



DILIP BUILDCON LIMITED
INFRASTRUCTURE & BEYOND

Date: November 13, 2021

To
BSE Limited
Listing Department
P.J Tower, Dalal Street
Mumbai – 400001

Stock Symbol -540047

To
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G
BandraKurla Complex,
Bandra (E), Mumbai – 400051

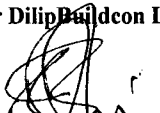
Stock Symbol –DBL

Sub: - Revised Investor Presentation

Pursuant to regulation 46(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, please find enclosed herewith a copy of the revised Investor Presentation for the **quarter ended September 30, 2021**, which will be uploaded to our website <http://www.dilipbuildcon.com>

We request you to take the said investor presentation on your record.

For Dilip Buildcon Limited


Abhishek Srivastava
Company Secretary
A-19703



ISO 9001:2015

CIN No. L45201MP2006PLC018689

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DILIP BUILDCON LIMITED



DILIP BUILDCON LIMITED
INFRASTRUCTURE & BEYOND



EARNINGS PRESENTATION | Q2FY22

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Company Overview

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Business Highlights

Delivering in Unprecedented times



Completed 2 HAM projects



Received appointed date for 3 HAM projects



Favorable Judgement of Supreme Court for Pachhwara MDO



Revenue Growth

Projects completed during FY22

(₹ mn)

Name of the Employer	Project Name	State	Type of work	Cost of work	Length (Kms)	Scheduled Date of Completion including Covid EOT	Actual Completion Date	Early Completion Days
NHAI	Sangli-Solapur (Package II: Borgaon Watambare)	Maharashtra	HAM	6,741	52.00	19.10.2021	24.09.2021	25
NHAI	Gorhar to Khairatunda	Jharkhand	HAM	6,057	39.49	18.10.2021	16.10.2021	2

₹ 1,08,937 mn
47.15%



₹ 45,377 mn
19.64%



₹ 37,317 mn
16.15%



₹ 2,929 mn
1.27%



SPECIAL
BRIDGES



₹ 14,826 mn
6.42%

AIRPORT



₹ 2,471 mn
1.07%

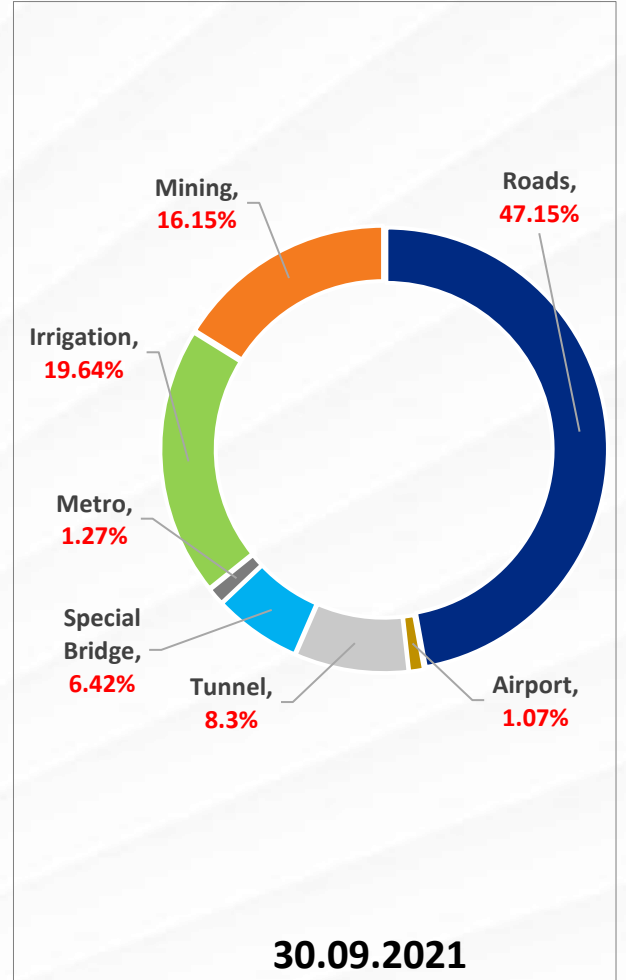
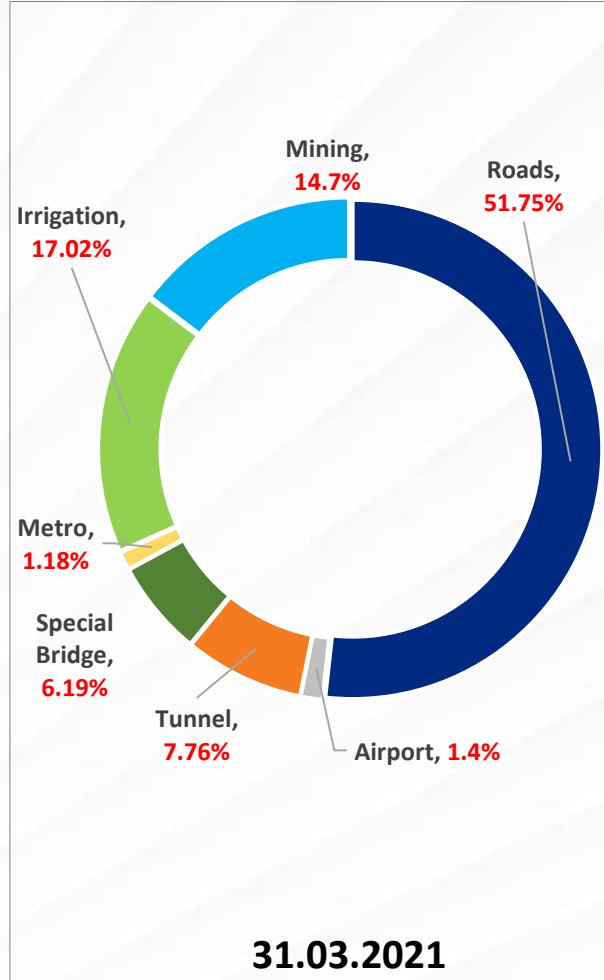
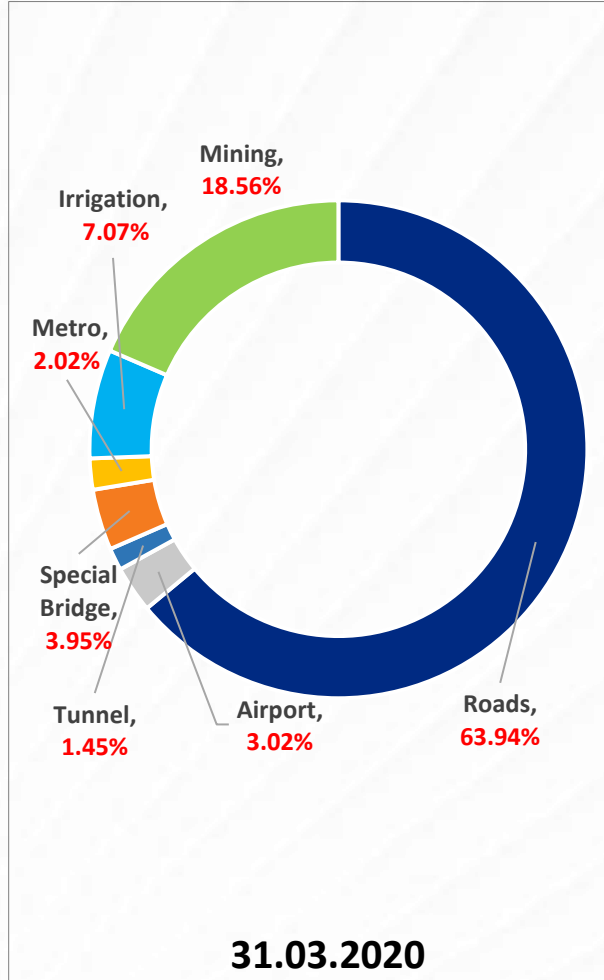
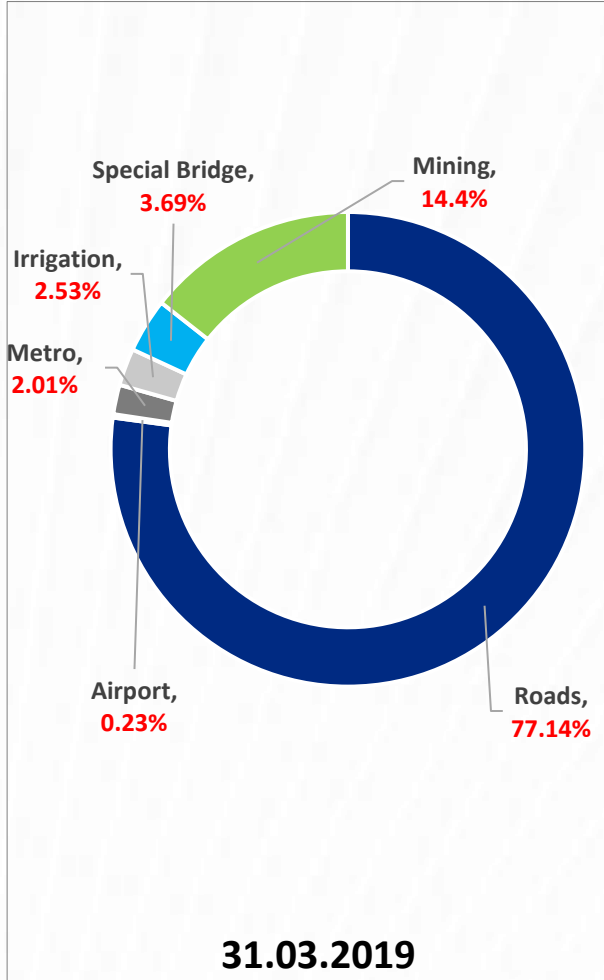
TUNNEL



