



**9th August, 2023**

**BSE Limited**

Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400001

**Scrip Code: 540738**

**Sub: Investor Presentation for the quarter ended 30th June, 2023**

Dear Sir/ Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith Investor presentation for the quarter ended 30<sup>th</sup> June, 2023.

Kindly take the same on records.

Thanking you,

Yours faithfully,

**For Shreeji Translogistics Limited**

**Himani Dave**

**Company Secretary & Compliance Officer**



**REGIONAL OFFICES :**

**Chennai** : T : 2680 0092 / 2680 0093 • E : chennai@shreejitrans.com

**Bangalore** : T : 4081 2222 / 4081 2200 • E : bangalore@shreejitrans.com

**PAN No.** : AAEC3602B

**SAC Code** : 996511

**CIN No.** : L63010MH1994PLC077890



# *Shreeji Translogistics Ltd.*

TRANSPORTING >> TRUST >> SAFELY

Investor Presentation 2023  
AUGUST, 2023

# SAFE HARBOUR

Certain statements in this document can be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political, or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Shreeji Translogistics Limited (“STL” or “The company”) will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



# VISION & MISSION

## VISION

To be a leader in the supply chain industry, providing reliable world class supply chain solutions and become the most valuable organization for all stakeholders.

## MISSION

- To earn trust and respect from our stakeholders and society at large
- To offer cost effective and reliable services and solutions
- To have a motivated team in a conducive work environment
- To be a technology driven logistics company
- To serve customers with superior supply chain solutions



# KEY CONSOLIDATED HIGHLIGHTS - Q1 FY24

## REVENUE FROM OPERATIONS

**Rs.593.98Mn**  
Q1 FY24

**27.63%**  
YoY Growth

## EBITDA

**Rs.70.02Mn**  
Q1 FY24

**34.17%**  
YoY Growth

## PAT

**Rs.40.93Mn**  
Q1 FY24

**54.82%**  
YoY Growth



# COMPANY OVERVIEW

- Shreeji Translogistics Limited (STL) has today risen to become a large integrated national logistical solution provider in India by providing freight management and integrated logistics solution services to multiple industries.
- It offers a broad array of completely integrated services like full truck load (FTL), parcel and part truck load services/less than truck load (LTL), import-export services, Over Dimensional Cargo (ODC) and bonded trucking.
- The Company has over four decades of experience in freight management, logistic solutions and warehousing services. It is a pioneer in the concept of bonded trucking.
- STL owns and operates a fleet of around 300 owned trucks and more than 4,500 outsourced trucks of varying designs, sizes, and capabilities.
- STL has expanded its goods transportation network across various states, covering majorly the length and breadth of India and providing the goods transportation services over a broad range of distances.
- STL through its subsidiary TKD Digitrans Tech Pvt Ltd has rolled out TKDost application on both Google and Apple play stores. TKDost enhances the visibility of the company to the users, establishing faster connections between multiple transporters, providing seamless and highly integrated transporting solution.



# SHREEJI AT GLANCE

Revenue **CAGR**  
of **12.71%**  
(FY 2018-23)

**5,000+**  
Clients Served

Range of fleet  
from  
**5ft LCVs to 70ft  
Trailer Trucks**

Fleet Size of  
**~300**  
Owned Trucks

Branches across  
**22+**  
locations



# CORPORATE STRUCTURE

The Company has **Three Subsidiaries**



TKD Digitrans Tech Pvt Ltd has an app named TKDost on Google Play Store and Apple store which acts as a bridge between Transporters, Truck Owners and Agents and helps in arranging loads/ vehicles from anywhere in India which will be effective in the upcoming quarters. Its active users has grown from 2,000 in FY20 to 8,500 in Q1 FY24.

STL Transworld operates GTA business on hire purchase basis.

Opportunity based trading activities





“

## FROM THE CHAIRMAN'S DESK

I am truly humbled and grateful as I stand before you reflecting upon our remarkable journey of over four decades within the esteemed organization. Throughout these years, our unwavering dedication to delivering seamless logistics services that blend traditional expertise with cutting-edge technology has been the cornerstone of our immense growth and success.

With a renewed sense of vigour, we embarked on the new financial year with a clear objective of elevating and expanding our operations. This commitment is exemplified by the successful onboarding of new clients, the establishment of new branches, and our ongoing endeavours to enhance the safety and quality of our fleets. These strategic initiatives underscore our dedication to grow and our relentless pursuit of excellence in all aspects of the business. Further, we are planning to devise and develop new service offering by venturing into Rake handling service which will facilitate us to further boost our revenue and provide a long runway for growth. This will be accomplished on the back of private & public capex, and increased investment in infrastructure.

Coming onto our financials, I am delighted to share the news of our exceptional performance. Our revenue from operations surged to ₹ 593.98 million in Q1 FY24, a substantial increase from ₹ 465.41 million in Q1 FY23, indicating a remarkable growth rate of 27.63%. Further more, EBITDA and profits have also surged by 34.17% and 54.82% to Rs. 70.02 Mn and Rs. 40.93 Mn in Q1 FY24.

Talking about the Industry, the Government's unwavering focus on the development of the logistics sector through initiatives like Make in India, Atmanirbhar Bharat, Vocal for Local, Digital India, National Logistics Policy, and Bharat Mala Road Network opens up vast opportunities for investments, business growth, and development. As India's logistics market continues to expand at a rapid pace, with a projected value of USD 330 billion by 2025 compared to USD ~250 billion in 2022, we find ourselves well-positioned to capitalize on this growth. Factors such as the flourishing e-commerce industry, imminent technological advancements, and the expanding retail sales market will be crucial drivers of our success.

