



SMEL/SE/2023-24/67

October 10, 2023

The Secretary, Listing Department BSE Limited

Phiroze Jeejeebhoy Towers Dalal Street Mumbai 400 001 Maharashtra, India

Scrip Code: **543299**

The Manager - Listing Department National Stock Exchange of India Limited "Exchange Plaza", 5th Floor, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai 400 051

Maharashtra, India Symbol: **SHYAMMETL**

Sub: Sales Release for the 2nd Quarter ended on 30th September, 2023

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (LODR) Regulations 2015, kindly find enclosed herewith the Sales Release of the Company for the 2^{nd} Quarter ended on 30^{th} September, 2023.

This is for your information and records.

Thanking you, Yours faithfully,

For Shyam Metalics and Energy Limited

Birendra Kumar Jain Company Secretary

Membership No. ACS 8305

Enclosed: As above

OUR BRANDS:









SHYAM METALICS AND ENERGY LIMITED





Sales Release for the 2nd Quarter for the Year ended 31st March, 2024

Sponge Iron

Particulars		Quarterly Performance						
	September	September		August FY24	%	Q2 FY24	Q1 FY24	% Change
	FY24 F	FY23			Change			
Quantity in Tonnes	65,783	53,106	23.9%	55,890	17.7%	1,77,373	1,56,178	13.6%
Average Realisation Per Tonne	29,903	31,460	-4.9%	27,358	9.3%	27,788	28,352	-2.0%

• There has been an increase of 17.7% in sale volume as compared to the previous month wherein realizations have also been increased by 9.30%. Also there is an increase in sales in Q-o-Q by 13.60%

Steel Billets

Particulars		Monthly F	Quarterly Performance					
	September	September	%	August	%	Q2	Q1	%
	FY24	FY23	Change	FY24	Change	FY24	FY24	Change
Quantity in Tonnes	7,059	16,470	-57.1%	12,322	-42.7%	34,951	49,315	-29.1%
Average Realisation Per Tonne	44,196	47,645	-7.2%	41,891	5.5%	42,070	44,379	-5.2%

There has been an increase in realization on sale of billets by 5.5% as compared to the
previous month. The volume has been decreased by 42.70% as compared to the
previous month as the new finished steel capacities are onstream the billet volume
sale in the market reduced.

Long Steel including TMT, Wire Rods, Structurals

	Monthly Performance						Quarterly Performance			
Particulars	September	September	%	August	%	Q2	Q1	%		
	FY24	FY23	Change	FY24	Change	FY24	FY24	Change		
Quantity in Tonnes	85,187	81,549	4.5%	1,00,985	-15.6%	2,96,447	3,12,786	-5.2%		
Average Realisation OUR BRANDS: Per Tonne	49,316	52,545	-6.1%	46,749	5.5%	47,490	50,557	-6.1%		









SHYAM METALICS AND ENERGY LIMITED

REG. OFFICE: Trinity Tower. 7th Floor, 83, Topsia Road, Kolkata - 700 046, West Bengal, CIN: L40109WB2002PLC095491 GSTIN: 19AAHCS5842A2ZD SALES & MARKETING OFFICE: Viswakarma Building, North West Block, 1st, 2nd & 3rd Floor, 86C, Topsia Road, Kolkata - 700 046
T: +91 33 4016 4001 F: +91 33 4016 4025 Email: contact@shyamgroup.com Web: www.shyammetalics.com Follow us on:





There has been an increase in realization on sale of Long Steel Products by 5.5% as compared to the previous month. The volume has been decreased by 15.6% as compared to the previous month.

Steel

	Monthly Performance						Quarterly Performance			
Particulars	September	September	%	August	%	Q2	Q1	%		
	FY24	FY23	Change	FY24	Change	FY24	FY24	Change		
Quantity in Tonnes	1,58,029	1,51,125	4.6%	1,69,197	-6.6%	5,08,771	5,18,279	-1.8%		
Average Realisation Per Tonne	41,006	44,601	8,1%	39,990	2.5%	40,249	43,278	-7.0%		

- The above steel sale is cumulative sale of sponge, billets and long steel as shown above.
- Overall, on a month-on-month basis the realization been increased by 2.5% with decrease in sales volume by 6.6% whereas the volume has slightly decreased by 1.8% on gog basis and increased by 4.6% in YoY basis.

Pellet

	Monthly Performance						Quarterly Performance			
Particulars	September	September	September % FY23 Change	August FY24	% Change	Q2 FY24	Q1 FY24	% Change		
	FY24	FY23								
Quantity in Tonnes	82,709	1,25,200	,-33.9%	74,427	11.1%	2,41,098	3,36,598	-28.4%		
Average Realisation Per Tonne	9,019	7,196	25.3%	8,322	8.4%	8,542	9,013	-5.2%		

On a monthly basis the realization per tonne increased by 11.1% and there was a volume increase by 8.4% as compared to Aug FY24.

OUR BRANDS:









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Ferro Alloys

Particulars		Monthly F	Quarterly Performance					
	September	September	%	August	%	Q2	Q1	%
	FY24	FY23	Change	FY24	Change	FY24	FY24	Change
Quantity in Tonnes	13,616	15,903	-14.4%	13,890	-2.0%	43,550	49,039	-11.2%
Average Realisation Per Tonne	99,034	92,148	7.5%	94,643	4.6%	94,437	96,553	-2.2%

The realisations have increased by 4.6% while volumes have decreased by 2% on a month on month basis as compared to previous month.

Aluminium Foil

	/ Monthly I	Quarterly Performance					
Septembe r	r r Chang August Cha		August	% Chang	Q2	Q1	%
FY24		е	FY24	FY24	Change		
1,106	1,105	0.0%	1,268	-12.8%	3,603	3,654	-1.4%
3,21,413	3,68,991	-12.9%	3,24,15 1	-0.8%	3,28,73 1	3,49,26 0	-5.9%
	r FY24 1,106	Septembe Septembe r r FY24 FY23 1,106 1,105	Septembe % r r Chang FY24 FY23 e 1,106 1,105 0.0%	Septembe r Septembe r % Chang e August FY24 1,106 1,105 0.0% 1,268	Septembe r Septembe r % Chang e August Chang e % Chang e FY24 FY23 e FY24 e 1,106 1,105 0.0% 1,268 -12.8%	Septembe r Septembe r % Chang e August FY24 % Chang e Q2 FY24 1,106 1,105 0.0% 1,268 -12.8% 3,603	Septembe r Septembe r % Chang e August FY24 % Chang e Q2 FY24 Q1 FY24 1,106 1,105 0.0% 1,268 -12.8% 3,603 3,654

The Aluminium Foil division witnessed a slight fall in realizations as compared to previous month by 0.8% and volumes have also decreased marginally by 12.8%.

About Shyam Metalics And Energy Limited (SMEL)

SMEL is a leading integrated metal producing company based in India with a focus on long steel products and ferro alloys. We are amongst the largest producers of ferro alloys, one of the leading players in terms of pellet capacity and the fourth largest player in the sponge iron industry in terms of sponge iron capacity in India.

We have a diversified product mix which enables us to sell both intermediates and final products across the steel value chain. The Company has a consistent track record of delivering profitability since the commencement of our operations in Fiscal 2005.

SMEL has received an upgraded rating of CRISIL AA (Stable) for Long Term Bank Facilities, CRISILA 1+ (Stable) for Short Term Bank Facilities. SMEL is one of the least leveraged Steel Company in India.











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