

**EVEREADY >>>**  
**INDUSTRIES INDIA LTD.**

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Website : [www.evereadyindia.com](http://www.evereadyindia.com)

November 13, 2020

BSE Limited  
P.J. Towers,  
Dalal Street, Fort  
Mumbai - 400 001

The National Stock Exchange  
of India Ltd  
Exchange Plaza, C-1,  
Block – G,  
Bandra Kurla Complex  
Bandra (East)  
Mumbai - 400 051

The Calcutta Stock Exchange  
Limited  
7, Lyons Range  
Kolkata - 700 001

Subject : **UNAUDITED FINANCIAL RESULTS FOR THE QUARTER  
AND HALF YEAR ENDED SEPTEMBER 30, 2019.**

Dear Sirs,

In accordance with the provisions of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose the Unaudited Financial Results for the quarter and half year ended September 30, 2020, taken on record by the Board of Directors of the Company at a Board Meeting of the Company held today, November 13, 2020.

The meeting commenced at 2.30 p.m. and ended at 4.00 p.m.

Kindly take the above on record.

Very truly yours,  
EVEREADY INDUSTRIES INDIA LTD.



(T. PUNWANI)  
VICE PRESIDENT – LEGAL  
& COMPANY SECRETARY

Enclo : As Above

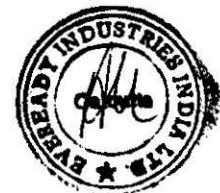
**EVEREADY INDUSTRIES INDIA LTD.**

Registered Office : 1, Middleton Street, Kolkata - 700 071  
 CIN: L31402WB1934PLC007993 Tel: 91-33-22883950 Fax: 91-33-24864673  
 Email: investorrelation@eveready.co.in Website: www.evereadyindia.com

**STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER, 2020**

₹ Lakhs

Particulars	3 months ended (30/09/2020)	Preceding 3 months ended (30/06/2020)	Corresponding 3 months ended in the previous year (30/09/2019)	6 months ended (30/09/2020)	6 months ended (30/09/2019)	Previous year ended (31/03/2020)
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1 Income</b>						
(a) Revenue from operations (Gross)	37,262.93	26,344.53	34,827.63	63,607.46	66,931.28	121,092.90
(b) Other Income	1,094.92	1,168.00	1,659.55	2,262.92	2,402.54	4,672.66
<b>Total Income</b>	<b>38,357.85</b>	<b>27,512.53</b>	<b>36,487.18</b>	<b>65,870.38</b>	<b>69,333.82</b>	<b>125,765.56</b>
<b>2 Expenses</b>						
(a) Cost of Materials Consumed	14,721.65	6,462.09	12,367.35	21,183.74	25,733.69	44,637.64
(b) Purchases of Stock-in-Trade	7,826.17	2,910.83	6,729.86	10,737.00	13,970.18	27,137.01
(c) Changes in Inventories of Finished Goods, Work-in-progress and Stock-in-Trade	(2,696.32)	4,638.88	2,399.78	1,942.56	1,462.85	968.25
(d) Employee Benefit Expense	3,466.80	3,708.95	3,953.54	7,175.75	8,099.72	14,945.72
(e) Finance costs	1,450.26	1,399.14	1,952.28	2,849.40	3,540.19	7,040.87
(f) Depreciation and amortisation expense	701.38	695.28	757.32	1,396.66	1,476.85	2,896.56
(g) Other Expenses	6,367.28	4,668.16	6,218.11	11,035.44	12,034.39	21,291.41
<b>Total Expenses</b>	<b>31,837.22</b>	<b>24,483.33</b>	<b>34,378.24</b>	<b>56,320.55</b>	<b>66,317.87</b>	<b>118,917.46</b>
<b>3 Profit before exceptional items and tax (1-2)</b>	<b>6,520.63</b>	<b>3,029.20</b>	<b>2,108.94</b>	<b>9,549.83</b>	<b>3,015.95</b>	<b>6,848.10</b>
<b>4 Exceptional Items</b>						
Profit on sale of Land- Chennai	-	-	-	-	-	8,955.38
Profit on sale of Land- Hyderabad	-	-	-	-	-	6,203.66
<b>5 Profit before Tax (3+4)</b>	<b>6,520.63</b>	<b>3,029.20</b>	<b>2,108.94</b>	<b>9,549.83</b>	<b>3,015.95</b>	<b>22,007.14</b>
<b>6 Tax Expense</b>	<b>718.38</b>	<b>667.75</b>	<b>270.65</b>	<b>1,386.13</b>	<b>492.39</b>	<b>4,050.56</b>
(a) Current Income Tax	1,182.83	589.30	355.13	1,772.13	560.98	3,992.57
(b) Deferred Tax	(464.45)	78.45	(84.48)	(386.00)	(68.59)	57.99
<b>7 Profit for the period / year (5-6)</b>	<b>5,802.25</b>	<b>2,361.45</b>	<b>1,838.29</b>	<b>8,163.70</b>	<b>2,523.56</b>	<b>17,956.58</b>
<b>8 Other Comprehensive Income ( net of tax )</b>						
(i) Items that will not be reclassified to profit or loss						
a) Remeasurement gain / (loss) on defined benefit plans	33.57	33.38	36.88	66.95	74.12	106.33
b) Income tax related to above	(5.87)	(6.44)	(5.34)	(12.31)	(13.79)	(19.18)
ii) Items that will be reclassified to profit or loss						
a) Effective portion of loss on designated portion of hedging instrument in cash flow hedge	-	-	37.42	-	-	-
b) Income tax related to above	-	-	(13.07)	-	-	-
<b>9 Total Comprehensive Income (7+8)</b>	<b>5,829.95</b>	<b>2,388.39</b>	<b>1,894.18</b>	<b>8,218.34</b>	<b>2,583.89</b>	<b>18,043.73</b>
<b>10 Paid up Equity Share Capital Face Value : ₹ 5/- per share.</b>	<b>3,634.36</b>	<b>3,634.36</b>	<b>3,634.36</b>	<b>3,634.36</b>	<b>3,634.36</b>	<b>3,634.36</b>
<b>11 Other Equity</b>	-	-	-	-	-	<b>52,078.26</b>
<b>12 Earnings Per Share (of ₹ 5/- each)-not annualised</b>						
(a) Basic	7.98	3.25	2.53	11.23	3.47	24.70
(b) Diluted	7.98	3.25	2.53	11.23	3.47	24.70