Lastly, I would like to express my sincere appreciation to our dedicated employees at all levels for their wholehearted dedication and tireless efforts. It is their commitment that drives our success and sets us apart. I would also like to extend my heartfelt gratitude to our valued stakeholders. Your continued support and association with Shreeji Translogistics have been invaluable, and we humbly seek your continued support as we forge ahead into the future.”

”



# GROWTH STORY

**1976**

Shreeji started its journey



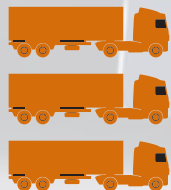
**1984**

Shreeji forayed as "Shreeji Transport Corporation" (STC) with sole focus on parcel services.



**1994**

STC was converted to "Shreeji Transport Services Private Limited" i.e. a Private Limited Company.



**2000**

The Company started using Containerized trucks for both FTL & parcel business.



**2001**

Shreeji introduced global positioning system (GPS) on its trucks for real-time tracking of vehicle movement.



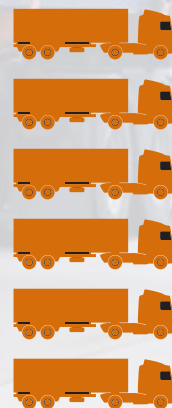
**2002**

The Company started and pioneered in Bonded Trucking business, it was a pathbreaking move for the Company.



**2003**

Shreeji received ISO 9001 certification credentials



**2006**

The company expanded its fleet to 100 vehicles.



**2010**

Shreeji doubled its fleet size to 200 vehicles.



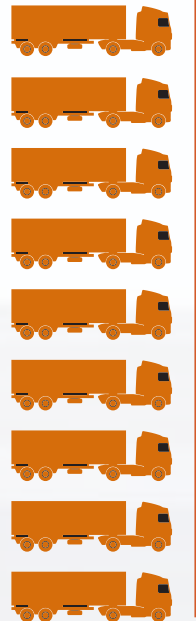
**2017**

Converted to Shreeji Translogistics Limited and got listed on BSE.



**2022-23**

Fleet size stood at 300 trucks. Incorporation of TKD Digi Trans as a subsidiary. Forayed in the Over Dimensional Cargo (ODC) segment. Bagged many highly reputed clients in its portfolio. Received many Awards and recognitions. Addition of 4 Branches across India. Receive the prestigious AEO-LO Certification from CBIC.



## OUR LEADERSHIP POOL



**Mr. Bipin C. Shah**

Chairman & Wholetime Director -  
Group Head



**Mr. Narendra C. Shah**

Wholetime Director -  
Operations & Business Head -  
Shipping Line Container Movement.



