

(Registered Office: Katary Estate, Katary P.O., Coonoor, Nilgiris District - 643 213, TamilNadu) Post Box No. 4260, Panampilly Nagar P.O., Ernakulam - 682 036, Kerala

Tele: (0484) 2315312 Fax: (0484) 2312541 Corporate Identity Number (CIN): L01117TZ1943PLC000117

E-Mail: secneelamalai@avtplantations.co.in

Website: www.neelamalaiagro.com

30th July, 2020

BSE Limited, 25<sup>th</sup> Floor, Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001 Phones; 022-22721233/4,022-66545695

Dear Sirs.

Sub: Regulation 30 & 33 (Listing Obligations and Disclosure Requirements), Regulations 2015 - Audited Results for the quarter and year ended 31.03.2020 - Outcome of Board Meeting dated 30.07.2020 (BSE Stock Code: 508670)

We write to inform that the Board in its meeting approved the following:

- Audited Financial Results of the Company (both Standalone and Consolidated) for the quarter and year ended (i) March 31,2020.
- Final Dividend of Rs.10 per equity share (100 %) with face value of Rs.10/- each for the financial year 2019-20 77<sup>th</sup> Annual General Meeting shall be held on 25<sup>th</sup> September,2020

(iii)

- (iv) Register of Members and the Share Transfer books of the Company will remain closed from 19.09.2020 to 25.09.2020 (Both days inclusive) for the purpose of dividend and 77th Annual General Meeting.
- Also, enclosing the disclosure note on material impact of COVID-19 Pandemic vide Circular No. SEBI/HO/CFD/CMD1/CIR/P/2020/84 dated May 20, 2020 as issued by the Securities and Exchange Board of India (SEBI).
- Also, enclosing the Declaration in pursuant to Regulation 33(3)(d) of the SEBI (Listing Obligations and (vi) Disclosures Requirements) Regulations, 2015 issued by Chief Financial Officer.
- (vii) The meeting of the Board of Directors was concluded at 12.20 pm.

Further, we enclose herewith the Independent Auditors' Report on the above results, issued by M/s. PKF Sridhar & Santhanam LLP, Chartered Accountants, Statutory Auditors, of the Company for the above results.

Kindly take the same on record.

Thanking You,

Yours Faithfully,

For Neelamalai Agro Industries Ltd.

S.LAKSHMI NARASIMHAN

Company Secretary & Compliance Officer



# NEELAMALAI AGRO INDUSTRIES LIMITED CIN: L01117TZ1943PLC000117

Registered Office: Katary Estate, Katary Post, Nilgiris - 643213

Tel: 0423 - 2284235, Fax: 0423 - 2284080

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# STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31st MARCH 2020

| SI.No. | Particulars  | Quarter Ended |             | (Rs. in Lakhs<br>Year Ended |            |            |
|--------|--|---------------|-------------|-----------------------------|------------|------------|
|        |  | 31.03.2020    | 31.12.2019  | 31.03.2019                  | 31.03.2020 | 31.03.2019 |
| 314    |  | (Audited)     | (Unaudited) | (Audited)                   | (Aud       | ited)      |
| 1      | Income:  |               |             |                             |            |            |
|        | a) Revenue from Operations   | 493.35        | 709.98      | 635.26                      | 2,586.03   | 3,659.9    |
|        | b) Other Income  | 120.04        | 52.58       | 171.30                      | 435.64     | 454.2      |
|        | Total Income (a + b)   | 613.39        | 762.56      | 806.56                      | 3,021.67   | 4,114.1    |
| 2      | Expenses:  |               | W.          |                             |            |            |
|        | a) Cost of materials consumed  | 91.36         | 264.07      | 69.84                       | 688.78     | 910.8      |
|        | b) Purchase of Stock in Trade  | 0.66          | 124         | 0.88                        | 0.66       | 0.8        |
|        | c) Changes in inventories of finished goods, work-in-progress and stock-in-trade   | (34.01)       | (259.99)    | 151.70                      | (195.94)   | (31.2      |
|        | d) (Gain) / Loss on transformation of biological assets  | 7.29          | 11.84       | (18.92)                     | 21.28      | (11.6      |
|        | e) Employee benefits expense   | 317.47        | 383.06      | 360.74                      | 1,423.96   | 1,566.9    |
| W.     | f) Finance Cost  | 0.15          | 0.69        | 0.54                        | 1.97       | 3.84       |
|        | g) Depreciation and amortisation expense   | 20.12         | 30.23       | 36.74                       | 100.09     | 97.60      |
| 5      | h) Other Expenditure   | 166.22        | 221.65      | 243.90                      | 778.50     | 1,025.62   |
|        | Total Expenses (sum of a to h)   | 569.26        | 651.55      | 845.42                      | 2,819.30   | 3,562.7    |
| 3      | Profit before exceptional items and tax (1-2)  | 44.13         | 111.01      | (38.86)                     | 202.37     | 551.4      |
| 4      | Exceptional items  |               |             | -                           |            | - 14       |
| 5      | Profit before tax (3+4)  | 44.13         | 111.01      | (38.86)                     | 202.37     | 551.40     |
| 6      | Tax Expenses   |               |             |                             |            |            |
|        | (1) Current tax  | (12.62)       | 16.20       | 3.80                        | 3.58       | 85.00      |
|        | (2) Deferred tax   | (18.97)       | 5.29        | (73.94)                     | (16.01)    | (85.52     |
|        | (3) Deferred tax adjustment in respect of prior years  |               | -           |                             | -          | 8.7        |
| 7      | Net Profit after tax for the period (5-6)  | 75.72         | 89.52       | 31.28                       | 214.80     | 543.21     |
| 8      | Other Comprehensive Income (Net of taxes)  |               |             |                             |            |            |
| O      | i) Items that will not be reclassified to Statement of Profit & Loss   |               |             |                             |            |            |
| 765 K  | Changes in Fair Value of FVOCI investments   | (63.97)       |             | 78.28                       | (63.97)    | 78.31      |
|        | Remeasurement of the net defined benefit plans   | (53.99)       | -           | 19.66                       | (53.99)    | 19.66      |
|        | Income tax relating to items that will not be reclassified to profit or loss   | 28.33         | 4           | (27.26)                     | 28.33      | (27.26     |
|        | ii) Items that will be reclassified to Statement of Profit & Loss  |               |             |                             |            |            |
|        | Deferred gains / (losses) on cash flow hedges  |               |             |                             |            |            |
|        | Income tax relating to items that will be reclassified to profit or loss   |               |             |                             |            |            |
|        | Other Comprehensive Income (Net of taxes)  | (89.63)       |             | 70.68                       | (89.63)    | 70.71      |
| 0      | Total Comprehensive Income for the period (7+8)  | (13.91)       | 89.52       | 101.96                      | 125.17     | 613.92     |
| 9      | Paid-up equity share capital (Face Value of Re. 10/- each)   | 62.74         | 62.74       | 62.74                       | 62.74      | 62.74      |
| 10     | Other Equity   | 32., 1        | 52.17       | 02.74                       | 4,415.41   | 4,517.14   |
| 11     | Earnings per share (Face Value of Re.10/- each) (not annualised for quarters)  |               | 15          | ***                         | 1,710,41   | 4,017.14   |
| 12     | Control of the contro |               |             |                             |            |            |
|        | - Basic EPS  | 12.07         | 14.27       | 4.99                        | 34.24      | 86.59      |
|        | - Diluted EPS  | 12.07         | 14.27       | 4.99                        | 34.24      | 86.59      |