## STANDALONE STATEMENT OF ASSETS AND LIABILITIES

₹ Lakhs

	Particulars	As at	As at
		(30/09/2020)	(31/03/2020)
		Unaudited	Audited
<b>A</b>	<b>ASSETS</b>		
1	<b>Non-current assets</b>		
	(a) Property, plant and equipment (including Right of Use Assets)	30,956.05	32,054.68
	(b) Capital work-in-progress	340.43	281.98
	(c) Intangible assets	698.98	795.63
	(d) Intangible assets under development	14.85	14.85
	(e) Financial Assets		
	(i) Investments	1,015.61	1,015.61
	(ii) Loans	93.60	88.83
	(iii) Other financial assets	602.19	616.81
	(f) Non current tax assets (Net)	960.01	960.01
	(g) Other non-current assets	1,146.67	8,419.46
	<b>Sub-total - Non-current assets</b>	<b>35,828.39</b>	<b>44,247.86</b>
2	<b>Current assets</b>		
	(a) Inventories	19,933.29	21,037.98
	(b) Financial Assets		
	(i) Trade receivables	4,909.82	5,037.63
	(ii) Cash and cash equivalents	1,706.49	955.17
	(iii) Other balances with banks	2,693.24	51.64
	(iv) Loans	44,503.46	42,334.94
	(v) Other financial assets	13,577.21	6,030.54
	(c) Other current assets	7,076.00	6,498.98
	<b>Sub-total - Current assets</b>	<b>94,399.51</b>	<b>81,946.88</b>
	<b>TOTAL - ASSETS</b>	<b>130,227.90</b>	<b>126,194.74</b>
<b>B</b>	<b>EQUITY AND LIABILITIES</b>		
1	<b>Equity</b>		
	(a) Equity Share capital	3,634.36	3,634.36
	(b) Other Equity	60,296.61	52,078.26
	<b>Sub-total - Total Equity</b>	<b>63,930.97</b>	<b>55,712.62</b>
2	<b>Non-current liabilities</b>		
	(a) Financial Liabilities		
	(i) Borrowings	14,889.66	14,846.64
	(ii) Lease liabilities	2,010.47	2,010.47
	(iii) Other financial liabilities	394.73	394.73
	(b) Provisions	609.88	584.19
	(c) Deferred tax liabilities (Net)	157.95	543.95
	<b>Sub-total - Non-current liabilities</b>	<b>18,062.69</b>	<b>18,379.98</b>
3	<b>Current liabilities</b>		
	(a) Financial Liabilities		
	(i) Borrowings	8,827.55	12,540.55
	(ii) Lease liabilities	502.66	534.44
	(iii) Trade payables		
	Total outstanding dues of micro enterprises and small enterprises	875.69	331.40
	Total outstanding dues of creditors other than micro enterprises and small enterprises	17,115.01	18,150.52
	(iv) Other financial liabilities	10,635.42	11,812.66
	(b) Other current liabilities	5,725.78	3,005.24
	(c) Provisions	1,757.07	1,682.46
	(d) Current tax liabilities (Net)	2,795.06	4,044.87
	<b>Sub-total - Current liabilities</b>	<b>48,234.24</b>	<b>52,102.14</b>
	<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>130,227.90</b>	<b>126,194.74</b>



**Eveready Industries India Limited**  
**Standalone Statement of Cash Flow for the period ended September 30, 2020**

Particulars	For the period ended September 30, 2020		For the period ended September 30, 2019	
	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
<b>A. Cash flow from operating activities</b>				
Profit before exceptional items and tax		9,549.83		3,015.95
<b>Adjustments for:</b>				
Depreciation and amortisation expenses	1,396.66		1,476.85	
(Profit)/Loss on sale of property, plant and equipment	140.87		21.92	
Finance costs	2,849.40		3,540.19	
Interest income	(2,111.16)		(1,802.54)	
Profit on sale of Packet Tea IP	-		(600.00)	
Allowance for bad and doubtful trade receivables and advances	1,790.26		363.00	
Provision for Indirect taxes	90.09		-	
Provisions/Liabilities no longer required written back	(100.00)		-	
Net unrealised foreign exchange (gain)/loss	(9.89)	4,046.23	1.30	3,000.72
Operating profit before working capital changes		13,596.06		6,016.67
<b>Changes in working capital:</b>				
<b>Adjustments for (increase) / decrease in operating assets:</b>				
Inventories	1,104.69		4,273.77	
Trade receivables	10.60		1,998.20	
Loans (current and non-current)	17.39		14.89	
Other assets (current and non-current)	(2,005.15)		(1,368.36)	
Other Financial Assets (current and non-current)	(332.05)		(1,793.36)	
<b>Adjustments for increase / (decrease) in operating liabilities:</b>				
Trade payables	(482.37)		(4,274.14)	
Other financial liabilities (current and non-current)	(300.29)		(1,185.78)	
Other liabilities (current and non-current)	2,720.55		745.85	
Provisions (current and non-current)	177.16	910.53	380.16	(1,208.78)
<b>Cash generated from operations</b>		14,506.59		4,807.89
Income taxes paid		(3,119.66)		(630.03)
<b>Net cash flow from operating activities (A)</b>		11,386.93		4,177.86
<b>B. Cash flow from investing activities</b>				
Purchase of Property, plant and equipment and Intangible assets, including capital advances	(116.39)		(1,088.25)	
Proceeds from sale of property, plant and equipment	0.03		69.80	
Proceeds from sale of Packet Tea IP	-		600.00	
Advance received against Chennai land sale agreement	-		4,480.00	
Deposits with Banks	(2,641.60)		-	
Loan given to others	(300.55)		(15,099.23)	
Interest received	49.03		35.95	
<b>Net cash used in investing activities (B)</b>		(3,009.48)		(11,001.73)
<b>C. Cash flow from financing activities</b>				
Proceeds from non-current borrowings	-		10,400.00	
Repayment of non-current borrowings	(1,232.08)		(7,255.05)	
Proceeds from other current borrowings	1,406.64		24,964.21	
Principal payment of lease liabilities	(5,119.64)		(14,901.88)	
Finance cost	(2,231.10)		(5,738.85)	
Principal payment of lease liabilities	(449.95)		(396.15)	
<b>Net (cash used in) / cash flow from financing activities (C)</b>		(7,626.13)		7,072.28
<b>Net (decrease)/ increase in cash and cash equivalents (A+B+C)</b>		751.32		248.41
<b>Cash and cash equivalents at the beginning of the period</b>		955.17		469.22
<b>Cash and cash equivalents at the end of the period</b>		1,706.49		717.63

