



GE T&D India Limited

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February 4, 2022

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
MUMBAI 400 001

The Manager
Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla
Complex, Bandra (East)
MUMBAI 400 051

Code No. 522275

Symbol: GET&D

Dear Sir,

Sub: **Analyst Presentation**

Further to our letter dated January 28, 2022, enclosed please find a copy of the analyst presentation in respect of earnings conference call with analysts/ institutional investors.

You are requested to take note of the same.

Thanking you,

Yours faithfully,

For GE T&D India Limited

Manoj Prasad Singh
Company Secretary

Encl: A/a



GE T&D India Limited

ENABLING INDIA'S ENERGY TRANSITION

Analyst Presentation
Q3 Financial Year 2021-22



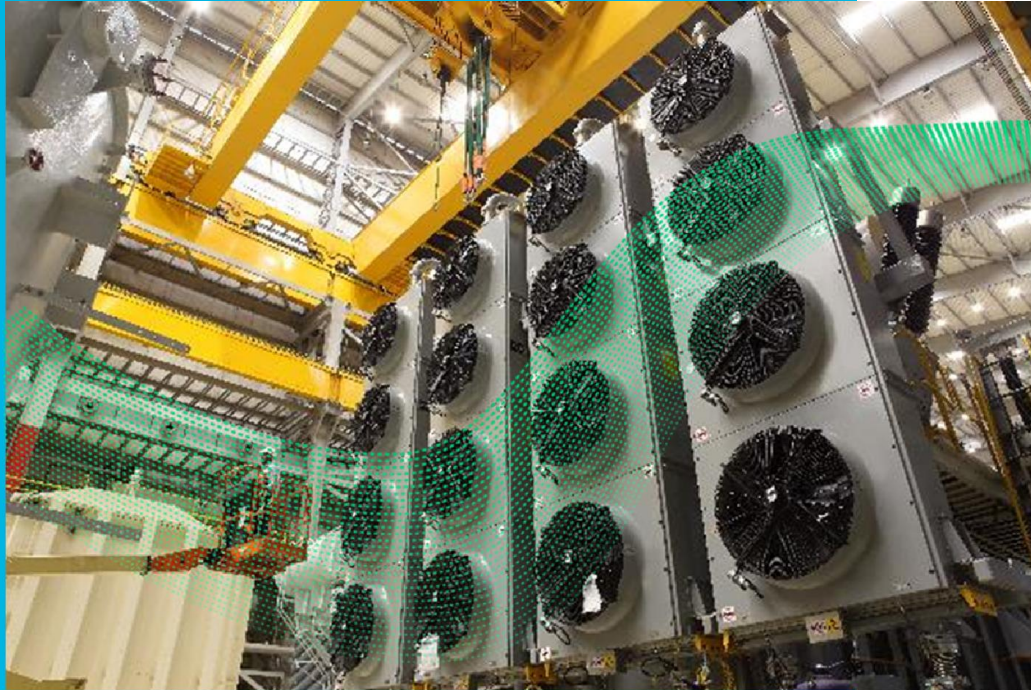
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Executive Summary



- **Q3 FY 21-22 Orders booking at 5.1 BINR vs 6.9 BINR in Q3 FY 20-21, down 27% yoy.**
9M FY21-22 Orders booking at 16.2 BINR vs 16.8 BINR in 9M FY 21-22, down 4% yoy
- **Q3 FY 21-22 Sales at 9.1 BINR vs 10.3 BINR in Q3 FY 20-21, down 12% yoy.**
9M FY 21-22 Sales at 24.0 BINR vs 25.5 BINR in 9M FY 20-21, down 6% yoy
- **Q3 FY 21-22 Loss After Tax at 1 MINR vs Profit After Tax of 559 MINR in Q3 FY 20-21.**
9M FY 21-22 Loss After Tax at 271 MINR vs Profit After Tax of 442 MINR in 9M FY 20-21
- **Order back log of ₹ 38.1 Billion**
- **Net debt decrease by 1,724 MINR in Q3 FY 21-22 and 1,369 MINR in 9M FY 21-22**