₹ 19,181 mn
8.30%

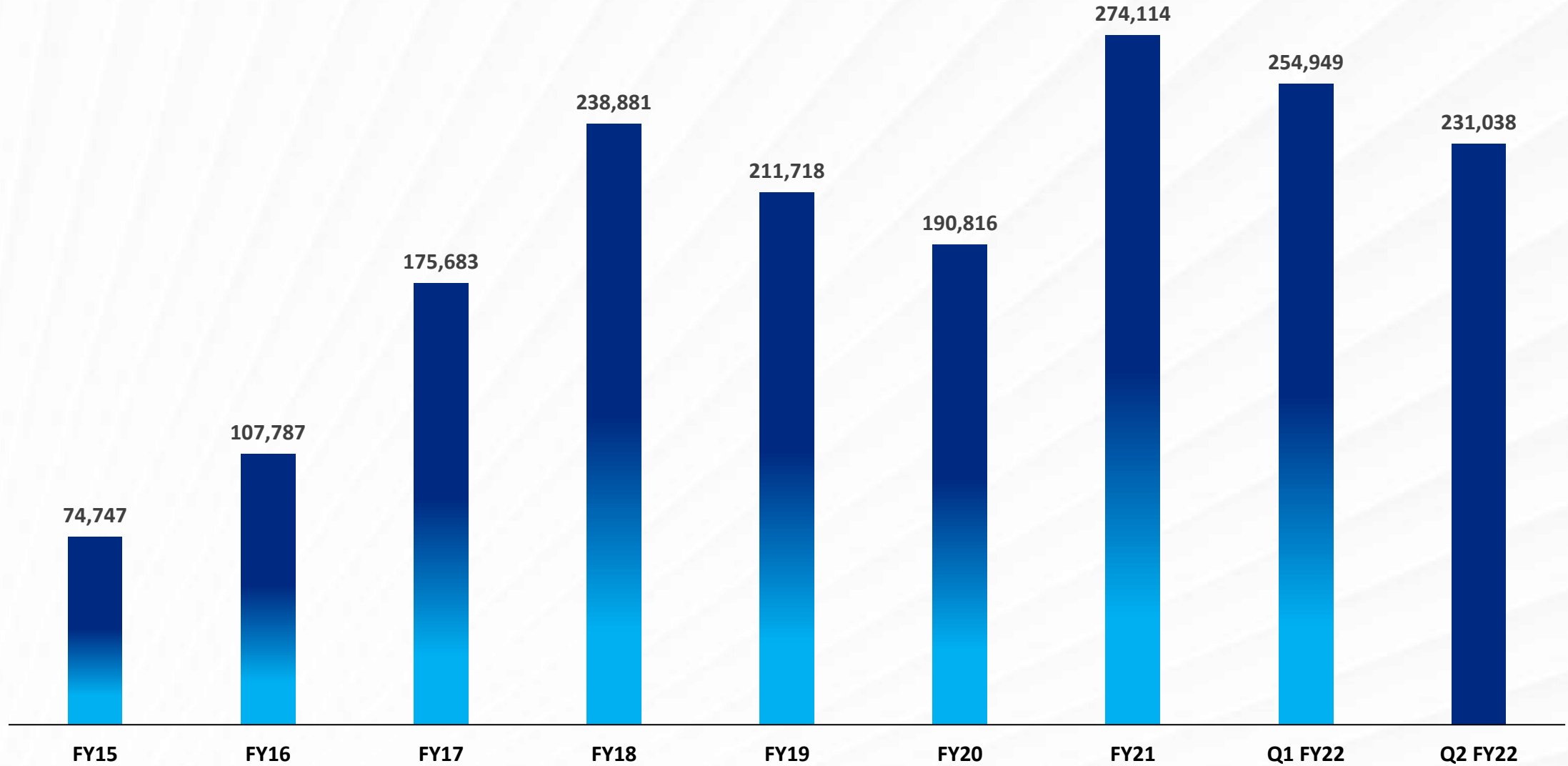
Total Order Book —
₹ 2,31,038 mn



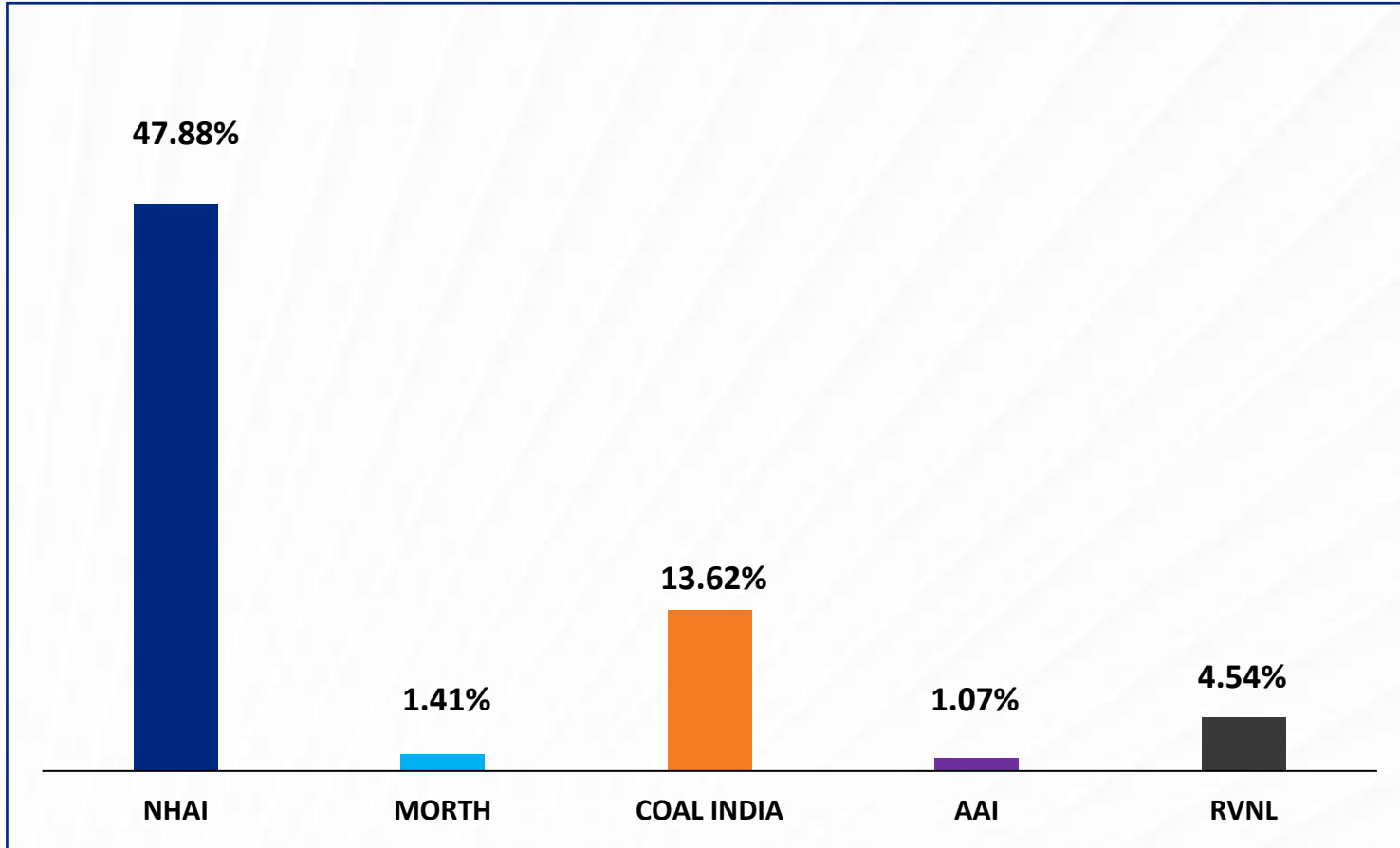


Total Order Book

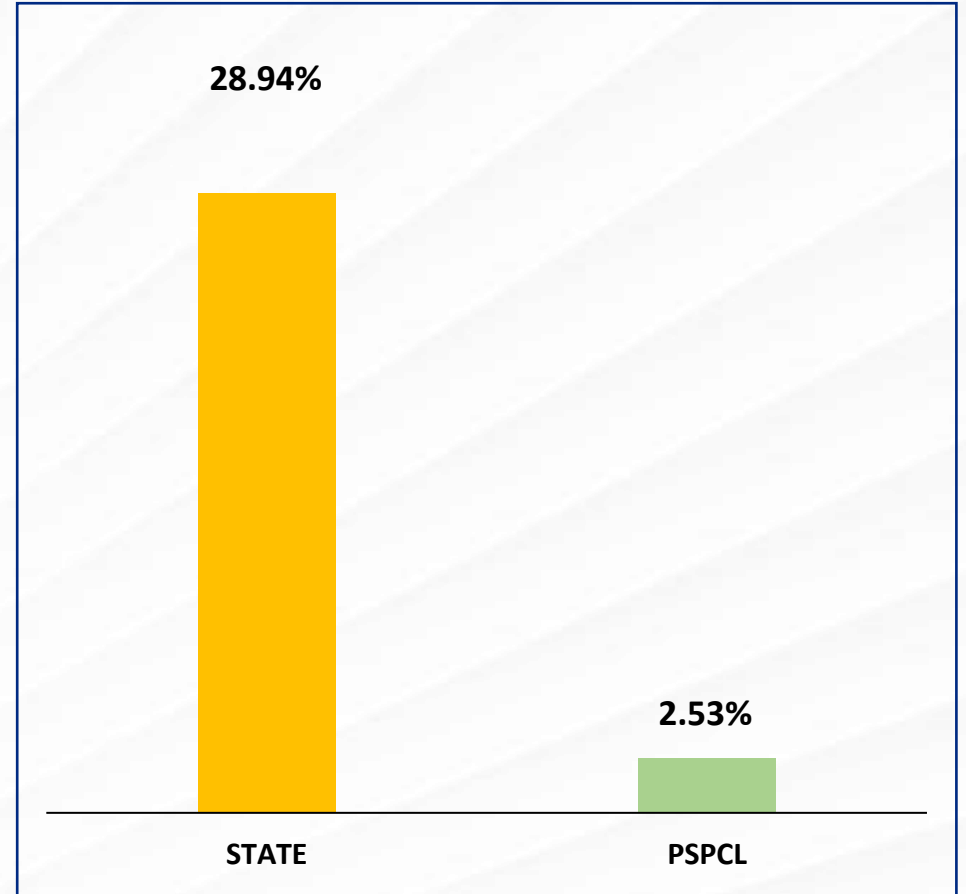
(₹ mn)



