

October 29, 2018

<b>National Stock Exchange of India Limited</b> Exchange Plaza BandraKurla Complex Mumbai – 400 050 Ph No: 2659 8452 Fax No: 2659 8237/38 Email: <a href="mailto:cmlist@nse.co.in">cmlist@nse.co.in</a> Scrip Code: SNOWMAN	<b>BSE Limited</b> Department of Corporate Services PhirozeJeejeebhoy Towers Mumbai – 400 001 Ph No: 22727 1233/34 Fax: 2272 1072/ 2037/2061/ 41 Email: <a href="mailto:corp.relations@bseindia.com">corp.relations@bseindia.com</a> Scrip Code: 538635
--	--

Dear Sir/Madam,

**Sub: Outcome of Board Meeting**

This is to inform you that the Board of Directors, at their meeting held today, i.e. October 29, 2018 approved the unaudited financial results for the quarter and Half Year ended September 30, 2018.

The unaudited financial results for the quarter and Half Year ended September 30, 2018 along with the Limited Review Report issued by the Statutory Auditors, in terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 are enclosed herewith.

We also wish to inform you that the Board of Directors of the Company unanimously approved to co-opt Mr. Anil Aggarwal as an Additional Director – Independent in the Company.


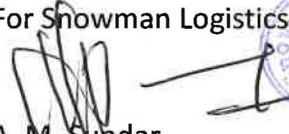
The Board Meeting commenced at 11.45 A.M. and concluded at 1.45 P.M.

We request you to kindly take the aforesaid information on record in compliance of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We also attach herewith Press Release for your information.

Thanking You

For Snowman Logistics Limited



A. M. Sundar

Chief Financial Officer, Company Secretary & Compliance Officer

Encl: As stated above

**Snowman Logistics Ltd.**

No: 54, Old Madras Road, Virgo Nagar, Bangalore - 560 049, Karnataka  
T (080) 67693700 F (080) 67693700

Regd. Office : Plot No. M-8, Taloja Industrial Area, MIDC, Raigad, Navi Mumbai, Maharashtra - 410206  
CIN : L15122MH1993PLC285633 T+91 22 39272004 E [info@snowman.in](mailto:info@snowman.in) W [www.snowman.in](http://www.snowman.in)



## **Snowman Logistics Ltd see robust growth Quarter on Quarter**

### **Quarter Highlights:**

- ✓ **Revenue increased by 29% compared to corresponding Quarter last year**
- ✓ **EBITDA increased by 49% compared to corresponding Quarter last year**

**Bengaluru, October 29, 2018:** During the Second quarter ended September 30, FY 2018-19, Snowman recorded a revenue of Rs. 57.65 crores as against Rs. 44.82 crores during the corresponding quarter ended September 30, 2017, an increase of 29%. While EBITDA increases by 49 % to Rs. 14.23 crores as compared to Rs. 9.58 crores, PAT increased to Rs. 1.20 crores as against a loss of Rs.3.64 crores during the corresponding quarter.

**Commenting on the results, the Chairman Mr. Prem Kishan Gupta said,** "Growth is the key element for us at Snowman. We are constantly upscaling ourselves and expanding our network with a long-term outlook to meet the increasing demand for an end-to-end cold chain logistic service provider. We are confident that this performance is sustainable. Further expansion is currently in the pipeline with new locations being planned".

**Speaking about the quarter performance, Mr. Sunil Nair, CEO, Snowman Logistics Limited said,** "We are delivering a sustainable growth at Snowman. In recent years, customers are looking for a wholesome package and as an industry leader we are trying to enhance this experience for our customers. Our focus to shift to year around business have insulated us from seasonal fluctuations. We expect numbers to sustain and grow better."

