

April 29, 2024

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400001.

National Stock Exchange of India Ltd.,
Exchange Plaza, C/1, G Block,
Bandra - Kurla Complex, Bandra (E),
Mumbai - 400051.

Scrip ID: KPITTECH
Scrip Code: 542651

Symbol: KPITTECH
Series: EQ

Kind Attn: The Manager,
Department of Corporate Services

Kind Attn: The Manager,
Listing Department

Subject:- Investor Update - Q4 FY 2024.

Dear Sir / Madam,

Please find enclosed the investor update - The 5-year journey.

Kindly take the same on your records.

Thanking you.

Yours faithfully,

For **KPIT Technologies Limited**

Nida Deshpande
Company Secretary & Compliance Officer

Encl.: - as above

Forward Looking Statements

Some of the statements in this update that are not historical facts, are forward-looking statements. These forward-looking statements include our financial and growth projections, as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the competitive market for the type of services and solutions that we offer, market conditions that could cause our clients to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry. In certain cases, the numbers reported in this update might be rounded off to the nearest whole number.

The De-merger

The Demerger

The Bold Decision to Demerge a smaller Business into a New Company finally materialized in Q4FY19 after a 2+ year process

The Objective

To embark on a journey to be Global No. 1 in Software for Automotive and Mobility

New Vision

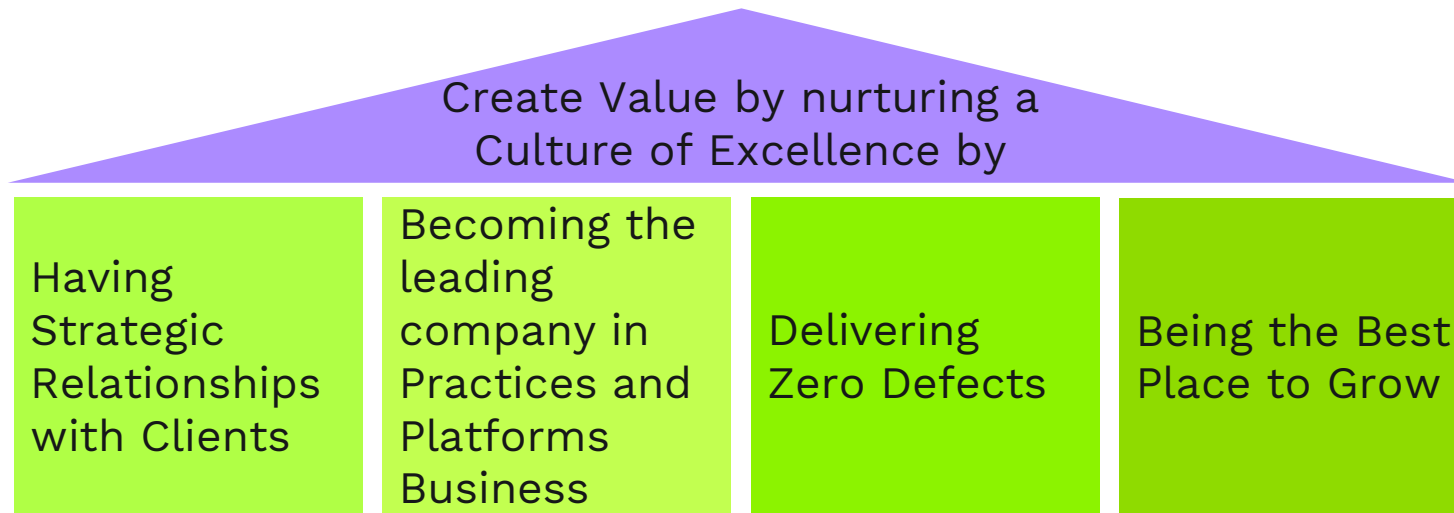
Reimagining mobility with you for creation of a cleaner, smarter & safer world

New Mission

Become the leading “Software Integration Partner” in mobility by knowing “Software” better than any auto company in the world and knowing “Auto” better than any other software company in the world.

The KPIT team, a group of passionate Automobelievers, boarded together to achieve the set Vision

The Four Pillars of Strategy and the result



Long-standing strategic relationships with top global OEMs
17+ years – 6 OEMs
12+ years – 4 OEMs
7+ Years – 7 OEMs

Leadership in Key Practices – SDV, Middleware, electric powertrain, autonomous, connected

Global Delivery Model, successfully delivered complex strategic programs across multiple domains

A passionate team of 13,000 automobelievers (arguably the largest in the world) with attrition levels in higher single digits

Recent Technology Partnerships



KPIT to accelerate **Honda's** transformation towards **Software-Defined Mobility**



Renault Group selects KPIT as a strategic technology partner for next generation **Software-Defined Vehicle (SDV)** program