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#### STATEMENT OF ASSETS AND LIABILITIES

| Particulars   | As at 31.03.2020      | As at 31.03.2019 |
|---|-----------------------|------------------|
| ASSETS  | (Audited)             | (Audited)        |
| Non Current Assets  |                       |                  |
| Property, plant and equipment   | 554.71                | 699.37           |
| Capital work in progress  | 107.18                | 94.97            |
| Investment property   | 269.82                | 269.82           |
| Financial assets  |                       |                  |
| i) Investments  | 1,504.85              | 1,568.83         |
| ii) Loans   | 4.85                  | 4.73             |
| iii) Other financial assets   | 18.52                 | 34.52            |
| Income tax assets (net)   | 13.09                 | 20.19            |
| Deferred tax assets (net)   | 53.22                 | 8.88             |
| Other non-current assets  | 72.29                 | 125.23           |
| Total Non Current Assets  | 2,598.53              | 2,826.54         |
|   | 2,000.00              | 2,020.04         |
| Current Assets  |                       |                  |
| Inventories   | 652.89                | 464.75           |
| Biological assets other than bearer plants  | 9.34                  | 30.62            |
| Financial assets  |                       |                  |
| i) Investments  | 1,200.35              | 1,526.92         |
| ii) Trade receivables   | 94.32                 | 175.71           |
| iii) Cash and cash equivalents  | 303.14                | 15.19            |
| iv) Bank balances other than cash and cash equivalents mentioned above  | 116.70                | 110.27           |
| v) Loans  | 1.42                  | 1.28             |
| vi) Other financial assets  | 43.68                 | 021              |
| Other current assets  | 56.31                 | 63.09            |
| Total current assets  | 2,478.15              | 2,387.83         |
| A CONTRACT TO CONTRACT OF THE CONTRACT OF T | 2,470.10              | 2,007.00         |
| Total Assets  | 5,076.68              | 5,214.37         |
| EQUITY AND LIABILITIES  |                       |                  |
| Equity  |                       |                  |
| Equity Share Capital  | 62.74                 | 62.74            |
| Other Equity Total Equity   | 4,415.41              | 4,517.14         |
| Total Equity  | 4,478.15              | 4,579.88         |
| Non Current Liabilities   |                       |                  |
| Provisions  | 0.21                  | 2.04             |
| Deferred tax liabilities (net) Total Non Current liabilities  | 0.21                  | 2.04             |
|   | 0.21                  | 2.04             |
| Current Liabilities   |                       |                  |
| Financial Liabilities i) Trade payables   |                       |                  |
| Total outstanding dues of micro and small enterprises   |                       | 2.32             |
| Total outstanding dues of creditors other than micro and small enterprises  | 71.98                 | 132.58           |
| ii) Other financial liabilities<br>Other current liabilities  | 234.94                | 328.60           |
| Juici Current liabilities   | 25.83<br>261.99       | 18.97            |
|   | 201.99                | 149.98           |
| Provisions Liabilties for current tax (net)   | 3.58                  | _                |
| Provisions Liabilties for current tax (net) Total Current Liabilities   | 3.58<br><b>598.32</b> | 632.45           |
| Provisions Liabilties for current tax (net)   |                       | 632.45<br>634.49 |

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# Standalone Statement of Cash flows for the year ended 31st March 2020

(Rs. in Lakhs)