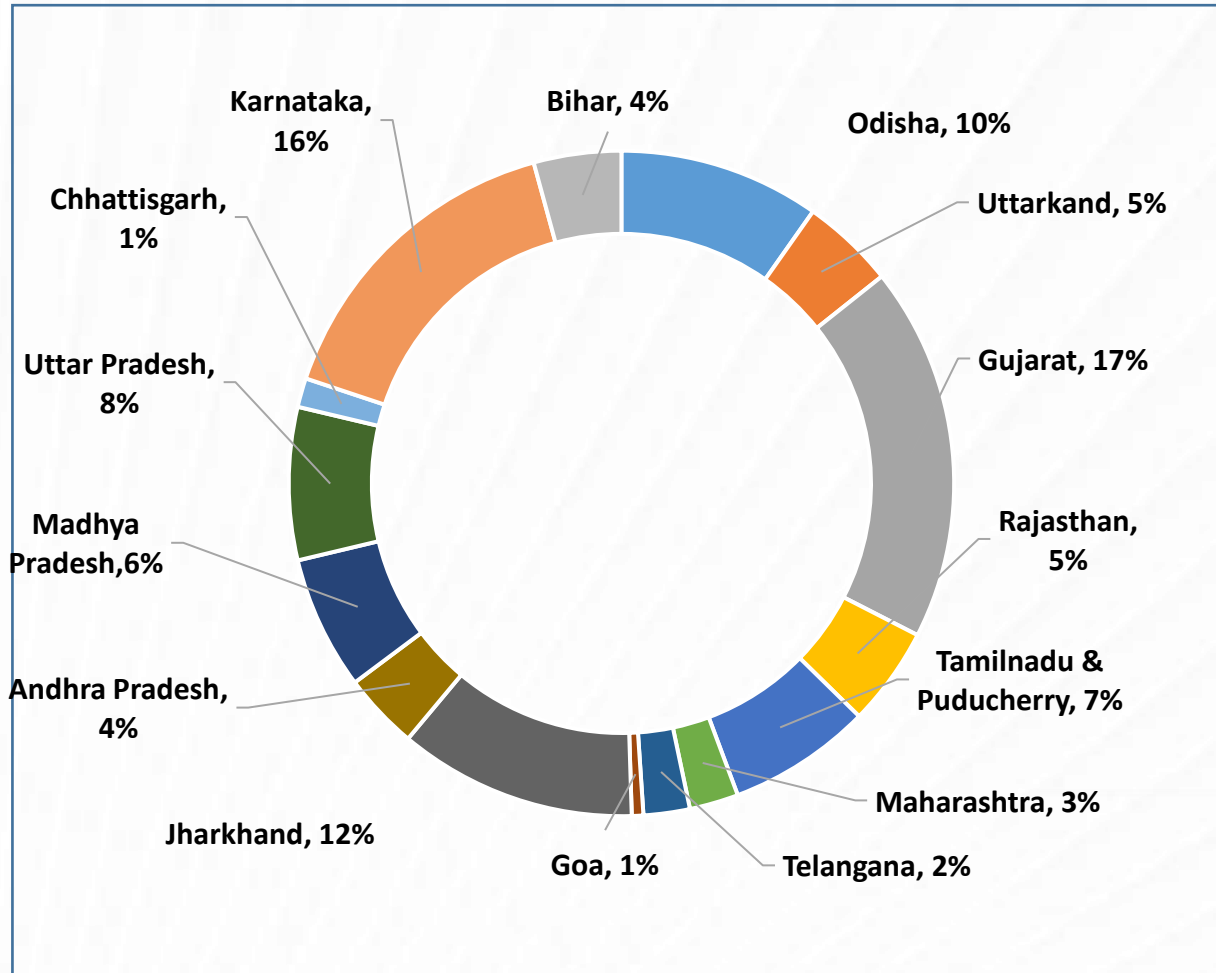
69% of the order book from the Central Government



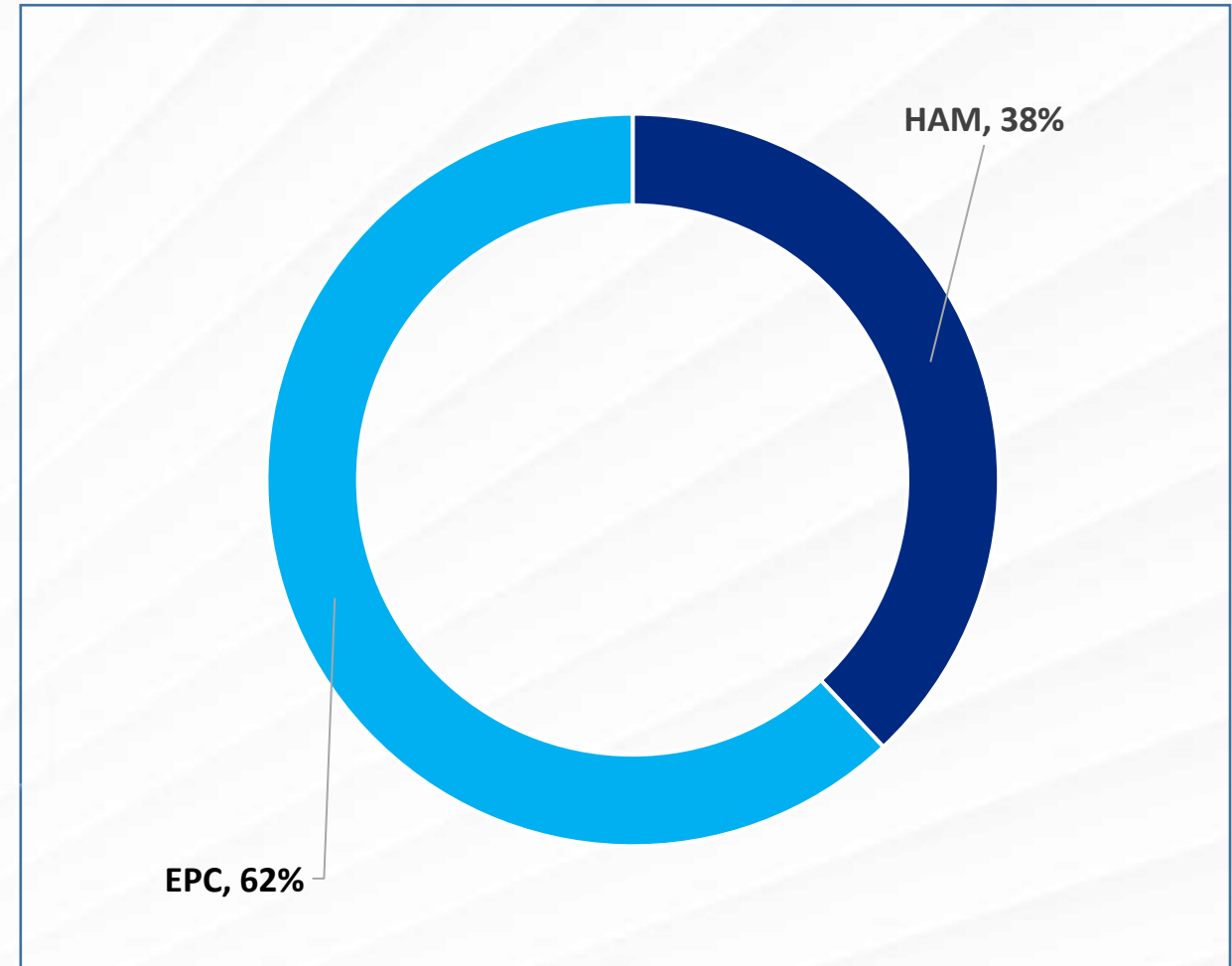
31% of the order book from the state government