Creating the Grid of Future | Key Commissioning



DVC Parulia, West Bengal-
Commissioning of 220kV AIS Line Bays



Avaada(Bikaner), Rajasthan-
Commissioning of 150 MVA transformers
& 400kV AIS bays



Adani(BKTL) at Khetri, Rajasthan -
Charging of 80 MVAR Reactors &
765kV AIS line bays



HPCL, Vizag, AP - 220kV AIS Bay
extension at APTRANSCO Kalpakka
site



JUSNL, Meral, Jharkhand -
Commissioning of 50 MVA Transformer
along with 132kV & 33kV AIS associated
bays





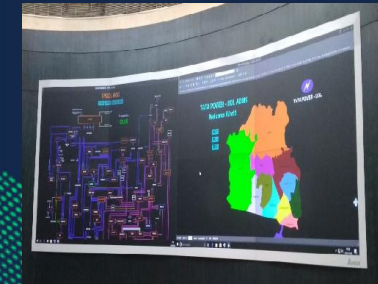
Digital Initiatives: Decarbonization and Digitalization



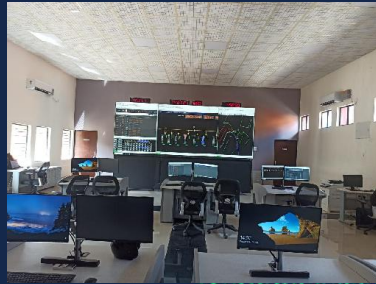
SOFTWARE TO MANAGE 40% RENEWABLE ENERGY CHALLENGE IN RAJASTHAN



NTAMC - World's First, Digitization of POWERGRID Transmission Network



TPDDL DELHI



ANDAMAN



JAMMU & KASHMIR

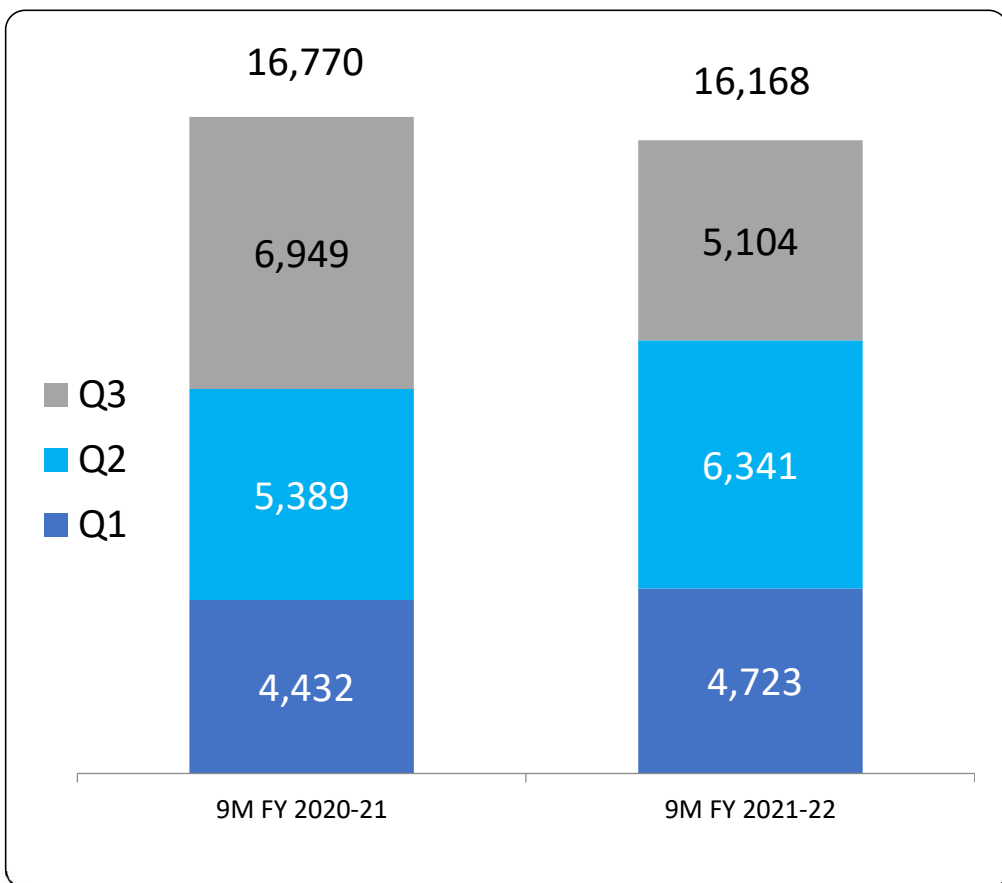
ADVANCE DISTRIBUTION MANAGEMENT

- >50% of India Power Flows on GE's Digital Technology, 100+ Control and Data Centre across India
- GE T&D is managing Power Grid Transmission Assets (NTAMC) and National Load Dispatch Centre of Sri Lanka and Bangladesh
- GE's WAMS Technology is working at National Level to prevent any future blackouts through URTDSM project.
- Technology to manage challenges of renewables in Power Transmission and Distribution implemented in Rajasthan and Andaman.