|  |   | (Rs. in Lakhs)   |
|--|---|--|
| Particulars  | Year Ended<br>31st March<br>2020        | Year Ended<br>31st March 2019  |
|  | (Audited)                               | (Audited)  |
| A. Cash flow from operating activities   |   |  |
| Profit before tax  | 202.37                                  | 551.46   |
| Adjustments for:   | 100.09                                  | 97.60  |
| Depreciation and amortisation expenses   | A 12 | 12.2002  |
| (Profit) / Loss on sale of investments   | (7.92)                                  |  |
| (Profit) / Loss on sale of assets  | (25.64)                                 | 100000   |
| Fair value gains recognised on investments   | (5.09)                                  | (10.46   |
| Fair value changes to Biological assets  | 21.28                                   | 0.000  |
| Interest Income  | (2.42)                                  |  |
| Dividend Income  | 1.97                                    | 3.84   |
| Finance costs  | 0.30                                    | (0.65  |
| Unrealised net foreign exchange difference   |   | - American Control   |
| Operating profit before working capital changes  | (106.81)                                | 150.72   |
| Adjustments for working capital changes:   | (188.14)                                | (48.06)  |
| (Increase) / Decrease in inventories   | (0.26                                   | (I)  |
| (Increase) / Decrease in loans   | 6.78                                    |  |
| (Increase) / Decrease in other current assets  | 52.94                                   | (31.42   |
| (Increase) / Decrease in other non-current assets  | 16.00                                   | 19. 2400 ass   |
| (Increase) / Decrease in non-current financial assets  | (43.68                                  | 2022   |
| (Increase) / Decrease in current financial assets  | 81.09                                   |  |
| (Increase) / Decrease in trade and other receivables   | (93.66                                  | W. C.  |
| Increase / (Decrease) in other financial liabilities   | 6.86                                    | A A CONTRACTOR   |
| Increase / (Decrease) in other liabilities   | (62.91                                  |  |
| Increase / (Decrease) in trade payables  | 56.19                                   |  |
| Increase / (Decrease) in provisions  | (275.60                                 |  |
| Net income tax (paid )/ Refunded (net)   | 7.10                                    | (76.41   |
| Net cash (used) / generated in operating activities (A)  | (268.50                                 | 186.75   |
| B. Cash flow from investing activities   |   |  |
| Payments for purchase of property, plant & equipment   | (15.41                                  | (166.05  |
|  | 73.41                                   | St.  |
| Proceeds from disposal of property, plant & equipment  | 2.42                                    | F-12 - F- |
| Interest received during the year Dividend received on investment in associates and joint ventures | 368.61                                  | St. Manual Co.   |
| Dividend received on other non-current investment  | 0.01                                    | 100000000000000000000000000000000000000  |
| Dividend received on current investment  | 23.13                                   | 19:64  |
| Purchase of non-current investments  | 0.00                                    | (839.9   |
| Sale of non-current investments  | 0.00                                    | 164.32   |
| Investment in Shares & Mutual Funds (Net)  | 339.58                                  | 229.4  |
| (Investment in) / Proceeds from bank balances not considered as cash and cash equivalents          | (6.43                                   | 126.33   |
| Net cash generated / (used in) from investing activities (B)                                       | 785.32                                  | (105.48  |
|  |   |  |
| C. Cash flow from Financing activities   |   |  |
| Proceeds from term loan from banks   | (1.97                                   |  |
| Dividend Paid including Dividend Distribution Tax  | (226.90                                 |  |
| Net cash generated / (used in) from financing activities (C)                                       | (228.87                                 | (230.73  |
| Net increase / (decrease) in cash and cash equivalents (A+B+C)                                     | 287.9                                   |  |
| Cash and cash equivalents at the beginning of the year   | 15.19                                   | the same of the sa |
| Cash and cash equivalents at the end of the year   | 303.14                                  | 1 15.19  |



#### Notes:

These financial results have been prepared in accordance with Indian Accounting Standards (Ind- AS) as prescribed under section 133 of Companies Act 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules 2015 and relevant amendment thereafter.

The above financial results of the Company for the quarter and year ended March 31, 2020 have been reviewed by the Audit Committee and thereafter approved by the Board of Directors at their meeting held on July 30, 2020. The Statutory Auditors of the Company have carried out audit of the results for the quarter and year ended March 31,2020.

Effective April 1, 2019, the Company has adopted Ind AS 116 "Leases" using modified retrospective method. The application of Ind AS 116 did not have any significant impact on the financial results of the Company.

The company's main operations are in Plantations which is the significant reportable segment. Therefore, segment reporting is not applicable.

In view of the seasonaility of sector, the financial results for the quarter are not indicative of full year's expected performance.

The Taxation Laws (Amendment) Act, 2019 has amended the Income Tax Act, 1961 and the Finance (No. 2) Act, 2019 by inserting section 115BAA which provides domestic companies with a non-reversible option to opt for lower tax rates, provided they do not claim certain deductions. The company has decided not to opt for this option in the current year.

The Board of Directors in their meeting held on July 30, 2020 recommended a final dividend of Rs. 10 per share (100%) with face value of Rs.10/- each amounting to Rs.62.74 Lakhs. This is in addition to interim dividend of Rs. 10 per share (100%) with face value of Rs.10/- each declared for the year 2019-20 by the Board amounting to Rs. 62.74 Lakhs (excluding dividend tax). The aggregate of dividend for the year 2019-20 including the final dividend amounts to Rs. 20 per share (200%) with face value of Rs.10/- each amounting Rs. 125.48 Lakhs (excluding dividend tax in respect of interim dividend)

Other income in audited standalone financial result for the year to date ended 31 March 2020 includes dividend income of Rs. 391.75 Lakhs (31 March 2019: Rs. 342.37 Lakhs)

The Company's units which had to suspend operations temporarily, due to Government's directives relating to COVID 19, have since resumed partial operations in April 2020 and full operations in May 2020, as per the guidelines and norms prescribed by the government authorities.

The management has considered the possible effects, if any, that may result from the pandemic relating to COVID 19 on the carrying amounts of property, plant and equipments, investments, trade receivables and inventories. In developing the assumptions and estimates relating to uncertainties as at the balance sheet date in relation to recoverable amounts of these assets, the management has considered the global economic conditions prevailing as at the date of approval of these financial results and has used internal and external source of information to the extent determined by it. The actual outcome of these assumptions and estimates may vary in future due to the impact of the pandemic.

Place : Chennai Date : 30.07.2020 KATARY P.O. NILGIRIS 643 213

AJIT THOMAS CHAIRMAN DIN: 00018691

# PKF SRIDHAR & SANTHANAM LLP Chartered Accountants

Independent Auditors' Report on the standalone financial results

To the Board of Directors of Neelamalai Agro Industries Limited

#### Opinion

- We have audited the accompanying Standalone Financial Results of Neelamalai Agro Industries
  Limited (the "Company"), for the quarter and year ended 31st March 2020 ('the Statement'), being
  submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing
  Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").
- 2. In our opinion and to the best of our information and according to the explanations given to us, the statement:
  - a) is presented in accordance with the requirements of Regulation 33 of the Listing Regulations, in this regard.
  - b) gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable accounting standards and other accounting principles generally accepted in India, of the net profit and other comprehensive income and other financial information of the company for the quarter and year ended 31st March 2020.

