symbol: GOCOLORS

Dear Sir/Madam,

Sub: Press Release - Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, we enclose herewith a press release on the audited financial results for the financial year ended 31st March 2022.

The aforesaid Press Release is also being disseminated on company's website at https://www.gocolors.com/investor-relations

This is for your information and record.

Thanking You,

For Go Fashion (India) Limited

Gayathri Venkatesan

Company Secretary & Compliance Officer

Encl: As above



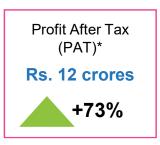
Go Fashion (India) Limited: Q4 & FY22 Business & Financial Performance

Chennai, 7th May 2022 – Go Fashion (India) Limited, one of the leading women's bottom-wear brand in India engaged in the development, design, sourcing, marketing and retailing a range of women's bottom-wear products under the brand, **'Go Colors'** announced its Audited Financial Results for the Quarter and Year ended 31st March 2022.









Key Financial Highlights

Particulars (in Rs. Crore)	Q4FY22	Q4FY21	Y-o-Y	FY22	FY21	Y-o-Y
Total Revenue	116.2	89.8	29%	401.3	250.7	60%
Gross Profit	71.9	55.1	30%	241.1	146.7	64%
Gross Profit Margin	61.8%	61.3%		60.1%	58.5%	
EBITDA	37.7	24.7	53%	119.0	46.3	157%
EBITDA Margin	32.4%	27.5%		29.7%	18.5%	
Profit before Tax	15.2	9.4	61%	47.9	-3.1	-
PAT	12.3	7.1	73%	35.6	-3.5	-
PAT Margin	10.6%	7.9%		8.9%	-1.4%	

- Volume Growth of Q4 FY22 stood at 11% Y-o-Y
- Volume Growth for FY22 stood at 34% Y-o-Y

Sales Mix (Q4 FY22) Same Store Sales Growth 2.6% Q4 FY21 Q4 FY22 H2 FY21 H2 FY22 **EBO Stores** Added in Q4 FY22 Added in FY22 **Total EBO Stores EBOs 27 54 503** MBO & Others Online

^{*} For Q4 FY22



Commenting on the Result, Mr. Gautam Saraogi, CEO, Go Fashion (India) Limited said,

"Our Company has shown great resilience in FY22, and we have come out stronger than ever before. Even during the last quarter, despite facing CoVID related lockdowns in January, our revenues grew by 29% Y-o-Y led by high volume growth. For the quarter gone by, our volumes have increased by 11%. We have strengthened our portfolio by continually adding new products across all bottom wear categories.

With increased cost efficiencies, EBITDA and Profit after Tax have increased by 53% & 73% respectively to Rs. 38 crores and Rs. 12 crores for the quarter. Our SSSG is 17% for the quarter and 31% for the second half of the year.

During FY22, the Company has added 54 EBO stores and we crossed the 500th store milestone during the last quarter. Keeping in line with our growth strategy to open more doors closer to the consumer, the company is pushing ahead with expansion. We continue to invest expanding our store foot-print across geographies by adding around 120-130 new stores every year. We are also looking at omnichannel engagements for a seamless consumer experience, building on a technology-driven growth strategy to reach consumers across all cities.

We continue to invest in brand-building initiatives which will help us to gain visibility and also to focus and grow our online sales channels to benefit from evolving customer trends in our market. We propose to make investments in digital channels for our customers and have a dedicated team for our e-commerce operations.

We look forward to continuing our innovative and creative approach and launch more bottom wear styles while providing more brand destinations for our consumers which will help us grow and gain market share in the coming years."



About Go Fashion (India) Limited

Go Fashion (India) Limited is a women's bottom-wear brand in India, with a market share of approximately 8% in the branded women's bottom-wear market. We are engaged in the development, design, sourcing, marketing and retailing a range of women's bottom-wear products under the brand, 'Go Colors'. We were the first company to launch a brand exclusively dedicated to women's bottom-wear category and have leveraged this advantage to create a direct-to-consumer brand with a diversified and differentiated product portfolio of premium quality products at competitive prices.

We offer one of the widest portfolios of bottom-wear products among women's apparel retailers in India in terms of colours and styles. Our bottom-wear products, which include churidars, leggings, dhotis, harem pants, patiala, palazzos, culottes, pants, trousers and jeggings, are sold across multiple categories such as ethnic wear, western wear, fusion wear, athleisure, denims, plus sizes and girls wear making our portfolio 'universal' and for every occasion.

We endeavour to provide our customers with premium quality products, and at a price range that caters across all income segments and the price range of our products ranges from ₹ 249 to ₹ 1,599.

Safe Harbor

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For more information, please contact					
Company: Go Fashion (India) Limited	Investor Relations (IR) & Public Relations (PR) Advisors: Strategic Growth Advisors Pvt. Ltd.				
GO COLORS!	SGA Strategic Growth Advisors				
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