### **For further information kindly contact:**

Email: [Nirav@jefferiesandbain.com](mailto:Nirav@jefferiesandbain.com)

Mobile: +91 9920625163



**SNOWMAN LOGISTICS LIMITED**

CIN: L15122MH1993PLC285633

Registered Office: Plot No. M8, Talaja Industrial Area, MIDC, Raigad, Navi Mumbai, Maharashtra - 410206

Previous Registered Office: SY. No. 36/1 Virgonagar, Old Madras Road, Bandapura Village, Bidarehalli Hobli, Bangalore - 560049

Tel:- +91 22 39272010

Fax:+91 80 3993 9500

Email: investorrelations@snowman.in

Website: www.snowman.in

**6. Statement of segment information for the Quarter and Half year ended September 30, 2018**

As per Ind AS 108 - Operating segments, the company has three reportable segments namely warehousing services, transportation services and consignment agency services :

Particulars	Quarter Ended			Half year Ended		Year Ended
	30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
<b>1. Segment Revenue</b>						
(a) Warehousing services	3,942.36	3,779.36	3,105.34	7,721.72	6,185.65	13,030.22
(b) Transportation services	1,732.79	1,696.93	1,308.53	3,429.72	2,930.06	6,113.37
(c) Consignment agency services	89.47	99.93	67.95	189.40	149.52	284.57
<b>Revenue from Operations</b>	<b>5,764.62</b>	<b>5,576.22</b>	<b>4,481.82</b>	<b>11,340.84</b>	<b>9,265.23</b>	<b>19,428.16</b>
<b>2. Segment Result</b>						
(a) Warehousing services	976.27	884.54	489.69	1,860.81	852.78	2,542.43
(b) Transportation services	(143.16)	(111.70)	(163.79)	(254.86)	(224.58)	(306.78)
(c) Consignment agency services	50.08	57.37	36.61	107.45	83.37	60.45
<b>Total (A)</b>	<b>883.19</b>	<b>830.21</b>	<b>362.51</b>	<b>1,713.40</b>	<b>711.57</b>	<b>2,296.10</b>
Add: Other Income (B)	28.22	25.72	33.44	53.94	47.44	384.79
Less: Finance Cost (C)	270.63	286.60	345.09	557.23	618.45	1,186.09
Exceptional items (D)	-	-	-	-	-	-
Other un-allocable expenditure (E)	481.35	481.97	415.56	963.32	838.97	1,850.83
<b>Profit/(Loss) before Tax (A + B - C - D - E)</b>	<b>159.43</b>	<b>87.36</b>	<b>(364.70)</b>	<b>246.79</b>	<b>(698.41)</b>	<b>(356.03)</b>
<b>Segment Assets</b>						
(a) Warehousing services	45,113.24	45,105.69	45,355.94	45,113.24	45,355.94	45,413.22
(b) Transportation services	4,330.63	4,910.29	4,913.97	4,330.63	4,913.97	4,346.77
(c) Consignment agency services	568.56	524.28	438.40	568.56	438.40	396.88
(d) Unallocated	7,845.39	8,119.51	8,714.88	7,845.39	8,714.88	8,820.26
<b>Total assets</b>	<b>57,857.82</b>	<b>58,659.77</b>	<b>59,423.19</b>	<b>57,857.82</b>	<b>59,423.19</b>	<b>58,977.13</b>
<b>Segment Liabilities</b>						
(a) Warehousing services	10,358.99	11,293.12	12,665.98	10,358.99	12,665.98	12,258.26
(b) Transportation services	1,784.49	1,783.72	2,394.73	1,784.49	2,394.73	2,023.79
(c) Consignment agency services	528.71	445.05	409.71	528.71	409.71	250.17
(d) Unallocated	2,453.90	2,531.07	1,659.39	2,453.90	1,659.39	1,917.04
<b>Total liabilities</b>	<b>15,126.09</b>	<b>16,052.96</b>	<b>17,129.81</b>	<b>15,126.09</b>	<b>17,129.81</b>	<b>16,449.26</b>

For and on behalf of the Board of Directors of  
Snowman Logistics Limited



*Prem Kishan Gupta*

Prem Kishan Gupta  
Chairman



Place: New Delhi  
Date: Oct 29, 2018

SNOWMAN LOGISTICS LIMITED

CIN: L15122MH1993PLC285633

Registered Office: Plot No. M8, Talaja Industrial Area, MIDC, Raigad, Navi Mumbai, Maharashtra - 410206