**Basis for Opinion** 

3. We conducted our audit of the Statement in accordance with the Standards on Auditing ("SA"s) specified under Section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Results section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("ICAI") together with the ethical requirements that are relevant to our audit of the Standalone Financial Results under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Management's and Board of Directors' Responsibilities for the Standalone Financial Results

 This Statement has been prepared on the basis of the audited standalone financial statements for the year ended 31<sup>st</sup> March 2020.

The Company's Board of Directors are responsible for the preparation of these Standalone Financial Results that give a true and fair view of the net profit and other comprehensive income and other financial information in accordance with Section 133 of the Act, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection

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# Chartered Accountants

and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Standalone Financial Results that give a true and fair view and is free from material misstatement, whether due to fraud or error.

5. In preparing the Standalone Financial Results, the Board of Directors are responsible for assessing the Company's ability, to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

# Auditor's Responsibilities for the Audit of the Standalone Financial Results

- 6. Our objectives are to obtain reasonable assurance about whether the Standalone Financial Results as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Standalone Financial Results.
- As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:
  - Identify and assess the risks of material misstatement of the Standalone Financial Results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
  - Obtain an understanding of internal control relevant to the audit in order to design audit
    procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are
    also responsible for expressing our opinion through a separate report on the complete set of
    standalone financial statements on whether the entity has adequate internal financial controls with
    reference to standalone financial statements in place and the operating effectiveness of such
    control.
  - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
  - Conclude on the appropriateness of the Board of Directors' use of the going concern basis of
    accounting and, based on the audit evidence obtained, whether a material uncertainty exists
    related to events or conditions that may cast significant doubt on the Company's ability to continue

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## Chartered Accountants

as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the Standalone Financial Results, including the disclosures, and whether the Standalone Financial Results represent the underlying transactions and events in a manner that achieves fair presentation
- 8. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- 9. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### **Other Matters**

10. Attention is drawn to the fact that the figures for the quarter ended 31st March 2020 and the corresponding quarter ended in the previous year as reported in these financial results are the balancing figures between audited figures in respect of full financial year and the published unaudited year to date figures up to the end of the third quarter of the relevant financial year which were subject to limited review by us. Our opinion is not modified in respect of this matter.

For PKF Sridhar & Santhanam LLP

**Chartered Accountants** 

Firm's Registration No. 003990S/\$2000

T V Balasubramanian

Partner

Membership No. 027251

UDIN: 20027251AAAAES7871

Place: Chennai

Date: 30th July 2020

# NEELAMALAI AGRO INDUSTRIES LIMITED CIN: L01117TZ1943PLC000117

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Tel: 0423 - 2284235, Fax: 0423 - 2284080

# Website: www.neelamalaiagro.com, E-mail: secneelamalai@avtplanations.co.in CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31st MARCH 2020

| SI.No. | Particulars  |            | Quarter Ended Year Ended |             |               |            |
|--------|--|------------|--------------------------|-------------|---------------|------------|
|        |  | 31.03.2020 | 31.12.2019               | 31.03.2019  | 31.03.2020    | 31.03.2019 |
| 1 18   |  | (Audited)  | (Unaudited)              | (Unaudited) | (Audit        | ted)       |
| 1      | Income:  | N N        |                          |             | 1.            |            |
|        | a) Revenue from Operations   | 493.35     | 709.98                   | 635.26      | 2,586.03      | 3,659.96   |
| 36     | b) Other Income  | (32.24)    | 52.58                    | 49.47       | 67.03         | 131.80     |
|        | Total Income (a + b)   | 461.11     | 762.56                   | 684.73      | 2,653.06      | 3,791.76   |
| 2      | Expenses:  | 1.8        |                          |             |               |            |
| -      | a) Cost of materials consumed  | 91.36      | 264.07                   | 69.84       | 688.78        | 910.80     |
|        | b) Purchase of Stock in Trade  | 0.66       | 9-0                      | 0.88        | 0.66          | 0.88       |
|        | c) Changes in inventories of finished goods, work-in-progress and stock-in-trade   | (34.01)    | (259.99)                 | 151.70      | (195.94)      | (31.25     |
|        | d) (Gain) / Loss on transformation of biological assets  | 7.29       | 11.84                    | (18.92)     | 21.28         | (11.68     |
|        | e) Employee benefits expense   | 317.47     | 383.06                   | 360.74      | 1,423.96      | 1,566.90   |
|        | f) Finance Cost  | 0.15       | 0.69                     | 0.54        | 1.97          | 3.84       |
|        |  | 20.12      | 30.23                    | 36.74       | 100.09        | 97.60      |
|        | g) Depreciation and amortisation expense   | 166.22     | 221.65                   | 243.90      | 778.50        | 1,025.62   |
|        | h) Other Expenditure   | 569.26     | 651.55                   | 845.42      | 2,819.30      | 3,562.71   |
|        | Total Expenses (sum of a to h)   | (108.15)   | 111.01                   | (160.69)    | (166.24)      | 229.05     |
| 3      | Profit / (Loss) before exceptional items and tax (1 - 2)   | (100.10)   | 111.01                   | (100.03)    | (100.24)      | 223.00     |
| 4      | Eventional items   |            | -                        | 112         | * 4           | 3.7        |
| 4      | Exceptional items  | (108.15)   | 111.01                   | (160.69)    | (166.24)      | 229.05     |
| 5      | Profit before tax (3+4)  | (100.10)   | 111.01                   | (100.00)    | (100.24)      | 223.00     |
| 6      | Share of net profits of associates and joint ventures accounted for using equity method  | 444.37     | 648.87                   | 344.44      | 1,867.83      | 1,168.41   |
| 7      | Profit / (Loss) before tax after share of profit / (loss) of associates / joint ventures (5+6)                                 | 336.22     | 759.88                   | 183.75      | 1,701.59      | 1,397.46   |
| 8      | Tax Expenses   |            | 4                        |             |               |            |
|        | (1) Current tax  | (12.62)    | 16.20                    | 3.80        | 3.58          | 85.00      |
|        | (2) Deferred tax   | (18.97)    | 5.29                     | (73.94)     | (16.01)       | (85.52     |
|        | (2) Deferred tax adjustment in respect of prior years  | 858        |                          | -           | *             | 8.77       |
| 9      | Net Profit after tax for the period (7-8)  | 367.81     | 738.39                   | 253.89      | 1,714.02      | 1,389.21   |
| 10     | Other Comprehensive Income (Net of taxes)  |            |                          |             |               |            |
|        | a) Items that will not be reclassified to Statement of Profit & Loss   |            |                          |             |               |            |
|        | US 2 08 B   15000145   | (63.97)    | 2                        | 78.28       | (63.97)       | 78.31      |
|        | Changes in fair value of FVOCI investments   | (53.99)    |                          | 19.66       | (53.99)       | 19.66      |
|        | Remeasurement of the post-employement benefit obligations Share of other comprehensive income of associates and joint ventures | (17.39)    |                          | (23.82)     | (17.39)       | (23.82     |
|        | accounted for using the equity method  | 6. 7       |                          |             | softween each | *5         |
|        | Income tax relating to items that will not be reclassified to profit or loss   | 28.33      |                          | (27.26)     | 28.33         | (27.26     |
|        | b) Items that will be reclassified to Statement of Profit & Loss   |            |                          |             |               |            |
|        | Share of other comprehensive income of associates and joint ventures accounted for using the equity method (net of tax)        | (134.32)   | 1.11                     | 6.10        | (209.15)      | 44.73      |
|        | Other Comprehensive Income (Net of taxes)  | (241.34)   | 1.11                     | 52.96       | (316.17)      | 91.62      |
| 14     | Total Comprehensive Income for the period (9+10)   | 126.47     | 739.50                   | 306.85      | 1,397.85      | 1,480.83   |
| 12     | Paid-up equity share capital (Face Value of Re. 10/- each)   | 62.74      | 62.74                    | 62.74       | 62.74         | 62.74      |
| 13     | Other Equity   |            | 4                        |             | 16,711.36     | 15,540.41  |
| 14     | Earnings per share (Face Value of Re.10/- each) (not annualised for quarters)  |            |                          | -           |               |            |
|        | - Basic EPS  | 58.63      | 117.70                   | 40.47       | 273.22        | 221.44     |
|        | - Diluted EPS  | 58.63      | 117.70                   | 40.47       | 273.22        | 221.44     |