**Mr. Rajnikant C. Shah**

Wholetime Director -  
Finance, Accounts & IT



**Mr. Mukesh M. Shah**

Wholetime Director -  
Administration & Business Head -  
Parcel & Part Load



**Mr. Mahendra C. Shah**

Wholetime Director -  
Marketing & Business Head -  
Full Truck Load



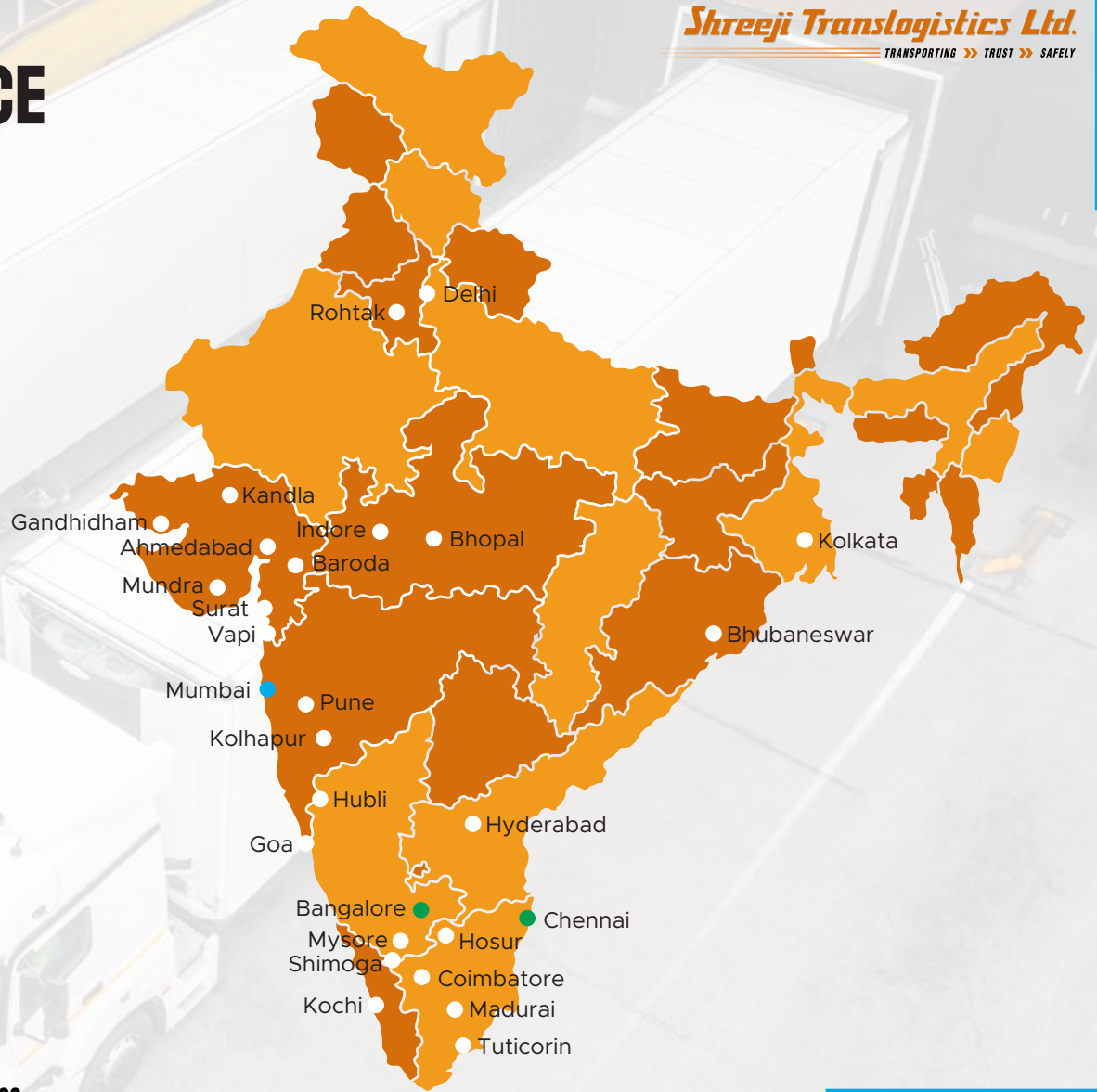
**Mr. Rupesh M. Shah**

Wholetime Director -  
Business Development &  
Business Head - Bonded Trucking



# OUR GEOGRAPHICAL PRESENCE

- **Registered Head Office : Mumbai**
- **Regional Office : Bangalore & Chennai**
- Branches :**  
 Ahmedabad | Baroda | Bhopal | Bhubaneswar | Coimbatore | Delhi |  
 Goa | Gandhidham | Hosur | Hubli | Hyderabad | Indore | Kochi |  
 Kolkata | Kandla | Kolhapur | Madurai | Mundra | Mysore | Pune |  
 Rohtak | Shimoga | Surat | Tuticorin | Vapi



\* Map not drawn to scale. This is only for illustration purposes



# FLEET SIZE

**303 TRUCKS**

**LCV**  
**3 Trucks**

Majorly caters to Parcel Segment

**20 Ft (Platform)**  
**9 Trucks**

Caters to EXIM Segment

**24 Ft (Container)**  
**88 Trucks**

Caters to Parcel / Part Load Segment and Bonded Trucking Segment.

**32 Ft Single axle**  
**181 Trucks**

Mainly caters to FTL

**32 Ft Multi axle**  
**10 Trucks**

Primarily caters to FTL

**40 Ft**  
**12 Trailer**

Caters to Industrial EXIM



# SERVICE OFFERINGS

## FULL TRUCK LOAD

STL's Full Truck Load (FTL) segment forms the core of Logistical Supply Chain Solution. Clients can rent or lease out the entire vehicle to transport goods across India. The vehicle choices include – Pickup, Canter, Full Body, Half Body, Containers, Platforms and Trailors. The fleet size ranges from 5 ft to 70 ft. Additionally, the company helps to ensure that clients receive the best, most cost-effective service options.

- Company is operating in over 650 routes across India
- Leasing of FTLs to clients on monthly basis from any of their locations across India.
- All fleets are under AMC with the OEM's thus enabling better maintenance and lesser breakdowns
- Company covers more than 2,70,00,000 kms every year 39,500 trips every year
- Company owned vehicles cover more than 1,68,00,000 kms per year

## OVER DIMENSIONAL CARGO (ODC)

In Q3 FY23 STL broadened its range of offerings by foraying into Over Dimensional Cargo (ODC) Services.

ODC is a cargo that extends beyond the normal loading deck of a cargo in order to deliver oversized goods and it is a specialized service having good yeilds. ODC services will allow STL to carry heavy cargo materials for transportation.

STL has hired experienced staff, having an expertise of over 20 years in the ODC segment in transport industry for better accuracy and meeting client requirements.

## PARCEL / PART LOAD

Company's Parcel & Part Load or the Less than Truck Load (LTL) Transport option helps medium and small businesses and individuals to use the services.

- Company provides Door-to-Door Delivery of Parcels.
- Retail cross docking for major Customers in Retail, Electronics and similar Industries for cost effective and time efficient movement of goods.

Company runs a Daily Direct parcel service:

- From: Mumbai, Vapi, Surat, Ahmedabad and Indore.
- To: Bangalore, Mysore and Chennai.

Company's parcel and part load service works as per the "Hub & Spoke" arrangement where the entire load is transported to the central warehouse (HUB) and then further distributed to specific locations which enables faster freight movement.



## CONTD.....

### BONDED TRUCKING

The Company is the pioneer in Custom Bonded trucking which it started in 2002. This path breaking solution is provided to customs notified air cargo complexes in airports across India. This move was appreciated by the airline industry when it was introduced and consequently STL is serving multiple airlines by providing these services.

#### KEY BENEFITS OF BONDED TRUCKING:

- Airlines become 'online carriers' without landing their flights.
- Expands operation to destination with no flights
- Hazardous cargo can be carried
- Enables transport of odd sized cargo

### 3PL & WAREHOUSING

The Company provides 3PL and Warehousing services in and around Mumbai, Bangalore & Chennai. These services can be provided at other locations based on client requirement and project feasibility.