- Distribution technology under implementation at UP DISCOMS (KESCO ADMS, RTDAS), J&K (ADMS and RTDAS), Tata Power Orissa (North, Central, South) and Nepal.
- We are well placed to engage in government's ambitious 17000 Cr. worth RDSS scheme for Distribution Modernization (5Yr Outlay).

ORDER INTAKE

Q3 & 9M' FY 2021-22

(₹ in millions)



Key Orders booked during Q3, FY 21-22

- 400 kV substation including supply of 400 kV reactors at Koppal in Karnataka from Renew Power
- Retrofitting of 400 kV Bays with latest Circuit Breakers at Jhakri from Satluj Jal Vidyut Nigam
- Restoration of 400 kV Gas Insulated Substation Bay at Parbati in Madhya Pradesh from National Hydro-Electric Power Corporation Limited
- Multiple Export Orders of 1,043 MINR



Financial Data

Q3 & 9M FY 2021-22

(₹ in millions)

	Q3 2021-22	Q3 2020-21	Change	9M 2021-22	9M 2020-21	Change
Sales	9,141	10,342	-11.6%	24,039	25,479	-5.7%
EBITDA	292	575		505	1006	
% of Sales	3.2%	5.6%	-2.4 pts	2.1%	3.9%	-1.8 pts
Profit Before Tax	4	754		-345	623	
% of Sales	0.0%	7.3%	-7.3 pts	-1.4%	2.4%	-3.8 pts
Profit After Tax	-1	559		-271	442	
% of Sales	0.0%	5.4%	-5.4 pts	-1.1%	1.7%	-2.8 pts

Net Debt* of ₹242M as on 31st Dec 21 vs ₹1,966 M as on 30th Sep 21 vs ₹ 1,611 M as on 31st Mar, 21



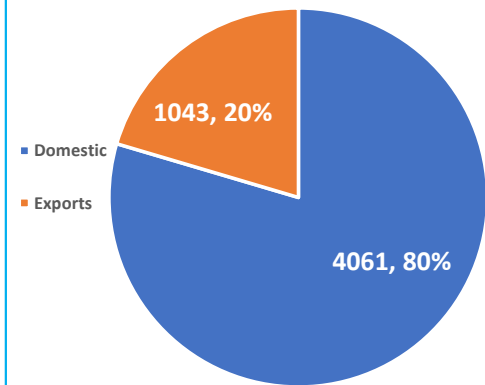
* Net of Cash & Bank Balance of 622 MINR (Vs 602 MINR as on March 31, 2021)

