

Motilal Oswal Financial Services Limited
CIN: L67190MH2005PLC153397
Regd. Off.: Motilal Oswal Tower,
Rahimtullah Sayani Road,
Opp. Parel ST Depot,
Prabhadevi, Mumbai – 400025
Board: +91 22 7193 4200 / 4263
Fax: +91 22 5036 2365

December 25, 2020

BSE Limited
P. J. Towers,
Dalal Street, Fort,
Mumbai - 400001
Security Code: 532892

National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (E),
Mumbai - 400051
Symbol: MOTILALOFS

Sub: Change in Directorate

Dear Sir/Madam,

Pursuant to the provisions of Regulation 30 read with Para A of Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”), we hereby inform the Exchange that the Board of Directors of the Company (“the Board”) at its Meeting held on December 24, 2020, has inter-alia, approved the appointment of Mrs. Swanubhuti Jain (DIN: 09006117) as Additional Director (Independent Director) on the Board of the Company **w.e.f. December 24, 2020** for the term of 3 years i.e. to hold office from December 24, 2020 up to December 23, 2023, subject to approval of the shareholders at the ensuing General Meeting of the Company and approvals of all the stock exchanges, where Company is registered as Broker.

The Brief Profile of Mrs. Jain is enclosed herewith.

Mrs. Jain is not related to any Directors or Key Managerial Personnel of the Company and is also not debarred from holding the office of director by virtue of any SEBI order or any other such authority.

Kindly take the same on record.

Thanking you,

Yours faithfully,
For Motilal Oswal Financial Services Limited

Kailash Purohit
Company Secretary & Compliance Officer
Encl.: As above

Brief Profile of Mrs. Swanubhuti Jain



Mrs. Swanubhuti Jain has done Post Graduate Diploma in Sales and Marketing Management from Narsee Monjee Institute of Management Studies (NMIMS) and Mphil from Mumbai University. In addition to this, she has done graduation in Sanskrit medium in Logic, Philosophy & Literature. i.e. Shastri, from Rajasthan University.

In past, she has been associated with various organisations viz. Accenture Consulting India, Multi Commodity Exchange of India Ltd., Asit C. Mehta Investment Intermediates Ltd., ICICI Prudential Life Insurance Co. Ltd., Birla Sun Life Insurance Co. Ltd. Performing various roles of Business development (Hunting & Mining), Client relationship management & C-Sat, Marketing Strategy, Lead generation & Sales (Retail, Institutional & Corporate), Quality Ops (Lean Six Sigma).

She spearheaded the JITO Incubation & Innovation Foundation to become one of the fastest growing Angel Network & Incubator. At ICICI Prudential Life Insurance Co. Ltd, she was the youngest Branch Manager, got promoted to Quality Function and to national role and successfully launched new business models like hub & spoke with 40 branches & 400 spokes within the short span of 4 months. She also won award for Process Excellence from Mr. K.V. Kamath in ICICI Group Forum (2007-08) for savings of INR 350 Million facilitating business optimization through Lean & Six Sigma DMAIC Methodology for Sales related functions. Birla Sun Life Insurance Co. Ltd. Continuously ranked her amongst top 20 Managers in India at BSLI and youngest Manager to achieve highest business.

She is also an avid reader and speaker on practical spiritualism at international level, regular expert speaker at CNBC Awaaz Show “Startup Nation”, invitee at JAINA and JAANA USA during their Annual conferences, an Honorary lecturer at Mumbai University Dept. of Philosophy between 2001-2010, Founder of a 5 year course on Practical Spiritualism with 50+ batches across US, Canada, UK, Dubai, Nairobi, Australia & Singapore (www.practicaljainism.com).



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Since 2017, she is been associated with JITO Incubation & Innovation Foundation (JIIF) and is currently serving as Chief Executive Officer/Chief Operating Officer of JIIF and spearheading various businesses of JIIF.

Currently, she is also developing an exclusive E-Learning web series and multiple Micro-learning modules to aid thinking beyond the routine and create moral awareness.