



CIN No. : L51909PB1998PLC050300  
Mob. : +91-9435046554, 9876434000

**ANMOL INDIA LTD.**

Web : [www.anmolindialtd.com](http://www.anmolindialtd.com) | Android : [www.goo.gl/DCvQ6Q](http://www.goo.gl/DCvQ6Q)

09<sup>th</sup> November, 2023

The Listing Department <b>National Stock Exchange of India Ltd</b> Exchange Plaza, C-1, Block G Bandra Kurla Complex, Bandra (E), Mumbai- 400051  NSE Scrip Code: ANMOL	Corporate Service Department <b>Bombay Stock Exchange Limited</b> 25 <sup>th</sup> Floor, P J Towers Dalal Street, Fort Mumbai- 400001  BSE Scrip Code: 542437
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**Sub: Announcement under Regulation 30 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015**

Dear Sirs,

The Company in its board meeting held on November 07, 2023 has approved the unaudited Financial Results of the Company for the Second Quarter ended on 30<sup>th</sup> September, 2023. Please find enclosed Standalone Financial Statement Highlights for Q2FY24 vs Q2F23.

This is for your information and records. Thanking You,

Yours Faithfully,  
For Anmol India Limited

Parabhjot Kaur  
Company Secretary & Compliance Officer  
M. No. A26715

**REGD. OFFICE :**  
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## Anmol India Ltd. Reports Impressive Earnings for Q2FY24, PAT Grows 70% YoY

Revenue from Operations reported at Rs.214.19 Cr in Q2FY24 and Rs. 694.35 Cr in H1FY24

EBITDA came in at Rs. 9.88 Cr in Q2FY24 and Rs. 25.77 Cr in H1FY24

PAT stood at Rs. 3.35 Cr in Q2FY24 and Rs. 12.53 Cr in H1FY24

Anmol India to strategically place a stronger emphasis on technology-driven solutions to elevate its business operations.

### Q2FY24 – Earnings Update

**Ludhiana:** Anmol India Ltd. (BSE: 542437, NSE: ANMOL), one of the leading players in Supply chain management industry, Commodity Trading, and Coal Import, in its board meeting held on November 07<sup>th</sup>, 2023 has approved the unaudited Financial Results of the Company for the Quarter and Half Year ended on 30 September 2023.

### Standalone Financial Statement Highlights for Q2FY24 vs Q2FY23

Particulars (Rs. Crores except EPS)	Q2FY24	Q2FY23	YoY%
Revenue from Operations	214.19	130.64	63.95%
Other Income	2.52	1.47	
<b>Total Revenue</b>	<b>216.71</b>	<b>132.11</b>	<b>64.04%</b>
Total Expenses excluding Depreciation, Amortization & Finance Cost	206.83	127.14	
<b>EBITDA</b>	<b>9.88</b>	<b>4.97</b>	<b>98.79%</b>
<b>EBITDA Margin (%)</b>	<b>4.56%</b>	<b>3.76%</b>	<b>80 bps</b>
Depreciation & Amortization	0.09	0.2	
Finance Cost	5.31	2.14	
<b>PBT before Exceptional Item</b>	<b>4.48</b>	<b>2.63</b>	
<b>Exceptional Items</b>	<b>0</b>	<b>0</b>	
<b>PBT</b>	<b>4.48</b>	<b>2.63</b>	<b>70.34%</b>
Tax	1.13	0.66	
<b>PAT</b>	<b>3.35</b>	<b>1.97</b>	<b>70.05%</b>
<b>PAT Margin %</b>	<b>1.55%</b>	<b>1.49%</b>	<b>6 bps</b>
Other comprehensive profit / loss	0	0	
<b>Net PAT</b>	<b>3.35</b>	<b>1.97</b>	<b>70.05%</b>
<b>Diluted EPS</b>	<b>0.59</b>	<b>0.35</b>	

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## Standalone Financial Performance Comparison – Q2FY24 v/s Q2FY23

- **Revenue from Operations** grew by **63.95%** from **Rs. 130.64 Cr** in **Q2FY23** to **Rs. 214.19 Cr** in **Q2FY24** primarily driven by increase in volume, impact of trade of the new commodities, upgradation of technology by implementation of new version of “ANMOL” app and execution of strategies of strategic committee formed earlier.
- **EBITDA** increased by **98.79%** from **Rs. 4.97 Cr** in **Q2FY23** to **Rs. 9.88 Cr** in **Q2FY24**
- **EBITDA margins** increased from **3.76%** in **Q2FY23** to **4.56%** in **Q2FY24** by **80 bps**.
- **PAT** increased by **70.05 %** from **Rs. 1.97 Cr** in **Q2FY23** to **Rs. 3.35 Cr** in **Q2FY24**.
- **PAT margins** increased from **1.49%** in **Q2FY23** to **1.55%** in **Q2FY24** by **6 bps**.