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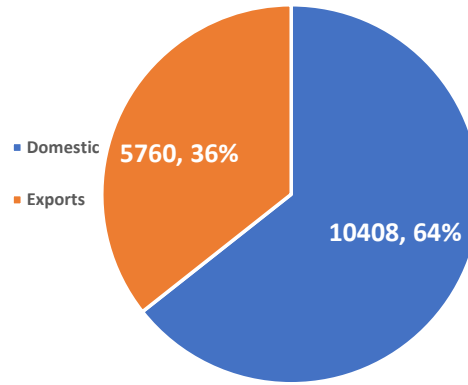
Orders, Sales and Backlog Details

(₹ in millions)

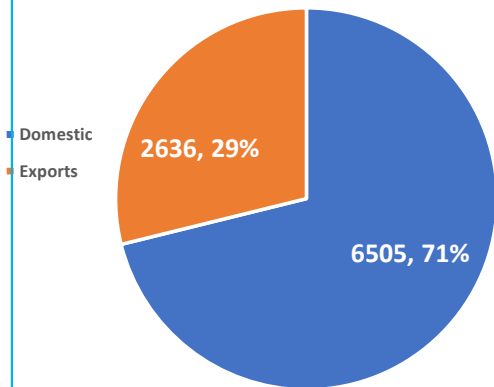
Q3 Orders



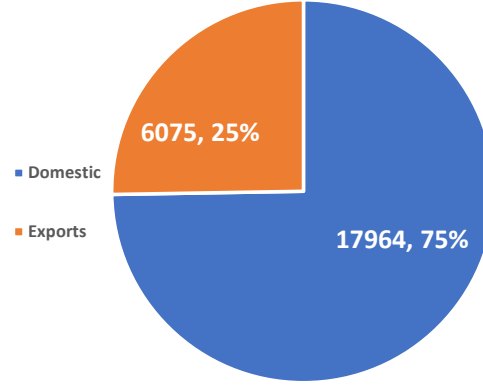
9M Orders



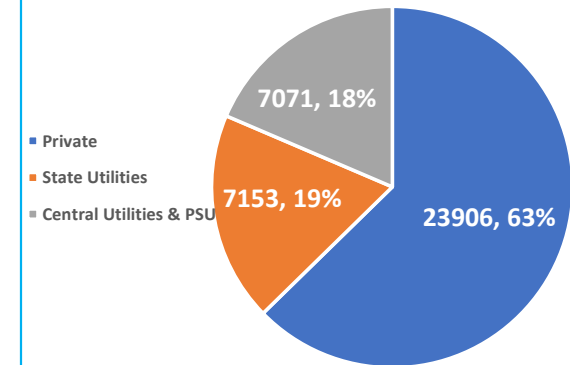
Q3 Sales



9M Sales



Order in Hand



GEOD Sales Update

- The Company's Board of Directors on 24th Jan 2022, approved to sell (subject to Shareholder's approval) its Global Engineering Operations Division (GEOD) to M/s GE India Industrial Private Limited, together with the assets, manpower and its corresponding liabilities, on a slump sale basis.
- A lump sum consideration of Rs. 1,406 million subject to customary completion date adjustments in accordance with the provisions of the business transfer agreement.
- Business Transfer Agreement with GE India Industrial Private Limited executed on 31st January 2022
- Remote e-voting period has commenced on Wednesday, February 2, 2022 at 9:00 a.m. (IST) and end on Thursday, March 3, 2022 at 5:00 p.m. (IST) when remote e-voting will be blocked, and voting shall not be allowed beyond said time.
- The results of postal ballot will be announced on or before 5:00 p.m. on Saturday, March 5, 2022
- Expected date of completion of sale is March 31, 2022, subject to satisfaction of identified conditions precedents and approval of shareholders of the Company for the related party transaction.



THANK YOU

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<http://www.ge.com/in/ge-td-india-limited>