Previous Registered Office: SY. No. 36/1 Virgonagar, Old Madras Road, Bandapura Village, Bidarehalli Hobli, Bangalore - 560049

Tel:- +91 22 39272010

Fax:+91 80 3993 9500

Email: investorrelations@snowman.in

Website: www.snowman.in

5. Balance Sheet as at Sep 30, 2018 is given below : (INR in lacs)

Sr. No.	Particulars	As at 30.09.2018 (Unaudited)	As at 31.03.2018 (Audited)
<b>I</b>	<b>ASSETS</b>		
1)	<b>Non-current assets</b>		
	(a) Property, plant and equipment	43,102.72	44,402.27
	(b) Capital work-in-progress	219.43	79.19
	(c) Intangible assets	7.18	9.18
	(d) Financial assets		
	(i) Other financial assets	1,837.80	1,843.03
	(e) Deferred tax assets (Net)	5,410.87	5,410.87
	(f) Income tax assets (Net)	1,261.89	1,030.66
	(f) Other non-current assets	139.48	170.93
	<b>Total Non-current assets</b>	<b>51,979.37</b>	<b>52,946.13</b>
2)	<b>Current assets</b>		
	(a) Financial assets		
	(i) Trade receivables	5,063.24	4,435.98
	(ii) Cash and cash equivalents	152.67	853.50
	(iii) Other bank balances	43.36	106.86
	(iv) Loan	11.49	5.91
	(v) Other financial assets	6.93	6.49
	(b) Other current assets	497.68	519.18
	<b>Total current assets</b>	<b>5,775.37</b>	<b>5,927.92</b>
3)	<b>Asset classified as held for sale</b>	<b>103.08</b>	<b>103.08</b>
	<b>Total Assets</b>	<b>57,857.82</b>	<b>58,977.13</b>
<b>II</b>	<b>EQUITY AND LIABILITIES</b>		
1)	<b>Equity</b>		
	(a) Equity share capital	16,708.80	16,708.80
	(b) Other equity	26,022.93	25,819.07
	<b>Total equity</b>	<b>42,731.73</b>	<b>42,527.87</b>
2)	<b>Liabilities</b>		
	<b>Non-current liabilities</b>		
	(a) Financial liabilities		
	(i) Borrowings	7,224.66	8,764.94
	(ii) Other financial liabilities	206.95	282.41
	(b) Provision	66.82	62.75
	(c) Other non-current liabilities	687.12	716.60
	<b>Total Non-current liabilities</b>	<b>8,185.55</b>	<b>9,826.70</b>
	<b>Current liabilities</b>		
	(a) Financial liabilities		
	(i) Trade payables		
	- Total outstanding dues of micro enterprises and small enterprises	0.57	3.95
	- Total outstanding dues of creditors other than micro enterprises and small enterprises	1,905.82	1,503.75
	(ii) Other financial liabilities	4,715.48	4,950.32
	(b) Provision	76.92	75.33
	(c) Other current liabilities	241.75	89.21
	<b>Total current liabilities</b>	<b>6,940.54</b>	<b>6,622.56</b>
	<b>Total liabilities</b>	<b>15,126.09</b>	<b>16,449.26</b>
	<b>Total Equity and Liabilities</b>	<b>57,857.82</b>	<b>58,977.13</b>



*Flu*



## Limited Review Report

**Review Report to  
The Board of Directors  
Snowman Logistics Limited**

1. We have reviewed the accompanying statement of unaudited Ind AS financial results of Snowman Logistics Limited (the 'Company'), for the quarter ended September 30, 2018 and year to date from April 01, 2018 to September 30, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').
2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.

**For S.R. BATLIBOI & CO. LLP**

Chartered Accountants

ICAI Firm registration number: 301003E/E300005



per Vishal Sharma  
Partner

Membership No.: 96766



Place – New Delhi

Date – October 29, 2018