**Reconciliation of Closing Cash and Cash Equivalents with Standalone Statement of Assets and Liabilities**

Particulars	As at September 30, 2020	As at September 30, 2019
	₹ Lakhs	₹ Lakhs
<b>Cash and cash equivalents</b>		
(a) Cash in hand	8.93	11.57
(b) Balances with banks		
- In current accounts	1,697.56	706.06
<b>Total - Cash and cash equivalents</b>	1,706.49	717.63



## NOTES:

1. The above results were reviewed by the Audit Committee and approved by the Board of Directors of the Company at its meeting held on November 13, 2020 and subjected to a limited review by the Statutory Auditors of the Company.
2. The Company is engaged in the business of marketing of dry cell batteries, rechargeable batteries, flashlights, general lighting products, small home appliances and confectioneries which come under a single business segment known as Consumer Goods.
3. The Competition Commission of India ("CCI"), issued an Order dated April 19, 2018 concerning contravention of the Competition Act, 2002 (the Act) and imposed a penalty of ₹ 17,155.00 Lakhs, on the Company. On the Company's appeal against the CCI's said Order, the National Company Law Appellate Tribunal (NCLAT) has granted stay on the said penalty subject to deposit of 10% of the penalty amount with the Registry of the NCLAT, which has since been deposited. The Company has received legal advice that owing to the uncertainty of the future outcome of the litigation, the amount of penalty that would be finally imposed on the Company cannot be reliably estimated at this stage and hence no provision is deemed required to be made.
4. The Company has given inter-corporate deposits to certain companies (part of the promoter group). From time to time, in earlier years these deposits were repaid by the borrowing entities to the Company on demand. However, some of these deposits amounting to ₹ 35,475.58 lakhs and interest outstanding thereon amounting to ₹ 9,003.78 lakhs are lying outstanding as at September 30, 2020. Furthermore, the Company has furnished certain corporate guarantees and post-dated cheques in favour of banks/ other parties who have provided loans to the companies (part of the promoter group), outstanding amount of these guarantees/post-dated cheques being ₹ 12,650.51 lakhs as at September 30, 2020. Repayment of these deposits and the guarantees/post-dated cheques given to/on behalf of these companies along with future interest have been guaranteed by certain promoter Directors of the Company, in the event of a default by the said companies to pay the dues. Furthermore, a promoter group level restructuring is under way to monetize assets to meet up the various liabilities of the companies (part of the promoter group) including the outstanding advances and any potential liability related to the guarantees/post-dated cheques, due to the Company. The management therefore believes that the outstanding dues shall be recovered and no provision is required at this stage.
5. The management has considered the possible impacts of disruptions caused by the COVID-19 spread, on its various operations, including assessment of the liquidity and going concern assumptions and the carrying value of inventories, receivables and other financial assets as at September 30, 2020. Based on such assessment, it has concluded that none of the assets are likely to be impaired. The Company will continue to monitor future economic conditions and its consequent impact on the business operations, given the uncertain nature of the pandemic.
6. With reference to RBI circular dated 23/03/2020 for COVID-19 – Regulatory Package, the Company has availed deferment of instalment of Term Loans upto the period ended August 31, 2020, as allowed by the Banks.



7. Figures of the previous quarters have been regrouped/rearranged wherever considered necessary.

Kolkata  
November 13, 2020



EVEREADY INDUSTRIES INDIA LTD

A handwritten signature in black ink, appearing to read "Amritanshu Khaitan".