# NEELAMALAI AGRO INDUSTRIES LIMITED CIN: L01117TZ1943PLC000117

Registered Office: Katary Estate, Katary Post, Nilgiris - 643213

Tel: 0423 - 2284235, Fax: 0423 - 2284080

Website: www.neelamalaiagro.com, E-mail: secneelamalai@avtplanations.co.in

# STATEMENT OF ASSETS AND LIABILITIES

|  | Consol<br>As at    | As at                       |
|--|--------------------|-----------------------------|
| Particulars  | 31.03.2020         | 31.03.2019                  |
| Faruculars   | (Audited)          | (Audited)                   |
|  |                    | A description of the second |
| ASSETS   |                    |                             |
| Non Current Assets   |                    |                             |
| Property, plant and equipment  | 554.71             | 699.37                      |
| Capital work in progress   | 107.18             | 94.97                       |
| Investment property  | 269.82             | 269.82                      |
| Investments accounted for using the equity method  | 12,894.92          | 11,622.24                   |
| Financial assets   |                    |                             |
| i) Investments   | 905.88             | 969.86                      |
| ii) Loans  | 4.85               | 4.73                        |
| iii) Other financial assets  | 18.52              | 34.52                       |
| Income tax assets (net)  | 13.09              | 20.19                       |
| The state of the s | 0.500 0.500 0.500  |                             |
| Deferred tax assets (net)  | 53.22              | 8.88                        |
| Other non-current assets Total Non Current Assets  | 72.29              | 125.23                      |
| Current Assets   | 14,894.48          | 13,849.81                   |
| Inventories  | 652.89             | 464.75                      |
| Biological assets other than bearer plants   | 9.34               | 30.62                       |
| Financial assets   | consecutive design |                             |
| i) Investments   | 1,200.35           | 1,526.92                    |
| ii) Trade receivables  | 94.32              | 175.71                      |
| iii) Cash and cash equivalents   | 303.14             | 15.19                       |
| iv) Bank balances other than cash and cash equivalents mentioned above   | 116.70             | 110.27                      |
| v) Loans   | 1.42               | 1.28                        |
| vi) Other financial assets   | 43.68              |                             |
| Other current assets Total current assets  | 56.31              | 63.09                       |
| Total current assets   | 2,478.15           | 2,387.83                    |
| Total Assets   | 17,372.63          | 16,237.64                   |
| EQUITY AND LIABILITIES   |                    |                             |
| Equity   | 200                |                             |
| Equity Share Capital   | 62.74              | 62.74                       |
| Other Equity   | 16,711.36          | 15,540.41                   |
| Total Equity   | 16,774.10          | 15,603.15                   |
|  | 10,774.10          | 13,003.13                   |
| Non Current Liabilities  |                    |                             |
| Provisions   | 0.21               | 2.04                        |
| Total Non Current liabilities  | 0.21               | 2.04                        |
| Current Liabilities  |                    |                             |
| Financial Liabilities  |                    |                             |
| i) Trade payables  |                    |                             |
| Total outstanding dues of micro and small enterprises  |                    | 2.32                        |
| Total outstanding dues of creditors other than micro and small enterprises   | 71.98              | 132.58                      |
| ii) Other financial liabilities  | 234.94             | 328.60                      |
| Other current liabilities  | 25.83              | 18.97                       |
| Provisions   | 261.99             | 149.98                      |
| Liabilties for current tax (net)   | 3.58               | -                           |
| Total Current Liabilities  | 598.32             | 632.45                      |
| Total Liabilities  | 598.53             | 634.49                      |
| Total Equity and Link little   | 4.5.5.5.5          |                             |
| Total Equity and Liabilities   | 17,372.63          | 16,237.64                   |