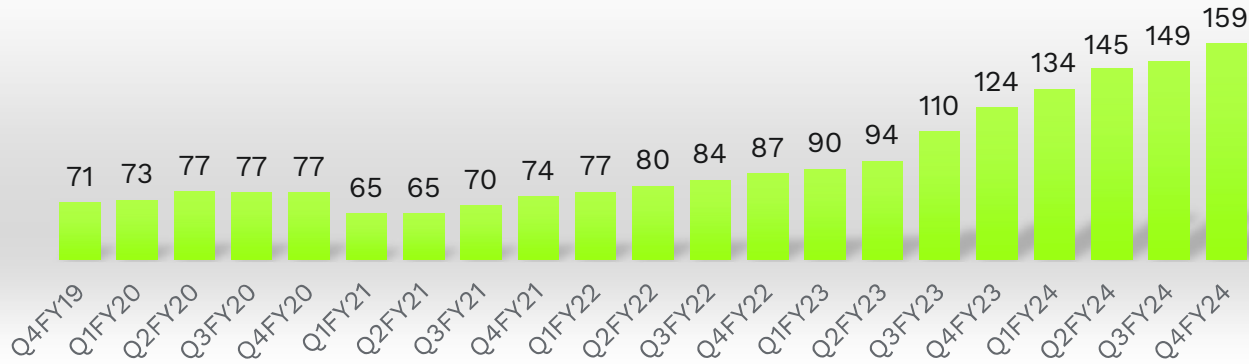
KPIT and **Technica Engineering** join forces to accelerate the transformation toward SDVs



KPIT & **ZF** join hands to promote an independent company **"QORIX"** to build scalable automotive middleware platforms

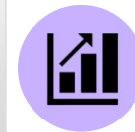
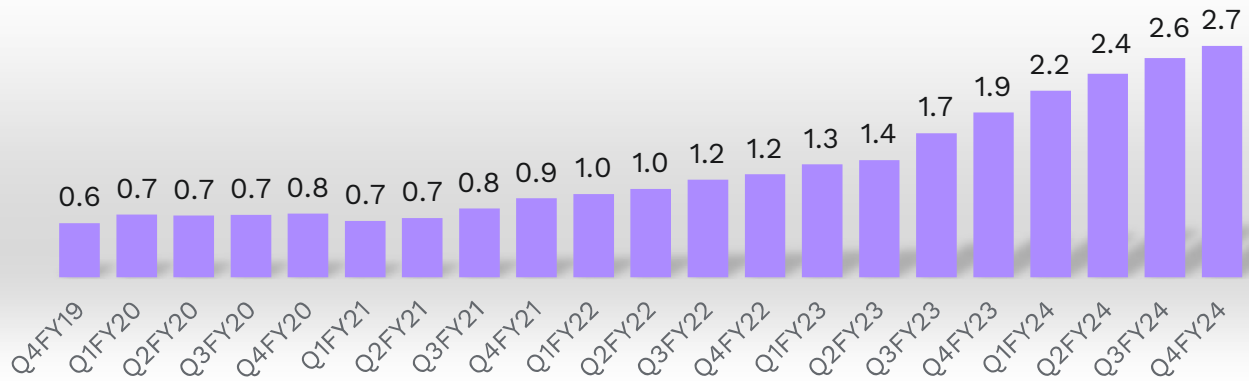
Consistent Performance

Revenue \$ Million



15 Consecutive Quarters
of Steady Revenue Growth

EBITDA ₹ Billion



15 Consecutive Quarters
of Steady EBITDA Growth

The way Forward

The automotive Industry is continuously evolving to:

Create lifelong relationships with end customers
Provide immersive digital user experiences
Create multiple sources of monetization

Improve Business Efficiencies
Reduce total cost of their end product

Increase scope of collaboration with new partners
like cloud and semiconductor companies

There is a lot of headroom in the automotive industry.

We are investing in creating new offerings to present technology solutions to our clients ahead of the curve. We are increasing investments in new geographies eg. Asia

Over a period, we will look at adjacencies in the overall mobility space (eg. IFE) which would have equal or more opportunities, led by similar technologies

Our commitments to the world

To our
Clients

Help OEMs transform their business models
Independent Software Integration Partner for Electrification, Autonomous and Connected
SDV and common middleware transformation

To our
Investors

Financial and Governance sustainability
Relentless focus on enhancing shareholder value
Capital Allocation and shareholder returns

To our
Employees

Newer and exciting technologies to work upon
Long Term Incentivization
Global Leadership and opportunities to work with the best clients in the world

To the
world

Environmental and Social Sustainability
CSR – Education, Energy, Environment, Employee participation
Responsible Corporate Citizen in every country we operate in

KPIT

THANK YOU !!

KPIT Technologies Ltd.



Vietnam Campus



Shanghai Campus



Bangkok Campus



Munich Campus



Pune Campus



Novi Campus



Bengaluru Campus