Order Book Geography Wise



Order Book Contract Type Wise

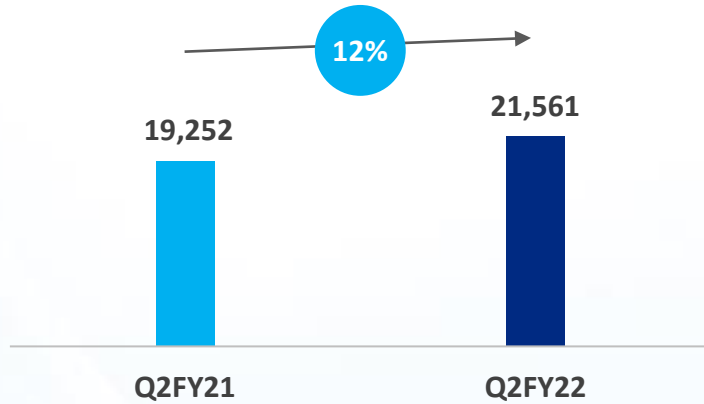




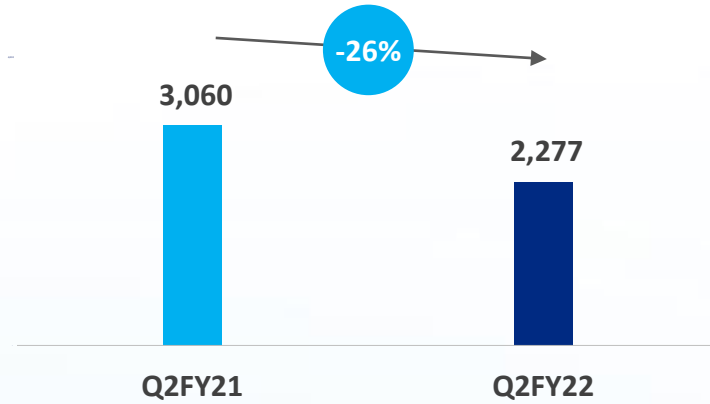
Standalone Financial Highlights

Results Summary – Q2FY22 (Standalone)

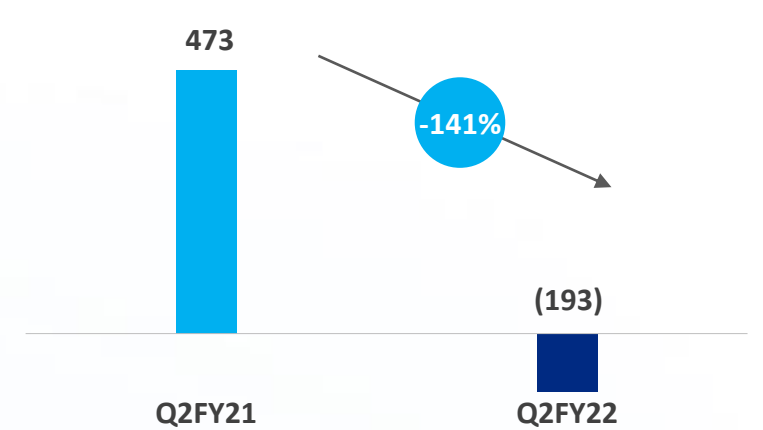
Revenue from operations (₹ mn)



EBITDA excl. other income (₹ mn)



Profit after tax (₹ mn)

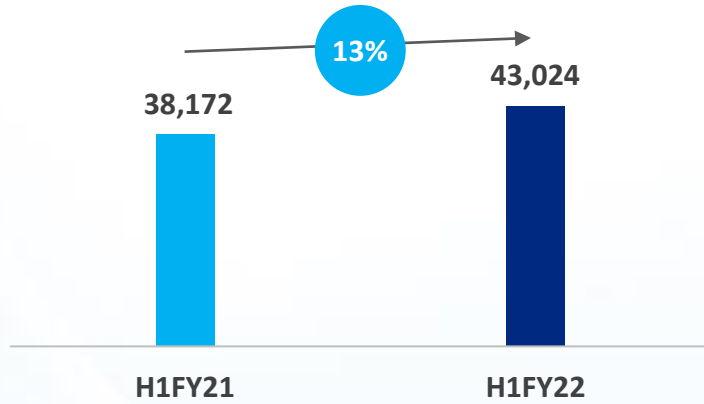


Contract Revenue Breakup

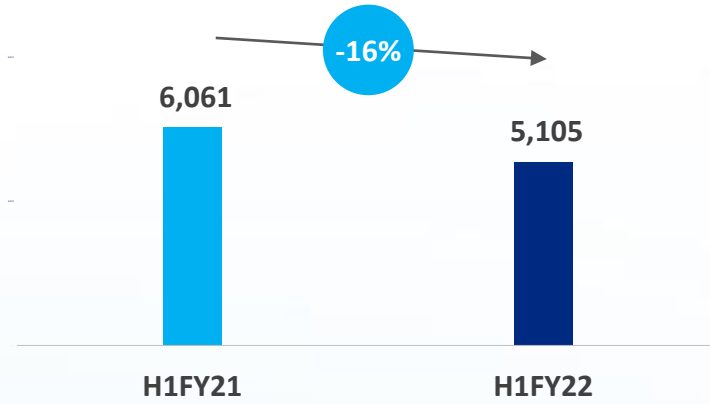
Icon	Category	Change	Q2FY22	Q2FY21	Icon	Category	Change	Q2FY22	Q2FY21
	Roads, Special Bridges & Tunnels	↑ 16%	18,590	16,034		Irrigation	↑ 260%	651	181
	Metros, Airports & Urban Development	↑ 38%	798	579		Mining	↓ 34%	1,351	2,057

Results Summary – H1FY22 (Standalone)

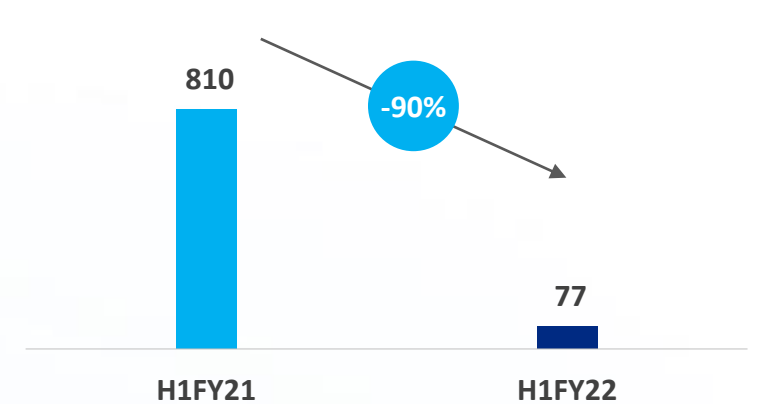
Revenue from operations (₹ mn)



EBITDA excl. other income (₹ mn)



Profit after tax (₹ mn)



Contract Revenue Breakup

Icon	Category	Change	H1FY22	H1FY21	Icon	Category	Change	H1FY22	H1FY21
	Roads, Special Bridges & Tunnels	↑ 11%	36,061	32,531		Irrigation	↑ 276%	1,439	382
	Metros, Airports & Urban Development	↑ 150%	1,791	717		Mining	↓ 18%	3,277	4,012

(₹ mn)

Particulars	Q2FY22	Q1FY22	Q2FY21	Y-o-Y (%)	H1FY22	H1FY21	Y-o-Y (%)
Revenue from operations	21,561	21,463	19,252	11.99%	43,024	38,172	12.71%
Operating expenses	19,284	18,634	16,192	19.10%	37,919	32,111	18.09%
EBITDA excl. other income	2,277	2,828	3,060	-25.60%	5,105	60,61	-15.78%
EBITDA Margin (%)	10.56%	13.18%	15.89%	-	11.87%	15.88%	-
Other income	52	124	94	-44.92%	176	179	-1.55%
Depreciation	999	979	1,044	-4.35%	1,978	2,110	-6.29%
Interest	1,616	1,490	1,402	15.29%	3,106	2,912	6.66%
Profit/(loss) before exceptional items and tax	(287)	484	510	-140.48%	197	1,218	-83.80%
Exceptional items	20	-	-	-	20	-	-
Profit/(loss) before tax	(266)	484	708	-137.64%	217	1,218	-82.15%
Tax Expense	(73)	214	235	-131.15%	140	408	-65.61%
Profit/(loss) after tax	(193)	270	473	-140.87%	77	810	-90.48%
PAT Margin (%)	-0.90%	1.26%	2.45%	-	0.18%	2.12%	-

Standalone Profit & Loss

(₹ mn)

Particulars	Q2FY22	Q2FY21	H1FY22	H1FY21
Revenue from Operations	21,561	19,252	43,024	38,172
Other income	52	94	176	179
Total Income	21,613	19,346	43,200	38,351
Expenses				
Cost of materials consumed	18,309	14,899	35,895	29,844
Changes in inventories of finished goods, Stock-in -Trade and work-in-progress	(101)	184	(149)	308
Employee benefits expense	514	481	1,007	969
Finance costs	1,616	1,402	3,106	2,912
Depreciation and amortization expense	999	1,044	1,978	2,110
Other expenses	562	627	1,165	990
Total expenses	21,899	18,638	43,003	37,133
Profit/(loss) before exceptional items and tax	(287)	708	197	1,218
Exceptional items	20	-	20	-
Profit/(loss) before tax	(266)	708	217	1,218
Tax expenses	(73)	235	140	408
Profit/(loss) after tax	(193)	473	77	810

Standalone Balance Sheet

(₹ mn)