Amritanshu Khaitan  
Managing Director

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER, 2020							
	Particulars	3 months ended	Preceding 3	Corresponding 3	6 months ended	6 months	Previous year
		(30/09/2020)	months ended	months ended in	(30/09/2020)	ended	ended
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1</b>	<b>Income</b>						
	(a) Revenue from operations (Gross)	37,262.93	26,344.53	34,840.07	63,607.46	67,963.94	122,109.31
	(b) Other Income	1,095.02	1,168.15	1,636.31	2,263.17	2,397.50	4,662.80
	<b>Total Income</b>	<b>38,357.95</b>	<b>27,512.68</b>	<b>36,476.38</b>	<b>65,870.63</b>	<b>70,361.44</b>	<b>126,772.11</b>
<b>2</b>	<b>Expenses</b>						
	(a) Cost of Materials Consumed	14,721.65	6,462.09	13,383.82	21,183.74	26,750.16	45,637.81
	(b) Purchases of Stock-in-Trade	7,826.17	2,910.83	5,732.40	10,737.00	13,970.18	27,137.01
	(c) Changes in Inventories of Finished Goods, Work-in-progress & Stock-in-Trade	(2,696.31)	4,638.88	2,399.78	1,942.57	1,462.85	968.25
	(d) Employee Benefits Expense	3,466.80	3,708.95	3,953.54	7,175.75	8,099.72	14,945.72
	(e) Finance costs	1,450.32	1,399.54	1,957.66	2,849.86	3,566.51	7,068.13
	(f) Depreciation and amortisation expense	701.38	695.28	757.32	1,396.66	1,476.85	2,896.56
	(g) Other Expenses	6,367.46	4,496.27	6,187.45	10,863.73	11,991.32	21,279.09
	<b>Total Expenses</b>	<b>31,837.47</b>	<b>24,311.84</b>	<b>34,371.97</b>	<b>56,149.31</b>	<b>67,317.59</b>	<b>119,932.57</b>
<b>3</b>	<b>Profit before exceptional items, Share of loss of investments and tax (1 - 2)</b>	<b>6,520.48</b>	<b>3,200.84</b>	<b>2,104.41</b>	<b>9,721.32</b>	<b>3,043.85</b>	<b>6,839.54</b>
<b>4</b>	Share of net loss of associates	(79.90)	(34.22)	(24.50)	(114.12)	(48.23)	(118.70)
<b>5</b>	<b>Profit before exceptional items and tax (3 + 4)</b>	<b>6,440.58</b>	<b>3,166.62</b>	<b>2,079.91</b>	<b>9,607.20</b>	<b>2,995.62</b>	<b>6,720.84</b>
<b>6</b>	<b>Exceptional items</b>						
	Profit on sale of Land- Chennai	-	-	-	-	-	8,955.38
	Profit on sale of Land- Hyderabad	-	-	-	-	-	6,203.66
<b>7</b>	<b>Profit before tax (5+6)</b>	<b>6,440.58</b>	<b>3,166.62</b>	<b>2,079.91</b>	<b>9,607.20</b>	<b>2,995.62</b>	<b>21,879.88</b>
<b>8</b>	<b>Tax Expense</b>	<b>718.38</b>	<b>667.75</b>	<b>268.71</b>	<b>1,386.13</b>	<b>493.39</b>	<b>4,051.06</b>
	(a) Current Income Tax	1,182.83	589.30	353.19	1,772.13	561.98	3,993.07
	(b) Deferred Tax	(464.45)	78.45	(84.48)	(386.00)	(68.59)	57.99
<b>9</b>	<b>Profit for the period / year (7 - 8)</b>	<b>5,722.20</b>	<b>2,498.87</b>	<b>1,811.20</b>	<b>8,221.07</b>	<b>2,502.23</b>	<b>17,828.82</b>
<b>10</b>	<b>Other Comprehensive Income (net of tax)</b>						
	i) Items that will not be reclassified subsequently to profit or loss						
	a) Remeasurement (loss) / gain on defined benefit plans	33.57	33.38	36.88	66.95	74.12	106.33
	b) Income tax related to above	(5.87)	(6.44)	(5.34)	(12.31)	(13.79)	(19.18)
	ii) Items that will be reclassified to profit or loss						
	a) Effective portion of loss on designated portion of hedging instrument in cash flow hedge	-	-	37.42	-	-	-
	b) Income tax related to above	-	-	(13.07)	-	-	-
	ii) Exchange differences in translating the financial statements of foreign operations	(21.66)	8.80	(18.18)	(12.86)	7.63	45.86
<b>11</b>	<b>Total Comprehensive Income (9+10)</b>	<b>5,722.24</b>	<b>2,534.61</b>	<b>1,848.91</b>	<b>8,262.85</b>	<b>2,570.19</b>	<b>17,961.83</b>
	<b>Profit for the year attributable to:</b>						
	- Owners of the Company	5,722.20	2,498.87	1,811.20	8,221.07	2,502.23	17,828.82
	- Non-controlling interest	-	-	-	-	-	-
		<b>5,722.20</b>	<b>2,498.87</b>	<b>1,811.20</b>	<b>8,221.07</b>	<b>2,502.23</b>	<b>17,828.82</b>
	<b>Other Comprehensive Income for the year attributable to:</b>						
	- Owners of the Company	6.04	35.74	37.71	41.78	67.96	133.01
	- Non-controlling interest	-	-	-	-	-	-
		<b>6.04</b>	<b>35.74</b>	<b>37.71</b>	<b>41.78</b>	<b>67.96</b>	<b>133.01</b>
	<b>Total Comprehensive Income for the year attributable to:</b>						
	- Owners of the Company	5,728.24	2,534.61	1,848.91	8,262.85	2,570.19	17,961.83
	- Non-controlling interest	-	-	-	-	-	-
		<b>5,728.24</b>	<b>2,534.61</b>	<b>1,848.91</b>	<b>8,262.85</b>	<b>2,570.19</b>	<b>17,961.83</b>
<b>12</b>	<b>Paid up Equity Share Capital Face Value : ₹ 5/- per share.</b>	<b>3,634.36</b>	<b>3,634.36</b>	<b>3,634.36</b>	<b>3,634.36</b>	<b>3,634.36</b>	<b>3,634.36</b>
<b>13</b>	<b>Other Equity</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>51,917.36</b>
<b>14</b>	<b>Earnings Per Share (of ₹ 5/- each) -not annualised</b>						
	(a) Basic	7.87	3.44	2.49	11.31	3.44	24.53
	(b) Diluted	7.87	3.44	2.49	11.31	3.44	24.53





**CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES**

₹ Lakhs

	Particulars	As at	As at
		(30/09/2020)	(31/03/2020)
		Unaudited	Audited
<b>A</b>	<b>ASSETS</b>		
<b>1</b>	<b>Non-current assets</b>		
	(a) Property, plant and equipment (including Right of Use Assets)	30,956.05	32,054.68
	(b) Capital work-in-progress	340.43	281.98
	(c) Other Intangible assets	698.98	795.63
	(d) Intangible assets under development	14.85	14.85
	(e) Financial Assets		
	(i) Investments	430.00	544.12
	(ii) Loans	93.60	88.83
	(iii) Other financial assets	602.19	616.81
	(f) Non current tax assets	960.01	960.01
	(g) Other non-current assets	1,146.67	8,419.46
	<b>Sub-total-Non-current Assets</b>	<b>35,242.78</b>	<b>43,776.37</b>
<b>2</b>	<b>Current assets</b>		
	(a) Inventories	19,933.29	21,037.98
	(b) Financial Assets		
	(i) Trade receivables	4,909.82	5,037.63
	(ii) Cash and cash equivalents	2,218.65	1,060.59
	(iii) Other balances with banks	2,696.46	54.86
	(iv) Loans	44,503.46	42,162.94
	(v) Other financial assets	13,577.83	6,031.14
	(c) Other current assets	7,042.41	6,465.96
	<b>Sub-total-Current Assets</b>	<b>94,881.92</b>	<b>81,851.10</b>
	<b>TOTAL ASSETS</b>	<b>130,124.70</b>	<b>125,627.47</b>
<b>B</b>	<b>EQUITY AND LIABILITIES</b>		
<b>1</b>	<b>Equity</b>		
	(a) Equity Share capital	3,634.36	3,634.36
	(b) Other Equity	60,180.21	51,917.36
	<b>Sub-total - Total Equity</b>	<b>63,814.57</b>	<b>55,551.72</b>
	<b>Liabilities</b>		
<b>2</b>	<b>Non-current liabilities</b>		
	(a) Financial Liabilities		
	(i) Borrowings	14,889.66	14,846.64
	(ii) Lease liabilities	2,010.47	2,010.47
	(iii) Other financial liabilities	394.73	394.73
	(b) Provisions	609.88	584.19
	(c) Deferred tax liabilities (Net)	157.95	543.95
	<b>Sub-total - Non-current liabilities</b>	<b>18,062.69</b>	<b>18,379.98</b>
<b>3</b>	<b>Current liabilities</b>		
	(a) Financial Liabilities		
	(i) Borrowings	8,827.55	12,540.55
	(ii) Lease liabilities	502.66	534.44
	(iii) Trade payables		
	Total outstanding dues of micro enterprises and small enterprises	875.69	331.40
	Total outstanding dues of creditors other than micro enterprises and small enterprises	17,114.70	17,730.15
	(iv) Other financial liabilities	10,635.59	11,812.91
	(b) Other current liabilities	5,725.78	3,005.32
	(c) Provisions	1,757.07	1,682.46
	(d) Current Tax Liabilities (Net)	2,808.40	4,058.54
	<b>Sub-total - Current liabilities</b>	<b>48,247.44</b>	<b>51,695.77</b>
	<b>TOTAL- EQUITY AND LIABILITIES</b>	<b>130,124.70</b>	<b>125,627.47</b>





