

Date: 10<sup>th</sup> November, 2022

To, Dept. of Corporate Services, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 <b>BSE Scrip Code: 533161</b>	To, The Listing Department, National Stock Exchange of India Limited, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai 400051 <b>NSE Scrip Code: EMMBI</b>
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**Sub: Investor Presentation to Analysts/Investors**

Dear Sir,

We are attaching herewith a copy of the investor presentation on the Un-Audited Financial Results of the Company for the Quarter and Half Year ended 30<sup>th</sup> September, 2022 which will be presented to Analysts/ Investors.

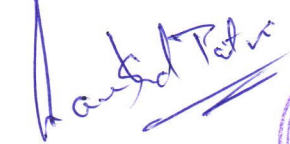
The aforesaid presentation is also available on the Company's website [www.emmbi.com](http://www.emmbi.com).

Kindly take the above information on your records.

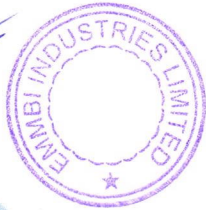
Thanking you,

Yours faithfully,

**For Emmbi Industries Limited**



**Kaushal Patvi**  
Company Secretary



Encl: As above



**Emmbi Industries Limited**

**Q2 FY 23,**

**Investor Presentation**

# Disclaimer

This is not an investment recommendation, and this presentation contains forward-looking statements, identified by words such as ‘plans’, ‘expects’, ‘will’, ‘anticipates’, ‘believes’, ‘intends’, ‘projects’, ‘estimates’ and so on.

All statements that address expectations or projections about the future, but not limited to the Company’s strategy for growth, product development, market position, expenditures and financial results, are forward-looking statements. Since these are based on certain assumptions and expectations of future events, these are subject to extraneous, as well as other factors. You are required to do your own research prior to making any strategic or commercial decisions based on this presentation. Neither the Company or its Directors, Management and/or Employees can be held liable for decisions made by the readers.



Brighter Every Way

# Business Verticals



International  
Packaging Business



Domestic  
Packaging Business



Avana Consumer Durables  
- Water Conservation



Avana Consumer Goods  
- Agri Polymer



# International Packaging Business

- Major Products: Industrial Packaging, Advanced Composites, Container Liners
- Major Sectors: Pharmaceuticals, FMCG, Chemicals, Food, Construction, Automobiles
- Major Geographical Markets: 70 Countries worldwide



# Domestic Packaging Business

- Major Products: Industrial Packaging
- Major Sectors: FMCG, Automobiles, Chemicals, Food
- Major Geographical Markets: Maharashtra, Gujarat, Madhya Pradesh, Goa, Karnataka, Delhi-NCR, U.T. of Dadra & Nagar Haveli and Daman & Diu



# Avana Consumer Durables - Water Conservation

- Major Products: Avana Jalasanchay, Avana Jalasanchay Super
- Major Sectors: Water Conservation, Agriculture, Aquaculture
- Major Geographical Markets: Maharashtra, Rajasthan, Karnataka, Madhya Pradesh, Punjab, Haryana



# Avana Consumer Goods – Agri Polymer

- Major Products: Avana Kapila Murughas Bag, Avana Anant Leno Bag, Avana Tank, Avana Rakshak Tarpaulin, Avana Prabal Thread
- Major Sectors: Agriculture, Agri-inputs, Agri-packaging, Dairy
- Major Geographical Markets: Maharashtra