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# Consolidated Statement of Cash flows for the year ended 31st March 2020

| (Rs. |  |  |
|------|--|--|
|      |  |  |
|      |  |  |

|  |                | (Rs. in Lakhs)       |
|--|----------------|----------------------|
| Particulars  | Year Ended     | Year Ended           |
| A. Cash flow from operating activities   | (Audited)      | (Audited)            |
| Profit before tax  | 1,701.59       | 1,397.46             |
|  | 1,701.55       | 1,397.40             |
| Adjustments for:   |                |                      |
| Depreciation and amortisation expenses   | 100.09         | 97.60                |
| (Profit) / Loss on sale of investments   | (7.92)         | (20.12)              |
| (Profit) / Loss on sale of assets  | (25.64)        | (4.21)               |
| Share of net profit of associates and joint ventures accounted for using equity method   | (1867.83)      | (1168.41)            |
| Fair value gains recognised on investments   | (5.09)         | (78.20)              |
| Fair value changes to Biological assets  | 21.28          | (10.46)              |
| Interest Income  | (2.42)         | (6.17)               |
| Dividend Income  | (23.14)        | (19.96)              |
| Finance costs  | 1.97           | 3.84                 |
| Unrealised net foreign exchange difference   | 0.30           | (0.65)               |
| Operating profit before working capital changes  | (106.81)       | 190.72               |
| Adjustments for working capital changes:   |                |                      |
| (Increase) / Decrease in inventories   | (188.14)       | (48.06)              |
| (Increase) / Decrease in loans   | (0.26)         | 0.23                 |
| (Increase) / Decrease in other current assets  | 6.78           | (17.96)              |
| (Increase) / Decrease in other non-current assets  | 52.94          | (31.42)              |
| (Increase) / Decrease in non-current financial assets  | 16.00          | 0.03                 |
| (Increase) / Decrease in current financial assets  | (43.68)        | 0.00                 |
| (Increase) / Decrease in trade and other receivables   | 81.09          | 94.41                |
| Increase / (Decrease) in other financial liabilities   | (93.66)        | 117.05               |
| Increase / (Decrease) in other liabilities   | 6.86           | (3.56)               |
| Increase / (Decrease) in trade payables  | (62.91)        | (24.52)              |
| Increase / (Decrease) in provisions  | 56.19          | (13.76)              |
|  | (275.60)       | 263.16               |
| Net income tax (paid )/ Refunded (net)   | 7.10           | -76.41               |
| Net cash (used) / generated in operating activities (A)  | (268.50)       | 186.75               |
| B. Cash flow from investing activities   |                |                      |
| Payments for purchase of property, plant & equipment   |                |                      |
| Proceeds from disposal of property, plant & equipment  | (15.41)        | (166.05)             |
| Interest received during the year  | 73.41          | 31.86                |
| Dividend received on investment in associates and joint ventures   | 2.42           | 6.17                 |
| Dividend received on other non-current investment  | 368.61<br>0.01 | 322.40               |
| Dividend received on current investment  | 23.13          | 0.33                 |
| Purchase of non-current investments  | 0.00           | 19.64<br>(839.95)    |
| Sale of non-current investments  | 0.00           | 164.32               |
| Investment in Shares & Mutual Funds (Net)  | 339.58         | 229.47               |
| (Investment in) / Proceeds from bank balances not considered as cash and cash equivaler  | (6.43)         | 126.33               |
| Net cash generated / (used in) from investing activities (B)   | 785.32         | (105.48)             |
| The state of the |                | (100.10)             |
| C. Cash flow from Financing activities   | 1              |                      |
| Proceeds from term loan from banks   | (1.97)         | 12.04                |
| Dividend Paid including Dividend Distribution Tax  | (226.90)       | (3.84)               |
| Net cash generated / (used in) from financing activities (C)   | (228.87)       | (226.89)<br>(230.73) |
| Net increase / (decrease) in cash and cash equivalents (A+B+C)   | 287.95         | (149.46)             |
| Cash and cash equivalents at the beginning of the year   | 15.19          | 164.65               |
| Cash and cash equivalents at the end of the year   | 303.14         | 15.19                |



#### Notes:

These financial results have been prepared in accordance with Indian Accounting Standards (Ind- AS) as prescribed under section 133 of Companies Act 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules 2015 and relevant amendment thereafter.

The above financial results of the Holding Company, associates and joint venture for the quarter and year ended March 31, 2020 have been reviewed by the Audit Committee and thereafter approved by the Board of Directors at their meeting held on July 30, 2020. The Statutory Auditors of the Company have carried out audit of the results for the quarter and year ended March 31,2020.

Effective April 1, 2019, the Holding Company, associates and joint venture has adopted Ind AS 116 "Leases" using modified retrospective method. The application of Ind AS 116 did not have any significant impact on the consolidated financial results.

The Holding Company's main operations are in Plantations which is the significant reportable segment. Therefore, segment reporting is not applicable.

In view of the seasonaility of sector, the financial results for the quarter are not indicative of full year's expected performance.

The Taxation Laws (Amendment) Act, 2019 has amended the Income Tax Act, 1961 and the Finance (No. 2) Act, 2019 by inserting section 115BAA which provides domestic companies with a non-reversible option to opt for lower tax rates, provided they do not claim certain deductions. The Holding Company has decided not to opt for this option in the current year, whereas associates and joint venture have opted for the lower rate of tax.

The Board of Directors in their meeting held on July 30, 2020 recommended a final dividend of Rs.10 per share (100 %) with face value of Rs.10/- each amounting to Rs. 62.74 Lakhs. This is in addition to interim dividend of Rs. 10 per share (100%) with face value of Rs.10/- each declared for the year 2019-20 by the Board amounting to Rs. 62.74 Lakhs (excluding dividend tax). The aggregate of dividend for the year 2019-20 including the final dividend amounts to Rs. 20 per share (200%) with face value of Rs.10/- each amounting Rs. 125.48 Lakhs (excluding dividend tax in respect of interim dividend)

The Holding Company, associates and joint venture's unit which had to suspend operations temporarily, due to Government's directives relating to COVID 19, have since resumed partial operations in April 2020 and full operations in May 2020, as per the guidelines and norms prescribed by the government authorities.