Particulars	Sep'21	June'21	Sep'20
ASSETS			
Non-current assets			
(a) Property, plant and equipment	18,035	18,763	19,201
(b) Capital work in progress	3	4	1
(c) Other Intangible Assets	162	179	228
(d) Financial assets			
(i) Investments	8,602	11,167	10,986
(ii) Other	2,005	3,155	3,471
(e) Deferred tax assets (net)	441	397	435
(f) Other non-current asset	4,271	4,285	5,069
Total Non-current assets	33,519	37,950	39,391
Current assets			
(a) Inventories	33,710	32,908	27,117
(b) Financial assets			
(i) Trade receivables	13,181	12,778	14,001
(ii) Cash and cash equivalent	3,153	3,024	2,989
(iii) Loans	5,952	8,510	7,255
(iv) Others financial assets	8,461	6,041	5,592
(c) Current tax asset (net)	2,572	2,119	1,670
(d) Other current assets	16,057	14,592	12,291
Total Current Assets	83,086	79,971	70,914
Non-current assets held for sale	-	2,278	2,838
TOTAL ASSETS	1,16,605	1,20,199	1,13,144

Particulars	Sep'21	June'21	Sep'20
EQUITY AND LIABILITIES			
Equity			
(a) Equity share capital	1,462	1,462	1,368
(b) Other equity	42,844	42,971	35,501
Total Equity	44,306	44,433	36,869
Liabilities			
Non-current liabilities			
(a) Financial liabilities			
(i) Borrowings	7,263	8,231	8,503
(ii) Other Financial liabilities	247	282	-
(b) Provisions	733	766	1,117
(c) Other non-current liabilities	6,207	6,906	7,206
Total Non current liabilities	14,451	16,185	16,826
Current liabilities			
(a) Financial liabilities			
(i) Borrowings	20,881	21,175	20,494
(ii) Trade payable	21,316	19,614	16,922
(iii) Other financial liabilities	9,453	9,385	9,289
(b) Other current liabilities	6,054	6,971	9,739
(c) Provisions	144	159	167
Total Current liabilities	57,848	57,303	56,611
Liabilities in respect of non current assets classified as held for sale	-	2,278	2,838
Total Liabilities	72,299	75,766	76,275
TOTAL EQUITY AND LIABILITIES	1,16,605	1,20,199	1,13,144

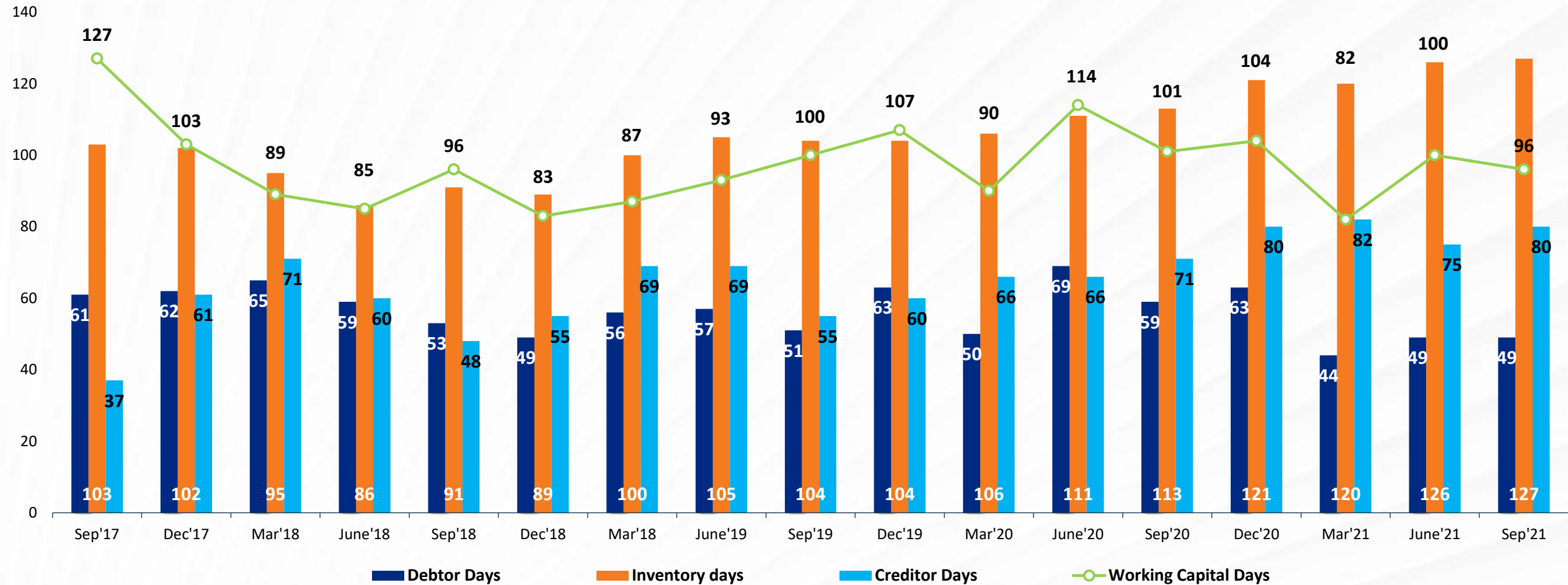
Standalone Cash flow

(₹ mn)

Particulars	Q1FY22	Q2FY22	H1FY22
CASH FLOW FROM OPERATING ACTIVITIES			
Net profit before tax as per Statement of Profit and Loss	484	(267)	217
Adjustments for:			
Depreciation	979	999	1,978
Interest Income	(116)	(51)	(167)
Finance Income due to Unwinding of security deposit		(1)	(1)
(Profit)/Loss on sale of fixed assets	-	12	12
Interest expense	1,490	1,616	3,106
Remeasurements gains / (losses) on post-employment benefits	(27)	103	76
Exceptional items – (Profit)/Loss on Sale of Subsidiary companies	-	(20)	(20)
Operating Profit Before Working Capital Changes	2,809	2,392	5,201
Working Capital Changes			
(Increase)/Decrease in Current and Non- Current Assets	(7,479)	(1,421)	(8,900)
Increase/(Decrease) in Current and Non-Current Liabilities	(258)	(2,232)	(2,490)
Increase/(Decrease) in Provisions	(41)	(48)	(89)
Cash generated from operations	(4,968)	(1,310)	(6,278)
Income tax paid	(295)	(407)	(702)
NET CASH GENERATED FROM OPERATING ACTIVITIES (TOTAL A)	(5,263)	(1,717)	(6,980)

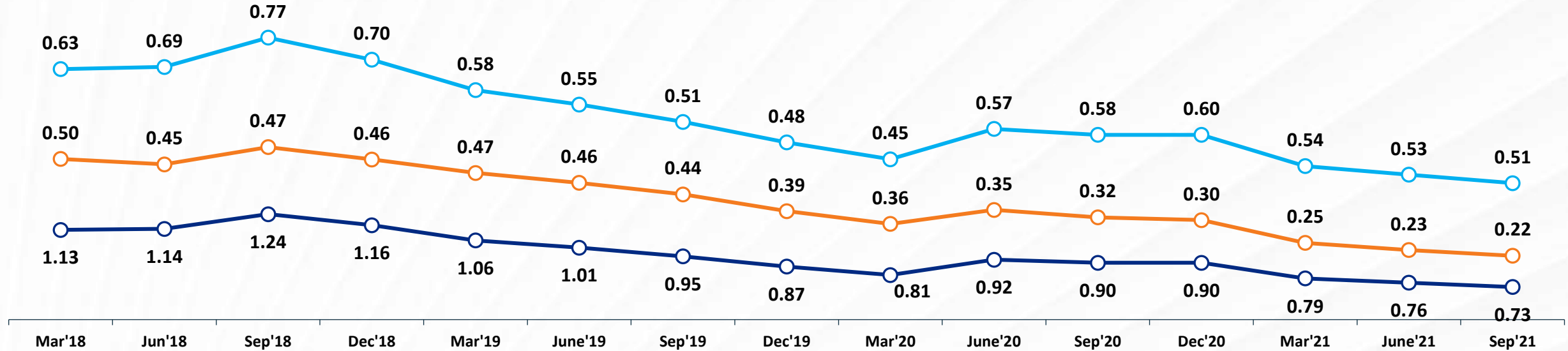
Particulars	Q1FY22	Q2FY22	H1FY22
CASH FLOW FROM INVESTMENT ACTIVITIES			
Purchase of Fixed Assets	(776)	(290)	(1,066)
Sale of Fixed Assets	5	24	29
Expenditure on Capital work in progress	(3)	2	(1)
Purchase of Investments	(603)	(543)	(1,146)
Sale of Investments	125	5405	5,530
Interest Received	116	51	167
NET CASH USED IN INVESTING ACTIVITIES (TOTAL B)	(1,136)	4,649	3,513
CASH FLOW FROM FINANCING ACTIVITIES			
(Repayment) / Proceeds of / from Equity	5,008	-	5,008
(Repayment) / Proceeds of / from Long Term Borrowings (net)	2,058	(968)	1,090
(Repayment) / Proceeds of / from Short Term Borrowings (net)	(73)	(294)	(367)
Repayment) / Proceeds of / from Current Maturities of Long Term Borrowings (net)	998	74	1,072
Interest paid	(1,490)	(1,616)	(3,106)
Finance Income due to Unwinding of security deposit	-	1	1
NET CASH USED IN FINANCING ACTIVITIES (TOTAL C)	6,501	(2803)	3,698
NET INCREASE/(DECREASE) OF CASH & CASH EQUIVALENTS (A+B+C)	101	130	231

Net Working Capital Days – Quarterly



Net Debt to Equity Ratio – Quarterly (Working Capital & Equipment Debt)

○ Net Debt/Equity
 ○ Equipment Debt/Equity
 ○ Working Capital Debt/Equity



₹ Mn	Mar'18	June'18	Sep'18	Dec'18	Mar'19	June'19	Sep'19	Dec'19	Mar'20	June'20	Sep'20	Dec'20	Mar'21	Jun'21	Sep'21
Net Debt	27,800	30,891	34,473	34,749	33,876	33,432	31,796	30,481	29,343	33,586	33,335	33,915	30,988	33,869	32,553
Equity	24,571	27,125	27,762	29,848	32,044	33,214	33,626	34,898	36,060	36,431	36,869	37,842	39,172	44,430	44,306



