



एमएसटीसी लिमिटेड

(भारत सरकार का उपक्रम)

MSTC LIMITED

(A Govt of India Enterprise)

CIN : L27320WB1964GOI026211

e-assuring
INDIA

MSTC/CS/SE/455

18th August, 2023

1. The Dy. Manager (Listing)
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400 001.
(Scrip Code: 542597)

2. The Manager, Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E), Mumbai 400 051
(Scrip Code: MSTCLTD)

Dear Sirs,

Sub: Presentation of Results for Quarter ended 30th June, 2023 with the Investors/ Analyst

In continuation of our Letter no. MSTC/CS/SE/454 dated 17th August, 2023 on the Unaudited Standalone and Consolidated Financial Results for the Quarter ended 30th June, 2023 enclosed please find a copy of presentation in relation to conference call with the investors / Analysts which is scheduled to be held on Friday, 18th August, 2023 at 12:30 pm IST, intimation of which has already been communicated to the Stock Exchanges.

This is for your information and records.

Thanking you,

Yours faithfully,

For MSTC Limited



(Ajay Kumar Rai)

Company Secretary & Compliance Officer

www.mstcindia.co.in / www.mstcecommerce.com

पंजीकृत कार्यालय : प्लॉट सं. सीएफ 18/2 मार्ग सं. 175 एक्शन एरिया 1 सी न्यूटाऊन कोलकाता 700156 प.ब.

Regd. Office : Plot No. CF18/2, Street No. 175, Action Area 1C, New Town, Kolkata-700156 W.B.

August 18, 2023



Earnings Release

Q1 2023-24

Disclaimer

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Key Highlights

Operational Performance (Standalone)

During the Q1 2023-24 the Company crossed INR 193.64 bn in terms of value of goods transacted through its e-commerce and marketing verticals.

Financial Performance (Consolidated)

- *Revenues of INR 199.76 crore in Q1 2023-24 vis-à-vis revenues of INR 194.82 crore in Q1 2022-23; increase of 2.53%.*
- *PBT of INR 80.56 crore in Q1 2023-24 vis-à-vis INR 80.54 crore in Q1 2022-23; increase of 0.03%.*

Key Highlights

Business update

- *MSTC has successfully hosted UDAN(Ude Desh ka Aam Naagrik) scheme version 5.0 which has been launched by Ministry of Civil Aviation on 21.04.2023 .*
- *MSTC Limited has been awarded The Most Efficient and Profitable Miniratna of the year – Non Manufacturing in the PSU for the Year 2022 by Dalal Street Investment Journal.*
- *MSTC has been successfully conducting auction of mines i.e coal block mines and major mineral mines which is detailed below:*

Particular	No. of Mines Auctioned		
	<i>FY 2023-24 (Q1)</i>	<i>FY 2022-23</i>	<i>Total</i>
Major Mineral	<i>27 (till July 2023)</i>	<i>94</i>	<i>275</i>
Coal Block (Commercial Mining)	<i>6 (till Aug 2023)</i>	<i>44</i>	<i>92</i>

Standalone Financials Highlights – Q1 2023-24

Particulars (INR Crore, unless stated)	Q1 2023-24	Q1 2022-23	YoY % chg.
Total Revenue	100.63	93.86	7.22%
<i>Marketing</i>	6.41	10.19	-37.11%
<i>E-commerce</i>	94.05	83.58	12.53 %
<i>Others</i>	0.17	0.08	104.48 %
EBITDA (pre-provisioning)¹	72.27	67.76	6.66 %
Provisions and write-offs (<i>net of provisions written-back</i>)	-	-4.24	-100.00%
Profit before Tax	70.56	66.12	6.73%
Profit after Tax	44.57	43.85	1.65 %
EPS (in INR)	6.33	6.23	1.61 %
Cash Profit²	46.27	45.40	1.93 %

1. EBITDA (pre-provisioning) refers to EBITDA less provisions for the period

2. Cash Profit is computed as EBITDA pre provisioning less expenses made towards Interest and Tax

Standalone Financials Segment Reporting- Q1 2023-24

Particulars (INR Crore)	Q1 2023-24	Q1 2022-23	YoY % chg.
Total value of goods traded through MSTC eco-system (INR bn)	193.64	237.63	-18.51%
Total Revenue	100.63	93.86	7.22%
Revenue – E-commerce	94.05	83.58	12.53%
<i>E-Auction/E-Sale</i>	71.22	72.32	-1.52%
<i>E-Procurement</i>	1.42	0.31	358.06%
<i>Other Income</i>	21.40	10.95	95.37%
Revenue – Marketing	6.41	10.19	-37.11%
Total Expenses	30.07	27.74	8.38%
Profit Before Tax	70.56	66.12	6.73%
Profit After Tax	44.57	43.85	1.65%

Consolidated Financials Highlights – Q1 2023-24

Particulars (INR Crore, unless stated)	Q1 2023-24	Q1 2022-23	YoY % chg.
Total Revenue	199.76	194.82	2.53%
<i>Marketing</i>	6.41	10.19	-37.11%
<i>E-commerce</i>	94.05	83.58	12.53%
<i>Scrap recovery and allied jobs</i>	99.12	100.96	-1.82%
<i>Others</i>	0.17	0.08	104.48%
EBITDA (pre-provisioning)¹	86.02	86.85	-0.95%
<i>Provisions and write-offs (net of provisions written-back)</i>	-	0.90	-100.00%
<i>Share of JV</i>	-1.22	0.04	-2943.59%
Profit before Tax	80.56	80.54	0.03%
Profit after Tax	50.61	54.29	-6.79%
EPS (in INR)	7.19	7.71	-6.74%
Cash Profit²	56.08	60.52	-7.34%

1. EBITDA (pre-provisioning) refers to EBITDA less provisions for the period

2. Cash Profit is computed as EBITDA pre provisioning less expenses made towards Interest and Tax

Summary P&L Statement


Particulars (INR Crore)	Standalone			Consolidated		
	Q1 2023-24	Q1 2022-23	% change	Q1 2023-24	Q1 2022-23	% change
Revenue from operations	82.34	83.37	-1.23	179.00	180.58	-0.88%
Other Income	18.29	10.49	74.34	20.76	14.24	45.82%
Total Revenue	100.63	93.86	7.22	199.76	194.82	2.53%
Expenses						
Purchases of Stock-in-Trade/Operational Consumables & Spares	-	-	-	14.09	14.57	-3.29%
Employee benefit expense	20.82	19.74	5.46	44.66	44.53	0.28%
Finance costs	-	0.09	-100.00	-	0.09	-100.00%
Depreciation and amortisation expense	1.70	1.55	9.98	5.47	5.33	2.66%
Provisions and write-offs	-	-	-	-	0.90	-100.00%
Other expenses	7.55	6.36	18.64	53.76	48.91	9.93%
Total Expenses	30.07	27.74	8.38	117.98	114.33	3.20%
Share of profit/(loss) of Joint Ventures	-	-	-	-1.22	0.04	-2943.59%
Profit/(Loss) before tax	70.56	66.12	6.73	80.56	80.54	0.03%
Tax expense	25.99	22.27	16.72	29.95	26.24	14.12%
Profit/(Loss) for the period	44.57	43.85	1.65	50.61	54.29	-6.79%


The logo for MSTC Limited, featuring a stylized 'M' icon followed by the text 'MSTC Limited' in a white sans-serif font on a black rectangular background.

MSTC Limited

Thank You

 Subrata Sarkar

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