

#### Ref: SEL/BSE/2018-19/61

February 14, 2019

To, The Dy. Gen Manager Corporate Relationship Dept. **BSE Limited** PJ Tower, Dalal Street, Mumbai- 400 001 To,

National Stock Exchange of India Ltd. Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051

Fax: 022-26598237-38

**Equity Scrip Code:532710** 

**Equity Scrip Name: SADBHAV** 

Sub: Media Release of Unaudited Financial Results for quarter and nine months ended on December 31, 2018

Dear Sir/ Madam,

With reference to the above subject, please find enclosed herewith copy of Media Release of Unaudited Financial Results for quarter and nine months ended on December 31, 2018 (Q3).

You are requested to take the above on your record.

Thanking you.

Yours truly,

For Sadbhav Engineering Limited

Tushar Shah Company Secretary Mem. No. F7216

Encl: As Above











Sadbhav Engineering Limited

### Result Update Q3FY19 and 9M FY19

**MEDIA RELEASE** 

#### Key Financial Highlights: Q3 FY19 and 9mFY19

#### Performance Q3 FY19 vs Q3 FY18 (YoY)

- Income from operations is at Rs. 925.53 cr vs Rs. 839.37 cr
- Income from Operations up by 10.27 % on comparable basis of Q3 FY19 vs Q3 FY18
- EBITDA margin at **11.97**% vs **12.58**% excluding other income
- Net Profit after tax at **Rs. 56.58** cr vs **Rs. 61.82** cr

#### Performance 9m FY19 vs 9m FY18 (YoY)

- Income from operations is at **Rs. 2527.57 cr** vs **Rs. 2400.60 cr** (Income From Operations for Q1 FY 18 is inclusive of Indirect Taxes). Hence Income from Operations for 9M FY 19 Vs 9 M FY18 are not on comparable basis.
- EBITDA margin at 11.91% vs 12.13% excluding other income
- Net Profit after tax at Rs. 158.28 cr vs Rs. 150.80 cr



### Order Book Position–December 2018



Segment	Q3 2018-19		Q3 2017-18		
	Value	0/0	Value	0/0	
Transport	10092.55	78.40	6600.95	68.44	
- BOT/HAM	6447.23	50.09	5310.89	55.07	
- EPC	3645.32	28.32	1290.06	13.38	
Irrigation	512.81	3.98	863.30	8.95	
Minning	2267.09	17.61	2180.05	22.60	
Total	12872.45	100.00	9644.30	100.00	

Note:- Order Book as on 31.12.2018 is excluding GST. However Order book as on 31.12.2017 inclusive of indirect taxes.



### Standalone Financial Performance

Particulars (In Rs cr)	Q3FY19	Q3FY18	% growth	9m FY19	9m FY18	% growth
Income from operations	925.53	839.37	10.27	2,527.57	2,400.60	5.29
( Net GST )						
Construction expenses	754.33	677.73		2,046.90	1,919.98	
% of sales	81.50	80.74		80.98	79.98	
<b>Employee expenses</b>	44.12	37.60		121.54	100.18	
% of sales	4.77	4.48		4.81	4.17	
Other expenses	16.28	18.43		57.96	89.31	
% of sales	1.76	2.20		2.29	3.72	
EBITDA	110.80	105.61	4.92	301.16	291.13	3.44
% of sales	11.97	12.58		11.91	12.13	
Depreciation	24.14	24.67		72.63	74.31	
Finance cost	29.08	28.52		82.07	82.21	
% of sales	3.14	3.40		3.25	3.42	
Other income	12.75	7.40		30.21	11.85	
Exceptional item		-			0.00	
PBT after Exceptional Items	70.34	59.82	17.59	176.67	146.45	20.63
% of sales	7.60	7.13		6.99	6.10	
Taxes	14.08	-2.01		18.71	-4.35	
PAT	56.25	61.82	-9.01	157.96	150.80	4.75
% of sales	6.08	7.37		6.25	6.28	



### Segmental Revenue Breakup/ Top 5 projects by execution during Q3FY19

Quarterly Revenue Breakup	Q3FY19	% of total sales	Q3FY18	% of total sales
(Rs cr)	Without GST		Without GST	
Transport sector	883.62	95.47	718.37	85.59
-BOT/HAM	744.15	80.40	227.02	27.05
-EPC	139.47	15.07	491.35	58.54
Irrigation sector	12.75	1.38	47.43	5.65
Mining sector	28.07	3.03	<b>72.4</b> 0	8.63
Power generation	0.71	0.08	0.57	0.07
Other Income	0.38	0.04	0.59	0.07
Total	925.53	100.00	839.36	100.00

Top 5 Projects	Segment	Execution during Q3 FY19 (Rs. cr)
Udaipur Bypass	Transport – HAM	164.18
BRT Tiger Reserve	Transport – HAM	156.68
Waranga Mahagagaon	Transport – EPC	112.44
Adipur Complex - Kandala	Transport – EPC	108.85
Rampur Kathgodam (UP)	Transport – HAM	77.28



## List of Projects where the appointed date is yet to be received

Projects to be started in Q4FY19					
Sr.No.	Name of Projects	EPC Value in Crs			
1	Mumbai - Nagpur Samruddhi Expressway	1620.00			
2	Kim Ankleshwar	1125.00			
3	Chitradurga Branch- Canal	160.91			
	TOTAL	2905.91			

Projects where Appointed Date expected beyond Q4FY19				
Sr.No.	Name of Projects	EPC Value in Crs		
1	Bhimasar - Bhuj	850.00		
2	Gadag - Honnali	995.00		
3	Tumkur – Shivamogga	784.00		
4	Visakhapatnam Port Road	421.00		
	TOTAL	3050.00		



#### Key Developments

Received Appointed date for the following projects namely as under:-

Type/Segment	EPC Value in Crs.	Appointed date
EPC	981.00	09.12.2018
HAM	975.00	14.12.2018
EPC	1620.00	05.01.2019
		30.01.2019
iiiiguuoii		50.01.2017
	EPC	HAM 975.00 EPC 1620.00

Received an arbitration award of Mumbai Nasik Expressway Ltd. on February 02, 2019
against NHAI amounting INR 192.20 crs wherein Share of Sadbhav Engineering Limited
is 72% of Award Amount.



# Thank You