#### FEATURES OF WAREHOUSING

- Clean and dry segregated areas of storage
- Controlled by ERP systems that maintain real time inventory status and generate MIS reports.
- Warehouses are linked to all offices
- Cargo handled by Modern material handling equipment operated by Skilled Manpower.
- FIFO (First in First out) system which enables the customer to ensure circulation and distribution of goods in accordance with Expiry Date.
- Protected and monitored by CCTV's and professional Guards
- Regular compliance trainings and fire safety drills conducted at warehouse to prepare staff for emergencies

### EXIM

STL provide vehicles to connect the 'Linehaul' Ocean and Rail segments of Containerized Freight Movement. Company has services for both types of container loads catering to Import and Export segments. These are specialized trucks running between ocean ports, rail terminals, ICD's & CFS. Containers are normally 20 feet and 40 feet in length. This is majorly serviced by hired fleets.

On an average STL moves more than 6,000 container loads per annum for stuffing and de-stuffing of Cargo.



# COMPANY'S USP

## BONDED TRUCK DIVISION

- Company is a Pioneer & market leaders in Bonded trucking business
- Company has agreement / contracts with international airlines.
- Custom approved licence for bonded trucking

## FTL

- Company owns the fleets.
- Direct agreement with top Indian and Multinational companies.
- Own Offices in major metros and cities.

## Other USP's

- The trucks are constructed of Special Steel named Domex Steel, which is four times stronger than the regular steel, resulting in improved cargo safety. Further, Domex steel is more corrosion-resistant and hence enhances overall life of the trucks.
- STL's owned trucks are maintained by AMC's by OEM thereby enhancing overall service and repair quality. This leads to better performance of the trucks resulting in lower consumption of fuel and lesser carbon footprints.
- Company has put in place digital locks across its own fleet.
- Developing expertise in specialized logistics services like project logistics and ODC.

## EXIM

- Handling export and import containers with time bound service.
- Expertise in solar projects, doing business with top companies.

## PARCEL

- Company has expertise in handling textiles, readymade goods and industrial items.
- Door-to-Door delivery of consignment since 1983
- Company is using Hub and Spoke model.





# KEY CLIENTS

## FTL



## PARCEL



## IMPORT - EXPORT



## BONDED



and many more...



## DIVERSIFIED REVENUE MIX

The company's revenue mix is strategically diversified across multiple clients, mitigating its reliance on handful of patrons. This strategic approach ensures a more stable and secure revenue stream for STL.

59.72%

### REVENUE DIVERSIFICATION FOR FY23

40.28%



Top 10 Clients



Others



# TKDOST - DIGITAL FREIGHT PLATFORM

TKDost is a cutting-edge digital logistics platform that seeks to optimize freight booking and management within the logistics industry. With an intuitive interface and array of comprehensive features, the platform empowers transporters, truck owners, and agents to seamlessly connect with each other allowing them to efficiently handle their shipping needs, and track status, thus significantly boosting operational efficiency.

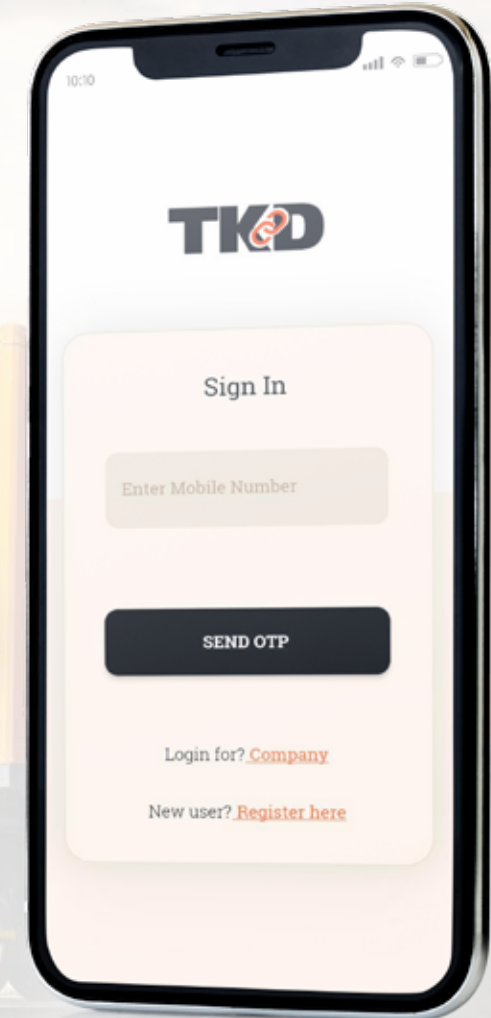
**Real-Time  
Quotes  
& Booking**

**Automation  
Facilitate  
Seamless  
Communication**

**End-to-End  
Tracking**

**Cargo  
Insurance**

**Time  
Saving**



# INDUSTRY OVERVIEW

Logistics is of critical importance for both businesses and the economy. A robust and efficient logistics sector of a country indicates an efficient forward and reverse of goods and services, which ultimately translates to a fast-paced growth in economy. The Indian logistics sector is one of the largest in the world and presents a large addressable opportunity, with a direct spend of US\$216 billion in Fiscal 2020. The sector is expected to grow to US\$365 billion by Fiscal 2026 at a CAGR of 9%, driven by:

- Strong underlying economic growth
- Favourable regulatory environment in logistics, resulting in evolution of efficient supply chain formats
- Improvement in India's transportation infrastructure, especially highway connectivity
- Growth of the domestic manufacturing sector, driven by favourable policy support and increased domestic and foreign investments
- Increased emphasis on digitalization
- Heightened focus on sustainable logistics