Consolidated Financial Highlights

Consolidated Profit & Loss

(₹ mn)

Particulars (₹ mn)	Q2FY22	Q1FY22	Q2FY21	Y-o-Y (%)	H1FY22	H1FY21	Y-o-Y (%)
Revenue from Operations	22,190	24,383	21,867	1.48%	46,572	42,866	8.65%
Other income	47	151	111	-57.95%	198	215	-8.05%
Total Income	22,236	24,534	21,977	1.18%	46,770	43,081	8.56%
Expenses							
Cost of materials consumed	20,245	18,473	16,013	26.43%	38,718	31,342	23.54%
Changes in inventories of finished goods, Stock-in-Trade and work-in-progress	(90)	(69)	183	>-100.00%	(158)	304	>-100.00%
Employee benefits expense	957	723	500	91.50%	1,680	998	68.42%
Finance costs	2,111	3,171	2,930	-27.96%	5,282	5,970	-11.54%
Depreciation and amortization expense	935	1,077	1,132	-17.39%	2,012	2,328	-13.58%
Other expenses	552	694	647	14.68%	1,245	1,087	14.55%
Total expenses	24,711	24,069	21,405	15.44%	48,779	42,029	16.06%
Profit/(loss) before exceptional items and tax	(2,475)	465	573	>-100.00%	(2,010)	1,052	>-100.00%
Exceptional items	(2,023)	69	(25)	>-100.00%	(1,954)	233	>-100.00%
Profit/(loss) before tax	(4,497)	533	548	>-100.00%	(3,964)	1,285	>-100.00%
Tax expenses	(83)	236	376	>-100.00%	153	608	-74.86%
Share of Profit / (Loss) of associates	(31)	31	2	>-100.00%	-	5	>-100.00%
Profit/(loss) after tax	(4,446)	329	174	>-100.00%	(4,117)	681	>-100.00%

- During Q2FY22, stake in 8 subsidiaries transferred to Shrem group and the same is not consolidated during half year ended 30th September 2021 which were consolidated till 30th June 2021 as per Ind AS 110 “Consolidated Financial Statements”. Its impact on Consolidated Profit & Loss and Consolidated Balance Sheet is as under:
 - Consolidated borrowings reduced by Rs. 33,400.01 Mn
 - Accumulated profit till 31st March 2021 for the said 8 subsidiaries which were consolidated earlier are reversed during Q2FY22 & H1FY22 because of said stake sale. This has been shown as exceptional losses in Consolidated Profit & Loss Account amounting to Rs. 1,858.88 Mn during Q2FY22. The losses are non-cash losses.
 - The profits for above 8 subsidiaries for Q1FY22 - Rs. 1,692.87 Mn, which were consolidated during Q1FY22 have been reversed during Q2FY22.
 - Therefore, segment PBIT of “Road Infrastructure Maintenance & Toll Operations” segment was negative at Rs. 1,709.76 Mn during Q2FY22 via-a-vis positive of Rs. 1,658.08 Mn for Q1FY22 and Rs. 1,368.30 Mn for Q2FY21.



Divestment

The Company has 12 HAM Assets which are either committed or at an advance stage of Monetisation



FY-22-23
Expected Divestment Consideration
~ Rs. 15,000 Mn



Company looking for
~ Rs. 25,000 Mn
from Divestment
Consideration

FY-21-22
Expected Divestment Consideration
~ Rs. 10,000 Mn

(₹ mn)

Particulars	Requirement	Actual Invested Till Sep-21	H2 FY 21-22 Projected	FY 22-23 Projected	FY 23-24 Projected
Investment in 23 HAM Projects	29,074	17,692	5,386	2,718	3,278
Investment for Siarmal Coal Project #	4,983*	-	501	1,867	137
Investment for Pachhwara Coal Project #	872	-	-	686	186
Total Equity Commitment	34,929	17,692	5,887	5,271	3,601

Subject to Financial Closure

* Remaining Investment would be Rs.2,478 Mn for FY 2025-2029 in phased manner



Key Projects Update

Hybrid Road Projects – Progress

(₹ mn)

Sr. No	Project Name	Payment Milestone (Grant)	Appointed Date	% of work done as on 31.10.2021
1	DBL Borgaon Watambare Highways Pvt. Ltd.	PCOD achieved on 24.09.2021	22.04.2019	96.00
2	DBL Gorhar Khairatunda Highways Pvt. Ltd.	PCOD achieved on 16.10.2021	19.07.2019	98.34
3	DBL Anandpuram Anakapalli Highways Pvt. Ltd.	4th PM, 75% Progress	04.01.2019	82.99
4	DBL Chandikhole Bhadrak Highways Pvt. Ltd.	3rd PM, 50% Progress	16.12.2018	70.75
5	DBL Rewa Sidhi Highways Pvt. Ltd.	4th PM, 75% Progress	14.12.2018	88.55
6	DBL Mangloor Highways Pvt. Ltd.	5th PM, 90% Progress	12.04.2019	97.43
7	DBL Bangalore Nidagatta Highways Pvt. Ltd.	4th PM, 75% Progress	14.05.2019	87.23
8	DBL Sangli Borgaon Highways Pvt. Ltd.	3rd PM, 50% Progress	23.05.2019	71.82
9	DBL Mangalwedha Solapur Highways Pvt. Ltd.	5th PM, 90% Progress	23.05.2019	95.58
10	DBL Bellary Byrapura Highways Pvt. Ltd	4th PM, 75% Progress	24.10.2019	89.52
11	DBL Nidagatta Mysore Highways Pvt.Ltd	4th PM, 75% Progress	10.12.2019	77.89

(₹ mn)

Sr. No	Project Name	Payment Milestone (Grant)	Appointed Date	% of work done as on 31.10.2021
12	Pathrapali Kathghora Highways Private Limited	2nd PM, 30% Progress	04.12.2020	32.14
13	Dodaballapur- Hoskote Highways Private Limited	1st PM, 10% Progress	22.02.2021	29.52
14	Repallewada Highways Private Limited	1st PM, 10% Progress	01.03.2021	25.26
15	Narenpur Purnea Highways Private Limited	1st PM, 10% Progress	18.03.2021	14.25
16	Dhrol Bhadra Highways Private Limited	-	28.10.2021	1.64
17	Bangalore Malur Highways Private Limited	-	15.09.2021	1.60
18	Malur Bangarpet Highways Private Limited	-	20.09.2021	0.83
19	DBL Viluppuram Highways Private Limited	-	November 2021 (E)	-
20	DBL Poondiyankuppam Highways Private Limited	-	November 2021 (E)	-
21	Sannur Bikarnakette Highways Private Limited	-	January 2022 (E)	-
22	Bangalore Chennai Expressway Phase 2 Package 3	-	January 2022 (E)	-

E = Expected

Key Outstanding Road EPC Projects

(₹ mn)

Project name	Type	Contract Value	Outstanding Order Book as on 30.09.2021	Length (Kms)	LOA Date	Date of Start	Schedule Date of Completion with EOT
Nagpur Mumbai Super Communication Expressway (Package 12)	Road	16,980	3,822	45.65	Aug-18	Jan-19	Jan-22
Varanasi to Daggmagpur (Package 1)	Road	5,987	2,178	34.00	Feb-18	Aug-19	May-22
Bundelkhand Expressway Project, Package-VI	Road	13,621	5,893	45.28	Nov-19	Jan-20	Jan-23
Gorakhpur Link Expressway Project, Package-II	Road	12,500	8,846	43.04	Nov-19	June-20	Dec-23

Airport

Project name	Type	Contract Value	Outstanding Order Book as on 30.09.2021	LOA Date	Date of Start	Schedule date of Completion
Construction of New Greenfield Airport at Hirasar, Rajkot	Airport	5,701	2,471	Feb-20	Feb-20	Aug-22

Mining

Project name	Type	Contract Value	Outstanding Order Book as on 30.09.2021	LOA Date	Date of Start	Schedule date of Completion
Jayant OCP of NCL	Mining	7,175	335	Sep-18	Oct-18	Oct-21
Pachhwara Central Coal Block – PSPCL	Mining	5,847	5,847	Aug-18	Sep-21	Sep-76
Samaleswari OCP of MCL	Mining	8,478	7,570	Dec-18	Jan-19	Nov-25
Overburden Removal – Nigahi OCP of NCL	Mining	17,989	11,084	Dec-19	Jan-20	June-24
Development and Operation of Siarmal Open Cast Project (MDO)	Mining	12,481	12,481	Mar-21	June-21	June-47

Irrigation

Project name	Type	Contract Value	Outstanding Order Book as on 30.09.2021	LOA Date	Date of Start	Schedule date of Completion
Navnera Barrage	Irrigation	5,366	3,047	Oct-18	Oct-18	Oct-22
Construction of Kharkai Dam at Icha	Irrigation	8,664	8,664	Aug-19	Aug-19	Aug-22
Bhadbhut Barrage	Irrigation	37,212	33,666	July-20	Oct-20	Oct-24

(₹ mn)

