



Fiberweb (India) Limited

Manufacturers of : Spunbond Nonwoven Fabrics

Date: 12th February, 2021

To,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400001

Ref: Scrip Code: 507910 – Fiberweb (India) Limited

Sub: Factsheet Q3 FY 21

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations 2015, please find attached herewith Factsheet Q3 FY 21.

Kindly take the above documents on record.

Thanking you,

Yours faithfully,

For Fiberweb (India) Limited

Dipika Shinde
Company Secretary



Product is manufactured in the plant, where the Management system is certified for ISO 9001:2015, 14001:2015, OHSAS 18001:2007

Mumbai : "KIRAN", Ground Floor, 128 Bhaudaji Road, Matunga, Mumbai - 400019.
Phone : 91 (22) 2404 4855 / 76 / 2408 2689 / 90 Fax : 91 (22) 2404 4853
Regd. Office: Airport Road, Kadaiya, Nani Daman, (U.T.) - 396 210.
& Works Phone : 91 (260) 222 0766/0458/1458/1858/0958 Fax : 91 (260) 2220758
E-mail : fiberweb@vsnl.net.fiberweb@fiberwebindia.com
Website : fiberwebindia.com



ISO 9001:2015, 14001:2015, OHSAS 18001:2007

CIN NO. L25209DD1985PLC004694



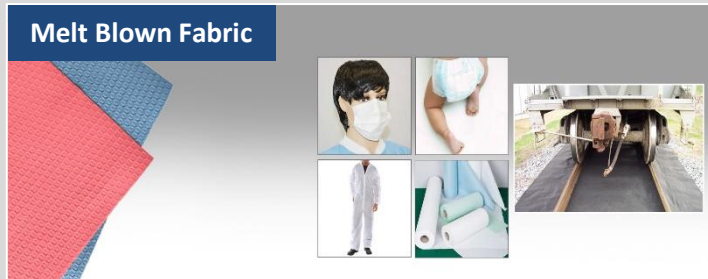
OVERVIEW

Fiberweb is engaged in manufacturing of innovative, quality spun-bond polypropylene nonwoven roll goods and products used globally in various industries, such as hygiene, agriculture crop cover and medical & industrial clothing. The Company with its excellence in manufacturing, producing and supplying high quality roll goods to various users all over the world including few of the fortune 500 clients.

PRODUCT PORTFOLIO & ITS USAGE



- Industrial
- Automotive
- Personal Hygiene
- Agricultural
- Textile
- Technical

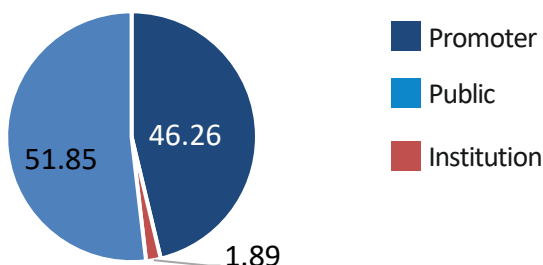


- Medical Fabrics
- Oil Adsorbents
- Apparel
- Wipes
- Filtration
- Sanitary Products

MANUFACTURING FACILITY AT DAMAN



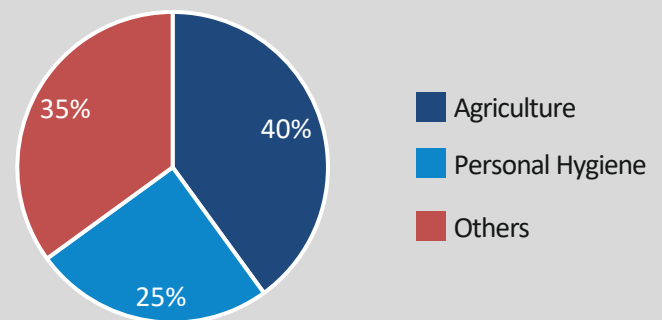
SHAREHOLDING PATTERN [as on 31st December, 2020]



KEY FACTS

- Incorporated in 1985
- Manufacturing Plant with 85,000 SQFT area
- In-house Facility for Garments Stitching
- Total Production Capacity of 6500 MTPA
- Debt Free Company
- Q3 FY21 EBITDA Margin 24.49%