As of now, the logistics sector is dominated by transportation which has over 85% share in value terms and its share is set to remain high for the next few years. The rest 15% share is borne by storage (Warehouse). The sector is employment intensive, absorbing 22 million people. The Indian logistics industry is highly fragmented and unorganized. Organized players accounted for only ~3.5% of the logistics market (road transportation, warehousing & supply-chain services only) in Fiscal 2020. Organized players are expected to grow at a CAGR of 35% between Fiscal 2020 and Fiscal 2026, taking their share to 12.5-15% by Fiscal 2026 of the logistics market (road transportation, warehousing & supply-chain services only). This shift is expected to be driven by the ability of organized players to offer integrated services, network and scale-driven efficiencies and larger investments in technology and engineering, resulting in higher share of wallet with customers.

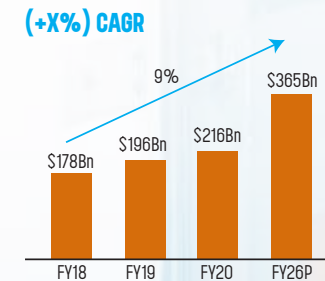
The logistics theme revolves around formalisation of the Indian economy, with adoption of advanced technologies being a big driver. The Government of India has launched several digital solutions, such as ICEGATE, E-Logs, and Unified Logistics Interface Platform (ULIP) which have reduced inefficiencies, improved transparency, and made goods movement faster.

The Government of India (GoI) has launched several programs such as GatiShakti, Bharatmala and Sagarmala to fast-track infrastructure development which are aimed at building new roads, railways, and ports, among others. To complement these initiatives, measures are being taken to attract private capital and implement administrative reforms to streamline the planning and execution of infrastructure investments.

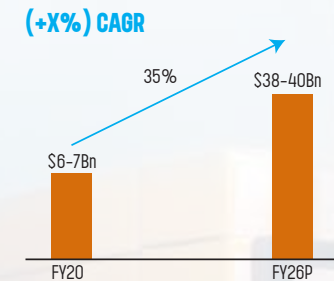
Moreover, the Indian Government is increasingly adopting new policies to attract private and foreign investment as levers to fast-track infrastructure development. The National Infrastructure Pipeline (NIP) is one such lever that is expected to raise INR 50 lakh crore (approximately US\$650 billion) worth of investment. Although 100% FDI is allowed in most transport infrastructure development initiatives, considerable effort will be needed to bring about the desired impact.

With the aforementioned initiatives, India intends to raise its ranking in the Logistics Performance Index to 25 and cut bring down the logistics cost from 13% to 8% of GDP, leading to a reduction of approximately 40%, within the next five years. This would guarantee the logistics industry acts as a growth engine and a major factor in upgrading India to a US\$ 5 trillion economy.

**India's Direct logistics Market Size (US\$ Billion)**



**Market Size of Organized Players for Road Transportation, Warehousing and Supply Chain (US\$ Billion)**



# PROACTIVE APPROACH TO MITIGATE COMMON INDUSTRY RISKS

## DRIVER RELATED RISK

On an average 10 to 12% of Indian fleet remain idle due to driver scarcity. STL was faced with similar issue. In order to overcome this, STL started an incentive program under the name and style of "Paiya Gumao Paisa Kamao". STL was able to successfully implement the program owing to which STL idle fleet has become zero/negligible. The incentive is provided on per KM basis, so more the KMs driven by drivers, more they are benefited and thereby increasing overall fleet utilisation.

## CUSTOMER RELATED RISK

In order to minimize risks of dissatisfied customer, the Company is providing extensive training to even its frontline workers who have limited literacy to address any last mile customer requirements.

## IN-TRANSIT RISK

Company provides containerized trucks which reduces spoilage, pilferage and damages while goods are in transit.

## THEFT RELATED RISK

In order to enhance the safety and security of in- transit cargo, and reducing the risk of theft, the company has installed digital locks on its fleets that are highly advanced and cannot be broken into. It can only be opened by the driver via the OTP which when received from the authorised personnel.