The management has considered the possible effects, if any, that may result from the pandemic relating to COVID 19 on the carrying amounts of property, plant and equipments, investments, trade receivables and inventories. In developing the assumptions and estimates relating to uncertainties as at the balance sheet date in relation to recoverable amounts of these assets, the management has considered the global economic conditions prevailing as at the date of approval of these financial results and has used internal and external source of information to the extent determined by it. The actual outcome of these assumptions and estimates may vary in future due to the impact of the pandemic.

Place: Chennai Date: 30.07.2020

KATARY P.O. NILGIRIS 643 213

AJIT THOMAS CHAIRMAN DIN: 00018691

Chartered Accountants

Independent Auditors' Report on the consolidated financial results

To the Board of Directors of Neelamalai Agro Industries Limited

#### Opinion

- 1. We have audited the accompanying Statement of Consolidated Financial Results of Neelamalai Agro Industries Limited (the "Holding Company") and its share of profits of its associates and joint venture for the quarter and year ended 31st March 2020 ('the Statement'), being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations"). Attention is drawn to the fact that the consolidated figures for the corresponding quarter ended 31st March 2019, as reported in these financial results have been approved by the Holding company's Board of Directors, but have not been subjected to audit.
- 2. In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the report of the another auditor on separate financial statements/ financial information of one associate, the statement:
  - a) Includes the results of the following entities:

Associate Companies:

AVT Natural Products Limited
Midland Corporate Advisory Services Private Limited

Joint venture:

AVT McCormick Ingredients Private Limited

- b) is presented in accordance with the requirements of Regulation 33 of the SEBI Listing Regulations, as amended; and
- c) gives a true and fair view in conformity with the applicable accounting standards and other accounting principles generally accepted in India, of the consolidated net profit and other comprehensive income and other financial information of the Holding company, its associates and joint venture and for the quarter and year ended 31st March 2020.

**Basis for Opinion** 

3. We conducted our audit in accordance with the Standards on Auditing ("SA"s) specified under Section 143(10) of the Companies Act, 2013 (the Act). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Results section of our report. We are independent of the Holding company, its associates and joint venture in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("ICAI") together with the ethical requirements that are relevant to our audit of the Consolidated Financial Results under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us and another auditor in terms of their report referred to in "Other Matter" paragraph below is sufficient and appropriate to provide a basis for our opinion.

91/92, VII Floor, Dr.Radhakrishnan Road, Mylapore, Chennai- 600004, India Tel: +91 44 28112985 – 88 Fax: +91 44 28112989 Email: sands@pkfindia.in Web: www.pkfindia.in

Chartered Accountants

Management's and Board of Directors' Responsibilities for the Consolidated Financial Results

 This Statement has been prepared on the basis of the audited consolidated financial statements for the year ended 31<sup>st</sup> March 2020.

The Holding Company's Board of Directors is responsible for the preparation and presentation of the Consolidated Financial Results that give a true and fair view of the net profit and other comprehensive income and other financial information of the Holding company, its associates and joint venture in accordance with Section 133 of the Act, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Board of Directors of the Holding Company, its associates and jointly venture are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Consolidated Financial Results that give a true and fair view and is free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial results by the Directors of the Holding company, as aforesaid.

5. In preparing the Consolidated Financial Results, the respective Board of Directors of the companies are responsible for assessing the ability of the Holding company, associates and joint venture to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the Holding Company, its associates and joint venture are responsible for overseeing the financial reporting process of the Holding Company, its associates and joint venture.

# Auditor's Responsibilities for the Audit of the Consolidated Financial Results

- 6. Our objectives are to obtain reasonable assurance about whether the Consolidated Financial Results as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Consolidated Financial Results.
- 7. As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:



## Chartered Accountants

- Identify and assess the risks of material misstatement of the Consolidated Financial Results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of consolidated financial statements on whether the Holding Company, its associates and joint venture has adequate internal financial controls with reference to consolidated financial statements in place and the operating effectiveness of such control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Holding Company, its associates and joint venture to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Holding Company, its associates and joint venture to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Consolidated Financial Results, including the disclosures, and whether the Consolidated Financial Results represent the underlying transactions and events in a manner that achieves fair presentation
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities within
  the Holding Company, its associates and joint venture to express an opinion on the Consolidated
  Financial Results. We are responsible for the direction, supervision and performance of the audit
  of financial information of such entities included in the Consolidated Financial Results of which we
  are the independent auditors. For the entity included in the consolidated Financial Results, which
  has been audited by another auditor, such another auditor remains responsible for the direction,
  supervision and performance of the audits carried out by them. We remain solely responsible for
  our audit opinion.
- We communicate with those charged with governance of the Holding Company regarding, among
  other matters, the planned scope and timing of the audit and significant audit findings, including any
  significant deficiencies in internal control that we identify during our audit.
- We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all

# Chartered Accountants

relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

10. We also performed procedures in accordance with the circular No CJR/CFD/CMDI/44/2019 issued by the SEBI under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

#### Other Matters

- 11. Attention is drawn to the fact that the figures for the quarter ended 31<sup>st</sup> March 2020 are the balancing figures between audited figures in respect of full financial year and the published unaudited year to date figures up to the end of the third quarter of the current financial year which were subject to limited review by us. Our report is not modified in respect of this matter.
- 12. The consolidated financial results includes the Holding Company's share of net loss (including other comprehensive income) of Rs. 0.89 Lakhs for the year ended 31st March 2020, as considered in the consolidated financial results, in respect of one associate, whose financial statements have not been audited by us. This audited financial information has been audited by another auditor whose report has been furnished to us and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this associate company is based solely on the report of the another auditor and the procedures performed by us as stated in paragraph 10 above. Our report on the Statement is not modified in respect of this matter with respect to reliance on the work done and the report of another auditor.