SEGMENT WISE SALES BREAKUP FY 20



Q3 FY21 FINANCIAL HIGHLIGHTS

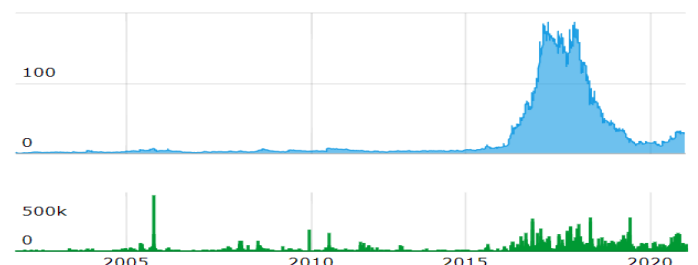
(in INR Cr.)

Particular	Q3 FY21	Q3 FY20	YoY Change %
Total Income	23.85	27.31	↓ -12.67
Expenses	19.35	24.26	↓ -20.24
EBITDA	5.84	4.35	↑ 34.25
EBITDA Margin %	24.49	15.93	↑ 856 BPS
PAT	4.50	3.06	↑ 47.06
PAT Margin %	18.87	11.20	↑ 766 BPS

STOCK INFORMATION [as on 11th February, 2021]

Stock Price	INR 30.05
52 Week High/ Low	INR 35.40/8.89
Market Cap	INR 86.52 Cr
Shares Outstanding	2.88 Cr
Free Float	INR 46.72 Cr

STOCK CHART [as on 11th February, 2021]





INDUSTRY DYNAMICS & OPPORTUNITES

- The personal hygiene market is expected to grow @ CAGR of 20% till 2020, led by rising disposable income and increasing awareness

- The Geotextile market is expected to reach ~USD 9.3bn by 2022 @ CAGR of 10.2% from 2017

- India’s nonwoven market is growing at a rate of 8-10% & the market is expected to grow at a rate of 12-15% in future.

- India is expected to emerge as the world’s 3rd largest passenger vehicle market by 2021 with annual production to ~5mn vehicles. This will increase the demand for non-woven

- The Indian packaging industry is likely to witness CAGR growth of 18% with the increase in share of non-woven

- However the consistent growth showing up usage in automotive, filtration, geotextiles and the medical and hygiene sector, the growth will escalate in value terms too.

KEY MANAGEMENT TEAM

Mr. Pravin Sheth
(Chairman Emeritus)

Mr. Bhavesh Sheth
(President)

Mr. G Ravindran

Mr. Mukesh Pandya
(Chief Financial Officer)

KEY STRENGTHS

Pioneer and amongst leading players in manufacturing of melt blown & Spun bond nonwoven fabric in India

Well set supply chain, with most of the raw material sourced from the world’s largest O&G company, Exxon Mobil

State-of-art manufacturing facility at Daman, with machines procured from Reifenhauer GMBH of Germany

Best in class product quality with International accreditations and certifications - ISO 9001-2008, 14001-2004, OHSAS 18001:2007, Intertek and UKAS

Product innovation & cost competitiveness.

THE COVID – 19 OPPORTUNITY



Personal Protective Equipment (PPE) Kits

- Provided Forward Integration Opportunity
- Company has started full in house manufacturing of the kits
- Continuously increasing the manufacturing



Face Masks N95 & N99

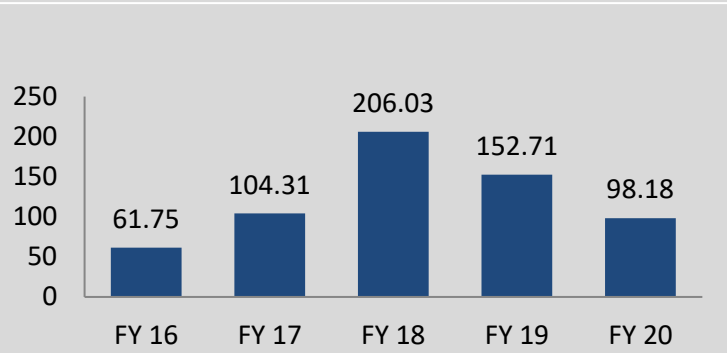
- The main material for the mask is Melt Blown Fabric, The Company is one of the largest manufacturer of it and Supplies to all leading manufactures in the country



