



10th May, 2022

**BSE Limited**

Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400001

**Scrip Code: 540738**

**Sub: Press Release – Audited Financial Results for the quarter and financial year ended 31st March, 2022**

Dear Sir/ Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a Press Release on the Audited Financial Results of the Company for the quarter and financial year ended 31<sup>st</sup> March, 2022.

This Press Release is also being uploaded on Company's website <https://www.shreejitranslogistics.com/>

Kindly take the same on records.

Thanking you,

Yours faithfully,  
**For Shreeji Translogistics Limited**

DBBadiyani

**Divyesh Badiyani**  
Company Secretary & Compliance Officer



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**PAN No.** : AAEC3602B

**SAC Code** : 996511

**CIN No.** : L63010MH1994PLC077890



## Annual FY22 Results: Strong Performance

- Revenue of Rs. 16657.78 Lakhs, YoY growth of 52%
- EBITDA\*\* of Rs. 2019.47 Lakhs, YoY growth of 164%
- PAT of Rs. 918.9 Lakhs FY22 as compared to loss of 102.66 Lakhs FY21

**Navi Mumbai, 10<sup>th</sup> May, 2022:** Shreeji Translogistics Limited, which has grown to become one of the largest integrated national logistical solution providers in India, announced its financial results for the quarter and year ended 31<sup>st</sup> March, 2022.

### HIGHLIGHTS OF FINANCIAL PERFORMANCE

Particulars	Consolidated (INR in Lakhs)				Standalone (INR in Lakhs)			
	Q4 FY22	Q3 FY22	FY22	FY21	Q4 FY22	Q3 FY22	FY22	FY21
	31 <sup>st</sup> Mar 22 Audited*	31 <sup>st</sup> Dec 21 Unaudited*	31 <sup>st</sup> Mar 22 Audited*	31 <sup>st</sup> Mar 21 Audited*	31 <sup>st</sup> Mar 22 Audited*	31 <sup>st</sup> Dec 21 Unaudited*	31 <sup>st</sup> Mar 22 Audited*	31 <sup>st</sup> Mar 21 Audited*
Revenue from Operations	4526.27	4427.14	16657.78	10948.5	4385.06	4406.48	16372.37	10823.39
EBITDA**	499.80	477.49	2019.47	765.18	468.33	477.49	1976.51	756.48
PAT	261.8	190.14	918.9	-102.66	238.1	190.14	886.75	-109.23

\*\* EBITDA is Earnings Before Interest, Tax, Depreciation and Amortization (post Exceptional EBITDA)

#### \* Notes –

1. The Financial Accounts of the Company are prepared under Indian GAAP as the Company was listed on SME platform of BSE Limited as on 31st December, 2021 and migrated to Main Board of BSE Limited on 17th January, 2022. Ind AS will be applicable from 1st April, 2022.

### COMMENTING ON FY22 PERFORMANCE, MR. RAJNIKANT C. SHAH, WHOLETIME DIRECTOR OF THE COMPANY, SAID THAT

*“Our performance for the year has been progressive given the overall challenging scenario. The development in our techniques and management principles reduced operational cost and improved profitability resulting in delivery of significant growth and considerable set of numbers in FY22. Our EBITDA for FY22 stood at INR 2019.47 lakhs vs. INR 765.18 lakhs for FY21*



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*representing increase of approximately 164% and our Revenue for FY22 stood at INR 16657.78 lakhs vs. INR 10948.50 lakhs for FY21 representing increase of approximately 52%.*

*Our relentless focus on customer satisfaction and service has led to higher engagement and increased footfalls, driving robust revenue and earnings figures across our consumer businesses. We have achieved this performance due to high commitment to building long-lasting relationships with our customers, improving our technologies and meeting daily changing requirements of customers. Diversity, Inclusion and Sustainability play an essential part in our success. Despite the ongoing challenges of the pandemic, I am pleased with the set of numbers we have achieved.*

*We are excited about the future growth opportunities as we continue to enter into new segments as well as move up the value chain. We expect our performance to grow in coming quarters and financial years. I would like to say, the trick to seeing in future, is knowing where to look for it."*

## ABOUT SHREEJI

Shreeji started as "Shreeji Transport Corporation" (STC) with sole focus on parcel services in 1984. As safety of consignment became the priority, in early 90's, the Company shifted to full-bodied trucks. Then, a new vertical was added by name of "Bangalore Roadways" with focus on truck brokerage business. There came a turning point when Shreeji was converted as "Shreeji Transport Services Private Limited" in 1994. And, in the meantime, the Company's Full Truck Load (FTL) business was increasing in Southern India. Over the years, the Company started using containerized trucks for both FTL & parcel business. The Company also introduced Global Positioning System (GPS) on its trucks for real-time tracking of vehicle movement. In 2002, the Company started and pioneered in Bonded Trucking business, which was a path-breaking move for the Company. Shreeji has been a pioneer in Custom Bonded Trucking since a decade and has also received an Award as Premier Bonded Trucking Operator in the Year 2022 by India Cargo Awards. In 2017, the Company got listed and now is in BSE Main Board.

Today, Shreeji owns and operates a strong fleet of commercial vehicles consisting of 290 owned trucks and more than 400 outsourced trucks; having its head office at Mumbai and branches spread across India. The Company is catering to all types of segment leaders; serving a broad range of industries, including the E-commerce, fast-moving consumer goods (FMCG), white goods, food, textiles and apparel, furniture and fixture, pharmaceutical, plastics and metal. The various types of services provided by the Company include Full Truck Load Transport Services (FTL), Parcel and Part Truck Load Services/ less than Truck Load (LTL), Import- Export Services, Bonded Trucking, Warehousing & 3PL services. Shreeji believes in prompt and safe delivery of



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goods and this ingrained philosophy has led the Company to always strive to provide highest level of Customer Satisfaction. With more than 3 decades of experience in freight management, logistics solutions & warehousing services, the Company has made a stalwart progress along the highways of India. The Company has expanded its goods transportation network across various states, covering all the regions across India and provides its goods transportation services over a broad range of distances from Kerala in the South to Jammu in the North, Gujarat in the West to Kolkata in the East.

## SAFE HARBOR

THIS INVESTOR RELEASE (IS NOT AN OFFER TO SELL ANY SECURITIES OR A SOLICITATION TO BUY ANY SECURITIES OF SHREEJI TRANSLOGISTICS LIMITED (THE “COMPANY”) OR ITS SUBSIDIARIES (TOGETHER WITH THE COMPANY, THE “GROUP”)

The material that follows is an Investor Release of general background information about the Company’s activities as at the date of the Investor Release or as otherwise indicated. It is information given in summary form and does not purport to be complete and it cannot be guaranteed that such information is true and accurate. This Investor Release has been prepared by and is the sole responsibility of the Company. By accessing this Investor Release, you are agreeing to be bound by the trading restrictions.

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# Shreeji Translogistics Ltd.

(Formerly Known as *Shreeji Transport Services (P.) Ltd.*)

ISO 9001 : 2008 CERTIFIED | IWAY CERTIFIED | IBA APPROVED



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