Project name	Type	Contract Value	Outstanding Order Book as on 30.09.2021	LOA Date	Date of Start	Schedule date of Completion
Zuari Bridge -(Package II)	Special Bridge	5,454	625	Feb-16	April-16	Nov-22
Zuari Bridge -(Package I)	Special Bridge	4,401	542	April-16	June-16	Jul-22
Zuari Bridge -(Package III)	Special Bridge	4,176	132	April-16	June-16	Nov-21
Extra-dosed bridge across Sharavathi backwaters	Special Bridge	3,215	1,967	Jul-19	Dec-19	May-23
Sahibganj Bypass including Ganga Bridge and Manihari Bypass	Special Bridge	16,965	12,233	Jul-20	Nov-20	Oct-24

Metro

Project name	Type	Contract Value	Outstanding Order Book as on 30.09.2021	LOA Date	Date of Start	Schedule date of Completion
Bhopal Metro	Metro	2,206	1,002	Oct-18	Nov-18	Dec-22
Indore Metro	Metro	2,044	1,927	Oct-18	Dec-18	Aug-23

Tunnel

Project name	Type	Contract Value	Outstanding Order Book as on 30.09.2021	LOA Date	Date of Start	Schedule date of Completion
Rishikesh to Karanprayag (Package 9)	Tunnel	11,919	10,497	Aug-20	Sep-20	Nov-24
Delhi - Vadodara Greenfield Expressway (Pkg - 15)	Tunnel	8,929	8,036	Dec-20	July-21	Jan-24



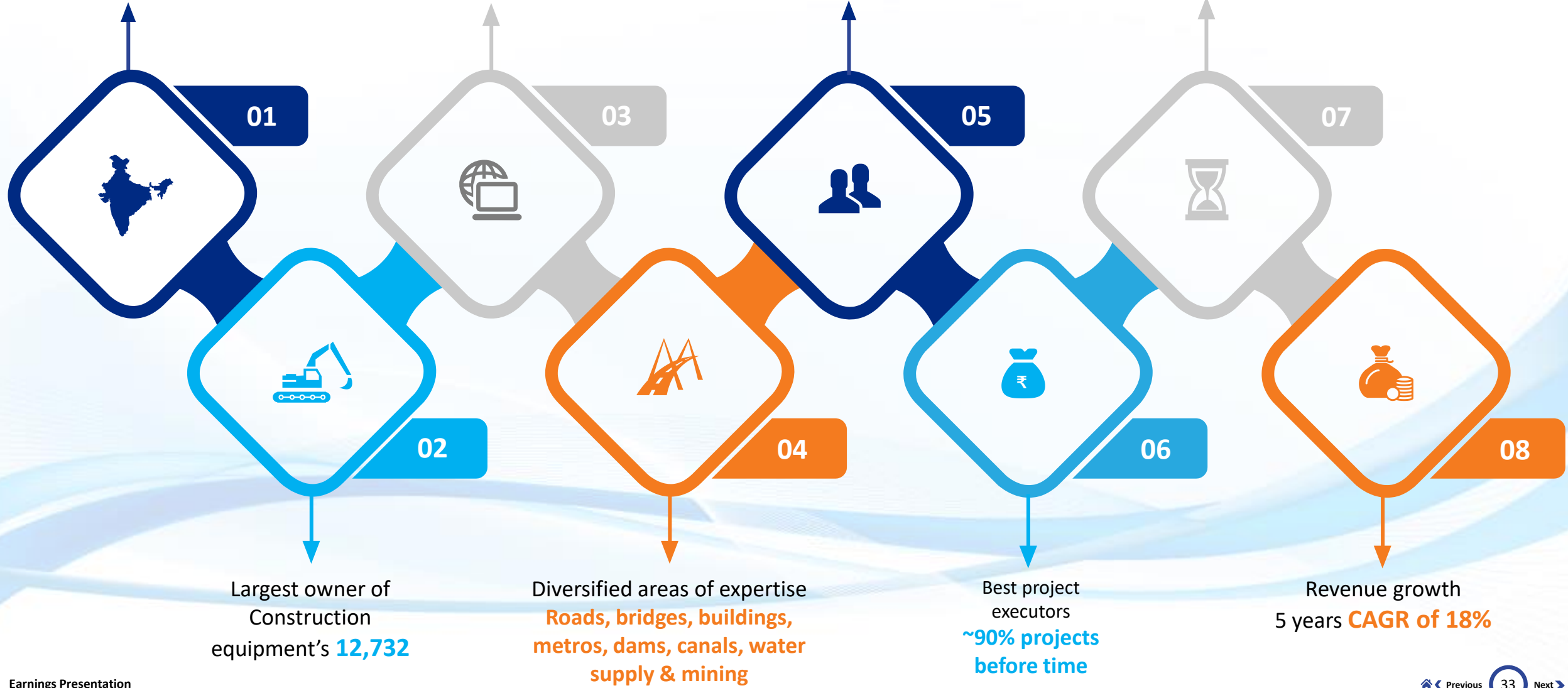
Company Overview

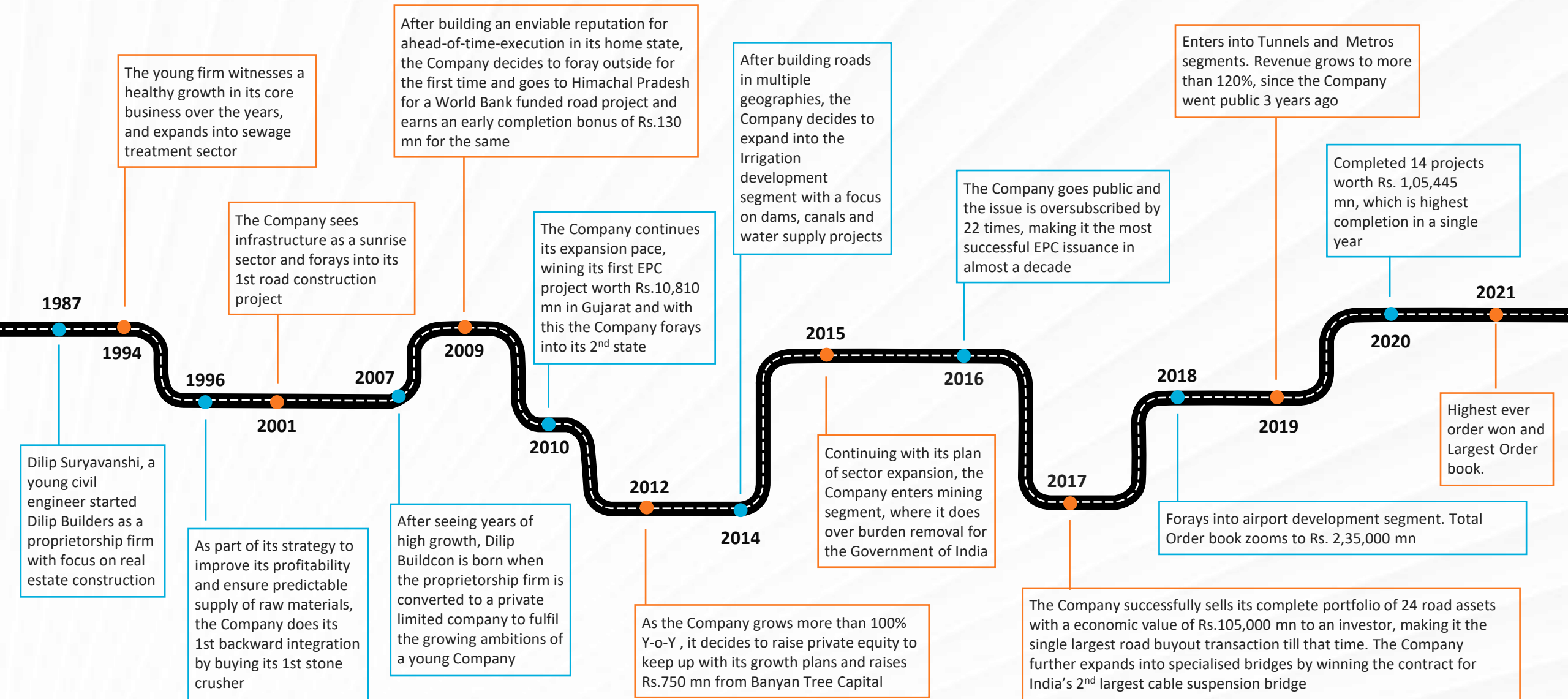
Pan India presence
**19 states &
1 Union Territory**