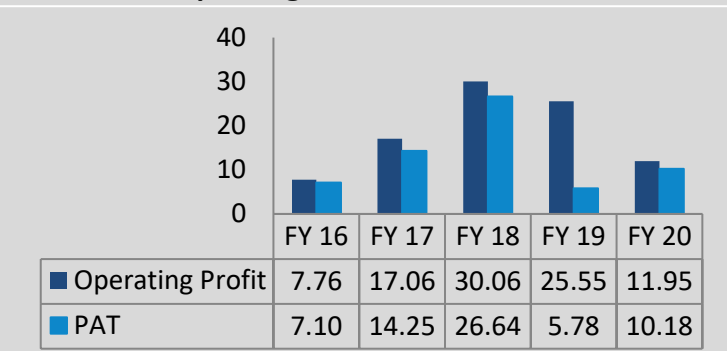
(in INR Cr.)

KEY FINANCIAL HIGHLIGHTS

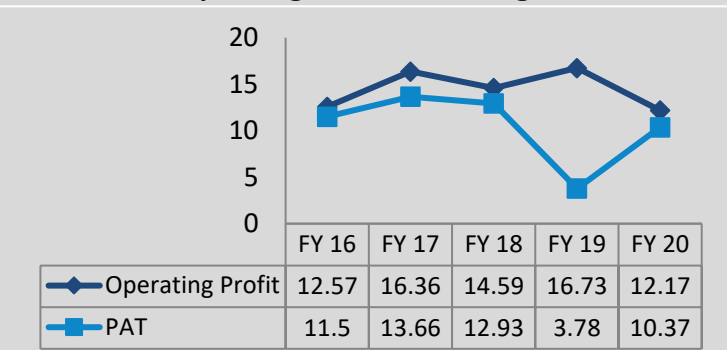
Revenue Growth (in INR Cr.)



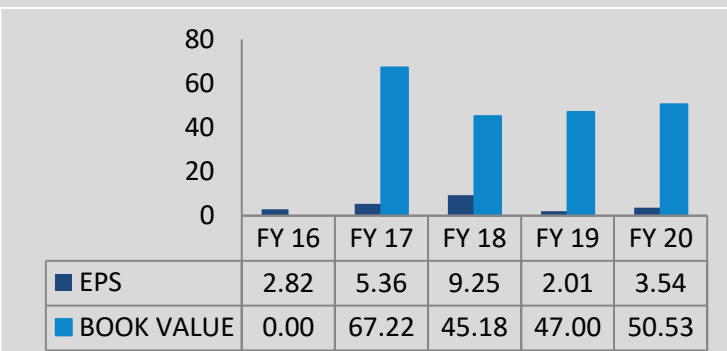
Operating Profit & PAT Growth (in INR Cr.)



Operating Profit & PAT Margin (in %)



EPS & BOOK VALUE Growth (in INR)



Particulars	FY 20	FY 19
Total Income	98.18	152.71
Total Expenses	87.41	127.16
EBITDA	16.82	10.45
EBITDA Margin (%)	17.13	6.84
Other Income	1.18	-15.1
Depreciation	4.71	4.54
EBIT	12.11	5.91
EBIT Margin (%)	12.33	3.87
Finance Cost	1.34	0.13
PBT	11.95	5.78
PBT Margin (%)	12.17	3.78
Tax expenses	1.77	0.00
PAT	10.18	5.78
PAT Margin (%)	10.37	3.78
Key Items from B/S		
Share Capital	28.79	28.79
Reserves and Surplus	116.69	106.51
Shareholder's Fund or Networth	145.48	135.30
Total Borrowings	6.11	0.00
Other Liabilities	6.63	8.66
Total Liabilities	158.22	143.96
Fixed Assets	78.50	80.59
WIP	12.21	10.91
Investments	0.93	0.93
Other Assets	66.58	51.53
Total Assets	158.22	143.96
Ratios		
Return on Net Worth (%)	7.00	4.27
Return on Capital Employed (%)	7.99	4.36
Current Ratio (X)	5.30	6.49
Book Value INR	50.53	47.00
EPS In INR (Basic & Diluted)	3.54	2.01
Company has given Bonus of 1:1 on 17 June 2018		



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Disclaimer:

The information contained herein is as of the date referenced and the Company does not undertake any obligation to update these statements. The Company has obtained all market data and other information from sources believed to be reliable or its internal estimates, although its accuracy or completeness cannot be guaranteed.