FIRM REGN

For PKF Sridhar & Santhanam LLP

Chartered Accountants

Firm's Registration No. 003990S/S200018-

T V Balasubramanian

Partner

Membership No. 027251

UDIN: 20027251AAAAET9520

Place: Chennai Date: 30th July 2020



NEELAMALAI AGRO INDUSTRIES LIMITED (Registered Office : Katary Estate, Katary P.O., Coonoor, Nilgiris District - 643 213, TamilNadu) Post Box No. 4260, Panampilly Nagar P.O., Ernakulam - 682 036, Kerala Tele: (0484) 2315312 Fax: (0484) 2312541 Corporate Identity Number (CIN): L01117TZ1943PLC000117

E-Mail: secneelamalal@avtplantations.co.in

Website: www.neelamalalagro.com

30th July 2020

BSE Limited. 25th Floor, Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001 Phones; 022-22721233/4,022-66545695

Dear Sirs.

Declaration pursuant to Regulation 33(3)(d) of the SEBI (Listing Obligations and Disclosures Sub: Requirements) Regulations, 2015 (BSE Stock Code: 508670)

In Compliance with the Provisions of Regulations 33(3)(d) of the SEBI (Listing Obligations and Disclosures Requirements) Regualtions, 2015, we hereby declare that M/s. PKF Sridhar & Santhanam LLP, Chartered Accountants (FRN - 003990S/S200018), Statutory Auditors of the Company have issued unmodified audit report on the Financial Results of the Company for the year ended March 31,2020.

Kindly take this declaration on record.

Thanking You

Yours Faithfully,

For Neelamalai Agro Industries Ltd.

eepak & Prabhu

Chief Financial Officer





(Registered Office: Katary Estate, Katary P.O., Coonoor, Nilgiris District - 643 213, TamilNado Post Box No. 4260, Panampilly Nagar P.O., Ernakulam - 682 036, Kerala Tele: (0484) 2315312 Fax: (0484) 2312541 Corporate Identity Number (CIN): L01117TZ1943PLC000117

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30th July, 2020

Sub.: Disclosure note on Material Impact of Covid-19 Pandemic

Ref: <u>Circular No. SEBI/HO/CFD/CMD1/CIR/P/2020/84 dated May 20, 2020 as issued by the Securities and Exchange Board of India (SEBI)</u>

With reference to the captioned SEBI Circular, we would like to disclose as under:

## 1. Impact of the Covid-19 pandemic on the Business:

The extended lockdown and restrictions imposed on various activities due to COVID-19 pandemic, while being a necessary measure to contain novel coronavirus spread, has posed unprecedented challenges and had some impact on the business of the Company.

The Company operates through its estate in the state of Tamilnadu. On announcement of lockdown, there was no operation or business activity from March 25, 2020 till 2<sup>nd</sup> April 2020. Up to March 24, 2020 the business operations of the Company were normal.

#### 2. Ability to maintain operations:

The Company has restarted harvesting operations from 3<sup>rd</sup> April 2020 in 2 division and from 4<sup>th</sup> April 2020 in all the division and Manufacturing from 4<sup>th</sup> April 2020 adhering to all COVID 19 protocols stipulated by the government with limited manpower utilization which was gradually ramped up and is presently operating at around 50%. The Company is trying to further ramp up the manpower utilization as early as possible.

However the situation continues to be very challenging and uncertain. The Company is fully geared to withstand the challenges as the situation unfolds on the back of its financial and operational strengths.

#### 3. Steps taken to ensure smooth functioning of operations:

The government has commenced unlocking of the economy and the Company is also continuously making efforts to establish its operations normalcy, which was impacted due to COVID-19.





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# 4. Estimation of the future impact of the pandemic on its operations:

Considering that the situation is unprecedented and is changing dynamically, the Company is not in a position to gauge with certainty, the future impact on its operations. The impact of COVID-19 is likely to be challenging for businesses in the year 2020 – 21. However, the Company is confident about adapting to the changing business environment and respond suitably to fulfil the needs of its customers and all stakeholders by virtue of the Company's financial strength and resilience.

# Details of impact of CoVID-19 on capital, financial resources, liquidity, profitability, internal financial controls, Supply Chain and demand for company's product:

The Company is having a comfortable liquidity position to meet its commitments with adequate banking limits being in place. The Company has also implemented stringent cost control measures across the organization to conserve cash to address any evolving situation resulting from the pandemic. Even before Covid-19 pandemic, the Company had taken initiatives to bring down its working capital utilization with close monitoring. The Company has not availed any moratorium for repayment of term loan instalments and working capital interest offered by the banks. The Company does not foresee major challenge or incremental risk in realizing/recovering its assets.

The Company is putting all efforts to fulfill the export orders and also to meet the domestic demand, and the company is presently having good order position. All the processes are being reviewed to curtail costs and minimize wastages.

The Company has adequate internal financial control system and there is no impact on internal financial controls due to the COVID-19 situation.

The Company is in continuous touch with all its vendors to bring the supply chain to normalcy. No sooner the effect of the pandemic comes down, the supply chain will improve further. The dispatches have started in April 2020 and the Company is seeing inflow of orders and enquiries since then. The Company is expecting gradual recovery of demand from domestic and International markets as economies world over are opened up by respective Governments and various restrictions on business activities are relaxed.





NEELAMALAI AGRO INDUSTRIES LIMITED (Registered Office: Katary Estate, Katary P.O., Coonoor, Nilgiris District - 643 213, TamilNadu) Post Box No. 4260, Panampilly Nagar P.O., Ernakulam - 682 036, Kerala Tele: (0484) 2315312 Fax: (0484) 2312541

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Website: www.neelamalaiagro.com

6. Existing contracts/agreements where non-fulfilment of the obligations by any party will have significant impact on its business:

> KATARY P.O. NILGIRIS 643 213

The Company is well positioned to fufill its obligations and existing contracts/ arrangements. At present, we do not foresee any contract / agreements which will have significant impact on the business in case of non-fulfilment of obligations by any party.

Thanking You,

Yours Faithfully.

For Neelamalai Agro Industries Ltd

S.LAKSHMI NARASIMHAN

Company Secretary & Compliance Officer