## Standalone Financial Statement Highlights for H1FY24 vs H1FY23

Particulars (Rs. Crores except EPS)	H1FY24	H1FY23	YoY%
Revenue from Operations	694.35	687.17	1.04%
Other Income	5.53	3.24	
<b>Total Revenue</b>	<b>699.88</b>	<b>690.41</b>	<b>1.37%</b>
Total Expenses excluding Depreciation, Amortization & Finance Cost	674.11	672.79	
<b>EBITDA</b>	<b>25.77</b>	<b>17.62</b>	<b>46.25%</b>
<b>EBITDA Margin (%)</b>	<b>3.68%</b>	<b>2.55%</b>	<b>113 Bps</b>
Depreciation & Amortization	0.18	0.24	
Finance Cost	8.84	3.89	
<b>PBT before Exceptional Item</b>	<b>16.75</b>	<b>13.49</b>	
Exceptional Items	0	0	
<b>PBT</b>	<b>16.75</b>	<b>13.49</b>	<b>24.17%</b>
Tax	4.22	3.4	
<b>PAT</b>	<b>12.53</b>	<b>10.09</b>	<b>24.18%</b>
<b>PAT Margin %</b>	<b>1.79%</b>	<b>1.46%</b>	<b>33 bps</b>
Other comprehensive profit / loss	0	0	
<b>Net PAT</b>	<b>12.52</b>	<b>10.09</b>	<b>24.08%</b>
<b>Diluted EPS</b>	<b>2.20</b>	<b>1.77</b>	

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## Standalone Financial Performance Comparison – H1FY24 v/s H1FY23

- Revenue from Operations grew by 1.04% from Rs. 687.17 Cr in H1FY23 to Rs. 694.35 Cr in H1FY24.
- EBITDA increased by 46.25% from Rs. 17.62 Cr in H1FY23 to Rs. 25.77 Cr in H1FY24
- EBITDA margins increased from 2.55% in H1FY23 to 3.68% in H1FY24 by 113 bps.
- PAT increased by 24.18 % from Rs. 10.09 Cr in H1FY23 to Rs. 12.53 Cr in H1FY24.
- PAT margins increased from 1.46% in H1FY23 to 1.79% in H1FY24 by 33 bps.

## Management Comments

### **Commenting on the Q2FY24 Performance, Management added,**

*“Our Q2FY24 results stand as a testament to our dedication and strategic approach. We are delighted to report that our Revenue from Operations has surged by an impressive 63.95%, increasing from Rs. 130.64 Cr in Q2FY23 to Rs. 214.19 Cr in Q2FY24. Furthermore, our EBITDA has seen a substantial growth of 98.79%, rising from Rs. 4.97 Cr in Q2FY23 to Rs. 9.88 Cr in Q2FY24. The improvement in EBITDA margins, which have increased from 3.76% in Q2FY23 to 4.56% in Q2FY24 by 80 basis points, underscores our commitment to operational efficiency.*

*Notably, our Profit After Tax (PAT) has increased by 70.05%, going from Rs. 1.97 Cr in Q2FY23 to Rs. 3.35 Cr in Q2FY24, and we have seen PAT margins rise from 1.49% in Q2FY23 to 1.55% in Q2FY24 by 6 basis points. These achievements exemplify our dedication to delivering value to our stakeholders and continuing to strengthen our financial performance.*

*Looking ahead, Anmol India Ltd is embarking on a strategic journey to further enhance our business operations through technology-driven solutions. Our Anmol Coal Mobile app, which has recently undergone significant updates, has received positive feedback from our users. The introduction of features such as price discovery, bidding, and deep links has significantly improved client engagement.*

*We are resolute in our vision to build upon this success and further integrate technology into our supply chain management system. Our goal is to create a seamless and more efficient system that harnesses technology to its fullest potential, ultimately delivering a superior experience to our customers. This approach aligns perfectly with our commitment to remain at the forefront of innovation in the commodity trade industry, ensuring that we continue to meet and exceed the evolving needs of our valued clientele.*

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*In conclusion, we want to extend my gratitude to our dedicated team, shareholders, and clients for their unwavering support. We are excited about the future and the opportunities that lie ahead. We remain steadfast in our mission to drive sustainable growth, deliver value, and lead the way in the industry."*

## **About Anmol India Ltd.**

Anmol India is led by Shri Vijay Goyal who has 37 years of experience in the Coal Industry and Mr. Chakshu Goyal, an ISB Alumnus, who has recently joined the board of directors and since then launched various digital initiatives to steer the growth of the company. Anmol has earned a reputable position in the Supply chain management industry, Commodity Trading, and Coal Import with a remarkable growth trajectory since its inception. The company has garnered trust and loyalty from clients across 100 diverse locations in India.

The company has undergone a significant transformation, embracing an enhanced end-to-end supply chain management approach for commodity trade. This comprehensive strategy encompasses a wide range of services, bolstered by advanced research capabilities and an optimized global sourcing strategy. It has fortified its operations by streamlining critical aspects, including the coordination of sea freights, meticulous cargo handling, robust insurance arrangements, meticulous fund management, efficient inland logistics, and seamless last-mile delivery.

These improvements have been implemented as part of its ambitious expansion plan, ensuring a more robust and efficient system than ever before. The company is aiming for strategic diversification, including portfolio and demographic diversification, to augment sales and yield the strategic benefits of geographical diversification, flexibility, adaptability, and enhanced negotiating power. Anmol India Ltd is listed on BSE & NSE. It is committed to delivering long-term value to its shareholders. The company believes in transparent and ethical business practices and is dedicated to upholding the highest standards of corporate governance.

Ms. Parabhjot Kaur  
**Anmol India Limited**

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Contact: 70311 27031

## **Disclaimer:**

*Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding the success of our investments, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, our ability to successfully implement our strategy, our research and development efforts, changes in the value of the Rupee and other currency changes, intense competition in the industry including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment*

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*concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, withdrawal of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Anmol India Limited may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Board of India, Stock Exchange and our reports to shareholders. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company.*



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