**Eveready Industries India Limited**  
**Consolidated Statement of Cash Flow for the period ended September 30, 2020**

Particulars	For the period ended September 30, 2020		For the period ended September 30, 2019	
	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
<b>A. Cash flow from operating activities</b>				
Profit before exceptional items and tax		9,607.20		2,995.62
<b>Adjustments for:</b>				
Depreciation and amortisation expenses	1,396.66		1,476.85	
Profit on sale of property, plant and equipment	140.87		21.92	
Finance costs	2,849.86		3,566.51	
Interest income	(2,111.16)		(1,797.50)	
Profit on sale of sale of Packet Tea IP	-		(600.00)	
Allowance for bad and doubtful trade receivables and advances	1,618.26		363.00	
Provision for indirect taxes	90.09		-	
Provisions/Liabilities no longer required written back	(100.00)		-	
Share of loss in Associate	114.12		48.23	
Net unrealised foreign exchange (gain)/loss	(9.89)	3,988.81	1.30	3,080.31
Operating profit before working capital changes		13,596.01		6,075.93
<b>Changes in working capital:</b>				
<b>Adjustments for (increase) / decrease in operating assets:</b>				
Inventories	1,104.69		4,273.77	
Trade receivables	10.60		4,852.18	
Loans (current and non-current)	17.39		14.89	
Other assets (current and non-current)	(2,004.59)		(1,367.49)	
Other financial assets (current and non-current)	(332.07)		(1,793.36)	
<b>Adjustments for increase / (decrease) in operating liabilities:</b>				
Trade payables	(62.31)		(4,689.00)	
Other financial liabilities (current and non-current)	(300.38)		(1,186.03)	
Other liabilities (current and non-current)	2,720.46		745.82	
Provisions (current and non-current)	177.16	1,330.95	380.16	1,230.94
<b>Cash generated from operations</b>		<b>14,926.96</b>		<b>7,306.87</b>
Income taxes paid		(3,118.05)		(629.65)
<b>Net cash generated from operating activities (A)</b>		<b>11,808.91</b>		<b>6,677.22</b>
<b>B. Cash flow from investing activities</b>				
Purchase of Property, plant and equipment and intangible assets, including capital advances	(116.39)		(1,088.25)	
Proceeds from sale of property, plant and equipment	0.03		69.80	
Proceeds from sale of Packet Tea IP	-		600.00	
Advance received against Chennai land sale agreement	-		4,480.00	
Deposits with Banks	(2,641.60)		-	
Loan given to others	(300.55)		(15,099.23)	
Interest received	49.03		35.42	
<b>Net cash used in investing activities (B)</b>		<b>(3009.48)</b>		<b>(11002.26)</b>
<b>C. Cash flow from financing activities</b>				
Proceeds from non-current borrowings	-		10,400.00	
Repayment of non-current borrowings	(1,232.08)		(7,255.05)	
Decrease in working capital borrowings	-		(2,398.65)	
Proceeds from other current borrowings	1,406.64		24,964.21	
Repayment of other current borrowings	(5,119.64)		(14,901.88)	
Finance cost	(2,231.56)		(5,780.17)	
Principal payment of lease liabilities	(449.95)		(396.15)	
<b>Net (cash used in) / cash flow from financing activities (C)</b>		<b>(7,626.59)</b>		<b>4,632.31</b>
<b>Net Increase in cash and cash equivalents (A+B+C)</b>		<b>1,172.84</b>		<b>307.27</b>
<b>Cash and cash equivalents at the beginning of the period</b>		<b>1,060.59</b>		<b>669.61</b>
Effect of exchange differences on restatement of foreign currency cash and cash equivalents		(14.78)		7.63
<b>Cash and cash equivalents at the end of the period</b>		<b>2,218.65</b>		<b>984.51</b>

**Reconciliation of Closing Cash and Cash Equivalents with Consolidated Statement of Assets and Liabilities**

Particulars	As at September 30, 2020	As at September 30, 2019
	₹ Lakhs	₹ Lakhs
<b>Cash and cash equivalents</b>		
(a) Cash in hand	8.93	11.57
(b) Balances with banks		
- In current accounts	2,209.72	972.94
<b>Total - Cash and cash equivalents</b>	<b>2,218.65</b>	<b>984.51</b>



## NOTES:

1. The above results were reviewed by the Audit Committee and approved by the Board of Directors of Eveready Industries India Ltd. (the "Company") at its meeting held on November 13, 2020 and subjected to a limited review by the Statutory Auditors of the Company.
2. The consolidated results of the Group include the results of the Company and its subsidiaries, Greendale India Limited (formerly Litez India Limited), Everspark Hong Kong Private Limited and its associate namely Preferred Consumer Products Pvt. Ltd.
3. The consolidated results have been prepared in accordance with the principles and procedures as set out in the Ind AS 110 - "Consolidated Financial Statements" and Ind AS 28- "Investments in Associates and Joint Ventures".
4. The Company is engaged in the business of marketing of dry cell batteries, rechargeable batteries, flashlights, general lighting products, small home appliances and confectioneries which come under a single business segment known as Consumer Goods.
5. The Competition Commission of India ("CCI"), issued an Order dated April 19, 2018 concerning contravention of the Competition Act, 2002 (the Act) and imposed a penalty of ₹ 17,155.00 Lakhs, on the Company. On the Company's appeal against the CCI's said Order, the National Company Law Appellate Tribunal, (NCLAT) has granted stay on the said penalty subject to deposit of 10% of the penalty amount with the Registry of the NCLAT, which has since been deposited. The Company has received legal advice that owing to the uncertainty of the future outcome of the litigation, the amount of penalty that would be finally imposed on the Company cannot be reliably estimated at this stage and hence no provision is deemed required to be made.
6. The Company has given inter-corporate deposits to certain companies (part of the promoter group). From time to time, in earlier years these deposits were repaid by the borrowing entities to the Company on demand. However, some of these deposits amounting to ₹ 35,475.58 lakhs and interest outstanding thereon amounting to ₹ 9,003.78 lakhs are lying outstanding as at September 30, 2020. Furthermore, the Company has furnished certain corporate guarantees and post-dated cheques in favour of banks/ other parties who have provided loans to the companies (part of the promoter group), outstanding amount of these guarantees/post-dated cheques being ₹ 12,650.51 lakhs as at September 30, 2020. Repayment of these deposits and the guarantees/post-dated cheques given to/on behalf of these companies along with future interest have been guaranteed by certain promoter Directors of the Company, in the event of a default by the said companies to pay the dues. Furthermore, a promoter group level restructuring is under way to monetize assets to meet up the various liabilities of the companies (part of the promoter group) including the outstanding advances and any potential liability related to the guarantees/post-dated cheques, due to the Company. The management therefore believes that the outstanding dues shall be recovered and no provision is required at this stage.
7. The management has considered the possible impacts of disruptions caused by the COVID-19 spread, on its various operations, including assessment of the liquidity and going concern assumptions and the carrying value of inventories, receivables and other financial assets as at September 30, 2020. Based on such assessment, it has concluded that none of the assets are likely to be impaired. The Company will continue to monitor future economic conditions and its consequent impact on the business operations, given the uncertain nature of the pandemic.