No subcontracting,
vertically integrated and use
of technology

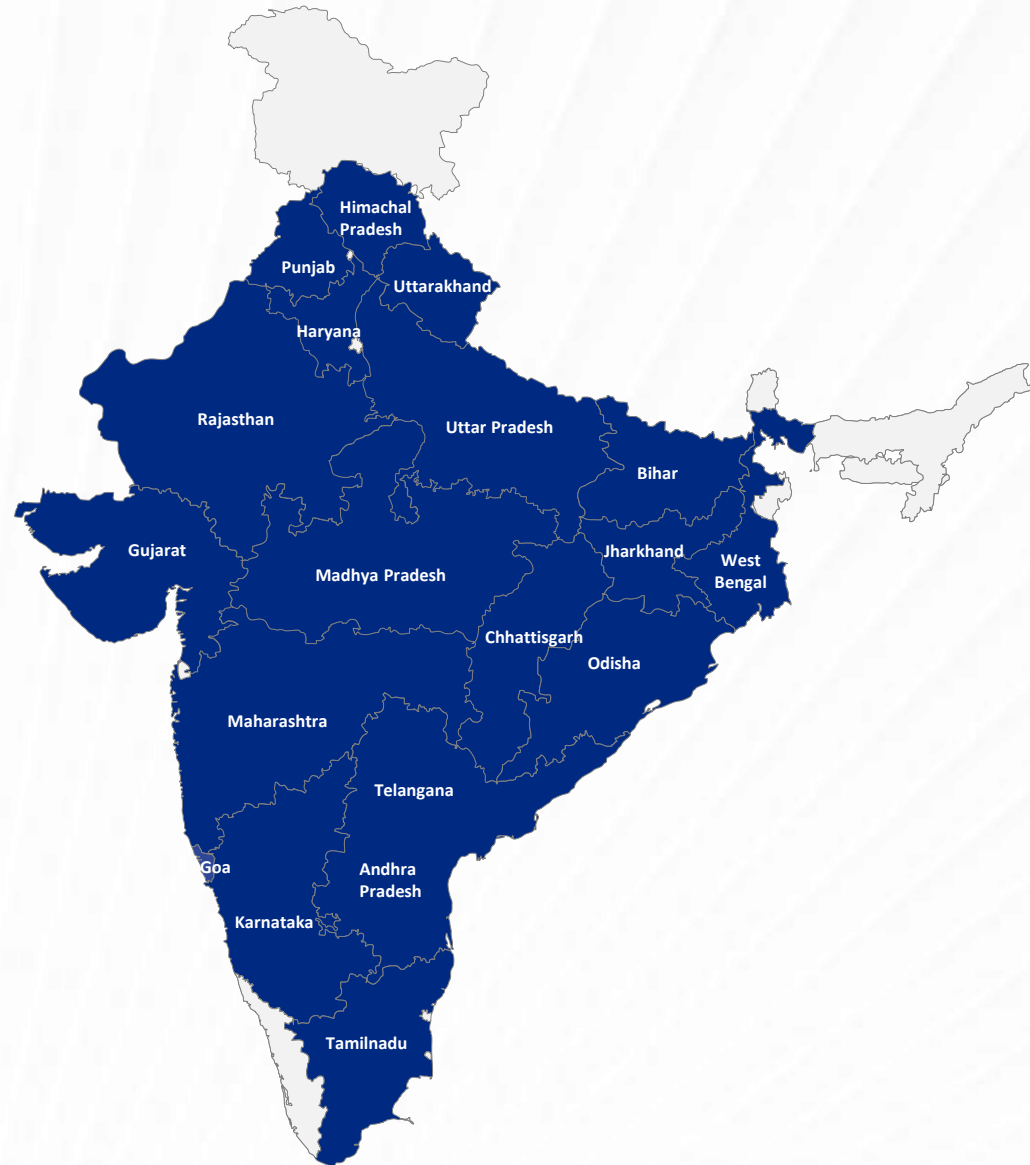
Largest employer in
construction industry
33,386 employees

Early completion bonus
FY 2012 to 2021
₹ 5,655 mn





Pan India Project Execution Capability



(₹ mn)

State	Completed	Ongoing Gross	Ongoing Net
Andhra Pradesh	29,045	21,305	9,852
Bihar	-	12,699	10,614
Chhattisgarh	7,038	8,127	3,750
Goa	1,250	14,031	1,767
Gujarat	9,589	48,894	43,371
Haryana	4,637	-	-
Himachal Pradesh	1,187	-	-
Jharkhand	10,071	37,532	27,662
Karnataka	19,606	79,256	44,319
Maharashtra	52,099	42,619	8,774
Madhya Pradesh	1,16,060	35,467	16,544
Odisha	-	30,916	22,901
Punjab	12,555	-	-
Rajasthan	9,433	14,296	12,022
Telangana	15,556	13,070	6,258
Tamilnadu	2,520	-	-
Tamilnadu and Puducherry	-	16,133	16,133
Uttar Pradesh	31,154	45,028	19,925
West Bengal	-	11,919	11,057
Uttarakhand	6,131	-	-
Total	3,27,931	4,31,294	2,54,949

To further support our in-house execution, we have setup our own manufacturing units, which make the highest quality road furniture/ material needed for our business. It helps us control costs and timelines.



Octagonal Poles



Pipe Rolling



Metal Beam Crash Barrier



Road Marking Paint



Bus Shelter



Sign Boards



Scaffolding



Bearing & Expansion Joint



Reinforced Earth Walls



Fabricated Casting Panels and Moulds



Overhead Gantries



Overhead Cantilevers



Foundry



Mr. Dilip Suryavanshi - Chairman and MD

Dilip Suryavanshi is the Chairman and Managing Director of our Company. He holds a bachelors degree in civil engineering from the University of Jabalpur. He has over 36 years of experience in the business of construction. He is currently the President of the Madhya Pradesh Builders Association. As the Managing Director of our Company, he liaises with various departments of the government and also overlooks processes including tendering, bidding and planning the projects.



Mr. Devendra Jain - Executive Director & CEO

Devendra Jain is an Executive Director and Chief Executive Officer of our Company. He holds a bachelors degree in civil engineering from Vikram University, Ujjain. He has over 21 years of experience in the business of construction. He looks after project implementation along with the quality of work and ensures timely completion of the projects undertaken by our Company.



Bharat Singh
President

Bharat Singh joined Dilip Builders in 1988, prior to which he had a sole proprietorship concern. He has 36 years work of experience in the field of construction. At DBL he is responsible for administration and management of finance and accounts.



Rohan Suryavanshi
Head – Strategy and Planning

Rohan Suryavanshi joined DBL in 2007. He holds a BA (Hons) in Commerce from the University of Pune and an MBA (Finance and Management) from The Wharton School, University of Pennsylvania. At DBL he is responsible for business strategy, financial planning, business process streamlining, and investor management.



Karan Suryavanshi
Head – Business Development

Karan Suryavanshi joined DBL in 2010. He holds a bachelor's degree in business administration from Symbiosis Centre for Management Studies. At DBL, he is responsible for planning, liaising with the government, sales, marketing, business development, and management functions.

Awards, Accreditation & Accolades



Best Place to Work in India by Ambition Box



National Highway Excellence Award 2020 for Excellence in Project Management (PPP)



Dun & Bradstreet Construction-Infrastructure Development Awards 2019 (Roads & Highways)



Construction World Global Award 2019 3rd Fastest Growing Construction Company (Large Category)



National Highway Excellence Award 2019 for Excellence in Project Management (PPP)



CNBC Awaaz CEO awards 2019 for "Company of the Year" in the Infrastructure segment.



1000 CAT Equipment Award for Enduring Partnership as India's Single largest Customer of Caterpillar 2018



Fastest Growing Construction Company (Large Category) by Construction World in 2018



National Highways Awards for Excellence, 2018 in Construction Management (PPP)



Dun & Bradstreet award for Construction Infrastructure Development 2019



Construction Week Winner Roads & Highways Project of the Year 4 Laning of Vijaywad Machhliptnam



Fastest Growing Construction Company (Large Category) by Construction World in 2016



Single Largest Customer of BKT OTR Tires in India in 2015



Single Largest Customer of Caterpillar Global Construction & Infrastructure in 2014



Most Valued Customer by HPCL in 2016



Largest Fleet Owner of Pneumatic Drills in India by Atlas Copco



Best Institution Account in India by CEAT Ltd. in H1 2015-2016

Awards, Accreditation & Accolades



Largest Fleet Owner of EC210B Hydraulic Excavators in India by Volvo in 2015



Valued Customer of Bitumen by BPCL in 2015



Single Largest Customer of Caterpillar GCI in India in 2014



Star Achiever by GK TMT in 2014



Road Contractor of the Year by Construction Week in 2016



Over 200 Great Alliances by Metso Minerals



Purchase of Volvo Trucks and Construction Equipment in 2016



Commitment for Products and Services by Ashok Leyland



LEED Certification by Indian Green Building Council in 2014



Delivery of 150 FMX440 8x4 I-Shift Mining Tipper by Volvo in 2017



Award for Outstanding Contribution in Roads & Highways from 8th EPC World in 2018



100th EC 210 Crawler Excavator by Volvo



Infrastructure Person of the Year (Runner-up) by Construction Week in 2016



The Luminary for Dilip Suryavanshi by Dainik Bhaskar



Highest Upliftment of Bitumen by Indian Oil in 2013



DILIP BUILDCON LIMITED
INFRASTRUCTURE & BEYOND

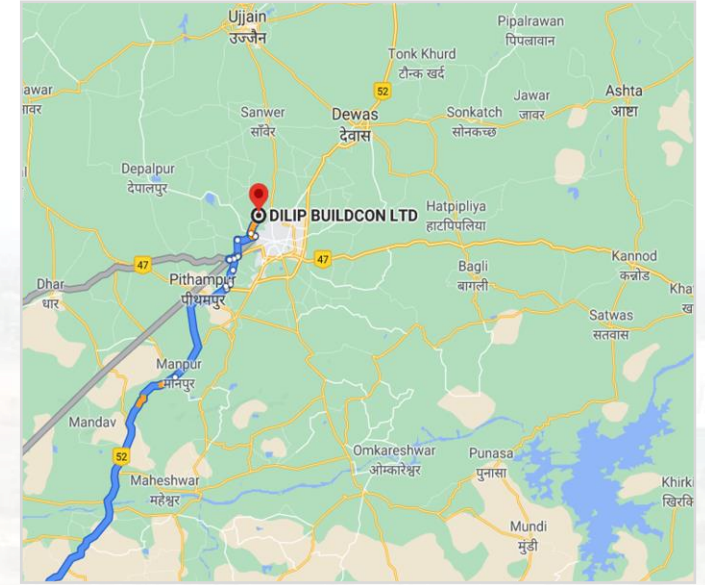
Dilip Buildcon Limited

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Thank You

