

Date : 01.11.2023

To, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001. BSE Scrip Code: 543945	To, The National Stock Exchange of India Limited "Exchange Plaza", Bandra - Kurla Complex, Bandra (EAST), Mumbai - 400 051 NSE SYMBOL: NETWEB
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SUBJECT: INTIMATION OF PRESS RELEASE

Dear Sir/ Madam,

Please find enclosed herewith the Press Release on the Unaudited standalone financial results for the quarter and half year ended on September 30, 2023

Kindly take the same on record.

Thanking you,

For Netweb Technologies India Limited



Lohit Chhabra
Company Secretary & Compliance Officer
M.NO A36610



Netweb Technologies India Limited

[Formerly Known as Netweb Technologies India Private Limited]

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Press Release

Haryana, Faridabad, 1st November 2023: Netweb Technologies India Limited (Netweb), India's leading Indian origin, owned and controlled OEM in the space of High-End Computing Solutions (HCS), announced its Q2 FY24 results today. The Board of Directors of Netweb at its meeting held on 1st November 2023, took on record the Unaudited Financial Results for the second quarter of Financial Year 2023-24. Netweb offers a full stack of products and solutions to various end user industries such as IT, ITES, BFSI, National Data Centers and Govt. entities such as Defense, Education and R&D Institutions.

₹ Millions

Financial Summary	Q2FY24	Q2FY23	YoY%	Q1FY24	QoQ%	H1FY24	H1FY23	YoY%	FY23
Total Income	1,480.0	738.7	100.4%	602.2	145.8%	2,082.2	1,432.8	45.3%	4,456.5
Gross Profit	391.6	228.5	71.4%	221.7	76.6%	613.4	421.7	45.5%	1,206.1
Gross Profit Margin	27.0%	31.0%	(398) bps	37.1%	(1,006) bps	30.0%	29.5%	47 bps	27.1%
EBITDA	222.5	135.4	64.4%	90.4	146.1%	313.0	230.2	36.0%	706.9
EBITDA Margin	15.0%	18.3%	(329) bps	15.0%	2 bps	15.0%	16.1%	(103) bps	15.9%
PAT	151.4	91.3	65.9%	50.9	197.4%	202.3	147.3	37.3%	469.4
PAT Margin	10.2%	12.4%	(213) bps	8.5%	178 bps	9.7%	10.3%	(57) bps	10.5%
EPS (₹) (Diluted)	2.70	1.79	51.0%	0.99	174.0%	3.69	2.89	27.6%	9.07

Commenting on the results, Mr. Sanjay Lodha, Chairman and Managing Director, Netweb Technologies said:

"We are happy to announce that the company achieved strong growth in the quarter gone by. Total income increased by 100.4 % year-over-year (YoY) and 145.8% quarter-over-quarter (QoQ), reaching ₹1,480 million in Q2'FY24.

Gross profit was at ₹392 million, marking a YoY increase of 71.4% and a QoQ increase of 76.6%. Gross profit margin was 27.0%, down from 31.0% in the corresponding quarter of the previous year. While the margin for the quarter decreased, the margin for H1'FY24 increased to 30.0%, up from 29.5% in H1'FY23. This emphasizes that assessing our business on a quarter-to-quarter basis may not provide a holistic perspective. An evaluation based on the overall annual performance would offer a more accurate reflection of our progress.

While gross profit for the quarter grew by 71.4% YoY, EBITDA increased by 64.4% to ₹223 million. The EBITDA margin for the quarter was at 15.0%. Profit after tax (PAT) for the quarter increased by 65.9% YoY, reaching ₹151 million, and the PAT margin for the quarter was at 10.2%.

As evident, India has significant potential to seize the opportunities presented by the growth of Large Language Model (LLM) models and the widespread adoption of AI across businesses worldwide. This bodes well for the growth of our multiple product lines. Our business pipeline and order book remain robust. Our ongoing capability enhancements and the expansion of our operations and product portfolio position us well for sustainable growth while maintaining our technological leadership."

Key Highlights in Q2 FY 24

- **Total Income:**
 - Total income of ₹ 1,480 million for Q2 FY 24, an increase of 100.4% over Q2 FY23
- **Gross Profit:**
 - Gross Profit of ₹ 392 million, up by 71.4% over Q2 FY 23, while Gross Margin was at 27.0% in Q2 FY24
- **EBITDA:**
 - EBITDA stood at ₹ 223 million, registering an increase of 64.4% over Q2 FY23, while EBITDA margin stood at 15.0% in Q2 FY24
- **PAT:**
 - PAT stood at ₹ 151 million, registering an increase of 65.9% over Q2 FY23, while PAT Margin was at 10.2% in Q2 FY24
- **Net Debt:**
 - Net Debt significantly improved from ₹ 239 million in Sept'22 as compared to ₹ (0.3) in Sept'23

About Netweb Technologies

Netweb is India's leading high-end computing solutions (HCS) provider, with fully integrated design and manufacturing capabilities. Netweb's HCS offering comprises HPC, Private cloud and HCI, AI systems and enterprise workstations, High performance storage (HPS) and Data Centre Servers. Founded in 1999, and headed by Mr. Sanjay Lodha, Chairman and Managing Director, Netweb has helped many companies globally by following a customer centric approach. Netweb has manufacturing facility in Faridabad, Haryana and 16 offices across India. Netweb got listed at NSE and BSE in July 2023.

For further information, please contact:

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