# FINANCIAL STATEMENT HIGHLIGHTS - CONSOLIDATED INCOME STATEMENT

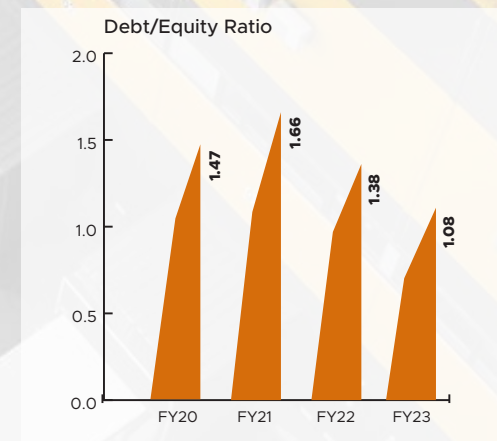
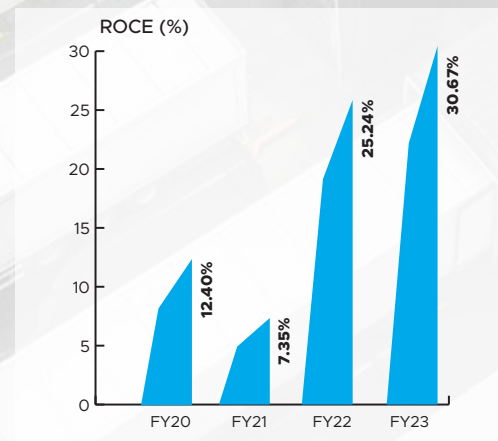
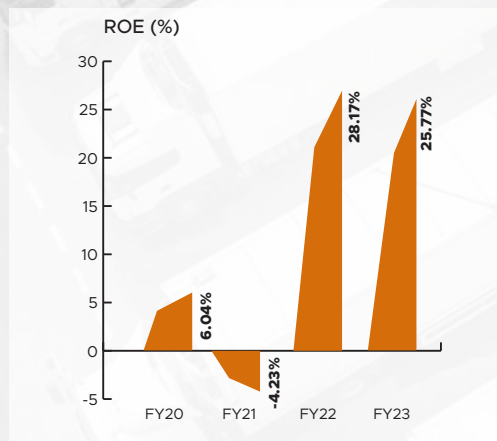
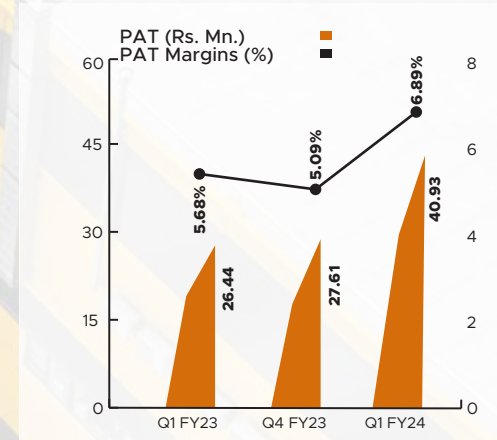
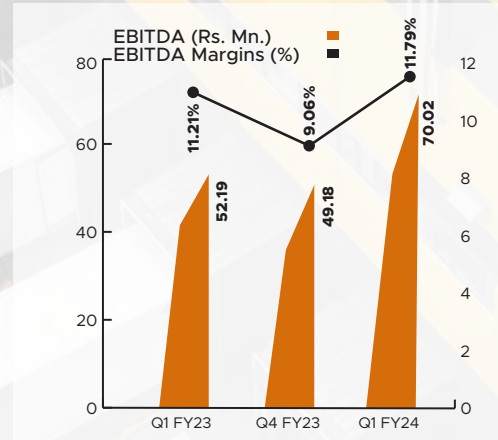
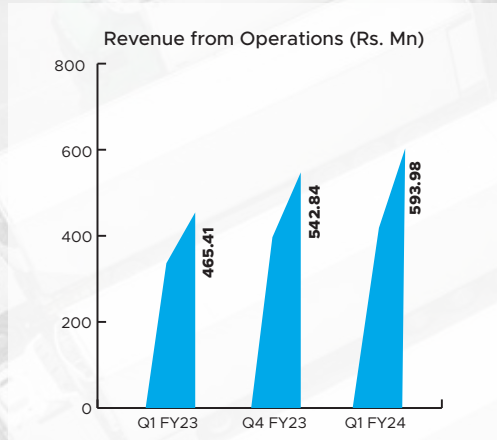
## Financial Statement Highlights : Q1 FY23 v/s Q1 FY24

- Revenue from Operations**  
 Revenue from operations increased by **27.63%** from **Rs. 465.41 Mn. in Q1 FY23 to Rs. 593.98 Mn. in Q1 FY24** majorly led by increased customer base, expansion to new regions, and addition of new service lines.
- EBITDA & EBITDA Margins**  
 EBITDA increased by **34.17%** from **Rs. 52.19 Mn. in Q1 FY23 to Rs. 70.02 Mn. in Q1 FY24**. This significant growth is attributed to increase in scale of operations and efficient utilization of fleets. EBITDA margins surged by 58 bps from **11.21% in Q1 FY23 to 11.79% in Q1 FY24**
- PAT & PAT Margins**  
 PAT increased by **54.82%** from **Rs. 26.44 Mn. in Q1 FY23 to Rs. 40.93 Mn. in Q1 FY24** and PAT Margins increased drastically by 121 bps from **5.68% in Q1 FY23 to 6.89% in Q1 FY24**.