# H1 FY23

## Half yearly

# Financial Highlights

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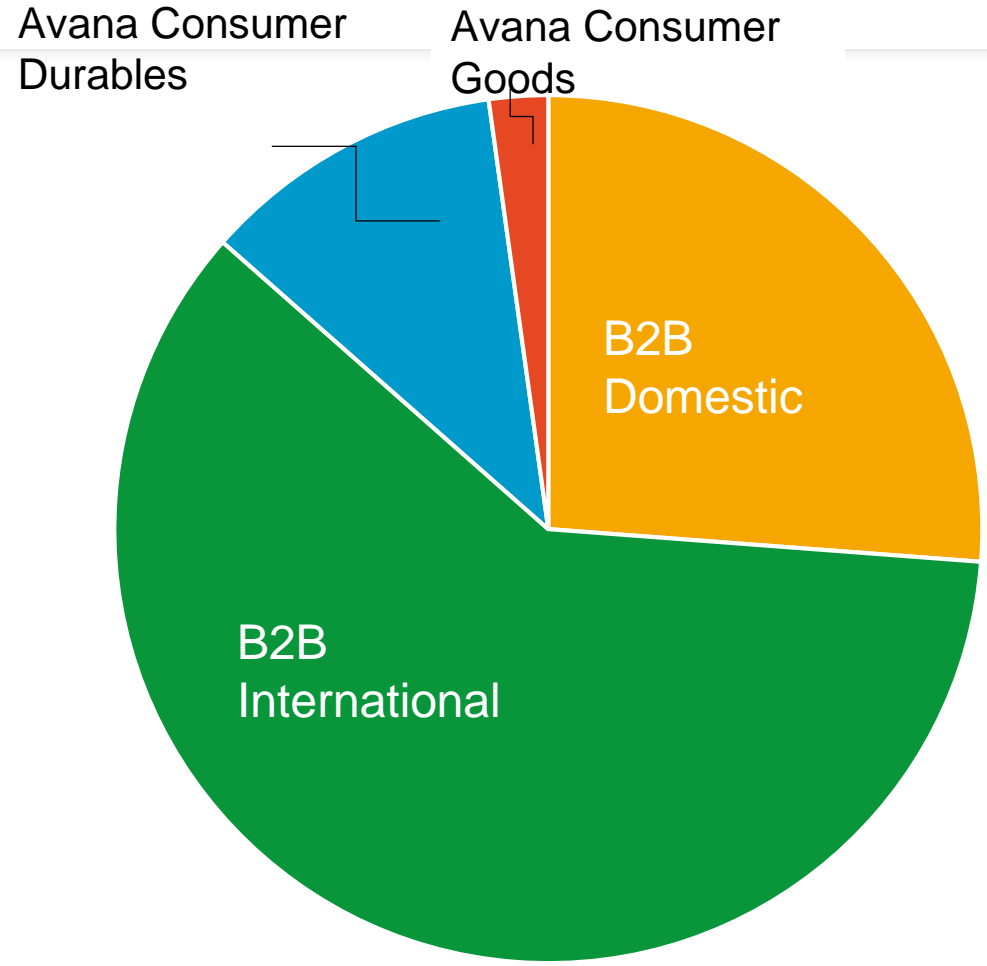
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# Financial Highlights

(₹ Millions)	H1 FY22	H1 FY23
Revenues	2544.63	2275.54
EBIDTA	235.48	204.06
PAT	93.81	54.90
EPS	5.30	3.10

# Vertical-wise Breakdown



(Figures as on 30.09.2022. Figures will be updated on half yearly basis on 31<sup>st</sup> March 2023)

# Q2 Review

In order to mitigate the impact caused due to slowdown and high uncertainty in the EU region on account of the challenging situations the Company has taken following steps:

## **Steps to Increase Revenue**

- Increase the Focus on Domestic packaging business
- Stabilising Avana Revenue Streams
- Efforts to increase US & Oceania Region Exports to counter the impact of reduced exports to the EU.

# Q2 Review

## **Steps to Reduce Operating Costs:**

- Improving operational margins
- Optimising RM Purchases
- Flexible Manpower usage

We have initiated all the efforts to increase the revenue and bring down the cost under control the real effect will yield results over the next two quarters.

A high-speed photograph of a yellow tennis ball hitting a pool of water, creating a large splash and many water droplets. The background is a blurred blue and white, suggesting an outdoor setting.

**Thank  
You!**

**For more information, please contact Emmbi Investor Services at [info@emmbi.com](mailto:info@emmbi.com)**