8. With reference to RBI circular dated 23/03/2020 for COVID-19 – Regulatory Package, the Company has availed deferment of instalment of Term Loans upto the period ended August 31, 2020, as allowed by the Banks.
9. Figures of the previous quarters have been regrouped/rearranged wherever considered necessary.

Kolkata  
November 13, 2020



EVEREADY INDUSTRIES INDIA LTD

A handwritten signature in black ink, appearing to read "Amritanshu Khaitan".

Amritanshu Khaitan  
Managing Director

**EVEREADY >>>**

**INDUSTRIES INDIA LTD.**

1, MIDDLETON STREET, KOLKATA - 700 071

PHONE : 2288-2147, 2288-3950

FAX : (033) 2288-4059

E-mail : contactus@eveready.co.in

Website : www.evereadyindia.com

November 13, 2020

BSE Limited  
P.J. Towers,  
Dalal Street, Fort  
Mumbai - 400 001

The National Stock Exchange  
of India Ltd  
Exchange Plaza, C-1,  
Block – G,  
Bandra Kurla Complex  
Bandra (East)  
Mumbai - 400 051

The Calcutta Stock Exchange  
Limited  
7, Lyons Range  
Kolkata - 700 001

**Subject: LIMITED REVIEW OF UNAUDITED FINANCIAL RESULTS**

Dear Sirs,

In accordance with the provisions of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose the Limited Review Report of the Auditors of the Company for the quarter and half year ended September 30, 2020.

Kindly take the above on record.

Very truly yours,  
**EVEREADY INDUSTRIES INDIA LTD.**



**(T. PUNWANI)**

**VICE PRESIDENT – LEGAL  
& COMPANY SECRETARY**

Enclo : As Above

**Limited Review Report on Unaudited Standalone Financial Results of Eveready Industries India Limited for the quarter and year to date September 30, 2020 pursuant to Regulation 33 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 as amended.**

To,  
**The Board of Directors**  
**Eveready Industries India Limited**  
**2, Rainey Park,**  
**Kolkata – 700 0019**

1. We have reviewed the accompanying unaudited standalone financial results of **M/s. Eveready Industries India Limited** ("the Company") for the quarter ended September 30, 2020 and year to date from April 01 to September 30, 2020 together with the notes thereon (herein after referred to as "the Statement") attached herewith. The Statement is being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("the Regulation") as amended and has been initialled by us for identification purpose.

**Management's Responsibility for the standalone financial results**

2. This Statement is the responsibility of the Company's Management and approved by the Board of Directors in their meeting held on November 13, 2020. Our responsibility is to issue a report on the Statement based on our review.

**Auditor's Responsibility**

3. We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", specified under Section 143(10) of the Companies Act, 2013. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion

**Basis for Disclaimer of Conclusion**

4. The Company has given unsecured Inter Corporate Deposits (ICD's) to certain Companies that are part of the Promoter Group. Total outstanding amount of ICD's (including interest) as on September 30, 2020 is Rs. 44,479.37 Lakhs. The Company has also given Corporate Guarantee and Post Dated Cheques (PDC) on behalf of certain Promoter Group Companies amounting to Rs. 12,650.51 Lakhs. Out of the above post dated cheque issued, cheque issued to one party amounting to Rs. 4,791.09 Lakhs was dishonored on presentation and the Company is in the process of negotiation / settlement with the party for the same. Further as on September 30, 2020 the Company has given advance of Rs. 7,200 Lakhs to a Company, on the basis of a Memorandum of Understanding (MOU) towards transfer by way of assignment, the leasehold rights of a property. The deed of assignment was initially agreed to be executed in previous year. The time period for execution which was extended till September 30, 2020 has also expired. Since the transfer of lease hold right could not be assigned before the extended period, the above MOU has been cancelled by the Company and recovery actions have been initiated by the Company for recovery of above capital advance in consultation with its legal advisers.



We are unable to obtain sufficient appropriate audit evidence regarding the extent of the loss allowance / impairment to be recognized on these inter-corporate deposits and advances and of the potential liability to be recognized for the corporate guarantees / post dated cheques, if any, and the consequential impact on the standalone financial results for the quarter ended September 30, 2020 and year to date from April 01, 2020 to September 30, 2020 and accordingly, form a basis for the Disclaimer of Conclusion.

**Disclaimer of Conclusion**

5. Because of the significance of the matters described in paragraphs 4 above and because of the limitation on work performed by us, we have not been able to obtain sufficient appropriate audit evidence to provide a basis for our conclusion as to whether the accompanying Statement of unaudited standalone financial results has been prepared in accordance with the applicable accounting standards i.e. Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other recognized accounting practices and policies or are free of material misstatements or is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.


**We draw attention to the following matters:**

6. Note 3 to the Statement regarding penalty of Rs. 17,155 lakhs levied by Competition Commission of India for non-compliance with provision of the Competition Act 2002, against which an appeal has been filed by the Company with the National Company Law Appellate Tribunal, New Delhi. As per legal advice obtained by the Company, the amount of penalty cannot be reliably estimated at this stage owing to the uncertainty of the future outcome of the litigation.

Our Conclusion is not modified in respect of above matter.