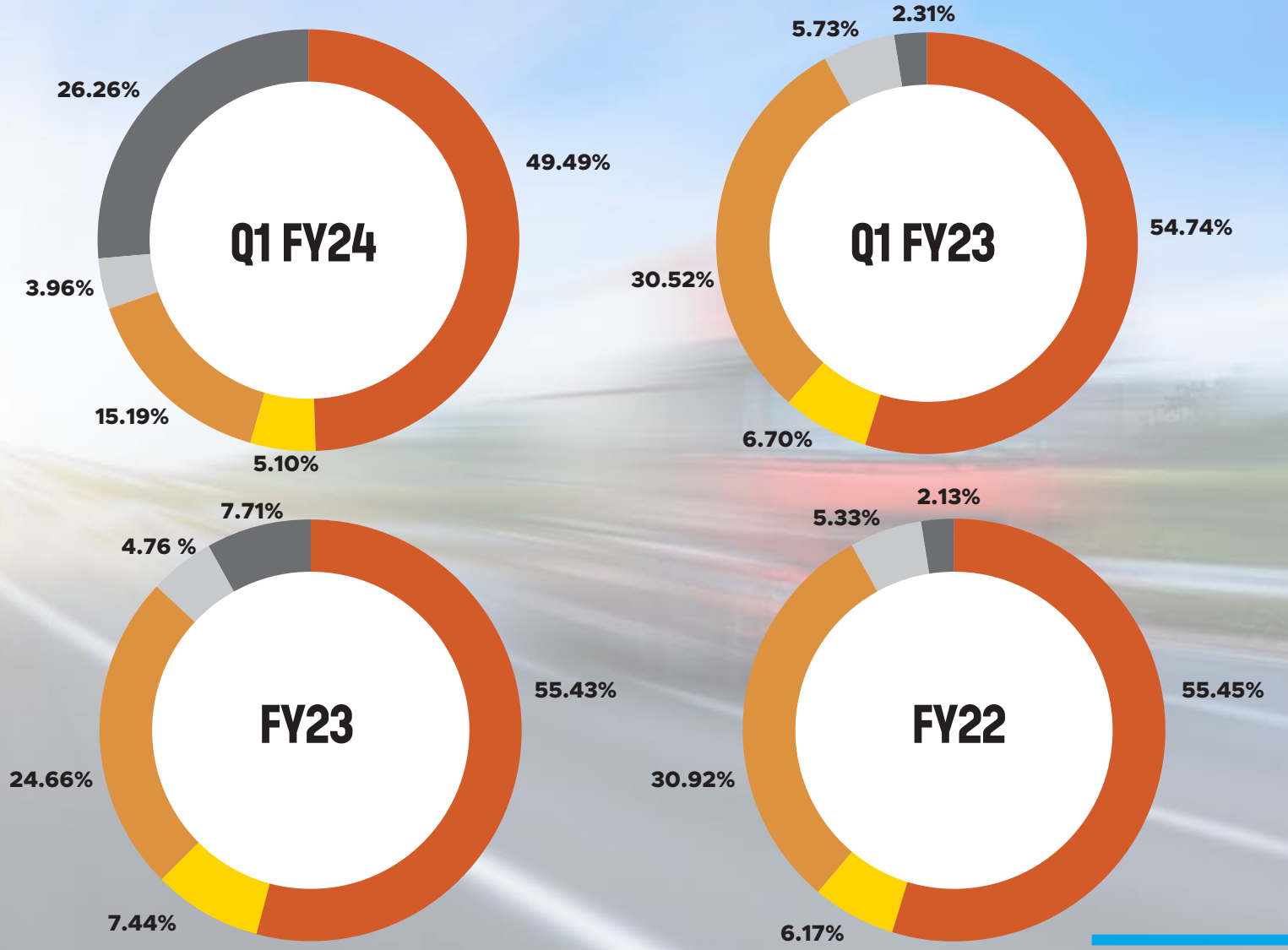
Particulars (Rs. Mn)	Q1 FY24	Q1 FY23	YoV %	Q4 FY23
Revenue from Operations	593.98	465.41	27.63%	542.84
Other Income	0.50	2.25		5.17
<b>Total Revenue</b>	<b>594.48</b>	<b>467.65</b>		<b>548.01</b>
Total expenses excluding finance cost, depreciation and amortization	523.96	413.22	26.80%	493.66
<b>EBITDA</b>	<b>70.02</b>	<b>52.19</b>	<b>34.17%</b>	<b>49.18</b>
<b>EBITDA Margins %</b>	<b>11.79%</b>	<b>11.21%</b>	<b>58 bps</b>	<b>9.06%</b>
Depreciation and Amortization	7.55	8.08		8.34
Finance Cost	10.28	9.40		8.21
<b>PBT</b>	<b>52.69</b>	<b>36.96</b>		<b>37.80</b>
Tax	11.76	10.52		10.19
<b>PAT</b>	<b>40.93</b>	<b>26.44</b>	<b>54.82%</b>	<b>27.61</b>
<b>PAT Margins %</b>	<b>6.89%</b>	<b>5.68%</b>	<b>121 bps</b>	<b>5.09%</b>
Other Comprehensive Income	(0.84)	0.64		(0.49)
<b>Net PAT</b>	<b>40.09</b>	<b>27.08</b>		<b>27.12</b>
Diluted EPS	0.77	0.52		0.52



# FINANCIAL SNAPSHOT



# REVENUE MIX



- FTL
- PARCEL
- BONDED TRUCKING
- IMPORT - EXPORT
- OTHERS





# FUTURE STRATEGIES

1

ACQUISITION  
OF NEW AND  
ADVANCED  
VEHICLE TO  
SERVICE  
MORE CLIENT  
NEEDS

2

ADDITION OF -  
1) CNG VEHICLES  
2) REFRIGERATED  
VEHICLES FOR  
PHARMA AND  
FMCG CLIENTS

3

EXPANDING  
WAREHOUSING  
FOOT PRINT

4

OPENING OF  
NEW  
BRANCHES

5

PLANNING  
TO FORAY  
INTO RAKE  
HANDLING  
SERVICE



# CSR AND OTHER ACTIVITIES



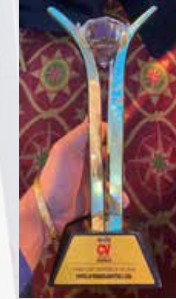
Shreeji Translogistics Ltd. actively contributes to the social and economic development of the communities in which the company operates. In doing so Shreeji builds a better, sustainable way of life for the weaker sections of society and raises the country's human development index. Shreeji has always considered sustainable development the keystone of business strategy.