For Singhi & Co.  
Chartered Accountants  
Firm Registration No.302049E

  
(Navindra Kumar Surana)  
Partner

Membership No. 53816  
UDIN: 20053816AAAAGL1376

Place: Kolkata

Date: November 13, 2020



**Limited Review Report on Unaudited Consolidated Financial Results of Eveready Industries India Limited for the quarter and year to date September 30, 2020 pursuant to Regulation 33 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, as amended.**

To,  
The Board of Directors  
Eveready Industries India Limited  
2, Rainey Park,  
Kolkata – 700 0019

1. We have reviewed the accompanying unaudited consolidated financial results of **M/s. Eveready Industries India Limited** (hereinafter referred to as the "Parent Company") and its subsidiaries (the Parent Company and its subsidiaries together referred to as "the Group") and its interest in Associates (refer Paragraph 6 for the list of subsidiaries and associates included in the Statement) for the quarter ended September 30, 2020 and for the year to date period from April 1, 2020 to September 30, 2020 together with the notes thereon (herein after referred to as "the Statement") attached herewith. The Statement is being submitted by the Parent Company pursuant to the requirement of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended ("the Regulation") and has been initialed by us for identification purpose.

**Management's Responsibility for the consolidated financial results**

2. This Statement is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, in their meeting held on November 13, 2020. Our responsibility is to issue a report on the Statement based on our review.

**Auditor's Responsibility**

3. We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", specified under Section 143(10) of the Companies Act, 2013. A review of interim financial information consists of making enquiries primarily of persons responsible for financial and accounting matters and applying analytical and other review procedures. A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.





**Basis for Disclaimer of Conclusion**

4. The Parent Company has given unsecured Inter Corporate Deposits (ICD's) to certain Companies that are part of the Promoter Group. Total outstanding amount of ICD's (including interest) as on September 30, 2020 is Rs.44,479.37 Lakhs. The Parent Company has also given Corporate Guarantee and Post Dated Cheques (PDC) on behalf of certain Promoter Group Companies amounting to Rs. 12,650.51 Lakhs. Out of the above post dated cheque issued, cheque issued to one party amounting to Rs. 4,791.09 Lakhs was dishonored on presentation and the Company is in the process of negotiation / settlement with the party for the same. Further as on September 30, 2020 the Parent Company has given advance of Rs. 7,200 Lakhs to a Company, on the basis of a Memorandum of Understanding (MOU) towards transfer by way of assignment, the leasehold rights of a property. The deed of assignment was initially agreed to be executed in previous year. The time period for execution which was extended till September 30, 2020 has also expired. Since the transfer of lease hold right could not be assigned before the extended period, the above MOU has been cancelled by the Parent Company and recovery actions have been initiated by the Parent Company for recovery of above capital advance in consultation with its legal advisers.

We are unable to obtain sufficient appropriate audit evidence regarding the extent of the loss allowance / impairment to be recognized on these inter-corporate deposits and advances and of the potential liability to be recognized for the corporate guarantees / post dated cheques, if any, and the consequential impact on the consolidated financial results for the quarter ended September 30, 2020 and year to date from April 01, 2020 to September 30, 2020 and accordingly, form a basis for the Disclaimer of Conclusion.

**Disclaimer of Conclusion**

5. Because of the significance of the matters described in paragraphs 4 above and because of the limitation on work performed by us, we have not been able to obtain sufficient appropriate audit evidence to provide a basis for our conclusion as to whether the accompanying Statement of unaudited consolidated financial results has been prepared in accordance with the applicable accounting standards i.e. Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other recognized accounting practices and policies or are free of material misstatements or is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

6. The Statement includes the financial results of entities given below:

**Subsidiary Companies**

- a) Greendale India Limited
- b) Everspark Honkong Private Limited

**Associate**

Preferred Consumer Products Private Limited

7. Attention is drawn to the following:

Note 5 to the Statement regarding penalty of Rs. 17,155 Lakhs levied by Competition Commission of India for non-compliance with provision of the Competition Act 2002, against which an appeal has been filed by the Parent Company with the National Company Law Appellate Tribunal, New Delhi. As per legal advice obtained by the Parent Company, the amount of penalty cannot be reliably estimated at this stage owing to the uncertainty of the future outcome of the litigation.



8. We did not review the financial information / financial results of two subsidiaries (including a foreign subsidiary) included in the Statement, whose financial information / financial results reflect total assets of Rs. 517.13 Lakhs and net assets of Rs. 469.20 Lakhs as at September 30, 2020, total revenue (including other income) of Rs. 0.10 lakhs and Rs. 172.25 Lakhs, net profit / (loss) after tax of Rs. (0.14) lakhs and Rs. 171.51 lakhs and total comprehensive income of Rs. (0.14) lakhs and Rs. 171.51 Lakhs (comprising profit/ (loss) and other comprehensive income) as considered in the Statement for the quarter ended September 30, 2020 and period from April 01, 2020 to September 30, 2020 respectively, and cash inflow (net) of Rs. 416.43 lakhs for the period from April 01, 2020 to September 30, 2020, as considered in the unaudited consolidated financial results. These financial information/ financial results have not been reviewed by their auditors. The Statement also includes the Group's share of net loss of Rs. 114.12 Lakh for the period April 01 to September 30, 2020, in respect of one associate, which has not been reviewed by their auditors, and whose financial information / financial result have not been reviewed by us. These financial information/ financial results have been prepared under Indian GAAP and certified by the Parent Company's Management. According to the information and explanation given to us by the Parent Company's Management, these financial information / financial results are not material to the Group. Our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of the above subsidiary and associate, is based solely on the financial information / financial results certified by the management and the procedures performed by us as stated in paragraph 3 above.

Our conclusion is not modified in respect of the above matter.

For Singhi & Co.  
Chartered Accountants  
Firm Registration No.302049E



  
(Navindra Kumar Surana)  
Partner

Membership No. 53816  
UDIN: 20053816AAAAGM8833

Place: Kolkata  
Dated: November 13, 2020

**EVEREADY >>>**

**INDUSTRIES INDIA LTD.**

1, MIDDLETON STREET, KOLKATA - 700 071

PHONE : 2288-2147, 2288-3950

FAX : (033) 2288-4059

E-mail : [contactus@eveready.co.in](mailto:contactus@eveready.co.in)

Website : [www.evereadyindia.com](http://www.evereadyindia.com)

November 13, 2020

BSE Limited  
P.J. Towers,  
Dalal Street, Fort  
Mumbai - 400 001

The National Stock Exchange  
of India Ltd  
Exchange Plaza, C-1,  
Block – G,  
Bandra Kurla Complex  
Bandra (East)  
Mumbai - 400 051

The Calcutta Stock Exchange  
Limited  
7, Lyons Range  
Kolkata - 700 001

Dear Sirs,

We are enclosing herewith the Operational Highlights for the quarter ended September 30, 2020 released today by the Company.

The above is for your information and records.

Thanking you,

Enclo : As Above.

Very truly yours,  
**EVEREADY INDUSTRIES INDIA LTD.**



**(T. PUNWANI)**

**VICE PRESIDENT – LEGAL  
& COMPANY SECRETARY**

**OPERATIONAL HIGHLIGHTS FOR THE QUARTER ENDED SEPTEMBER 30, 2020**

Eveready Industries India Ltd. (Eveready) today declared its financial results for the quarter ended September 30, 2020. Highlights of the standalone results are the following.

Item	Q2 2020-21	Q2 2019-20	Gain/ (Loss)%	YTD 20-21	YTD 19-20	Gain/ (Loss) %	FY 19-20
Operating Income (₹ cr)	372.63	348.28	7	636.07	669.31	(5)	1210.93
Gross Margin (₹ cr)	173.46	137.31	26	293.93	261.03	13	475.24
Gross Margin (%)	46.5%	39.4%		46.2%	39.0%		39.2%
Operating EBIDTA (₹ cr)	75.77	31.59	140	115.33	56.30	104	121.13
Operating EBIDTA (%)	20.3%	9.1%		18.1%	8.4%		10.0%
Other Income (₹ cr)	10.95	16.60		22.63	24.03		46.73
Reported EBIDTA (₹ cr)	86.72	48.19		137.96	80.33		167.86
PBT before exceptional items (₹ cr)	65.21	21.09	209	95.50	30.16	217	68.48
Add : Profit on sale of Chennai land (₹ cr)	-	-		-	-		89.55
Add : Profit on sale of Hyderabad land (₹ cr)	-	-		-	-		62.04
PBT after exceptional item (₹ cr)	65.21	21.09	209	95.50	30.16	217	220.07
Net Profit (₹ cr)	58.02	18.38	216	81.64	25.24	224	179.57

**Operational Highlights**

- The turnover for the quarter did recover part of the losses of the previous quarter - aided primarily by healthy turnover in the battery and flashlight segments. As the economy opened up more fully. The segments of Lighting and Appliances also somewhat recovered from a poor Q1 – though having still under-performed in comparison to the previous year. The core segments of batteries and torches registered significant turnover increases over the corresponding quarter of the previous year attributable to a healthy demand coupled with a sharp reduction in cheap Chinese imports. In addition, battery and flashlight price increases to mitigate the negative impact of rupee depreciation aided turnover. The segments of Lighting and Appliances also witnessed a spike in demand in the run-up to the festive season across the country. As a result, turnover for the quarter grew by 7% in comparison to that of the previous year. Gross margin was significantly higher by 26% in comparison to the previous year due to a better turnover mix towards the more profitable segments of batteries and flashlights. This coupled with lower employee cost, lower distribution cost, lower promotional spends and lower overheads as the various establishments of the Company continued to be run in a restricted manner in the COVID environment enhanced profitability. Consequently, operating EBIDTA was higher by 140% as compared to the previous year. The discontinuance of the packet tea business further helped the Company in improving margin and releasing working capital.
- Battery volume for the quarter was 7.4% higher than that in the corresponding quarter of the previous year. Flashlight volume was flat in comparison. The turnover growth during the quarter was at 14.1% for batteries and 8.6% for flashlights. As lockdown restrictions were removed, a healthy demand for batteries and flashlights was observed in the midst of a normal monsoon season and also as the market continued to witness a sharp reduction in dumped battery imports from China, post implementation of quality standards issued by Bureau of Indian Standards (BIS). All segments of batteries registered growth during the quarter. As a result, EBIDTA margin for the battery segment was healthy at 31.1% on a turnover of ₹ 239.6 crores during the quarter, coupled with favourable commodity prices and upward pricing



# **EVEREADY >>>**

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revisions taken to mitigate the impact of a nearly 7% rupee depreciation .The segment of flashlight also had a robust margin of 27.9% during the quarter on a turnover of ₹ 59.7 crores.

- Turnover for the lighting segment during the quarter was at ₹ 62.1 crores – almost equivalent to the corresponding quarter of the previous year and a substantial recovery from a poor Q1. This was largely attributable to regularization of supply chains as the economy opened up from lockdown restrictions, leading to pent up demands being serviced. There was also heightened demand in the run-up to the festive season. This resulted in a positive EBIDTA margin during the quarter. On a year-to-date basis, the segment has fully recovered the loss incurred in Q1. The positive trend is expected to continue in subsequent quarters as demand continues to return to normalcy.
- Turnover for the Appliance segment was at ₹ 13.5 crores for the current quarter (₹ 5.9 crores in the sequential quarter) as there was an uptick in demand post opening up of the economy from lockdown restrictions - though it was still lower than the corresponding quarter of the previous year. The segment is yet to reach scale post consolidation of portfolio and rationalizing channels for distribution and therefore registered a EBIDTA loss of ₹ 4.2 crores during the quarter, though the quantum of loss has reduced substantially in comparison to the corresponding quarter of the previous year. As the segment scales up in the near future, revenues should start matching the cost structure in the forthcoming years and should result in positive impact on the financials.

### Outlook

- The Company's core categories of batteries and flashlights continues to witness a healthy demand, given the sharp decrease in dumped imports from China and the disruptions caused to the unorganized market in the midst of the pandemic. The situation in the battery segment should continue to look positive as imports continue to remain low with the BIS standards having come into force – providing a level playing field to domestic manufacturers. The flashlight segment is also likely to benefit as many of the unorganized gray market players may have been adversely impacted by cash flow constraints arising out of economic disruption. Furthermore, Government focus on restricting imports from China are likely to benefit both the segments.
- The Lighting segment could partially recover from a weak consumption demand and supply constraints arising out of the pandemic. The situation is likely to improve in the forthcoming quarters as normalcy is restored in demand and as supply sources are stabilized. Once normalcy is restored in the supply chain, the Company would be able to augment its turnover through its various channels of distribution.
- The turnover in the Small Home Appliances category is yet to reach scale due to an overall weak demand. Apart from that, supply constraints have also impacted turnover for some of the key products in the category. The current COVID situation is expected to impact demand for the category in the near-term as consumers are likely to curb discretionary spending over essential purchases. However, in the medium to long term, with growing disposable incomes and Government's initiative towards rural electrification, this category is expected to improve
- Given the outlook, the Company is expected to maintain high operating margins in the forthcoming quarters.

### Background

Eveready is the country's market leader of batteries and flashlights - selling more than 1.2 billion batteries and nearly 25 million flashlights. Apart from these, Eveready offers a basket of other products - LED, LED based Luminaires, GLS lamps & other lighting products and appliances. Eveready has an extensive distribution network of 4000 distributors reaching all the way down to 5000 population towns.

November 13, 2020