- In August 2018, the Company provided trucks free of charge for transporting flood relief material to Kerala from Bangalore
- In 2019 August, the Company supplied trucks free of charge for transportation of flood relief material to Coorg area, Karnataka
- During peak period of COVID 19 pandemic, company helped in transporting oxygen cylinders & food in Chennai government hospitals
- During the first wave of Covid 19 pandemic, Company's branch at Chennai was able to manoeuvre Breakfast food packets for the Doctors and Para medicals staffs at four prestigious Government hospital for a fortnight
- In August 2020, the company provided Education fund of INR 9 lakhs in Chennai
- In June 2022, the Company provided education fund of around INR 4 Lakhs for a rural school in Mysore
- In February 2023, the Company provided INR 3.5 Lakhs for the construction of hospital infrastructure, including beds, in Palghar



# AWARDS & CERTIFICATIONS

YEAR	AWARD ISSUED BY	CATEGORY
2023	India Cargo Awards	Premium Bonded Trucking Operator
2023	Apollo (CV)	Large Fleet Operator of the Year
2022	South East Air Cargo Conclave & Awards 2022	Custom Bonded Trucking Operator of the Year
2022	Indian Oil Corporation Limited	Esteemed Platinum Customer
2022	TV9 Leaders of Road Transport Awards	Company of the year- south
2022	Cipla	Beyond the Call Duty
2022	India Cargo Awards	Premier Bonded Trucking
2019	India Cargo Awards	Best Custom Bonded Trucking Operator
2019	ACE - South East Air Cargo Conclave & Awards	Custom Bonded Truck Operator of the year
2018	IKEA – Transport Logistics Service Area South Asia	Best Land Carrier – Performance, Vehicle Quality, Communication, Agility, Account Management
2018	ACE - South East Air Cargo Conclave & Awards	Custom Bonded Truck Operator of the year
2018	India Cargo Awards	Leading Bonded Trucking Operator
2017	India Cargo Awards	Leading Bonded Trucking Operator - North & East Region
2017	India Cargo Awards	Premier Bonded Trucking Operator - West & South Region
2015	Apollo CV Award	Fleet Operator of the year - Niche Application
2015	South East Cargo & Logistics Award	Custom Bonded Truck Operator of the year
2015	India Cargo Awards	Best Custom Bonded Trucking Award - West & South Region
2015	India Cargo Awards	Best Custom Bonded Trucking Award - North & East Region
2015	Samsung Electronics	Best Performer
2015	Samsung Electronics	Top Performer
2013	Apollo CV Award	Best Practice Adapter of the year
2013	International Conference and Exhibition	Cargo Scope Award



# CAPITAL MARKET INFORMATION

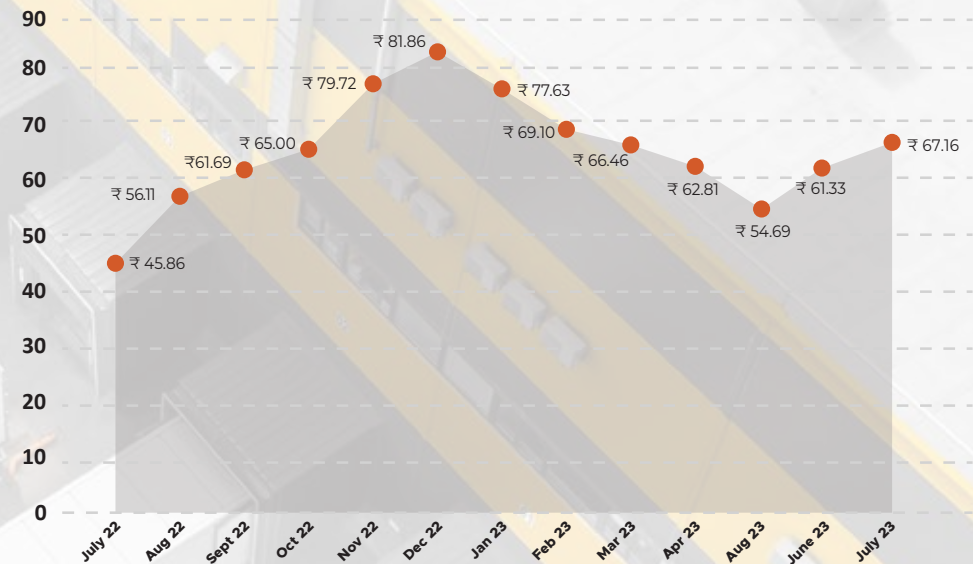
## SHAREHOLDING PATTERN

Particulars	July, 2023
Promoter and Promoter Group	72.70%
Public	27.30%
TOTAL	100.00%

## MARKET INDICATORS

Issued Shares	5,24,12,625
Share Price (07/08/2023)	69.05
Market Cap (₹ MN)	3,619.09
52 Weeks High/Low	101.82/48.31

## STOCK PERFORMANCE OF LAST ONE YEAR





# THANK YOU

## *Shreeji Translogistics Ltd.*

TRANSPORTING » TRUST » SAFELY

Himani Dave, CS

**Shreeji Translogistics Limited**

Contact: 022 - 4074 6666 / 4074 6644

Email : [cs@shreejitransport.com](mailto:cs@shreejitransport.com)

Investor Relations Advisor

Krunal Shah / Vinayak Shirodkar / Naman Maheshwari

**Captive IR Strategic Advisors Pvt. Ltd.**

Contact: +91 9372467194

Email: [krunal@cap-ir.com](mailto:krunal@cap-ir.com)/[vinayak@cap-ir.com](mailto:vinayak@cap-ir.com)/[naman@cap-ir.com](mailto:naman@cap-ir.com)